

## JEMALONG WOOL BULLETIN (week ending 04/11/2004)

**Table 1: Northern Market Prices** 

| Micron Price | Current   | Weekly | 10-yr   | Current Price to | This time last |           |     |
|--------------|-----------|--------|---------|------------------|----------------|-----------|-----|
| Guides       | MPG Price | Change | Average | Average          | year           | Year high |     |
| Northern Ind | 757       | -5     | 768     | 99%              | 816            | 945       | 748 |
| 18.5         | 1016      | -18    | 1130    | 90%              | 956            | 1088      | 846 |
| 19           | 971       | -15    | 1046    | 93%              | 923            | 1053      | 889 |
| 19.5         | 908       | -15    | 1018    | 89%              | 903            | 1047      | 877 |
| 20           | 848       | -1     | 836     | 101%             | 886            | 1036      | 834 |
| 21           | 788       | 3      | 749     | 105%             | 867            | 1035      | 769 |
| 22           | 742       | 3      | 706     | 105%             | 855            | 1034      | 718 |
| 23           | 698       | 2      | 668     | 105%             | 840            | 1029      | 686 |
| 24           | 656       | 4      | 647     | 101%             | 834            | 1015      | 410 |
| 25           | 601       | -4     | 615     | 98%              | 757            | 938       | 601 |
| 26           | 568       | -5     | 585     | 97%              | 710            | 880       | 565 |
| 28           | 486       | -8     | 525     | 93%              | 536            | 647       | 486 |
| 30           | 439       | -3     | 473     | 93%              | 470            | 550       | 418 |
| 32           | 419       | 0      | 450     | 93%              | 429            | 510       | 373 |
| MC           | 435       | 2      | 415     | 105%             | 451            | 514       | 364 |

Australian Dollar 74.89c US as of Thu-04-Nov-2004

## NORTHERN MARKET REPORT

Two day sales were held in Sydney, Melbourne and Fremantle this week, with a national auction offering of approximately 49,262 bales.

Sales opened on Wednesday in the Northern region on Wednesday prices fell 10c/kg in the 19.0 micron and finer. The 19-23 prices remained firm. XB's were slightly dearer. Thursday saw fleece prices continue to weaken in the lead up to next weeks Newcastle fine wool sale. All merino skirtings remained unchanged. Itochu, AS Gedge and Techwool were the major buyers with a pass in rate of 10.4% on Wednesday and 12.7% on Thursday.

The Southern region saw the 18.5 and finer fleece prices fell between 5-8c/kg clean on a large offering. The 19 to 23 microns were dearer on a limited selection. All skirtings were 10-15c/kg dearer in the South on Wednesday.

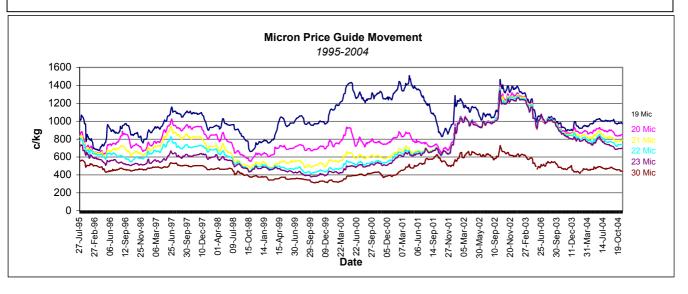
On Thursday prices remained firm with the shorter lower styles retracting 5-10c/kg. All XB, locks and crutchings remained unchanged. Major buyers were AS Gedge, BWK Elders, Itochu and Fox & Lillie. Pass in rates were around 11% on both days.

Fremantle sales opened on Wednesday with small gains in the fleece across all microns. 12.3% of the offering was passed in. Thursday saw a limited offering of fleece and small falls in the 19.5 and finer. Better style skirtings were firm with locks, crutchings and all other types unchanged. Thursday's pass in rate rose to 23.4%

Prices have again remained reasonably stable with only small movements in either direction. There continues to be no real direction in the market and the medium to longer term outlook for prices remains unclear. In the short-term buyers are commenting that they expect little change in price levels.

On Wednesday the Australian dollar was trading around 74.8c US and strengthened on Thursday to 75.5c US. In these present conditions, with short term sluggish demand, the market continues to be affected by movements in the Australian dollar.

Next week sales continue in Melbourne, Fremantle and a designated Fine Wool sale in Newcastle.

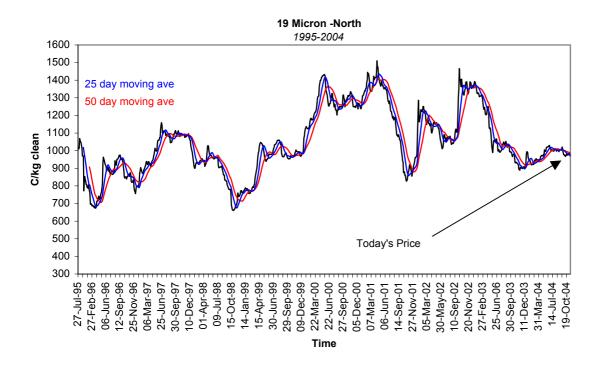




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**Table 2: Northern Market Deciles** 

| Micron Price Guide (1995-2004) |      |      |      |      |      |     |     |     |     |     |  |
|--------------------------------|------|------|------|------|------|-----|-----|-----|-----|-----|--|
|                                | 19   | 20   | 21   | 22   | 23   | 24  | 25  | 26  | 28  | MC  |  |
| Current                        | 971  | 848  | 788  | 742  | 698  | 656 | 601 | 568 | 486 | 435 |  |
| 90%                            | 809  | 662  | 529  | 474  | 440  | 433 | 426 | 397 | 342 | 273 |  |
| 80%                            | 904  | 709  | 571  | 517  | 492  | 475 | 455 | 434 | 379 | 303 |  |
| 70%                            | 948  | 736  | 628  | 566  | 520  | 499 | 475 | 458 | 409 | 351 |  |
| 60%                            | 975  | 764  | 659  | 627  | 561  | 533 | 511 | 486 | 434 | 386 |  |
| 50%                            | 1006 | 806  | 690  | 657  | 605  | 583 | 553 | 509 | 451 | 424 |  |
| 40%                            | 1058 | 861  | 745  | 700  | 635  | 613 | 587 | 531 | 465 | 439 |  |
| 30%                            | 1117 | 896  | 828  | 765  | 719  | 682 | 658 | 548 | 486 | 462 |  |
| 20%                            | 1238 | 944  | 900  | 870  | 859  | 842 | 752 | 599 | 506 | 488 |  |
| 10%                            | 1326 | 1015 | 1009 | 1014 | 1004 | 995 | 956 | 721 | 565 | 573 |  |





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**Table 3: Sydney Futures Exchange** 

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|----------------------------------|--------|------------------|---------------------|--------|------------------|---------------------|--------|------------------|---------------------|--|--|
| SFE QUOTES  Week Ending 3/11/04  |        |                  |                     |        |                  |                     |        |                  |                     |  |  |
| Delivery<br>Month                | 19 MIC | Weekly<br>Change | Diff.<br>To<br>Spot | 21 MIC | Weekly<br>Change | Diff.<br>To<br>Spot | 23 MIC | Weekly<br>Change | Diff.<br>To<br>Spot |  |  |
| Oct-04                           | 995    | 4                | +24                 | 804    | 7                | +16                 | 698    | 5                | 0                   |  |  |
| Dec-04                           | 1009   | 3                | +38                 | 816    | 10               | +28                 | 706    | 3                | +8                  |  |  |
| Feb-05                           | 1022   | 7                | +51                 | 824    | 10               | +36                 | 706    | 0                | +8                  |  |  |
| Apr-05                           | 1033   | 8                | +62                 | 833    | 10               | +45                 | 706    | 0                | +8                  |  |  |
| Jun-05                           | 1037   | 8                | +66                 | 840    | 10               | +52                 | 702    | 2                | +4                  |  |  |
| Aug-05                           | 1037   | 8                | +66                 | 840    | 10               | +52                 | 702    | 2                | +4                  |  |  |
| Oct-05                           | 1037   | 8                | +66                 | 840    | 10               | +52                 | 702    | 2                | +4                  |  |  |
| Dec-05                           | 1037   | 8                | +66                 | 840    | 10               | +52                 | 702    | 2                | +4                  |  |  |
| Feb-06                           | 1037   | 8                | +66                 | 840    | 10               | +52                 | 702    | 2                | +4                  |  |  |

