



Table 1: Northern Region Micron Price Guides

| WEEK 36          |        |              | 12 MONTH COMPARISONS                                                                                                                                                                                                                                                                                                                                  |              |          |          |          |           |      |          | 3 YEAR COMPARISONS |            |            |      |         | 10 YEAR COMPARISONS |           |            |  |  |
|------------------|--------|--------------|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|--------------|----------|----------|----------|-----------|------|----------|--------------------|------------|------------|------|---------|---------------------|-----------|------------|--|--|
| 5/03/2020        |        | 20/02/2020   | 6/03/2019                                                                                                                                                                                                                                                                                                                                             | Now          | Now      |          | Now      |           |      |          | Now                |            | Percentile |      |         | Now                 |           | Percentile |  |  |
| Current          | Weekly | This time    | compared                                                                                                                                                                                                                                                                                                                                              | 12 Month     | compared | 12 Month | compared |           |      | compared | 10 year            | compared   |            |      |         |                     |           |            |  |  |
| MPG              | Price  | Change       | Last Year                                                                                                                                                                                                                                                                                                                                             | to Last Year | Low      | to Low   | High     | to High   | Low  | High     | Average            | to 3yr ave | Low        | High | Average | to 10yr ave         |           |            |  |  |
| NRI              | 1605   | -13 -0.8%    | 2060                                                                                                                                                                                                                                                                                                                                                  | -455 -22%    | 1378     | +227 16% | 2060     | -455 -22% | 1378 | 2163     | 1796               | -191 -11%  | 23%        | 897  | 2163    | 1355                | +250 18%  | 77%        |  |  |
| 15*              | 2465   | -20 -0.8%    | 2870                                                                                                                                                                                                                                                                                                                                                  | -405 -14%    | 2120     | +345 16% | 2870     | -405 -14% | 2120 | 3700     | ~2882              | -417 -14%  | 17%        | 1448 | 3700    | ~2210               | +255 12%  | 67%        |  |  |
| 15.5*            | 2385   | -20 -0.8%    | 2810                                                                                                                                                                                                                                                                                                                                                  | -425 -15%    | 2045     | +265 17% | 2810     | -425 -15% | 2045 | 3450     | ~2788              | -403 -14%  | 17%        | 1401 | 3450    | ~2138               | +247 12%  | 67%        |  |  |
| 16*              | 2230   | -55 -2.4%    | 2750                                                                                                                                                                                                                                                                                                                                                  | -520 -19%    | 1970     | +260 13% | 2750     | -520 -19% | 1970 | 3300     | 2607               | -377 -14%  | 17%        | 1310 | 3300    | 1999                | +231 12%  | 67%        |  |  |
| 16.5             | 2158   | -5 -0.2%     | 2662                                                                                                                                                                                                                                                                                                                                                  | -504 -19%    | 1850     | +308 17% | 2662     | -504 -19% | 1850 | 3187     | 2517               | -359 -14%  | 18%        | 1279 | 3187    | 1907                | +251 13%  | 68%        |  |  |
| 17               | 2072   | -10 -0.5%    | 2608                                                                                                                                                                                                                                                                                                                                                  | -536 -21%    | 1807     | +265 15% | 2608     | -536 -21% | 1807 | 3008     | 2432               | -360 -15%  | 15%        | 1229 | 3008    | 1813                | +259 14%  | 66%        |  |  |
| 17.5             | 1993   | 0            | 2560                                                                                                                                                                                                                                                                                                                                                  | -567 -22%    | 1778     | +215 12% | 2560     | -567 -22% | 1778 | 2845     | 2347               | -354 -15%  | 16%        | 1190 | 2845    | 1752                | +241 14%  | 66%        |  |  |
| 18               | 1932   | -13 -0.7%    | 2522                                                                                                                                                                                                                                                                                                                                                  | -590 -23%    | 1752     | +180 10% | 2522     | -590 -23% | 1752 | 2708     | 2254               | -322 -14%  | 14%        | 1159 | 2708    | 1688                | +244 14%  | 67%        |  |  |
| 18.5             | 1858   | -18 -1.0%    | 2440                                                                                                                                                                                                                                                                                                                                                  | -582 -24%    | 1687     | +171 10% | 2440     | -582 -24% | 1687 | 2591     | 2155               | -297 -14%  | 11%        | 1121 | 2591    | 1620                | +238 15%  | 68%        |  |  |
| 19               | 1826   | -13 -0.7%    | 2389                                                                                                                                                                                                                                                                                                                                                  | -563 -24%    | 1543     | +283 18% | 2389     | -563 -24% | 1543 | 2465     | 2057               | -231 -11%  | 18%        | 1050 | 2465    | 1550                | +276 18%  | 75%        |  |  |
| 19.5             | 1815   | -14 -0.8%    | 2366                                                                                                                                                                                                                                                                                                                                                  | -551 -23%    | 1488     | +327 22% | 2366     | -551 -23% | 1488 | 2404     | 1995               | -180 -9%   | 34%        | 963  | 2404    | 1496                | +319 21%  | 80%        |  |  |
| 20               | 1803   | -10 -0.6%    | 2346                                                                                                                                                                                                                                                                                                                                                  | -543 -23%    | 1460     | +343 23% | 2346     | -543 -23% | 1460 | 2391     | 1943               | -140 -7%   | 41%        | 917  | 2391    | 1452                | +351 24%  | 82%        |  |  |
| 21               | 1783   | -15 -0.8%    | 2328                                                                                                                                                                                                                                                                                                                                                  | -545 -23%    | 1444     | +339 23% | 2328     | -545 -23% | 1368 | 2368     | 1896               | -113 -6%   | 40%        | 896  | 2368    | 1421                | +362 25%  | 82%        |  |  |
| 22               | 1771   | -12 -0.7%    | 2315                                                                                                                                                                                                                                                                                                                                                  | -544 -23%    | 1473     | +298 20% | 2321     | -550 -24% | 1298 | 2342     | 1859               | -88 -5%    | 44%        | 881  | 2342    | 1392                | +379 27%  | 83%        |  |  |
| 23               | 1633   | -10 -0.6%    | 2212                                                                                                                                                                                                                                                                                                                                                  | -579 -26%    | 1447     | +186 13% | 2212     | -579 -26% | 1321 | 2316     | 1798               | -165 -9%   | 33%        | 856  | 2316    | 1353                | +280 21%  | 80%        |  |  |
| 24               | 1503   | -8 -0.5%     | 1855                                                                                                                                                                                                                                                                                                                                                  | -352 -19%    | 1359     | +144 11% | 2016     | -513 -25% | 1260 | 2114     | 1642               | -139 -8%   | 35%        | 802  | 2114    | 1245                | +258 21%  | 81%        |  |  |
| 25               | 1232   | -6 -0.5%     | 1580                                                                                                                                                                                                                                                                                                                                                  | -348 -22%    | 1176     | +56 5%   | 1701     | -469 -28% | 1102 | 1801     | 1385               | -153 -11%  | 27%        | 698  | 1801    | 1076                | +156 14%  | 77%        |  |  |
| 26               | 1145   | -6 -0.5%     | 1441                                                                                                                                                                                                                                                                                                                                                  | -296 -21%    | 1071     | +74 7%   | 1523     | -378 -25% | 999  | 1545     | 1232               | -87 -7%    | 38%        | 603  | 1545    | 965                 | +180 19%  | 80%        |  |  |
| 28               | 884    | -10 -1.1%    | 1161                                                                                                                                                                                                                                                                                                                                                  | -277 -24%    | 778      | +106 14% | 1318     | -434 -33% | 707  | 1318     | 900                | -16 -2%    | 51%        | 450  | 1318    | 739                 | +145 20%  | 81%        |  |  |
| 30               | 665    | -10 -1.5%    | 952                                                                                                                                                                                                                                                                                                                                                   | -287 -30%    | 621      | +44 7%   | 998      | -333 -33% | 514  | 998      | 693                | -28 -4%    | 42%        | 398  | 998     | 638                 | +27 4%    | 65%        |  |  |
| 32               | 400    | -8 -2.0%     | 588                                                                                                                                                                                                                                                                                                                                                   | -188 -32%    | 379      | +21 6%   | 659      | -259 -39% | 354  | 659      | 465                | -65 -14%   | 18%        | 354  | 762     | 516                 | -116 -22% | 11%        |  |  |
| MC               | 1090   | -15 -1.4%    | 1224                                                                                                                                                                                                                                                                                                                                                  | -134 -11%    | 784      | +306 39% | 1251     | -161 -13% | 784  | 1563     | 1210               | -120 -10%  | 25%        | 559  | 1563    | 939                 | +151 16%  | 69%        |  |  |
| AU BALES OFFERED |        | 62,166       | * 16.5 is the lowest Micron Price Guide (MPG) published by The Australian Wool Exchange (AWEX). Therefore MPG's below 16.5 micron are an estimate based on the best available information at the time of publication. Likewise, for any category where there is insufficient quantity offered to enable AWEX to quote, a quote will also be provided. |              |          |          |          |           |      |          |                    |            |            |      |         |                     |           |            |  |  |
| AU BALES SOLD    |        | 47,421       | * Recording of 15 & 15.5 micron commenced in October 2017, and as a result some historic data is not yet available for those MPG's. Where historic data is not available an estimate based on '16 micron statistics' and incorporating the existing 15 & 15.5 micron data, will be provided as a guide.                                               |              |          |          |          |           |      |          |                    |            |            |      |         |                     |           |            |  |  |
| AU PASSED-IN%    |        | 23.7%        |                                                                                                                                                                                                                                                                                                                                                       |              |          |          |          |           |      |          |                    |            |            |      |         |                     |           |            |  |  |
| AUD/USD          |        | 0.6620 -0.5% |                                                                                                                                                                                                                                                                                                                                                       |              |          |          |          |           |      |          |                    |            |            |      |         |                     |           |            |  |  |

Source: Australian Wool Exchange, Australian Wool Innovation, Riemann, x-rates.com, Reserve Bank of Australia, Australian Wool Testing Authority, Australian Bureau Statistics (ABS), Woolmark.

Disclaimer: Jemalong Wool Pty Ltd make no representations about the content and suitability of the information contained in this report. Specifically, Jemalong Wool does not warrant, guarantee or make any representations regarding the correctness, accuracy, reliability, currency, or any other aspect regarding characteristics or use of information presented in these materials. The user accepts sole responsibility and risk associated with the use and results of these materials, irrespective of the purpose of which such use or results are applied. In no event shall Jemalong Wool be liable for any loss or damages arising out of or in connection with the use of these materials.

Copyright © Jemalong Wool Pty Ltd, 2006-2020. Apart from any use permitted under the Copyright Act 1968, no part may be copied or reproduced by any process nor stored electronically without the written permission of Jemalong Wool Pty Ltd. This report has been compiled by Jemalong Wool Pty Ltd for internal use and for the benefit of Jemalong Wool clients. You should only read this report if you are authorised to do so, if you are not authorised then you must destroy all electronic and paper copies immediately. Under no circumstance are you permitted to forward this report to a third-party.



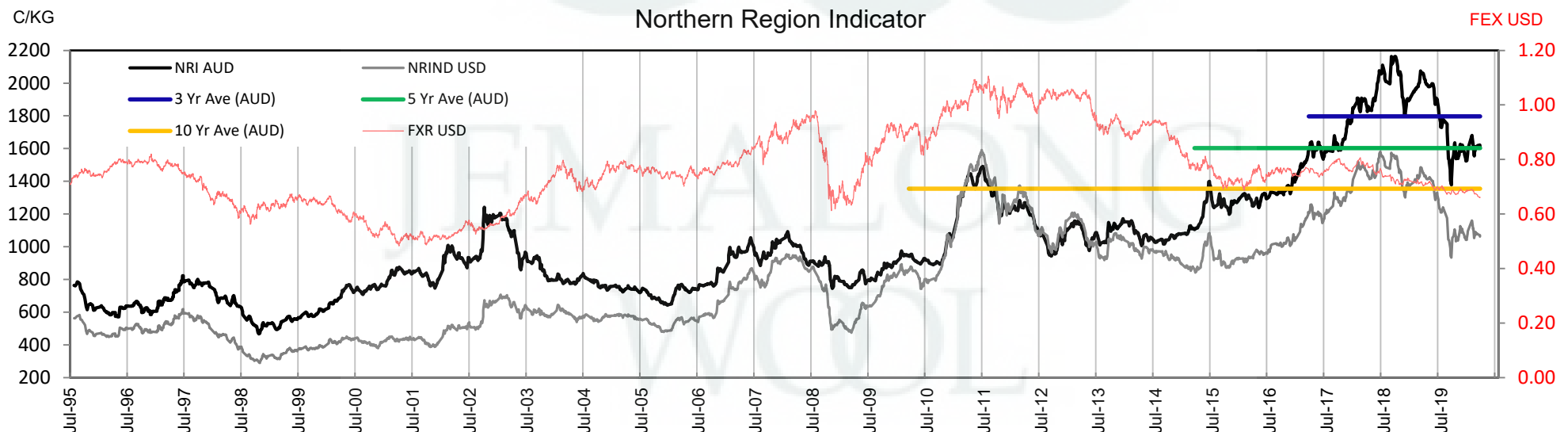
## MARKET COMMENTARY Source: AWEX

The Australian wool market resumed this week, after an unprecedented event forced the cancellation of sales in Week 35. Talman, the IT company that provides system software to a large number of brokers and the majority of buying houses, succumbed to a cyberattack that prevented access to their mainframes. This in turn meant many buyers and brokers across the country, could not access the systems that they required for inputting types, generating invoices, setting buying limits, printing catalogues and the ordering out of wool.

The inability to perform these vital tasks meant that the sales scheduled for Week 35 could not proceed, forcing the National Auction Selling Committee to make the difficult decision to cancel the rostered sales. Talman and other industry IT personnel worked hard through the week to bring systems back online. This was finally achieved early this week, allowing the resumption of sales across the country on Wednesday. Both buyers and sellers alike, were pleased to be able to return to auction rooms, to resume the change of ownership of Australian wool.

Due to the back log of wool that was unable to be sold in Week 35, the overall national quantity naturally increased significantly, the 62,217 bales on offer was the largest weekly figure since 2008. The market opened solidly, with wools selling at very similar levels to those achieved at the previous sale (20th Feb). As the sale progressed however, prices continually deteriorated, with the lesser style lots and those with poor additional measurement results recoding the largest falls. Across the country the individual Micron Price Guides (MPGs) fell by 5 to 84 cents for the week. The Western region recording the biggest falls.

The NRI lost 13 cents for the series, closing the week at 1,605 cents.





**Table 2: Three Year Decile Table, since: 1/03/2017**

| Decile          | %    | 16   | 16.5 | 17   | 17.5 | 18   | 18.5 | 19   | 19.5 | 20   | 21   | 22   | 23   | 24   | 25   | 26   | 28   | 30  | 32  | MC   |
|-----------------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|-----|-----|------|
| 1               | 10%  | 2145 | 2047 | 2000 | 1945 | 1902 | 1847 | 1781 | 1709 | 1619 | 1535 | 1473 | 1417 | 1346 | 1173 | 1053 | 755  | 561 | 388 | 1002 |
| 2               | 20%  | 2245 | 2168 | 2128 | 2115 | 2072 | 1958 | 1833 | 1751 | 1675 | 1598 | 1521 | 1471 | 1400 | 1204 | 1100 | 778  | 583 | 408 | 1061 |
| 3               | 30%  | 2317 | 2277 | 2230 | 2182 | 2135 | 2024 | 1873 | 1789 | 1743 | 1704 | 1684 | 1613 | 1480 | 1237 | 1121 | 806  | 602 | 423 | 1097 |
| 4               | 40%  | 2444 | 2391 | 2326 | 2274 | 2200 | 2095 | 1968 | 1883 | 1802 | 1782 | 1733 | 1660 | 1518 | 1280 | 1150 | 845  | 663 | 435 | 1144 |
| 5               | 50%  | 2565 | 2532 | 2468 | 2400 | 2308 | 2177 | 2077 | 2006 | 1956 | 1878 | 1836 | 1799 | 1608 | 1323 | 1189 | 881  | 685 | 449 | 1177 |
| 6               | 60%  | 2630 | 2571 | 2525 | 2472 | 2361 | 2238 | 2142 | 2071 | 2040 | 2021 | 2007 | 1935 | 1746 | 1439 | 1247 | 914  | 703 | 463 | 1201 |
| 7               | 70%  | 2750 | 2667 | 2610 | 2522 | 2403 | 2310 | 2237 | 2200 | 2178 | 2159 | 2141 | 2039 | 1827 | 1534 | 1343 | 955  | 721 | 470 | 1329 |
| 8               | 80%  | 3150 | 2975 | 2770 | 2577 | 2437 | 2361 | 2300 | 2279 | 2261 | 2238 | 2218 | 2189 | 1918 | 1603 | 1416 | 1020 | 766 | 507 | 1382 |
| 9               | 90%  | 3225 | 3041 | 2856 | 2692 | 2529 | 2417 | 2353 | 2317 | 2295 | 2275 | 2261 | 2212 | 2009 | 1693 | 1488 | 1115 | 920 | 595 | 1470 |
| 10              | 100% | 3300 | 3187 | 3008 | 2845 | 2708 | 2591 | 2465 | 2404 | 2391 | 2368 | 2342 | 2316 | 2114 | 1801 | 1545 | 1318 | 998 | 659 | 1563 |
| MPG             |      | 2230 | 2158 | 2072 | 1993 | 1932 | 1858 | 1826 | 1815 | 1803 | 1783 | 1771 | 1633 | 1503 | 1232 | 1145 | 884  | 665 | 400 | 1090 |
| 3 Yr Percentile |      | 17%  | 18%  | 15%  | 16%  | 14%  | 11%  | 18%  | 34%  | 41%  | 40%  | 44%  | 33%  | 35%  | 27%  | 38%  | 51%  | 42% | 18% | 25%  |

**Table 3: Ten Year Decile Table, since: 1/03/2010**

| Decile           | %    | 16   | 16.5 | 17   | 17.5 | 18   | 18.5 | 19   | 19.5 | 20   | 21   | 22   | 23   | 24   | 25   | 26   | 28   | 30  | 32  | MC   |
|------------------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|-----|-----|------|
| 1                | 10%  | 1430 | 1363 | 1286 | 1251 | 1210 | 1177 | 1142 | 1113 | 1090 | 1085 | 1066 | 1045 | 974  | 846  | 748  | 579  | 528 | 396 | 633  |
| 2                | 20%  | 1540 | 1430 | 1349 | 1307 | 1276 | 1247 | 1206 | 1175 | 1155 | 1144 | 1134 | 1110 | 1038 | 890  | 790  | 628  | 560 | 432 | 727  |
| 3                | 30%  | 1580 | 1502 | 1422 | 1381 | 1348 | 1310 | 1282 | 1248 | 1218 | 1203 | 1180 | 1148 | 1066 | 912  | 818  | 655  | 581 | 461 | 773  |
| 4                | 40%  | 1625 | 1561 | 1508 | 1489 | 1460 | 1427 | 1379 | 1342 | 1294 | 1265 | 1236 | 1205 | 1096 | 952  | 850  | 674  | 601 | 482 | 811  |
| 5                | 50%  | 1795 | 1625 | 1613 | 1576 | 1540 | 1492 | 1451 | 1404 | 1364 | 1331 | 1301 | 1266 | 1162 | 1019 | 920  | 716  | 629 | 502 | 907  |
| 6                | 60%  | 2065 | 1966 | 1795 | 1744 | 1691 | 1642 | 1559 | 1482 | 1423 | 1397 | 1368 | 1331 | 1227 | 1103 | 1014 | 768  | 646 | 548 | 1056 |
| 7                | 70%  | 2295 | 2202 | 2183 | 2102 | 2005 | 1871 | 1759 | 1669 | 1569 | 1484 | 1443 | 1386 | 1319 | 1178 | 1085 | 818  | 682 | 568 | 1093 |
| 8                | 80%  | 2595 | 2478 | 2389 | 2271 | 2167 | 2039 | 1893 | 1794 | 1755 | 1714 | 1694 | 1619 | 1489 | 1249 | 1142 | 869  | 721 | 599 | 1149 |
| 9                | 90%  | 2750 | 2667 | 2561 | 2502 | 2388 | 2265 | 2186 | 2160 | 2143 | 2129 | 2110 | 1961 | 1809 | 1500 | 1320 | 945  | 805 | 659 | 1252 |
| 10               | 100% | 3300 | 3187 | 3008 | 2845 | 2708 | 2591 | 2465 | 2404 | 2391 | 2368 | 2342 | 2316 | 2114 | 1801 | 1545 | 1318 | 998 | 762 | 1563 |
| MPG              |      | 2230 | 2158 | 2072 | 1993 | 1932 | 1858 | 1826 | 1815 | 1803 | 1783 | 1771 | 1633 | 1503 | 1232 | 1145 | 884  | 665 | 400 | 1090 |
| 10 Yr Percentile |      | 67%  | 68%  | 66%  | 66%  | 67%  | 68%  | 75%  | 80%  | 82%  | 82%  | 83%  | 80%  | 81%  | 77%  | 80%  | 81%  | 65% | 11% | 69%  |

**Definitions:**

\* A Percentile, is a value on a scale of one hundred that indicates the percent of a distribution that is equal to or below it. In general a percentile between 25% and 75% is considered normal, a percentile below 25% is considered below normal and a percentile above 75% is considered above normal.

Three and ten year percentiles shown on the bottom line of table 2 & 3 (above) and in table 1 (on page 1), detail the amount of time during the past 3 & 10 years where the market has traded either at or below its current price.

\* Deciles are a method of sorting ranked data into 10 equal groups. The data may be ranked from largest to smallest or vice versa.

The above Decile tables sort price Percentiles into 10 equal groups (in ascending order), with table 2 ranking the previous 3 years prices, while table 3 ranks prices over the previous 10 years.

**Example:** In Table 2, a Decile Rank of 6 for 19 microns, shows 19 microns have traded at or below 2142 for 60% of the time, over the past three years.

In Table 3, a Decile Rank of 6 for 19 microns, shows 19 microns have traded at or below 1559 for 60% of the time, over the past ten years.



Table 4: Riemann Forwards, as at: **5/03/20** **Any highlighted in yellow are recent trades, trading since: Friday, 28 February 2020**

| MICRON<br>(Total Traded = 74) |               | 18um<br>(2 Traded)          | 18.5um<br>(0 Traded) | 19um<br>(39 Traded)         | 19.5um<br>(0 Traded) | 21um<br>(26 Traded)         | 22um<br>(0 Traded) | 23um<br>(0 Traded) | 28um<br>(7 Traded)          | 30um<br>(0 Traded) |
|-------------------------------|---------------|-----------------------------|----------------------|-----------------------------|----------------------|-----------------------------|--------------------|--------------------|-----------------------------|--------------------|
| FORWARD CONTRACT MONTH        | Mar-2020 (22) | 17/09/19<br><b>1800</b> (1) |                      | 19/02/20<br><b>1825</b> (7) |                      | 4/03/20<br><b>1795</b> (12) |                    |                    | 27/02/20<br><b>860</b> (2)  |                    |
|                               | Apr-2020 (19) | 20/09/19<br><b>1800</b> (1) |                      | 4/03/20<br><b>1820</b> (9)  |                      | 5/03/20<br><b>1775</b> (6)  |                    |                    | 16/04/19<br><b>995</b> (3)  |                    |
|                               | May-2020 (9)  |                             |                      | 19/02/20<br><b>1825</b> (4) |                      | 4/03/20<br><b>1770</b> (5)  |                    |                    |                             |                    |
|                               | Jun-2020 (3)  |                             |                      |                             |                      | 14/01/20<br><b>1800</b> (3) |                    |                    |                             |                    |
|                               | Jul-2020 (3)  |                             |                      | 7/05/19<br><b>2155</b> (3)  |                      |                             |                    |                    |                             |                    |
|                               | Aug-2020 (1)  |                             |                      |                             |                      |                             |                    |                    | 14/05/19<br><b>1000</b> (1) |                    |
|                               | Sep-2020      |                             |                      |                             |                      |                             |                    |                    |                             |                    |
|                               | Oct-2020 (6)  |                             |                      | 3/09/19<br><b>1550</b> (6)  |                      |                             |                    |                    |                             |                    |
|                               | Nov-2020 (1)  |                             |                      | 9/05/19<br><b>2125</b> (1)  |                      |                             |                    |                    |                             |                    |
|                               | Dec-2020 (4)  |                             |                      | 27/02/19<br><b>2150</b> (4) |                      |                             |                    |                    |                             |                    |
|                               | Jan-2021 (2)  |                             |                      | 7/05/19<br><b>2155</b> (2)  |                      |                             |                    |                    |                             |                    |
|                               | Feb-2021 (1)  |                             |                      |                             |                      |                             |                    |                    | 9/05/19<br><b>935</b> (1)   |                    |
|                               | Mar-2021 (1)  |                             |                      | 7/05/19<br><b>2155</b> (1)  |                      |                             |                    |                    |                             |                    |
|                               | Apr-2021 (1)  |                             |                      | 7/05/19<br><b>2155</b> (1)  |                      |                             |                    |                    |                             |                    |
|                               | May-2021      |                             |                      |                             |                      |                             |                    |                    |                             |                    |
|                               | Jun-2021 (1)  |                             |                      | 7/05/19<br><b>2155</b> (1)  |                      |                             |                    |                    |                             |                    |
|                               | Jul-2021      |                             |                      |                             |                      |                             |                    |                    |                             |                    |
|                               | Aug-2021      |                             |                      |                             |                      |                             |                    |                    |                             |                    |
|                               | Sep-2021      |                             |                      |                             |                      |                             |                    |                    |                             |                    |
|                               | Oct-2021      |                             |                      |                             |                      |                             |                    |                    |                             |                    |
|                               | Nov-2021      |                             |                      |                             |                      |                             |                    |                    |                             |                    |
|                               | Dec-2021      |                             |                      |                             |                      |                             |                    |                    |                             |                    |
|                               | Jan-2022      |                             |                      |                             |                      |                             |                    |                    |                             |                    |

Explanatory Notes: Prices quoted reflect the most recent trades, at time of print.

Disclaimer: While all due care has been taken in the preparation of this document, no warranty is made as to its accuracy, reliability or completeness. To the extent permitted by law neither Jemalong or their sources including subsidiaries and staff, accept liability to any person for loss or damage arising from the use of this information.



Table 5: Riemann Options, as at:

5/03/20

Any highlighted in yellow are recent trades, trading since:

Friday, 28 February 2020

| MICRON<br>(Total Traded = 0) | 18um<br>Strike - Premium<br>(0 Traded) | 18.5um<br>Strike - Premium<br>(0 Traded) | 19um<br>Strike - Premium<br>(0 Traded) | 19.5um<br>Strike - Premium<br>(0 Traded) | 21um<br>Strike - Premium<br>(0 Traded) | 22um<br>Strike - Premium<br>(0 Traded) | 23um<br>Strike - Premium<br>(0 Traded) | 28um<br>Strike - Premium<br>(0 Traded) | 30um<br>Strike - Premium<br>(0 Traded) |
|------------------------------|----------------------------------------|------------------------------------------|----------------------------------------|------------------------------------------|----------------------------------------|----------------------------------------|----------------------------------------|----------------------------------------|----------------------------------------|
|                              |                                        |                                          |                                        |                                          |                                        |                                        |                                        |                                        |                                        |
| OPTIONS CONTRACT MONTH       | Mar-2020                               |                                          |                                        |                                          |                                        |                                        |                                        |                                        |                                        |
|                              | Apr-2020                               |                                          |                                        |                                          |                                        |                                        |                                        |                                        |                                        |
|                              | May-2020                               |                                          |                                        |                                          |                                        |                                        |                                        |                                        |                                        |
|                              | Jun-2020                               |                                          |                                        |                                          |                                        |                                        |                                        |                                        |                                        |
|                              | Jul-2020                               |                                          |                                        |                                          |                                        |                                        |                                        |                                        |                                        |
|                              | Aug-2020                               |                                          |                                        |                                          |                                        |                                        |                                        |                                        |                                        |
|                              | Sep-2020                               |                                          |                                        |                                          |                                        |                                        |                                        |                                        |                                        |
|                              | Oct-2020                               |                                          |                                        |                                          |                                        |                                        |                                        |                                        |                                        |
|                              | Nov-2020                               |                                          |                                        |                                          |                                        |                                        |                                        |                                        |                                        |
|                              | Dec-2020                               |                                          |                                        |                                          |                                        |                                        |                                        |                                        |                                        |
|                              | Jan-2021                               |                                          |                                        |                                          |                                        |                                        |                                        |                                        |                                        |
|                              | Feb-2021                               |                                          |                                        |                                          |                                        |                                        |                                        |                                        |                                        |
|                              | Mar-2021                               |                                          |                                        |                                          |                                        |                                        |                                        |                                        |                                        |
|                              | Apr-2021                               |                                          |                                        |                                          |                                        |                                        |                                        |                                        |                                        |
|                              | May-2021                               |                                          |                                        |                                          |                                        |                                        |                                        |                                        |                                        |
|                              | Jun-2021                               |                                          |                                        |                                          |                                        |                                        |                                        |                                        |                                        |
|                              | Jul-2021                               |                                          |                                        |                                          |                                        |                                        |                                        |                                        |                                        |
|                              | Aug-2021                               |                                          |                                        |                                          |                                        |                                        |                                        |                                        |                                        |
|                              | Sep-2021                               |                                          |                                        |                                          |                                        |                                        |                                        |                                        |                                        |
|                              | Oct-2021                               |                                          |                                        |                                          |                                        |                                        |                                        |                                        |                                        |
|                              | Nov-2021                               |                                          |                                        |                                          |                                        |                                        |                                        |                                        |                                        |
|                              | Dec-2021                               |                                          |                                        |                                          |                                        |                                        |                                        |                                        |                                        |
|                              | Jan-2022                               |                                          |                                        |                                          |                                        |                                        |                                        |                                        |                                        |

Explanatory Notes: Prices quoted reflect the most recent trades, at time of print.

Disclaimer: While all due care has been taken in the preparation of this document, no warranty is made as to its accuracy, reliability or completeness. To the extent permitted by law neither Jemalong or their sources including subsidiaries and staff, accept liability to any person for loss or damage arising from the use of this information.



**Table 6: National Market Share**

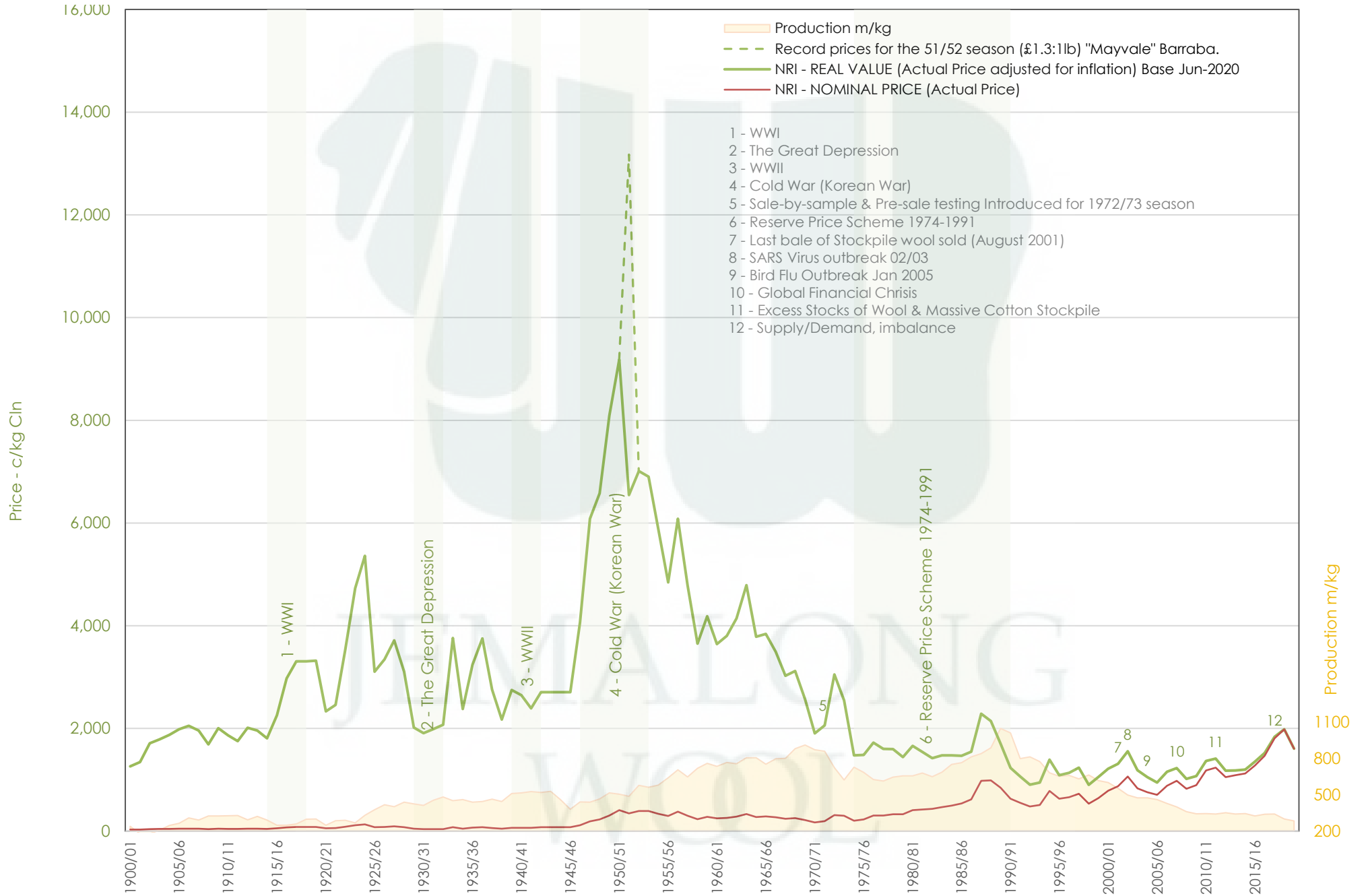
|                        |      | Current Selling Week<br>Week 36 |       |                | Previous Selling Week<br>Week 34 |       |                | Last Season<br>2018-19 |         |                | 2 Years Ago<br>2017-18 |         |                | 3 Years Ago<br>2016-17 |         |                | 5 Years Ago<br>2014-15 |         |                | 10 Years Ago<br>2009-10 |         |                |
|------------------------|------|---------------------------------|-------|----------------|----------------------------------|-------|----------------|------------------------|---------|----------------|------------------------|---------|----------------|------------------------|---------|----------------|------------------------|---------|----------------|-------------------------|---------|----------------|
|                        | Rank | Buyer                           | Bales | MS%            | Buyer                            | Bales | MS%            | Buyer                  | Bales   | MS%            | Buyer                  | Bales   | MS%            | Buyer                  | Bales   | MS%            | Buyer                  | Bales   | MS%            | Buyer                   | Bales   | MS%            |
| Top 10, Auction Buyers | 1    | TECM                            | 8,614 | 18%            | TECM                             | 6,454 | 18%            | TECM                   | 183,590 | 12%            | TECM                   | 242,275 | 14%            | TECM                   | 254,326 | 15%            | TECM                   | 248,371 | 14%            | VTRA                    | 187,529 | 11%            |
|                        | 2    | EWES                            | 4,531 | 10%            | TIAM                             | 4,005 | 11%            | FOXN                   | 137,101 | 9%             | FOXN                   | 199,258 | 11%            | FOXN                   | 187,265 | 11%            | FOXN                   | 173,810 | 10%            | TECM                    | 170,705 | 10%            |
|                        | 3    | FOXN                            | 4,323 | 9%             | MODM                             | 2,876 | 8%             | TIAM                   | 125,963 | 8%             | KATS                   | 140,688 | 8%             | AMEM                   | 131,915 | 8%             | CTXS                   | 167,211 | 9%             | QCTB                    | 124,619 | 7%             |
|                        | 4    | TIAM                            | 3,782 | 8%             | PMWF                             | 2,761 | 8%             | SETS                   | 117,207 | 8%             | SETS                   | 128,533 | 7%             | CTXS                   | 126,202 | 7%             | AMEM                   | 122,220 | 7%             | FOXN                    | 120,964 | 7%             |
|                        | 5    | SETS                            | 3,563 | 8%             | FOXN                             | 2,587 | 7%             | AMEM                   | 112,113 | 8%             | AMEM                   | 127,831 | 7%             | LEMM                   | 117,132 | 7%             | LEMM                   | 117,153 | 7%             | KATS                    | 104,262 | 6%             |
|                        | 6    | AMEM                            | 2,608 | 5%             | AMEM                             | 2,230 | 6%             | EWES                   | 94,720  | 6%             | TIAM                   | 121,875 | 7%             | PMWF                   | 110,465 | 6%             | TIAM                   | 113,797 | 6%             | LEMM                    | 93,672  | 5%             |
|                        | 7    | PMWF                            | 2,233 | 5%             | SETS                             | 2,121 | 6%             | KATS                   | 85,234  | 6%             | PMWF                   | 99,301  | 6%             | TIAM                   | 108,726 | 6%             | PMWF                   | 96,998  | 5%             | WIEM                    | 93,529  | 5%             |
|                        | 8    | UWCM                            | 2,173 | 5%             | EWES                             | 1,934 | 5%             | PMWF                   | 80,474  | 5%             | LEMM                   | 93,130  | 5%             | MODM                   | 78,943  | 5%             | MODM                   | 84,256  | 5%             | RWRS                    | 88,732  | 5%             |
|                        | 9    | MEWS                            | 1,937 | 4%             | MCHA                             | 1,725 | 5%             | UWCM                   | 65,978  | 4%             | MODM                   | 91,985  | 5%             | MCHA                   | 74,261  | 4%             | KATS                   | 74,875  | 4%             | PMWF                    | 85,981  | 5%             |
|                        | 10   | MCHA                            | 1,796 | 4%             | WCWF                             | 1,274 | 3%             | MCHA                   | 63,262  | 4%             | EWES                   | 76,486  | 4%             | KATS                   | 57,998  | 3%             | GSAS                   | 64,436  | 4%             | MODM                    | 65,991  | 4%             |
| MFLC<br>TOP 5          | 1    | TECM                            | 4,683 | 17%            | TECM                             | 3,546 | 16%            | SETS                   | 109,434 | 13%            | TECM                   | 137,666 | 14%            | CTXS                   | 123,858 | 13%            | TECM                   | 139,806 | 14%            | VTRA                    | 161,860 | 16%            |
|                        | 2    | SETS                            | 3,483 | 13%            | TIAM                             | 3,266 | 15%            | TECM                   | 99,231  | 12%            | SETS                   | 124,030 | 12%            | TECM                   | 122,362 | 13%            | CTXS                   | 130,004 | 13%            | QCTB                    | 108,716 | 11%            |
|                        | 3    | TIAM                            | 3,018 | 11%            | PMWF                             | 2,605 | 12%            | TIAM                   | 80,594  | 10%            | FOXN                   | 94,279  | 9%             | PMWF                   | 103,487 | 11%            | FOXN                   | 103,547 | 10%            | PMWF                    | 79,407  | 8%             |
|                        | 4    | FOXN                            | 2,528 | 9%             | SETS                             | 2,121 | 10%            | PMWF                   | 72,193  | 9%             | PMWF                   | 87,751  | 9%             | FOXN                   | 98,003  | 10%            | PMWF                   | 90,101  | 9%             | LEMM                    | 72,585  | 7%             |
|                        | 5    | PMWF                            | 2,081 | 8%             | MODM                             | 1,711 | 8%             | FOXN                   | 65,851  | 8%             | KATS                   | 79,682  | 8%             | LEMM                   | 79,024  | 8%             | LEMM                   | 79,881  | 8%             | TECM                    | 72,153  | 7%             |
| MSKT<br>TOP 5          | 1    | TECM                            | 1,986 | 28%            | TECM                             | 1,252 | 28%            | AMEM                   | 35,047  | 17%            | TECM                   | 44,522  | 17%            | TECM                   | 47,486  | 18%            | TIAM                   | 49,870  | 18%            | WIEM                    | 38,838  | 14%            |
|                        | 2    | EWES                            | 1,288 | 18%            | MODM                             | 799   | 18%            | TECM                   | 32,363  | 15%            | AMEM                   | 33,464  | 13%            | AMEM                   | 37,559  | 14%            | AMEM                   | 43,367  | 16%            | MODM                    | 35,564  | 12%            |
|                        | 3    | WCWF                            | 606   | 8%             | TIAM                             | 577   | 13%            | TIAM                   | 30,903  | 15%            | TIAM                   | 31,171  | 12%            | TIAM                   | 30,066  | 12%            | TECM                   | 39,495  | 14%            | TECM                    | 27,266  | 10%            |
|                        | 4    | TIAM                            | 578   | 8%             | WCWF                             | 323   | 7%             | EWES                   | 26,210  | 12%            | EWES                   | 23,428  | 9%             | MODM                   | 23,900  | 9%             | MODM                   | 23,165  | 8%             | WCWF                    | 16,963  | 6%             |
|                        | 5    | UWCM                            | 542   | 8%             | AMEM                             | 309   | 7%             | MODM                   | 16,112  | 8%             | FOXN                   | 21,855  | 8%             | FOXN                   | 20,167  | 8%             | FOXN                   | 17,015  | 6%             | RWRS                    | 16,541  | 6%             |
| XB<br>TOP 5            | 1    | TECM                            | 1,424 | 19%            | TECM                             | 1,022 | 17%            | TECM                   | 35,843  | 14%            | FOXN                   | 51,685  | 17%            | TECM                   | 53,660  | 20%            | KATS                   | 65,119  | 22%            | TECM                    | 46,985  | 20%            |
|                        | 2    | FOXN                            | 965   | 13%            | PEAM                             | 773   | 13%            | FOXN                   | 35,810  | 14%            | KATS                   | 44,672  | 15%            | KATS                   | 33,262  | 12%            | TECM                   | 40,231  | 14%            | FOXN                    | 46,090  | 20%            |
|                        | 3    | PEAM                            | 949   | 13%            | AMEM                             | 709   | 12%            | EWES                   | 20,980  | 8%             | TECM                   | 38,877  | 13%            | FOXN                   | 31,946  | 12%            | CTXS                   | 35,691  | 12%            | MODM                    | 13,021  | 6%             |
|                        | 4    | AMEM                            | 877   | 12%            | FOXN                             | 641   | 11%            | MODM                   | 19,069  | 7%             | MODM                   | 25,884  | 8%             | LEMM                   | 31,236  | 12%            | FOXN                   | 34,007  | 12%            | QCTB                    | 12,973  | 6%             |
|                        | 5    | EWES                            | 876   | 12%            | MCHA                             | 507   | 8%             | AMEM                   | 17,248  | 7%             | EWES                   | 24,241  | 8%             | MODM                   | 26,589  | 10%            | AMEM                   | 15,044  | 5%             | MOPS                    | 12,341  | 5%             |
| ODDS<br>TOP 5          | 1    | MCHA                            | 1,083 | 20%            | MCHA                             | 1,133 | 25%            | MCHA                   | 37,911  | 21%            | MCHA                   | 40,241  | 19%            | MCHA                   | 37,562  | 18%            | MCHA                   | 38,934  | 18%            | MCHA                    | 30,629  | 14%            |
|                        | 2    | EWES                            | 591   | 11%            | TECM                             | 634   | 14%            | VWPM                   | 26,672  | 15%            | FOXN                   | 31,439  | 15%            | FOXN                   | 37,149  | 18%            | TECM                   | 28,839  | 13%            | RWRS                    | 24,675  | 11%            |
|                        | 3    | FOXN                            | 535   | 10%            | SENM                             | 379   | 8%             | FOXN                   | 26,591  | 15%            | VWPM                   | 27,805  | 13%            | TECM                   | 30,818  | 15%            | FOXN                   | 19,241  | 9%             | TECM                    | 24,301  | 11%            |
|                        | 4    | TECM                            | 521   | 10%            | EWES                             | 359   | 8%             | EWES                   | 16,659  | 9%             | TECM                   | 21,210  | 10%            | VWPM                   | 25,375  | 12%            | LEMM                   | 12,309  | 6%             | VWPM                    | 19,198  | 9%             |
|                        | 5    | UWCM                            | 414   | 8%             | WCWF                             | 327   | 7%             | TECM                   | 16,153  | 9%             | EWES                   | 18,809  | 9%             | WCWF                   | 8,029   | 4%             | MAFM                   | 11,640  | 5%             | FOXN                    | 18,736  | 8%             |
| Auction<br>Totals      |      | <u>Bales Sold</u>               |       | <u>\$/Bale</u> | <u>Bales Sold</u>                |       | <u>\$/Bale</u> | <u>Bales Sold</u>      |         | <u>\$/Bale</u> | <u>Bales Sold</u>      |         | <u>\$/Bale</u> | <u>Bales Sold</u>      |         | <u>\$/Bale</u> | <u>Bales Sold</u>      |         | <u>\$/Bale</u> | <u>Bales Sold</u>       |         | <u>\$/Bale</u> |
|                        |      | 47,421                          |       | \$ 1,710       | 36,637                           |       | \$ 1,699       | 1,477,234              |         | \$2,161        | 1,780,609              |         | \$1,929        | 1,709,642              |         | \$1,613        | 1,800,549              |         | \$1,252        | 1,730,331               |         | \$958          |
|                        |      | <u>Auction Value</u>            |       |                | <u>Auction Value</u>             |       |                | <u>Auction Value</u>   |         |                | <u>Auction Value</u>   |         |                | <u>Auction Value</u>   |         |                | <u>Auction Value</u>   |         |                | <u>Auction Value</u>    |         |                |
|                        |      | \$81,070,000                    |       |                | \$62,260,000                     |       |                | \$3,192,210,000        |         |                | \$3,434,719,951        |         |                | \$2,756,825,646        |         |                | \$2,253,687,439        |         |                | \$1,656,918,353         |         |                |



Table 7: NSW Production Statistics

| MAX           |                            |                              | MIN                      |                                         | MAX GAIN |         | MAX REDUCTION |         |                 |         |           |         |              |         |                |
|---------------|----------------------------|------------------------------|--------------------------|-----------------------------------------|----------|---------|---------------|---------|-----------------|---------|-----------|---------|--------------|---------|----------------|
| 2018-19       |                            |                              |                          | Statistical Devision, Area Code & Towns |          |         |               |         |                 |         |           |         |              |         |                |
|               |                            |                              |                          | Auction Bales (FH)                      | Micron   | +/- YoY | Vmb %         | +/- YoY | Yield % Sch Dry | +/- YoY | Length mm | +/- YoY | Strength Nkt | +/- YoY | Ave Price c/kg |
| Northern      | N02                        | Tenterfield, Glen Innes      |                          | 6,963                                   | 19.0     | -0.8    | 1.4           | -0.5    | 70.2            | -1.1    | 79        | -3.3    | 41           | 0.3     | 1498           |
|               | N03                        | Guyra                        |                          | 35,363                                  | 19.5     | -0.3    | 1.5           | -0.6    | 67.5            | -1.4    | 78        | -4.1    | 39           | -1.2    | 1453           |
|               | N04                        | Inverell                     |                          | 3,029                                   | 18.3     | -0.5    | 2.6           | -1.2    | 68.2            | -0.4    | 80        | -5.0    | 36           | -1.8    | 1407           |
|               | N05                        | Armidale                     |                          | 1,167                                   | 20.8     | -0.1    | 3.5           | -1.7    | 66.7            | 0.2     | 82        | -3.8    | 36           | -2.5    | 1185           |
|               | N06                        | Tamworth, Gunnedah, Quirindi |                          | 4,203                                   | 19.5     | -0.8    | 3.2           | -1.3    | 65.2            | -0.9    | 79        | -6.0    | 37           | -0.8    | 1280           |
|               | N07                        | Moree                        |                          | 3,926                                   | 19.3     | -0.4    | 3.5           | -2.3    | 59.8            | -0.9    | 78        | -6.6    | 37           | 0.8     | 1068           |
|               | N08                        | Narrabri                     |                          | 2,223                                   | 18.9     | -0.6    | 3.1           | -2.1    | 61.3            | -1.3    | 78        | -3.4    | 37           | -4.2    | 1207           |
|               | North Western & Far West   | N09                          | Cobar, Bourke, Wanaaring |                                         | 4,482    | 19.0    | -0.7          | 5.0     | -1.6            | 55.8    | -0.2      | 81      | -3.5         | 35      | 0.2            |
| N12           |                            | Walgett                      |                          | 7,306                                   | 18.8     | -0.7    | 5.1           | -1.9    | 55.6            | -2.8    | 81        | -2.9    | 35           | -1.2    | 1077           |
| N13           |                            | Nyngan                       |                          | 13,899                                  | 19.4     | -0.8    | 6.7           | -1.3    | 56.7            | -1.9    | 81        | -5.1    | 36           | -1.1    | 1015           |
| N14           |                            | Dubbo, Narromine             |                          | 18,311                                  | 20.8     | -0.4    | 4.9           | -0.1    | 57.4            | -2.8    | 81        | -3.0    | 34           | -2.0    | 930            |
| N16           |                            | Dunedoo                      |                          | 6,506                                   | 20.1     | -0.2    | 3.5           | -0.3    | 61.9            | -2.2    | 83        | -3.3    | 33           | -2.4    | 1065           |
| N17           |                            | Mudgee, Wellington, Gulgong  |                          | 19,063                                  | 18.9     | -0.8    | 2.7           | -0.1    | 63.7            | -2.4    | 78        | -4.9    | 35           | -2.6    | 1269           |
| N33           |                            | Coonabarabran                |                          | 3,058                                   | 19.7     | -1.4    | 4.7           | -0.5    | 60.4            | -2.9    | 83        | -3.5    | 32           | -2.0    | 1053           |
| N34           |                            | Coonamble                    |                          | 5,084                                   | 19.3     | -0.9    | 5.7           | -1.6    | 55.1            | -3.0    | 80        | -3.9    | 35           | -1.3    | 1027           |
| N36           |                            | Gilgandra, Gulargambone      |                          | 4,835                                   | 20.4     | -0.8    | 3.7           | -1.0    | 58.6            | -2.9    | 84        | -2.9    | 33           | -2.5    | 1021           |
| N40           |                            | Brewarrina                   |                          | 3,930                                   | 19.4     | -0.3    | 3.4           | -2.6    | 60.3            | -0.1    | 82        | -0.7    | 41           | 2.8     | 1176           |
| N10           | Wilcannia, Broken Hill     |                              | 10,833                   | 19.6                                    | -0.8     | 3.9     | -0.8          | 56.6    | -2.0            | 81      | -6.6      | 38      | 2.4          | 1125    |                |
| Central West  | N15                        | Forbes, Parkes, Cowra        |                          | 32,907                                  | 19.9     | -1.2    | 2.7           | -0.5    | 59.4            | -3.7    | 81        | -4.3    | 34           | -3.3    | 1062           |
|               | N18                        | Lithgow, Oberon              |                          | 2,747                                   | 20.8     | -1.0    | 2.2           | 0.5     | 66.6            | -3.5    | 81        | -3.2    | 38           | -0.4    | 1179           |
|               | N19                        | Orange, Bathurst             |                          | 39,920                                  | 21.1     | -0.9    | 2.0           | 0.0     | 64.4            | -2.7    | 82        | -2.4    | 35           | -2.3    | 1146           |
|               | N25                        | West Wyalong                 |                          | 19,376                                  | 19.6     | -0.6    | 2.4           | -0.6    | 58.2            | -3.4    | 84        | -3.7    | 34           | -1.6    | 1102           |
|               | N35                        | Condobolin, Lake Cargelligo  |                          | 9,528                                   | 19.8     | -0.8    | 4.7           | -1.3    | 56.2            | -2.6    | 80        | -3.0    | 36           | -2.5    | 980            |
| Murrumbidgee  | N26                        | Cootamundra, Temora          |                          | 24,280                                  | 21.0     | -0.7    | 1.7           | -0.3    | 59.4            | -3.3    | 82        | -3.1    | 33           | -2.0    | 972            |
|               | N27                        | Adelong, Gundagai            |                          | 10,951                                  | 21.0     | -0.9    | 1.6           | 0.0     | 64.5            | -3.3    | 83        | -3.4    | 32           | -3.7    | 1090           |
|               | N29                        | Wagga, Narrandera            |                          | 27,871                                  | 21.2     | -0.5    | 1.5           | -0.4    | 61.1            | -3.0    | 83        | -2.3    | 34           | -2.5    | 1022           |
|               | N37                        | Griffith, Hillston           |                          | 10,567                                  | 20.7     | -0.5    | 5.1           | -0.9    | 58.3            | -1.7    | 80        | -0.9    | 41           | 1.7     | 1049           |
|               | N39                        | Hay, Coleambally             |                          | 14,124                                  | 19.7     | -0.9    | 5.7           | -0.8    | 60.6            | -1.1    | 82        | -3.2    | 40           | 1.0     | 1149           |
| Murray        | N11                        | Wentworth, Balranald         |                          | 10,186                                  | 20.2     | -0.9    | 6.8           | -1.0    | 55.6            | -1.5    | 85        | -3.2    | 39           | 1.7     | 1051           |
|               | N28                        | Albury, Corowa, Holbrook     |                          | 27,179                                  | 20.7     | -0.9    | 1.5           | -0.1    | 63.0            | -3.0    | 83        | -2.4    | 34           | -1.4    | 1115           |
|               | N31                        | Deniliquin                   |                          | 22,080                                  | 20.3     | -0.7    | 3.1           | -0.6    | 63.8            | -1.4    | 82        | -1.6    | 37           | -1.0    | 1177           |
|               | N38                        | Finley, Berrigan, Jerilderie |                          | 8,587                                   | 19.8     | -0.8    | 2.6           | -0.4    | 62.6            | -2.8    | 81        | -2.9    | 37           | -1.6    | 1190           |
| South Eastern | N23                        | Goulburn, Young, Yass        |                          | 84,131                                  | 19.5     | -0.6    | 1.5           | -0.1    | 64.9            | -2.6    | 85        | -3.1    | 35           | -0.8    | 1257           |
|               | N24                        | Monaro (Cooma, Bombala)      |                          | 28,313                                  | 19.0     | -0.4    | 1.6           | 0.4     | 67.3            | -2.5    | 88        | -4.1    | 34           | -2.0    | 1317           |
|               | N32                        | A.C.T.                       |                          | 35                                      | 17.9     | -2.6    | 1.6           | -1.2    | 62.1            | -1.9    | 82        | -2.7    | 29           | -7.8    | 1249           |
|               | N43                        | South Coast (Bega)           |                          | 424                                     | 18.8     | -0.5    | 0.7           | 0.1     | 72.8            | -0.7    | 86        | -0.7    | 42           | 1.7     | 1697           |
| NSW           | AWEX Sale Statistics 18-19 |                              |                          | 550,030                                 | 20.0     | -0.7    | 2.7           | -0.6    | 62.1            | -2.1    | 82        | -3.3    | 36           | -1.3    | 1159           |

| AWTA Mthly Key Test Data |                  |         | Bales Tested | +/- YoY  | Micron | +/- YoY | VMB | +/- YoY | Yld  | +/- YoY | Lth | +/- YoY | Nkt | +/- YoY | POBM +/- |
|--------------------------|------------------|---------|--------------|----------|--------|---------|-----|---------|------|---------|-----|---------|-----|---------|----------|
| AUSTRALIA                | Current Season   | January | 144,193      | -6,820   | 21.4   | 0.1     | 1.5 | -0.2    | 63.1 | -1.8    | 85  | 1.1     | 31  | 0.2     | 50 -2.1  |
|                          |                  | Y.T.D   | 1,000,430    | -58,343  | 20.5   | 0.0     | 1.6 | -0.5    | 63.3 | -0.9    | 87  | 2.0     | 33  | 0.0     | 49 2.0   |
|                          | Previous Seasons | 2018-19 | 1,058,773    | -144,492 | 20.5   | -0.5    | 2.1 | -0.3    | 64.2 | -1.5    | 85  | -3.0    | 33  | -1.0    | 47 -4.0  |
|                          |                  | 2017-18 | 1,203,265    | 40838    | 21.0   | 0.0     | 2.4 | 0.6     | 65.7 | -0.3    | 88  | -2.0    | 34  | 0.0     | 51 -1.0  |
|                          |                  | Y.T.D.  | 1,162,427    | 26,525   | 21.0   | 0.0     | 1.8 | 0.1     | 66.0 | 0.5     | 90  | 0.6     | 34  | 0.5     | 50 -0.4  |
|                          |                  | 2016-17 | 1,162,427    | 26,525   | 21.0   | 0.0     | 1.8 | 0.1     | 66.0 | 0.5     | 90  | 0.6     | 34  | 0.5     | 50 -0.4  |

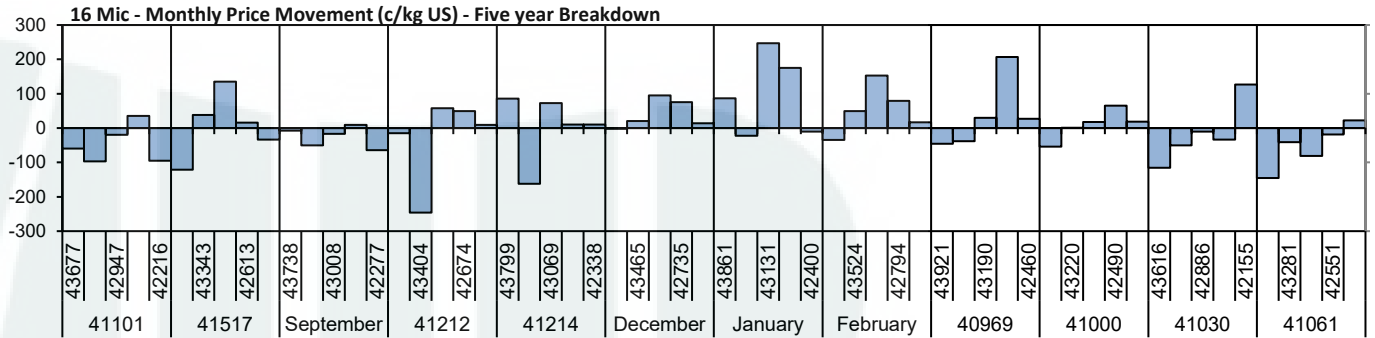
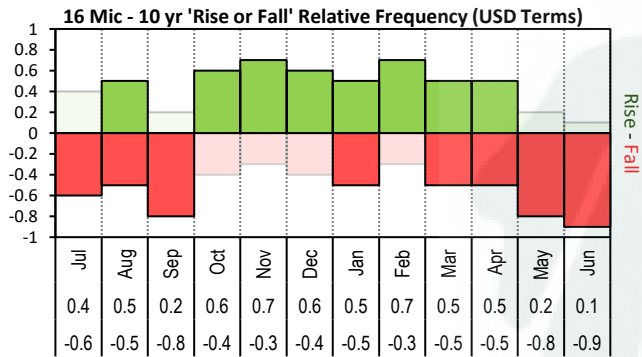




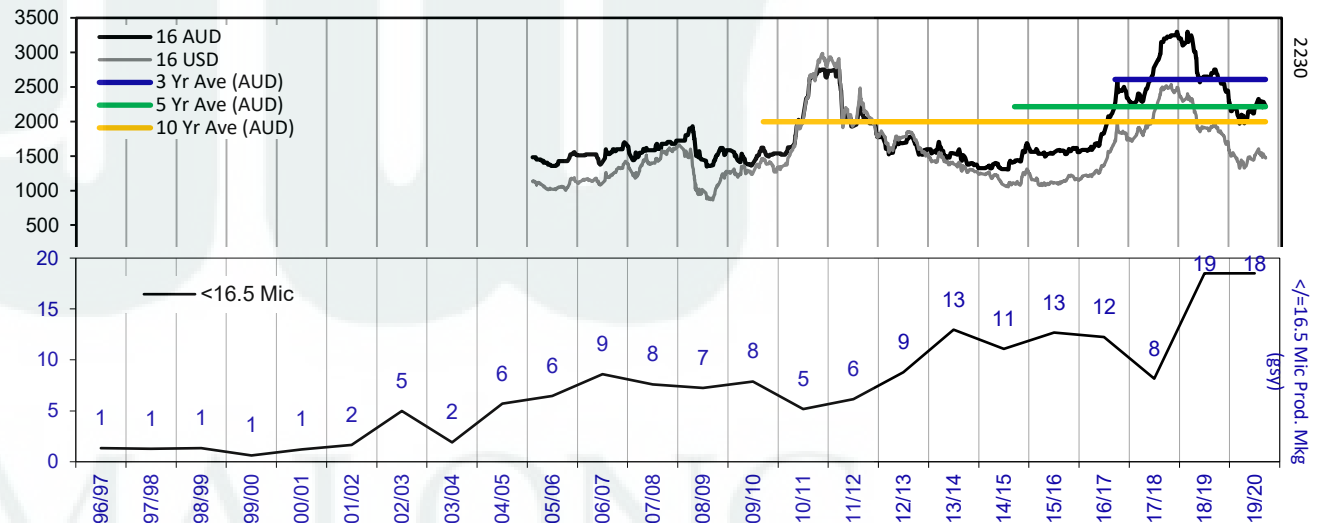
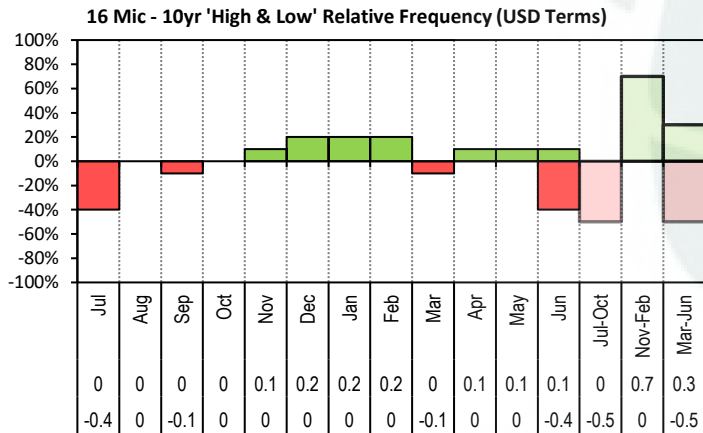
# JEMALONG WOOL BULLETIN

(week ending 5/03/2020)

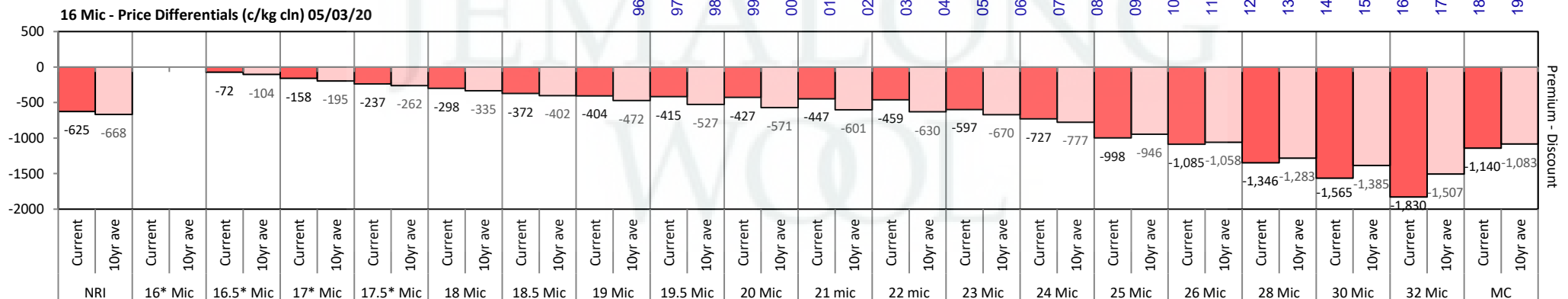
Page 9/27



The above 'Rise or Fall' graph, shows how often the market has risen or fallen in a given month over the past 10 years, it does not show the extent of the movement only the frequency of direction. The 'Monthly Price Movement' graph shows the extent of movement for each month, for the past 5 years.



The above graph, shows how often the '12 month high & low' have been achieved for a

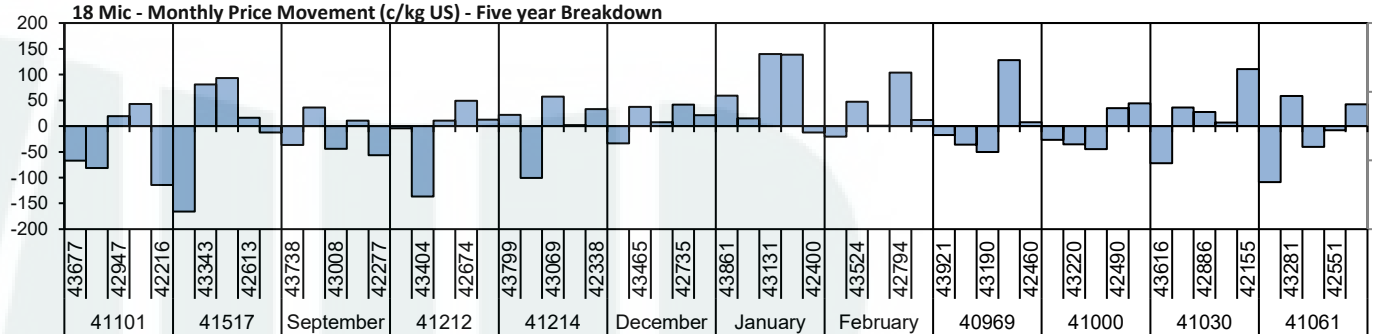
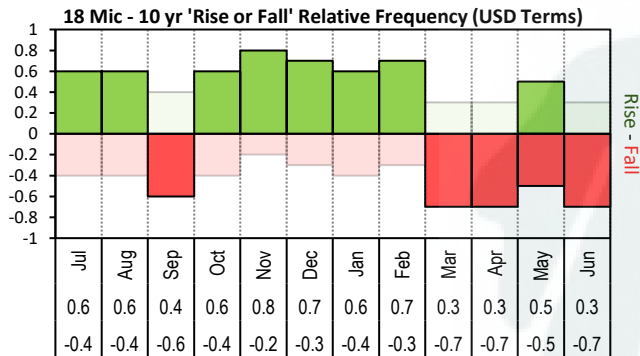




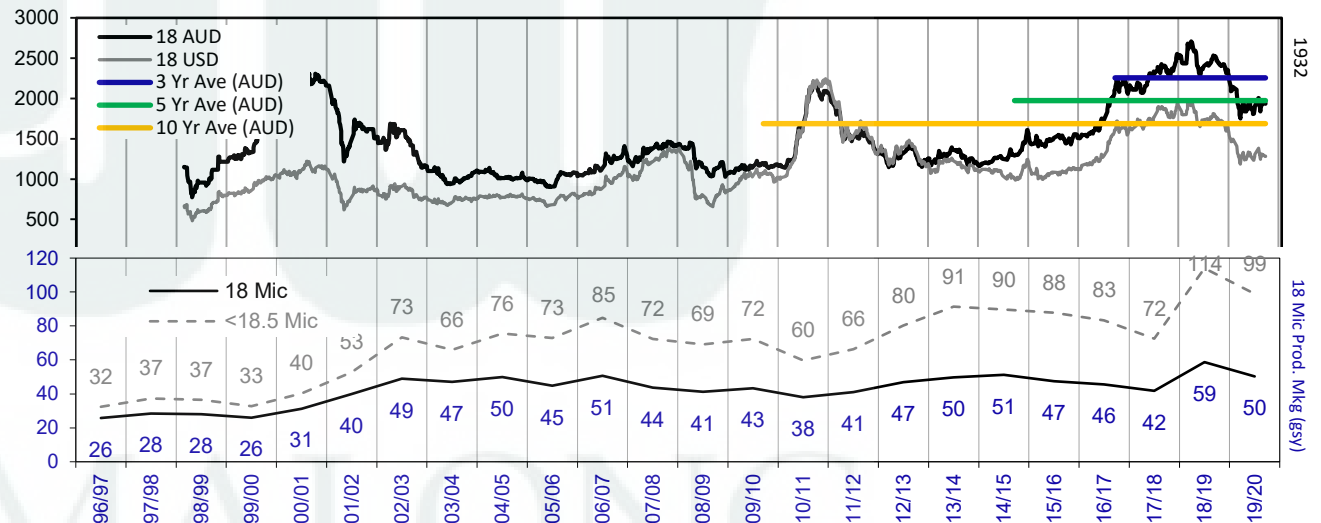
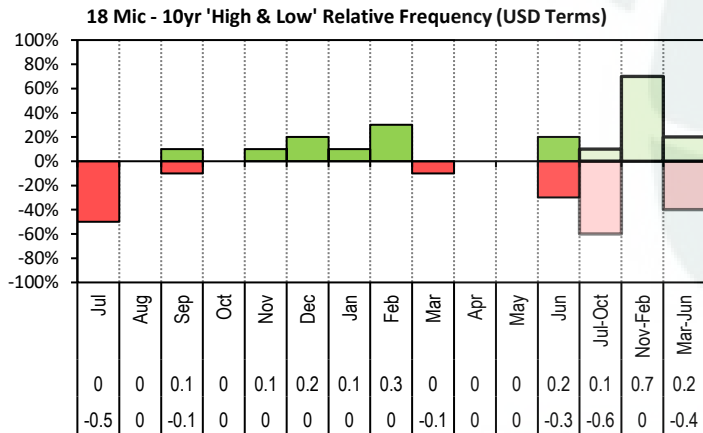
# JEMALONG WOOL BULLETIN

(week ending 5/03/2020)

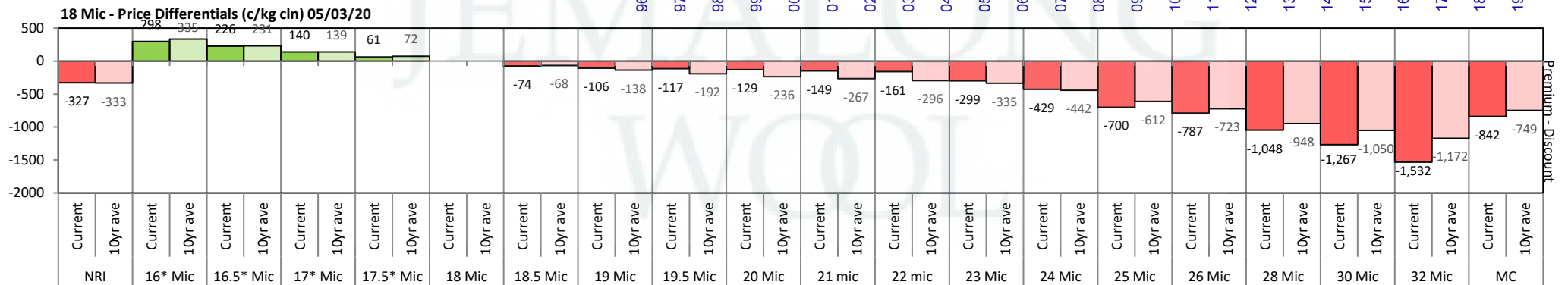
Page 10/27



The above 'Rise or Fall' graph, shows how often the market has risen or fallen in a given month over the past 10 years, it does not show the extent of the movement only the frequency of direction. The 'Monthly Price Movement' graph shows the extent of movement for each month, for the past 5 years.



The above graph, shows how often the '12 month high & low' have been achieved for a given month over the past 10 years. It is not a measure of probability.

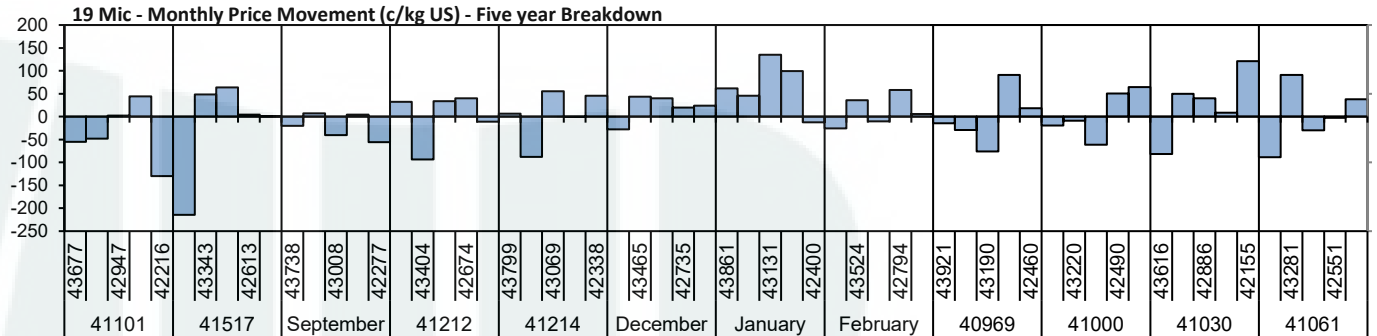
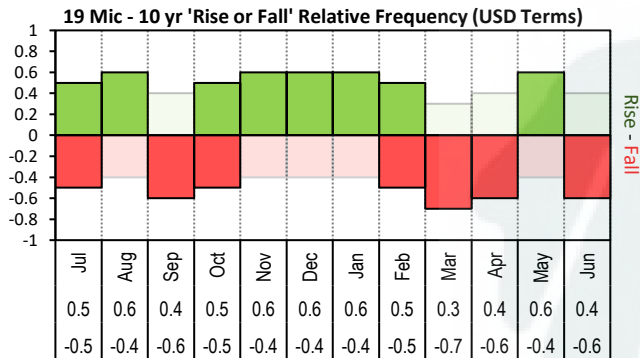




# JEMALONG WOOL BULLETIN

(week ending 5/03/2020)

Page 11/27

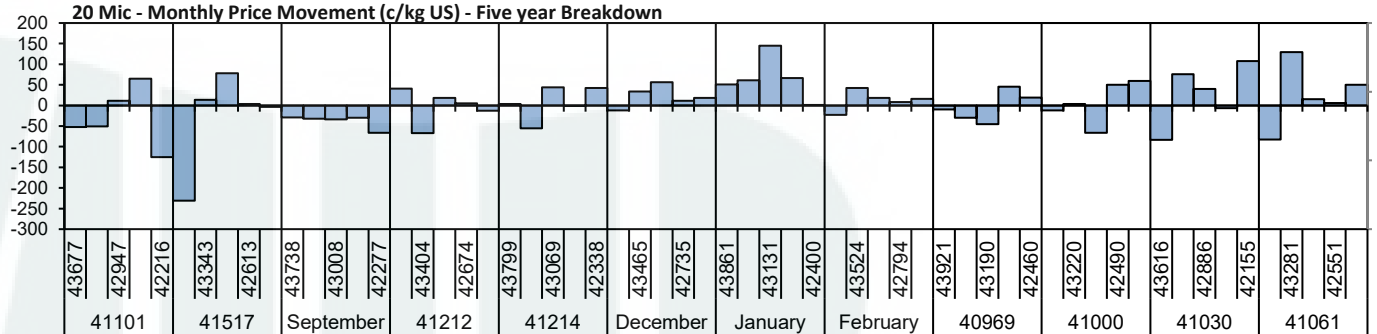
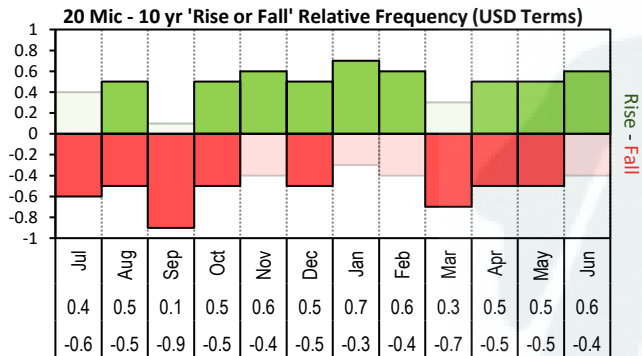




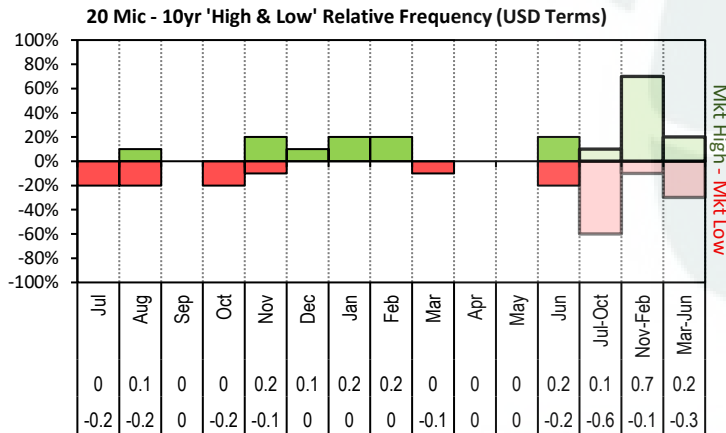
# JEMALONG WOOL BULLETIN

(week ending 5/03/2020)

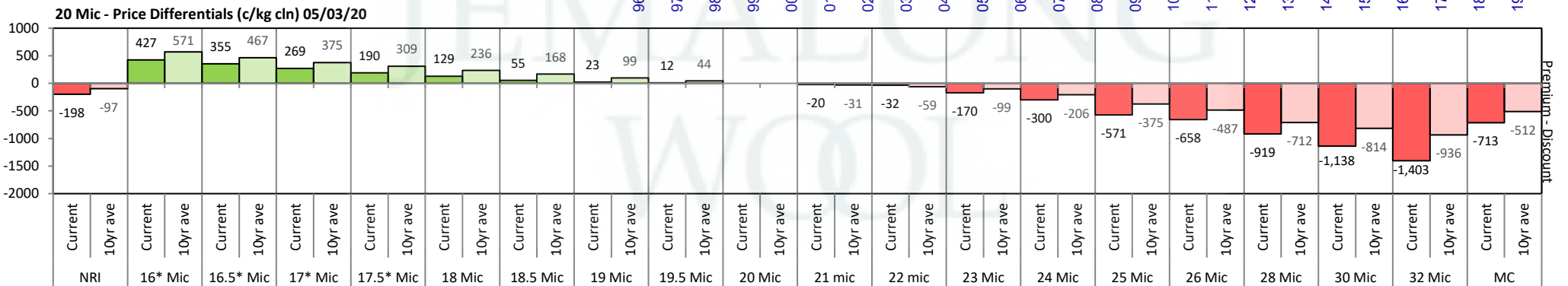
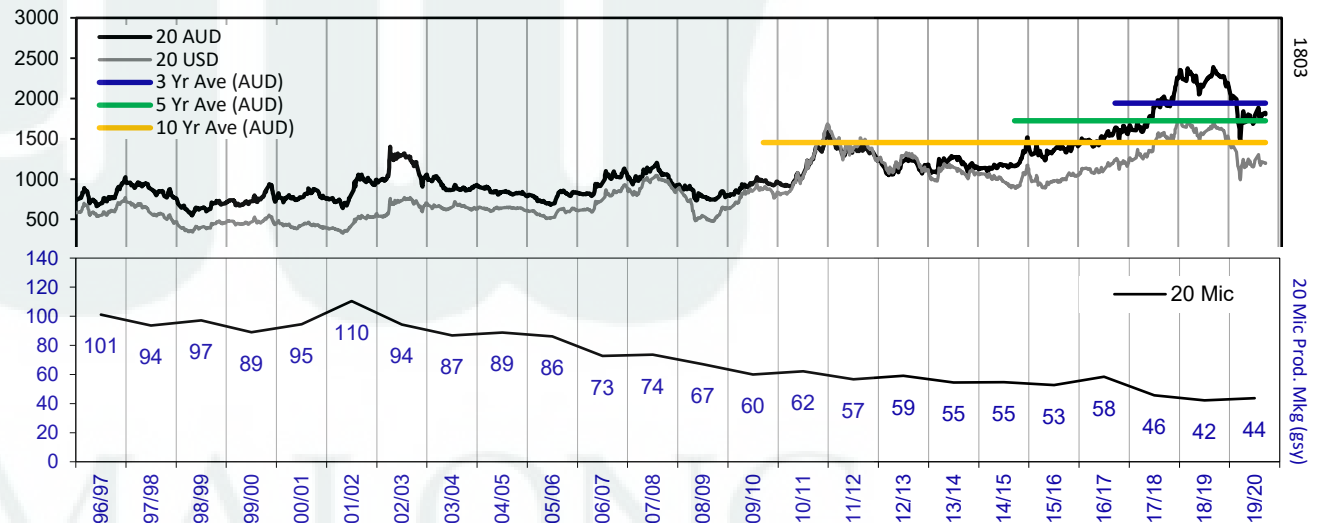
Page 12/27

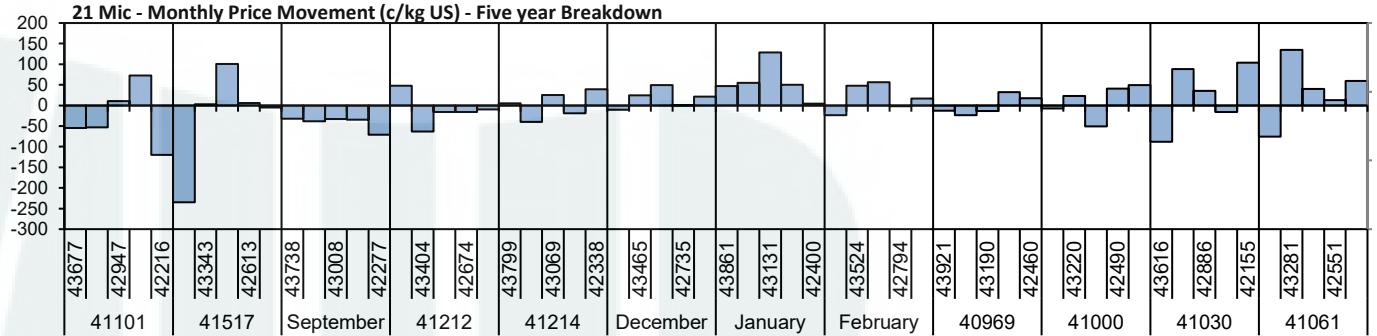
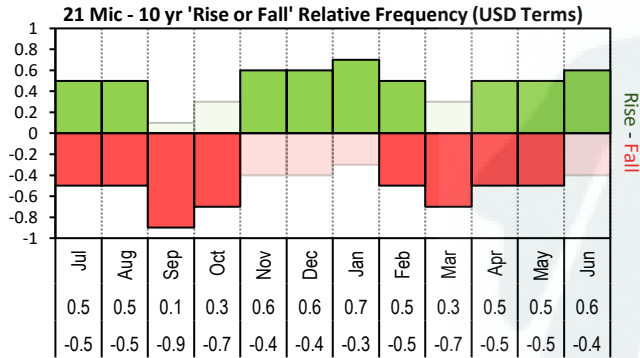


The above 'Rise or Fall' graph, shows how often the market has risen or fallen in a given month over the past 10 years, it does not show the extent of the movement only the frequency of direction. The 'Monthly Price Movement' graph shows the extent of movement for each month, for the past 5 years.

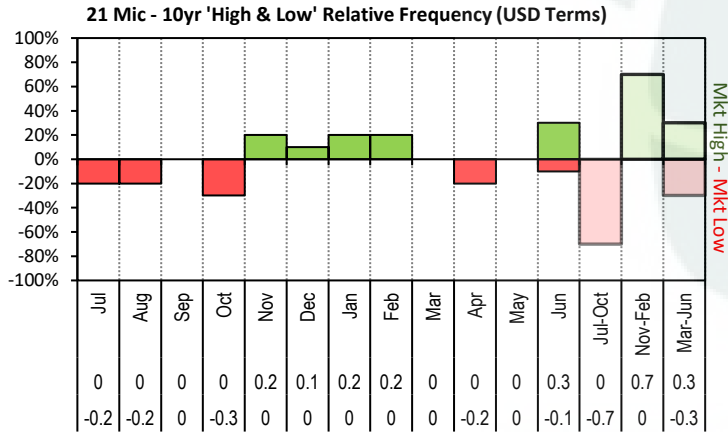


The above graph, shows how often the '12 month high & low' have been achieved for a given month over the past 10 years. It is not a measure of probability.

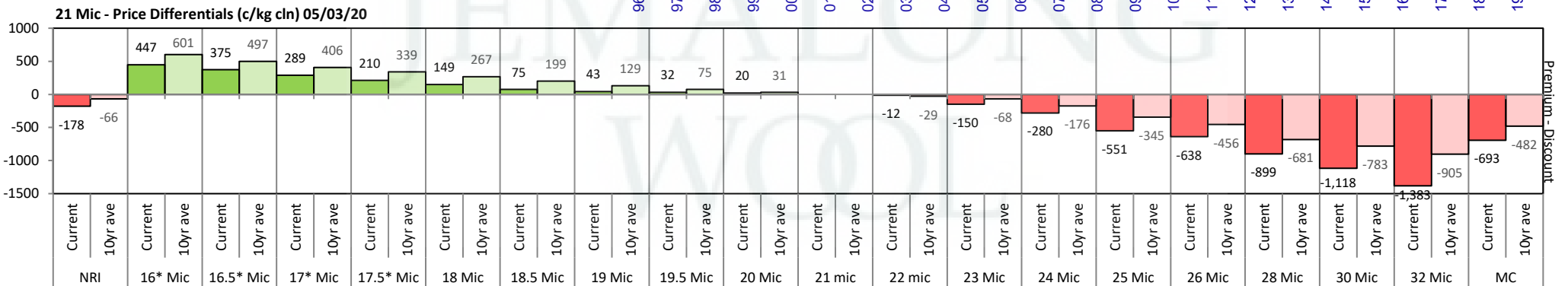
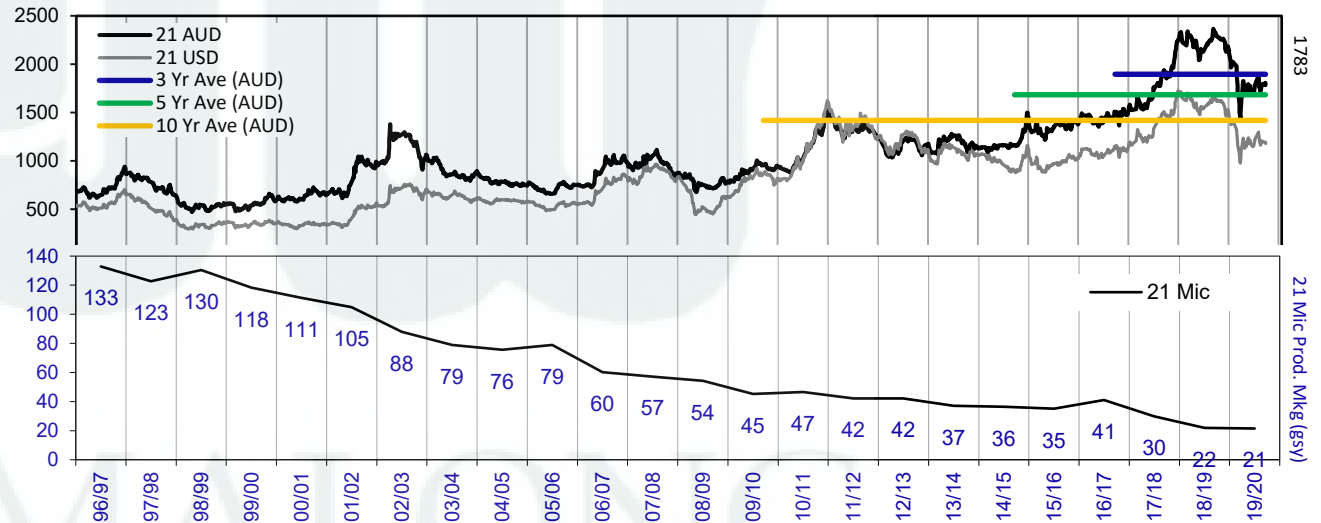


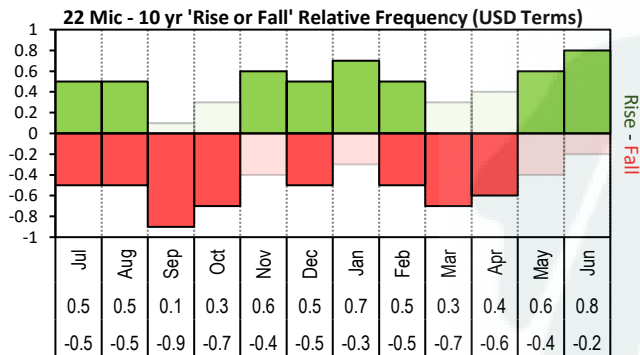


The above 'Rise or Fall' graph, shows how often the market has risen or fallen in a given month over the past 10 years, it does not show the extent of the movement only the frequency of direction. The 'Monthly Price Movement' graph shows the extent of movement for each month, for the past 5 years.

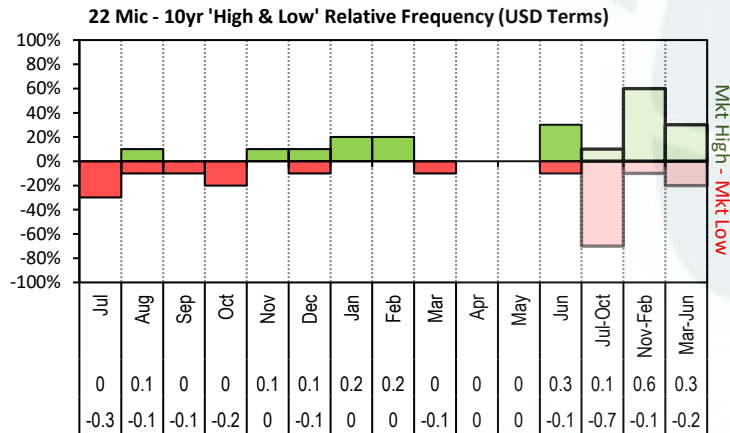
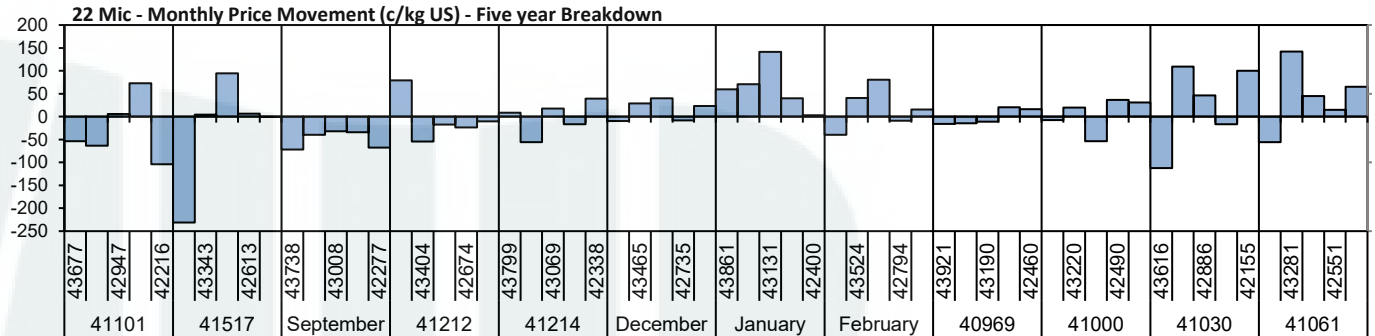


The above graph, shows how often the '12 month high & low' have been achieved for a given month over the past 10 years. It is not a measure of probability.

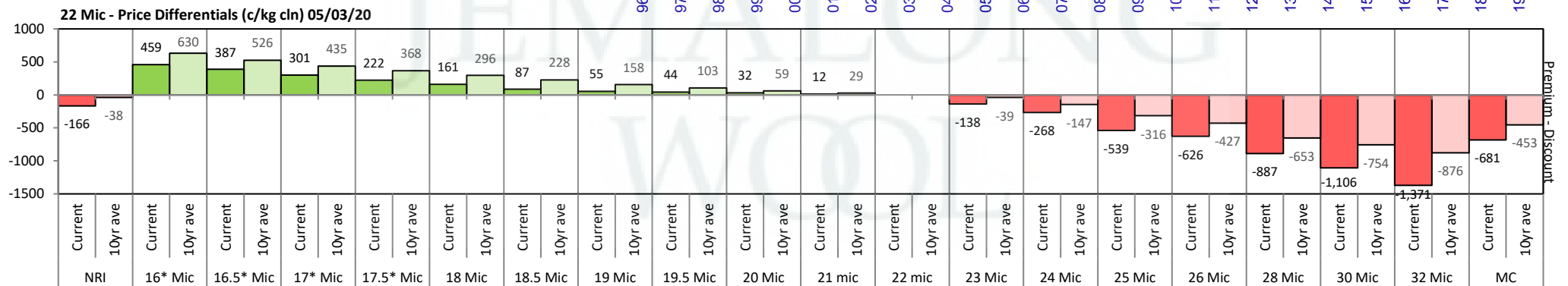
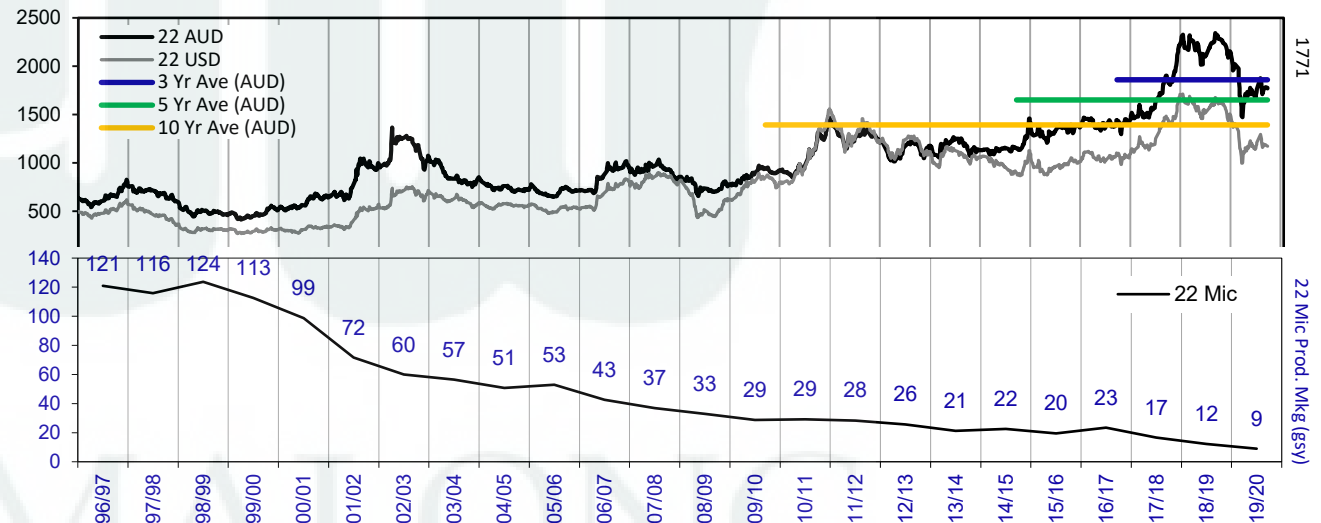




The above '**Rise or Fall**' graph, shows how often the market has risen or fallen in a given month over the past 10 years, it does not show the extent of the movement only the frequency of direction. The '**Monthly Price Movement**' graph shows the extent of movement for each month, for the past 5 years.



The above graph, shows how often the '12 month high & low' have been achieved for a given month over the past 10 years. It is not a measure of probability.

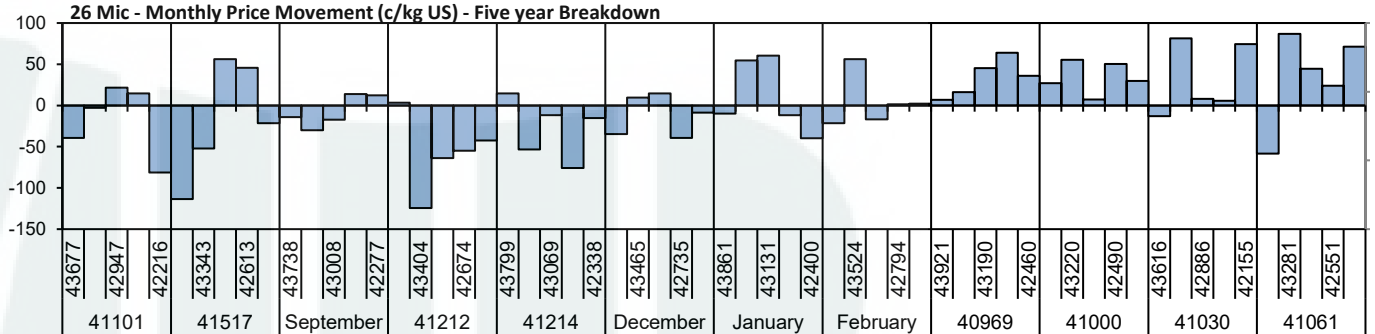
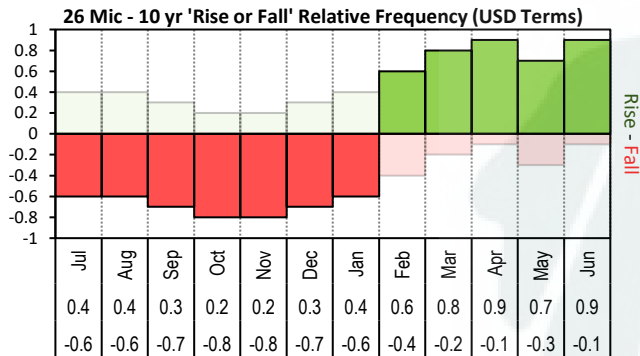




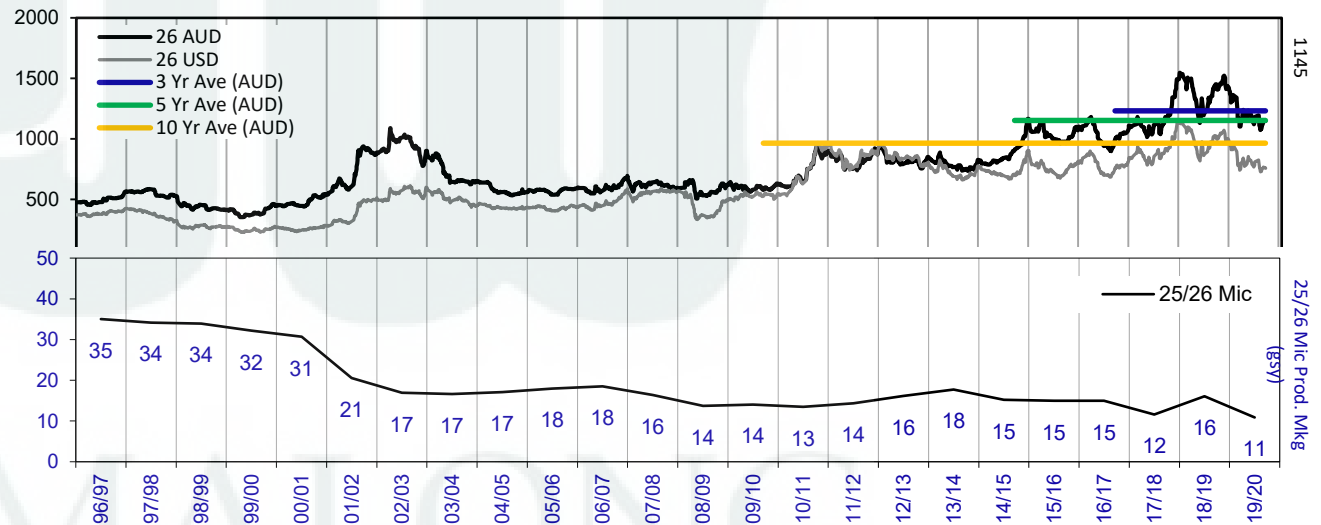
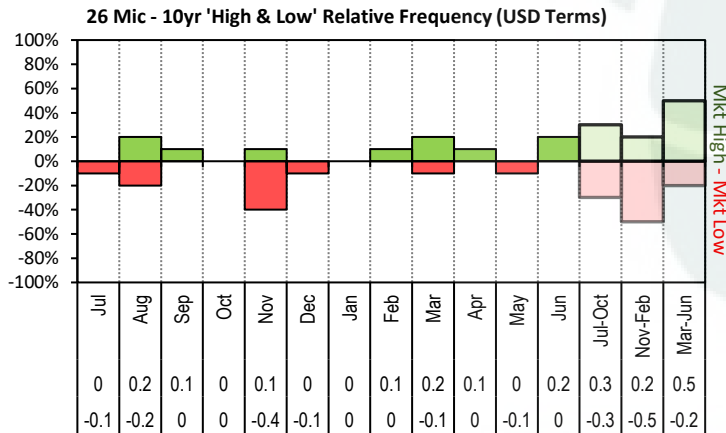
# JEMALONG WOOL BULLETIN

(week ending 5/03/2020)

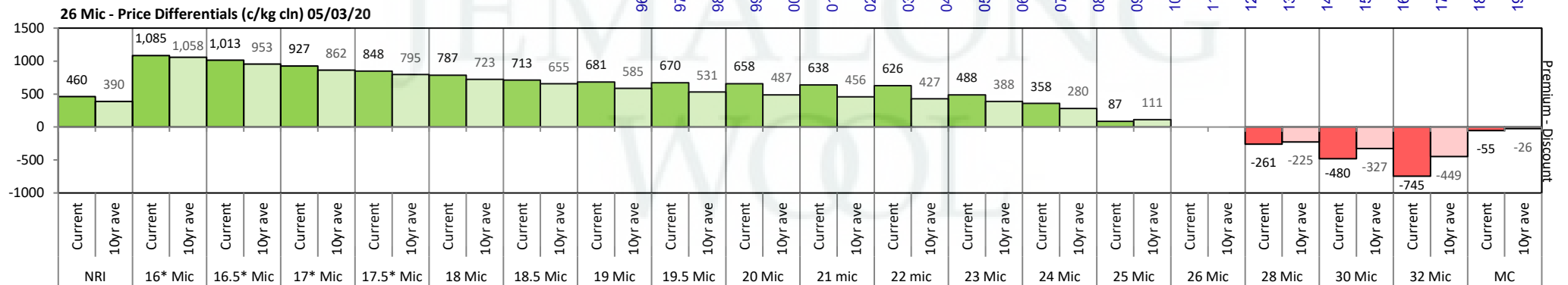
Page 15/27



The above 'Rise or Fall' graph, shows how often the market has risen or fallen in a given month over the past 10 years, it does not show the extent of the movement only the frequency of direction. The 'Monthly Price Movement' graph shows the extent of movement for each month, for the past 5 years.



The above graph, shows how often the '12 month high & low' have been achieved for a given month over the past 10 years. It is not a measure of probability.

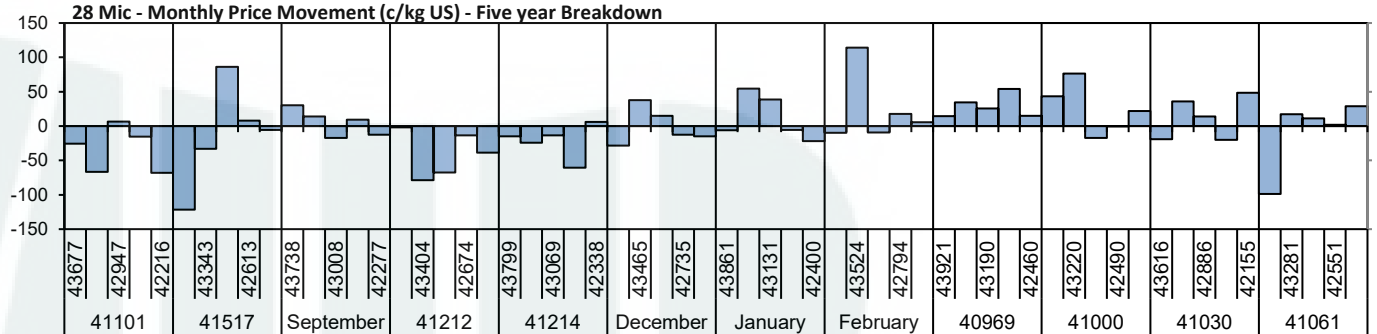
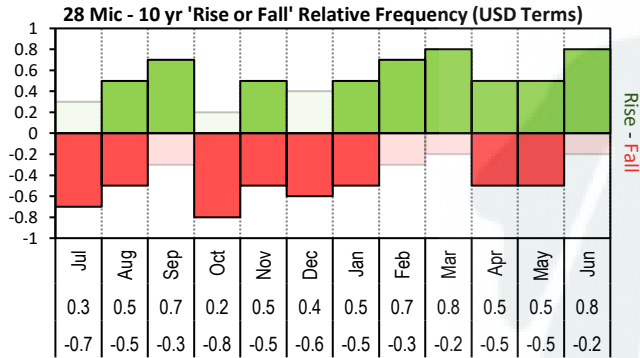




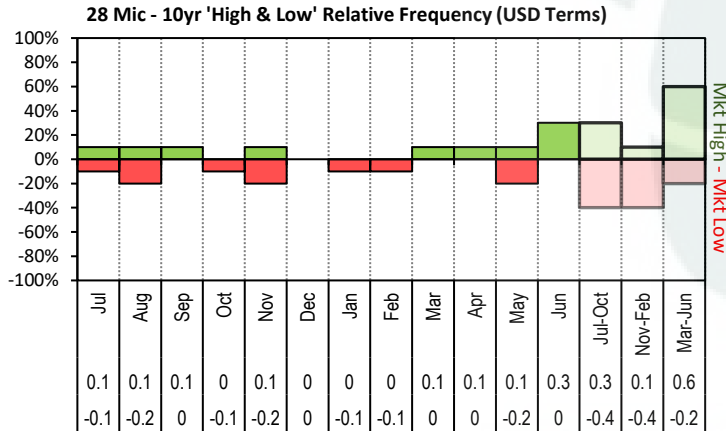
# JEMALONG WOOL BULLETIN

(week ending 5/03/2020)

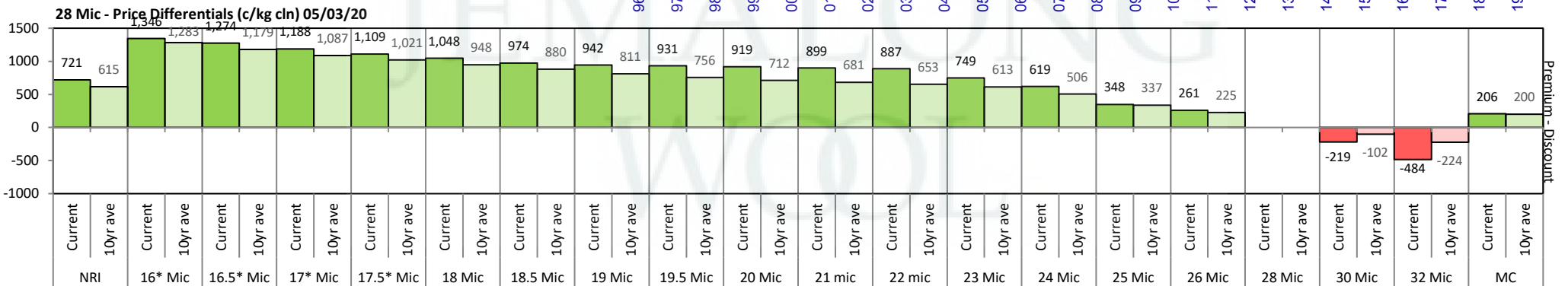
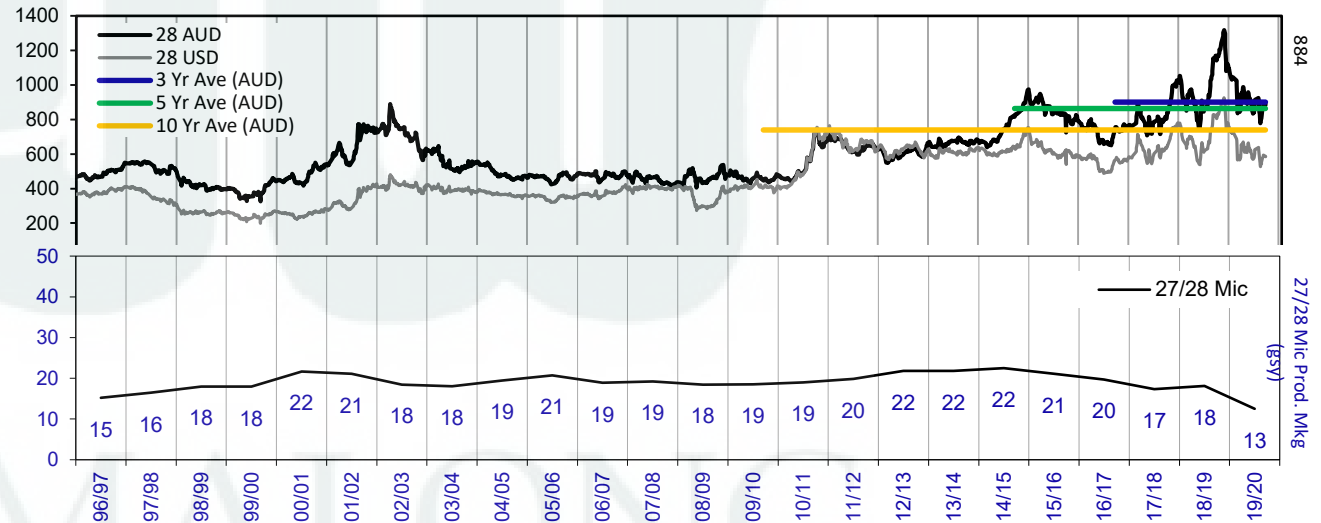
Page 16/27

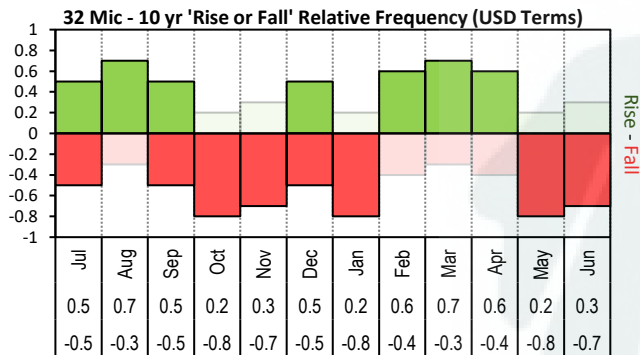


The above 'Rise or Fall' graph, shows how often the market has risen or fallen in a given month over the past 10 years, it does not show the extent of the movement only the frequency of direction. The 'Monthly Price Movement' graph shows the extent of movement for each month, for the past 5 years.

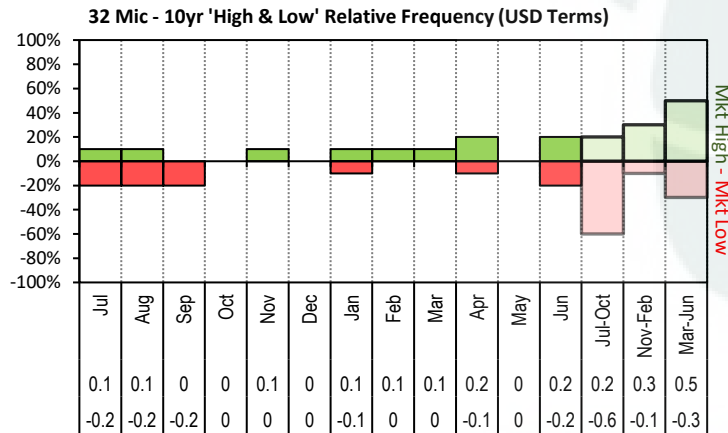
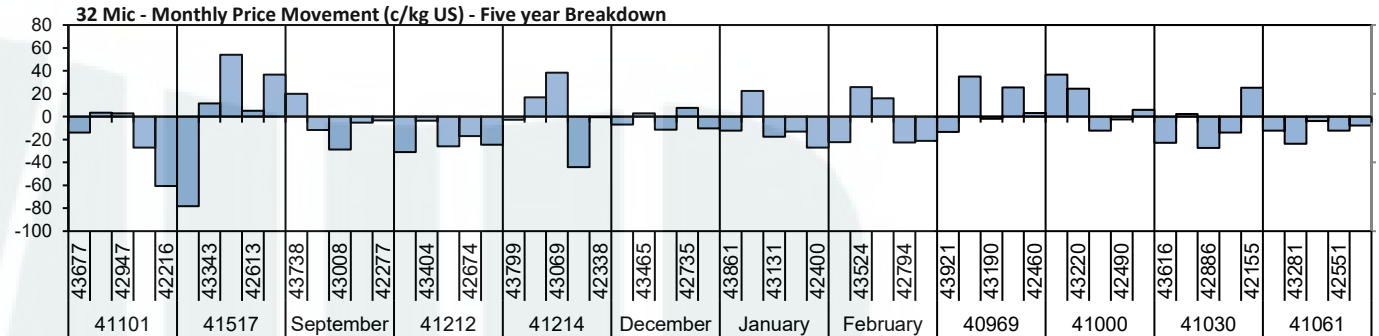


The above graph, shows how often the '12 month high & low' have been achieved for a given month over the past 10 years. It is not a measure of probability.

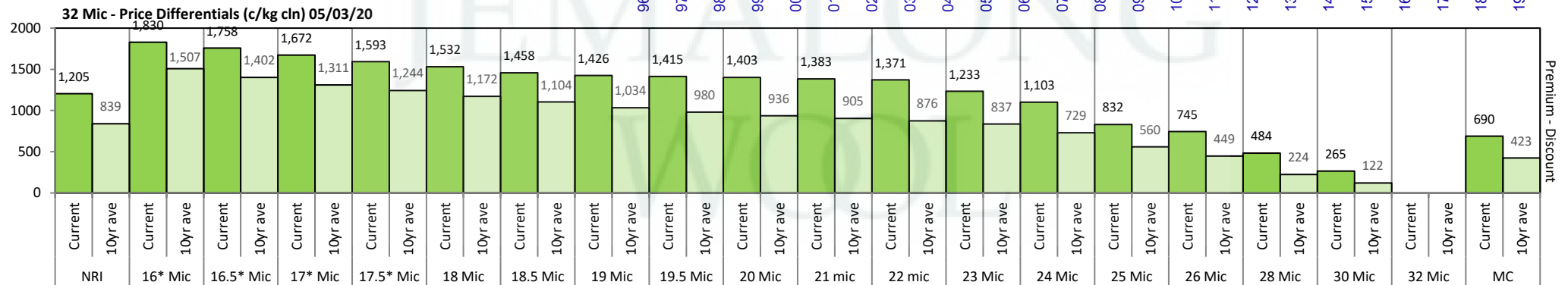
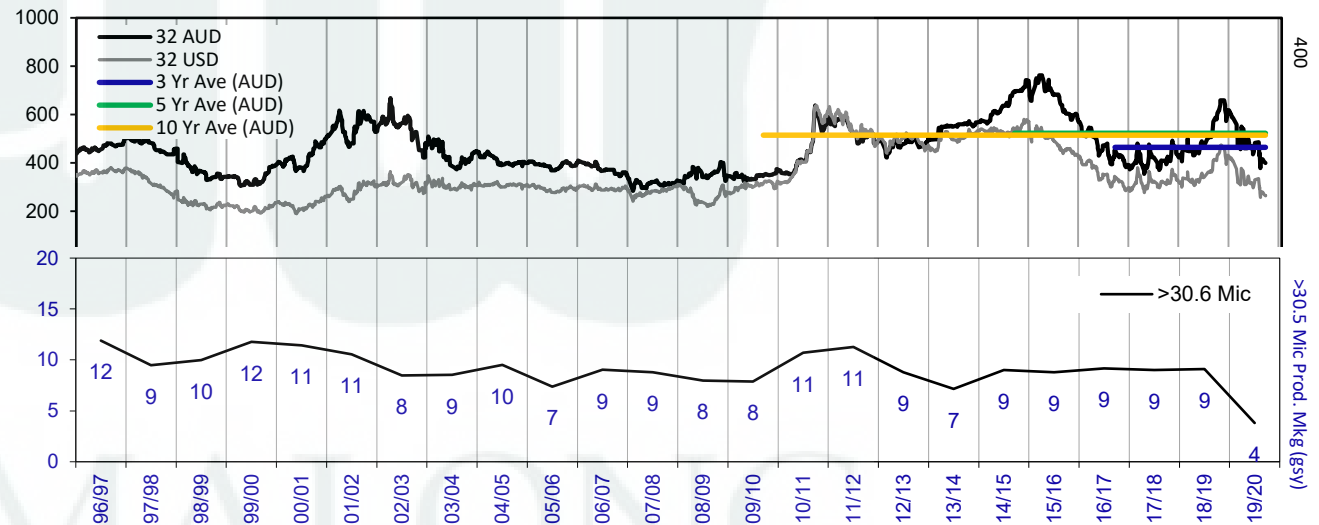




The above '**Rise or Fall**' graph, shows how often the market has risen or fallen in a given month over the past 10 years, it does not show the extent of the movement only the frequency of direction. The '**Monthly Price Movement**' graph shows the extent of movement for each month, for the past 5 years.



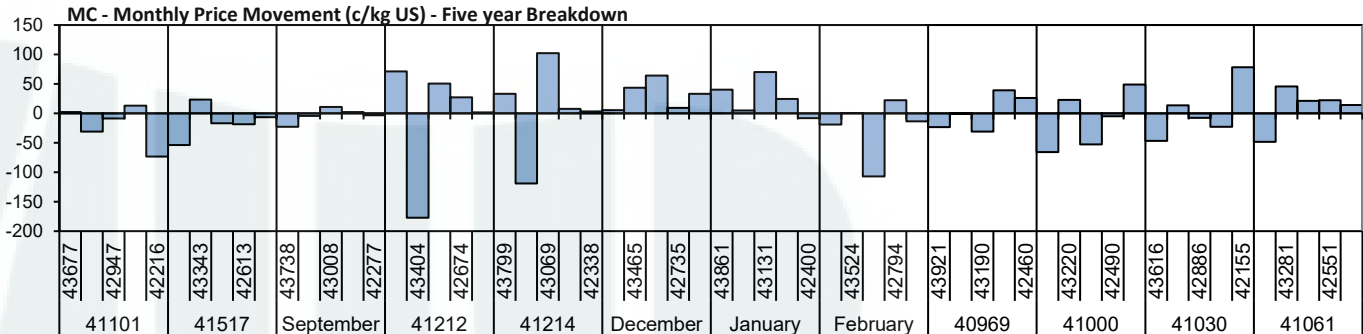
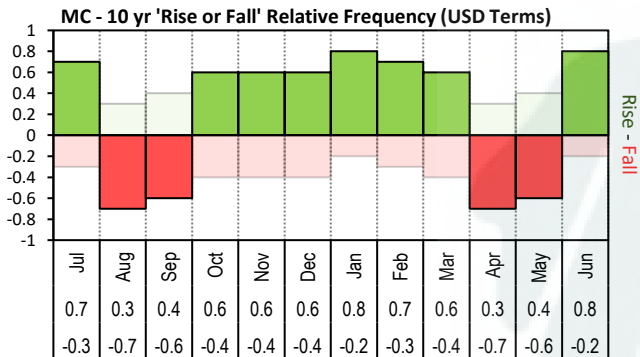
The above graph, shows how often the '12 month high & low' have been achieved for a given month over the past 10 years. It is not a measure of probability.



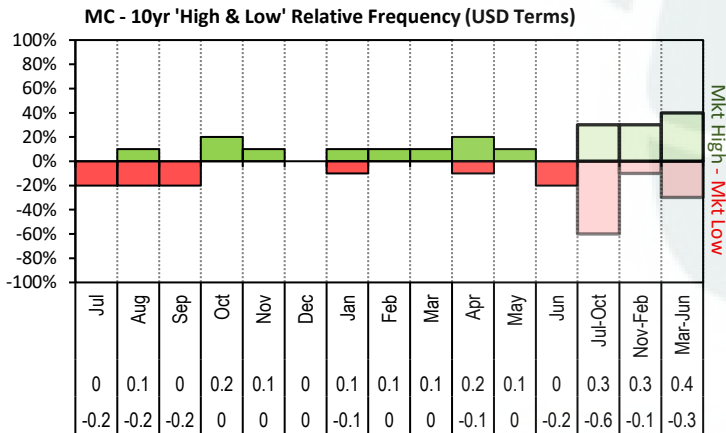


# JEMALONG WOOL BULLETIN

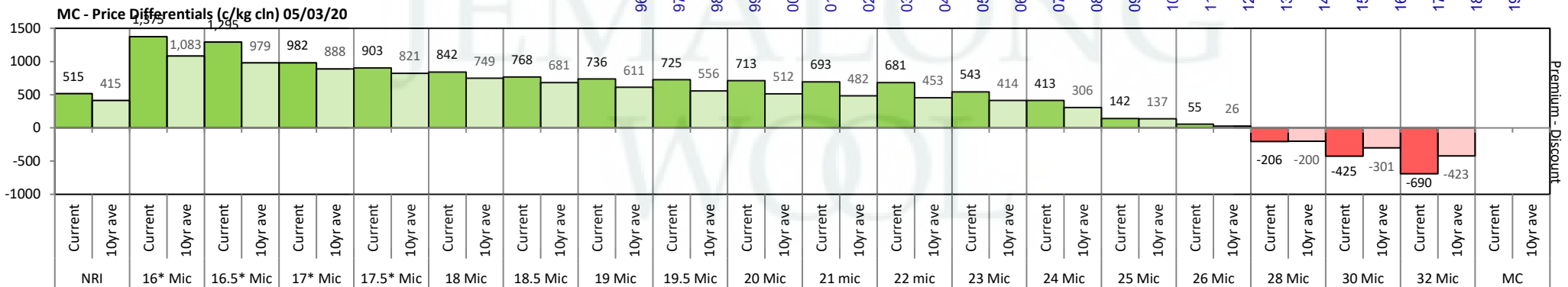
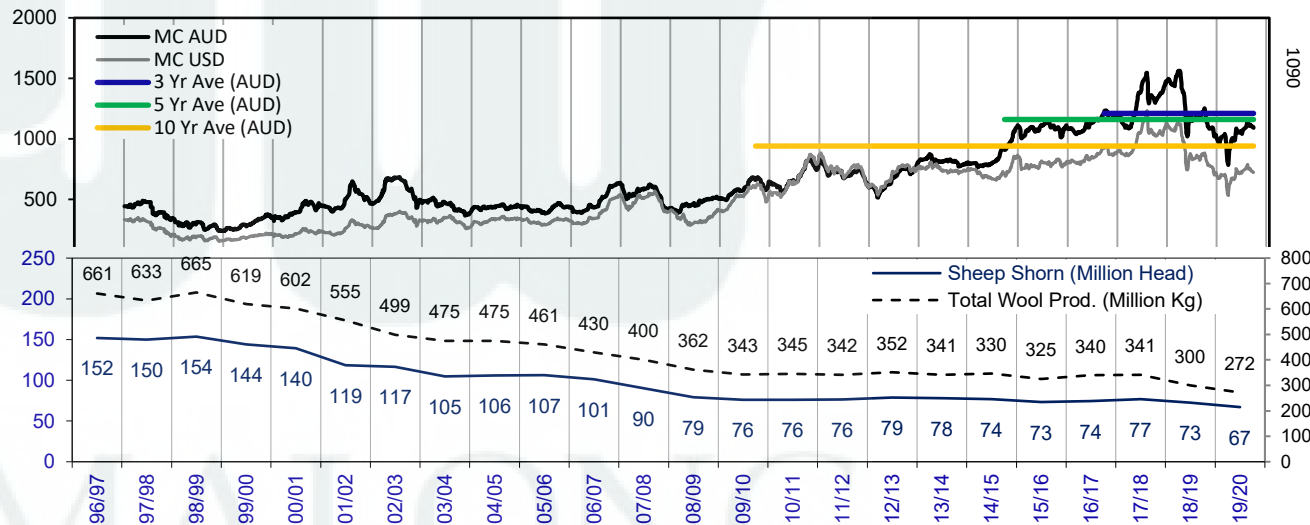
(week ending 5/03/2020)



The above 'Rise or Fall' graph, shows how often the market has risen or fallen in a given month over the past 10 years, it does not show the extent of the movement only the frequency of direction. The 'Monthly Price Movement' graph shows the extent of movement for each month, for the past 5 years.

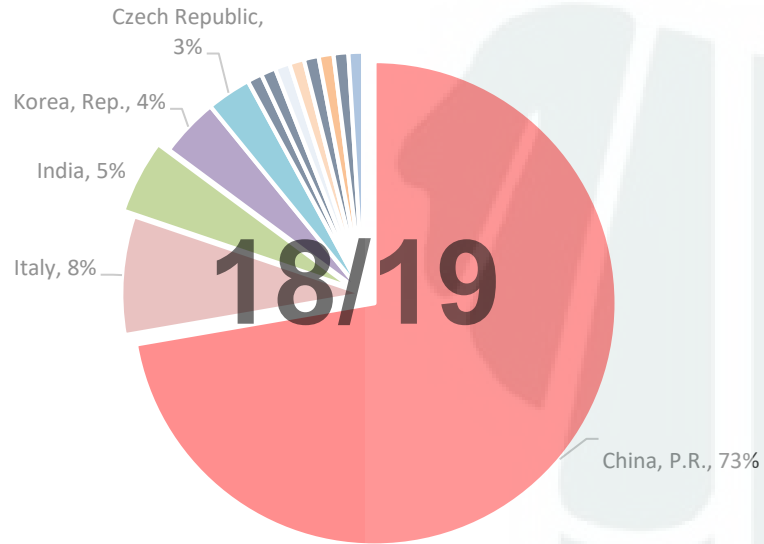


The above graph, shows how often the '12 month high & low' have been achieved for a given month over the past 10 years. It is not a measure of probability.

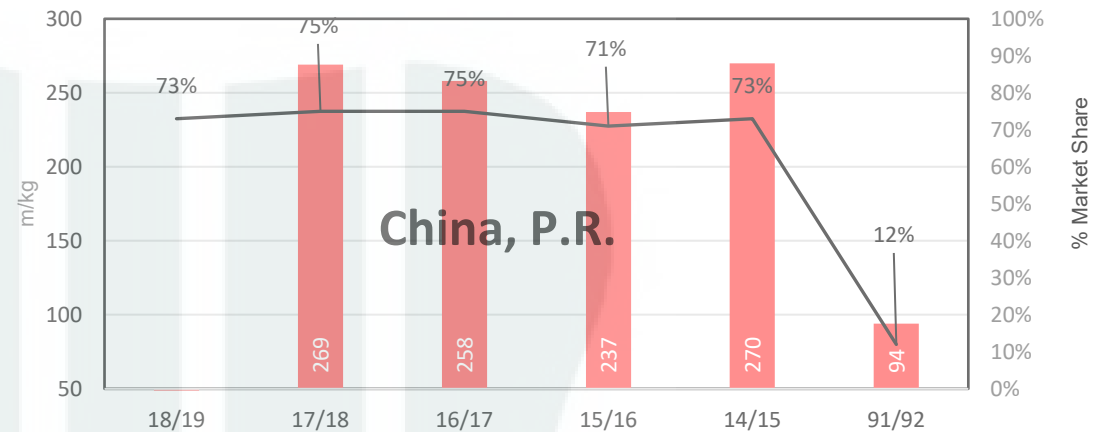




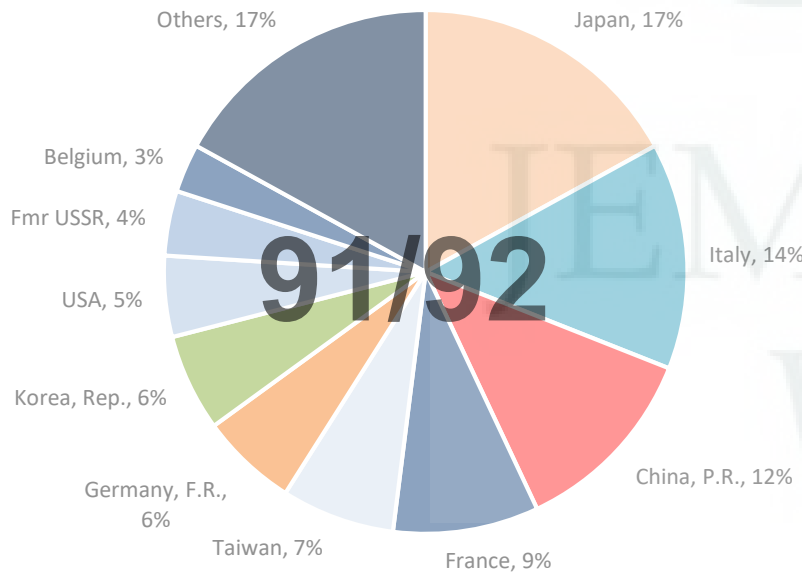
18/19 - Export Snap Shot (22.06 m/kg greasy equivalent)



China, P.R. (Largest Market Share)



91/92 - Export Snap Shot (784.7 m/kg greasy equivalent)



Seasonal Change m/kg

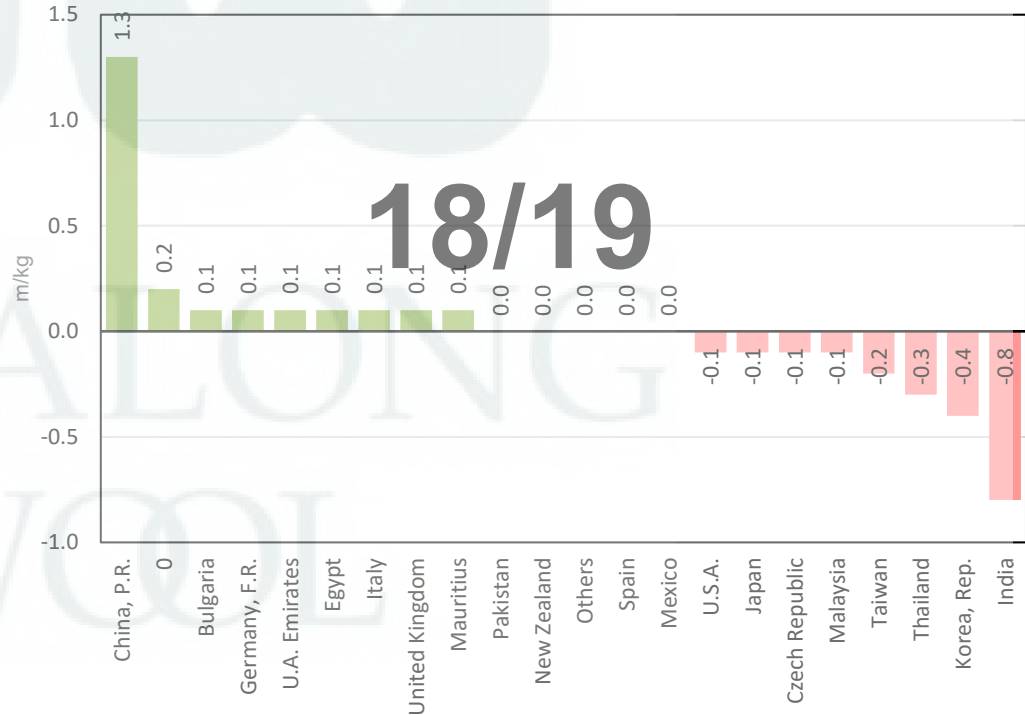




Table 8: Returns pr head for skirted fleece wool.

| Skirted FLC Weight<br><br>9 Kg |           |           | Micron |       |       |       |       |       |       |       |       |       |       |       |      |      |      |      |      |      |
|--------------------------------|-----------|-----------|--------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|------|------|------|------|------|------|
|                                |           |           | 16     | 16.5  | 17    | 17.5  | 18    | 18.5  | 19    | 19.5  | 20    | 21    | 22    | 23    | 24   | 25   | 26   | 28   | 30   | 32   |
| Yield (Sch Dry)                | 25%       | Current   | \$50   | \$49  | \$47  | \$45  | \$43  | \$42  | \$41  | \$41  | \$41  | \$40  | \$40  | \$37  | \$34 | \$28 | \$26 | \$20 | \$15 | \$9  |
|                                |           | 10yr ave. | \$45   | \$43  | \$41  | \$39  | \$38  | \$36  | \$35  | \$34  | \$33  | \$32  | \$31  | \$30  | \$28 | \$24 | \$22 | \$17 | \$14 | \$12 |
|                                | 30%       | Current   | \$60   | \$58  | \$56  | \$54  | \$52  | \$50  | \$49  | \$49  | \$49  | \$48  | \$48  | \$44  | \$41 | \$33 | \$31 | \$24 | \$18 | \$11 |
|                                |           | 10yr ave. | \$54   | \$51  | \$49  | \$47  | \$46  | \$44  | \$42  | \$40  | \$39  | \$38  | \$38  | \$37  | \$34 | \$29 | \$26 | \$20 | \$17 | \$14 |
|                                | 35%       | Current   | \$70   | \$68  | \$65  | \$63  | \$61  | \$59  | \$58  | \$57  | \$57  | \$56  | \$56  | \$51  | \$47 | \$39 | \$36 | \$28 | \$21 | \$13 |
|                                |           | 10yr ave. | \$63   | \$60  | \$57  | \$55  | \$53  | \$51  | \$49  | \$47  | \$46  | \$45  | \$44  | \$43  | \$39 | \$34 | \$30 | \$23 | \$20 | \$16 |
|                                | 40%       | Current   | \$80   | \$78  | \$75  | \$72  | \$70  | \$67  | \$66  | \$65  | \$65  | \$64  | \$64  | \$59  | \$54 | \$44 | \$41 | \$32 | \$24 | \$14 |
|                                |           | 10yr ave. | \$72   | \$69  | \$65  | \$63  | \$61  | \$58  | \$56  | \$54  | \$52  | \$51  | \$50  | \$49  | \$45 | \$39 | \$35 | \$27 | \$23 | \$19 |
|                                | 45%       | Current   | \$90   | \$87  | \$84  | \$81  | \$78  | \$75  | \$74  | \$74  | \$73  | \$72  | \$72  | \$66  | \$61 | \$50 | \$46 | \$36 | \$27 | \$16 |
|                                |           | 10yr ave. | \$81   | \$77  | \$73  | \$71  | \$68  | \$66  | \$63  | \$61  | \$59  | \$58  | \$56  | \$55  | \$50 | \$44 | \$39 | \$30 | \$26 | \$21 |
|                                | 50%       | Current   | \$100  | \$97  | \$93  | \$90  | \$87  | \$84  | \$82  | \$82  | \$81  | \$80  | \$80  | \$73  | \$68 | \$55 | \$52 | \$40 | \$30 | \$18 |
|                                |           | 10yr ave. | \$90   | \$86  | \$82  | \$79  | \$76  | \$73  | \$70  | \$67  | \$65  | \$64  | \$63  | \$61  | \$56 | \$48 | \$43 | \$33 | \$29 | \$23 |
|                                | 55%       | Current   | \$110  | \$107 | \$103 | \$99  | \$96  | \$92  | \$90  | \$90  | \$89  | \$88  | \$88  | \$81  | \$74 | \$61 | \$57 | \$44 | \$33 | \$20 |
|                                |           | 10yr ave. | \$99   | \$94  | \$90  | \$87  | \$84  | \$80  | \$77  | \$74  | \$72  | \$70  | \$69  | \$67  | \$62 | \$53 | \$48 | \$37 | \$32 | \$26 |
|                                | 60%       | Current   | \$120  | \$117 | \$112 | \$108 | \$104 | \$100 | \$99  | \$98  | \$97  | \$96  | \$96  | \$88  | \$81 | \$67 | \$62 | \$48 | \$36 | \$22 |
|                                |           | 10yr ave. | \$108  | \$103 | \$98  | \$95  | \$91  | \$87  | \$84  | \$81  | \$78  | \$77  | \$75  | \$73  | \$67 | \$58 | \$52 | \$40 | \$34 | \$28 |
|                                | 65%       | Current   | \$130  | \$126 | \$121 | \$117 | \$113 | \$109 | \$107 | \$106 | \$105 | \$104 | \$104 | \$96  | \$88 | \$72 | \$67 | \$52 | \$39 | \$23 |
|                                |           | 10yr ave. | \$117  | \$112 | \$106 | \$102 | \$99  | \$95  | \$91  | \$88  | \$85  | \$83  | \$81  | \$79  | \$73 | \$63 | \$56 | \$43 | \$37 | \$30 |
| 70%                            | Current   | \$140     | \$136  | \$131 | \$126 | \$122 | \$117 | \$115 | \$114 | \$114 | \$112 | \$112 | \$103 | \$95  | \$78 | \$72 | \$56 | \$42 | \$25 |      |
|                                | 10yr ave. | \$126     | \$120  | \$114 | \$110 | \$106 | \$102 | \$98  | \$94  | \$91  | \$90  | \$88  | \$85  | \$78  | \$68 | \$61 | \$47 | \$40 | \$33 |      |
| 75%                            | Current   | \$151     | \$146  | \$140 | \$135 | \$130 | \$125 | \$123 | \$123 | \$122 | \$120 | \$120 | \$110 | \$101 | \$83 | \$77 | \$60 | \$45 | \$27 |      |
|                                | 10yr ave. | \$135     | \$129  | \$122 | \$118 | \$114 | \$109 | \$105 | \$101 | \$98  | \$96  | \$94  | \$91  | \$84  | \$73 | \$65 | \$50 | \$43 | \$35 |      |
| 80%                            | Current   | \$161     | \$155  | \$149 | \$143 | \$139 | \$134 | \$131 | \$131 | \$130 | \$128 | \$128 | \$118 | \$108 | \$89 | \$82 | \$64 | \$48 | \$29 |      |
|                                | 10yr ave. | \$144     | \$137  | \$131 | \$126 | \$122 | \$117 | \$112 | \$108 | \$105 | \$102 | \$100 | \$97  | \$90  | \$77 | \$69 | \$53 | \$46 | \$37 |      |
| 85%                            | Current   | \$171     | \$165  | \$159 | \$152 | \$148 | \$142 | \$140 | \$139 | \$138 | \$136 | \$135 | \$125 | \$115 | \$94 | \$88 | \$68 | \$51 | \$31 |      |
|                                | 10yr ave. | \$153     | \$146  | \$139 | \$134 | \$129 | \$124 | \$119 | \$114 | \$111 | \$109 | \$106 | \$104 | \$95  | \$82 | \$74 | \$57 | \$49 | \$39 |      |

The above shows estimated returns per head for skirted fleece wool. These figures do not take into account the value of skirtings and oddments and do not take into account discounts that may apply for faults under individual circumstances. These figures are based on a market index of 100% and should be used as a guide only. Returns over \$30 / head for fleece wool are highlighted.



Table 9: Returns pr head for skirted fleece wool.

| Skirted FLC Weight<br>8 Kg |             | Micron |       |       |       |       |       |       |       |       |       |       |       |       |      |      |      |      |      |
|----------------------------|-------------|--------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|------|------|------|------|------|
|                            |             | 16     | 16.5  | 17    | 17.5  | 18    | 18.5  | 19    | 19.5  | 20    | 21    | 22    | 23    | 24    | 25   | 26   | 28   | 30   | 32   |
| Yield (Sch Dry)            | 25% Current | \$45   | \$43  | \$41  | \$40  | \$39  | \$37  | \$37  | \$36  | \$36  | \$36  | \$35  | \$33  | \$30  | \$25 | \$23 | \$18 | \$13 | \$8  |
|                            | 10yr ave.   | \$40   | \$38  | \$36  | \$35  | \$34  | \$32  | \$31  | \$30  | \$29  | \$28  | \$28  | \$27  | \$25  | \$22 | \$19 | \$15 | \$13 | \$10 |
|                            | 30% Current | \$54   | \$52  | \$50  | \$48  | \$46  | \$45  | \$44  | \$44  | \$43  | \$43  | \$43  | \$39  | \$36  | \$30 | \$27 | \$21 | \$16 | \$10 |
|                            | 10yr ave.   | \$48   | \$46  | \$44  | \$42  | \$41  | \$39  | \$37  | \$36  | \$35  | \$34  | \$33  | \$32  | \$30  | \$26 | \$23 | \$18 | \$15 | \$12 |
|                            | 35% Current | \$62   | \$60  | \$58  | \$56  | \$54  | \$52  | \$51  | \$51  | \$50  | \$50  | \$50  | \$46  | \$42  | \$34 | \$32 | \$25 | \$19 | \$11 |
|                            | 10yr ave.   | \$56   | \$53  | \$51  | \$49  | \$47  | \$45  | \$43  | \$42  | \$41  | \$40  | \$39  | \$38  | \$35  | \$30 | \$27 | \$21 | \$18 | \$14 |
|                            | 40% Current | \$71   | \$69  | \$66  | \$64  | \$62  | \$59  | \$58  | \$58  | \$58  | \$57  | \$57  | \$52  | \$48  | \$39 | \$37 | \$28 | \$21 | \$13 |
|                            | 10yr ave.   | \$64   | \$61  | \$58  | \$56  | \$54  | \$52  | \$50  | \$48  | \$46  | \$45  | \$45  | \$43  | \$40  | \$34 | \$31 | \$24 | \$20 | \$17 |
|                            | 45% Current | \$80   | \$78  | \$75  | \$72  | \$70  | \$67  | \$66  | \$65  | \$65  | \$64  | \$64  | \$59  | \$54  | \$44 | \$41 | \$32 | \$24 | \$14 |
|                            | 10yr ave.   | \$72   | \$69  | \$65  | \$63  | \$61  | \$58  | \$56  | \$54  | \$52  | \$51  | \$50  | \$49  | \$45  | \$39 | \$35 | \$27 | \$23 | \$19 |
|                            | 50% Current | \$89   | \$86  | \$83  | \$80  | \$77  | \$74  | \$73  | \$73  | \$72  | \$71  | \$71  | \$65  | \$60  | \$49 | \$46 | \$35 | \$27 | \$16 |
|                            | 10yr ave.   | \$80   | \$76  | \$73  | \$70  | \$68  | \$65  | \$62  | \$60  | \$58  | \$57  | \$56  | \$54  | \$50  | \$43 | \$39 | \$30 | \$26 | \$21 |
|                            | 55% Current | \$98   | \$95  | \$91  | \$88  | \$85  | \$82  | \$80  | \$80  | \$79  | \$78  | \$78  | \$72  | \$66  | \$54 | \$50 | \$39 | \$29 | \$18 |
|                            | 10yr ave.   | \$88   | \$84  | \$80  | \$77  | \$74  | \$71  | \$68  | \$66  | \$64  | \$63  | \$61  | \$60  | \$55  | \$47 | \$42 | \$33 | \$28 | \$23 |
|                            | 60% Current | \$107  | \$104 | \$99  | \$96  | \$93  | \$89  | \$88  | \$87  | \$87  | \$86  | \$85  | \$78  | \$72  | \$59 | \$55 | \$42 | \$32 | \$19 |
|                            | 10yr ave.   | \$96   | \$92  | \$87  | \$84  | \$81  | \$78  | \$74  | \$72  | \$70  | \$68  | \$67  | \$65  | \$60  | \$52 | \$46 | \$35 | \$31 | \$25 |
|                            | 65% Current | \$116  | \$112 | \$108 | \$104 | \$100 | \$97  | \$95  | \$94  | \$94  | \$93  | \$92  | \$85  | \$78  | \$64 | \$60 | \$46 | \$35 | \$21 |
|                            | 10yr ave.   | \$104  | \$99  | \$94  | \$91  | \$88  | \$84  | \$81  | \$78  | \$76  | \$74  | \$72  | \$70  | \$65  | \$56 | \$50 | \$38 | \$33 | \$27 |
|                            | 70% Current | \$125  | \$121 | \$116 | \$112 | \$108 | \$104 | \$102 | \$102 | \$101 | \$100 | \$99  | \$91  | \$84  | \$69 | \$64 | \$50 | \$37 | \$22 |
|                            | 10yr ave.   | \$112  | \$107 | \$102 | \$98  | \$95  | \$91  | \$87  | \$84  | \$81  | \$80  | \$78  | \$76  | \$70  | \$60 | \$54 | \$41 | \$36 | \$29 |
|                            | 75% Current | \$134  | \$129 | \$124 | \$120 | \$116 | \$111 | \$110 | \$109 | \$108 | \$107 | \$106 | \$98  | \$90  | \$74 | \$69 | \$53 | \$40 | \$24 |
|                            | 10yr ave.   | \$120  | \$114 | \$109 | \$105 | \$101 | \$97  | \$93  | \$90  | \$87  | \$85  | \$84  | \$81  | \$75  | \$65 | \$58 | \$44 | \$38 | \$31 |
|                            | 80% Current | \$143  | \$138 | \$133 | \$128 | \$124 | \$119 | \$117 | \$116 | \$115 | \$114 | \$113 | \$105 | \$96  | \$79 | \$73 | \$57 | \$43 | \$26 |
|                            | 10yr ave.   | \$128  | \$122 | \$116 | \$112 | \$108 | \$104 | \$99  | \$96  | \$93  | \$91  | \$89  | \$87  | \$80  | \$69 | \$62 | \$47 | \$41 | \$33 |
|                            | 85% Current | \$152  | \$147 | \$141 | \$136 | \$131 | \$126 | \$124 | \$123 | \$123 | \$121 | \$120 | \$111 | \$102 | \$84 | \$78 | \$60 | \$45 | \$27 |
|                            | 10yr ave.   | \$136  | \$130 | \$123 | \$119 | \$115 | \$110 | \$105 | \$102 | \$99  | \$97  | \$95  | \$92  | \$85  | \$73 | \$66 | \$50 | \$43 | \$35 |

The above shows estimated returns per head for skirted fleece wool. These figures do not take into account the value of skirtings and oddments and do not take into account discounts that may apply for faults under individual circumstances. These figures are based on a market index of 100% and should be used as a guide only. Returns over \$30 / head for fleece wool are highlighted.



Table 10: Returns pr head for skirted fleece wool.

| Skirted FLC Weight |             | Micron |       |       |       |       |       |       |       |       |       |       |      |      |      |      |      |      |      |
|--------------------|-------------|--------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|------|------|------|------|------|------|------|
| 7 Kg               |             | 16     | 16.5  | 17    | 17.5  | 18    | 18.5  | 19    | 19.5  | 20    | 21    | 22    | 23   | 24   | 25   | 26   | 28   | 30   | 32   |
| Yield (Sch Dry)    | 25% Current | \$39   | \$38  | \$36  | \$35  | \$34  | \$33  | \$32  | \$32  | \$32  | \$31  | \$31  | \$29 | \$26 | \$22 | \$20 | \$15 | \$12 | \$7  |
|                    | 10yr ave.   | \$35   | \$33  | \$32  | \$31  | \$30  | \$28  | \$27  | \$26  | \$25  | \$25  | \$24  | \$24 | \$22 | \$19 | \$17 | \$13 | \$11 | \$9  |
|                    | 30% Current | \$47   | \$45  | \$44  | \$42  | \$41  | \$39  | \$38  | \$38  | \$38  | \$37  | \$37  | \$34 | \$32 | \$26 | \$24 | \$19 | \$14 | \$8  |
|                    | 10yr ave.   | \$42   | \$40  | \$38  | \$37  | \$35  | \$34  | \$33  | \$31  | \$30  | \$30  | \$29  | \$28 | \$26 | \$23 | \$20 | \$16 | \$13 | \$11 |
|                    | 35% Current | \$55   | \$53  | \$51  | \$49  | \$47  | \$46  | \$45  | \$44  | \$44  | \$44  | \$43  | \$40 | \$37 | \$30 | \$28 | \$22 | \$16 | \$10 |
|                    | 10yr ave.   | \$49   | \$47  | \$44  | \$43  | \$41  | \$40  | \$38  | \$37  | \$36  | \$35  | \$34  | \$33 | \$31 | \$26 | \$24 | \$18 | \$16 | \$13 |
|                    | 40% Current | \$62   | \$60  | \$58  | \$56  | \$54  | \$52  | \$51  | \$51  | \$50  | \$50  | \$50  | \$46 | \$42 | \$34 | \$32 | \$25 | \$19 | \$11 |
|                    | 10yr ave.   | \$56   | \$53  | \$51  | \$49  | \$47  | \$45  | \$43  | \$42  | \$41  | \$40  | \$39  | \$38 | \$35 | \$30 | \$27 | \$21 | \$18 | \$14 |
|                    | 45% Current | \$70   | \$68  | \$65  | \$63  | \$61  | \$59  | \$58  | \$57  | \$57  | \$56  | \$56  | \$51 | \$47 | \$39 | \$36 | \$28 | \$21 | \$13 |
|                    | 10yr ave.   | \$63   | \$60  | \$57  | \$55  | \$53  | \$51  | \$49  | \$47  | \$46  | \$45  | \$44  | \$43 | \$39 | \$34 | \$30 | \$23 | \$20 | \$16 |
|                    | 50% Current | \$78   | \$76  | \$73  | \$70  | \$68  | \$65  | \$64  | \$64  | \$63  | \$62  | \$62  | \$57 | \$53 | \$43 | \$40 | \$31 | \$23 | \$14 |
|                    | 10yr ave.   | \$70   | \$67  | \$63  | \$61  | \$59  | \$57  | \$54  | \$52  | \$51  | \$50  | \$49  | \$47 | \$44 | \$38 | \$34 | \$26 | \$22 | \$18 |
|                    | 55% Current | \$86   | \$83  | \$80  | \$77  | \$74  | \$72  | \$70  | \$70  | \$69  | \$69  | \$68  | \$63 | \$58 | \$47 | \$44 | \$34 | \$26 | \$15 |
|                    | 10yr ave.   | \$77   | \$73  | \$70  | \$67  | \$65  | \$62  | \$60  | \$58  | \$56  | \$55  | \$54  | \$52 | \$48 | \$41 | \$37 | \$28 | \$25 | \$20 |
|                    | 60% Current | \$94   | \$91  | \$87  | \$84  | \$81  | \$78  | \$77  | \$76  | \$76  | \$75  | \$74  | \$69 | \$63 | \$52 | \$48 | \$37 | \$28 | \$17 |
|                    | 10yr ave.   | \$84   | \$80  | \$76  | \$74  | \$71  | \$68  | \$65  | \$63  | \$61  | \$60  | \$58  | \$57 | \$52 | \$45 | \$41 | \$31 | \$27 | \$22 |
|                    | 65% Current | \$101  | \$98  | \$94  | \$91  | \$88  | \$85  | \$83  | \$83  | \$82  | \$81  | \$81  | \$74 | \$68 | \$56 | \$52 | \$40 | \$30 | \$18 |
|                    | 10yr ave.   | \$91   | \$87  | \$82  | \$80  | \$77  | \$74  | \$71  | \$68  | \$66  | \$65  | \$63  | \$62 | \$57 | \$49 | \$44 | \$34 | \$29 | \$23 |
|                    | 70% Current | \$109  | \$106 | \$102 | \$98  | \$95  | \$91  | \$89  | \$89  | \$88  | \$87  | \$87  | \$80 | \$74 | \$60 | \$56 | \$43 | \$33 | \$20 |
|                    | 10yr ave.   | \$98   | \$93  | \$89  | \$86  | \$83  | \$79  | \$76  | \$73  | \$71  | \$70  | \$68  | \$66 | \$61 | \$53 | \$47 | \$36 | \$31 | \$25 |
|                    | 75% Current | \$117  | \$113 | \$109 | \$105 | \$101 | \$98  | \$96  | \$95  | \$95  | \$94  | \$93  | \$86 | \$79 | \$65 | \$60 | \$46 | \$35 | \$21 |
|                    | 10yr ave.   | \$105  | \$100 | \$95  | \$92  | \$89  | \$85  | \$81  | \$79  | \$76  | \$75  | \$73  | \$71 | \$65 | \$56 | \$51 | \$39 | \$33 | \$27 |
|                    | 80% Current | \$125  | \$121 | \$116 | \$112 | \$108 | \$104 | \$102 | \$102 | \$101 | \$100 | \$99  | \$91 | \$84 | \$69 | \$64 | \$50 | \$37 | \$22 |
|                    | 10yr ave.   | \$112  | \$107 | \$102 | \$98  | \$95  | \$91  | \$87  | \$84  | \$81  | \$80  | \$78  | \$76 | \$70 | \$60 | \$54 | \$41 | \$36 | \$29 |
|                    | 85% Current | \$133  | \$128 | \$123 | \$119 | \$115 | \$111 | \$109 | \$108 | \$107 | \$106 | \$105 | \$97 | \$89 | \$73 | \$68 | \$53 | \$40 | \$24 |
|                    | 10yr ave.   | \$119  | \$113 | \$108 | \$104 | \$100 | \$96  | \$92  | \$89  | \$86  | \$85  | \$83  | \$81 | \$74 | \$64 | \$57 | \$44 | \$38 | \$31 |

The above shows estimated returns per head for skirted fleece wool. These figures do not take into account the value of skirtings and oddments and do not take into account discounts that may apply for faults under individual circumstances. These figures are based on a market index of 100% and should be used as a guide only. Returns over \$30 / head for fleece wool are highlighted.



Table 11: Returns pr head for skirted fleece wool.

| Skirted FLC Weight |           | Micron  |       |       |       |      |      |      |      |      |      |      |      |      |      |      |      |      |      |      |
|--------------------|-----------|---------|-------|-------|-------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|
|                    |           |         |       |       |       |      |      |      |      |      |      |      |      |      |      |      |      |      |      |      |
| 6 Kg               |           | 16      | 16.5  | 17    | 17.5  | 18   | 18.5 | 19   | 19.5 | 20   | 21   | 22   | 23   | 24   | 25   | 26   | 28   | 30   | 32   |      |
| Yield (Sch Dry)    | 25%       | Current | \$33  | \$32  | \$31  | \$30 | \$29 | \$28 | \$27 | \$27 | \$27 | \$27 | \$24 | \$23 | \$18 | \$17 | \$13 | \$10 | \$6  |      |
|                    | 10yr ave. | \$30    | \$29  | \$27  | \$26  | \$25 | \$24 | \$23 | \$22 | \$22 | \$21 | \$21 | \$20 | \$19 | \$16 | \$14 | \$11 | \$10 | \$8  |      |
|                    | 30%       | Current | \$40  | \$39  | \$37  | \$36 | \$35 | \$33 | \$33 | \$32 | \$32 | \$32 | \$29 | \$27 | \$22 | \$21 | \$16 | \$12 | \$7  |      |
|                    | 10yr ave. | \$36    | \$34  | \$33  | \$32  | \$30 | \$29 | \$28 | \$27 | \$26 | \$26 | \$25 | \$24 | \$22 | \$19 | \$17 | \$13 | \$11 | \$9  |      |
|                    | 35%       | Current | \$47  | \$45  | \$44  | \$42 | \$41 | \$39 | \$38 | \$38 | \$38 | \$37 | \$37 | \$34 | \$32 | \$26 | \$24 | \$19 | \$14 | \$8  |
|                    | 10yr ave. | \$42    | \$40  | \$38  | \$37  | \$35 | \$34 | \$33 | \$31 | \$30 | \$30 | \$29 | \$28 | \$26 | \$23 | \$20 | \$16 | \$13 | \$11 |      |
|                    | 40%       | Current | \$54  | \$52  | \$50  | \$48 | \$46 | \$45 | \$44 | \$44 | \$43 | \$43 | \$43 | \$39 | \$36 | \$30 | \$27 | \$21 | \$16 | \$10 |
|                    | 10yr ave. | \$48    | \$46  | \$44  | \$42  | \$41 | \$39 | \$37 | \$36 | \$35 | \$34 | \$33 | \$32 | \$30 | \$26 | \$23 | \$18 | \$15 | \$12 |      |
|                    | 45%       | Current | \$60  | \$58  | \$56  | \$54 | \$52 | \$50 | \$49 | \$49 | \$49 | \$48 | \$48 | \$44 | \$41 | \$33 | \$31 | \$24 | \$18 | \$11 |
|                    | 10yr ave. | \$54    | \$51  | \$49  | \$47  | \$46 | \$44 | \$42 | \$40 | \$39 | \$38 | \$38 | \$37 | \$34 | \$29 | \$26 | \$20 | \$17 | \$14 |      |
|                    | 50%       | Current | \$67  | \$65  | \$62  | \$60 | \$58 | \$56 | \$55 | \$54 | \$54 | \$53 | \$53 | \$49 | \$45 | \$37 | \$34 | \$27 | \$20 | \$12 |
|                    | 10yr ave. | \$60    | \$57  | \$54  | \$53  | \$51 | \$49 | \$47 | \$45 | \$44 | \$43 | \$42 | \$41 | \$37 | \$32 | \$29 | \$22 | \$19 | \$15 |      |
|                    | 55%       | Current | \$74  | \$71  | \$68  | \$66 | \$64 | \$61 | \$60 | \$60 | \$59 | \$59 | \$58 | \$54 | \$50 | \$41 | \$38 | \$29 | \$22 | \$13 |
|                    | 10yr ave. | \$66    | \$63  | \$60  | \$58  | \$56 | \$53 | \$51 | \$49 | \$48 | \$47 | \$46 | \$45 | \$41 | \$36 | \$32 | \$24 | \$21 | \$17 |      |
|                    | 60%       | Current | \$80  | \$78  | \$75  | \$72 | \$70 | \$67 | \$66 | \$65 | \$65 | \$64 | \$64 | \$59 | \$54 | \$44 | \$41 | \$32 | \$24 | \$14 |
|                    | 10yr ave. | \$72    | \$69  | \$65  | \$63  | \$61 | \$58 | \$56 | \$54 | \$52 | \$51 | \$50 | \$49 | \$45 | \$39 | \$35 | \$27 | \$23 | \$19 |      |
|                    | 65%       | Current | \$87  | \$84  | \$81  | \$78 | \$75 | \$72 | \$71 | \$71 | \$70 | \$70 | \$69 | \$64 | \$59 | \$48 | \$45 | \$34 | \$26 | \$16 |
|                    | 10yr ave. | \$78    | \$74  | \$71  | \$68  | \$66 | \$63 | \$60 | \$58 | \$57 | \$55 | \$54 | \$53 | \$49 | \$42 | \$38 | \$29 | \$25 | \$20 |      |
|                    | 70%       | Current | \$94  | \$91  | \$87  | \$84 | \$81 | \$78 | \$77 | \$76 | \$76 | \$75 | \$74 | \$69 | \$63 | \$52 | \$48 | \$37 | \$28 | \$17 |
|                    | 10yr ave. | \$84    | \$80  | \$76  | \$74  | \$71 | \$68 | \$65 | \$63 | \$61 | \$60 | \$58 | \$57 | \$52 | \$45 | \$41 | \$31 | \$27 | \$22 |      |
| 75%                | Current   | \$100   | \$97  | \$93  | \$90  | \$87 | \$84 | \$82 | \$82 | \$81 | \$80 | \$80 | \$73 | \$68 | \$55 | \$52 | \$40 | \$30 | \$18 |      |
| 10yr ave.          | \$90      | \$86    | \$82  | \$79  | \$76  | \$73 | \$70 | \$67 | \$65 | \$64 | \$63 | \$61 | \$56 | \$48 | \$43 | \$33 | \$29 | \$23 |      |      |
| 80%                | Current   | \$107   | \$104 | \$99  | \$96  | \$93 | \$89 | \$88 | \$87 | \$87 | \$86 | \$85 | \$78 | \$72 | \$59 | \$55 | \$42 | \$32 | \$19 |      |
| 10yr ave.          | \$96      | \$92    | \$87  | \$84  | \$81  | \$78 | \$74 | \$72 | \$70 | \$68 | \$67 | \$65 | \$60 | \$52 | \$46 | \$35 | \$31 | \$25 |      |      |
| 85%                | Current   | \$114   | \$110 | \$106 | \$102 | \$99 | \$95 | \$93 | \$93 | \$92 | \$91 | \$90 | \$83 | \$77 | \$63 | \$58 | \$45 | \$34 | \$20 |      |
| 10yr ave.          | \$102     | \$97    | \$92  | \$89  | \$86  | \$83 | \$79 | \$76 | \$74 | \$72 | \$71 | \$69 | \$63 | \$55 | \$49 | \$38 | \$33 | \$26 |      |      |

The above shows estimated returns per head for skirted fleece wool. These figures do not take into account the value of skirtings and oddments and do not take into account discounts that may apply for faults under individual circumstances. These figures are based on a market index of 100% and should be used as a guide only. Returns over \$30 / head for fleece wool are highlighted.



Table 12: Returns pr head for skirted fleece wool.

| Skirted FLC Weight |             | Micron |      |      |      |      |      |      |      |      |      |      |      |      |      |      |      |      |      |
|--------------------|-------------|--------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|
| 5 Kg               |             | 16     | 16.5 | 17   | 17.5 | 18   | 18.5 | 19   | 19.5 | 20   | 21   | 22   | 23   | 24   | 25   | 26   | 28   | 30   | 32   |
| Yield (Sch Dry)    | 25% Current | \$28   | \$27 | \$26 | \$25 | \$24 | \$23 | \$23 | \$23 | \$23 | \$22 | \$22 | \$20 | \$19 | \$15 | \$14 | \$11 | \$8  | \$5  |
|                    | 10yr ave.   | \$25   | \$24 | \$23 | \$22 | \$21 | \$20 | \$19 | \$19 | \$18 | \$18 | \$17 | \$17 | \$16 | \$13 | \$12 | \$9  | \$8  | \$6  |
|                    | 30% Current | \$33   | \$32 | \$31 | \$30 | \$29 | \$28 | \$27 | \$27 | \$27 | \$27 | \$27 | \$24 | \$23 | \$18 | \$17 | \$13 | \$10 | \$6  |
|                    | 10yr ave.   | \$30   | \$29 | \$27 | \$26 | \$25 | \$24 | \$23 | \$22 | \$22 | \$21 | \$21 | \$20 | \$19 | \$16 | \$14 | \$11 | \$10 | \$8  |
|                    | 35% Current | \$39   | \$38 | \$36 | \$35 | \$34 | \$33 | \$32 | \$32 | \$32 | \$31 | \$31 | \$29 | \$26 | \$22 | \$20 | \$15 | \$12 | \$7  |
|                    | 10yr ave.   | \$35   | \$33 | \$32 | \$31 | \$30 | \$28 | \$27 | \$26 | \$25 | \$25 | \$24 | \$24 | \$22 | \$19 | \$17 | \$13 | \$11 | \$9  |
|                    | 40% Current | \$45   | \$43 | \$41 | \$40 | \$39 | \$37 | \$37 | \$36 | \$36 | \$36 | \$35 | \$33 | \$30 | \$25 | \$23 | \$18 | \$13 | \$8  |
|                    | 10yr ave.   | \$40   | \$38 | \$36 | \$35 | \$34 | \$32 | \$31 | \$30 | \$29 | \$28 | \$28 | \$27 | \$25 | \$22 | \$19 | \$15 | \$13 | \$10 |
|                    | 45% Current | \$50   | \$49 | \$47 | \$45 | \$43 | \$42 | \$41 | \$41 | \$41 | \$40 | \$40 | \$37 | \$34 | \$28 | \$26 | \$20 | \$15 | \$9  |
|                    | 10yr ave.   | \$45   | \$43 | \$41 | \$39 | \$38 | \$36 | \$35 | \$34 | \$33 | \$32 | \$31 | \$30 | \$28 | \$24 | \$22 | \$17 | \$14 | \$12 |
|                    | 50% Current | \$56   | \$54 | \$52 | \$50 | \$48 | \$46 | \$46 | \$45 | \$45 | \$45 | \$44 | \$41 | \$38 | \$31 | \$29 | \$22 | \$17 | \$10 |
|                    | 10yr ave.   | \$50   | \$48 | \$45 | \$44 | \$42 | \$41 | \$39 | \$37 | \$36 | \$36 | \$35 | \$34 | \$31 | \$27 | \$24 | \$18 | \$16 | \$13 |
|                    | 55% Current | \$61   | \$59 | \$57 | \$55 | \$53 | \$51 | \$50 | \$50 | \$50 | \$49 | \$49 | \$45 | \$41 | \$34 | \$31 | \$24 | \$18 | \$11 |
|                    | 10yr ave.   | \$55   | \$52 | \$50 | \$48 | \$46 | \$45 | \$43 | \$41 | \$40 | \$39 | \$38 | \$37 | \$34 | \$30 | \$27 | \$20 | \$18 | \$14 |
|                    | 60% Current | \$67   | \$65 | \$62 | \$60 | \$58 | \$56 | \$55 | \$54 | \$54 | \$53 | \$53 | \$49 | \$45 | \$37 | \$34 | \$27 | \$20 | \$12 |
|                    | 10yr ave.   | \$60   | \$57 | \$54 | \$53 | \$51 | \$49 | \$47 | \$45 | \$44 | \$43 | \$42 | \$41 | \$37 | \$32 | \$29 | \$22 | \$19 | \$15 |
|                    | 65% Current | \$72   | \$70 | \$67 | \$65 | \$63 | \$60 | \$59 | \$59 | \$59 | \$58 | \$58 | \$53 | \$49 | \$40 | \$37 | \$29 | \$22 | \$13 |
|                    | 10yr ave.   | \$65   | \$62 | \$59 | \$57 | \$55 | \$53 | \$50 | \$49 | \$47 | \$46 | \$45 | \$44 | \$40 | \$35 | \$31 | \$24 | \$21 | \$17 |
|                    | 70% Current | \$78   | \$76 | \$73 | \$70 | \$68 | \$65 | \$64 | \$64 | \$63 | \$62 | \$62 | \$57 | \$53 | \$43 | \$40 | \$31 | \$23 | \$14 |
|                    | 10yr ave.   | \$70   | \$67 | \$63 | \$61 | \$59 | \$57 | \$54 | \$52 | \$51 | \$50 | \$49 | \$47 | \$44 | \$38 | \$34 | \$26 | \$22 | \$18 |
|                    | 75% Current | \$84   | \$81 | \$78 | \$75 | \$72 | \$70 | \$68 | \$68 | \$68 | \$67 | \$66 | \$61 | \$56 | \$46 | \$43 | \$33 | \$25 | \$15 |
|                    | 10yr ave.   | \$75   | \$72 | \$68 | \$66 | \$63 | \$61 | \$58 | \$56 | \$54 | \$53 | \$52 | \$51 | \$47 | \$40 | \$36 | \$28 | \$24 | \$19 |
|                    | 80% Current | \$89   | \$86 | \$83 | \$80 | \$77 | \$74 | \$73 | \$73 | \$72 | \$71 | \$71 | \$65 | \$60 | \$49 | \$46 | \$35 | \$27 | \$16 |
|                    | 10yr ave.   | \$80   | \$76 | \$73 | \$70 | \$68 | \$65 | \$62 | \$60 | \$58 | \$57 | \$56 | \$54 | \$50 | \$43 | \$39 | \$30 | \$26 | \$21 |
|                    | 85% Current | \$95   | \$92 | \$88 | \$85 | \$82 | \$79 | \$78 | \$77 | \$77 | \$76 | \$75 | \$69 | \$64 | \$52 | \$49 | \$38 | \$28 | \$17 |
|                    | 10yr ave.   | \$85   | \$81 | \$77 | \$74 | \$72 | \$69 | \$66 | \$64 | \$62 | \$60 | \$59 | \$58 | \$53 | \$46 | \$41 | \$31 | \$27 | \$22 |

The above shows estimated returns per head for skirted fleece wool. These figures do not take into account the value of skirtings and oddments and do not take into account discounts that may apply for faults under individual circumstances. These figures are based on a market index of 100% and should be used as a guide only. Returns over \$30 / head for fleece wool are highlighted.



Table 13: Returns pr head for skirted fleece wool.

| Skirted FLC Weight<br>4 Kg |             | Micron |      |      |      |      |      |      |      |      |      |      |      |      |      |      |      |      |      |
|----------------------------|-------------|--------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|
|                            |             | 16     | 16.5 | 17   | 17.5 | 18   | 18.5 | 19   | 19.5 | 20   | 21   | 22   | 23   | 24   | 25   | 26   | 28   | 30   | 32   |
| Yield (Sch Dry)            | 25% Current | \$22   | \$22 | \$21 | \$20 | \$19 | \$19 | \$18 | \$18 | \$18 | \$18 | \$18 | \$16 | \$15 | \$12 | \$11 | \$9  | \$7  | \$4  |
|                            | 10yr ave.   | \$20   | \$19 | \$18 | \$18 | \$17 | \$16 | \$16 | \$15 | \$15 | \$14 | \$14 | \$14 | \$12 | \$11 | \$10 | \$7  | \$6  | \$5  |
|                            | 30% Current | \$27   | \$26 | \$25 | \$24 | \$23 | \$22 | \$22 | \$22 | \$22 | \$21 | \$21 | \$20 | \$18 | \$15 | \$14 | \$11 | \$8  | \$5  |
|                            | 10yr ave.   | \$24   | \$23 | \$22 | \$21 | \$20 | \$19 | \$19 | \$18 | \$17 | \$17 | \$17 | \$16 | \$15 | \$13 | \$12 | \$9  | \$8  | \$6  |
|                            | 35% Current | \$31   | \$30 | \$29 | \$28 | \$27 | \$26 | \$26 | \$25 | \$25 | \$25 | \$25 | \$23 | \$21 | \$17 | \$16 | \$12 | \$9  | \$6  |
|                            | 10yr ave.   | \$28   | \$27 | \$25 | \$25 | \$24 | \$23 | \$22 | \$21 | \$20 | \$20 | \$19 | \$19 | \$17 | \$15 | \$14 | \$10 | \$9  | \$7  |
|                            | 40% Current | \$36   | \$35 | \$33 | \$32 | \$31 | \$30 | \$29 | \$29 | \$29 | \$29 | \$28 | \$26 | \$24 | \$20 | \$18 | \$14 | \$11 | \$6  |
|                            | 10yr ave.   | \$32   | \$31 | \$29 | \$28 | \$27 | \$26 | \$25 | \$24 | \$23 | \$23 | \$22 | \$22 | \$20 | \$17 | \$15 | \$12 | \$10 | \$8  |
|                            | 45% Current | \$40   | \$39 | \$37 | \$36 | \$35 | \$33 | \$33 | \$33 | \$32 | \$32 | \$32 | \$29 | \$27 | \$22 | \$21 | \$16 | \$12 | \$7  |
|                            | 10yr ave.   | \$36   | \$34 | \$33 | \$32 | \$30 | \$29 | \$28 | \$27 | \$26 | \$26 | \$25 | \$24 | \$22 | \$19 | \$17 | \$13 | \$11 | \$9  |
|                            | 50% Current | \$45   | \$43 | \$41 | \$40 | \$39 | \$37 | \$37 | \$36 | \$36 | \$36 | \$35 | \$33 | \$30 | \$25 | \$23 | \$18 | \$13 | \$8  |
|                            | 10yr ave.   | \$40   | \$38 | \$36 | \$35 | \$34 | \$32 | \$31 | \$30 | \$29 | \$28 | \$28 | \$27 | \$25 | \$22 | \$19 | \$15 | \$13 | \$10 |
|                            | 55% Current | \$49   | \$47 | \$46 | \$44 | \$43 | \$41 | \$40 | \$40 | \$40 | \$39 | \$39 | \$36 | \$33 | \$27 | \$25 | \$19 | \$15 | \$9  |
|                            | 10yr ave.   | \$44   | \$42 | \$40 | \$39 | \$37 | \$36 | \$34 | \$33 | \$32 | \$31 | \$31 | \$30 | \$27 | \$24 | \$21 | \$16 | \$14 | \$11 |
|                            | 60% Current | \$54   | \$52 | \$50 | \$48 | \$46 | \$45 | \$44 | \$44 | \$43 | \$43 | \$43 | \$39 | \$36 | \$30 | \$27 | \$21 | \$16 | \$10 |
|                            | 10yr ave.   | \$48   | \$46 | \$44 | \$42 | \$41 | \$39 | \$37 | \$36 | \$35 | \$34 | \$33 | \$32 | \$30 | \$26 | \$23 | \$18 | \$15 | \$12 |
|                            | 65% Current | \$58   | \$56 | \$54 | \$52 | \$50 | \$48 | \$47 | \$47 | \$47 | \$46 | \$46 | \$42 | \$39 | \$32 | \$30 | \$23 | \$17 | \$10 |
|                            | 10yr ave.   | \$52   | \$50 | \$47 | \$46 | \$44 | \$42 | \$40 | \$39 | \$38 | \$37 | \$36 | \$35 | \$32 | \$28 | \$25 | \$19 | \$17 | \$13 |
|                            | 70% Current | \$62   | \$60 | \$58 | \$56 | \$54 | \$52 | \$51 | \$51 | \$50 | \$50 | \$50 | \$46 | \$42 | \$34 | \$32 | \$25 | \$19 | \$11 |
|                            | 10yr ave.   | \$56   | \$53 | \$51 | \$49 | \$47 | \$45 | \$43 | \$42 | \$41 | \$40 | \$39 | \$38 | \$35 | \$30 | \$27 | \$21 | \$18 | \$14 |
|                            | 75% Current | \$67   | \$65 | \$62 | \$60 | \$58 | \$56 | \$55 | \$54 | \$54 | \$53 | \$53 | \$49 | \$45 | \$37 | \$34 | \$27 | \$20 | \$12 |
|                            | 10yr ave.   | \$60   | \$57 | \$54 | \$53 | \$51 | \$49 | \$47 | \$45 | \$44 | \$43 | \$42 | \$41 | \$37 | \$32 | \$29 | \$22 | \$19 | \$15 |
|                            | 80% Current | \$71   | \$69 | \$66 | \$64 | \$62 | \$59 | \$58 | \$58 | \$58 | \$57 | \$57 | \$52 | \$48 | \$39 | \$37 | \$28 | \$21 | \$13 |
|                            | 10yr ave.   | \$64   | \$61 | \$58 | \$56 | \$54 | \$52 | \$50 | \$48 | \$46 | \$45 | \$45 | \$43 | \$40 | \$34 | \$31 | \$24 | \$20 | \$17 |
|                            | 85% Current | \$76   | \$73 | \$70 | \$68 | \$66 | \$63 | \$62 | \$62 | \$61 | \$61 | \$60 | \$56 | \$51 | \$42 | \$39 | \$30 | \$23 | \$14 |
|                            | 10yr ave.   | \$68   | \$65 | \$62 | \$60 | \$57 | \$55 | \$53 | \$51 | \$49 | \$48 | \$47 | \$46 | \$42 | \$37 | \$33 | \$25 | \$22 | \$18 |

The above shows estimated returns per head for skirted fleece wool. These figures do not take into account the value of skirtings and oddments and do not take into account discounts that may apply for faults under individual circumstances. These figures are based on a market index of 100% and should be used as a guide only. Returns over \$30 / head for fleece wool are highlighted.



Table 14: Returns pr head for skirted fleece wool.

| Skirted FLC Weight<br><b>3 Kg</b> |             | Micron |      |      |      |      |      |      |      |      |      |      |      |      |      |      |      |      |      |
|-----------------------------------|-------------|--------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|
|                                   |             | 16     | 16.5 | 17   | 17.5 | 18   | 18.5 | 19   | 19.5 | 20   | 21   | 22   | 23   | 24   | 25   | 26   | 28   | 30   | 32   |
| Yield (Sch Dry)                   | 25% Current | \$17   | \$16 | \$16 | \$15 | \$14 | \$14 | \$14 | \$14 | \$14 | \$13 | \$13 | \$12 | \$11 | \$9  | \$9  | \$7  | \$5  | \$3  |
|                                   | 10yr ave.   | \$15   | \$14 | \$14 | \$13 | \$13 | \$12 | \$12 | \$11 | \$11 | \$11 | \$10 | \$10 | \$9  | \$8  | \$7  | \$6  | \$5  | \$4  |
|                                   | 30% Current | \$20   | \$19 | \$19 | \$18 | \$17 | \$17 | \$16 | \$16 | \$16 | \$16 | \$16 | \$15 | \$14 | \$11 | \$10 | \$8  | \$6  | \$4  |
|                                   | 10yr ave.   | \$18   | \$17 | \$16 | \$16 | \$15 | \$15 | \$14 | \$13 | \$13 | \$13 | \$13 | \$12 | \$11 | \$10 | \$9  | \$7  | \$6  | \$5  |
|                                   | 35% Current | \$23   | \$23 | \$22 | \$21 | \$20 | \$20 | \$19 | \$19 | \$19 | \$19 | \$19 | \$17 | \$16 | \$13 | \$12 | \$9  | \$7  | \$4  |
|                                   | 10yr ave.   | \$21   | \$20 | \$19 | \$18 | \$18 | \$17 | \$16 | \$16 | \$15 | \$15 | \$15 | \$14 | \$13 | \$11 | \$10 | \$8  | \$7  | \$5  |
|                                   | 40% Current | \$27   | \$26 | \$25 | \$24 | \$23 | \$22 | \$22 | \$22 | \$22 | \$21 | \$21 | \$20 | \$18 | \$15 | \$14 | \$11 | \$8  | \$5  |
|                                   | 10yr ave.   | \$24   | \$23 | \$22 | \$21 | \$20 | \$19 | \$19 | \$18 | \$17 | \$17 | \$17 | \$16 | \$15 | \$13 | \$12 | \$9  | \$8  | \$6  |
|                                   | 45% Current | \$30   | \$29 | \$28 | \$27 | \$26 | \$25 | \$25 | \$25 | \$24 | \$24 | \$24 | \$22 | \$20 | \$17 | \$15 | \$12 | \$9  | \$5  |
|                                   | 10yr ave.   | \$27   | \$26 | \$24 | \$24 | \$23 | \$22 | \$21 | \$20 | \$20 | \$19 | \$19 | \$18 | \$17 | \$15 | \$13 | \$10 | \$9  | \$7  |
|                                   | 50% Current | \$33   | \$32 | \$31 | \$30 | \$29 | \$28 | \$27 | \$27 | \$27 | \$27 | \$27 | \$24 | \$23 | \$18 | \$17 | \$13 | \$10 | \$6  |
|                                   | 10yr ave.   | \$30   | \$29 | \$27 | \$26 | \$25 | \$24 | \$23 | \$22 | \$22 | \$21 | \$21 | \$20 | \$19 | \$16 | \$14 | \$11 | \$10 | \$8  |
|                                   | 55% Current | \$37   | \$36 | \$34 | \$33 | \$32 | \$31 | \$30 | \$30 | \$30 | \$29 | \$29 | \$27 | \$25 | \$20 | \$19 | \$15 | \$11 | \$7  |
|                                   | 10yr ave.   | \$33   | \$31 | \$30 | \$29 | \$28 | \$27 | \$26 | \$25 | \$24 | \$23 | \$23 | \$22 | \$21 | \$18 | \$16 | \$12 | \$11 | \$9  |
|                                   | 60% Current | \$40   | \$39 | \$37 | \$36 | \$35 | \$33 | \$33 | \$33 | \$32 | \$32 | \$32 | \$29 | \$27 | \$22 | \$21 | \$16 | \$12 | \$7  |
|                                   | 10yr ave.   | \$36   | \$34 | \$33 | \$32 | \$30 | \$29 | \$28 | \$27 | \$26 | \$26 | \$25 | \$24 | \$22 | \$19 | \$17 | \$13 | \$11 | \$9  |
|                                   | 65% Current | \$43   | \$42 | \$40 | \$39 | \$38 | \$36 | \$36 | \$35 | \$35 | \$35 | \$35 | \$32 | \$29 | \$24 | \$22 | \$17 | \$13 | \$8  |
|                                   | 10yr ave.   | \$39   | \$37 | \$35 | \$34 | \$33 | \$32 | \$30 | \$29 | \$28 | \$28 | \$27 | \$26 | \$24 | \$21 | \$19 | \$14 | \$12 | \$10 |
|                                   | 70% Current | \$47   | \$45 | \$44 | \$42 | \$41 | \$39 | \$38 | \$38 | \$38 | \$37 | \$37 | \$34 | \$32 | \$26 | \$24 | \$19 | \$14 | \$8  |
|                                   | 10yr ave.   | \$42   | \$40 | \$38 | \$37 | \$35 | \$34 | \$33 | \$31 | \$30 | \$30 | \$29 | \$28 | \$26 | \$23 | \$20 | \$16 | \$13 | \$11 |
|                                   | 75% Current | \$50   | \$49 | \$47 | \$45 | \$43 | \$42 | \$41 | \$41 | \$41 | \$40 | \$40 | \$37 | \$34 | \$28 | \$26 | \$20 | \$15 | \$9  |
|                                   | 10yr ave.   | \$45   | \$43 | \$41 | \$39 | \$38 | \$36 | \$35 | \$34 | \$33 | \$32 | \$31 | \$30 | \$28 | \$24 | \$22 | \$17 | \$14 | \$12 |
|                                   | 80% Current | \$54   | \$52 | \$50 | \$48 | \$46 | \$45 | \$44 | \$44 | \$43 | \$43 | \$43 | \$39 | \$36 | \$30 | \$27 | \$21 | \$16 | \$10 |
|                                   | 10yr ave.   | \$48   | \$46 | \$44 | \$42 | \$41 | \$39 | \$37 | \$36 | \$35 | \$34 | \$33 | \$32 | \$30 | \$26 | \$23 | \$18 | \$15 | \$12 |
|                                   | 85% Current | \$57   | \$55 | \$53 | \$51 | \$49 | \$47 | \$47 | \$46 | \$46 | \$45 | \$45 | \$42 | \$38 | \$31 | \$29 | \$23 | \$17 | \$10 |
|                                   | 10yr ave.   | \$51   | \$49 | \$46 | \$45 | \$43 | \$41 | \$40 | \$38 | \$37 | \$36 | \$35 | \$35 | \$32 | \$27 | \$25 | \$19 | \$16 | \$13 |

The above shows estimated returns per head for skirted fleece wool. These figures do not take into account the value of skirtings and oddments and do not take into account discounts that may apply for faults under individual circumstances. These figures are based on a market index of 100% and should be used as a guide only. Returns over \$30 / head for fleece wool are highlighted.



Table 15: Returns pr head for skirted fleece wool.

| Skirted FLC Weight<br>2 Kg |             | Micron |      |      |      |      |      |      |      |      |      |      |      |      |      |      |      |      |     |
|----------------------------|-------------|--------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|-----|
|                            |             | 16     | 16.5 | 17   | 17.5 | 18   | 18.5 | 19   | 19.5 | 20   | 21   | 22   | 23   | 24   | 25   | 26   | 28   | 30   | 32  |
| Yield (Sch Dry)            | 25% Current | \$11   | \$11 | \$10 | \$10 | \$10 | \$9  | \$9  | \$9  | \$9  | \$9  | \$9  | \$8  | \$8  | \$6  | \$6  | \$4  | \$3  | \$2 |
|                            | 10yr ave.   | \$10   | \$10 | \$9  | \$9  | \$8  | \$8  | \$8  | \$7  | \$7  | \$7  | \$7  | \$7  | \$6  | \$5  | \$5  | \$4  | \$3  | \$3 |
|                            | 30% Current | \$13   | \$13 | \$12 | \$12 | \$12 | \$11 | \$11 | \$11 | \$11 | \$11 | \$11 | \$10 | \$9  | \$7  | \$7  | \$5  | \$4  | \$2 |
|                            | 10yr ave.   | \$12   | \$11 | \$11 | \$11 | \$10 | \$10 | \$9  | \$9  | \$9  | \$9  | \$8  | \$8  | \$7  | \$6  | \$6  | \$4  | \$4  | \$3 |
|                            | 35% Current | \$16   | \$15 | \$15 | \$14 | \$14 | \$13 | \$13 | \$13 | \$13 | \$12 | \$12 | \$11 | \$11 | \$9  | \$8  | \$6  | \$5  | \$3 |
|                            | 10yr ave.   | \$14   | \$13 | \$13 | \$12 | \$12 | \$11 | \$11 | \$10 | \$10 | \$10 | \$10 | \$9  | \$9  | \$8  | \$7  | \$5  | \$4  | \$4 |
|                            | 40% Current | \$18   | \$17 | \$17 | \$16 | \$15 | \$15 | \$15 | \$15 | \$14 | \$14 | \$14 | \$13 | \$12 | \$10 | \$9  | \$7  | \$5  | \$3 |
|                            | 10yr ave.   | \$16   | \$15 | \$15 | \$14 | \$14 | \$13 | \$12 | \$12 | \$12 | \$11 | \$11 | \$11 | \$10 | \$9  | \$8  | \$6  | \$5  | \$4 |
|                            | 45% Current | \$20   | \$19 | \$19 | \$18 | \$17 | \$17 | \$16 | \$16 | \$16 | \$16 | \$16 | \$15 | \$14 | \$11 | \$10 | \$8  | \$6  | \$4 |
|                            | 10yr ave.   | \$18   | \$17 | \$16 | \$16 | \$15 | \$15 | \$14 | \$13 | \$13 | \$13 | \$13 | \$12 | \$11 | \$10 | \$9  | \$7  | \$6  | \$5 |
|                            | 50% Current | \$22   | \$22 | \$21 | \$20 | \$19 | \$19 | \$18 | \$18 | \$18 | \$18 | \$18 | \$16 | \$15 | \$12 | \$11 | \$9  | \$7  | \$4 |
|                            | 10yr ave.   | \$20   | \$19 | \$18 | \$18 | \$17 | \$16 | \$16 | \$15 | \$15 | \$14 | \$14 | \$14 | \$12 | \$11 | \$10 | \$7  | \$6  | \$5 |
|                            | 55% Current | \$25   | \$24 | \$23 | \$22 | \$21 | \$20 | \$20 | \$20 | \$20 | \$20 | \$19 | \$18 | \$17 | \$14 | \$13 | \$10 | \$7  | \$4 |
|                            | 10yr ave.   | \$22   | \$21 | \$20 | \$19 | \$19 | \$18 | \$17 | \$16 | \$16 | \$16 | \$15 | \$15 | \$14 | \$12 | \$11 | \$8  | \$7  | \$6 |
|                            | 60% Current | \$27   | \$26 | \$25 | \$24 | \$23 | \$22 | \$22 | \$22 | \$22 | \$21 | \$21 | \$20 | \$18 | \$15 | \$14 | \$11 | \$8  | \$5 |
|                            | 10yr ave.   | \$24   | \$23 | \$22 | \$21 | \$20 | \$19 | \$19 | \$18 | \$17 | \$17 | \$17 | \$16 | \$15 | \$13 | \$12 | \$9  | \$8  | \$6 |
|                            | 65% Current | \$29   | \$28 | \$27 | \$26 | \$25 | \$24 | \$24 | \$24 | \$23 | \$23 | \$23 | \$21 | \$20 | \$16 | \$15 | \$11 | \$9  | \$5 |
|                            | 10yr ave.   | \$26   | \$25 | \$24 | \$23 | \$22 | \$21 | \$20 | \$19 | \$19 | \$18 | \$18 | \$18 | \$16 | \$14 | \$13 | \$10 | \$8  | \$7 |
|                            | 70% Current | \$31   | \$30 | \$29 | \$28 | \$27 | \$26 | \$26 | \$25 | \$25 | \$25 | \$25 | \$23 | \$21 | \$17 | \$16 | \$12 | \$9  | \$6 |
|                            | 10yr ave.   | \$28   | \$27 | \$25 | \$25 | \$24 | \$23 | \$22 | \$21 | \$20 | \$20 | \$19 | \$19 | \$17 | \$15 | \$14 | \$10 | \$9  | \$7 |
|                            | 75% Current | \$33   | \$32 | \$31 | \$30 | \$29 | \$28 | \$27 | \$27 | \$27 | \$27 | \$27 | \$24 | \$23 | \$18 | \$17 | \$13 | \$10 | \$6 |
|                            | 10yr ave.   | \$30   | \$29 | \$27 | \$26 | \$25 | \$24 | \$23 | \$22 | \$22 | \$21 | \$21 | \$20 | \$19 | \$16 | \$14 | \$11 | \$10 | \$8 |
|                            | 80% Current | \$36   | \$35 | \$33 | \$32 | \$31 | \$30 | \$29 | \$29 | \$29 | \$29 | \$28 | \$26 | \$24 | \$20 | \$18 | \$14 | \$11 | \$6 |
|                            | 10yr ave.   | \$32   | \$31 | \$29 | \$28 | \$27 | \$26 | \$25 | \$24 | \$23 | \$23 | \$22 | \$22 | \$20 | \$17 | \$15 | \$12 | \$10 | \$8 |
|                            | 85% Current | \$38   | \$37 | \$35 | \$34 | \$33 | \$32 | \$31 | \$31 | \$31 | \$30 | \$30 | \$28 | \$26 | \$21 | \$19 | \$15 | \$11 | \$7 |
|                            | 10yr ave.   | \$34   | \$32 | \$31 | \$30 | \$29 | \$28 | \$26 | \$25 | \$25 | \$24 | \$24 | \$23 | \$21 | \$18 | \$16 | \$13 | \$11 | \$9 |

The above shows estimated returns per head for skirted fleece wool. These figures do not take into account the value of skirtings and oddments and do not take into account discounts that may apply for faults under individual circumstances. These figures are based on a market index of 100% and should be used as a guide only. Returns over \$30 / head for fleece wool are highlighted.