#### **Table 1: Northern Region Micron Price Guides**

|        | JRRENT M  | IARKET    |           | 12           | MONTH C | OMPARIS  | ONS      |           | 3 YEA     | R COMPA |                           | 2        | *10 YE     | AR COMP         | ARISONS           | Ð        |
|--------|-----------|-----------|-----------|--------------|---------|----------|----------|-----------|-----------|---------|---------------------------|----------|------------|-----------------|-------------------|----------|
| Mic.   | 9/05/2013 | 2/05/2013 | 9/05/2012 | Now          |         | Now      |          | Now       |           |         | RISONS<br>Now<br>compared | * 1      | 6-17.5um s | since Aug 05    | Now               | rcentile |
| Price  | Current   | Weekly    |           | compared     |         | compared | 12 Month | compared  |           |         | · · ·                     | <b>)</b> |            | <u>*10 year</u> | compared          | - A      |
| Guides | Price     | Change    | Last Year | to Last Year | Low     | to Low   | High     | to High   | Low High  | Average | to 3yr ave                | Lo       | w High     | Average         | to *10yr ave      | ď        |
| NRI    | 1009      | +33 3.3%  | 1186      | -177 -15%    | 944     | +65 7%   | 1195     | -186 -16% | 894 1491  | 1151    | -142 -12% 22              | % 6      | 57 1491    | 934             | +75 8%            | 74%      |
| 16*    | 1540      | 0         | 2000      | -460 -23%    | 1540    | 0 0%     | 2000     | -460 -23% | 1540 2800 | 2029    | -489 -24% 2               | % 13     | 90 2800    | 1794            | - <b>254</b> -14% | 23%      |
| 16.5*  | 1410      | +10 0.7%  | 1860      | -450 -24%    | 1390    | +20 1%   | 1870     | -460 -25% | 1395 2680 | 1867    | -457 -24% 6               | % 12     | 75 2680    | 1648            | -238 -14%         | 30%      |
| 17*    | 1285      | +35 2.7%  | 1610      | -325 -20%    | 1250    | +35 3%   | 1620     | -335 -21% | 1230 2530 | 1708    | -423 -25% 6               | % 11     | 00 2530    | 1426            | <b>-141</b> -10%  | 37%      |
| 17.5*  | 1230      | +30 2.4%  | 1530      | -300 -20%    | 1200    | +30 2%   | 1540     | -310 -20% | 1185 2360 | 1607    | -377 -23% 7               | % 10     | 20 2360    | 1429            | <b>-199</b> -14%  | 38%      |
| 18     | 1194      | +41 3.4%  | 1466      | -272 -19%    | 1148    | +46 4%   | 1468     | -274 -19% | 1152 2193 | 1518    | -324 -21% 12              | % 9      | 6 2193     | 1253            | -59 -5%           | 56%      |
| 18.5   | 1168      | +46 3.9%  | 1409      | -241 -17%    | 1116    | +52 5%   | 1409     | -241 -17% | 1120 1963 | 1435    | -267 -19% 18              | % 84     | 13 1963    | 1187            | -19 -2%           | 61%      |
| 19     | 1151      | +43 3.7%  | 1374      | -223 -16%    | 1084    | +67 6%   | 1389     | -238 -17% | 1045 1776 | 1353    | -202 -15% 21              | % 8      | 03 1776    | 1116            | +35 3%            | 70%      |
| 19.5   | 1121      | +36 3.2%  | 1352      | -231 -17%    | 1057    | +64 6%   | 1365     | -244 -18% | 956 1670  | 1278    | -157 -12% 24              | % 74     | 19 1670    | 1050            | +71 7%            | 72%      |
| 20     | 1108      | +41 3.7%  | 1339      | -231 -17%    | 1047    | +61 6%   | 1341     | -233 -17% | 909 1588  | 1219    | -111 -9% 28               | % 7      | 0 1588     | 992             | +116 12%          | 78%      |
| 21     | 1097      | +37 3.4%  | 1316      | -219 -17%    | 1036    | +61 6%   | 1321     | -224 -17% | 886 1522  | 1188    | -91 -8% 28                | % 6      | 68 1522    | 951             | +146 15%          | 80%      |
| 22     | 1087      | +37 3.4%  | 1287      | -200 -16%    | 1015    | +72 7%   | 1293     | -206 -16% | 860 1461  | 1153    | -66 -6% 32                | % 6      | 59 1461    | 921             | +166 18%          | 81%      |
| 23     | 1077      | +31 2.9%  | 1239      | -162 -13%    | 1002    | +75 7%   | 1248     | -171 -14% | 833 1347  | 1107    | -30 -3% 42                | % 6      | 51 1347    | 891             | +186 21%          | 84%      |
| 24     | 960       | -13 -1.4% | 1138      | -178 -16%    | 940     | +20 2%   | 1151     | -191 -17% | 780 1213  | 1010    | -50 -5% 25                | % 6      | 38 1213    | 833             | +127 15%          | 76%      |
| 25     | 863       | +23 2.7%  | 1003      | -140 -14%    | 840     | +23 3%   | 1049     | -186 -18% | 695 1049  | 886     | -23 -3% 27                | % 50     | 6 1049     | 733             | +130 18%          | 76%      |
| 26     | 765       | +12 1.6%  | 883       | -118 -13%    | 753     | +12 2%   | 939      | -174 -19% | 603 939   | 787     | -22 -3% 32                | % 53     | 32 939     | 663             | +102 15%          | 76%      |
| 28     | 583       | 0         | 659       | -76 -12%     | 550     | +33 6%   | 659      | -76 -12%  | 444 734   | 596     | -13 -2% 32                | % 42     | 24 734     | 517             | +66 13%           | 77%      |
| 30     | 538       | +3 0.6%   | 593       | -55 -9%      | 506     | +32 6%   | 605      | -67 -11%  | 391 670   | 544     | -6 -1% 33                 | % 34     | 43 670     | 458             | +80 17%           | 81%      |
| 32     | 468       | 0         | 518       | -50 -10%     | 422     | +46 11%  | 518      | -50 -10%  | 354 638   | 484     | -16 -3% 34                | % 29     | 97 638     | 408             | +60 15%           | 79%      |
| MC     | 745       | +24 3.2%  | 688       | +57 8%       | 512     | +233 46% | 758      | -13 -2%   | 532 745   | 688     | +57 8% 77                 | % 3      | 30 831     | 545             | +200 37%          | 94%      |

Note:

\* Due to the irregular market quoting for some fine wool categories, figures shown relating to micron categories below 18 micron are an estimate based on the AWEX Premium & Discounts Report & other available information.

\* For any category, where there is insufficient quantity offered to enable AWEX to quote, a quote will be provided based on the best available information.

\* 10 Year data is not available for some micron categories, which may result in blank spaces in the table above.

Definitions:

\* A Percentile, is a value on a scale of one hundred that indicates the percent of a distribution that is equal to or below it. In general a percentile between 25% and 75% is considered normal, a percentile below 25% is considered below normal and a percentile above 75% is considered above normal.

Three and ten year percentiles shown in the table above, detail the period of time during the past 3 & 10 years that the market has traded either at or below its current price. The higher the percentile, the stronger the market.

Source: Australian Wool Exchange, Australian Wool Innovation, Riemann, x-rates.com

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MARKET COMMENTARY

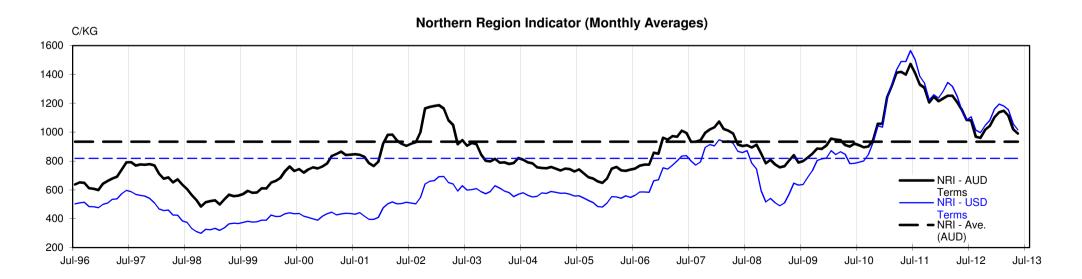
**One Australian Dollar =** 1.022719 **US as of:** 9/05/2013

NORTHERN REGION – Sale Week 44/12 (40,101 bales offered nationally)

After losing around 100 cents since Easter, the wool market found some renewed support this week. With fresh orders in the system most microns enjoyed healthy rises, regaining almost all of the previous week's losses (across all marketing platforms).

Only one forward contract traded on the Riemann system for the week, with 7000 clean Kilos of 20 micron trading for August settlement at 1110, 19 cents above the physical market on the day and 30 cents above the previous trade.

With plenty of new Chinese business in the market for reasonably prompt delivery to as far out as September and with smaller volumes coming onto the market, it is expected the market will be maintained at this level and could even gain some further ground.





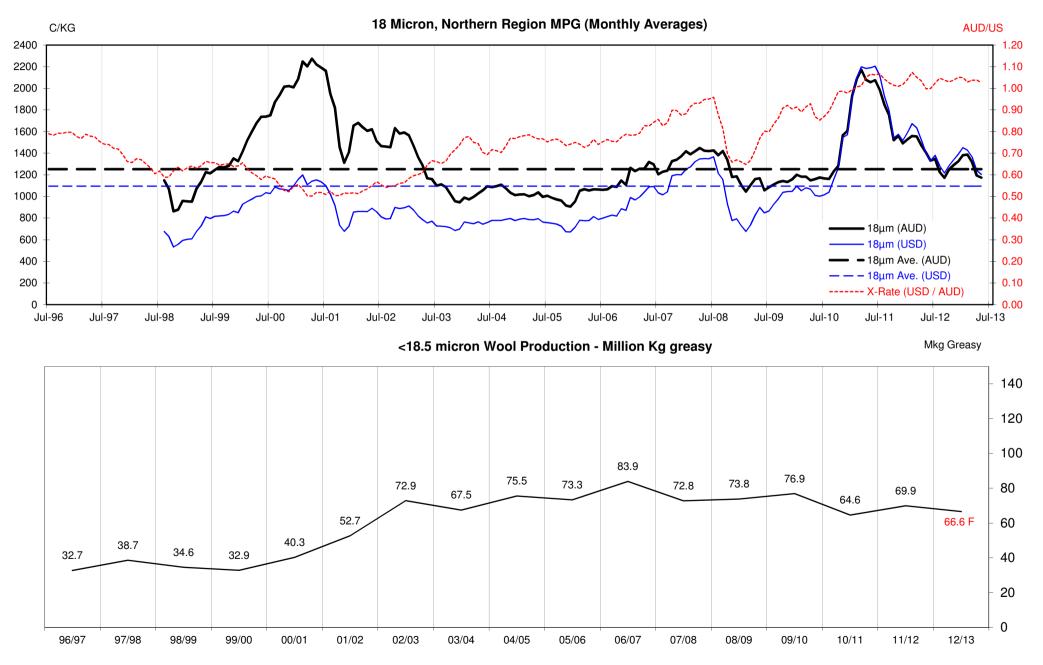
| CON      | TRACT MICRON | 18um                   | 19um                    | 20um                   | 21um                    | 22um                    | 23um                    | 28um                   | 30um |
|----------|--------------|------------------------|-------------------------|------------------------|-------------------------|-------------------------|-------------------------|------------------------|------|
|          | May-2013     |                        | 14/03/13<br><b>1290</b> | 9/01/13<br><b>1250</b> | 1/05/13<br><b>1050</b>  |                         |                         | 18/04/13<br><b>565</b> |      |
| -        | Jun-2013     |                        | 14/03/13<br><b>1290</b> |                        | 24/04/13<br><b>1100</b> |                         |                         | 18/04/13<br>555        |      |
| -        | Jul-2013     |                        | 14/02/13<br><b>1315</b> | 5/03/13<br><b>1205</b> | 23/04/13<br><b>1150</b> |                         |                         |                        |      |
|          | Aug-2013     |                        | 1/05/13<br><b>1140</b>  | 8/05/13<br><b>1110</b> | 12/03/13<br><b>1200</b> |                         |                         |                        |      |
|          | Sep-2013     | 2/05/13<br><b>1170</b> | 2/05/13<br><b>1140</b>  |                        | 20/03/13<br><b>1175</b> |                         |                         |                        |      |
| _        | Oct-2013     |                        | 2/05/13<br><b>1135</b>  |                        | 18/04/13<br><b>1115</b> | 5/03/13<br><b>1150</b>  | 29/01/13<br><b>1120</b> |                        |      |
| _        | Nov-2013     |                        | 5/03/13<br><b>1310</b>  |                        | 27/03/13<br>1150        |                         |                         |                        |      |
| _        | Dec-2013     |                        | 30/01/13<br><b>1320</b> |                        | 6/03/13<br><b>1175</b>  | 29/01/13<br><b>1150</b> |                         |                        |      |
| _        | Jan-2014     |                        | 30/01/13<br><b>1280</b> |                        | 00/01/10                |                         |                         |                        |      |
| MONTH    | Feb-2014     |                        | 18/12/12<br><b>1250</b> |                        | 30/01/13<br><b>1180</b> |                         |                         |                        |      |
|          | Mar-2014     |                        |                         |                        | 10/04/10                |                         |                         |                        |      |
| CONTRACT | Apr-2014     |                        |                         |                        | 18/04/13<br><b>1100</b> |                         |                         |                        |      |
| ONTF     | May-2014     |                        |                         |                        | _                       |                         |                         |                        |      |
| 8        | Jun-2014     |                        |                         |                        |                         |                         |                         |                        |      |
| -        | Jul-2014     |                        |                         |                        |                         |                         |                         |                        |      |
| -        | Aug-2014     |                        |                         |                        |                         |                         |                         |                        |      |
| -        | Sep-2014     |                        |                         |                        | 12/04/13                |                         |                         |                        |      |
| -        | Oct-2014     |                        |                         |                        | 1050                    |                         |                         |                        |      |
| -        | Nov-2014     |                        |                         |                        |                         |                         |                         |                        |      |
| -        | Dec-2014     |                        |                         |                        |                         |                         |                         |                        |      |
| -        | Jan-2015     |                        |                         |                        |                         |                         |                         |                        |      |
| _        | Feb-2015     |                        |                         |                        |                         |                         |                         |                        |      |

Explanatory Notes: Prices quoted reflect the most recent trades, at time of print.

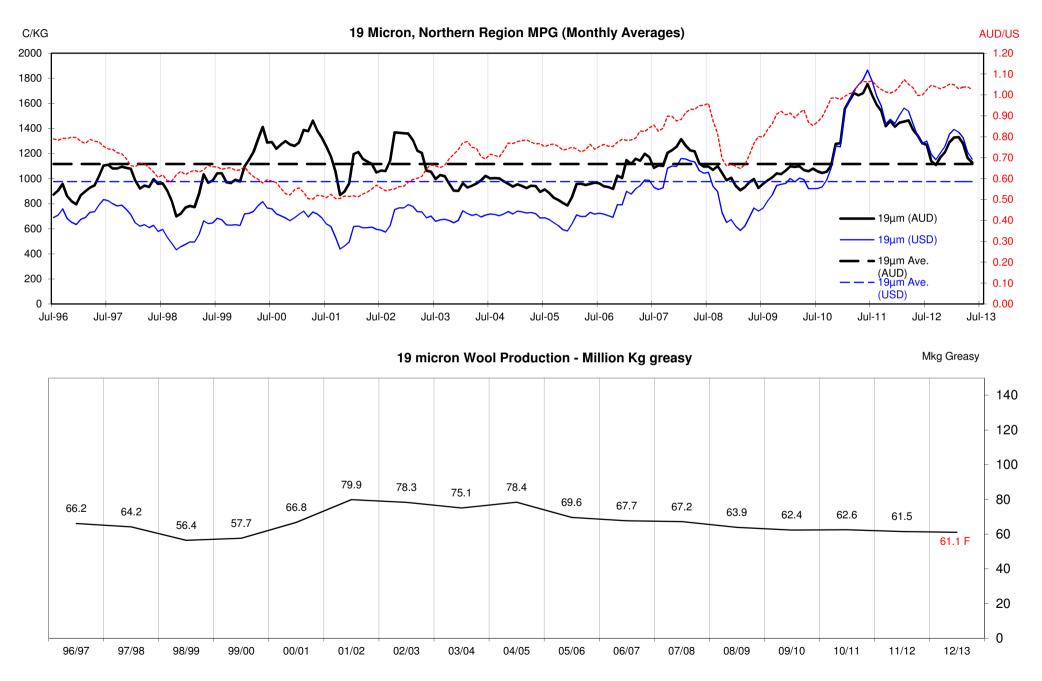
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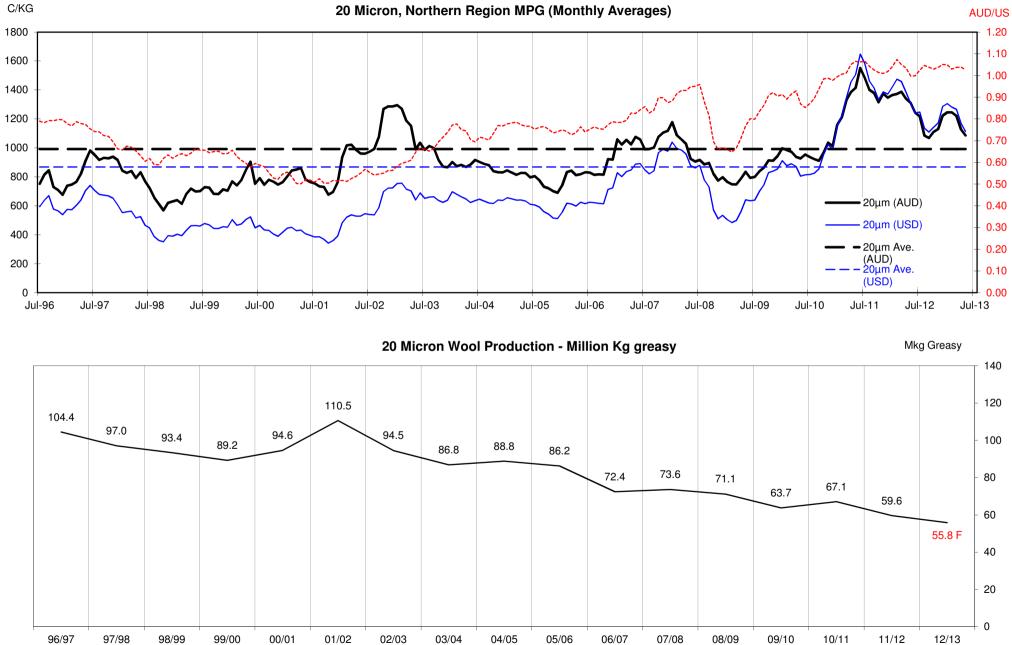




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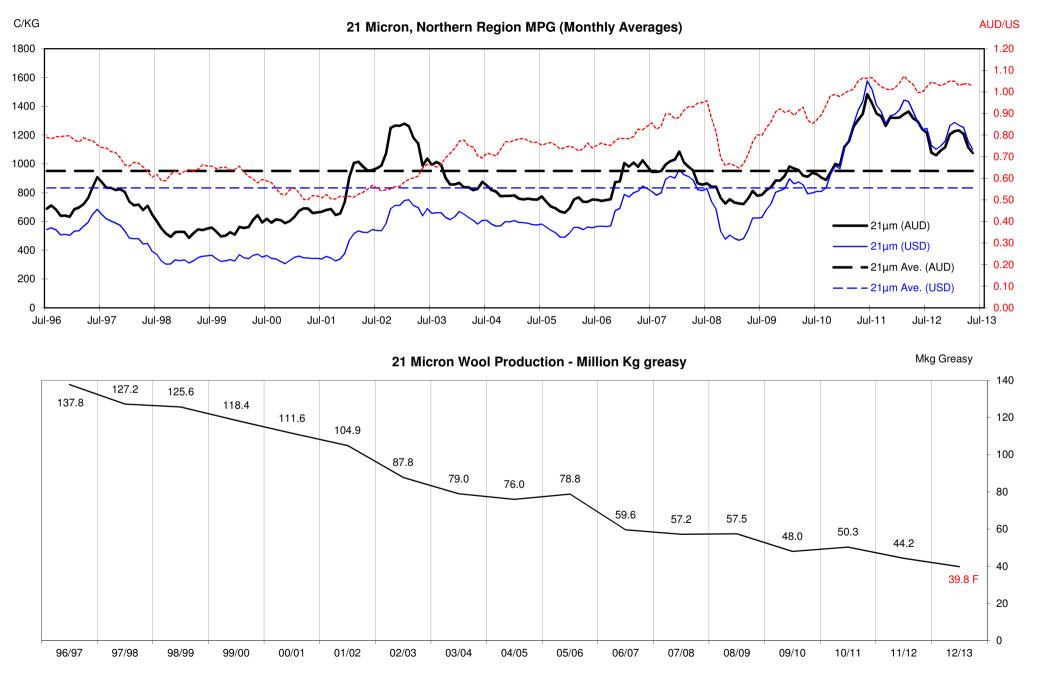


AUD/US 1.20 1.10 1.00





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C/KG

1800

1600

1400

1200

1000

800

600

400

200

0

96/97

97/98

98/99

99/00

00/01

01/02

02/03

03/04

## JEMALONG WOOL BULLETIN (week ending 9/05/2013)

AUD/US 22 Micron, Northern Region MPG (Monthly Averages) 1.20 1.10 1.00 0.90 0.80 0.70 0.60 0.50 0.40 • 22µm (AUD) 0.30 22µm (USD) 22μm Ave.
(AUD)
22μm Ave.
(USD) 0.20 0.10 0.00 Jul-97 Jul-99 Jul-00 Jul-01 Jul-02 Jul-04 Jul-05 Jul-06 Jul-07 Jul-08 Jul-12 Jul-13 Jul-96 Jul-98 Jul-03 Jul-09 Jul-10 Jul-11 22 Micron Wool Production - Million Kg greasy Mkg Greasy 140 124.5 119.6 119.4 113.0 120 98.7 100 71.6 80 59.9 56.5 53.0 50.8 60 42.2 36.8 34.9 31.3 30.6 F 40 30.4 29.7 20

05/06

06/07

07/08

08/09

09/10

10/11

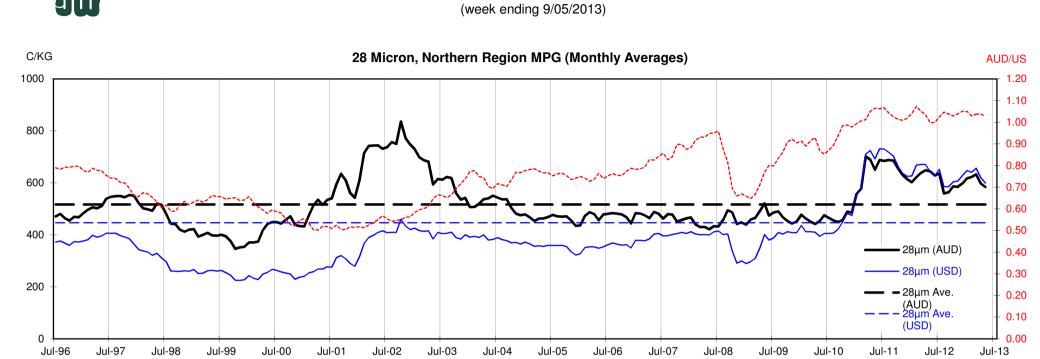
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04/05

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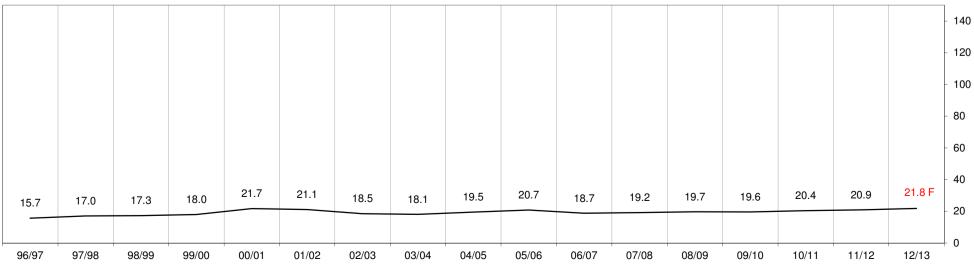
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JEMALONG WOOL BULLETIN

#### 27/28 Micron Wool Production - Million Kg greasy



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Mkg Greasy



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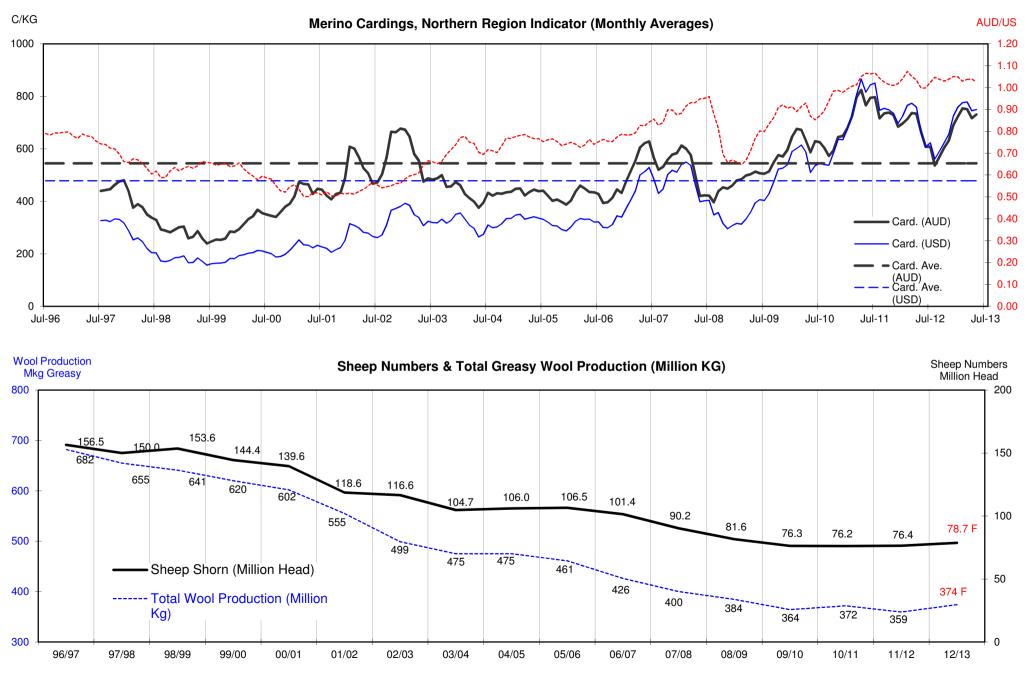




Table 13: Returns pr head for skirted fleece wool.

| Skirt | ed FL | C Weight  |       |       |       |       |      |      |      |      | Mic  | ron  |      |      |      |      |      |      |      |      |
|-------|-------|-----------|-------|-------|-------|-------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|
|       | 9     | Kg        | 16    | 16.5  | 17    | 17.5  | 18   | 18.5 | 19   | 19.5 | 20   | 21   | 22   | 23   | 24   | 25   | 26   | 28   | 30   | 32   |
|       | 25%   | Current   | \$35  | \$32  | \$29  | \$28  | \$27 | \$26 | \$26 | \$25 | \$25 | \$25 | \$24 | \$24 | \$22 | \$19 | \$17 | \$13 | \$12 | \$11 |
|       |       | 10yr ave. | \$40  | \$37  | \$32  | \$32  | \$28 | \$27 | \$25 | \$24 | \$22 | \$21 | \$21 | \$20 | \$19 | \$16 | \$15 | \$12 | \$10 | \$9  |
|       | 30%   | Current   | \$42  | \$38  | \$35  | \$33  | \$32 | \$32 | \$31 | \$30 | \$30 | \$30 | \$29 | \$29 | \$26 | \$23 | \$21 | \$16 | \$15 | \$13 |
|       |       | 10yr ave. | \$48  | \$44  | \$39  | \$39  | \$34 | \$32 | \$30 | \$28 | \$27 | \$26 | \$25 | \$24 | \$22 | \$20 | \$18 | \$14 | \$12 | \$11 |
|       | 35%   | Current   | \$49  | \$44  | \$40  | \$39  | \$38 | \$37 | \$36 | \$35 | \$35 | \$35 | \$34 | \$34 | \$30 | \$27 | \$24 | \$18 | \$17 | \$15 |
|       |       | 10yr ave. | \$57  | \$52  | \$45  | \$45  | \$39 | \$37 | \$35 | \$33 | \$31 | \$30 | \$29 | \$28 | \$26 | \$23 | \$21 | \$16 | \$14 | \$13 |
|       | 40%   | Current   | \$55  | \$51  | \$46  | \$44  | \$43 | \$42 | \$41 | \$40 | \$40 | \$39 | \$39 | \$39 | \$35 | \$31 | \$28 | \$21 | \$19 | \$17 |
|       | 1070  | 10yr ave. | \$65  | \$59  | \$51  | \$51  | \$45 | \$43 | \$40 | \$38 | \$36 | \$34 | \$33 | \$32 | \$30 | \$26 | \$24 | \$19 | \$16 | \$15 |
|       | 45%   | Current   | \$62  | \$57  | \$52  | \$50  | \$48 | \$47 | \$47 | \$45 | \$45 | \$44 | \$44 | \$44 | \$39 | \$35 | \$31 | \$24 | \$22 | \$19 |
|       | 4070  | 10yr ave. | \$73  | \$67  | \$58  | \$58  | \$51 | \$48 | \$45 | \$43 | \$40 | \$39 | \$37 | \$36 | \$34 | \$30 | \$27 | \$21 | \$19 | \$17 |
| Dry)  | 50%   | Current   | \$69  | \$63  | \$58  | \$55  | \$54 | \$53 | \$52 | \$50 | \$50 | \$49 | \$49 | \$48 | \$43 | \$39 | \$34 | \$26 | \$24 | \$21 |
|       | 5078  | 10yr ave. | \$81  | \$74  | \$64  | \$64  | \$56 | \$53 | \$50 | \$47 | \$45 | \$43 | \$41 | \$40 | \$37 | \$33 | \$30 | \$23 | \$21 | \$18 |
| (Sch  | 55%   | Current   | \$76  | \$70  | \$64  | \$61  | \$59 | \$58 | \$57 | \$55 | \$55 | \$54 | \$54 | \$53 | \$48 | \$43 | \$38 | \$29 | \$27 | \$23 |
|       | JJ /8 | 10yr ave. | \$89  | \$82  | \$71  | \$71  | \$62 | \$59 | \$55 | \$52 | \$49 | \$47 | \$46 | \$44 | \$41 | \$36 | \$33 | \$26 | \$23 | \$20 |
| Yield | 60%   | Current   | \$83  | \$76  | \$69  | \$66  | \$64 | \$63 | \$62 | \$61 | \$60 | \$59 | \$59 | \$58 | \$52 | \$47 | \$41 | \$31 | \$29 | \$25 |
| /ie   | 00 /0 | 10yr ave. | \$97  | \$89  | \$77  | \$77  | \$68 | \$64 | \$60 | \$57 | \$54 | \$51 | \$50 | \$48 | \$45 | \$40 | \$36 | \$28 | \$25 | \$22 |
|       | 65%   | Current   | \$90  | \$82  | \$75  | \$72  | \$70 | \$68 | \$67 | \$66 | \$65 | \$64 | \$64 | \$63 | \$56 | \$50 | \$45 | \$34 | \$31 | \$27 |
|       | 0576  | 10yr ave. | \$105 | \$96  | \$83  | \$84  | \$73 | \$69 | \$65 | \$61 | \$58 | \$56 | \$54 | \$52 | \$49 | \$43 | \$39 | \$30 | \$27 | \$24 |
|       | 70%   | Current   | \$97  | \$89  | \$81  | \$77  | \$75 | \$74 | \$73 | \$71 | \$70 | \$69 | \$68 | \$68 | \$60 | \$54 | \$48 | \$37 | \$34 | \$29 |
|       | 10/0  | 10yr ave. | \$113 | \$104 | \$90  | \$90  | \$79 | \$75 | \$70 | \$66 | \$62 | \$60 | \$58 | \$56 | \$52 | \$46 | \$42 | \$33 | \$29 | \$26 |
|       | 75%   | Current   | \$104 | \$95  | \$87  | \$83  | \$81 | \$79 | \$78 | \$76 | \$75 | \$74 | \$73 | \$73 | \$65 | \$58 | \$52 | \$39 | \$36 | \$32 |
|       | 13/0  | 10yr ave. | \$121 | \$111 | \$96  | \$96  | \$85 | \$80 | \$75 | \$71 | \$67 | \$64 | \$62 | \$60 | \$56 | \$49 | \$45 | \$35 | \$31 | \$28 |
|       | 80%   | Current   | \$111 | \$102 | \$93  | \$89  | \$86 | \$84 | \$83 | \$81 | \$80 | \$79 | \$78 | \$78 | \$69 | \$62 | \$55 | \$42 | \$39 | \$34 |
|       | 00 /0 | 10yr ave. | \$129 | \$119 | \$103 | \$103 | \$90 | \$85 | \$80 | \$76 | \$71 | \$68 | \$66 | \$64 | \$60 | \$53 | \$48 | \$37 | \$33 | \$29 |
|       | 85%   | Current   | \$118 | \$108 | \$98  | \$94  | \$91 | \$89 | \$88 | \$86 | \$85 | \$84 | \$83 | \$82 | \$73 | \$66 | \$59 | \$45 | \$41 | \$36 |
|       | 00 /0 | 10yr ave. | \$137 | \$126 | \$109 | \$109 | \$96 | \$91 | \$85 | \$80 | \$76 | \$73 | \$70 | \$68 | \$64 | \$56 | \$51 | \$40 | \$35 | \$31 |

The above shows estimated returns per head for skirted fleece wool. These figures do not take into account the value of skirtings and oddments and do not take into account discounts that may apply for faults under individual circumstances. These figures are based on a market index of 100% and should be used as a guide only. Returns over \$30 / head for fleece wool are highlighted.

Source: Australian Wool Exchange, Australian Wool Innovation, Sydney Futures Exchange, x-rates.com



Table 14: Returns pr head for skirted fleece wool.

| Skirt     | ed FL | C Weight  |       |       |      |      |      |      |      |      | Mic  | ron  |      |      |      |      |      |      |      |      |
|-----------|-------|-----------|-------|-------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|
|           | 8     | Kg        | 16    | 16.5  | 17   | 17.5 | 18   | 18.5 | 19   | 19.5 | 20   | 21   | 22   | 23   | 24   | 25   | 26   | 28   | 30   | 32   |
|           | 25%   | Current   | \$31  | \$28  | \$26 | \$25 | \$24 | \$23 | \$23 | \$22 | \$22 | \$22 | \$22 | \$22 | \$19 | \$17 | \$15 | \$12 | \$11 | \$9  |
|           |       | 10yr ave. | \$36  | \$33  | \$29 | \$29 | \$25 | \$24 | \$22 | \$21 | \$20 | \$19 | \$18 | \$18 | \$17 | \$15 | \$13 | \$10 | \$9  | \$8  |
|           | 30%   | Current   | \$37  | \$34  | \$31 | \$30 | \$29 | \$28 | \$28 | \$27 | \$27 | \$26 | \$26 | \$26 | \$23 | \$21 | \$18 | \$14 | \$13 | \$11 |
|           |       | 10yr ave. | \$43  | \$40  | \$34 | \$34 | \$30 | \$28 | \$27 | \$25 | \$24 | \$23 | \$22 | \$21 | \$20 | \$18 | \$16 | \$12 | \$11 | \$10 |
|           | 35%   | Current   | \$43  | \$39  | \$36 | \$34 | \$33 | \$33 | \$32 | \$31 | \$31 | \$31 | \$30 | \$30 | \$27 | \$24 | \$21 | \$16 | \$15 | \$13 |
|           |       | 10yr ave. | \$50  | \$46  | \$40 | \$40 | \$35 | \$33 | \$31 | \$29 | \$28 | \$27 | \$26 | \$25 | \$23 | \$21 | \$19 | \$14 | \$13 | \$11 |
|           | 40%   | Current   | \$49  | \$45  | \$41 | \$39 | \$38 | \$37 | \$37 | \$36 | \$35 | \$35 | \$35 | \$34 | \$31 | \$28 | \$24 | \$19 | \$17 | \$15 |
|           |       | 10yr ave. | \$57  | \$53  | \$46 | \$46 | \$40 | \$38 | \$36 | \$34 | \$32 | \$30 | \$29 | \$29 | \$27 | \$23 | \$21 | \$17 | \$15 | \$13 |
|           | 45%   | Current   | \$55  | \$51  | \$46 | \$44 | \$43 | \$42 | \$41 | \$40 | \$40 | \$39 | \$39 | \$39 | \$35 | \$31 | \$28 | \$21 | \$19 | \$17 |
| $\sim$    |       | 10yr ave. | \$65  | \$59  | \$51 | \$51 | \$45 | \$43 | \$40 | \$38 | \$36 | \$34 | \$33 | \$32 | \$30 | \$26 | \$24 | \$19 | \$16 | \$15 |
| Dry)      | 50%   | Current   | \$62  | \$56  | \$51 | \$49 | \$48 | \$47 | \$46 | \$45 | \$44 | \$44 | \$43 | \$43 | \$38 | \$35 | \$31 | \$23 | \$22 | \$19 |
|           |       | 10yr ave. | \$72  | \$66  | \$57 | \$57 | \$50 | \$47 | \$45 | \$42 | \$40 | \$38 | \$37 | \$36 | \$33 | \$29 | \$27 | \$21 | \$18 | \$16 |
| (Sch      | 55%   | Current   | \$68  | \$62  | \$57 | \$54 | \$53 | \$51 | \$51 | \$49 | \$49 | \$48 | \$48 | \$47 | \$42 | \$38 | \$34 | \$26 | \$24 | \$21 |
| <u>()</u> | 0070  | 10yr ave. | \$79  | \$73  | \$63 | \$63 | \$55 | \$52 | \$49 | \$46 | \$44 | \$42 | \$41 | \$39 | \$37 | \$32 | \$29 | \$23 | \$20 | \$18 |
| Yield     | 60%   | Current   | \$74  | \$68  | \$62 | \$59 | \$57 | \$56 | \$55 | \$54 | \$53 | \$53 | \$52 | \$52 | \$46 | \$41 | \$37 | \$28 | \$26 | \$22 |
| Υie       | 0070  | 10yr ave. | \$86  | \$79  | \$68 | \$69 | \$60 | \$57 | \$54 | \$50 | \$48 | \$46 | \$44 | \$43 | \$40 | \$35 | \$32 | \$25 | \$22 | \$20 |
| ſ         | 65%   | Current   | \$80  | \$73  | \$67 | \$64 | \$62 | \$61 | \$60 | \$58 | \$58 | \$57 | \$57 | \$56 | \$50 | \$45 | \$40 | \$30 | \$28 | \$24 |
|           | 0070  | 10yr ave. | \$93  | \$86  | \$74 | \$74 | \$65 | \$62 | \$58 | \$55 | \$52 | \$49 | \$48 | \$46 | \$43 | \$38 | \$34 | \$27 | \$24 | \$21 |
|           | 70%   | Current   | \$86  | \$79  | \$72 | \$69 | \$67 | \$65 | \$64 | \$63 | \$62 | \$61 | \$61 | \$60 | \$54 | \$48 | \$43 | \$33 | \$30 | \$26 |
|           | 10/0  | 10yr ave. | \$100 | \$92  | \$80 | \$80 | \$70 | \$66 | \$62 | \$59 | \$56 | \$53 | \$52 | \$50 | \$47 | \$41 | \$37 | \$29 | \$26 | \$23 |
|           | 75%   | Current   | \$92  | \$85  | \$77 | \$74 | \$72 | \$70 | \$69 | \$67 | \$66 | \$66 | \$65 | \$65 | \$58 | \$52 | \$46 | \$35 | \$32 | \$28 |
|           | 15/0  | 10yr ave. | \$108 | \$99  | \$86 | \$86 | \$75 | \$71 | \$67 | \$63 | \$60 | \$57 | \$55 | \$53 | \$50 | \$44 | \$40 | \$31 | \$27 | \$24 |
|           | 80%   | Current   | \$99  | \$90  | \$82 | \$79 | \$76 | \$75 | \$74 | \$72 | \$71 | \$70 | \$70 | \$69 | \$61 | \$55 | \$49 | \$37 | \$34 | \$30 |
|           | 0070  | 10yr ave. | \$115 | \$105 | \$91 | \$91 | \$80 | \$76 | \$71 | \$67 | \$63 | \$61 | \$59 | \$57 | \$53 | \$47 | \$42 | \$33 | \$29 | \$26 |
|           | 85%   | Current   | \$105 | \$96  | \$87 | \$84 | \$81 | \$79 | \$78 | \$76 | \$75 | \$75 | \$74 | \$73 | \$65 | \$59 | \$52 | \$40 | \$37 | \$32 |
|           | 00%   | 10yr ave. | \$122 | \$112 | \$97 | \$97 | \$85 | \$81 | \$76 | \$71 | \$67 | \$65 | \$63 | \$61 | \$57 | \$50 | \$45 | \$35 | \$31 | \$28 |

The above shows estimated returns per head for skirted fleece wool. These figures do not take into account the value of skirtings and oddments and do not take into account discounts that may apply for faults under individual circumstances. These figures are based on a market index of 100% and should be used as a guide only. Returns over \$30 / head for fleece wool are highlighted.

Source: Australian Wool Exchange, Australian Wool Innovation, Sydney Futures Exchange, x-rates.com



Table 15: Returns pr head for skirted fleece wool.

| Skirt | ed FL | C Weight             |              |              |              |              |              |              |              |              | Mic                  | ron          |              |              |              |                        |                        |              |              |             |
|-------|-------|----------------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|----------------------|--------------|--------------|--------------|--------------|------------------------|------------------------|--------------|--------------|-------------|
|       | 7     | Kg                   | 16           | 16.5         | 17           | 17.5         | 18           | 18.5         | 19           | 19.5         | 20                   | 21           | 22           | 23           | 24           | 25                     | 26                     | 28           | 30           | 32          |
|       | 25%   | Current              | \$27         | \$25         | \$22         | \$22         | \$21         | \$20         | \$20         | \$20         | \$19                 | \$19         | \$19         | \$19         | \$17         | \$15                   | \$13                   | \$10         | \$9          | \$8         |
|       |       | 10yr ave.            | \$31         | \$29         | \$25         | \$25         | \$22         | \$21         | \$20         | \$18         | \$17                 | \$17         | \$16         | \$16         | \$15         | \$13                   | \$12                   | \$9          | \$8          | \$7         |
|       | 30%   | Current<br>10yr ave. | \$32<br>\$38 | \$30<br>\$35 | \$27<br>\$30 | \$26<br>\$30 | \$25<br>\$26 | \$25<br>\$25 | \$24<br>\$23 | \$24<br>\$22 | \$23<br>\$21         | \$23<br>\$20 | \$23<br>\$19 | \$23<br>\$19 | \$20<br>\$17 | \$18<br>\$15           | \$16<br>\$14           | \$12<br>\$11 | \$11<br>\$10 | \$10<br>\$9 |
|       |       |                      | \$38         | \$35<br>\$35 | \$30<br>\$31 | \$30<br>\$30 | ₽20<br>\$29  | \$29         | \$23<br>\$28 | ₽22<br>\$27  | ⇒21<br>\$27          | ₩<br>\$27    | -            | \$19<br>\$26 | -            | -                      | \$14<br>\$19           | \$14         | -            | φ9<br>\$11  |
|       | 35%   | Current<br>10yr ave. | ъзо<br>\$44  | ֆՅՅ<br>\$40  | ъзт<br>\$35  | \$30<br>\$35 | ъ∠9<br>\$31  | 529<br>\$29  | ъ∠о<br>\$27  | ∌∠7<br>\$26  | ∌∠7<br>\$24          | ∌∠7<br>\$23  | \$27<br>\$23 | ъ∠о<br>\$22  | \$24<br>\$20 | \$21<br>\$18           | \$19<br>\$16           | \$14<br>\$13 | \$13<br>\$11 | \$10        |
|       |       | Current              | \$43         | \$39         | \$36         | \$34         | \$33         | \$33         | \$32         | \$20<br>\$31 | φ <u>2</u> 4<br>\$31 | \$31         | \$30         | \$30         | \$20<br>\$27 | \$24                   | \$21                   | \$16         | \$15         | \$13        |
|       | 40%   | 10yr ave.            | \$50         | \$46         | \$30<br>\$40 | \$40         | \$35         | \$33         | \$31         | \$29         | \$28                 | \$27         | \$26         | \$25         | φ27<br>\$23  | <sup>ψ24</sup><br>\$21 | <sup>ψ21</sup><br>\$19 | \$14         | \$13         | \$11        |
|       |       | Current              | \$49         | \$44         | \$40         | \$39         | \$38         | \$37         | \$36         | \$35         | \$35                 | \$35         | \$34         | \$34         | \$30         | \$27                   | \$24                   | \$18         | \$17         | \$15        |
|       | 45%   | 10yr ave.            | \$57         | \$52         | \$45         | \$45         | \$39         | \$37         | \$35         | \$33         | \$31                 | \$30         | \$29         | \$28         | \$26         | \$23                   | \$21                   | \$16         | \$14         | \$13        |
| Dry)  |       | Current              | \$54         | \$49         | \$45         | \$43         | \$42         | \$41         | \$40         | \$39         | \$39                 | \$38         | \$38         | \$38         | \$34         | \$30                   | \$27                   | \$20         | \$19         | \$16        |
|       | 50%   | 10yr ave.            | \$63         | \$58         | \$50         | \$50         | \$44         | \$42         | \$39         | \$37         | \$35                 | \$33         | \$32         | \$31         | \$29         | \$26                   | \$23                   | \$18         | \$16         | \$14        |
| (Sch  | ====  | Current              | \$59         | \$54         | \$49         | \$47         | \$46         | \$45         | \$44         | \$43         | \$43                 | \$42         | \$42         | \$41         | \$37         | \$33                   | \$29                   | \$22         | \$21         | \$18        |
| S)    | 55%   | 10yr ave.            | \$69         | \$63         | \$55         | \$55         | \$48         | \$46         | \$43         | \$40         | \$38                 | \$37         | \$35         | \$34         | \$32         | \$28                   | \$26                   | \$20         | \$18         | \$16        |
| σ     | 60%   | Current              | \$65         | \$59         | \$54         | \$52         | \$50         | \$49         | \$48         | \$47         | \$47                 | \$46         | \$46         | \$45         | \$40         | \$36                   | \$32                   | \$24         | \$23         | \$20        |
| Yield | 60%   | 10yr ave.            | \$75         | \$69         | \$60         | \$60         | \$53         | \$50         | \$47         | \$44         | \$42                 | \$40         | \$39         | \$37         | \$35         | \$31                   | \$28                   | \$22         | \$19         | \$17        |
|       | 65%   | Current              | \$70         | \$64         | \$58         | \$56         | \$54         | \$53         | \$52         | \$51         | \$50                 | \$50         | \$49         | \$49         | \$44         | \$39                   | \$35                   | \$27         | \$24         | \$21        |
|       | 05 /8 | 10yr ave.            | \$82         | \$75         | \$65         | \$65         | \$57         | \$54         | \$51         | \$48         | \$45                 | \$43         | \$42         | \$41         | \$38         | \$33                   | \$30                   | \$24         | \$21         | \$19        |
|       | 70%   | Current              | \$75         | \$69         | \$63         | \$60         | \$59         | \$57         | \$56         | \$55         | \$54                 | \$54         | \$53         | \$53         | \$47         | \$42                   | \$37                   | \$29         | \$26         | \$23        |
|       | 1078  | 10yr ave.            | \$88         | \$81         | \$70         | \$70         | \$61         | \$58         | \$55         | \$51         | \$49                 | \$47         | \$45         | \$44         | \$41         | \$36                   | \$32                   | \$25         | \$22         | \$20        |
|       | 75%   | Current              | \$81         | \$74         | \$67         | \$65         | \$63         | \$61         | \$60         | \$59         | \$58                 | \$58         | \$57         | \$57         | \$50         | \$45                   | \$40                   | \$31         | \$28         | \$25        |
|       | 10/0  | 10yr ave.            | \$94         | \$87         | \$75         | \$75         | \$66         | \$62         | \$59         | \$55         | \$52                 | \$50         | \$48         | \$47         | \$44         | \$38                   | \$35                   | \$27         | \$24         | \$21        |
|       | 80%   | Current              | \$86         | \$79         | \$72         | \$69         | \$67         | \$65         | \$64         | \$63         | \$62                 | \$61         | \$61         | \$60         | \$54         | \$48                   | \$43                   | \$33         | \$30         | \$26        |
|       |       | 10yr ave.            | \$100        | \$92         | \$80         | \$80         | \$70         | \$66         | \$62         | \$59         | \$56                 | \$53         | \$52         | \$50         | \$47         | \$41                   | \$37                   | \$29         | \$26         | \$23        |
|       | 85%   | Current              | \$92         | \$84         | \$76         | \$73         | \$71         | \$69         | \$68         | \$67         | \$66                 | \$65         | \$65         | \$64         | \$57         | \$51                   | \$46                   | \$35         | \$32         | \$28        |
|       |       | 10yr ave.            | \$107        | \$98         | \$85         | \$85         | \$75         | \$71         | \$66         | \$62         | \$59                 | \$57         | \$55         | \$53         | \$50         | \$44                   | \$39                   | \$31         | \$27         | \$24        |

The above shows estimated returns per head for skirted fleece wool. These figures do not take into account the value of skirtings and oddments and do not take into account discounts that may apply for faults under individual circumstances. These figures are based on a market index of 100% and should be used as a guide only. Returns over \$30 / head for fleece wool are highlighted.

Source: Australian Wool Exchange, Australian Wool Innovation, Sydney Futures Exchange, x-rates.com



Table 16: Returns pr head for skirted fleece wool.

| Skirt | ed FL | C Weight             |              |              |              |              |              |              |              |              | Mic          | ron          |              |              |              |              |              |              |             |             |
|-------|-------|----------------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|-------------|-------------|
|       | 6     | Kg                   | 16           | 16.5         | 17           | 17.5         | 18           | 18.5         | 19           | 19.5         | 20           | 21           | 22           | 23           | 24           | 25           | 26           | 28           | 30          | 32          |
|       | 25%   | Current              | \$23         | \$21         | \$19<br>¢01  | \$18         | \$18         | \$18<br>¢10  | \$17         | \$17         | \$17         | \$16         | \$16         | \$16         | \$14         | \$13         | \$11         | \$9          | \$8<br>¢7   | \$7         |
|       |       | 10yr ave.            | \$27         | \$25         | \$21         | \$21         | \$19         | \$18         | \$17         | \$16         | \$15         | \$14         | \$14         | \$13         | \$12         | \$11         | \$10         | \$8          | \$7         | \$6         |
|       | 30%   | Current<br>10yr ave. | \$28<br>\$32 | \$25<br>\$30 | \$23<br>\$26 | \$22<br>\$26 | \$21<br>\$23 | \$21<br>\$21 | \$21<br>\$20 | \$20<br>\$19 | \$20<br>\$18 | \$20<br>\$17 | \$20<br>\$17 | \$19<br>\$16 | \$17<br>\$15 | \$16<br>\$13 | \$14<br>\$12 | \$10<br>\$9  | \$10<br>\$8 | \$8<br>\$7  |
|       |       | Current              | \$32<br>\$32 | \$30         | \$27         | \$26         | \$25         | \$25         | \$24         | \$24         | \$23         | \$23         | \$23         | \$23         | \$20         | \$18         | \$16         | \$12         | \$11        | \$10        |
|       | 35%   | 10yr ave.            | φ32<br>\$38  | \$35<br>\$35 | \$30         | \$30         | φ25<br>\$26  | \$25<br>\$25 | φ24<br>\$23  | φ24<br>\$22  | φ23<br>\$21  | φ23<br>\$20  | φ23<br>\$19  | φ23<br>\$19  | \$20<br>\$17 | \$15         | \$14         | \$12<br>\$11 | \$10        | \$10<br>\$9 |
|       |       | Current              | \$37         | \$34         | \$31         | \$30         | φ20<br>\$29  | \$23<br>\$28 | \$28         | \$27         | \$27         | \$26         | \$26         | \$26         | \$17<br>\$23 | \$21         | \$14<br>\$18 | \$14         | \$13        | φ9<br>\$11  |
|       | 40%   | 10yr ave.            | \$43         | \$40         | \$34         | \$34         | \$30         | \$28         | φ20<br>\$27  | φ27<br>\$25  | φ27<br>\$24  | \$23         | φ20<br>\$22  | ¢20<br>\$21  | \$20         | پے<br>\$18   | \$16         | \$12         | \$11        | \$10        |
|       |       | Current              | \$42         | \$38         | \$35         | \$33         | \$32         | \$32         | \$31         | \$30         | \$30         | \$30         | \$29         | \$29         | \$26         | \$23         | \$21         | \$16         | \$15        | \$13        |
|       | 45%   | 10yr ave.            | \$48         | \$44         | \$39         | \$39         | \$34         | \$32         | \$30         | \$28         | \$27         | \$26         | \$25         | \$24         | \$22         | \$20         | \$18         | \$14         | \$12        | \$11        |
| Dry)  | 50%   | Current              | \$46         | \$42         | \$39         | \$37         | \$36         | \$35         | \$35         | \$34         | \$33         | \$33         | \$33         | \$32         | \$29         | \$26         | \$23         | \$17         | \$16        | \$14        |
|       | 50%   | 10yr ave.            | \$54         | \$49         | \$43         | \$43         | \$38         | \$36         | \$33         | \$32         | \$30         | \$29         | \$28         | \$27         | \$25         | \$22         | \$20         | \$16         | \$14        | \$12        |
| (Sch  | 550/  | Current              | \$51         | \$47         | \$42         | \$41         | \$39         | \$39         | \$38         | \$37         | \$37         | \$36         | \$36         | \$36         | \$32         | \$28         | \$25         | \$19         | \$18        | \$15        |
| S)    | 55%   | 10yr ave.            | \$59         | \$54         | \$47         | \$47         | \$41         | \$39         | \$37         | \$35         | \$33         | \$31         | \$30         | \$29         | \$27         | \$24         | \$22         | \$17         | \$15        | \$13        |
| p     | 60%   | Current              | \$55         | \$51         | \$46         | \$44         | \$43         | \$42         | \$41         | \$40         | \$40         | \$39         | \$39         | \$39         | \$35         | \$31         | \$28         | \$21         | \$19        | \$17        |
| Yield | 60%   | 10yr ave.            | \$65         | \$59         | \$51         | \$51         | \$45         | \$43         | \$40         | \$38         | \$36         | \$34         | \$33         | \$32         | \$30         | \$26         | \$24         | \$19         | \$16        | \$15        |
|       | 65%   | Current              | \$60         | \$55         | \$50         | \$48         | \$47         | \$46         | \$45         | \$44         | \$43         | \$43         | \$42         | \$42         | \$37         | \$34         | \$30         | \$23         | \$21        | \$18        |
|       | 0578  | 10yr ave.            | \$70         | \$64         | \$56         | \$56         | \$49         | \$46         | \$44         | \$41         | \$39         | \$37         | \$36         | \$35         | \$32         | \$29         | \$26         | \$20         | \$18        | \$16        |
|       | 70%   | Current              | \$65         | \$59         | \$54         | \$52         | \$50         | \$49         | \$48         | \$47         | \$47         | \$46         | \$46         | \$45         | \$40         | \$36         | \$32         | \$24         | \$23        | \$20        |
|       | 1070  | 10yr ave.            | \$75         | \$69         | \$60         | \$60         | \$53         | \$50         | \$47         | \$44         | \$42         | \$40         | \$39         | \$37         | \$35         | \$31         | \$28         | \$22         | \$19        | \$17        |
|       | 75%   | Current              | \$69         | \$63         | \$58         | \$55         | \$54         | \$53         | \$52         | \$50         | \$50         | \$49         | \$49         | \$48         | \$43         | \$39         | \$34         | \$26         | \$24        | \$21        |
|       | 10/0  | 10yr ave.            | \$81         | \$74         | \$64         | \$64         | \$56         | \$53         | \$50         | \$47         | \$45         | \$43         | \$41         | \$40         | \$37         | \$33         | \$30         | \$23         | \$21        | \$18        |
|       | 80%   | Current              | \$74         | \$68         | \$62         | \$59         | \$57         | \$56         | \$55         | \$54         | \$53         | \$53         | \$52         | \$52         | \$46         | \$41         | \$37         | \$28         | \$26        | \$22        |
|       |       | 10yr ave.            | \$86         | \$79         | \$68         | \$69         | \$60         | \$57         | \$54         | \$50         | \$48         | \$46         | \$44         | \$43         | \$40         | \$35         | \$32         | \$25         | \$22        | \$20        |
|       | 85%   | Current              | \$79         | \$72         | \$66         | \$63         | \$61         | \$60         | \$59         | \$57         | \$57         | \$56         | \$55         | \$55         | \$49         | \$44         | \$39         | \$30         | \$27        | \$24        |
|       | 00,0  | 10yr ave.            | \$91         | \$84         | \$73         | \$73         | \$64         | \$61         | \$57         | \$54         | \$51         | \$49         | \$47         | \$45         | \$42         | \$37         | \$34         | \$26         | \$23        | \$21        |

The above shows estimated returns per head for skirted fleece wool. These figures do not take into account the value of skirtings and oddments and do not take into account discounts that may apply for faults under individual circumstances. These figures are based on a market index of 100% and should be used as a guide only. Returns over \$30 / head for fleece wool are highlighted.

Source: Australian Wool Exchange, Australian Wool Innovation, Sydney Futures Exchange, x-rates.com



Table 17: Returns pr head for skirted fleece wool.

| Skirt  | ed FL | C Weight             |              |              |              |              |              |              |                        |              | Mic          | ron                     |              |              |              |              |              |              |              |              |
|--------|-------|----------------------|--------------|--------------|--------------|--------------|--------------|--------------|------------------------|--------------|--------------|-------------------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|
|        | 5     | Kg                   | 16           | 16.5         | 17           | 17.5         | 18           | 18.5         | 19                     | 19.5         | 20           | 21                      | 22           | 23           | 24           | 25           | 26           | 28           | 30           | 32           |
|        | 25%   | Current<br>10yr ave. | \$19<br>\$22 | \$18<br>\$21 | \$16<br>\$18 | \$15<br>\$18 | \$15<br>\$16 | \$15<br>\$15 | \$14<br>\$14           | \$14<br>\$13 | \$14<br>\$12 | \$14<br>\$12            | \$14<br>\$12 | \$13<br>\$11 | \$12<br>\$10 | \$11<br>\$9  | \$10<br>\$8  | \$7<br>\$6   | \$7<br>\$6   | \$6<br>\$5   |
|        |       | Current              | \$23         | \$21         | \$19         | \$18         | \$18         | \$18         | \$17                   | \$17         | \$17         | \$16                    | \$16         | \$16         | \$14         | \$13         | \$11         | \$9          | ψ0<br>\$8    | \$7          |
|        | 30%   | 10yr ave.            | \$27         | \$25         | \$21         | \$21         | \$19         | \$18         | \$17                   | \$16         | \$15         | \$14                    | \$14         | \$13         | \$12         | \$11         | \$10         | \$8          | \$7          | \$6          |
|        | 0.50/ | Current              | \$27         | \$25         | \$22         | \$22         | \$21         | \$20         | \$20                   | \$20         | \$19         | \$19                    | \$19         | \$19         | \$17         | \$15         | \$13         | \$10         | \$9          | \$8          |
|        | 35%   | 10yr ave.            | \$31         | \$29         | \$25         | \$25         | \$22         | \$21         | \$20                   | \$18         | \$17         | \$17                    | \$16         | \$16         | \$15         | \$13         | \$12         | \$9          | \$8          | \$7          |
|        | 40%   | Current              | \$31         | \$28         | \$26         | \$25         | \$24         | \$23         | \$23                   | \$22         | \$22         | \$22                    | \$22         | \$22         | \$19         | \$17         | \$15         | \$12         | \$11         | \$9          |
|        | 40 /0 | 10yr ave.            | \$36         | \$33         | \$29         | \$29         | \$25         | \$24         | \$22                   | \$21         | \$20         | \$19                    | \$18         | \$18         | \$17         | \$15         | \$13         | \$10         | \$9          | \$8          |
|        | 45%   | Current              | \$35         | \$32         | \$29         | \$28         | \$27         | \$26         | \$26                   | \$25         | \$25         | \$25                    | \$24         | \$24         | \$22         | \$19         | \$17         | \$13         | \$12         | \$11         |
| $\sim$ | 1070  | 10yr ave.            | \$40         | \$37         | \$32         | \$32         | \$28         | \$27         | \$25                   | \$24         | \$22         | \$21                    | \$21         | \$20         | \$19         | \$16         | \$15         | \$12         | \$10         | \$9          |
| Dry)   | 50%   | Current              | \$39         | \$35         | \$32         | \$31         | \$30         | \$29         | \$29                   | \$28         | \$28         | \$27                    | \$27         | \$27         | \$24         | \$22         | \$19         | \$15         | \$13         | \$12         |
|        |       | 10yr ave.            | \$45         | \$41         | \$36         | \$36         | \$31         | \$30         | \$28                   | \$26         | \$25         | \$24                    | \$23         | \$22         | \$21         | \$18         | \$17         | \$13         | \$11         | \$10         |
| (Sch   | 55%   | Current              | \$42         | \$39         | \$35         | \$34         | \$33         | \$32         | \$32                   | \$31         | \$30         | \$30                    | \$30         | \$30         | \$26         | \$24         | \$21         | \$16         | \$15         | \$13         |
|        |       | 10yr ave.            | \$49         | \$45         | \$39         | \$39         | \$34         | \$33         | \$31                   | \$29         | \$27         | \$26                    | \$25         | \$25         | \$23         | \$20         | \$18         | \$14         | \$13         | \$11         |
| Yield  | 60%   | Current              | \$46         | \$42         | \$39         | \$37         | \$36         | \$35         | \$35                   | \$34         | \$33         | \$33                    | \$33         | \$32         | \$29         | \$26         | \$23         | \$17         | \$16         | \$14         |
| Ξ      |       | 10yr ave.            | \$54         | \$49         | \$43         | \$43         | \$38         | \$36         | \$33                   | \$32         | \$30         | \$29                    | \$28         | \$27         | \$25         | \$22         | \$20         | \$16         | \$14         | \$12         |
|        | 65%   | Current              | \$50         | \$46         | \$42         | \$40         | \$39         | \$38         | \$37                   | \$36         | \$36         | \$36                    | \$35         | \$35         | \$31         | \$28         | \$25         | \$19         | \$17         | \$15         |
|        |       | 10yr ave.            | \$58         | \$54         | \$46         | \$46         | \$41         | \$39         | \$36                   | \$34         | \$32         | \$31                    | \$30         | \$29         | \$27         | \$24         | \$22         | \$17         | \$15         | \$13         |
|        | 70%   | Current              | \$54         | \$49         | \$45         | \$43         | \$42         | \$41         | \$40                   | \$39         | \$39         | \$38                    | \$38         | \$38         | \$34         | \$30         | \$27         | \$20         | \$19         | \$16         |
|        |       | 10yr ave.            | \$63         | \$58<br>¢50  | \$50         | \$50         | \$44         | \$42         | \$39                   | \$37         | \$35         | \$33                    | \$32         | \$31         | \$29         | \$26         | \$23         | \$18<br>¢00  | \$16         | \$14         |
|        | 75%   | Current              | \$58<br>\$67 | \$53<br>\$62 | \$48<br>\$52 | \$46<br>\$54 | \$45<br>\$47 | \$44<br>¢45  | \$43<br>\$42           | \$42<br>\$20 | \$42<br>¢27  | \$41<br>\$26            | \$41<br>¢25  | \$40<br>¢22  | \$36<br>¢21  | \$32<br>¢27  | \$29<br>\$25 | \$22<br>\$10 | \$20<br>¢17  | \$18<br>¢15  |
|        |       | 10yr ave.<br>Current | \$62         | ъо∠<br>\$56  | \$53<br>\$51 | \$54<br>\$49 | \$47<br>\$48 | \$45<br>\$47 | \$42<br>\$46           | \$39<br>\$45 | \$37<br>\$44 | \$36<br>\$44            | \$35<br>\$43 | \$33<br>\$43 | \$31<br>\$38 | \$27<br>\$35 | \$25<br>\$31 | \$19<br>\$23 | \$17<br>\$22 | \$15<br>\$19 |
|        | 80%   | 10yr ave.            | \$02<br>\$72 | \$66<br>\$66 | \$57         | \$49<br>\$57 | Φ40<br>\$50  | \$47<br>\$47 | <sup>φ40</sup><br>\$45 | \$43<br>\$42 | <sup></sup>  | <sub>Φ</sub> 44<br>\$38 | \$43<br>\$37 | Φ43<br>\$36  | φ30<br>\$33  | \$29         | \$27         | ∌∠3<br>\$21  | ∌∠∠<br>\$18  | \$19<br>\$16 |
|        |       | Current              | \$65         | \$60         | \$55         | \$52         | \$51         | \$50         | \$49                   | \$48         | \$47         | \$47                    | \$46         | \$46         | \$41         | \$37         | \$33         | \$25         | \$23         | \$10<br>\$20 |
|        | 85%   | 10yr ave.            | \$76         | \$70         | \$61         | \$61         | \$53         | \$50         | \$47                   | \$45         | \$42         | \$40                    | \$39         | \$38         | \$35         | \$31         | \$28         | \$22         | \$19         | \$17         |

The above shows estimated returns per head for skirted fleece wool. These figures do not take into account the value of skirtings and oddments and do not take into account discounts that may apply for faults under individual circumstances. These figures are based on a market index of 100% and should be used as a guide only. Returns over \$30 / head for fleece wool are highlighted.

Source: Australian Wool Exchange, Australian Wool Innovation, Sydney Futures Exchange, x-rates.com



Table 18: Returns pr head for skirted fleece wool.

| Skirt | ed FL | C Weight  |      |      |           |      |           |      |      |      | Mic  | ron  |      |      |      |      |           |      |      |      |
|-------|-------|-----------|------|------|-----------|------|-----------|------|------|------|------|------|------|------|------|------|-----------|------|------|------|
|       | 4     | Kg        | 16   | 16.5 | 17        | 17.5 | 18        | 18.5 | 19   | 19.5 | 20   | 21   | 22   | 23   | 24   | 25   | 26        | 28   | 30   | 32   |
|       | 25%   | Current   | \$15 | \$14 | \$13      | \$12 | \$12      | \$12 | \$12 | \$11 | \$11 | \$11 | \$11 | \$11 | \$10 | \$9  | \$8       | \$6  | \$5  | \$5  |
|       |       | 10yr ave. | \$18 | \$16 | \$14      | \$14 | \$13      | \$12 | \$11 | \$11 | \$10 | \$10 | \$9  | \$9  | \$8  | \$7  | \$7       | \$5  | \$5  | \$4  |
|       | 30%   | Current   | \$18 | \$17 | \$15      | \$15 | \$14      | \$14 | \$14 | \$13 | \$13 | \$13 | \$13 | \$13 | \$12 | \$10 | \$9       | \$7  | \$6  | \$6  |
|       |       | 10yr ave. | \$22 | \$20 | \$17      | \$17 | \$15      | \$14 | \$13 | \$13 | \$12 | \$11 | \$11 | \$11 | \$10 | \$9  | \$8       | \$6  | \$5  | \$5  |
|       | 35%   | Current   | \$22 | \$20 | \$18      | \$17 | \$17      | \$16 | \$16 | \$16 | \$16 | \$15 | \$15 | \$15 | \$13 | \$12 | \$11      | \$8  | \$8  | \$7  |
|       |       | 10yr ave. | \$25 | \$23 | \$20      | \$20 | \$18      | \$17 | \$16 | \$15 | \$14 | \$13 | \$13 | \$12 | \$12 | \$10 | \$9       | \$7  | \$6  | \$6  |
|       | 40%   | Current   | \$25 | \$23 | \$21      | \$20 | \$19      | \$19 | \$18 | \$18 | \$18 | \$18 | \$17 | \$17 | \$15 | \$14 | \$12      | \$9  | \$9  | \$7  |
|       |       | 10yr ave. | \$29 | \$26 | \$23      | \$23 | \$20      | \$19 | \$18 | \$17 | \$16 | \$15 | \$15 | \$14 | \$13 | \$12 | \$11      | \$8  | \$7  | \$7  |
|       | 45%   | Current   | \$28 | \$25 | \$23      | \$22 | \$21      | \$21 | \$21 | \$20 | \$20 | \$20 | \$20 | \$19 | \$17 | \$16 | \$14      | \$10 | \$10 | \$8  |
|       | 1070  | 10yr ave. | \$32 | \$30 | \$26      | \$26 | \$23      | \$21 | \$20 | \$19 | \$18 | \$17 | \$17 | \$16 | \$15 | \$13 | \$12      | \$9  | \$8  | \$7  |
| Dry)  | 50%   | Current   | \$31 | \$28 | \$26      | \$25 | \$24      | \$23 | \$23 | \$22 | \$22 | \$22 | \$22 | \$22 | \$19 | \$17 | \$15      | \$12 | \$11 | \$9  |
|       | 0070  | 10yr ave. | \$36 | \$33 | \$29      | \$29 | \$25      | \$24 | \$22 | \$21 | \$20 | \$19 | \$18 | \$18 | \$17 | \$15 | \$13      | \$10 | \$9  | \$8  |
| (Sch  | 55%   | Current   | \$34 | \$31 | \$28      | \$27 | \$26      | \$26 | \$25 | \$25 | \$24 | \$24 | \$24 | \$24 | \$21 | \$19 | \$17      | \$13 | \$12 | \$10 |
|       | JJ /0 | 10yr ave. | \$39 | \$36 | \$31      | \$31 | \$28      | \$26 | \$25 | \$23 | \$22 | \$21 | \$20 | \$20 | \$18 | \$16 | \$15      | \$11 | \$10 | \$9  |
| Yield | 60%   | Current   | \$37 | \$34 | \$31      | \$30 | \$29      | \$28 | \$28 | \$27 | \$27 | \$26 | \$26 | \$26 | \$23 | \$21 | \$18      | \$14 | \$13 | \$11 |
| /ie   | 00 /0 | 10yr ave. | \$43 | \$40 | \$34      | \$34 | \$30      | \$28 | \$27 | \$25 | \$24 | \$23 | \$22 | \$21 | \$20 | \$18 | \$16      | \$12 | \$11 | \$10 |
|       | 65%   | Current   | \$40 | \$37 | \$33      | \$32 | \$31      | \$30 | \$30 | \$29 | \$29 | \$29 | \$28 | \$28 | \$25 | \$22 | \$20      | \$15 | \$14 | \$12 |
|       | 00%   | 10yr ave. | \$47 | \$43 | \$37      | \$37 | \$33      | \$31 | \$29 | \$27 | \$26 | \$25 | \$24 | \$23 | \$22 | \$19 | \$17      | \$13 | \$12 | \$11 |
|       | 70%   | Current   | \$43 | \$39 | \$36      | \$34 | \$33      | \$33 | \$32 | \$31 | \$31 | \$31 | \$30 | \$30 | \$27 | \$24 | \$21      | \$16 | \$15 | \$13 |
|       | 10%   | 10yr ave. | \$50 | \$46 | \$40      | \$40 | \$35      | \$33 | \$31 | \$29 | \$28 | \$27 | \$26 | \$25 | \$23 | \$21 | \$19      | \$14 | \$13 | \$11 |
|       | 750/  | Current   | \$46 | \$42 | \$39      | \$37 | \$36      | \$35 | \$35 | \$34 | \$33 | \$33 | \$33 | \$32 | \$29 | \$26 | \$23      | \$17 | \$16 | \$14 |
|       | 75%   | 10yr ave. | \$54 | \$49 | \$43      | \$43 | \$38      | \$36 | \$33 | \$32 | \$30 | \$29 | \$28 | \$27 | \$25 | \$22 | \$20      | \$16 | \$14 | \$12 |
|       | 0.00/ | Current   | \$49 | \$45 | \$41      | \$39 | \$38      | \$37 | \$37 | \$36 | \$35 | \$35 | \$35 | \$34 | \$31 | \$28 | \$24      | \$19 | \$17 | \$15 |
|       | 80%   | 10yr ave. | \$57 | \$53 | \$46      | \$46 | \$40      | \$38 | \$36 | \$34 | \$32 | \$30 | \$29 | \$29 | \$27 | \$23 | ,<br>\$21 | \$17 | \$15 | \$13 |
|       | 0.50/ | Current   | \$52 | \$48 | \$44      | \$42 | \$41      | \$40 | \$39 | \$38 | \$38 | \$37 | \$37 | \$37 | \$33 | \$29 | \$26      | \$20 | \$18 | \$16 |
|       | 85%   | 10yr ave. | \$61 | \$56 | ,<br>\$48 | \$49 | ,<br>\$43 | \$40 | \$38 | \$36 | \$34 | \$32 | \$31 | \$30 | \$28 | \$25 | \$23      | \$18 | \$16 | \$14 |

The above shows estimated returns per head for skirted fleece wool. These figures do not take into account the value of skirtings and oddments and do not take into account discounts that may apply for faults under individual circumstances. These figures are based on a market index of 100% and should be used as a guide only. Returns over \$30 / head for fleece wool are highlighted.

Source: Australian Wool Exchange, Australian Wool Innovation, Sydney Futures Exchange, x-rates.com



Table 19: Returns pr head for skirted fleece wool.

| Skirt    | ed FL | C Weight  |      |      |      |      |      |      |      |      | Mic  | ron  |      |      |      |      |      |      |      |      |
|----------|-------|-----------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|
|          | 3     | Kg        | 16   | 16.5 | 17   | 17.5 | 18   | 18.5 | 19   | 19.5 | 20   | 21   | 22   | 23   | 24   | 25   | 26   | 28   | 30   | 32   |
|          | 25%   | Current   | \$12 | \$11 | \$10 | \$9  | \$9  | \$9  | \$9  | \$8  | \$8  | \$8  | \$8  | \$8  | \$7  | \$6  | \$6  | \$4  | \$4  | \$4  |
|          | 2070  | 10yr ave. | \$13 | \$12 | \$11 | \$11 | \$9  | \$9  | \$8  | \$8  | \$7  | \$7  | \$7  | \$7  | \$6  | \$5  | \$5  | \$4  | \$3  | \$3  |
|          | 30%   | Current   | \$14 | \$13 | \$12 | \$11 | \$11 | \$11 | \$10 | \$10 | \$10 | \$10 | \$10 | \$10 | \$9  | \$8  | \$7  | \$5  | \$5  | \$4  |
|          | 0070  | 10yr ave. | \$16 | \$15 | \$13 | \$13 | \$11 | \$11 | \$10 | \$9  | \$9  | \$9  | \$8  | \$8  | \$7  | \$7  | \$6  | \$5  | \$4  | \$4  |
|          | 35%   | Current   | \$16 | \$15 | \$13 | \$13 | \$13 | \$12 | \$12 | \$12 | \$12 | \$12 | \$11 | \$11 | \$10 | \$9  | \$8  | \$6  | \$6  | \$5  |
|          | 0070  | 10yr ave. | \$19 | \$17 | \$15 | \$15 | \$13 | \$12 | \$12 | \$11 | \$10 | \$10 | \$10 | \$9  | \$9  | \$8  | \$7  | \$5  | \$5  | \$4  |
|          | 40%   | Current   | \$18 | \$17 | \$15 | \$15 | \$14 | \$14 | \$14 | \$13 | \$13 | \$13 | \$13 | \$13 | \$12 | \$10 | \$9  | \$7  | \$6  | \$6  |
|          | 4070  | 10yr ave. | \$22 | \$20 | \$17 | \$17 | \$15 | \$14 | \$13 | \$13 | \$12 | \$11 | \$11 | \$11 | \$10 | \$9  | \$8  | \$6  | \$5  | \$5  |
|          | 45%   | Current   | \$21 | \$19 | \$17 | \$17 | \$16 | \$16 | \$16 | \$15 | \$15 | \$15 | \$15 | \$15 | \$13 | \$12 | \$10 | \$8  | \$7  | \$6  |
| $\sim$   | 4070  | 10yr ave. | \$24 | \$22 | \$19 | \$19 | \$17 | \$16 | \$15 | \$14 | \$13 | \$13 | \$12 | \$12 | \$11 | \$10 | \$9  | \$7  | \$6  | \$6  |
| Dry)     | 50%   | Current   | \$23 | \$21 | \$19 | \$18 | \$18 | \$18 | \$17 | \$17 | \$17 | \$16 | \$16 | \$16 | \$14 | \$13 | \$11 | \$9  | \$8  | \$7  |
|          | 0070  | 10yr ave. | \$27 | \$25 | \$21 | \$21 | \$19 | \$18 | \$17 | \$16 | \$15 | \$14 | \$14 | \$13 | \$12 | \$11 | \$10 | \$8  | \$7  | \$6  |
| (Sch     | 55%   | Current   | \$25 | \$23 | \$21 | \$20 | \$20 | \$19 | \$19 | \$18 | \$18 | \$18 | \$18 | \$18 | \$16 | \$14 | \$13 | \$10 | \$9  | \$8  |
| <u>s</u> | 0070  | 10yr ave. | \$30 | \$27 | \$24 | \$24 | \$21 | \$20 | \$18 | \$17 | \$16 | \$16 | \$15 | \$15 | \$14 | \$12 | \$11 | \$9  | \$8  | \$7  |
| Yield    | 60%   | Current   | \$28 | \$25 | \$23 | \$22 | \$21 | \$21 | \$21 | \$20 | \$20 | \$20 | \$20 | \$19 | \$17 | \$16 | \$14 | \$10 | \$10 | \$8  |
| Ϋ́       | 0070  | 10yr ave. | \$32 | \$30 | \$26 | \$26 | \$23 | \$21 | \$20 | \$19 | \$18 | \$17 | \$17 | \$16 | \$15 | \$13 | \$12 | \$9  | \$8  | \$7  |
|          | 65%   | Current   | \$30 | \$27 | \$25 | \$24 | \$23 | \$23 | \$22 | \$22 | \$22 | \$21 | \$21 | \$21 | \$19 | \$17 | \$15 | \$11 | \$10 | \$9  |
|          | 0070  | 10yr ave. | \$35 | \$32 | \$28 | \$28 | \$24 | \$23 | \$22 | \$20 | \$19 | \$19 | \$18 | \$17 | \$16 | \$14 | \$13 | \$10 | \$9  | \$8  |
|          | 70%   | Current   | \$32 | \$30 | \$27 | \$26 | \$25 | \$25 | \$24 | \$24 | \$23 | \$23 | \$23 | \$23 | \$20 | \$18 | \$16 | \$12 | \$11 | \$10 |
|          | 10/0  | 10yr ave. | \$38 | \$35 | \$30 | \$30 | \$26 | \$25 | \$23 | \$22 | \$21 | \$20 | \$19 | \$19 | \$17 | \$15 | \$14 | \$11 | \$10 | \$9  |
|          | 75%   | Current   | \$35 | \$32 | \$29 | \$28 | \$27 | \$26 | \$26 | \$25 | \$25 | \$25 | \$24 | \$24 | \$22 | \$19 | \$17 | \$13 | \$12 | \$11 |
|          |       | 10yr ave. | \$40 | \$37 | \$32 | \$32 | \$28 | \$27 | \$25 | \$24 | \$22 | \$21 | \$21 | \$20 | \$19 | \$16 | \$15 | \$12 | \$10 | \$9  |
|          | 80%   | Current   | \$37 | \$34 | \$31 | \$30 | \$29 | \$28 | \$28 | \$27 | \$27 | \$26 | \$26 | \$26 | \$23 | \$21 | \$18 | \$14 | \$13 | \$11 |
|          | 00,0  | 10yr ave. | \$43 | \$40 | \$34 | \$34 | \$30 | \$28 | \$27 | \$25 | \$24 | \$23 | \$22 | \$21 | \$20 | \$18 | \$16 | \$12 | \$11 | \$10 |
|          | 85%   | Current   | \$39 | \$36 | \$33 | \$31 | \$30 | \$30 | \$29 | \$29 | \$28 | \$28 | \$28 | \$27 | \$24 | \$22 | \$20 | \$15 | \$14 | \$12 |
|          | 5070  | 10yr ave. | \$46 | \$42 | \$36 | \$36 | \$32 | \$30 | \$28 | \$27 | \$25 | \$24 | \$23 | \$23 | \$21 | \$19 | \$17 | \$13 | \$12 | \$10 |

The above shows estimated returns per head for skirted fleece wool. These figures do not take into account the value of skirtings and oddments and do not take into account discounts that may apply for faults under individual circumstances. These figures are based on a market index of 100% and should be used as a guide only. Returns over \$30 / head for fleece wool are highlighted.

Source: Australian Wool Exchange, Australian Wool Innovation, Sydney Futures Exchange, x-rates.com



Table 20: Returns pr head for skirted fleece wool.

| Skirt | ed FL | C Weight             |            |            |                        |            |            |            |                       |                     | Mic         | ron        |                       |             |            |             |            |            |            |                   |
|-------|-------|----------------------|------------|------------|------------------------|------------|------------|------------|-----------------------|---------------------|-------------|------------|-----------------------|-------------|------------|-------------|------------|------------|------------|-------------------|
|       | 2     | Kg                   | 16         | 16.5       | 17                     | 17.5       | 18         | 18.5       | 19                    | 19.5                | 20          | 21         | 22                    | 23          | 24         | 25          | 26         | 28         | 30         | 32                |
|       | 25%   | Current              | \$8<br>\$9 | \$7<br>\$8 | \$6<br>\$7             | \$6<br>\$7 | \$6<br>\$6 | \$6<br>\$6 | \$6<br>\$6            | \$6<br>¢5           | \$6<br>\$5  | \$5<br>\$5 | \$5<br>¢5             | \$5<br>\$4  | \$5<br>\$4 | \$4<br>\$4  | \$4<br>\$3 | \$3<br>\$3 | \$3<br>\$2 | \$2               |
|       |       | 10yr ave.<br>Current | \$9<br>\$9 | ەر<br>\$8  | ֆ7<br>\$8              | ₽7<br>\$7  | ъо<br>\$7  | ъо<br>\$7  | <del>۵</del> ۵<br>\$7 | \$5<br>\$7          | ათ<br>\$7   | ຈວ<br>\$7  | \$5<br>\$7            | \$4<br>\$6  | \$4<br>\$6 | ֆ4<br>\$5   | უკ<br>\$5  | \$3<br>\$3 | ⇒∠<br>\$3  | \$2<br>\$3        |
|       | 30%   | 10yr ave.            | ֆ9<br>\$11 | ъо<br>\$10 | ъо<br>\$9              | ъ7<br>\$9  | ф7<br>\$8  | ъ/<br>\$7  | ֆ/<br>\$7             | ъ7<br>\$6           | Φ7<br>\$6   | Φ7<br>\$6  | ъ7<br>\$6             | ъо<br>\$5   | ъо<br>\$5  | ъэ<br>\$4   | ъэ<br>\$4  | ъз<br>\$3  | აა<br>\$3  | ъз<br>\$2         |
|       |       | Current              | \$11       | \$10       | \$9<br>\$9             | \$9<br>\$9 | фО<br>\$8  | پ<br>\$8   | ہو<br>\$8             | ф0<br>\$8           | \$0<br>\$8  | ф0<br>\$8  | <del>پ</del> و<br>\$8 | φ3<br>\$8   | \$3<br>\$7 | φ4<br>\$6   | φ4<br>\$5  | \$3<br>\$4 | \$3<br>\$4 | φ <u>2</u><br>\$3 |
|       | 35%   | 10yr ave.            | \$13       | \$12       | <del>پ</del> ه<br>\$10 | φ9<br>\$10 | фо<br>\$9  | фо<br>\$8  | фо<br>\$8             | <del>,</del><br>\$7 | фо<br>\$7   | фо<br>\$7  | фо<br>\$6             | фо<br>\$6   | پر<br>\$6  | ф0<br>\$5   | \$5<br>\$5 | \$4<br>\$4 | φ4<br>\$3  | \$3               |
|       |       | Current              | \$12       | \$11       | \$10                   | \$10       | φ3<br>\$10 | \$9        | \$9                   | φ7<br>\$9           | φ7<br>\$9   | φ7<br>\$9  | \$9                   | \$9         | \$8        | φ3<br>\$7   | \$6        | \$5        | \$3<br>\$4 | \$3<br>\$4        |
|       | 40%   | 10yr ave.            | \$14       | \$13       | \$11                   | \$11       | \$10       | \$9        | \$9                   | \$8                 | \$8         | \$8        | \$7                   | \$7         | \$7        | \$6         | \$5        | \$4        | ¢-<br>\$4  | \$3               |
|       |       | Current              | \$14       | \$13       | \$12                   | \$11       | \$11       | \$11       | \$10                  | \$10                | \$10        | \$10       | \$10                  | \$10        | \$9        | \$8         | \$7        | \$5        | \$5        | \$4               |
|       | 45%   | 10yr ave.            | \$16       | \$15       | \$13                   | \$13       | \$11       | \$11       | \$10                  | \$9                 | \$9         | \$9        | \$8                   | \$8         | \$7        | \$7         | \$6        | \$5        | \$4        | \$4               |
| Dry)  | 500/  | Current              | \$15       | \$14       | \$13                   | \$12       | ,<br>\$12  | ,<br>\$12  | \$12                  | \$11                | \$11        | \$11       | \$11                  | \$11        | \$10       | \$9         | \$8        | \$6        | \$5        | \$5               |
|       | 50%   | 10yr ave.            | \$18       | \$16       | \$14                   | \$14       | \$13       | \$12       | \$11                  | \$11                | \$10        | \$10       | \$9                   | \$9         | \$8        | \$7         | \$7        | \$5        | \$5        | \$4               |
| (Sch  | 55%   | Current              | \$17       | \$16       | \$14                   | \$14       | \$13       | \$13       | \$13                  | \$12                | \$12        | \$12       | \$12                  | \$12        | \$11       | \$9         | \$8        | \$6        | \$6        | \$5               |
| S)    | 55%   | 10yr ave.            | \$20       | \$18       | \$16                   | \$16       | \$14       | \$13       | \$12                  | \$12                | \$11        | \$10       | \$10                  | \$10        | \$9        | \$8         | \$7        | \$6        | \$5        | \$4               |
| Yield | 60%   | Current              | \$18       | \$17       | \$15                   | \$15       | \$14       | \$14       | \$14                  | \$13                | \$13        | \$13       | \$13                  | \$13        | \$12       | \$10        | \$9        | \$7        | \$6        | \$6               |
| Υie   | 00 /8 | 10yr ave.            | \$22       | \$20       | \$17                   | \$17       | \$15       | \$14       | \$13                  | \$13                | \$12        | \$11       | \$11                  | \$11        | \$10       | \$9         | \$8        | \$6        | \$5        | \$5               |
|       | 65%   | Current              | \$20       | \$18       | \$17                   | \$16       | \$16       | \$15       | \$15                  | \$15                | \$14        | \$14       | \$14                  | \$14        | \$12       | \$11        | \$10       | \$8        | \$7        | \$6               |
|       | 0070  | 10yr ave.            | \$23       | \$21       | \$19                   | \$19       | \$16       | \$15       | \$15                  | \$14                | \$13        | \$12       | \$12                  | \$12        | \$11       | \$10        | \$9        | \$7        | \$6        | \$5               |
|       | 70%   | Current              | \$22       | \$20       | \$18                   | \$17       | \$17       | \$16       | \$16                  | \$16                | \$16        | \$15       | \$15                  | \$15        | \$13       | \$12        | \$11       | \$8        | \$8        | \$7               |
|       |       | 10yr ave.            | \$25       | \$23       | \$20                   | \$20       | \$18       | \$17       | \$16                  | \$15                | \$14        | \$13       | \$13                  | \$12        | \$12       | \$10        | \$9        | \$7        | \$6        | \$6               |
|       | 75%   | Current              | \$23       | \$21       | \$19                   | \$18       | \$18       | \$18       | \$17                  | \$17                | \$17        | \$16       | \$16                  | \$16        | \$14       | \$13        | \$11       | \$9        | \$8        | \$7               |
|       |       | 10yr ave.            | \$27       | \$25       | \$21                   | \$21       | \$19       | \$18       | \$17                  | \$16                | \$15        | \$14       | \$14                  | \$13        | \$12       | \$11        | \$10       | \$8        | \$7        | \$6               |
|       | 80%   | Current              | \$25       | \$23       | \$21                   | \$20       | \$19       | \$19       | \$18                  | \$18                | \$18        | \$18       | \$17                  | \$17        | \$15       | \$14        | \$12       | \$9        | \$9        | \$7               |
|       |       | 10yr ave.            | \$29       | \$26       | \$23                   | \$23       | \$20       | \$19       | \$18                  | \$17                | \$16        | \$15       | \$15                  | \$14        | \$13       | \$12        | \$11       | \$8        | \$7        | \$7               |
|       | 85%   | Current              | \$26       | \$24       | \$22                   | \$21       | \$20       | \$20       | \$20                  | \$19<br>¢10         | \$19<br>¢17 | \$19       | \$18                  | \$18<br>¢15 | \$16       | \$15<br>¢10 | \$13       | \$10       | \$9        | \$8<br>¢7         |
|       |       | 10yr ave.            | \$30       | \$28       | \$24                   | \$24       | \$21       | \$20       | \$19                  | \$18                | \$17        | \$16       | \$16                  | \$15        | \$14       | \$12        | \$11       | \$9        | \$8        | \$7               |

The above shows estimated returns per head for skirted fleece wool. These figures do not take into account the value of skirtings and oddments and do not take into account discounts that may apply for faults under individual circumstances. These figures are based on a market index of 100% and should be used as a guide only. Returns over \$30 / head for fleece wool are highlighted.

Source: Australian Wool Exchange, Australian Wool Innovation, Sydney Futures Exchange, x-rates.com