



JEMALONG WOOL BULLETIN
(week ending 15/01/2004)

Table 1: Northern Market Prices

Micron Price Guides	Current MPG Price	Weekly Change	10-yr Average	Current Price to Average	This time last year	Year high	Year low
Ind	833	25	766	109%	1191	945	792
18.5	1010	70	1190	85%	1456	1088	911
19	994	69	1052	94%	1363	1053	889
19.5	974	68	1018	96%	1320	1047	877
20	929	29	832	112%	1291	1036	862
21	886	11	741	120%	1279	1035	841
22	869	17	699	124%	1268	1034	836
23	822	21	659	125%	1261	1029	796
24	788	4	642	123%	1233	1015	778
25	693	0	611	113%	1112	938	690
26	641	-2	580	110%	1016	880	636
28	508	2	524	97%	716	647	502
30	437	-10	474	92%	626	550	432
32	380	-2	453	84%	588	510	380
MC	469	10	415	113%	672	514	440

Australian Dollar 0.7745

NORTHERN REGION MARKET REPORT

Auction sales were held in Sydney and Melbourne this week with no sales in Fremantle. The national offering this week was again small with only approximately 40,000 bales on offer.

After a positive week last week the market opened significantly higher on Wednesday, particularly for finer fleece wools. Prices for 18 and 19 micron merino fleeces were up to 50-70c/kg clean dearer, with high demand for better style 40+nkt wools being the biggest driver of prices. The medium to broader merino fleece wools were also dearer, rising 35-40c/kg clean for the day. The buying activity on Wednesday indicated strong demand from Europe and China providing good competition and pushing prices up.

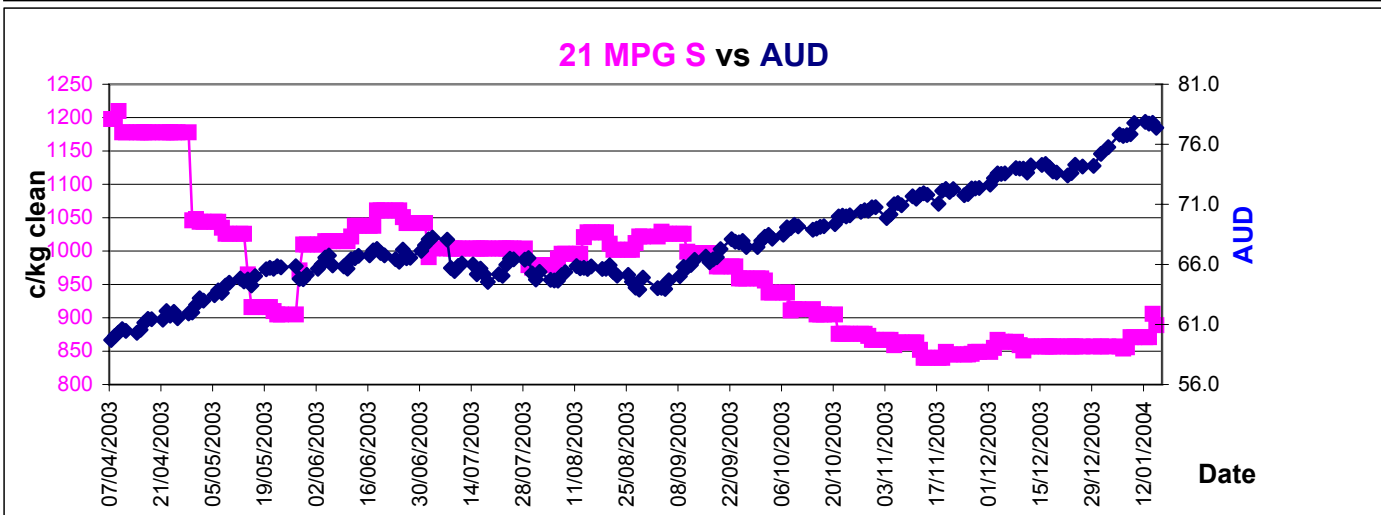
The market was firm again on Thursday with the finer merino fleeces being the most in demand with prices around 10-15c/kg higher compared to the previous day. Merino fleeces 21 micron and broader were tending cheaper by 5-10c/kg clean. Merino skirtings were slightly dearer for the week, up 10-15c/kg clean while crossbred fleeces were slightly cheaper for the week.

The offering this week was predominantly Best Style and the lower VM, 40+nkt wools attracted much higher demand and prices than the lesser style, lower nkt fleece wools, particularly on Thursday. While the increase in demand this week has been pleasing for growers there is no certainty how long it may continue. Selling opportunities for broader merino wools still remain very good with current prices trading in the top 20% of prices since 1995. It is interesting to note that the higher demand for finer wools this week has seen the price differential between the fine end and the broader end begin to widen again.

Macquarie Wool Futures quotes were firmer on Tuesday and Wednesday 20-30c/kg clean before easing on Thursday.

Sales continue in Sydney and Melbourne and Fremantle next week.

Comments: Phil Roberts.(Wooltrade)



Source: AWEX, SFE, Macquarie Bank

Disclaimer: While all due care has been taken in preparation of this document, no responsibility is taken by "broker" or its staff for the accuracy of the information contained herein.

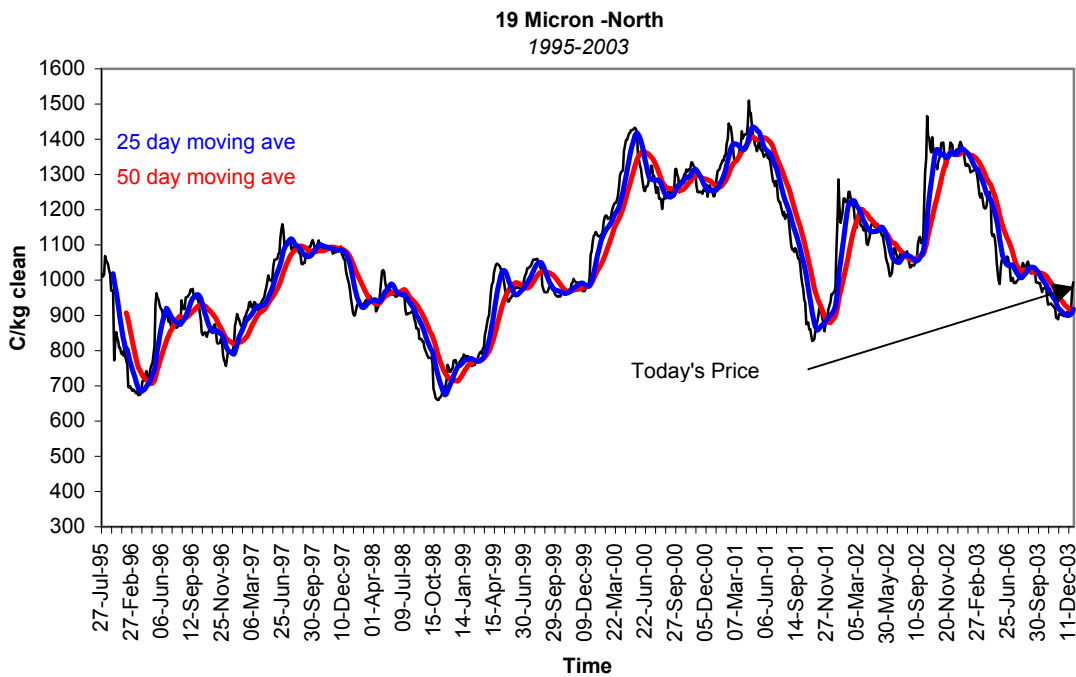


JEMALONG WOOL BULLETIN
(week ending 15/01/2004)

Table 3: Northern Market Deciles

Micron Price Guide (1995-2003)

	19	20	21	22	23	24	25	26	28	MC
Current	994	929	886	869	822	788	693	508	380	469
90%	793	650	523	469	434	427	416	394	339	261
80%	888	697	555	498	477	467	452	420	367	292
70%	945	727	610	544	510	487	471	448	399	333
60%	976	746	644	595	532	511	493	468	435	359
50%	1044	768	666	634	570	547	537	497	456	393
40%	1090	813	693	660	608	584	569	518	475	434
30%	1173	870	736	693	633	611	628	547	493	463
20%	1261	942	874	767	692	688	845	600	528	495
10%	1339	1021	1011	1014	1004	995	964	730	570	583





JEMALONG WOOL BULLETIN

(week ending 15/01/2004)

Macquarie Wool Futures

Delivery Month	18	19	Diff. to Spot	20	Diff. to Spot	21	Diff. to Spot	22	Diff. to Spot	23	Diff. to Spot	24	Diff. to Spot	25	Diff. to Spot	XB	Diff to Spot
Jan-04	1030	1000	6	940	11	890	4	860	-9	805	-17	765	-23	690	-3	530	22
Mar-04	1035	1000	6	940	11	890	4	860	-9	805	-17	765	-23	690	-3	530	22
May-04	1035	1000	6	935	6	890	4	855	-14	805	-17	765	-23	690	-3	530	22
Jul-04	1045	1015	21	930	1	885	-1	850	-19	800	-22	765	-23	690	-3	525	17
Sep-04	1065	1035	41	925	-4	880	-6	845	-24	795	-27	765	-23	705	12	525	17
Nov-04	1075	1045	51	920	-9	880	-6	845	-24	795	-27	765	-23	710	17	525	17
Jan-05	1080	1040	46	920	-9	880	-6	845	-24	800	-22	770	-18	715	22	525	17
Mar-05	1075	1035	41	910	-19	870	-16	840	-29	800	-22	770	-18	715	22	520	12
May-05	1075	1030	36	910	-19	870	-16	840	-29	800	-22	770	-18	720	27	520	12
Jul-05	1075	1030	36	905	-24	870	-16	840	-29	800	-22	775	-13	720	27	525	17
Sep-05	1097	1020	26	905	-24	869	-17	839	-30	810	-12	780	-8	725	32	530	22
Nov-05	1113	1010	16	905	-24	868	-18	838	-31	810	-12	785	-3	730	37	533	25

