#### Table 1: Northern Region Micron Price Guides

| C      | JRRENT N   | <b>IARK</b> | ET     | PER | CEN- |               | ļ     | <b>VER</b> | AGES           |         |       |            |        | 12     | MONTH C  | OMPA | RISC | DNS      |                     | TRADI              | NG RAN  | NGE  |
|--------|------------|-------------|--------|-----|------|---------------|-------|------------|----------------|---------|-------|------------|--------|--------|----------|------|------|----------|---------------------|--------------------|---------|------|
| Mic.   | 30/09/2010 | 23/09       | 9/2010 | TIL | ES   |               | No    | w          |                | Nov     | w     | 29/09/2009 | ) No   | w      |          | No   | w    |          | Now                 | Cle                | an c/kg |      |
| Price  | Current    |             | ekly   |     |      | <u>3 year</u> | comp  |            | <u>10 year</u> | compa   |       | This time  |        |        | 12 Month | comp |      | 12 Month | compared            | 12                 | 3       | 10   |
| Guides | Price      | Ch          | ange   | Зyr | 10yr | Average       | to 3y | r ave      | Average        | to 10yr | r ave | Last Year  | to Las | t Year | Low      | to L | .OW  | High     | to High             | Mth                | Year    | Year |
| NRI    | 899        | +5          | 0.6%   | 45% | 62%  | 897           | +2    | 0%         | 865            | +34     | 4%    | 870        | +29    | 3%     | 870      | +29  | 3%   | 974      | -75 -8%             | 6 104              | 343     | 584  |
| 16*    | 1670       | +20         | 1.2%   | 68% |      | 1616          | +54   | 3%         |                |         |       | 1570       | +100   | 6%     | 1345     | +325 | 24%  | 1670     | 0 09                | 6 325              | 645     |      |
| 16.5*  | 1500       | -10         | -0.7%  | 70% |      | 1475          | +25   | 2%         |                |         |       | 1350       | +150   | 11%    | 1260     | +240 | 19%  | 1540     | -40 -3%             | <mark>6</mark> 280 | 543     |      |
| 17*    | 1390       | +5          | 0.4%   | 60% | 71%  | 1355          | +35   | 3%         | 1436           | -46     | -3%   | 1255       | +135   | 11%    | 1175     | +215 | 18%  | 1400     | -10 -19             | <mark>6</mark> 225 | 497     | 1850 |
| 17.5*  | 1285       | +5          | 0.4%   | 57% |      | 1293          | -8    | -1%        |                |         |       | 1215       | +70    | 6%     | 1155     | +130 | 11%  | 1290     | - <mark>5</mark> 0% | 6 135              | 492     |      |
| 18     | 1237       | +15         | 1.2%   | 60% | 55%  | 1236          | +1    | 0%         | 1296           | -59     | -5%   | 1143       | +94    | 8%     | 1113     | +124 | 11%  | 1238     | -1 09               | 6 125              | 432     | 1392 |
| 18.5   | 1157       | +3          | 0.3%   | 59% |      | 1164          | -7    | -1%        |                |         |       | 1095       | +62    | 6%     | 1073     | +84  | 8%   | 1183     | -26 -29             | <mark>6</mark> 110 | 425     |      |
| 19     | 1051       | +3          | 0.3%   | 40% | 51%  | 1073          | -22   | -2%        | 1068           | -17     | -2%   | 1029       | +22    | 2%     | 1017     | +34  | 3%   | 1120     | -69 -69             | <mark>6</mark> 103 | 443     | 706  |
| 19.5   | 959        | +3          | 0.3%   | 33% |      | 989           | -30   | -3%        |                |         |       | 960        | -1     | 0%     | 952      | +7   | 1%   | 1067     | -108 -109           | <mark>6</mark> 115 | 457     |      |
| 20     | 910        | +4          | 0.4%   | 44% | 57%  | 918           | -8    | -1%        | 909            | +1      | 0%    | 888        | +22    | 2%     | 893      | +17  | 2%   | 1023     | -113 -119           | <mark>6</mark> 130 | 464     | 717  |
| 21     | 887        | +1          | 0.1%   | 50% | 60%  | 879           | +8    | 1%         | 861            | +26     | 3%    | 860        | +27    | 3%     | 863      | +24  | 3%   | 1006     | -119 -129           | <mark>6</mark> 143 | 426     | 786  |
| 22     | 861        | +9          | 1.0%   | 51% | 60%  | 854           | +7    | 1%         | 838            | +23     | 3%    | 842        | +19    | 2%     | 828      | +33  | 4%   | 971      | -110 -119           | <mark>6</mark> 143 | 360     | 830  |
| 23     | 833        | +4          | 0.5%   | 49% | 59%  | 831           | +2    | 0%         | 817            | +16     | 2%    | 821        | +12    | 1%     | 806      | +27  | 3%   | 940      | -107 -119           | <mark>6</mark> 134 | 311     | 831  |
| 24     | 780        | 0           |        | 43% | 57%  | 783           | -3    | 0%         | 782            | -2      | 0%    | 792        | -12    | -2%    | 760      | +20  | 3%   | 881      | -101 -119           | <mark>6</mark> 121 | 256     | 804  |
| 25     | 704        | 0           |        | 74% | 69%  | 667           | +37   | 6%         | 702            | +2      | 0%    | 701        | +3     | 0%     | 650      | +54  | 8%   | 725      | -21 -3%             | <mark>6</mark> 75  | 188     | 727  |
| 26     | 603        | 0           |        | 47% | 50%  | 599           | +4    | 1%         | 644            | -41     | -6%   | 611        | -8     | -1%    | 560      | +43  | 8%   | 630      | -27 -49             | <mark>6</mark> 70  | 155     | 641  |
| 28     | 444        | +1          | 0.2%   | 25% | 11%  | 459           | -15   | -3%        | 521            | -77 -   | -15%  | 465        | -21    | -5%    | 430      | +14  | 3%   | 493      | -49 -109            | <mark>6</mark> 63  | 119     | 465  |
| 30     | 389        | -4          | -1.0%  | 46% | 14%  | 393           | -4    | -1%        | 455            | -66 -   | -15%  | 403        | -14    | -3%    | 374      | +15  | 4%   | 434      | -45 -10%            | <mark>6</mark> 0   | 136     | 384  |
| 32     | 354        | 0           |        | 72% | 22%  | 342           | +12   | 4%         | 413            | -59 -   | -14%  | 343        | +11    | 3%     | 324      | +30  | 9%   | 375      | -21 -69             | <mark>6</mark> 51  | 108     | 372  |
| MC     | 571        | +7          | 1.2%   | 61% | 78%  | 539           | +32   | 6%         | 494            | +77     | 16%   | 562        | +9     | 2%     | 561      | +10  | 2%   | 681      | -110 -169           | <mark>6</mark> 120 | 289     | 331  |

Note:

\* Due to the irregular market quoting for some fine wool categories, figures shown relating to micron categories below 18 micron are an estimate based on the AWEX Premium & Discounts Report & other available information.

\* For any category, where there is insufficient quantity offered to enable AWEX to quote, a quote will be provided based on the best available information.

\* 10 Year data is not available for some micron catedgories, which may result in blank spaces in the table above.

Definitions:

\* A Percentile, is a value on a scale of one hundred that indicates the percent of a distribution that is equal to or below it. In general a percentile between 25% and 75% is considered normal, a percentile below 25% is considered below normal and a percentile above 75% is considered above normal.

Three and ten year percentiles shown in the table above, detail the period of time during the past 3 & 10 years that the market has traded either at or below its current price. The higher the percentile, the stronger the market.

Source: Australian Wool Exchange, Australian Wool Innovation, Sydney Futures Exchange, x-rates.com

# MARKET COMMENTARY

Australian Dollar 96.70 cents US as of 30/09/2010

### NORTHERN REGION - Sale Week 13/10 (42,590 bales offered nationally)

#### Merino Fleece:

**On Tuesday** - a very solid market had spinner's types trading at similar levels to the last Newcastle sale. 17 to 18 microns rose 10-15 cents as buyers embraced the better style and strength lots, the Medium to broader microns also gained 5 cents on the back of a stylish offering, however 16.5 microns were unable to realize their previous highs. **On Wednesday** – the better style 17.5 to 18.5 microns lots gained a few cents while the 16.5 to 17 micron lots eased slightly (on a lower quality offering), 19 micron and broader remained reasonably firm.

**On Thursday** – the market remained unchanged for best-good style lots, however 15.5 microns spinners were pushed up to 100 cents dearer and 17 to 18 micron spinners were 30-50 cents dearer.

### Merino Skirting's:

On Tuesday - Skirting's were generally 10 cents dearer with the bulk of the offering comprising of Best to Good style lots, 19 micron and finer.

On Wednesday – Buyers continued to push the better style & strength lots (<4% Vm), leaving other descriptions fully firm.

On Thursday - In general most descriptions closed firm, some burrier lots increased due to limited selection. Better style & length lots were also very strong.

### Oddments:

**On Tuesday** – Locks & Crutching's were 10 cents dearer on the back of a stylish & bulky selection.

**On Wednesday** – Fine locks <17 micron closed 10 to 20 cents dearer, all others including crutching's remained unchanged.

On Thursday – Buyers chased better bulk & colour leaving all categories very firm.

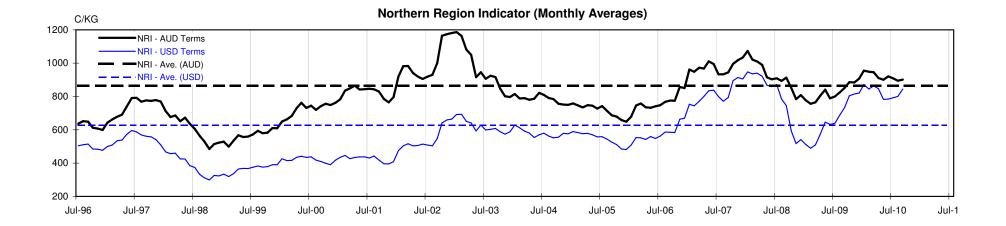
#### Crossbreds:

**On Tuesday** – a small but stylish selection had 28 to 30 microns closing in sellers favour.

On Wednesday – another small offering had 27 to 29 micron firm, while 30 microns eased 5 cents.

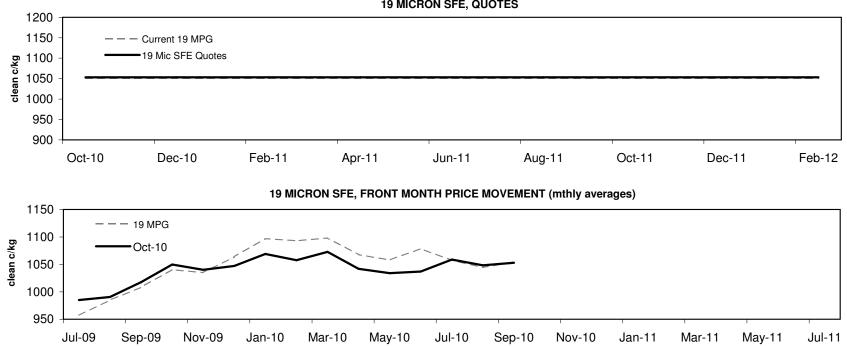
On Thursday – A very small offering had all microns unchanged on a nominal basis.

Source AWEX



| Table 4: 19 micron SFE                      |            |        |        |       |        |     |       |          |     |     |     |      |     | We   | dnesday | , 29 Sept | ember 2 | 2010  |
|---|------------|--------|--------|-------|--------|-----|-------|----------|-----|-----|-----|------|-----|------|---------|-----------|---------|-------|
| Delivery Mth                                | Oct-10     | 0      | Dec-10 | )     | Feb-11 |     | Apr-1 | 1        | Jun | -11 | Aug | y-11 | Oc  | t-11 | Dec     | -11       | Fe      | eb-12 |
| 19 Micron SFE                               | 1053       |        | 1053   |       | 1053   |     | 1053  | 3        | 10  | 53  | 10  | 53   | 1(  | )53  | 10      | 53        | 1       | 053   |
| Average                                     | 1019       |        | 1031   |       | 1040   |     | 104   | 7        | 10  | 51  | 10  | 53   | 1(  | )50  | 10      | 45        | 1       | 052   |
| Maximum                                     | 1088       |        | 1088   |       | 1088   |     | 1088  | 3        | 10  | 88  | 10  | 88   | 1(  | 080  | 10      | 65        | 1       | 065   |
| Minimum                                     | 884        |        | 905    |       | 936    |     | 983   |          | 10  | 25  | 10  | 34   | 1(  | )34  | 10      | 34        | 1       | 034   |
| Table 5: 19 micron SFE<br>3 Year Percentile | 40%        |        | 40%    |       | 40%    |     | 40%   | <b>b</b> | 40  | %   | 40  | )%   | 4   | )%   | 40      | %         | 2       | 10%   |
| 3 Year Percentile                           |            |        |        |       |        |     |       |          |     |     |     |      |     |      |         |           |         |       |
| 10 Year Percentile                          | 52%        |        | 52%    |       | 52%    |     | 52%   |          | 52  | 70  | 52  | 2%   | 5   | 2%   | 52      | %         |         | 52%   |
| Table 6: 19 micron SFE                      | , compared | to MPG | ì      |       |        |     |       |          |     |     |     |      |     |      |         |           |         |       |
| Current 19 MPG                              | +2         | 0%     | +2     | 0%    | +2     | 0%  | +2    | 0%       | +2  | 0%  | +2  | 0%   | +2  | 0%   | +2      | 0%        | +2      | 0     |
| 19 MPG. 1 Year Average                      | -13        | -1%    | -13    | -1% - | 13     | -1% | -13   | -1%      | -13 | -1% | -13 | -1%  | -13 | -1%  | -13     | -1%       | -13     | -1    |

|                         | τ4  | 0 /0 |
|-------------------------|-----|------|-----|------|-----|------|-----|------|-----|------|-----|------|-----|------|-----|------|-----|------|
| 19 MPG, 1 Year Average  | -13 | -1%  | -13 | -1%  | -13 | -1%  | -13 | -1%  | -13 | -1%  | -13 | -1%  | -13 | -1%  | -13 | -1%  | -13 | -1%  |
| 19 MPG, 3 Year Average  | -20 | -2%  | -20 | -2%  | -20 | -2%  | -20 | -2%  | -20 | -2%  | -20 | -2%  | -20 | -2%  | -20 | -2%  | -20 | -2%  |
| 19 MPG, 10 Year Average | -15 | -1%  | -15 | -1%  | -15 | -1%  | -15 | -1%  | -15 | -1%  | -15 | -1%  | -15 | -1%  | -15 | -1%  | -15 | -1%  |

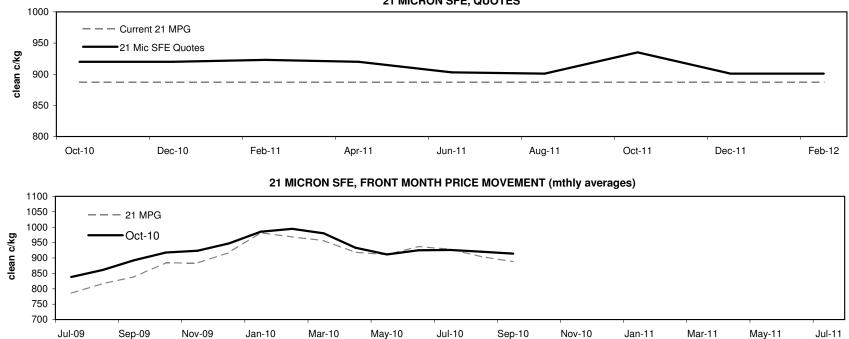


**19 MICRON SFE, QUOTES** 

| Table 7: 21 micron SI | FE                   |                    |        |        |        |        | We     | ednesday, 29 Sept | tember 2010 |
|-----------------------|----------------------|--------------------|--------|--------|--------|--------|--------|-------------------|-------------|
| Delivery Mth          | Oct-10               | Dec-10             | Feb-11 | Apr-11 | Jun-11 | Aug-11 | Oct-11 | Dec-11            | Feb-12      |
| 21 Micron SFE         | 920                  | 920                | 923    | 920    | 903    | 901    | 935    | 901               | 901         |
| Average               | 900                  | 913                | 923    | 931    | 935    | 935    | 925    | 910               | 903         |
| Maximum               | 1003                 | 1013               | 1004   | 1004   | 1004   | 1004   | 992    | 951               | 925         |
| Minimum               | 742                  | 780                | 818    | 860    | 891    | 890    | 880    | 880               | 880         |
| Table 8: 21 micron SI | E, as a percentile o | of the 21 micron N | /PG    |        |        |        |        |                   |             |
| 3 Year Percentile     | 61%                  | 61%                | 62%    | 61%    | 54%    | 53%    | 67%    | 53%               | 53%         |
| 10 Year Percentile    | 65%                  | 65%                | 66%    | 65%    | 62%    | 62%    | 67%    | 62%               | 62%         |

#### Table 9: 21 micron SFE, compared to MPG

|                         |     |    | •   |    |     |    |     |    |     |     |     |     |     |    |     |     |     |     |
|-------------------------|-----|----|-----|----|-----|----|-----|----|-----|-----|-----|-----|-----|----|-----|-----|-----|-----|
| Current 21 MPG          | +33 | 4% | +33 | 4% | +36 | 4% | +33 | 4% | +16 | 2%  | +14 | 2%  | +48 | 5% | +14 | 2%  | +14 | 2%  |
| 21 MPG, 1 Year Average  | -4  | 0% | -4  | 0% | -1  | 0% | -4  | 0% | -21 | -2% | -23 | -2% | +11 | 1% | -23 | -2% | -23 | -2% |
| 21 MPG, 3 Year Average  | +41 | 5% | +41 | 5% | +44 | 5% | +41 | 5% | +24 | 3%  | +22 | 3%  | +56 | 6% | +22 | 3%  | +22 | 3%  |
| 21 MPG, 10 Year Average | +59 | 7% | +59 | 7% | +62 | 7% | +59 | 7% | +42 | 5%  | +40 | 5%  | +74 | 9% | +40 | 5%  | +40 | 5%  |

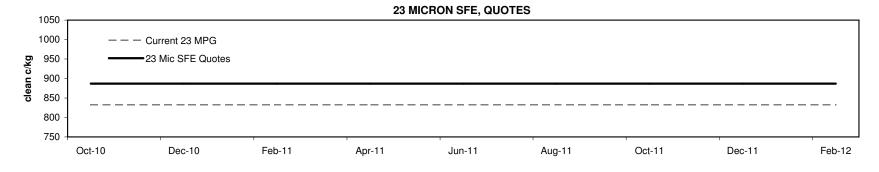


# **21 MICRON SFE, QUOTES**

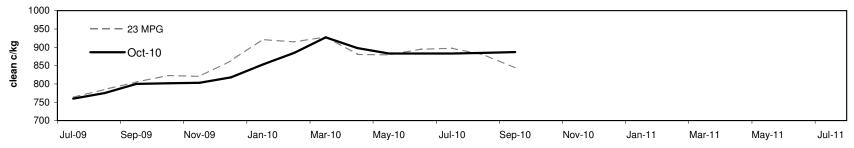
| Table 10: 23 micron SI | E                  |                  |        |        |        |        | W      | ednesday, 29 Sept | ember 2010 |
|------------------------|--------------------|------------------|--------|--------|--------|--------|--------|-------------------|------------|
| Delivery Mth           | Oct-10             | Dec-10           | Feb-11 | Apr-11 | Jun-11 | Aug-11 | Oct-11 | Dec-11            | Feb-12     |
| 23 Micron SFE          | 887                | 887              | 887    | 887    | 887    | 887    | 887    | 887               | 887        |
| Average                | 819                | 837              | 851    | 861    | 871    | 886    | 894    | 884               | 885        |
| Maximum                | 927                | 927              | 927    | 927    | 927    | 927    | 927    | 887               | 887        |
| Minimum                | 690                | 716              | 760    | 760    | 803    | 803    | 883    | 883               | 883        |
| Table 11: 23 micron SI | E, as a percentile | of the 23 micron | MPG    |        |        |        |        |                   |            |
| 3 Year Percentile      | 67%                | 67%              | 67%    | 67%    | 67%    | 67%    | 67%    | 67%               | 67%        |
| 10 Year Percentile     | 67%                | 67%              | 67%    | 67%    | 67%    | 67%    | 67%    | 67%               | 67%        |

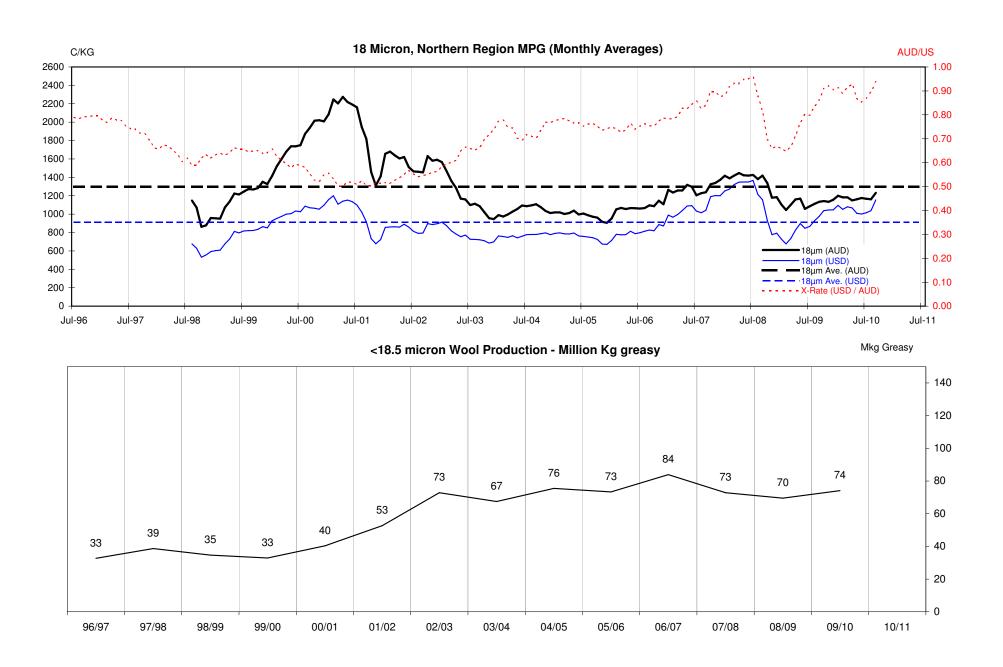
### Table 12: 23 micron SFE, compared to MPG

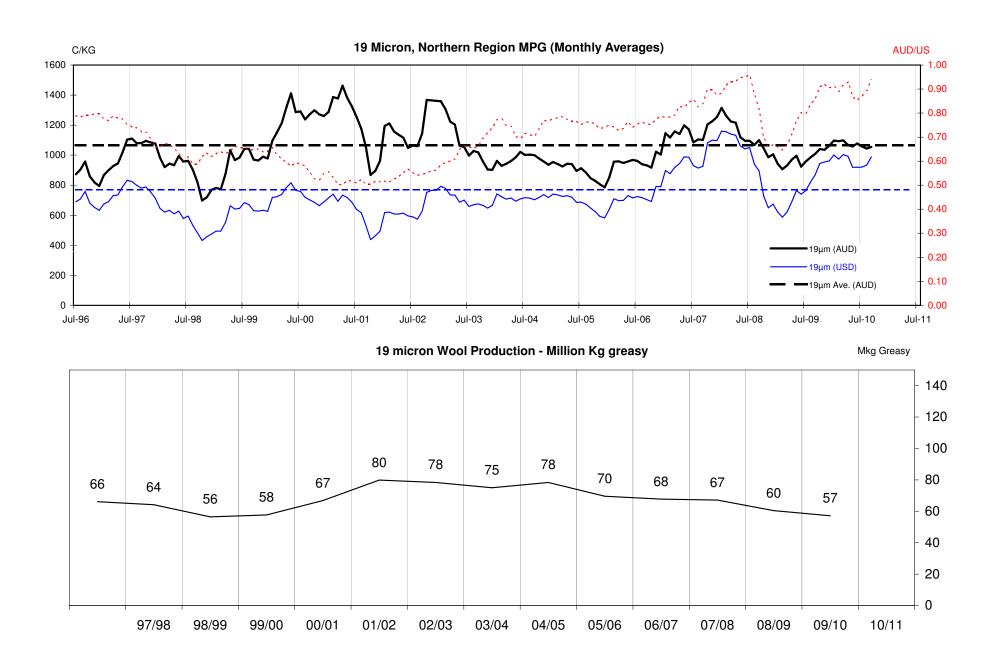
| Current 19 MPG          | +54 | 6% | +54 | 6% | +54 | 6% | +54 | 6% | +54 | 6% | +54 | 6% | +54 | 6% | +54 | 6% | +54 | 6% |
|-------------------------|-----|----|-----|----|-----|----|-----|----|-----|----|-----|----|-----|----|-----|----|-----|----|
| 23 MPG, 1 Year Average  | +8  | 1% | +8  | 1% | +8  | 1% | +8  | 1% | +8  | 1% | +8  | 1% | +8  | 1% | +8  | 1% | +8  | 1% |
| 23 MPG, 3 Year Average  | +56 | 7% | +56 | 7% | +56 | 7% | +56 | 7% | +56 | 7% | +56 | 7% | +56 | 7% | +56 | 7% | +56 | 7% |
| 23 MPG, 10 Year Average | +70 | 9% | +70 | 9% | +70 | 9% | +70 | 9% | +70 | 9% | +70 | 9% | +70 | 9% | +70 | 9% | +70 | 9% |

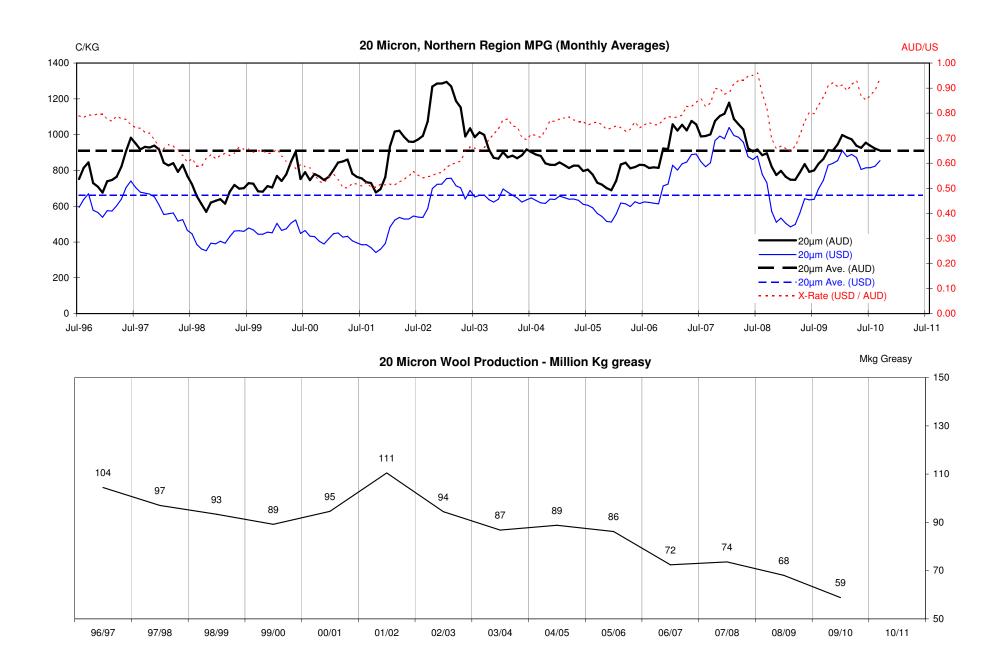


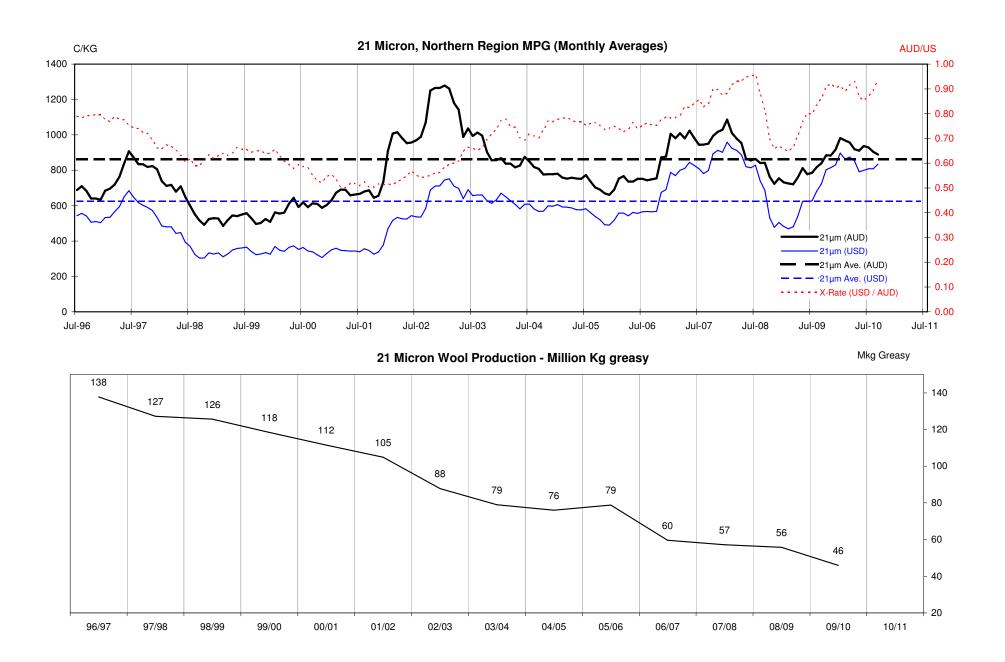
# 23 MICRON SFE, FRONT MONTH PRICE MOVEMENT (mthly averages)

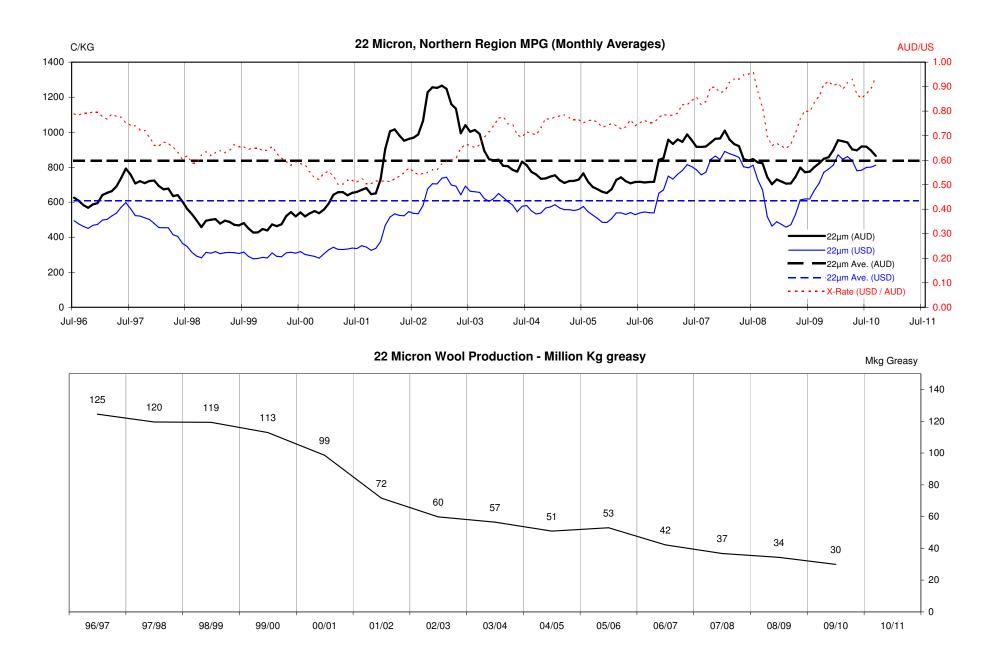












96/97

97/98

98/99

99/00

00/01

01/02

02/03

03/04

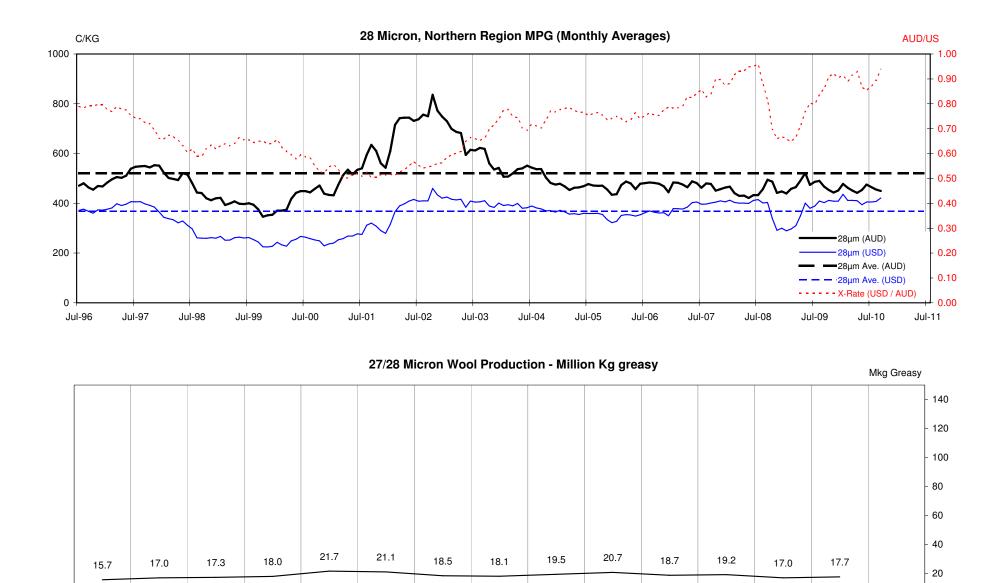
04/05

05/06

06/07

07/08

08/09



0

10/11

09/10

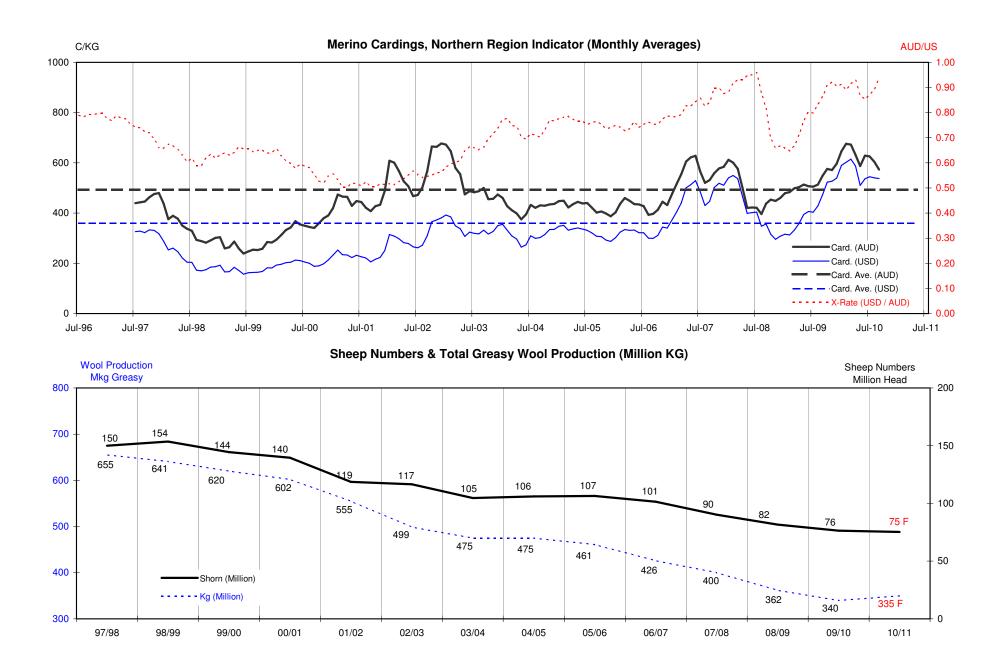


Table 13: Returns pr head for skirted fleece wool.

| Skirt | ed FL | C Weight             |              |                |               |             |                         |             |              |             | Mic          | ron          |              |              |              |              |              |              |              |                        |
|-------|-------|----------------------|--------------|----------------|---------------|-------------|-------------------------|-------------|--------------|-------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|------------------------|
|       | 9     | Kg                   | 16           | 16.5           | 17            | 17.5        | 18                      | 18.5        | 19           | 19.5        | 20           | 21           | 22           | 23           | 24           | 25           | 26           | 28           | 30           | 32                     |
|       |       | Current              | \$38         | \$34           | \$31          | \$29        | \$28                    | \$26        | \$24         | \$22        | \$20         | \$20         | \$19         | \$19         | \$18         | \$16         | \$14         | \$10         | \$9          | 52<br>\$8              |
|       | 25%   | 10yr ave.            | φυσ          | φ34            | \$32          | φ29         | φ20<br>\$29             | φ20         | φ24<br>\$24  | φΖΖ         | φ20<br>\$20  | φ20<br>\$19  | \$19         | \$18         | \$18         | \$16         | \$14<br>\$14 | \$12         | φ9<br>\$10   | фо<br>\$9              |
|       |       | ,                    | \$45         | \$41           | \$38          | \$35        | \$33                    | \$31        | ₀∠4<br>\$28  | \$26        | ₩<br>\$25    | \$24         | \$23         | \$10<br>\$22 | \$21         | \$19         | \$14<br>\$16 | \$12         | \$10<br>\$11 | <del>پ</del> ه<br>\$10 |
|       | 30%   | Current<br>10yr ave. | φ45          | <b>φ</b> 4 Ι   | \$39          | φου         | φ33<br>\$35             | φοι         | ₽20<br>\$29  | φ20         | φ25<br>\$25  | ₽24<br>\$23  | φ23<br>\$23  | φ22<br>\$22  | φ21<br>\$21  | \$19<br>\$19 | \$17         | φ12<br>\$14  | φ11<br>\$12  | \$10<br>\$11           |
|       |       | Current              | \$53         | \$47           | \$44          | \$40        | \$39                    | \$36        | \$33         | \$30        | φ25<br>\$29  | ₽23<br>\$28  | φ23<br>\$27  | φ22<br>\$26  | φ21<br>\$25  | \$19<br>\$22 | \$17<br>\$19 | \$14<br>\$14 | φ12<br>\$12  | \$11<br>\$11           |
|       | 35%   |                      | <b>4</b> 00  | <b>Φ</b> 47    |               | <b></b> φ40 |                         | <b></b>     |              | <b>Ф</b> 30 | -            |              | -            | -            | -            |              |              | -            |              |                        |
|       |       | 10yr ave.<br>Current | \$60         | \$54           | \$45<br>\$50  | \$46        | \$41<br>\$45            | \$42        | \$34<br>\$38 | \$35        | \$29<br>\$33 | \$27<br>\$32 | \$26<br>\$31 | \$26<br>\$30 | \$25<br>\$28 | \$22<br>\$25 | \$20<br>\$22 | \$16<br>\$16 | \$14<br>\$14 | \$13<br>\$13           |
|       | 40%   |                      | <i>ф</i> 00  | <b>Φ</b> 04    |               | <b>40</b>   |                         | <b>⊅</b> 4∠ |              | დან         |              |              |              |              | -            |              |              |              |              |                        |
|       |       | 10yr ave.            | \$68         | \$61           | \$52<br>\$56  | \$52        | \$47<br>\$50            | \$47        | \$38<br>\$43 | \$39        | \$33<br>\$37 | \$31<br>\$36 | \$30<br>\$35 | \$29<br>\$34 | \$28<br>\$32 | \$25<br>\$29 | \$23<br>\$24 | \$19<br>\$18 | \$16         | \$15<br>\$14           |
|       | 45%   | Current              | 900          | φOI            |               | φο∠         |                         | <b>Φ</b> 47 |              | ჶაფ         |              |              |              |              |              |              |              |              | \$16         |                        |
| 5     |       | 10yr ave.            | <b>Φ7</b> 5  | ¢00            | \$58          | <b>Ф</b> БО | \$52                    | <b>Ф</b> БО | \$43         | ¢ 4 0       | \$37         | \$35         | \$34         | \$33         | \$32         | \$28         | \$26         | \$21         | \$18<br>¢10  | \$17                   |
| Dry)  | 50%   | Current              | \$75         | \$68           | \$63<br>© 65  | \$58        | \$56<br>\$58            | \$52        | \$47<br>¢49  | \$43        | \$41         | \$40<br>¢20  | \$39<br>¢29  | \$37<br>¢27  | \$35<br>©25  | \$32<br>¢22  | \$27<br>\$20 | \$20         | \$18<br>\$20 | \$16                   |
|       |       | 10yr ave.            | \$83         | \$74           | \$65<br>\$69  | \$64        | <del>ა</del> ეი<br>\$61 | \$57        | \$48<br>\$52 | \$47        | \$41<br>\$45 | \$39<br>\$44 | \$38<br>\$43 | \$37         | \$35<br>\$39 | \$32<br>\$35 | \$29<br>\$30 | \$23<br>\$22 | \$20<br>\$19 | \$19<br>\$18           |
| (Sch  | 55%   | Current              | φου          | <b>Φ</b> /4    |               | <b>Ф</b> 04 | T -                     | φ01         |              | <b></b> φ47 |              |              | -            | \$41         |              |              |              |              |              |                        |
| σ     |       | 10yr ave.            | \$90         | \$81           | \$71<br>\$75  | \$69        | \$64<br>\$67            | \$62        | \$53<br>\$57 | \$52        | \$45<br>\$49 | \$43<br>\$48 | \$41<br>\$46 | \$40<br>\$45 | \$39<br>\$42 | \$35<br>\$38 | \$32<br>\$33 | \$26<br>\$24 | \$23<br>\$21 | \$20<br>\$19           |
| Yield | 60%   | Current              | <b></b>      | φοι            |               | фоа         | T -                     | ⊅0∠         |              | <b>⊅</b> ⊃∠ | · ·          |              | <b>T</b> -   |              |              |              |              |              |              |                        |
| ≻     |       | 10yr ave.            | <b>#00</b>   | ¢00            | \$78          | <b>Ф7</b> Б | \$70                    | <b></b>     | \$58         | Ф.F.C       | \$49<br>¢50  | \$46         | \$45<br>¢50  | \$44         | \$42         | \$38<br>\$41 | \$35<br>¢25  | \$28         | \$25         | \$22                   |
|       | 65%   | Current              | \$98         | \$88           | \$81          | \$75        | \$72<br>#70             | \$68        | \$61         | \$56        | \$53<br>¢50  | \$52<br>¢50  | \$50         | \$49         | \$46         |              | \$35         | \$26         | \$23         | \$21                   |
|       |       | 10yr ave.            | <b>#10</b> 5 | <b>ФО</b> Г    | \$84          | \$81        | \$76                    | \$73        | \$62         | <b></b>     | \$53         | \$50         | \$49         | \$48         | \$46         | \$41         | \$38         | \$30         | \$27         | \$24                   |
|       | 70%   | Current              | \$105        | \$95           | \$88          | 98 I        | \$78                    | \$/3        | \$66         | \$60        | \$57         | \$56         | \$54         | \$52         | \$49         | \$44         | \$38         | \$28         | \$25         | \$22                   |
|       |       | 10yr ave.            | ¢110         | ¢101           | \$90          | \$87        | \$82                    | ¢70         | \$67         | \$65        | \$57<br>¢c1  | \$54         | \$53<br>¢50  | \$51         | \$49<br>¢50  | \$44<br>\$48 | \$41<br>\$41 | \$33         | \$29         | \$26                   |
|       | 75%   | Current              | \$113        | \$101          | \$94          | \$87        | \$83<br>¢07             | \$78        | \$71         | 900         | \$61         | \$60<br>¢50  | \$58<br>¢57  | \$56<br>#55  | \$53<br>¢50  | <b>T</b> -   |              | \$30<br>©05  | \$26         | \$24                   |
|       |       | 10yr ave.            | ¢100         | ¢100           | \$97<br>\$100 | ¢00         | \$87                    | \$83        | \$72         | \$69        | \$61<br>\$66 | \$58         | \$57         | \$55         | \$53<br>\$56 | \$47<br>¢51  | \$43         | \$35         | \$31         | \$28                   |
|       | 80%   | Current              | <b>⊅</b> 120 | \$108          |               | \$93        | \$89<br>¢02             | <b>ზ</b> გვ | \$76<br>¢77  | <i>ф</i> 0Ә | <b>T</b>     | \$64<br>¢62  | \$62<br>¢60  | \$60<br>¢50  | \$56<br>\$56 | \$51<br>¢51  | \$43<br>\$46 | \$32<br>¢20  | \$28         | \$25                   |
|       |       | 10yr ave.            | ¢100         | <b>Φ</b> 1 1 Γ | \$103         | ¢00         | \$93<br>¢05             | <b>000</b>  | \$77         | <b>Φ</b> 70 | \$65<br>¢70  | \$62         | \$60         | \$59         | \$56         | \$51<br>¢54  | \$46         | \$38         | \$33         | \$30                   |
|       | 85%   | Current              | \$128        | \$115          |               | \$98        | \$95<br>\$99            | \$89        | \$80<br>\$82 | \$73        | \$70<br>\$70 | \$68<br>\$66 | \$66<br>\$64 | \$64<br>\$62 | \$60<br>\$60 | \$54<br>\$54 | \$46<br>\$40 | \$34<br>\$40 | \$30<br>\$25 | \$27                   |
|       |       | 10yr ave.            |              |                | \$110         |             | <b>\$</b> 99            |             | \$82         |             | \$70         | \$66         | \$64         | \$63         | \$60         | \$54         | \$49         | \$40         | \$35         | \$32                   |

The above shows estimated returns per head for skirted fleece wool. These figures do not take into account the value of skirtings and oddments and do not take into account discounts that may apply for faults under individual circumstances. These figures are based on a market index of 100% and should be used as a guide only. Returns over \$30 / head for fleece wool are highlighted.

Source: Australian Wool Exchange, Australian Wool Innovation, Sydney Futures Exchange, x-rates.com

Table 14: Returns pr head for skirted fleece wool.

| Skirt    | ted FL | C Weight  |       |       |       |      |      |      |      |      | Mic  | ron  |      |      |      |      |      |      |      |      |
|----------|--------|-----------|-------|-------|-------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|
|          | 8      | Kg        | 16    | 16.5  | 17    | 17.5 | 18   | 18.5 | 19   | 19.5 | 20   | 21   | 22   | 23   | 24   | 25   | 26   | 28   | 30   | 32   |
|          | 25%    | Current   | \$38  | \$34  | \$31  | \$29 | \$28 | \$26 | \$24 | \$22 | \$20 | \$20 | \$19 | \$19 | \$18 | \$16 | \$14 | \$10 | \$9  | \$8  |
|          | 23%    | 10yr ave. |       |       | \$32  |      | \$29 |      | \$24 |      | \$20 | \$19 | \$19 | \$18 | \$18 | \$16 | \$14 | \$12 | \$10 | \$9  |
|          | 30%    | Current   | \$45  | \$41  | \$38  | \$35 | \$33 | \$31 | \$28 | \$26 | \$25 | \$24 | \$23 | \$22 | \$21 | \$19 | \$16 | \$12 | \$11 | \$10 |
|          | 30%    | 10yr ave. |       |       | \$39  |      | \$35 |      | \$29 |      | \$25 | \$23 | \$23 | \$22 | \$21 | \$19 | \$17 | \$14 | \$12 | \$11 |
|          | 35%    | Current   | \$53  | \$47  | \$44  | \$40 | \$39 | \$36 | \$33 | \$30 | \$29 | \$28 | \$27 | \$26 | \$25 | \$22 | \$19 | \$14 | \$12 | \$11 |
|          | 3370   | 10yr ave. |       |       | \$45  |      | \$41 |      | \$34 |      | \$29 | \$27 | \$26 | \$26 | \$25 | \$22 | \$20 | \$16 | \$14 | \$13 |
|          | 40%    | Current   | \$60  | \$54  | \$50  | \$46 | \$45 | \$42 | \$38 | \$35 | \$33 | \$32 | \$31 | \$30 | \$28 | \$25 | \$22 | \$16 | \$14 | \$13 |
|          | 40 /0  | 10yr ave. |       |       | \$52  |      | \$47 |      | \$38 |      | \$33 | \$31 | \$30 | \$29 | \$28 | \$25 | \$23 | \$19 | \$16 | \$15 |
|          | 45%    | Current   | \$68  | \$61  | \$56  | \$52 | \$50 | \$47 | \$43 | \$39 | \$37 | \$36 | \$35 | \$34 | \$32 | \$29 | \$24 | \$18 | \$16 | \$14 |
| $\sim$   | 4370   | 10yr ave. |       |       | \$58  |      | \$52 |      | \$43 |      | \$37 | \$35 | \$34 | \$33 | \$32 | \$28 | \$26 | \$21 | \$18 | \$17 |
| Dry)     | 50%    | Current   | \$75  | \$68  | \$63  | \$58 | \$56 | \$52 | \$47 | \$43 | \$41 | \$40 | \$39 | \$37 | \$35 | \$32 | \$27 | \$20 | \$18 | \$16 |
|          | 5070   | 10yr ave. |       |       | \$65  |      | \$58 |      | \$48 |      | \$41 | \$39 | \$38 | \$37 | \$35 | \$32 | \$29 | \$23 | \$20 | \$19 |
| (Sch     | 55%    | Current   | \$83  | \$74  | \$69  | \$64 | \$61 | \$57 | \$52 | \$47 | \$45 | \$44 | \$43 | \$41 | \$39 | \$35 | \$30 | \$22 | \$19 | \$18 |
| <u>s</u> | 0070   | 10yr ave. |       |       | \$71  |      | \$64 |      | \$53 |      | \$45 | \$43 | \$41 | \$40 | \$39 | \$35 | \$32 | \$26 | \$23 | \$20 |
| <b>P</b> | 60%    | Current   | \$90  | \$81  | \$75  | \$69 | \$67 | \$62 | \$57 | \$52 | \$49 | \$48 | \$46 | \$45 | \$42 | \$38 | \$33 | \$24 | \$21 | \$19 |
| Yield    | 0070   | 10yr ave. |       |       | \$78  |      | \$70 |      | \$58 |      | \$49 | \$46 | \$45 | \$44 | \$42 | \$38 | \$35 | \$28 | \$25 | \$22 |
|          | 65%    | Current   | \$98  | \$88  | \$81  | \$75 | \$72 | \$68 | \$61 | \$56 | \$53 | \$52 | \$50 | \$49 | \$46 | \$41 | \$35 | \$26 | \$23 | \$21 |
|          | 0070   | 10yr ave. |       |       | \$84  |      | \$76 |      | \$62 |      | \$53 | \$50 | \$49 | \$48 | \$46 | \$41 | \$38 | \$30 | \$27 | \$24 |
|          | 70%    | Current   | \$105 | \$95  | \$88  | \$81 | \$78 | \$73 | \$66 | \$60 | \$57 | \$56 | \$54 | \$52 | \$49 | \$44 | \$38 | \$28 | \$25 | \$22 |
|          | 10/0   | 10yr ave. |       |       | \$90  |      | \$82 |      | \$67 |      | \$57 | \$54 | \$53 | \$51 | \$49 | \$44 | \$41 | \$33 | \$29 | \$26 |
|          | 75%    | Current   | \$113 | \$101 | \$94  | \$87 | \$83 | \$78 | \$71 | \$65 | \$61 | \$60 | \$58 | \$56 | \$53 | \$48 | \$41 | \$30 | \$26 | \$24 |
|          |        | 10yr ave. |       |       | \$97  |      | \$87 |      | \$72 |      | \$61 | \$58 | \$57 | \$55 | \$53 | \$47 | \$43 | \$35 | \$31 | \$28 |
|          | 80%    | Current   | \$120 | \$108 | \$100 | \$93 | \$89 | \$83 | \$76 | \$69 | \$66 | \$64 | \$62 | \$60 | \$56 | \$51 | \$43 | \$32 | \$28 | \$25 |
|          |        | 10yr ave. |       |       | \$103 |      | \$93 |      | \$77 |      | \$65 | \$62 | \$60 | \$59 | \$56 | \$51 | \$46 | \$38 | \$33 | \$30 |
|          | 85%    | Current   | \$128 | \$115 |       | \$98 | \$95 | \$89 | \$80 | \$73 | \$70 | \$68 | \$66 | \$64 | \$60 | \$54 | \$46 | \$34 | \$30 | \$27 |
|          | 00,0   | 10yr ave. |       |       | \$110 |      | \$99 |      | \$82 |      | \$70 | \$66 | \$64 | \$63 | \$60 | \$54 | \$49 | \$40 | \$35 | \$32 |

The above shows estimated returns per head for skirted fleece wool. These figures do not take into account the value of skirtings and oddments and do not take into account discounts that may apply for faults under individual circumstances. These figures are based on a market index of 100% and should be used as a guide only. Returns over \$30 / head for fleece wool are highlighted.

Source: Australian Wool Exchange, Australian Wool Innovation, Sydney Futures Exchange, x-rates.com

Table 15: Returns pr head for skirted fleece wool.

| Skirt    | ted FL | C Weight  |       |       |       |      |      |      |      |      | Mic  | ron  |      |      |      |      |      |      |      |      |
|----------|--------|-----------|-------|-------|-------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|
|          | 7      | Kg        | 16    | 16.5  | 17    | 17.5 | 18   | 18.5 | 19   | 19.5 | 20   | 21   | 22   | 23   | 24   | 25   | 26   | 28   | 30   | 32   |
|          | 25%    | Current   | \$38  | \$34  | \$31  | \$29 | \$28 | \$26 | \$24 | \$22 | \$20 | \$20 | \$19 | \$19 | \$18 | \$16 | \$14 | \$10 | \$9  | \$8  |
|          | 23%    | 10yr ave. |       |       | \$32  |      | \$29 |      | \$24 |      | \$20 | \$19 | \$19 | \$18 | \$18 | \$16 | \$14 | \$12 | \$10 | \$9  |
|          | 30%    | Current   | \$45  | \$41  | \$38  | \$35 | \$33 | \$31 | \$28 | \$26 | \$25 | \$24 | \$23 | \$22 | \$21 | \$19 | \$16 | \$12 | \$11 | \$10 |
|          | 30%    | 10yr ave. |       |       | \$39  |      | \$35 |      | \$29 |      | \$25 | \$23 | \$23 | \$22 | \$21 | \$19 | \$17 | \$14 | \$12 | \$11 |
|          | 35%    | Current   | \$53  | \$47  | \$44  | \$40 | \$39 | \$36 | \$33 | \$30 | \$29 | \$28 | \$27 | \$26 | \$25 | \$22 | \$19 | \$14 | \$12 | \$11 |
|          | 55%    | 10yr ave. |       |       | \$45  |      | \$41 |      | \$34 |      | \$29 | \$27 | \$26 | \$26 | \$25 | \$22 | \$20 | \$16 | \$14 | \$13 |
|          | 40%    | Current   | \$60  | \$54  | \$50  | \$46 | \$45 | \$42 | \$38 | \$35 | \$33 | \$32 | \$31 | \$30 | \$28 | \$25 | \$22 | \$16 | \$14 | \$13 |
|          | 4070   | 10yr ave. |       |       | \$52  |      | \$47 |      | \$38 |      | \$33 | \$31 | \$30 | \$29 | \$28 | \$25 | \$23 | \$19 | \$16 | \$15 |
|          | 45%    | Current   | \$68  | \$61  | \$56  | \$52 | \$50 | \$47 | \$43 | \$39 | \$37 | \$36 | \$35 | \$34 | \$32 | \$29 | \$24 | \$18 | \$16 | \$14 |
|          | 4070   | 10yr ave. |       |       | \$58  |      | \$52 |      | \$43 |      | \$37 | \$35 | \$34 | \$33 | \$32 | \$28 | \$26 | \$21 | \$18 | \$17 |
| Dry)     | 50%    | Current   | \$75  | \$68  | \$63  | \$58 | \$56 | \$52 | \$47 | \$43 | \$41 | \$40 | \$39 | \$37 | \$35 | \$32 | \$27 | \$20 | \$18 | \$16 |
|          | 0070   | 10yr ave. |       |       | \$65  |      | \$58 |      | \$48 |      | \$41 | \$39 | \$38 | \$37 | \$35 | \$32 | \$29 | \$23 | \$20 | \$19 |
| (Sch     | 55%    | Current   | \$83  | \$74  | \$69  | \$64 | \$61 | \$57 | \$52 | \$47 | \$45 | \$44 | \$43 | \$41 | \$39 | \$35 | \$30 | \$22 | \$19 | \$18 |
| <u> </u> |        | 10yr ave. |       |       | \$71  |      | \$64 |      | \$53 |      | \$45 | \$43 | \$41 | \$40 | \$39 | \$35 | \$32 | \$26 | \$23 | \$20 |
| Yield    | 60%    | Current   | \$90  | \$81  | \$75  | \$69 | \$67 | \$62 | \$57 | \$52 | \$49 | \$48 | \$46 | \$45 | \$42 | \$38 | \$33 | \$24 | \$21 | \$19 |
| Υï       |        | 10yr ave. |       |       | \$78  |      | \$70 |      | \$58 |      | \$49 | \$46 | \$45 | \$44 | \$42 | \$38 | \$35 | \$28 | \$25 | \$22 |
|          | 65%    | Current   | \$98  | \$88  | \$81  | \$75 | \$72 | \$68 | \$61 | \$56 | \$53 | \$52 | \$50 | \$49 | \$46 | \$41 | \$35 | \$26 | \$23 | \$21 |
|          |        | 10yr ave. |       |       | \$84  |      | \$76 |      | \$62 |      | \$53 | \$50 | \$49 | \$48 | \$46 | \$41 | \$38 | \$30 | \$27 | \$24 |
|          | 70%    | Current   | \$105 | \$95  | \$88  | \$81 | \$78 | \$73 | \$66 | \$60 | \$57 | \$56 | \$54 | \$52 | \$49 | \$44 | \$38 | \$28 | \$25 | \$22 |
|          |        | 10yr ave. |       |       | \$90  |      | \$82 |      | \$67 |      | \$57 | \$54 | \$53 | \$51 | \$49 | \$44 | \$41 | \$33 | \$29 | \$26 |
|          | 75%    | Current   | \$113 | \$101 | \$94  | \$87 | \$83 | \$78 | \$71 | \$65 | \$61 | \$60 | \$58 | \$56 | \$53 | \$48 | \$41 | \$30 | \$26 | \$24 |
|          |        | 10yr ave. |       |       | \$97  |      | \$87 |      | \$72 |      | \$61 | \$58 | \$57 | \$55 | \$53 | \$47 | \$43 | \$35 | \$31 | \$28 |
|          | 80%    | Current   | \$120 | \$108 |       | \$93 | \$89 | \$83 | \$76 | \$69 | \$66 | \$64 | \$62 | \$60 | \$56 | \$51 | \$43 | \$32 | \$28 | \$25 |
|          |        | 10yr ave. |       |       | \$103 |      | \$93 |      | \$77 |      | \$65 | \$62 | \$60 | \$59 | \$56 | \$51 | \$46 | \$38 | \$33 | \$30 |
|          | 85%    | Current   | \$128 | \$115 |       | \$98 | \$95 | \$89 | \$80 | \$73 | \$70 | \$68 | \$66 | \$64 | \$60 | \$54 | \$46 | \$34 | \$30 | \$27 |
|          |        | 10yr ave. |       |       | \$110 |      | \$99 |      | \$82 |      | \$70 | \$66 | \$64 | \$63 | \$60 | \$54 | \$49 | \$40 | \$35 | \$32 |

The above shows estimated returns per head for skirted fleece wool. These figures do not take into account the value of skirtings and oddments and do not take into account discounts that may apply for faults under individual circumstances. These figures are based on a market index of 100% and should be used as a guide only. Returns over \$30 / head for fleece wool are highlighted.

Source: Australian Wool Exchange, Australian Wool Innovation, Sydney Futures Exchange, x-rates.com

Table 16: Returns pr head for skirted fleece wool.

| Skirt    | ed FL | C Weight  |       |       |       |      |      |      |      |      | Mic  | ron  |      |      |      |      |      |      |      |      |
|----------|-------|-----------|-------|-------|-------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|
|          | 6     | Kg        | 16    | 16.5  | 17    | 17.5 | 18   | 18.5 | 19   | 19.5 | 20   | 21   | 22   | 23   | 24   | 25   | 26   | 28   | 30   | 32   |
|          | 25%   | Current   | \$38  | \$34  | \$31  | \$29 | \$28 | \$26 | \$24 | \$22 | \$20 | \$20 | \$19 | \$19 | \$18 | \$16 | \$14 | \$10 | \$9  | \$8  |
|          | 25%   | 10yr ave. |       |       | \$32  |      | \$29 |      | \$24 |      | \$20 | \$19 | \$19 | \$18 | \$18 | \$16 | \$14 | \$12 | \$10 | \$9  |
|          | 30%   | Current   | \$45  | \$41  | \$38  | \$35 | \$33 | \$31 | \$28 | \$26 | \$25 | \$24 | \$23 | \$22 | \$21 | \$19 | \$16 | \$12 | \$11 | \$10 |
|          | 30%   | 10yr ave. |       |       | \$39  |      | \$35 |      | \$29 |      | \$25 | \$23 | \$23 | \$22 | \$21 | \$19 | \$17 | \$14 | \$12 | \$11 |
|          | 35%   | Current   | \$53  | \$47  | \$44  | \$40 | \$39 | \$36 | \$33 | \$30 | \$29 | \$28 | \$27 | \$26 | \$25 | \$22 | \$19 | \$14 | \$12 | \$11 |
|          | 3378  | 10yr ave. |       |       | \$45  |      | \$41 |      | \$34 |      | \$29 | \$27 | \$26 | \$26 | \$25 | \$22 | \$20 | \$16 | \$14 | \$13 |
|          | 40%   | Current   | \$60  | \$54  | \$50  | \$46 | \$45 | \$42 | \$38 | \$35 | \$33 | \$32 | \$31 | \$30 | \$28 | \$25 | \$22 | \$16 | \$14 | \$13 |
|          | 4070  | 10yr ave. |       |       | \$52  |      | \$47 |      | \$38 |      | \$33 | \$31 | \$30 | \$29 | \$28 | \$25 | \$23 | \$19 | \$16 | \$15 |
|          | 45%   | Current   | \$68  | \$61  | \$56  | \$52 | \$50 | \$47 | \$43 | \$39 | \$37 | \$36 | \$35 | \$34 | \$32 | \$29 | \$24 | \$18 | \$16 | \$14 |
|          | 4070  | 10yr ave. |       |       | \$58  |      | \$52 |      | \$43 |      | \$37 | \$35 | \$34 | \$33 | \$32 | \$28 | \$26 | \$21 | \$18 | \$17 |
| Dry)     | 50%   | Current   | \$75  | \$68  | \$63  | \$58 | \$56 | \$52 | \$47 | \$43 | \$41 | \$40 | \$39 | \$37 | \$35 | \$32 | \$27 | \$20 | \$18 | \$16 |
|          | 0070  | 10yr ave. |       |       | \$65  |      | \$58 |      | \$48 |      | \$41 | \$39 | \$38 | \$37 | \$35 | \$32 | \$29 | \$23 | \$20 | \$19 |
| (Sch     | 55%   | Current   | \$83  | \$74  | \$69  | \$64 | \$61 | \$57 | \$52 | \$47 | \$45 | \$44 | \$43 | \$41 | \$39 | \$35 | \$30 | \$22 | \$19 | \$18 |
| <u> </u> |       | 10yr ave. |       |       | \$71  |      | \$64 |      | \$53 |      | \$45 | \$43 | \$41 | \$40 | \$39 | \$35 | \$32 | \$26 | \$23 | \$20 |
| Yield    | 60%   | Current   | \$90  | \$81  | \$75  | \$69 | \$67 | \$62 | \$57 | \$52 | \$49 | \$48 | \$46 | \$45 | \$42 | \$38 | \$33 | \$24 | \$21 | \$19 |
| Ϋ́       |       | 10yr ave. |       |       | \$78  |      | \$70 |      | \$58 |      | \$49 | \$46 | \$45 | \$44 | \$42 | \$38 | \$35 | \$28 | \$25 | \$22 |
|          | 65%   | Current   | \$98  | \$88  | \$81  | \$75 | \$72 | \$68 | \$61 | \$56 | \$53 | \$52 | \$50 | \$49 | \$46 | \$41 | \$35 | \$26 | \$23 | \$21 |
|          |       | 10yr ave. |       |       | \$84  |      | \$76 |      | \$62 |      | \$53 | \$50 | \$49 | \$48 | \$46 | \$41 | \$38 | \$30 | \$27 | \$24 |
|          | 70%   | Current   | \$105 | \$95  | \$88  | \$81 | \$78 | \$73 | \$66 | \$60 | \$57 | \$56 | \$54 | \$52 | \$49 | \$44 | \$38 | \$28 | \$25 | \$22 |
|          |       | 10yr ave. |       |       | \$90  |      | \$82 |      | \$67 |      | \$57 | \$54 | \$53 | \$51 | \$49 | \$44 | \$41 | \$33 | \$29 | \$26 |
|          | 75%   | Current   | \$113 | \$101 | \$94  | \$87 | \$83 | \$78 | \$71 | \$65 | \$61 | \$60 | \$58 | \$56 | \$53 | \$48 | \$41 | \$30 | \$26 | \$24 |
|          |       | 10yr ave. |       |       | \$97  |      | \$87 |      | \$72 |      | \$61 | \$58 | \$57 | \$55 | \$53 | \$47 | \$43 | \$35 | \$31 | \$28 |
|          | 80%   | Current   | \$120 | \$108 |       | \$93 | \$89 | \$83 | \$76 | \$69 | \$66 | \$64 | \$62 | \$60 | \$56 | \$51 | \$43 | \$32 | \$28 | \$25 |
|          |       | 10yr ave. |       |       | \$103 |      | \$93 |      | \$77 |      | \$65 | \$62 | \$60 | \$59 | \$56 | \$51 | \$46 | \$38 | \$33 | \$30 |
|          | 85%   | Current   | \$128 | \$115 |       | \$98 | \$95 | \$89 | \$80 | \$73 | \$70 | \$68 | \$66 | \$64 | \$60 | \$54 | \$46 | \$34 | \$30 | \$27 |
|          |       | 10yr ave. |       |       | \$110 |      | \$99 |      | \$82 |      | \$70 | \$66 | \$64 | \$63 | \$60 | \$54 | \$49 | \$40 | \$35 | \$32 |

The above shows estimated returns per head for skirted fleece wool. These figures do not take into account the value of skirtings and oddments and do not take into account discounts that may apply for faults under individual circumstances. These figures are based on a market index of 100% and should be used as a guide only. Returns over \$30 / head for fleece wool are highlighted.

Source: Australian Wool Exchange, Australian Wool Innovation, Sydney Futures Exchange, x-rates.com

Table 17: Returns pr head for skirted fleece wool.

| Skirt    | ted FL | C Weight  |       |       |       |      |      |      |      |      | Mic  | ron  |      |      |      |      |      |      |      |      |
|----------|--------|-----------|-------|-------|-------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|
|          | 5      | Kg        | 16    | 16.5  | 17    | 17.5 | 18   | 18.5 | 19   | 19.5 | 20   | 21   | 22   | 23   | 24   | 25   | 26   | 28   | 30   | 32   |
|          | 25%    | Current   | \$38  | \$34  | \$31  | \$29 | \$28 | \$26 | \$24 | \$22 | \$20 | \$20 | \$19 | \$19 | \$18 | \$16 | \$14 | \$10 | \$9  | \$8  |
|          | 23%    | 10yr ave. |       |       | \$32  |      | \$29 |      | \$24 |      | \$20 | \$19 | \$19 | \$18 | \$18 | \$16 | \$14 | \$12 | \$10 | \$9  |
|          | 30%    | Current   | \$45  | \$41  | \$38  | \$35 | \$33 | \$31 | \$28 | \$26 | \$25 | \$24 | \$23 | \$22 | \$21 | \$19 | \$16 | \$12 | \$11 | \$10 |
|          | 30%    | 10yr ave. |       |       | \$39  |      | \$35 |      | \$29 |      | \$25 | \$23 | \$23 | \$22 | \$21 | \$19 | \$17 | \$14 | \$12 | \$11 |
|          | 35%    | Current   | \$53  | \$47  | \$44  | \$40 | \$39 | \$36 | \$33 | \$30 | \$29 | \$28 | \$27 | \$26 | \$25 | \$22 | \$19 | \$14 | \$12 | \$11 |
|          | 3370   | 10yr ave. |       |       | \$45  |      | \$41 |      | \$34 |      | \$29 | \$27 | \$26 | \$26 | \$25 | \$22 | \$20 | \$16 | \$14 | \$13 |
|          | 40%    | Current   | \$60  | \$54  | \$50  | \$46 | \$45 | \$42 | \$38 | \$35 | \$33 | \$32 | \$31 | \$30 | \$28 | \$25 | \$22 | \$16 | \$14 | \$13 |
|          | 40 /0  | 10yr ave. |       |       | \$52  |      | \$47 |      | \$38 |      | \$33 | \$31 | \$30 | \$29 | \$28 | \$25 | \$23 | \$19 | \$16 | \$15 |
|          | 45%    | Current   | \$68  | \$61  | \$56  | \$52 | \$50 | \$47 | \$43 | \$39 | \$37 | \$36 | \$35 | \$34 | \$32 | \$29 | \$24 | \$18 | \$16 | \$14 |
| $\sim$   | 4370   | 10yr ave. |       |       | \$58  |      | \$52 |      | \$43 |      | \$37 | \$35 | \$34 | \$33 | \$32 | \$28 | \$26 | \$21 | \$18 | \$17 |
| Dry)     | 50%    | Current   | \$75  | \$68  | \$63  | \$58 | \$56 | \$52 | \$47 | \$43 | \$41 | \$40 | \$39 | \$37 | \$35 | \$32 | \$27 | \$20 | \$18 | \$16 |
|          | 5070   | 10yr ave. |       |       | \$65  |      | \$58 |      | \$48 |      | \$41 | \$39 | \$38 | \$37 | \$35 | \$32 | \$29 | \$23 | \$20 | \$19 |
| (Sch     | 55%    | Current   | \$83  | \$74  | \$69  | \$64 | \$61 | \$57 | \$52 | \$47 | \$45 | \$44 | \$43 | \$41 | \$39 | \$35 | \$30 | \$22 | \$19 | \$18 |
| <u>s</u> | 0070   | 10yr ave. |       |       | \$71  |      | \$64 |      | \$53 |      | \$45 | \$43 | \$41 | \$40 | \$39 | \$35 | \$32 | \$26 | \$23 | \$20 |
| <b>P</b> | 60%    | Current   | \$90  | \$81  | \$75  | \$69 | \$67 | \$62 | \$57 | \$52 | \$49 | \$48 | \$46 | \$45 | \$42 | \$38 | \$33 | \$24 | \$21 | \$19 |
| Yield    | 0070   | 10yr ave. |       |       | \$78  |      | \$70 |      | \$58 |      | \$49 | \$46 | \$45 | \$44 | \$42 | \$38 | \$35 | \$28 | \$25 | \$22 |
|          | 65%    | Current   | \$98  | \$88  | \$81  | \$75 | \$72 | \$68 | \$61 | \$56 | \$53 | \$52 | \$50 | \$49 | \$46 | \$41 | \$35 | \$26 | \$23 | \$21 |
|          | 0070   | 10yr ave. |       |       | \$84  |      | \$76 |      | \$62 |      | \$53 | \$50 | \$49 | \$48 | \$46 | \$41 | \$38 | \$30 | \$27 | \$24 |
|          | 70%    | Current   | \$105 | \$95  | \$88  | \$81 | \$78 | \$73 | \$66 | \$60 | \$57 | \$56 | \$54 | \$52 | \$49 | \$44 | \$38 | \$28 | \$25 | \$22 |
|          | 1070   | 10yr ave. |       |       | \$90  |      | \$82 |      | \$67 |      | \$57 | \$54 | \$53 | \$51 | \$49 | \$44 | \$41 | \$33 | \$29 | \$26 |
|          | 75%    | Current   | \$113 | \$101 | \$94  | \$87 | \$83 | \$78 | \$71 | \$65 | \$61 | \$60 | \$58 | \$56 | \$53 | \$48 | \$41 | \$30 | \$26 | \$24 |
|          | 10/0   | 10yr ave. |       |       | \$97  |      | \$87 |      | \$72 |      | \$61 | \$58 | \$57 | \$55 | \$53 | \$47 | \$43 | \$35 | \$31 | \$28 |
|          | 80%    | Current   | \$120 | \$108 | \$100 | \$93 | \$89 | \$83 | \$76 | \$69 | \$66 | \$64 | \$62 | \$60 | \$56 | \$51 | \$43 | \$32 | \$28 | \$25 |
|          | 0070   | 10yr ave. |       |       | \$103 |      | \$93 |      | \$77 |      | \$65 | \$62 | \$60 | \$59 | \$56 | \$51 | \$46 | \$38 | \$33 | \$30 |
|          | 85%    | Current   | \$128 | \$115 | \$106 | \$98 | \$95 | \$89 | \$80 | \$73 | \$70 | \$68 | \$66 | \$64 | \$60 | \$54 | \$46 | \$34 | \$30 | \$27 |
|          | 5070   | 10yr ave. |       |       | \$110 |      | \$99 |      | \$82 |      | \$70 | \$66 | \$64 | \$63 | \$60 | \$54 | \$49 | \$40 | \$35 | \$32 |

The above shows estimated returns per head for skirted fleece wool. These figures do not take into account the value of skirtings and oddments and do not take into account discounts that may apply for faults under individual circumstances. These figures are based on a market index of 100% and should be used as a guide only. Returns over \$30 / head for fleece wool are highlighted.

Source: Australian Wool Exchange, Australian Wool Innovation, Sydney Futures Exchange, x-rates.com

Table 18: Returns pr head for skirted fleece wool.

| Skirt    | ted FL | C Weight  | Micron |       |       |      |      |      |      |      |      |      |      |      |      |      |      |      |      |      |
|----------|--------|-----------|--------|-------|-------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|
|          | 4      | Kg        | 16     | 16.5  | 17    | 17.5 | 18   | 18.5 | 19   | 19.5 | 20   | 21   | 22   | 23   | 24   | 25   | 26   | 28   | 30   | 32   |
| Γ        | 050/   | Current   | \$38   | \$34  | \$31  | \$29 | \$28 | \$26 | \$24 | \$22 | \$20 | \$20 | \$19 | \$19 | \$18 | \$16 | \$14 | \$10 | \$9  | \$8  |
|          | 25%    | 10yr ave. |        |       | \$32  | -    | \$29 |      | \$24 |      | \$20 | \$19 | \$19 | \$18 | \$18 | \$16 | \$14 | \$12 | \$10 | \$9  |
|          | 30%    | Current   | \$45   | \$41  | \$38  | \$35 | \$33 | \$31 | \$28 | \$26 | \$25 | \$24 | \$23 | \$22 | \$21 | \$19 | \$16 | \$12 | \$11 | \$10 |
|          | 30%    | 10yr ave. |        |       | \$39  |      | \$35 |      | \$29 |      | \$25 | \$23 | \$23 | \$22 | \$21 | \$19 | \$17 | \$14 | \$12 | \$11 |
|          | 35%    | Current   | \$53   | \$47  | \$44  | \$40 | \$39 | \$36 | \$33 | \$30 | \$29 | \$28 | \$27 | \$26 | \$25 | \$22 | \$19 | \$14 | \$12 | \$11 |
|          | 35%    | 10yr ave. |        |       | \$45  |      | \$41 |      | \$34 |      | \$29 | \$27 | \$26 | \$26 | \$25 | \$22 | \$20 | \$16 | \$14 | \$13 |
|          | 40%    | Current   | \$60   | \$54  | \$50  | \$46 | \$45 | \$42 | \$38 | \$35 | \$33 | \$32 | \$31 | \$30 | \$28 | \$25 | \$22 | \$16 | \$14 | \$13 |
|          | 40 /0  | 10yr ave. |        |       | \$52  |      | \$47 |      | \$38 |      | \$33 | \$31 | \$30 | \$29 | \$28 | \$25 | \$23 | \$19 | \$16 | \$15 |
|          | 45%    | Current   | \$68   | \$61  | \$56  | \$52 | \$50 | \$47 | \$43 | \$39 | \$37 | \$36 | \$35 | \$34 | \$32 | \$29 | \$24 | \$18 | \$16 | \$14 |
|          | 4370   | 10yr ave. |        |       | \$58  |      | \$52 |      | \$43 |      | \$37 | \$35 | \$34 | \$33 | \$32 | \$28 | \$26 | \$21 | \$18 | \$17 |
| Dry)     | 50%    | Current   | \$75   | \$68  | \$63  | \$58 | \$56 | \$52 | \$47 | \$43 | \$41 | \$40 | \$39 | \$37 | \$35 | \$32 | \$27 | \$20 | \$18 | \$16 |
|          |        | 10yr ave. |        |       | \$65  |      | \$58 |      | \$48 |      | \$41 | \$39 | \$38 | \$37 | \$35 | \$32 | \$29 | \$23 | \$20 | \$19 |
| (Sch     | 55%    | Current   | \$83   | \$74  | \$69  | \$64 | \$61 | \$57 | \$52 | \$47 | \$45 | \$44 | \$43 | \$41 | \$39 | \$35 | \$30 | \$22 | \$19 | \$18 |
| <u>s</u> |        | 10yr ave. |        |       | \$71  |      | \$64 |      | \$53 |      | \$45 | \$43 | \$41 | \$40 | \$39 | \$35 | \$32 | \$26 | \$23 | \$20 |
| Pie Pie  | 60%    | Current   | \$90   | \$81  | \$75  | \$69 | \$67 | \$62 | \$57 | \$52 | \$49 | \$48 | \$46 | \$45 | \$42 | \$38 | \$33 | \$24 | \$21 | \$19 |
| Yield    |        | 10yr ave. |        |       | \$78  |      | \$70 |      | \$58 |      | \$49 | \$46 | \$45 | \$44 | \$42 | \$38 | \$35 | \$28 | \$25 | \$22 |
|          | 65%    | Current   | \$98   | \$88  | \$81  | \$75 | \$72 | \$68 | \$61 | \$56 | \$53 | \$52 | \$50 | \$49 | \$46 | \$41 | \$35 | \$26 | \$23 | \$21 |
|          |        | 10yr ave. |        |       | \$84  |      | \$76 |      | \$62 |      | \$53 | \$50 | \$49 | \$48 | \$46 | \$41 | \$38 | \$30 | \$27 | \$24 |
|          | 70%    | Current   | \$105  | \$95  | \$88  | \$81 | \$78 | \$73 | \$66 | \$60 | \$57 | \$56 | \$54 | \$52 | \$49 | \$44 | \$38 | \$28 | \$25 | \$22 |
|          |        | 10yr ave. |        |       | \$90  |      | \$82 |      | \$67 |      | \$57 | \$54 | \$53 | \$51 | \$49 | \$44 | \$41 | \$33 | \$29 | \$26 |
|          | 75%    | Current   | \$113  | \$101 | \$94  | \$87 | \$83 | \$78 | \$71 | \$65 | \$61 | \$60 | \$58 | \$56 | \$53 | \$48 | \$41 | \$30 | \$26 | \$24 |
|          |        | 10yr ave. |        |       | \$97  |      | \$87 |      | \$72 |      | \$61 | \$58 | \$57 | \$55 | \$53 | \$47 | \$43 | \$35 | \$31 | \$28 |
|          | 80%    | Current   | \$120  | \$108 |       | \$93 | \$89 | \$83 | \$76 | \$69 | \$66 | \$64 | \$62 | \$60 | \$56 | \$51 | \$43 | \$32 | \$28 | \$25 |
|          |        | 10yr ave. |        |       | \$103 |      | \$93 |      | \$77 |      | \$65 | \$62 | \$60 | \$59 | \$56 | \$51 | \$46 | \$38 | \$33 | \$30 |
|          | 85%    | Current   | \$128  | \$115 |       | \$98 | \$95 | \$89 | \$80 | \$73 | \$70 | \$68 | \$66 | \$64 | \$60 | \$54 | \$46 | \$34 | \$30 | \$27 |
|          | 00,0   | 10yr ave. |        |       | \$110 |      | \$99 |      | \$82 |      | \$70 | \$66 | \$64 | \$63 | \$60 | \$54 | \$49 | \$40 | \$35 | \$32 |

The above shows estimated returns per head for skirted fleece wool. These figures do not take into account the value of skirtings and oddments and do not take into account discounts that may apply for faults under individual circumstances. These figures are based on a market index of 100% and should be used as a guide only. Returns over \$30 / head for fleece wool are highlighted.

Source: Australian Wool Exchange, Australian Wool Innovation, Sydney Futures Exchange, x-rates.com

Table 19: Returns pr head for skirted fleece wool.

| Skirt | ted FL | C Weight  |         |          |       |             |                     |             |                    |      | Mic                 | ron                |                    |                    |                    |             |                    |            |                   |                        |
|-------|--------|-----------|---------|----------|-------|-------------|---------------------|-------------|--------------------|------|---------------------|--------------------|--------------------|--------------------|--------------------|-------------|--------------------|------------|-------------------|------------------------|
|       | 3      | Kg        | 16      | 16.5     | 17    | 17.5        | 18                  | 18.5        | 19                 | 19.5 | 20                  | 21                 | 22                 | 23                 | 24                 | 25          | 26                 | 28         | 30                | 32                     |
|       |        | Current   | \$38    | \$34     | \$31  | \$29        | \$28                | \$26        | \$24               | \$22 | \$20                | \$20               | \$19               | 23<br>\$19         | 24<br>\$18         | 25<br>\$16  | 20<br>\$14         | 20<br>\$10 | \$9               | 32<br>\$8              |
|       | 25%    | 10yr ave. | <b></b> | <b>0</b> | \$32  | <b>φ</b> 29 | <b>\$20</b><br>\$29 | <b>φ</b> 20 | <b>əz4</b><br>\$24 | ΨΖΖ  | <b>\$20</b><br>\$20 | <b>520</b><br>\$19 | <b>پرچ</b><br>\$19 | <b>پرچ</b><br>\$18 | <b>510</b><br>\$18 | <b>\$10</b> | <b>514</b><br>\$14 | \$12       | <b>ور</b><br>\$10 | <b>50</b><br>\$9       |
|       |        | Current   | \$45    | \$41     | \$38  | \$35        | \$33                | \$31        | \$28               | \$26 | \$25                | \$24               | \$23               | \$22               | \$21               | \$19        | \$16               | \$12       | \$11              | <del>پ</del> ه<br>\$10 |
|       | 30%    | 10yr ave. | φ43     | φ41      | \$39  | φυυ         | \$35<br>\$35        | φυτ         | φ20<br>\$29        | φ20  | \$25                | φ24<br>\$23        | φ23<br>\$23        | φ22<br>\$22        | φ21<br>\$21        | \$19        | \$17               | \$14       | \$12              | \$10<br>\$11           |
|       |        | Current   | \$53    | \$47     | \$44  | \$40        | \$39                | \$36        | \$33               | \$30 | \$29                | \$28               | \$27               | \$26               | \$25               | \$22        | \$19               | \$14       | \$12              | \$11                   |
|       | 35%    | 10yr ave. | ψυυ     | ψ-7      | \$45  | ψτυ         | \$41                | ψυυ         | \$34               | ψου  | \$29                | \$27               | φ27<br>\$26        | \$26               | φ25<br>\$25        | \$22        | \$20               | \$16       | \$14              | \$13                   |
|       |        | Current   | \$60    | \$54     | \$50  | \$46        | \$45                | \$42        | \$38               | \$35 | \$33                | \$32               | \$31               | \$30               | \$28               | \$25        | \$22               | \$16       | \$14              | \$13                   |
|       | 40%    | 10yr ave. | φυυ     | ψŪΊ      | \$52  | ψισ         | \$47                | Ψ.=         | \$38               | φοσ  | \$33                | \$31               | \$30               | \$29               | \$28               | \$25        | \$23               | \$19       | \$16              | \$15                   |
|       | 45%    | Current   | \$68    | \$61     | \$56  | \$52        | \$50                | \$47        | \$43               | \$39 | \$37                | \$36               | \$35               | \$34               | \$32               | \$29        | \$24               | \$18       | \$16              | \$14                   |
|       |        | 10yr ave. |         |          | \$58  | • -         | \$52                |             | \$43               |      | \$37                | \$35               | \$34               | \$33               | \$32               | \$28        | \$26               | \$21       | \$18              | ,<br>\$17              |
| Dry)  | 50%    | Current   | \$75    | \$68     | \$63  | \$58        | \$56                | \$52        | \$47               | \$43 | \$41                | \$40               | \$39               | \$37               | \$35               | \$32        | \$27               | \$20       | \$18              | \$16                   |
| Δ     |        | 10yr ave. |         |          | \$65  |             | \$58                |             | \$48               |      | \$41                | \$39               | \$38               | \$37               | \$35               | \$32        | \$29               | \$23       | \$20              | \$19                   |
| (Sch  | 55%    | Current   | \$83    | \$74     | \$69  | \$64        | \$61                | \$57        | \$52               | \$47 | \$45                | \$44               | \$43               | \$41               | \$39               | \$35        | \$30               | \$22       | \$19              | \$18                   |
| S)    |        | 10yr ave. |         |          | \$71  |             | \$64                |             | \$53               |      | \$45                | \$43               | \$41               | \$40               | \$39               | \$35        | \$32               | \$26       | \$23              | \$20                   |
| p     | 60%    | Current   | \$90    | \$81     | \$75  | \$69        | \$67                | \$62        | \$57               | \$52 | \$49                | \$48               | \$46               | \$45               | \$42               | \$38        | \$33               | \$24       | \$21              | \$19                   |
| Yield | 00 /8  | 10yr ave. |         |          | \$78  |             | \$70                |             | \$58               |      | \$49                | \$46               | \$45               | \$44               | \$42               | \$38        | \$35               | \$28       | \$25              | \$22                   |
|       | 65%    | Current   | \$98    | \$88     | \$81  | \$75        | \$72                | \$68        | \$61               | \$56 | \$53                | \$52               | \$50               | \$49               | \$46               | \$41        | \$35               | \$26       | \$23              | \$21                   |
|       | 0070   | 10yr ave. |         |          | \$84  |             | \$76                |             | \$62               |      | \$53                | \$50               | \$49               | \$48               | \$46               | \$41        | \$38               | \$30       | \$27              | \$24                   |
|       | 70%    | Current   | \$105   | \$95     | \$88  | \$81        | \$78                | \$73        | \$66               | \$60 | \$57                | \$56               | \$54               | \$52               | \$49               | \$44        | \$38               | \$28       | \$25              | \$22                   |
|       | 1070   | 10yr ave. |         |          | \$90  |             | \$82                |             | \$67               |      | \$57                | \$54               | \$53               | \$51               | \$49               | \$44        | \$41               | \$33       | \$29              | \$26                   |
|       | 75%    | Current   | \$113   | \$101    | \$94  | \$87        | \$83                | \$78        | \$71               | \$65 | \$61                | \$60               | \$58               | \$56               | \$53               | \$48        | \$41               | \$30       | \$26              | \$24                   |
|       |        | 10yr ave. |         |          | \$97  |             | \$87                |             | \$72               |      | \$61                | \$58               | \$57               | \$55               | \$53               | \$47        | \$43               | \$35       | \$31              | \$28                   |
|       | 80%    | Current   | \$120   | \$108    |       | \$93        | \$89                | \$83        | \$76               | \$69 | \$66                | \$64               | \$62               | \$60               | \$56               | \$51        | \$43               | \$32       | \$28              | \$25                   |
|       |        | 10yr ave. |         |          | \$103 |             | \$93                |             | \$77               |      | \$65                | \$62               | \$60               | \$59               | \$56               | \$51        | \$46               | \$38       | \$33              | \$30                   |
|       | 85%    | Current   | \$128   | \$115    |       | \$98        | \$95                | \$89        | \$80               | \$73 | \$70                | \$68               | \$66               | \$64               | \$60               | \$54        | \$46               | \$34       | \$30              | \$27                   |
|       | 0070   | 10yr ave. |         |          | \$110 |             | \$99                |             | \$82               |      | \$70                | \$66               | \$64               | \$63               | \$60               | \$54        | \$49               | \$40       | \$35              | \$32                   |

The above shows estimated returns per head for skirted fleece wool. These figures do not take into account the value of skirtings and oddments and do not take into account discounts that may apply for faults under individual circumstances. These figures are based on a market index of 100% and should be used as a guide only. Returns over \$30 / head for fleece wool are highlighted.

Source: Australian Wool Exchange, Australian Wool Innovation, Sydney Futures Exchange, x-rates.com

Table 20: Returns pr head for skirted fleece wool.

| Skirt | ted FL | C Weight  | Micron                |          |       |                |             |      |             |      |      |      |      |      |      |      |      |      |            |             |
|-------|--------|-----------|-----------------------|----------|-------|----------------|-------------|------|-------------|------|------|------|------|------|------|------|------|------|------------|-------------|
|       | 2      | Kg        | 16                    | 16.5     | 17    | 17.5           | 18          | 18.5 | 19          | 19.5 | 20   | 21   | 22   | 23   | 24   | 25   | 26   | 28   | 30         | 32          |
|       |        | Current   | \$38                  | \$34     | \$31  | \$29           | \$28        | \$26 | \$24        | \$22 | \$20 | \$20 | \$19 | \$19 | \$18 | \$16 | \$14 | \$10 | <b>\$9</b> | \$8         |
|       | 25%    | 10yr ave. | φου                   | ΨΟΤ      | \$32  | ΨĽJ            | <b>\$29</b> | ΨĽŪ  | <b>\$24</b> | ΨĽĽ  | \$20 | \$19 | \$19 | \$18 | \$18 | \$16 | \$14 | \$12 | \$10       | <b>\$</b> 9 |
|       |        | Current   | \$45                  | \$41     | \$38  | \$35           | \$33        | \$31 | \$28        | \$26 | \$25 | \$24 | \$23 | \$22 | \$21 | \$19 | \$16 | \$12 | \$11       | \$10        |
|       | 30%    | 10yr ave. | <b>\$</b> . <b>\$</b> | <b>.</b> | \$39  | <i>t</i> cc    | \$35        | φο.  | \$29        | φ_0  | \$25 | \$23 | \$23 | \$22 | \$21 | \$19 | \$17 | \$14 | \$12       | \$11        |
|       | 0.50/  | Current   | \$53                  | \$47     | \$44  | \$40           | \$39        | \$36 | \$33        | \$30 | \$29 | \$28 | \$27 | \$26 | \$25 | \$22 | \$19 | \$14 | \$12       | \$11        |
|       | 35%    | 10yr ave. |                       | • · ·    | \$45  | <b>4</b> · · • | \$41        |      | \$34        |      | \$29 | \$27 | \$26 | \$26 | \$25 | \$22 | \$20 | \$16 | \$14       | \$13        |
|       | 400/   | Current   | \$60                  | \$54     | \$50  | \$46           | \$45        | \$42 | \$38        | \$35 | \$33 | \$32 | \$31 | \$30 | \$28 | \$25 | \$22 | \$16 | \$14       | \$13        |
|       | 40%    | 10yr ave. |                       |          | \$52  |                | \$47        |      | \$38        |      | \$33 | \$31 | \$30 | \$29 | \$28 | \$25 | \$23 | \$19 | \$16       | \$15        |
|       | 45%    | Current   | \$68                  | \$61     | \$56  | \$52           | \$50        | \$47 | \$43        | \$39 | \$37 | \$36 | \$35 | \$34 | \$32 | \$29 | \$24 | \$18 | \$16       | \$14        |
|       |        | 10yr ave. |                       |          | \$58  |                | \$52        |      | \$43        |      | \$37 | \$35 | \$34 | \$33 | \$32 | \$28 | \$26 | \$21 | \$18       | \$17        |
| Dry)  | 50%    | Current   | \$75                  | \$68     | \$63  | \$58           | \$56        | \$52 | \$47        | \$43 | \$41 | \$40 | \$39 | \$37 | \$35 | \$32 | \$27 | \$20 | \$18       | \$16        |
|       |        | 10yr ave. |                       |          | \$65  |                | \$58        |      | \$48        |      | \$41 | \$39 | \$38 | \$37 | \$35 | \$32 | \$29 | \$23 | \$20       | \$19        |
| (Sch  | 55%    | Current   | \$83                  | \$74     | \$69  | \$64           | \$61        | \$57 | \$52        | \$47 | \$45 | \$44 | \$43 | \$41 | \$39 | \$35 | \$30 | \$22 | \$19       | \$18        |
| S     |        | 10yr ave. |                       |          | \$71  |                | \$64        |      | \$53        |      | \$45 | \$43 | \$41 | \$40 | \$39 | \$35 | \$32 | \$26 | \$23       | \$20        |
| þ     | 60%    | Current   | \$90                  | \$81     | \$75  | \$69           | \$67        | \$62 | \$57        | \$52 | \$49 | \$48 | \$46 | \$45 | \$42 | \$38 | \$33 | \$24 | \$21       | \$19        |
| Yield | 0070   | 10yr ave. |                       |          | \$78  |                | \$70        |      | \$58        |      | \$49 | \$46 | \$45 | \$44 | \$42 | \$38 | \$35 | \$28 | \$25       | \$22        |
|       | 65%    | Current   | \$98                  | \$88     | \$81  | \$75           | \$72        | \$68 | \$61        | \$56 | \$53 | \$52 | \$50 | \$49 | \$46 | \$41 | \$35 | \$26 | \$23       | \$21        |
|       | 0070   | 10yr ave. |                       |          | \$84  |                | \$76        |      | \$62        |      | \$53 | \$50 | \$49 | \$48 | \$46 | \$41 | \$38 | \$30 | \$27       | \$24        |
|       | 70%    | Current   | \$105                 | \$95     | \$88  | \$81           | \$78        | \$73 | \$66        | \$60 | \$57 | \$56 | \$54 | \$52 | \$49 | \$44 | \$38 | \$28 | \$25       | \$22        |
|       |        | 10yr ave. |                       |          | \$90  |                | \$82        |      | \$67        |      | \$57 | \$54 | \$53 | \$51 | \$49 | \$44 | \$41 | \$33 | \$29       | \$26        |
|       | 75%    | Current   | \$113                 | \$101    | \$94  | \$87           | \$83        | \$78 | \$71        | \$65 | \$61 | \$60 | \$58 | \$56 | \$53 | \$48 | \$41 | \$30 | \$26       | \$24        |
|       |        | 10yr ave. |                       |          | \$97  |                | \$87        |      | \$72        |      | \$61 | \$58 | \$57 | \$55 | \$53 | \$47 | \$43 | \$35 | \$31       | \$28        |
|       | 80%    | Current   | \$120                 | \$108    |       | \$93           | \$89        | \$83 | \$76        | \$69 | \$66 | \$64 | \$62 | \$60 | \$56 | \$51 | \$43 | \$32 | \$28       | \$25        |
|       |        | 10yr ave. |                       |          | \$103 |                | \$93        |      | \$77        |      | \$65 | \$62 | \$60 | \$59 | \$56 | \$51 | \$46 | \$38 | \$33       | \$30        |
|       | 85%    | Current   | \$128                 | \$115    |       | \$98           | \$95        | \$89 | \$80        | \$73 | \$70 | \$68 | \$66 | \$64 | \$60 | \$54 | \$46 | \$34 | \$30       | \$27        |
|       | 00,0   | 10yr ave. |                       |          | \$110 |                | \$99        |      | \$82        |      | \$70 | \$66 | \$64 | \$63 | \$60 | \$54 | \$49 | \$40 | \$35       | \$32        |

The above shows estimated returns per head for skirted fleece wool. These figures do not take into account the value of skirtings and oddments and do not take into account discounts that may apply for faults under individual circumstances. These figures are based on a market index of 100% and should be used as a guide only. Returns over \$30 / head for fleece wool are highlighted.

Source: Australian Wool Exchange, Australian Wool Innovation, Sydney Futures Exchange, x-rates.com