



Table 1: Northern Region Micron Price Guides

| CURRENT MARKET | | | | 12 MONTH COMPARISONS | | | | | | 3 YEAR COMPARISONS | | | | | *10 YEAR COMPARISONS | | | | | |
|----------------|------------|-----------|--|----------------------|--------------|--|----------|--|-----------|--------------------|------|------|---------|------------|----------------------|--------------------------|------|---------|--------------|------------|
| Mic. | 15/11/2012 | 8/11/2012 | | 16/11/2011 | Now | | Now | | Now | | | | Now | | | * 16-17.5um since Aug 05 | | | Now | |
| Price | Current | Weekly | | This time | compared | | compared | | compared | | Low | High | Average | compared | Percentile | Low | High | Average | compared | Percentile |
| Guides | Price | Change | | Last Year | to Last Year | | to Low | | to High | | | | | to 3yr ave | | | | | to *10yr ave | |
| NRI | 1037 | +7 0.7% | | 1249 | -212 -17% | | +93 10% | | -246 -19% | | 880 | 1491 | 1125 | -88 -8% | 42% | 657 | 1491 | 934 | +103 11% | 78% |
| 16* | 1690 | 0 | | 2100 | -410 -20% | | +140 9% | | -660 -28% | | 1385 | 2800 | 2003 | -313 -16% | 39% | 1390 | 2800 | 1804 | -114 -6% | 63% |
| 16.5* | 1530 | -20 -1.3% | | 1880 | -350 -19% | | +140 10% | | -520 -25% | | 1280 | 2680 | 1846 | -316 -17% | 39% | 1267 | 2680 | 1657 | -127 -8% | 63% |
| 17* | 1390 | -40 -2.9% | | 1700 | -310 -18% | | +100 8% | | -410 -23% | | 1180 | 2530 | 1686 | -296 -18% | 37% | 1100 | 2530 | 1428 | -38 -3% | 59% |
| 17.5* | 1305 | -35 -2.7% | | 1580 | -275 -17% | | +75 6% | | -390 -23% | | 1160 | 2360 | 1585 | -280 -18% | 37% | 1020 | 2360 | 1437 | -132 -9% | 52% |
| 18 | 1270 | -31 -2.4% | | 1564 | -294 -19% | | +122 11% | | -333 -21% | | 1128 | 2193 | 1498 | -228 -15% | 39% | 916 | 2193 | 1258 | +12 1% | 66% |
| 18.5 | 1234 | -13 -1.1% | | 1519 | -285 -19% | | +118 11% | | -319 -21% | | 1082 | 1963 | 1412 | -178 -13% | 40% | 843 | 1963 | 1189 | +45 4% | 67% |
| 19 | 1200 | +5 0.4% | | 1449 | -249 -17% | | +116 11% | | -310 -21% | | 1029 | 1776 | 1325 | -125 -9% | 41% | 803 | 1776 | 1116 | +84 8% | 74% |
| 19.5 | 1161 | +16 1.4% | | 1418 | -257 -18% | | +104 10% | | -297 -20% | | 954 | 1670 | 1243 | -82 -7% | 46% | 749 | 1670 | 1049 | +112 11% | 77% |
| 20 | 1133 | +34 3.0% | | 1370 | -237 -17% | | +86 8% | | -290 -20% | | 904 | 1588 | 1180 | -47 -4% | 47% | 700 | 1588 | 992 | +141 14% | 80% |
| 21 | 1128 | +44 3.9% | | 1310 | -182 -14% | | +92 9% | | -272 -19% | | 875 | 1522 | 1149 | -21 -2% | 49% | 668 | 1522 | 951 | +177 19% | 81% |
| 22 | 1086 | +39 3.6% | | 1222 | -136 -11% | | +71 7% | | -278 -20% | | 852 | 1461 | 1114 | -28 -3% | 48% | 659 | 1461 | 922 | +164 18% | 81% |
| 23 | 1076 | +40 3.7% | | 1118 | -42 -4% | | +74 7% | | -271 -20% | | 819 | 1347 | 1067 | +9 1% | 55% | 651 | 1347 | 892 | +184 21% | 83% |
| 24 | 990 | +9 0.9% | | 1038 | -48 -5% | | +50 5% | | -223 -18% | | 763 | 1213 | 977 | +13 1% | 51% | 638 | 1251 | 838 | +152 18% | 80% |
| 25 | 859 | -48 -5.6% | | 889 | -30 -3% | | +1 0% | | -190 -18% | | 650 | 1049 | 851 | +8 1% | 42% | 566 | 1128 | 740 | +119 16% | 75% |
| 26 | 808 | -13 -1.6% | | 763 | +45 6% | | +69 9% | | -131 -14% | | 570 | 939 | 753 | +55 7% | 58% | 532 | 1034 | 671 | +137 20% | 80% |
| 28 | 580 | -4 -0.7% | | 625 | -45 -7% | | +30 5% | | -79 -12% | | 435 | 734 | 571 | +9 2% | 49% | 424 | 756 | 521 | +59 11% | 77% |
| 30 | 531 | 0 | | 590 | -59 -10% | | +25 5% | | -87 -14% | | 378 | 670 | 516 | +15 3% | 48% | 343 | 670 | 458 | +73 16% | 79% |
| 32 | 468 | -1 -0.2% | | 558 | -90 -16% | | +46 11% | | -118 -20% | | 331 | 638 | 462 | +6 1% | 48% | 297 | 638 | 411 | +57 14% | 79% |
| MC | 628 | +1 0.2% | | 726 | -98 -13% | | +116 23% | | -128 -17% | | 532 | 831 | 672 | -44 -7% | 34% | 380 | 831 | 538 | +90 17% | 78% |

Note:

* Due to the irregular market quoting for some fine wool categories, figures shown relating to micron categories below 18 micron are an estimate based on the AWEX Premium & Discounts Report & other available information.

* For any category, where there is insufficient quantity offered to enable AWEX to quote, a quote will be provided based on the best available information.

* 10 Year data is not available for some micron categories, which may result in blank spaces in the table above.

Definitions:

* A Percentile, is a value on a scale of one hundred that indicates the percent of a distribution that is equal to or below it. In general a percentile between 25% and 75% is considered normal, a percentile below 25% is considered below normal and a percentile above 75% is considered above normal.

Three and ten year percentiles shown in the table above, detail the period of time during the past 3 & 10 years that the market has traded either at or below its current price.

The higher the percentile, the stronger the market.

Source: Australian Wool Exchange, Australian Wool Innovation, Sydney Futures Exchange, x-rates.com

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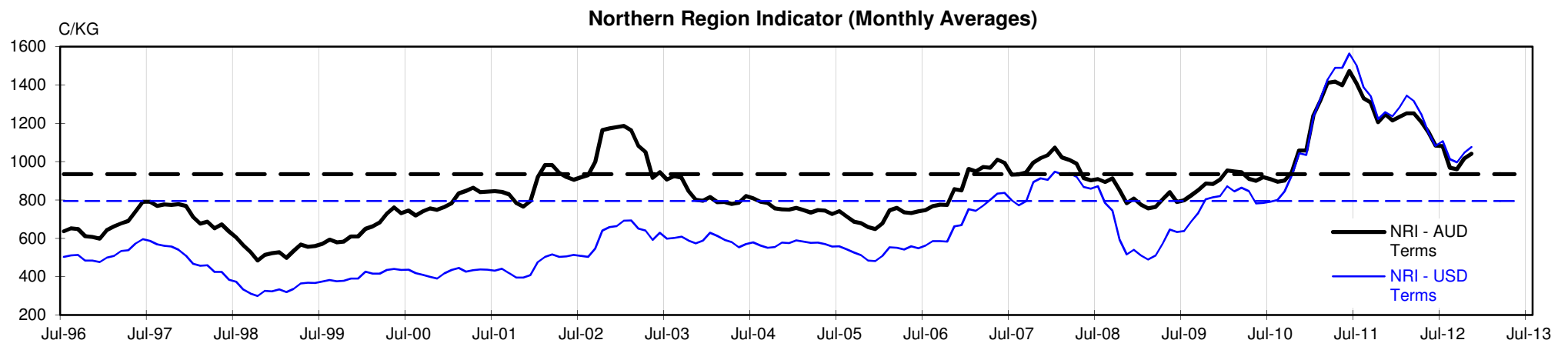
MARKET COMMENTARY

One Australian Dollar = 1.024276 US as of: 15/11/2012

NORTHERN REGION –Sale Week 20/12 (57,153 bales offered nationally)

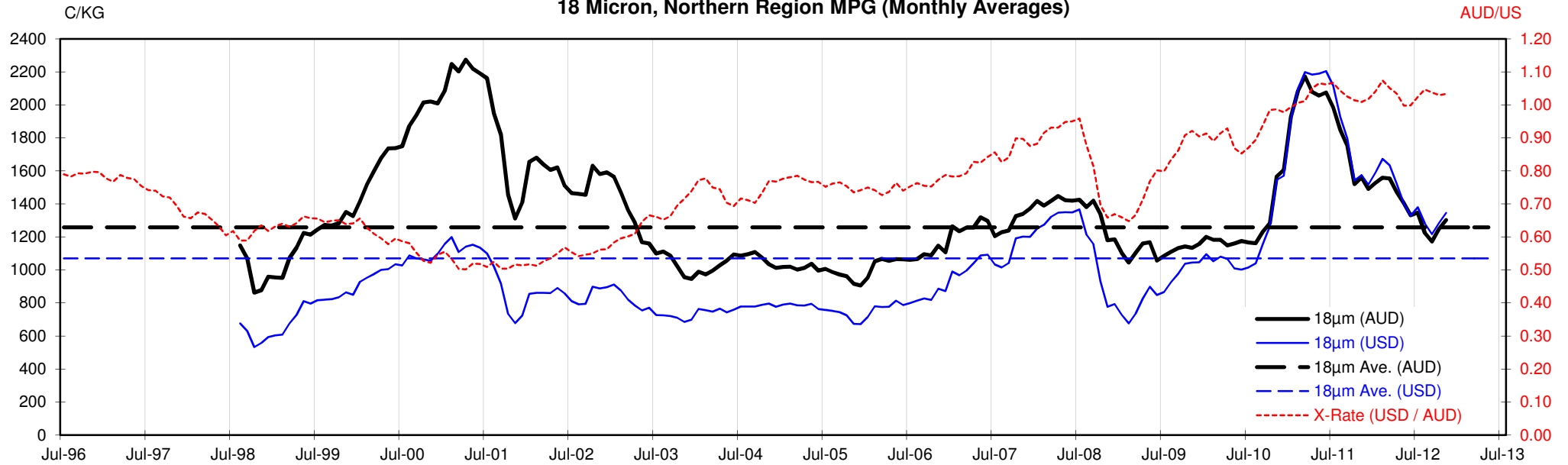
Wednesdays market (in line with the Tuesdays sales in the south) continued to lose ground, despite the optimism of late last week. 19 micron and broader, merino fleece fell 10 to 20 cents while 18 micron and finer lost 50-60 cents. A late rally did however increase buyer support for most microns. Merino skirtings also lost ground, retreating 35-45 cents, with the gap between the lower Vm types and the burrier types narrowing. Locks ended 10 cents cheaper while stains & crutchings remained unchanged. Crossbreds were less affected with only minor reductions of around 10 cents for 27-30 microns. 12.6% PI

Thursdays market saw considerable turnarounds as buyers pushed the market back into positive territory. Broad microns posted significant gains of 50 cents while the medium range ended generally 30 cents dearer. 18.5 microns and finer also improved with the lower style & strength lots most affected. Merino skirtings also gained ground with the main focus on the 19 micron area with 3-5% Vm, which finished 10-20 cents dearer. All oddments were well supported with crutchings gaining 15 cents, locks 5 and stains also closing in sellers favour. Crossbreds only made minor movements as 27 to 30 micron lifted by 5 cents. 6.0% PI

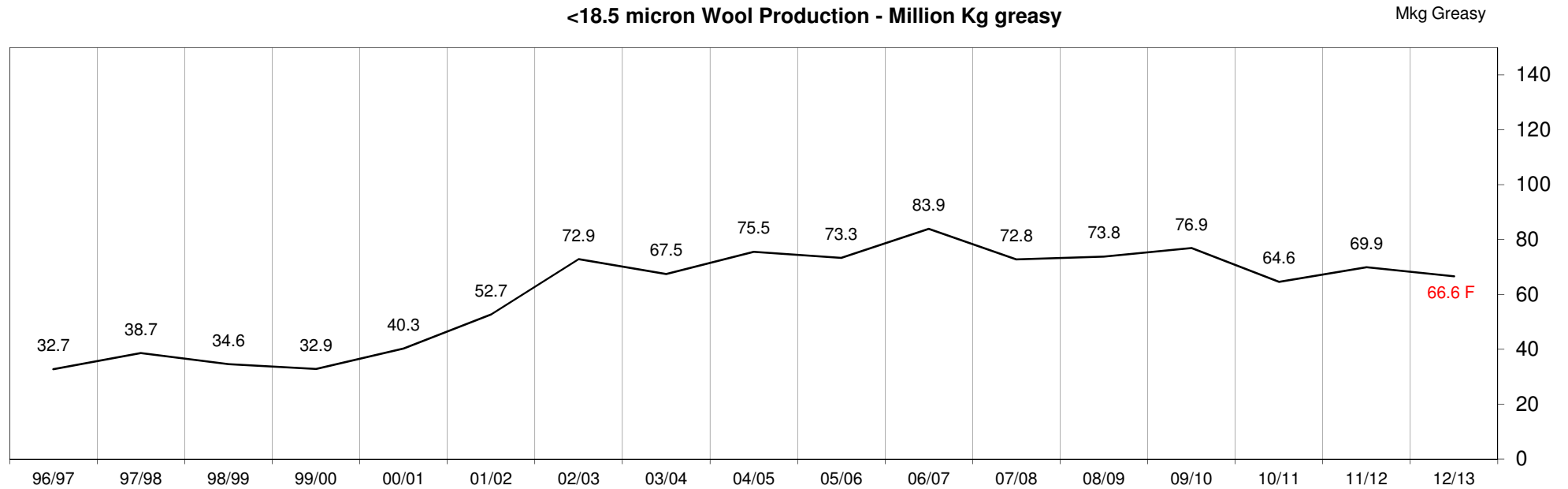


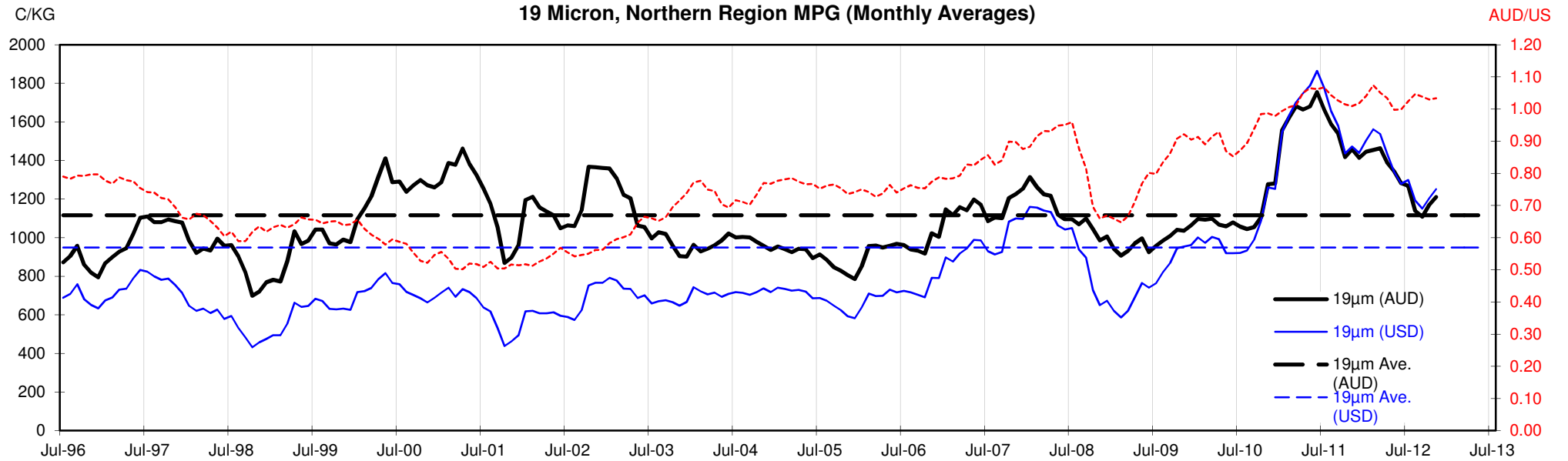


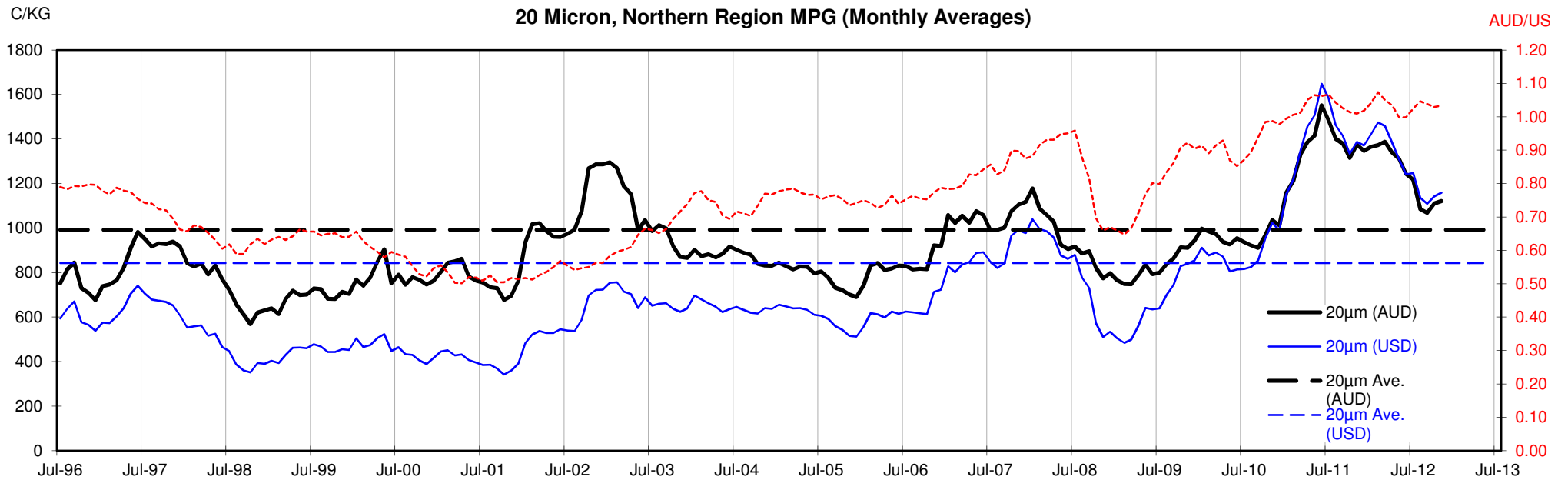
18 Micron, Northern Region MPG (Monthly Averages)

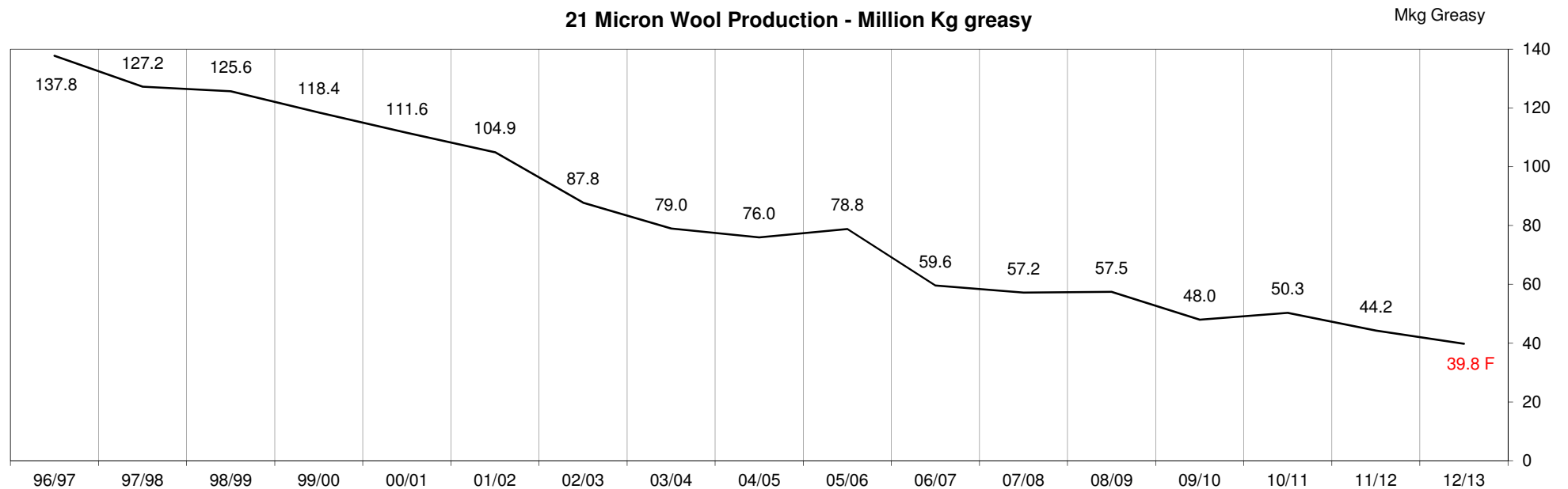
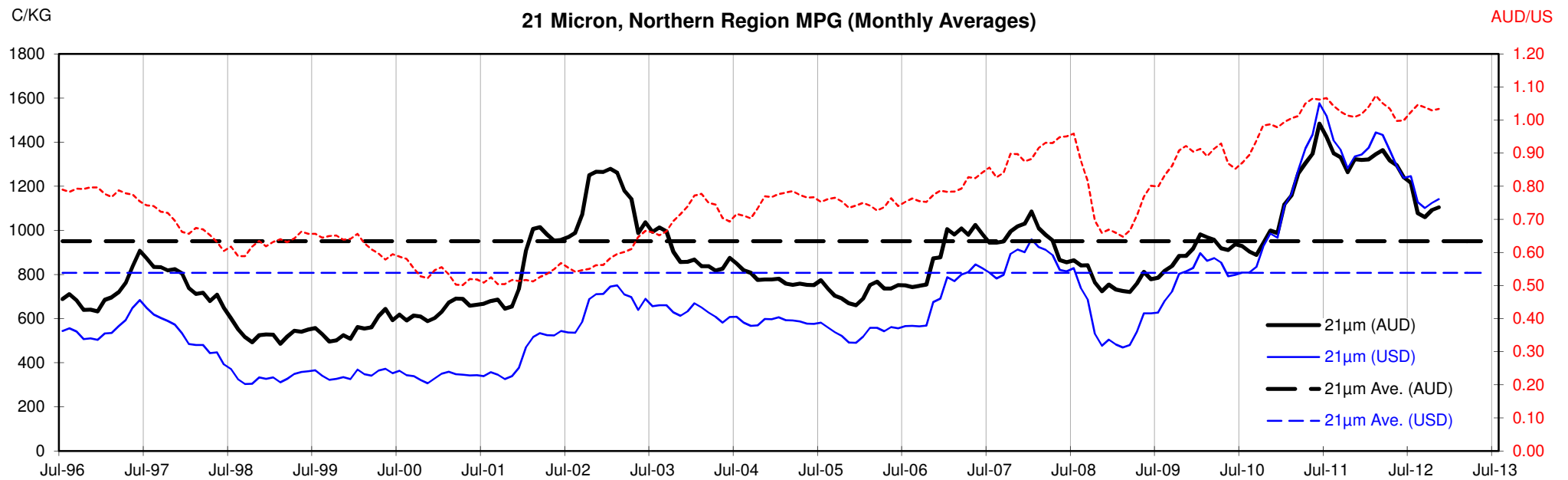


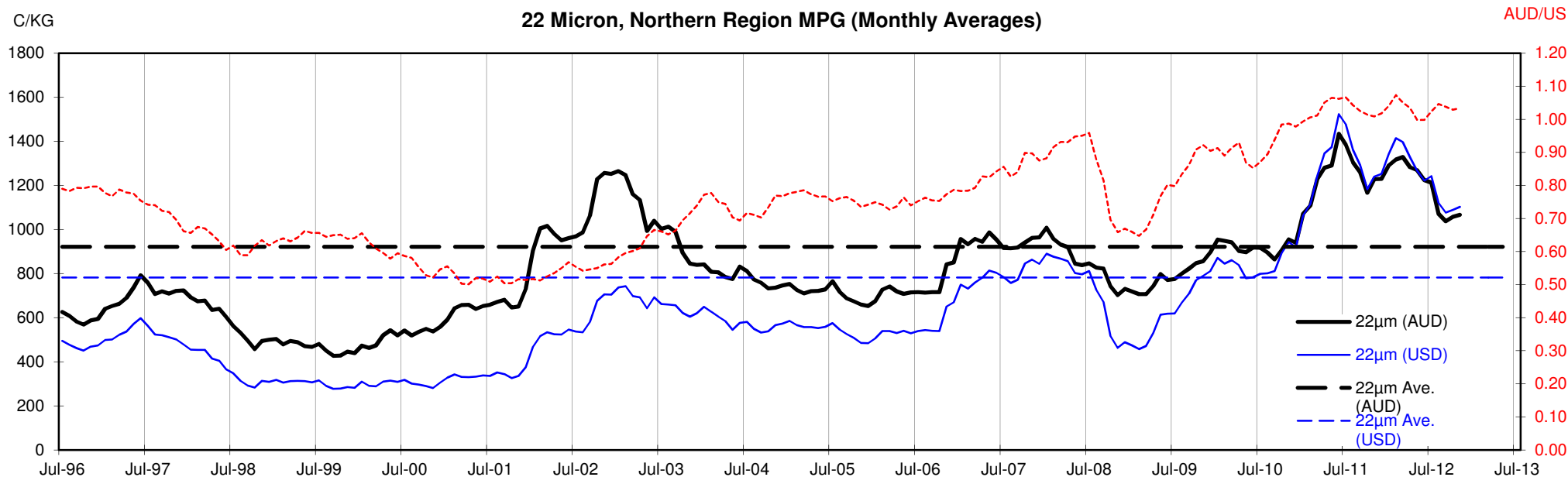
<18.5 micron Wool Production - Million Kg greasy

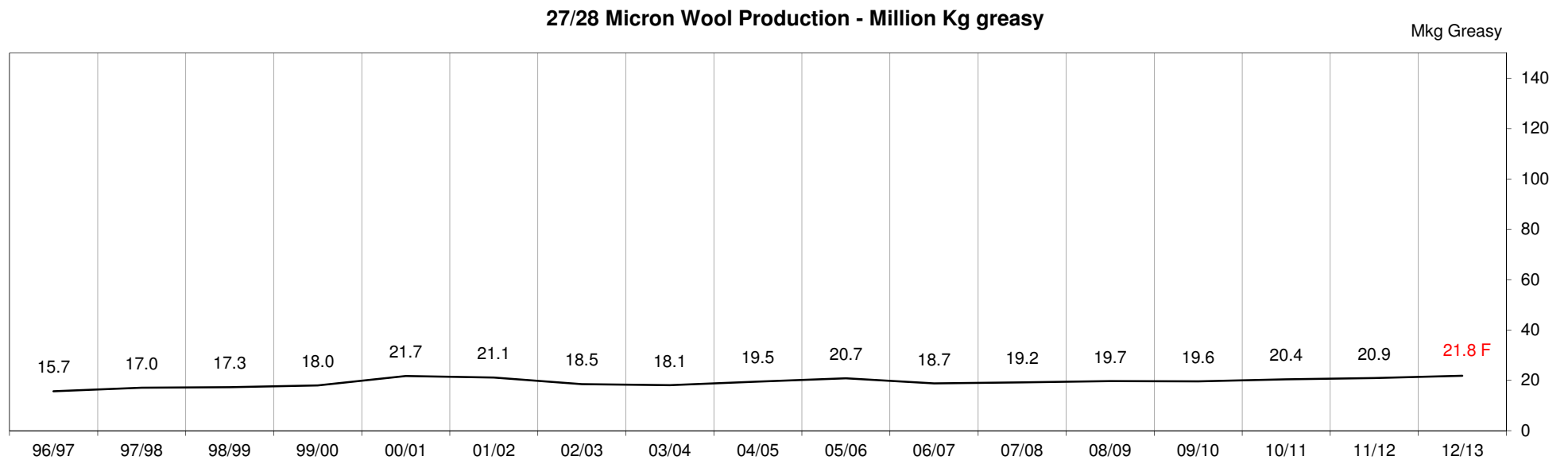
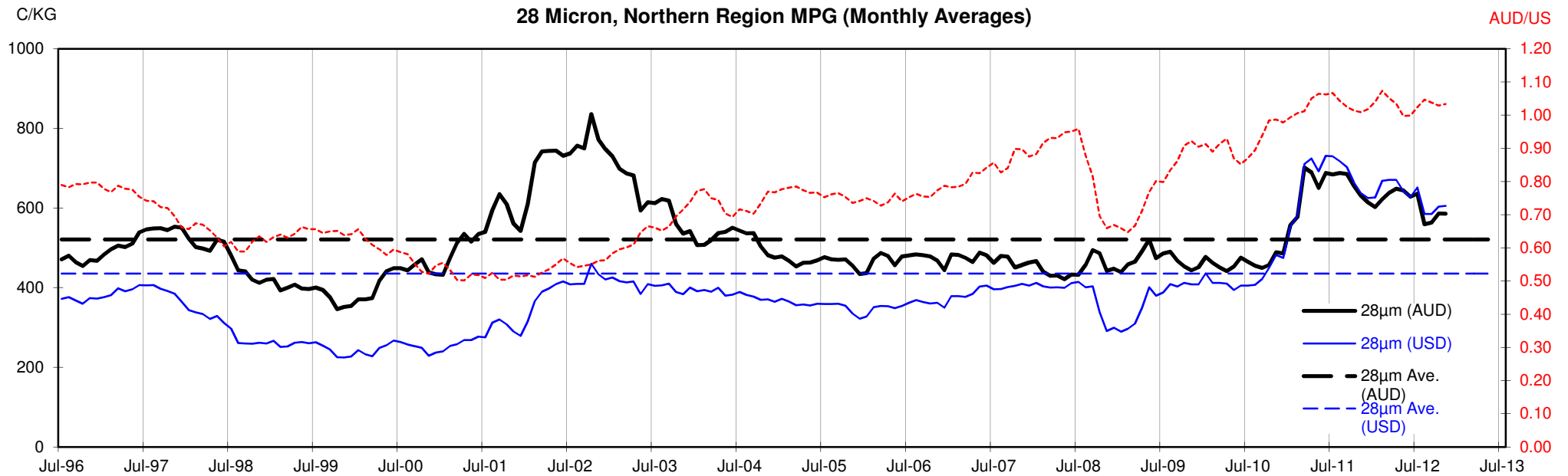












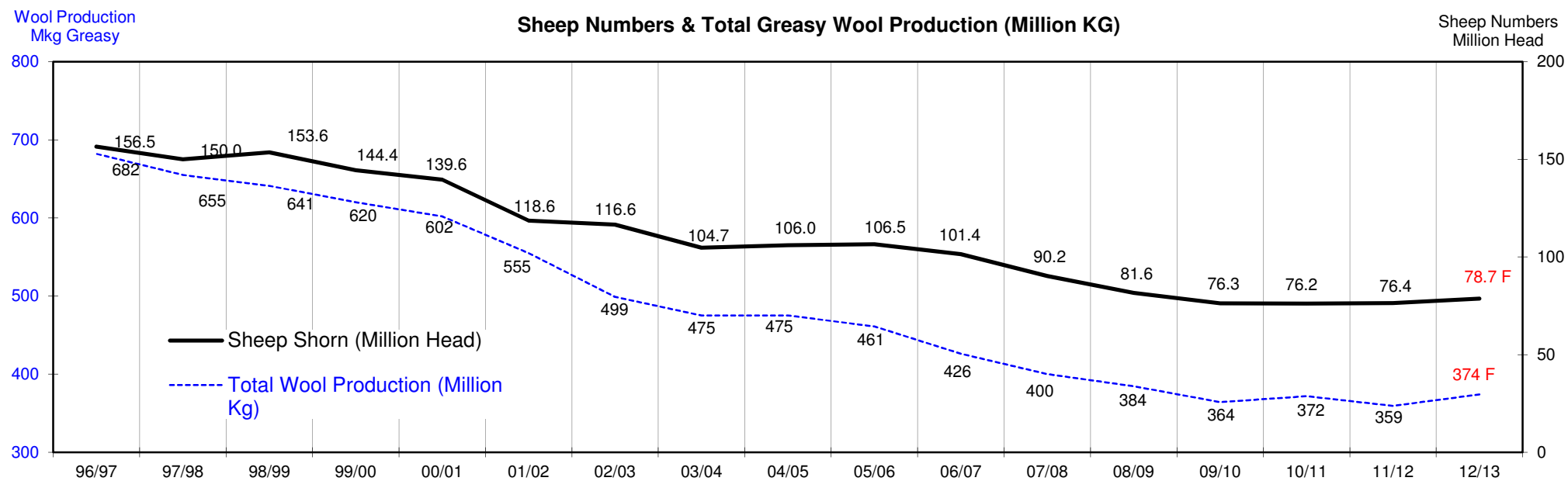
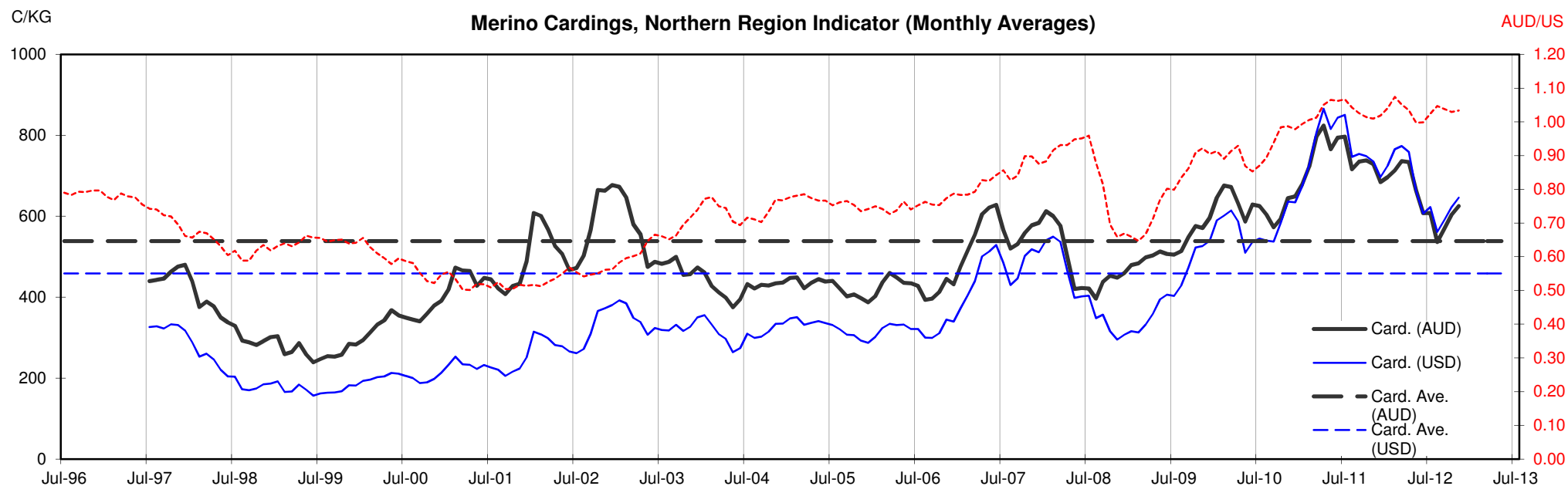




Table 13: Returns pr head for skirted fleece wool.

| Skirted FLC Weight | | | Micron | | | | | | | | | | | | | | | | | |
|--------------------|-----------|-----------|--------|-------|-------|-------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|
| | | | 16 | 16.5 | 17 | 17.5 | 18 | 18.5 | 19 | 19.5 | 20 | 21 | 22 | 23 | 24 | 25 | 26 | 28 | 30 | 32 |
| Yield (Sch Dry) | 9 Kg | | | | | | | | | | | | | | | | | | | |
| | 25% | Current | \$38 | \$34 | \$31 | \$29 | \$29 | \$28 | \$27 | \$26 | \$25 | \$25 | \$24 | \$24 | \$22 | \$19 | \$18 | \$13 | \$12 | \$11 |
| | | 10yr ave. | \$41 | \$37 | \$32 | \$32 | \$28 | \$27 | \$25 | \$24 | \$22 | \$21 | \$21 | \$20 | \$19 | \$17 | \$15 | \$12 | \$10 | \$9 |
| | 30% | Current | \$46 | \$41 | \$38 | \$35 | \$34 | \$33 | \$32 | \$31 | \$31 | \$30 | \$29 | \$29 | \$27 | \$23 | \$22 | \$16 | \$14 | \$13 |
| | | 10yr ave. | \$49 | \$45 | \$39 | \$39 | \$34 | \$32 | \$30 | \$28 | \$27 | \$26 | \$25 | \$24 | \$23 | \$20 | \$18 | \$14 | \$12 | \$11 |
| | 35% | Current | \$53 | \$48 | \$44 | \$41 | \$40 | \$39 | \$38 | \$37 | \$36 | \$36 | \$34 | \$34 | \$31 | \$27 | \$25 | \$18 | \$17 | \$15 |
| | | 10yr ave. | \$57 | \$52 | \$45 | \$45 | \$40 | \$37 | \$35 | \$33 | \$31 | \$30 | \$29 | \$28 | \$26 | \$23 | \$21 | \$16 | \$14 | \$13 |
| | 40% | Current | \$61 | \$55 | \$50 | \$47 | \$46 | \$44 | \$43 | \$42 | \$41 | \$41 | \$39 | \$39 | \$36 | \$31 | \$29 | \$21 | \$19 | \$17 |
| | | 10yr ave. | \$65 | \$60 | \$51 | \$52 | \$45 | \$43 | \$40 | \$38 | \$36 | \$34 | \$33 | \$32 | \$30 | \$27 | \$24 | \$19 | \$16 | \$15 |
| | 45% | Current | \$68 | \$62 | \$56 | \$53 | \$51 | \$50 | \$49 | \$47 | \$46 | \$46 | \$44 | \$44 | \$40 | \$35 | \$33 | \$23 | \$22 | \$19 |
| | | 10yr ave. | \$73 | \$67 | \$58 | \$58 | \$51 | \$48 | \$45 | \$42 | \$40 | \$39 | \$37 | \$36 | \$34 | \$30 | \$27 | \$21 | \$19 | \$17 |
| | 50% | Current | \$76 | \$69 | \$63 | \$59 | \$57 | \$56 | \$54 | \$52 | \$51 | \$51 | \$49 | \$48 | \$45 | \$39 | \$36 | \$26 | \$24 | \$21 |
| | | 10yr ave. | \$81 | \$75 | \$64 | \$65 | \$57 | \$54 | \$50 | \$47 | \$45 | \$43 | \$41 | \$40 | \$38 | \$33 | \$30 | \$23 | \$21 | \$18 |
| | 55% | Current | \$84 | \$76 | \$69 | \$65 | \$63 | \$61 | \$59 | \$57 | \$56 | \$56 | \$54 | \$53 | \$49 | \$43 | \$40 | \$29 | \$26 | \$23 |
| | | 10yr ave. | \$89 | \$82 | \$71 | \$71 | \$62 | \$59 | \$55 | \$52 | \$49 | \$47 | \$46 | \$44 | \$41 | \$37 | \$33 | \$26 | \$23 | \$20 |
| | 60% | Current | \$91 | \$83 | \$75 | \$70 | \$69 | \$67 | \$65 | \$63 | \$61 | \$61 | \$59 | \$58 | \$53 | \$46 | \$44 | \$31 | \$29 | \$25 |
| | | 10yr ave. | \$97 | \$89 | \$77 | \$78 | \$68 | \$64 | \$60 | \$57 | \$54 | \$51 | \$50 | \$48 | \$45 | \$40 | \$36 | \$28 | \$25 | \$22 |
| | 65% | Current | \$99 | \$90 | \$81 | \$76 | \$74 | \$72 | \$70 | \$68 | \$66 | \$66 | \$64 | \$63 | \$58 | \$50 | \$47 | \$34 | \$31 | \$27 |
| | | 10yr ave. | \$106 | \$97 | \$84 | \$84 | \$74 | \$70 | \$65 | \$61 | \$58 | \$56 | \$54 | \$52 | \$49 | \$43 | \$39 | \$30 | \$27 | \$24 |
| | 70% | Current | \$106 | \$96 | \$88 | \$82 | \$80 | \$78 | \$76 | \$73 | \$71 | \$71 | \$68 | \$68 | \$62 | \$54 | \$51 | \$37 | \$33 | \$29 |
| | | 10yr ave. | \$114 | \$104 | \$90 | \$91 | \$79 | \$75 | \$70 | \$66 | \$62 | \$60 | \$58 | \$56 | \$53 | \$47 | \$42 | \$33 | \$29 | \$26 |
| | 75% | Current | \$114 | \$103 | \$94 | \$88 | \$86 | \$83 | \$81 | \$78 | \$76 | \$76 | \$73 | \$73 | \$67 | \$58 | \$55 | \$39 | \$36 | \$32 |
| | | 10yr ave. | \$122 | \$112 | \$96 | \$97 | \$85 | \$80 | \$75 | \$71 | \$67 | \$64 | \$62 | \$60 | \$57 | \$50 | \$45 | \$35 | \$31 | \$28 |
| | 80% | Current | \$122 | \$110 | \$100 | \$94 | \$91 | \$89 | \$86 | \$84 | \$82 | \$81 | \$78 | \$77 | \$71 | \$62 | \$58 | \$42 | \$38 | \$34 |
| | | 10yr ave. | \$130 | \$119 | \$103 | \$103 | \$91 | \$86 | \$80 | \$76 | \$71 | \$68 | \$66 | \$64 | \$60 | \$53 | \$48 | \$38 | \$33 | \$30 |
| | 85% | Current | \$129 | \$117 | \$106 | \$100 | \$97 | \$94 | \$92 | \$89 | \$87 | \$86 | \$83 | \$82 | \$76 | \$66 | \$62 | \$44 | \$41 | \$36 |
| | 10yr ave. | \$138 | \$127 | \$109 | \$110 | \$96 | \$91 | \$85 | \$80 | \$76 | \$73 | \$71 | \$68 | \$64 | \$57 | \$51 | \$40 | \$35 | \$31 | |

The above shows estimated returns per head for skirted fleece wool. These figures do not take into account the value of skirtings and oddments and do not take into account discounts that may apply for faults under individual circumstances. These figures are based on a market index of 100% and should be used as a guide only. Returns over \$30 / head for fleece wool are highlighted.

Source: Australian Wool Exchange, Australian Wool Innovation, Sydney Futures Exchange, x-rates.com

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Table 14: Returns pr head for skirted fleece wool.

| Skirted FLC Weight | | | Micron | | | | | | | | | | | | | | | | | |
|--------------------|-----|-----------|--------|-------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|
| 8 Kg | | | 16 | 16.5 | 17 | 17.5 | 18 | 18.5 | 19 | 19.5 | 20 | 21 | 22 | 23 | 24 | 25 | 26 | 28 | 30 | 32 |
| Yield (Sch Dry) | 25% | Current | \$34 | \$31 | \$28 | \$26 | \$25 | \$25 | \$24 | \$23 | \$23 | \$23 | \$22 | \$22 | \$20 | \$17 | \$16 | \$12 | \$11 | \$9 |
| | | 10yr ave. | \$36 | \$33 | \$29 | \$29 | \$25 | \$24 | \$22 | \$21 | \$20 | \$19 | \$18 | \$18 | \$17 | \$15 | \$13 | \$10 | \$9 | \$8 |
| | 30% | Current | \$41 | \$37 | \$33 | \$31 | \$30 | \$30 | \$29 | \$28 | \$27 | \$27 | \$26 | \$26 | \$24 | \$21 | \$19 | \$14 | \$13 | \$11 |
| | | 10yr ave. | \$43 | \$40 | \$34 | \$34 | \$30 | \$29 | \$27 | \$25 | \$24 | \$23 | \$22 | \$21 | \$20 | \$18 | \$16 | \$13 | \$11 | \$10 |
| | 35% | Current | \$47 | \$43 | \$39 | \$37 | \$36 | \$35 | \$34 | \$33 | \$32 | \$32 | \$30 | \$30 | \$28 | \$24 | \$23 | \$16 | \$15 | \$13 |
| | | 10yr ave. | \$51 | \$46 | \$40 | \$40 | \$35 | \$33 | \$31 | \$29 | \$28 | \$27 | \$26 | \$25 | \$23 | \$21 | \$19 | \$15 | \$13 | \$12 |
| | 40% | Current | \$54 | \$49 | \$44 | \$42 | \$41 | \$39 | \$38 | \$37 | \$36 | \$36 | \$35 | \$34 | \$32 | \$27 | \$26 | \$19 | \$17 | \$15 |
| | | 10yr ave. | \$58 | \$53 | \$46 | \$46 | \$40 | \$38 | \$36 | \$34 | \$32 | \$30 | \$30 | \$29 | \$27 | \$24 | \$21 | \$17 | \$15 | \$13 |
| | 45% | Current | \$61 | \$55 | \$50 | \$47 | \$46 | \$44 | \$43 | \$42 | \$41 | \$41 | \$39 | \$39 | \$36 | \$31 | \$29 | \$21 | \$19 | \$17 |
| | | 10yr ave. | \$65 | \$60 | \$51 | \$52 | \$45 | \$43 | \$40 | \$38 | \$36 | \$34 | \$33 | \$32 | \$30 | \$27 | \$24 | \$19 | \$16 | \$15 |
| | 50% | Current | \$68 | \$61 | \$56 | \$52 | \$51 | \$49 | \$48 | \$46 | \$45 | \$45 | \$43 | \$43 | \$40 | \$34 | \$32 | \$23 | \$21 | \$19 |
| | | 10yr ave. | \$72 | \$66 | \$57 | \$57 | \$50 | \$48 | \$45 | \$42 | \$40 | \$38 | \$37 | \$36 | \$34 | \$30 | \$27 | \$21 | \$18 | \$16 |
| | 55% | Current | \$74 | \$67 | \$61 | \$57 | \$56 | \$54 | \$53 | \$51 | \$50 | \$50 | \$48 | \$47 | \$44 | \$38 | \$36 | \$26 | \$23 | \$21 |
| | | 10yr ave. | \$79 | \$73 | \$63 | \$63 | \$55 | \$52 | \$49 | \$46 | \$44 | \$42 | \$41 | \$39 | \$37 | \$33 | \$30 | \$23 | \$20 | \$18 |
| | 60% | Current | \$81 | \$73 | \$67 | \$63 | \$61 | \$59 | \$58 | \$56 | \$54 | \$54 | \$52 | \$52 | \$48 | \$41 | \$39 | \$28 | \$25 | \$22 |
| | | 10yr ave. | \$87 | \$80 | \$69 | \$69 | \$60 | \$57 | \$54 | \$50 | \$48 | \$46 | \$44 | \$43 | \$40 | \$36 | \$32 | \$25 | \$22 | \$20 |
| | 65% | Current | \$88 | \$80 | \$72 | \$68 | \$66 | \$64 | \$62 | \$60 | \$59 | \$59 | \$56 | \$56 | \$51 | \$45 | \$42 | \$30 | \$28 | \$24 |
| | | 10yr ave. | \$94 | \$86 | \$74 | \$75 | \$65 | \$62 | \$58 | \$55 | \$52 | \$49 | \$48 | \$46 | \$44 | \$38 | \$35 | \$27 | \$24 | \$21 |
| | 70% | Current | \$95 | \$86 | \$78 | \$73 | \$71 | \$69 | \$67 | \$65 | \$63 | \$63 | \$61 | \$60 | \$55 | \$48 | \$45 | \$32 | \$30 | \$26 |
| | | 10yr ave. | \$101 | \$93 | \$80 | \$80 | \$70 | \$67 | \$62 | \$59 | \$56 | \$53 | \$52 | \$50 | \$47 | \$41 | \$38 | \$29 | \$26 | \$23 |
| | 75% | Current | \$101 | \$92 | \$83 | \$78 | \$76 | \$74 | \$72 | \$70 | \$68 | \$68 | \$65 | \$65 | \$59 | \$52 | \$48 | \$35 | \$32 | \$28 |
| | | 10yr ave. | \$108 | \$99 | \$86 | \$86 | \$75 | \$71 | \$67 | \$63 | \$60 | \$57 | \$55 | \$54 | \$50 | \$44 | \$40 | \$31 | \$27 | \$25 |
| | 80% | Current | \$108 | \$98 | \$89 | \$84 | \$81 | \$79 | \$77 | \$74 | \$73 | \$72 | \$70 | \$69 | \$63 | \$55 | \$52 | \$37 | \$34 | \$30 |
| | | 10yr ave. | \$115 | \$106 | \$91 | \$92 | \$81 | \$76 | \$71 | \$67 | \$63 | \$61 | \$59 | \$57 | \$54 | \$47 | \$43 | \$33 | \$29 | \$26 |
| | 85% | Current | \$115 | \$104 | \$95 | \$89 | \$86 | \$84 | \$82 | \$79 | \$77 | \$77 | \$74 | \$73 | \$67 | \$58 | \$55 | \$39 | \$36 | \$32 |
| | | 10yr ave. | \$123 | \$113 | \$97 | \$98 | \$86 | \$81 | \$76 | \$71 | \$67 | \$65 | \$63 | \$61 | \$57 | \$50 | \$46 | \$35 | \$31 | \$28 |

The above shows estimated returns per head for skirted fleece wool. These figures do not take into account the value of skirtings and oddments and do not take into account discounts that may apply for faults under individual circumstances. These figures are based on a market index of 100% and should be used as a guide only. Returns over \$30 / head for fleece wool are highlighted.

Source: Australian Wool Exchange, Australian Wool Innovation, Sydney Futures Exchange, x-rates.com

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Table 15: Returns pr head for skirted fleece wool.

| Skirted FLC Weight | | Micron | | | | | | | | | | | | | | | | | |
|--------------------|-------------|--------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|
| 7 Kg | | 16 | 16.5 | 17 | 17.5 | 18 | 18.5 | 19 | 19.5 | 20 | 21 | 22 | 23 | 24 | 25 | 26 | 28 | 30 | 32 |
| Yield (Sch Dry) | 25% Current | \$30 | \$27 | \$24 | \$23 | \$22 | \$22 | \$21 | \$20 | \$20 | \$20 | \$19 | \$19 | \$17 | \$15 | \$14 | \$10 | \$9 | \$8 |
| | 10yr ave. | \$32 | \$29 | \$25 | \$25 | \$22 | \$21 | \$20 | \$18 | \$17 | \$17 | \$16 | \$16 | \$15 | \$13 | \$12 | \$9 | \$8 | \$7 |
| | 30% Current | \$35 | \$32 | \$29 | \$27 | \$27 | \$26 | \$25 | \$24 | \$24 | \$24 | \$23 | \$23 | \$21 | \$18 | \$17 | \$12 | \$11 | \$10 |
| | 10yr ave. | \$38 | \$35 | \$30 | \$30 | \$26 | \$25 | \$23 | \$22 | \$21 | \$20 | \$19 | \$19 | \$18 | \$16 | \$14 | \$11 | \$10 | \$9 |
| | 35% Current | \$41 | \$37 | \$34 | \$32 | \$31 | \$30 | \$29 | \$28 | \$28 | \$28 | \$27 | \$26 | \$24 | \$21 | \$20 | \$14 | \$13 | \$11 |
| | 10yr ave. | \$44 | \$41 | \$35 | \$35 | \$31 | \$29 | \$27 | \$26 | \$24 | \$23 | \$23 | \$22 | \$21 | \$18 | \$16 | \$13 | \$11 | \$10 |
| | 40% Current | \$47 | \$43 | \$39 | \$37 | \$36 | \$35 | \$34 | \$33 | \$32 | \$32 | \$30 | \$30 | \$28 | \$24 | \$23 | \$16 | \$15 | \$13 |
| | 10yr ave. | \$51 | \$46 | \$40 | \$40 | \$35 | \$33 | \$31 | \$29 | \$28 | \$27 | \$26 | \$25 | \$23 | \$21 | \$19 | \$15 | \$13 | \$12 |
| | 45% Current | \$53 | \$48 | \$44 | \$41 | \$40 | \$39 | \$38 | \$37 | \$36 | \$36 | \$34 | \$34 | \$31 | \$27 | \$25 | \$18 | \$17 | \$15 |
| | 10yr ave. | \$57 | \$52 | \$45 | \$45 | \$40 | \$37 | \$35 | \$33 | \$31 | \$30 | \$29 | \$28 | \$26 | \$23 | \$21 | \$16 | \$14 | \$13 |
| | 50% Current | \$59 | \$54 | \$49 | \$46 | \$44 | \$43 | \$42 | \$41 | \$40 | \$39 | \$38 | \$38 | \$35 | \$30 | \$28 | \$20 | \$19 | \$16 |
| | 10yr ave. | \$63 | \$58 | \$50 | \$50 | \$44 | \$42 | \$39 | \$37 | \$35 | \$33 | \$32 | \$31 | \$29 | \$26 | \$23 | \$18 | \$16 | \$14 |
| | 55% Current | \$65 | \$59 | \$54 | \$50 | \$49 | \$48 | \$46 | \$45 | \$44 | \$43 | \$42 | \$41 | \$38 | \$33 | \$31 | \$22 | \$20 | \$18 |
| | 10yr ave. | \$69 | \$64 | \$55 | \$55 | \$48 | \$46 | \$43 | \$40 | \$38 | \$37 | \$35 | \$34 | \$32 | \$28 | \$26 | \$20 | \$18 | \$16 |
| | 60% Current | \$71 | \$64 | \$58 | \$55 | \$53 | \$52 | \$50 | \$49 | \$48 | \$47 | \$46 | \$45 | \$42 | \$36 | \$34 | \$24 | \$22 | \$20 |
| | 10yr ave. | \$76 | \$70 | \$60 | \$60 | \$53 | \$50 | \$47 | \$44 | \$42 | \$40 | \$39 | \$37 | \$35 | \$31 | \$28 | \$22 | \$19 | \$17 |
| | 65% Current | \$77 | \$70 | \$63 | \$59 | \$58 | \$56 | \$55 | \$53 | \$52 | \$51 | \$49 | \$49 | \$45 | \$39 | \$37 | \$26 | \$24 | \$21 |
| | 10yr ave. | \$82 | \$75 | \$65 | \$65 | \$57 | \$54 | \$51 | \$48 | \$45 | \$43 | \$42 | \$41 | \$38 | \$34 | \$31 | \$24 | \$21 | \$19 |
| | 70% Current | \$83 | \$75 | \$68 | \$64 | \$62 | \$60 | \$59 | \$57 | \$56 | \$55 | \$53 | \$53 | \$49 | \$42 | \$40 | \$28 | \$26 | \$23 |
| | 10yr ave. | \$88 | \$81 | \$70 | \$70 | \$62 | \$58 | \$55 | \$51 | \$49 | \$47 | \$45 | \$44 | \$41 | \$36 | \$33 | \$26 | \$22 | \$20 |
| | 75% Current | \$89 | \$80 | \$73 | \$69 | \$67 | \$65 | \$63 | \$61 | \$59 | \$59 | \$57 | \$56 | \$52 | \$45 | \$42 | \$30 | \$28 | \$25 |
| | 10yr ave. | \$95 | \$87 | \$75 | \$75 | \$66 | \$62 | \$59 | \$55 | \$52 | \$50 | \$48 | \$47 | \$44 | \$39 | \$35 | \$27 | \$24 | \$22 |
| | 80% Current | \$95 | \$86 | \$78 | \$73 | \$71 | \$69 | \$67 | \$65 | \$63 | \$63 | \$61 | \$60 | \$55 | \$48 | \$45 | \$32 | \$30 | \$26 |
| | 10yr ave. | \$101 | \$93 | \$80 | \$80 | \$70 | \$67 | \$62 | \$59 | \$56 | \$53 | \$52 | \$50 | \$47 | \$41 | \$38 | \$29 | \$26 | \$23 |
| | 85% Current | \$101 | \$91 | \$83 | \$78 | \$76 | \$73 | \$71 | \$69 | \$67 | \$67 | \$65 | \$64 | \$59 | \$51 | \$48 | \$35 | \$32 | \$28 |
| | 10yr ave. | \$107 | \$99 | \$85 | \$86 | \$75 | \$71 | \$66 | \$62 | \$59 | \$57 | \$55 | \$53 | \$50 | \$44 | \$40 | \$31 | \$27 | \$24 |

The above shows estimated returns per head for skirted fleece wool. These figures do not take into account the value of skirtings and oddments and do not take into account discounts that may apply for faults under individual circumstances. These figures are based on a market index of 100% and should be used as a guide only. Returns over \$30 / head for fleece wool are highlighted.

Source: Australian Wool Exchange, Australian Wool Innovation, Sydney Futures Exchange, x-rates.com

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Table 16: Returns pr head for skirted fleece wool.

| Skirted FLC Weight | | | Micron | | | | | | | | | | | | | | | | | |
|--------------------|------|----------------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|
| | | | 16 | 16.5 | 17 | 17.5 | 18 | 18.5 | 19 | 19.5 | 20 | 21 | 22 | 23 | 24 | 25 | 26 | 28 | 30 | 32 |
| Yield (Sch Dry) | 6 Kg | | | | | | | | | | | | | | | | | | | |
| | 25% | Current 10yr ave. | \$25 \$27 | \$23 \$25 | \$21 \$21 | \$20 \$22 | \$19 \$19 | \$19 \$18 | \$18 \$17 | \$17 \$16 | \$17 \$15 | \$17 \$14 | \$16 \$14 | \$16 \$13 | \$15 \$13 | \$13 \$11 | \$12 \$10 | \$9 \$8 | \$8 \$7 | \$7 \$6 |
| | 30% | Current 10yr ave. | \$30 \$32 | \$28 \$30 | \$25 \$26 | \$23 \$26 | \$23 \$23 | \$22 \$21 | \$22 \$20 | \$21 \$19 | \$20 \$18 | \$20 \$17 | \$20 \$17 | \$19 \$16 | \$18 \$15 | \$15 \$13 | \$15 \$12 | \$10 \$9 | \$10 \$8 | \$8 \$7 |
| | 35% | Current 10yr ave. | \$35 \$38 | \$32 \$35 | \$29 \$30 | \$27 \$30 | \$27 \$26 | \$26 \$25 | \$25 \$23 | \$24 \$22 | \$24 \$21 | \$24 \$20 | \$23 \$19 | \$23 \$19 | \$21 \$18 | \$18 \$16 | \$17 \$14 | \$12 \$11 | \$11 \$10 | \$10 \$9 |
| | 40% | Current 10yr ave. | \$41 \$43 | \$37 \$40 | \$33 \$34 | \$31 \$34 | \$30 \$30 | \$30 \$29 | \$29 \$27 | \$28 \$25 | \$27 \$24 | \$27 \$23 | \$26 \$22 | \$26 \$21 | \$24 \$20 | \$21 \$18 | \$19 \$16 | \$14 \$13 | \$13 \$11 | \$11 \$10 |
| | 45% | Current 10yr ave. | \$46 \$49 | \$41 \$45 | \$38 \$39 | \$35 \$39 | \$34 \$34 | \$33 \$32 | \$32 \$30 | \$31 \$28 | \$31 \$27 | \$30 \$26 | \$29 \$25 | \$29 \$24 | \$27 \$23 | \$23 \$20 | \$22 \$18 | \$16 \$14 | \$14 \$12 | \$13 \$11 |
| | 50% | Current 10yr ave. | \$51 \$54 | \$46 \$50 | \$42 \$43 | \$39 \$43 | \$38 \$38 | \$37 \$36 | \$36 \$33 | \$35 \$31 | \$34 \$30 | \$34 \$29 | \$33 \$28 | \$32 \$27 | \$30 \$25 | \$26 \$22 | \$24 \$20 | \$17 \$16 | \$16 \$14 | \$14 \$12 |
| | 55% | Current 10yr ave. | \$56 \$60 | \$50 \$55 | \$46 \$47 | \$43 \$47 | \$42 \$42 | \$41 \$39 | \$40 \$37 | \$38 \$35 | \$37 \$33 | \$37 \$31 | \$36 \$30 | \$36 \$29 | \$33 \$28 | \$33 \$24 | \$28 \$22 | \$27 \$17 | \$19 \$15 | \$18 \$14 |
| | 60% | Current 10yr ave. | \$61 \$65 | \$55 \$60 | \$50 \$51 | \$47 \$52 | \$46 \$45 | \$44 \$43 | \$43 \$40 | \$42 \$38 | \$41 \$36 | \$41 \$34 | \$39 \$33 | \$39 \$32 | \$36 \$30 | \$31 \$27 | \$29 \$24 | \$21 \$19 | \$19 \$16 | \$17 \$15 |
| | 65% | Current 10yr ave. | \$66 \$70 | \$60 \$65 | \$54 \$56 | \$51 \$56 | \$50 \$49 | \$48 \$46 | \$47 \$44 | \$45 \$41 | \$44 \$39 | \$44 \$37 | \$42 \$36 | \$42 \$35 | \$39 \$33 | \$34 \$29 | \$32 \$26 | \$23 \$20 | \$21 \$18 | \$18 \$16 |
| | 70% | Current 10yr ave. | \$71 \$76 | \$64 \$70 | \$58 \$60 | \$55 \$60 | \$53 \$53 | \$52 \$50 | \$50 \$47 | \$49 \$44 | \$48 \$42 | \$47 \$40 | \$46 \$39 | \$45 \$37 | \$42 \$35 | \$36 \$31 | \$34 \$28 | \$24 \$22 | \$22 \$19 | \$20 \$17 |
| | 75% | Current 10yr ave. | \$76 \$81 | \$69 \$75 | \$63 \$64 | \$59 \$65 | \$57 \$57 | \$56 \$54 | \$54 \$50 | \$52 \$47 | \$51 \$45 | \$51 \$43 | \$49 \$41 | \$48 \$40 | \$45 \$38 | \$39 \$33 | \$36 \$30 | \$26 \$23 | \$24 \$21 | \$21 \$18 |
| | 80% | Current 10yr ave. | \$81 \$87 | \$73 \$80 | \$67 \$69 | \$63 \$69 | \$61 \$60 | \$59 \$57 | \$58 \$54 | \$56 \$50 | \$54 \$48 | \$54 \$46 | \$52 \$44 | \$52 \$43 | \$48 \$40 | \$41 \$36 | \$39 \$32 | \$28 \$25 | \$25 \$22 | \$22 \$20 |
| | 85% | Current 10yr ave. | \$86 \$92 | \$78 \$85 | \$71 \$73 | \$67 \$73 | \$65 \$64 | \$63 \$61 | \$61 \$57 | \$59 \$53 | \$58 \$51 | \$58 \$49 | \$55 \$47 | \$55 \$45 | \$50 \$43 | \$44 \$38 | \$41 \$34 | \$30 \$27 | \$27 \$23 | \$24 \$21 |

The above shows estimated returns per head for skirted fleece wool. These figures do not take into account the value of skirtings and oddments and do not take into account discounts that may apply for faults under individual circumstances. These figures are based on a market index of 100% and should be used as a guide only. Returns over \$30 / head for fleece wool are highlighted.

Source: Australian Wool Exchange, Australian Wool Innovation, Sydney Futures Exchange, x-rates.com

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Table 17: Returns pr head for skirted fleece wool.

| Skirted FLC Weight | | | Micron | | | | | | | | | | | | | | | | | |
|--------------------|-----------|-----------|--------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|
| | | | 16 | 16.5 | 17 | 17.5 | 18 | 18.5 | 19 | 19.5 | 20 | 21 | 22 | 23 | 24 | 25 | 26 | 28 | 30 | 32 |
| Yield (Sch Dry) | 25% | Current | \$21 | \$19 | \$17 | \$16 | \$16 | \$15 | \$15 | \$15 | \$14 | \$14 | \$14 | \$13 | \$12 | \$11 | \$10 | \$7 | \$7 | \$6 |
| | | 10yr ave. | \$23 | \$21 | \$18 | \$18 | \$16 | \$15 | \$14 | \$13 | \$12 | \$12 | \$12 | \$11 | \$10 | \$9 | \$8 | \$7 | \$6 | \$5 |
| | 30% | Current | \$25 | \$23 | \$21 | \$20 | \$19 | \$19 | \$18 | \$17 | \$17 | \$17 | \$16 | \$16 | \$15 | \$13 | \$12 | \$9 | \$8 | \$7 |
| | | 10yr ave. | \$27 | \$25 | \$21 | \$22 | \$19 | \$18 | \$17 | \$16 | \$15 | \$14 | \$14 | \$13 | \$13 | \$11 | \$10 | \$8 | \$7 | \$6 |
| | 35% | Current | \$30 | \$27 | \$24 | \$23 | \$22 | \$22 | \$21 | \$20 | \$20 | \$20 | \$19 | \$19 | \$17 | \$15 | \$14 | \$10 | \$9 | \$8 |
| | | 10yr ave. | \$32 | \$29 | \$25 | \$25 | \$22 | \$21 | \$20 | \$18 | \$17 | \$17 | \$16 | \$16 | \$15 | \$13 | \$12 | \$9 | \$8 | \$7 |
| | 40% | Current | \$34 | \$31 | \$28 | \$26 | \$25 | \$25 | \$24 | \$23 | \$23 | \$23 | \$22 | \$22 | \$20 | \$17 | \$16 | \$12 | \$11 | \$9 |
| | | 10yr ave. | \$36 | \$33 | \$29 | \$29 | \$25 | \$24 | \$22 | \$21 | \$20 | \$19 | \$18 | \$18 | \$17 | \$15 | \$13 | \$10 | \$9 | \$8 |
| | 45% | Current | \$38 | \$34 | \$31 | \$29 | \$29 | \$28 | \$27 | \$26 | \$25 | \$25 | \$24 | \$24 | \$22 | \$19 | \$18 | \$13 | \$12 | \$11 |
| | | 10yr ave. | \$41 | \$37 | \$32 | \$32 | \$28 | \$27 | \$25 | \$24 | \$22 | \$21 | \$21 | \$20 | \$19 | \$17 | \$15 | \$12 | \$10 | \$9 |
| | 50% | Current | \$42 | \$38 | \$35 | \$33 | \$32 | \$31 | \$30 | \$29 | \$28 | \$28 | \$27 | \$27 | \$25 | \$21 | \$20 | \$15 | \$13 | \$12 |
| | | 10yr ave. | \$45 | \$41 | \$36 | \$36 | \$31 | \$30 | \$28 | \$26 | \$25 | \$24 | \$23 | \$22 | \$21 | \$19 | \$17 | \$13 | \$11 | \$10 |
| | 55% | Current | \$46 | \$42 | \$38 | \$36 | \$35 | \$34 | \$33 | \$32 | \$31 | \$31 | \$30 | \$30 | \$27 | \$24 | \$22 | \$16 | \$15 | \$13 |
| | | 10yr ave. | \$50 | \$46 | \$39 | \$40 | \$35 | \$33 | \$31 | \$29 | \$27 | \$26 | \$25 | \$25 | \$23 | \$20 | \$18 | \$14 | \$13 | \$11 |
| | 60% | Current | \$51 | \$46 | \$42 | \$39 | \$38 | \$37 | \$36 | \$35 | \$34 | \$34 | \$33 | \$32 | \$30 | \$26 | \$24 | \$17 | \$16 | \$14 |
| | | 10yr ave. | \$54 | \$50 | \$43 | \$43 | \$38 | \$36 | \$33 | \$31 | \$30 | \$29 | \$28 | \$27 | \$25 | \$22 | \$20 | \$16 | \$14 | \$12 |
| | 65% | Current | \$55 | \$50 | \$45 | \$42 | \$41 | \$40 | \$39 | \$38 | \$37 | \$37 | \$35 | \$35 | \$32 | \$28 | \$26 | \$19 | \$17 | \$15 |
| | | 10yr ave. | \$59 | \$54 | \$46 | \$47 | \$41 | \$39 | \$36 | \$34 | \$32 | \$31 | \$30 | \$29 | \$27 | \$24 | \$22 | \$17 | \$15 | \$13 |
| | 70% | Current | \$59 | \$54 | \$49 | \$46 | \$44 | \$43 | \$42 | \$41 | \$40 | \$39 | \$38 | \$38 | \$35 | \$30 | \$28 | \$20 | \$19 | \$16 |
| | | 10yr ave. | \$63 | \$58 | \$50 | \$50 | \$44 | \$42 | \$39 | \$37 | \$35 | \$33 | \$32 | \$31 | \$29 | \$26 | \$23 | \$18 | \$16 | \$14 |
| 75% | Current | \$63 | \$57 | \$52 | \$49 | \$48 | \$46 | \$45 | \$44 | \$42 | \$42 | \$41 | \$40 | \$37 | \$32 | \$30 | \$22 | \$20 | \$18 | |
| | 10yr ave. | \$68 | \$62 | \$54 | \$54 | \$47 | \$45 | \$42 | \$39 | \$37 | \$36 | \$35 | \$33 | \$31 | \$28 | \$25 | \$20 | \$17 | \$15 | |
| 80% | Current | \$68 | \$61 | \$56 | \$52 | \$51 | \$49 | \$48 | \$46 | \$45 | \$45 | \$43 | \$43 | \$40 | \$34 | \$32 | \$23 | \$21 | \$19 | |
| | 10yr ave. | \$72 | \$66 | \$57 | \$57 | \$50 | \$48 | \$45 | \$42 | \$40 | \$38 | \$37 | \$36 | \$34 | \$30 | \$27 | \$21 | \$18 | \$16 | |
| 85% | Current | \$72 | \$65 | \$59 | \$55 | \$54 | \$52 | \$51 | \$49 | \$48 | \$48 | \$46 | \$46 | \$42 | \$37 | \$34 | \$25 | \$23 | \$20 | |
| | 10yr ave. | \$77 | \$70 | \$61 | \$61 | \$53 | \$51 | \$47 | \$45 | \$42 | \$40 | \$39 | \$38 | \$36 | \$31 | \$29 | \$22 | \$19 | \$17 | |

The above shows estimated returns per head for skirted fleece wool. These figures do not take into account the value of skirtings and oddments and do not take into account discounts that may apply for faults under individual circumstances. These figures are based on a market index of 100% and should be used as a guide only. Returns over \$30 / head for fleece wool are highlighted.

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Table 18: Returns pr head for skirted fleece wool.

| Skirted FLC Weight | | Micron | | | | | | | | | | | | | | | | | |
|--------------------|-------------|--------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|
| 4 Kg | | 16 | 16.5 | 17 | 17.5 | 18 | 18.5 | 19 | 19.5 | 20 | 21 | 22 | 23 | 24 | 25 | 26 | 28 | 30 | 32 |
| Yield (Sch Dry) | 25% Current | \$17 | \$15 | \$14 | \$13 | \$13 | \$12 | \$12 | \$12 | \$11 | \$11 | \$11 | \$11 | \$10 | \$9 | \$8 | \$6 | \$5 | \$5 |
| | 10yr ave. | \$18 | \$17 | \$14 | \$14 | \$13 | \$12 | \$11 | \$10 | \$10 | \$10 | \$9 | \$9 | \$8 | \$7 | \$7 | \$5 | \$5 | \$4 |
| | 30% Current | \$20 | \$18 | \$17 | \$16 | \$15 | \$15 | \$14 | \$14 | \$14 | \$14 | \$13 | \$13 | \$12 | \$10 | \$10 | \$7 | \$6 | \$6 |
| | 10yr ave. | \$22 | \$20 | \$17 | \$17 | \$15 | \$14 | \$13 | \$13 | \$12 | \$11 | \$11 | \$11 | \$10 | \$9 | \$8 | \$6 | \$5 | \$5 |
| | 35% Current | \$24 | \$21 | \$19 | \$18 | \$18 | \$17 | \$17 | \$16 | \$16 | \$16 | \$15 | \$15 | \$14 | \$12 | \$11 | \$8 | \$7 | \$7 |
| | 10yr ave. | \$25 | \$23 | \$20 | \$20 | \$18 | \$17 | \$16 | \$15 | \$14 | \$13 | \$13 | \$12 | \$12 | \$10 | \$9 | \$7 | \$6 | \$6 |
| | 40% Current | \$27 | \$24 | \$22 | \$21 | \$20 | \$20 | \$19 | \$19 | \$18 | \$18 | \$17 | \$17 | \$16 | \$14 | \$13 | \$9 | \$8 | \$7 |
| | 10yr ave. | \$29 | \$27 | \$23 | \$23 | \$20 | \$19 | \$18 | \$17 | \$16 | \$15 | \$15 | \$14 | \$13 | \$12 | \$11 | \$8 | \$7 | \$7 |
| | 45% Current | \$30 | \$28 | \$25 | \$23 | \$23 | \$22 | \$22 | \$21 | \$20 | \$20 | \$20 | \$19 | \$18 | \$15 | \$15 | \$10 | \$10 | \$8 |
| | 10yr ave. | \$32 | \$30 | \$26 | \$26 | \$23 | \$21 | \$20 | \$19 | \$18 | \$17 | \$17 | \$16 | \$15 | \$13 | \$12 | \$9 | \$8 | \$7 |
| | 50% Current | \$34 | \$31 | \$28 | \$26 | \$25 | \$25 | \$24 | \$23 | \$23 | \$23 | \$22 | \$22 | \$20 | \$17 | \$16 | \$12 | \$11 | \$9 |
| | 10yr ave. | \$36 | \$33 | \$29 | \$29 | \$25 | \$24 | \$22 | \$21 | \$20 | \$19 | \$18 | \$18 | \$17 | \$15 | \$13 | \$10 | \$9 | \$8 |
| | 55% Current | \$37 | \$34 | \$31 | \$29 | \$28 | \$27 | \$26 | \$26 | \$25 | \$25 | \$24 | \$24 | \$22 | \$19 | \$18 | \$13 | \$12 | \$10 |
| | 10yr ave. | \$40 | \$36 | \$31 | \$32 | \$28 | \$26 | \$25 | \$23 | \$22 | \$21 | \$20 | \$20 | \$18 | \$16 | \$15 | \$11 | \$10 | \$9 |
| | 60% Current | \$41 | \$37 | \$33 | \$31 | \$30 | \$30 | \$29 | \$28 | \$27 | \$27 | \$26 | \$26 | \$24 | \$21 | \$19 | \$14 | \$13 | \$11 |
| | 10yr ave. | \$43 | \$40 | \$34 | \$34 | \$30 | \$29 | \$27 | \$25 | \$24 | \$23 | \$22 | \$21 | \$20 | \$18 | \$16 | \$13 | \$11 | \$10 |
| | 65% Current | \$44 | \$40 | \$36 | \$34 | \$33 | \$32 | \$31 | \$30 | \$29 | \$29 | \$28 | \$28 | \$26 | \$22 | \$21 | \$15 | \$14 | \$12 |
| | 10yr ave. | \$47 | \$43 | \$37 | \$37 | \$33 | \$31 | \$29 | \$27 | \$26 | \$25 | \$24 | \$23 | \$22 | \$19 | \$17 | \$14 | \$12 | \$11 |
| | 70% Current | \$47 | \$43 | \$39 | \$37 | \$36 | \$35 | \$34 | \$33 | \$32 | \$32 | \$30 | \$30 | \$28 | \$24 | \$23 | \$16 | \$15 | \$13 |
| | 10yr ave. | \$51 | \$46 | \$40 | \$40 | \$35 | \$33 | \$31 | \$29 | \$28 | \$27 | \$26 | \$25 | \$23 | \$21 | \$19 | \$15 | \$13 | \$12 |
| | 75% Current | \$51 | \$46 | \$42 | \$39 | \$38 | \$37 | \$36 | \$35 | \$34 | \$34 | \$33 | \$32 | \$30 | \$26 | \$24 | \$17 | \$16 | \$14 |
| | 10yr ave. | \$54 | \$50 | \$43 | \$43 | \$38 | \$36 | \$33 | \$31 | \$30 | \$29 | \$28 | \$27 | \$25 | \$22 | \$20 | \$16 | \$14 | \$12 |
| | 80% Current | \$54 | \$49 | \$44 | \$42 | \$41 | \$39 | \$38 | \$37 | \$36 | \$36 | \$35 | \$34 | \$32 | \$27 | \$26 | \$19 | \$17 | \$15 |
| | 10yr ave. | \$58 | \$53 | \$46 | \$46 | \$40 | \$38 | \$36 | \$34 | \$32 | \$30 | \$30 | \$29 | \$27 | \$24 | \$21 | \$17 | \$15 | \$13 |
| | 85% Current | \$57 | \$52 | \$47 | \$44 | \$43 | \$42 | \$41 | \$39 | \$39 | \$38 | \$37 | \$37 | \$34 | \$29 | \$27 | \$20 | \$18 | \$16 |
| | 10yr ave. | \$61 | \$56 | \$49 | \$49 | \$43 | \$40 | \$38 | \$36 | \$34 | \$32 | \$31 | \$30 | \$28 | \$25 | \$23 | \$18 | \$16 | \$14 |

The above shows estimated returns per head for skirted fleece wool. These figures do not take into account the value of skirtings and oddments and do not take into account discounts that may apply for faults under individual circumstances. These figures are based on a market index of 100% and should be used as a guide only. Returns over \$30 / head for fleece wool are highlighted.

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Table 19: Returns pr head for skirted fleece wool.

| Skirted FLC Weight | | Micron | | | | | | | | | | | | | | | | | |
|--------------------|-------------|--------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|
| 3 Kg | | 16 | 16.5 | 17 | 17.5 | 18 | 18.5 | 19 | 19.5 | 20 | 21 | 22 | 23 | 24 | 25 | 26 | 28 | 30 | 32 |
| Yield (Sch Dry) | 25% Current | \$13 | \$11 | \$10 | \$10 | \$10 | \$9 | \$9 | \$9 | \$8 | \$8 | \$8 | \$8 | \$7 | \$6 | \$6 | \$4 | \$4 | \$4 |
| | 10yr ave. | \$14 | \$12 | \$11 | \$11 | \$9 | \$9 | \$8 | \$8 | \$7 | \$7 | \$7 | \$7 | \$6 | \$6 | \$5 | \$4 | \$3 | \$3 |
| | 30% Current | \$15 | \$14 | \$13 | \$12 | \$11 | \$11 | \$11 | \$10 | \$10 | \$10 | \$10 | \$10 | \$9 | \$8 | \$7 | \$5 | \$5 | \$4 |
| | 10yr ave. | \$16 | \$15 | \$13 | \$13 | \$11 | \$11 | \$10 | \$9 | \$9 | \$9 | \$8 | \$8 | \$8 | \$7 | \$6 | \$5 | \$4 | \$4 |
| | 35% Current | \$18 | \$16 | \$15 | \$14 | \$13 | \$13 | \$13 | \$12 | \$12 | \$12 | \$11 | \$11 | \$10 | \$9 | \$8 | \$6 | \$6 | \$5 |
| | 10yr ave. | \$19 | \$17 | \$15 | \$15 | \$13 | \$12 | \$12 | \$11 | \$10 | \$10 | \$10 | \$9 | \$9 | \$8 | \$7 | \$5 | \$5 | \$4 |
| | 40% Current | \$20 | \$18 | \$17 | \$16 | \$15 | \$15 | \$14 | \$14 | \$14 | \$14 | \$13 | \$13 | \$12 | \$10 | \$10 | \$7 | \$6 | \$6 |
| | 10yr ave. | \$22 | \$20 | \$17 | \$17 | \$15 | \$14 | \$13 | \$13 | \$12 | \$11 | \$11 | \$11 | \$10 | \$9 | \$8 | \$6 | \$5 | \$5 |
| | 45% Current | \$23 | \$21 | \$19 | \$18 | \$17 | \$17 | \$16 | \$16 | \$15 | \$15 | \$15 | \$15 | \$13 | \$12 | \$11 | \$8 | \$7 | \$6 |
| | 10yr ave. | \$24 | \$22 | \$19 | \$19 | \$17 | \$16 | \$15 | \$14 | \$13 | \$13 | \$12 | \$12 | \$11 | \$10 | \$9 | \$7 | \$6 | \$6 |
| | 50% Current | \$25 | \$23 | \$21 | \$20 | \$19 | \$19 | \$18 | \$17 | \$17 | \$17 | \$16 | \$16 | \$15 | \$13 | \$12 | \$9 | \$8 | \$7 |
| | 10yr ave. | \$27 | \$25 | \$21 | \$22 | \$19 | \$18 | \$17 | \$16 | \$15 | \$14 | \$14 | \$13 | \$13 | \$11 | \$10 | \$8 | \$7 | \$6 |
| | 55% Current | \$28 | \$25 | \$23 | \$22 | \$21 | \$20 | \$20 | \$19 | \$19 | \$19 | \$18 | \$18 | \$16 | \$14 | \$13 | \$10 | \$9 | \$8 |
| | 10yr ave. | \$30 | \$27 | \$24 | \$24 | \$21 | \$20 | \$18 | \$17 | \$16 | \$16 | \$15 | \$15 | \$14 | \$12 | \$11 | \$9 | \$8 | \$7 |
| | 60% Current | \$30 | \$28 | \$25 | \$23 | \$23 | \$22 | \$22 | \$21 | \$20 | \$20 | \$20 | \$19 | \$18 | \$15 | \$15 | \$10 | \$10 | \$8 |
| | 10yr ave. | \$32 | \$30 | \$26 | \$26 | \$23 | \$21 | \$20 | \$19 | \$18 | \$17 | \$17 | \$16 | \$15 | \$13 | \$12 | \$9 | \$8 | \$7 |
| | 65% Current | \$33 | \$30 | \$27 | \$25 | \$25 | \$24 | \$23 | \$23 | \$22 | \$22 | \$21 | \$21 | \$19 | \$17 | \$16 | \$11 | \$10 | \$9 |
| | 10yr ave. | \$35 | \$32 | \$28 | \$28 | \$25 | \$23 | \$22 | \$20 | \$19 | \$19 | \$18 | \$17 | \$16 | \$14 | \$13 | \$10 | \$9 | \$8 |
| | 70% Current | \$35 | \$32 | \$29 | \$27 | \$27 | \$26 | \$25 | \$24 | \$24 | \$24 | \$23 | \$23 | \$21 | \$18 | \$17 | \$12 | \$11 | \$10 |
| | 10yr ave. | \$38 | \$35 | \$30 | \$30 | \$26 | \$25 | \$23 | \$22 | \$21 | \$20 | \$19 | \$19 | \$18 | \$16 | \$14 | \$11 | \$10 | \$9 |
| | 75% Current | \$38 | \$34 | \$31 | \$29 | \$29 | \$28 | \$27 | \$26 | \$25 | \$25 | \$24 | \$24 | \$22 | \$19 | \$18 | \$13 | \$12 | \$11 |
| | 10yr ave. | \$41 | \$37 | \$32 | \$32 | \$28 | \$27 | \$25 | \$24 | \$22 | \$21 | \$21 | \$20 | \$19 | \$17 | \$15 | \$12 | \$10 | \$9 |
| | 80% Current | \$41 | \$37 | \$33 | \$31 | \$30 | \$30 | \$29 | \$28 | \$27 | \$27 | \$26 | \$26 | \$24 | \$21 | \$19 | \$14 | \$13 | \$11 |
| | 10yr ave. | \$43 | \$40 | \$34 | \$34 | \$30 | \$29 | \$27 | \$25 | \$24 | \$23 | \$22 | \$21 | \$20 | \$18 | \$16 | \$13 | \$11 | \$10 |
| | 85% Current | \$43 | \$39 | \$35 | \$33 | \$32 | \$31 | \$31 | \$30 | \$29 | \$29 | \$28 | \$27 | \$25 | \$22 | \$21 | \$15 | \$14 | \$12 |
| | 10yr ave. | \$46 | \$42 | \$36 | \$37 | \$32 | \$30 | \$28 | \$27 | \$25 | \$24 | \$24 | \$23 | \$21 | \$19 | \$17 | \$13 | \$12 | \$10 |

The above shows estimated returns per head for skirted fleece wool. These figures do not take into account the value of skirtings and oddments and do not take into account discounts that may apply for faults under individual circumstances. These figures are based on a market index of 100% and should be used as a guide only. Returns over \$30 / head for fleece wool are highlighted.

Source: Australian Wool Exchange, Australian Wool Innovation, Sydney Futures Exchange, x-rates.com

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Table 20: Returns pr head for skirted fleece wool.

| Skirted FLC Weight | | Micron | | | | | | | | | | | | | | | | | |
|--------------------|-------------|--------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|-----|-----|
| 2 Kg | | 16 | 16.5 | 17 | 17.5 | 18 | 18.5 | 19 | 19.5 | 20 | 21 | 22 | 23 | 24 | 25 | 26 | 28 | 30 | 32 |
| Yield (Sch Dry) | 25% Current | \$8 | \$8 | \$7 | \$7 | \$6 | \$6 | \$6 | \$6 | \$6 | \$6 | \$5 | \$5 | \$5 | \$4 | \$4 | \$3 | \$3 | \$2 |
| | 10yr ave. | \$9 | \$8 | \$7 | \$7 | \$6 | \$6 | \$6 | \$5 | \$5 | \$5 | \$5 | \$4 | \$4 | \$4 | \$3 | \$3 | \$2 | \$2 |
| | 30% Current | \$10 | \$9 | \$8 | \$8 | \$8 | \$7 | \$7 | \$7 | \$7 | \$7 | \$7 | \$6 | \$6 | \$5 | \$5 | \$3 | \$3 | \$3 |
| | 10yr ave. | \$11 | \$10 | \$9 | \$9 | \$8 | \$7 | \$7 | \$6 | \$6 | \$6 | \$6 | \$5 | \$5 | \$4 | \$4 | \$3 | \$3 | \$2 |
| | 35% Current | \$12 | \$11 | \$10 | \$9 | \$9 | \$9 | \$8 | \$8 | \$8 | \$8 | \$8 | \$8 | \$7 | \$6 | \$6 | \$4 | \$4 | \$3 |
| | 10yr ave. | \$13 | \$12 | \$10 | \$10 | \$9 | \$8 | \$8 | \$7 | \$7 | \$7 | \$6 | \$6 | \$6 | \$5 | \$5 | \$4 | \$3 | \$3 |
| | 40% Current | \$14 | \$12 | \$11 | \$10 | \$10 | \$10 | \$10 | \$9 | \$9 | \$9 | \$9 | \$9 | \$8 | \$7 | \$6 | \$5 | \$4 | \$4 |
| | 10yr ave. | \$14 | \$13 | \$11 | \$11 | \$10 | \$10 | \$9 | \$8 | \$8 | \$8 | \$7 | \$7 | \$7 | \$6 | \$5 | \$4 | \$4 | \$3 |
| | 45% Current | \$15 | \$14 | \$13 | \$12 | \$11 | \$11 | \$11 | \$10 | \$10 | \$10 | \$10 | \$10 | \$9 | \$8 | \$7 | \$5 | \$5 | \$4 |
| | 10yr ave. | \$16 | \$15 | \$13 | \$13 | \$11 | \$11 | \$10 | \$9 | \$9 | \$9 | \$8 | \$8 | \$8 | \$7 | \$6 | \$5 | \$4 | \$4 |
| | 50% Current | \$17 | \$15 | \$14 | \$13 | \$13 | \$12 | \$12 | \$12 | \$11 | \$11 | \$11 | \$11 | \$10 | \$9 | \$8 | \$6 | \$5 | \$5 |
| | 10yr ave. | \$18 | \$17 | \$14 | \$14 | \$13 | \$12 | \$11 | \$10 | \$10 | \$10 | \$9 | \$9 | \$8 | \$7 | \$7 | \$5 | \$5 | \$4 |
| | 55% Current | \$19 | \$17 | \$15 | \$14 | \$14 | \$14 | \$13 | \$13 | \$12 | \$12 | \$12 | \$12 | \$11 | \$9 | \$9 | \$6 | \$6 | \$5 |
| | 10yr ave. | \$20 | \$18 | \$16 | \$16 | \$14 | \$13 | \$12 | \$12 | \$11 | \$10 | \$10 | \$10 | \$9 | \$8 | \$7 | \$6 | \$5 | \$5 |
| | 60% Current | \$20 | \$18 | \$17 | \$16 | \$15 | \$15 | \$14 | \$14 | \$14 | \$14 | \$13 | \$13 | \$12 | \$10 | \$10 | \$7 | \$6 | \$6 |
| | 10yr ave. | \$22 | \$20 | \$17 | \$17 | \$15 | \$14 | \$13 | \$13 | \$12 | \$11 | \$11 | \$11 | \$10 | \$9 | \$8 | \$6 | \$5 | \$5 |
| | 65% Current | \$22 | \$20 | \$18 | \$17 | \$17 | \$16 | \$16 | \$15 | \$15 | \$15 | \$14 | \$14 | \$13 | \$11 | \$11 | \$8 | \$7 | \$6 |
| | 10yr ave. | \$23 | \$22 | \$19 | \$19 | \$16 | \$15 | \$15 | \$14 | \$13 | \$12 | \$12 | \$12 | \$11 | \$10 | \$9 | \$7 | \$6 | \$5 |
| | 70% Current | \$24 | \$21 | \$19 | \$18 | \$18 | \$17 | \$17 | \$16 | \$16 | \$16 | \$15 | \$15 | \$14 | \$12 | \$11 | \$8 | \$7 | \$7 |
| | 10yr ave. | \$25 | \$23 | \$20 | \$20 | \$18 | \$17 | \$16 | \$15 | \$14 | \$13 | \$13 | \$12 | \$12 | \$10 | \$9 | \$7 | \$6 | \$6 |
| | 75% Current | \$25 | \$23 | \$21 | \$20 | \$19 | \$19 | \$18 | \$17 | \$17 | \$17 | \$16 | \$16 | \$15 | \$13 | \$12 | \$9 | \$8 | \$7 |
| | 10yr ave. | \$27 | \$25 | \$21 | \$22 | \$19 | \$18 | \$17 | \$16 | \$15 | \$14 | \$14 | \$13 | \$13 | \$11 | \$10 | \$8 | \$7 | \$6 |
| | 80% Current | \$27 | \$24 | \$22 | \$21 | \$20 | \$20 | \$19 | \$19 | \$18 | \$18 | \$17 | \$17 | \$16 | \$14 | \$13 | \$9 | \$8 | \$7 |
| | 10yr ave. | \$29 | \$27 | \$23 | \$23 | \$20 | \$19 | \$18 | \$17 | \$16 | \$15 | \$15 | \$14 | \$13 | \$12 | \$11 | \$8 | \$7 | \$7 |
| | 85% Current | \$29 | \$26 | \$24 | \$22 | \$22 | \$21 | \$20 | \$20 | \$19 | \$19 | \$18 | \$18 | \$17 | \$15 | \$14 | \$10 | \$9 | \$8 |
| | 10yr ave. | \$31 | \$28 | \$24 | \$24 | \$21 | \$20 | \$19 | \$18 | \$17 | \$16 | \$16 | \$15 | \$14 | \$13 | \$11 | \$9 | \$8 | \$7 |

The above shows estimated returns per head for skirted fleece wool. These figures do not take into account the value of skirtings and oddments and do not take into account discounts that may apply for faults under individual circumstances. These figures are based on a market index of 100% and should be used as a guide only. Returns over \$30 / head for fleece wool are highlighted.

Source: Australian Wool Exchange, Australian Wool Innovation, Sydney Futures Exchange, x-rates.com

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