



**Table 1: Northern Region Micron Price Guides**

WEEK 07				12 MONTH COMPARISONS								3 YEAR COMPARISONS							10 YEAR COMPARISONS						
Mic.	18/08/2016	11/08/2016		19/08/2015	Now		Now		Now				Now						Now						
Price	Current	Weekly		This time	compared		12 Month	compared	12 Month	compared			compared					10 year	compared						
Guides	Price	Change		Last Year	to Last Year		Low	to Low	High	to High		Low	High	Average	to 3yr ave	Percentile		Low	High	Average	to 10yr ave	Percentile			
NRI	1320	-1 -0.1%		1299	+21 2%		1198	+122 10%	1341	-21 -2%		1017	1399	1173	+147 13%	91%		755	1491	1054	+266 25%	92%			
16*	1610	-15 -0.9%		1620	-10 -1%		1473	+137 9%	1650	-40 -2%		1340	1730	1526	+84 6%	80%		1350	2800	1714	-104 -6%	49%			
16.5*	1605	-10 -0.6%		1530	+75 5%		1457	+148 10%	1625	-20 -1%		1300	1660	1470	+135 9%	88%		1290	2680	1592	+13 1%	72%			
17*	1590	-5 -0.3%		1520	+70 5%		1378	+212 15%	1620	-30 -2%		1245	1640	1433	+157 11%	90%		1190	2530	1486	+104 7%	80%			
17.5*	1585	-5 -0.3%		1505	+80 5%		1337	+248 19%	1600	-15 -1%		1200	1620	1410	+175 12%	96%		1130	2360	1422	+163 11%	86%			
18	1541	+8 0.5%		1499	+42 3%		1401	+140 10%	1558	-17 -1%		1169	1607	1364	+177 13%	92%		1044	2193	1355	+186 14%	86%			
18.5	1509	+1 0.1%		1456	+53 4%		1358	+151 11%	1535	-26 -2%		1143	1579	1336	+173 13%	91%		986	1963	1292	+217 17%	89%			
19	1484	-8 -0.5%		1425	+59 4%		1286	+198 15%	1516	-32 -2%		1131	1553	1302	+182 14%	92%		902	1776	1224	+260 21%	89%			
19.5	1469	-8 -0.5%		1401	+68 5%		1249	+220 18%	1508	-39 -3%		1100	1529	1278	+191 15%	92%		821	1670	1164	+305 26%	92%			
20	1461	-10 -0.7%		1386	+75 5%		1229	+232 19%	1503	-42 -3%		1098	1517	1261	+200 16%	95%		746	1588	1114	+347 31%	96%			
21	1455	-7 -0.5%		1381	+74 5%		1216	+239 20%	1492	-37 -2%		1094	1500	1251	+204 16%	95%		714	1522	1084	+371 34%	98%			
22	1440	-6 -0.4%		1370	+70 5%		1207	+233 19%	1469	-29 -2%		1086	1469	1235	+205 17%	96%		692	1469	1057	+383 36%	98%			
23	1429	+1 0.1%		1376	+53 4%		1195	+234 20%	1456	-27 -2%		1061	1456	1219	+210 17%	98%		674	1456	1028	+401 39%	99%			
24	1350	+4 0.3%		1282	+68 5%		1156	+194 17%	1360	-10 -1%		1006	1360	1135	+215 19%	98%		647	1360	953	+397 42%	99%			
25	1215	+7 0.6%		1159	+56 5%		1051	+164 16%	1215	0 0%		810	1245	1001	+214 21%	97%		567	1245	830	+385 46%	99%			
26	1136	+13 1.2%		1085	+51 5%		960	+176 18%	1145	-9 -1%		737	1165	913	+223 24%	96%		532	1165	748	+388 52%	99%			
28	753	+15 2.0%		921	-168 -18%		724	+29 4%	948	-195 -21%		642	974	764	-11 -1%	47%		424	974	592	+161 27%	85%			
30	663	+11 1.7%		869	-206 -24%		624	+39 6%	897	-234 -26%		617	897	711	-48 -7%	44%		343	897	533	+130 24%	83%			
32	528	+8 1.5%		741	-213 -29%		510	+18 4%	762	-234 -31%		520	762	621	-93 -15%	2%		297	762	468	+60 13%	65%			
MC	1046	+5 0.5%		1068	-22 -2%		1010	+36 4%	1152	-106 -9%		769	1152	933	+113 12%	63%		399	1152	693	+353 51%	89%			
AU BALES OFFERED	41,153		* Due to the irregular market quoting for some fine wool categories, figures shown relating to micron categories below 18 micron are an estimate based on the																						
AU BALES SOLD	39,181		AWEX Premium & Discounts Report & other available information.																						
AU PASSED-IN%	4.8%		* For any category, where there is insufficient quantity offered to enable AWEX to quote, a quote will be provided based on the best available information.																						
AUD/USD	0.77110																								

Source: Australian Wool Exchange, Australian Wool Innovation, Riemann, x-rates.com, Reserve Bank of Australia, Australian Wool Testing Authority.

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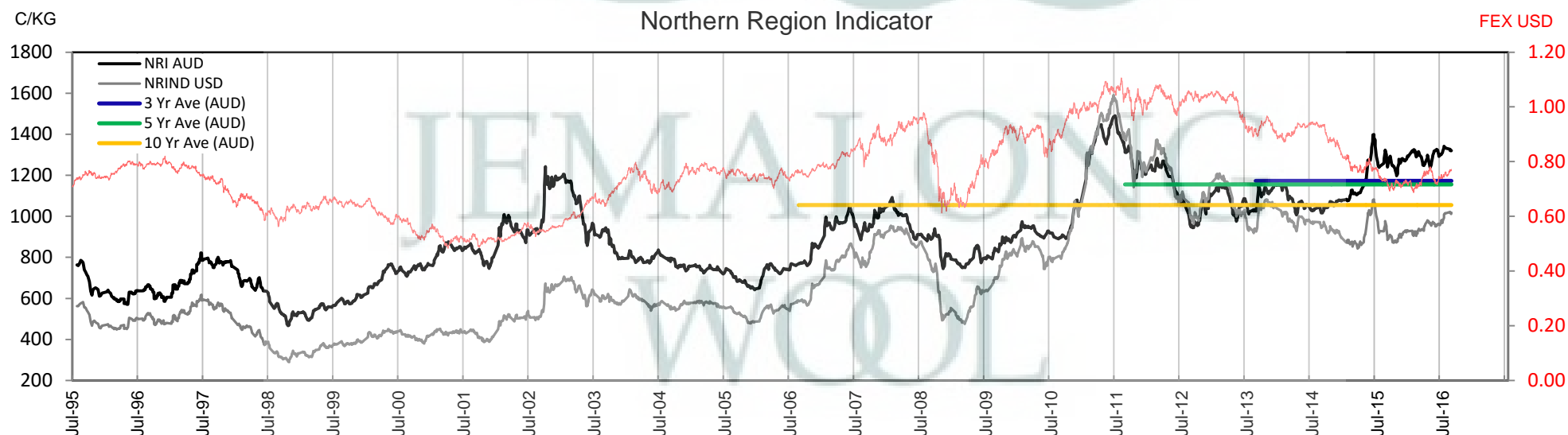


## MARKET COMMENTARY

This week's sale saw just over 41,000 bales being offered in Sydney, Melbourne and Fremantle. The fleece market opened on a softer tone than the previous auction with all types and microns recording modest falls of 10 to 15 cents. However as the day unfolded buyer interest increased and the market firmed, to close the day only marginally lower than the previous week. A highlight in the Jemalong Wool catalogue was when one of the buyers interrupted the sale midway through to announce they wished to pay a twenty cents per kilogram premium on the lots they had purchased, as recognition and reward for outstanding clip preparation and presentation. The crossbred clip from the central west had already sold in excess of market expectations and it was a satisfying and just reward for the grower who happened to be in the gallery at the time. The buyer stated that he wanted to reward the owners of the "GLENLEIGH" clip for preparing their wool so well. Such an initiative, while rarely seen, is always welcome and is an endorsement on what the trade have been reporting for some time, and that is 'that well prepared wools are becoming very hard to source', especially in the crossbred catalogues.

On day two the sale continued to retain solid buyer interest and the better tone saw the market open a few cents dearer. Prices continued to firm throughout the day and the majority of AWEX Micron Price Guides finished above those of last sale. Throughout both days any Best/Spinner style wools with excellent test results were highly sought after and commanded significant premiums, especially in the finer microns. Unlike recent sales where inferior style / spec wools bore the brunt of the easing market, this week's sale saw these types hold their ground to close the week fully firm when compared to last week's close. Skirtings also continued to sell well throughout the week; once again the greatest interest was in the low vegetable matter (<2.0%vm) lots. Locks and crutchings generally traded at similar rates to the previous sale. Next week's national offering reduces to just under 32,000 bales as Fremantle has a one week recess. As a result of "Wool Week" activities in Melbourne, sale days will be held as an uncommon Tues/Wed pattern.

Source: AWEX





**Table 2: Three Year Decile Table, since: 1/08/2013**

Decile	%	16	16.5	17	17.5	18	18.5	19	19.5	20	21	22	23	24	25	26	28	30	32	MC
1	10%	1380	1320	1280	1250	1207	1189	1161	1145	1136	1133	1122	1109	1048	855	764	659	629	550	785
2	20%	1416	1350	1320	1300	1258	1231	1194	1171	1158	1151	1136	1125	1060	883	786	669	634	560	796
3	30%	1464	1400	1350	1330	1279	1251	1210	1185	1173	1162	1152	1137	1075	914	808	676	641	568	811
4	40%	1500	1420	1380	1360	1303	1270	1241	1219	1206	1195	1182	1166	1092	927	825	693	654	576	826
5	50%	1550	1470	1425	1390	1349	1312	1284	1266	1246	1230	1218	1209	1104	973	888	770	683	604	909
6	60%	1578	1520	1480	1455	1426	1391	1343	1308	1284	1274	1256	1241	1162	1064	974	809	717	628	1034
7	70%	1600	1550	1530	1515	1459	1436	1395	1363	1337	1323	1309	1286	1192	1094	1014	831	778	677	1072
8	80%	1610	1580	1552	1542	1495	1464	1421	1389	1375	1368	1356	1332	1217	1129	1057	850	799	698	1086
9	90%	1640	1610	1590	1575	1531	1502	1471	1448	1423	1403	1386	1362	1250	1176	1097	896	836	723	1099
10	100%	1730	1660	1640	1620	1607	1579	1553	1529	1517	1500	1469	1456	1360	1245	1165	974	897	762	1152
MPG		1610	1605	1590	1585	1541	1509	1484	1469	1461	1455	1440	1429	1350	1215	1136	753	663	528	1046
3 Yr Percentile		80%	88%	90%	96%	92%	91%	92%	92%	95%	95%	96%	98%	98%	97%	96%	47%	44%	2%	63%

**Table 3: Ten Year Decile Table, since: 1/08/2006**

Decile	%	16	16.5	17	17.5	18	18.5	19	19.5	20	21	22	23	24	25	26	28	30	32	MC
1	10%	1420	1340	1255	1190	1138	1074	1008	924	841	813	790	772	748	640	577	446	376	325	453
2	20%	1510	1400	1290	1230	1177	1132	1066	983	924	887	860	837	787	665	600	462	398	348	519
3	30%	1560	1420	1325	1280	1210	1167	1105	1039	986	956	924	893	825	701	616	475	411	358	573
4	40%	1590	1460	1370	1310	1258	1213	1147	1106	1059	1003	959	925	850	724	641	489	430	382	613
5	50%	1615	1500	1410	1355	1300	1257	1198	1153	1125	1100	1082	1056	988	854	755	584	541	468	670
6	60%	1650	1540	1445	1404	1360	1297	1241	1191	1167	1157	1138	1121	1045	893	799	637	582	498	733
7	70%	1700	1600	1530	1480	1423	1347	1303	1271	1236	1219	1200	1166	1075	916	821	660	624	554	785
8	80%	1800	1700	1585	1550	1492	1453	1403	1363	1329	1300	1256	1223	1105	971	869	688	644	580	819
9	90%	2100	1930	1730	1630	1571	1524	1486	1439	1385	1351	1322	1286	1183	1069	991	820	732	643	1060
10	100%	2800	2680	2530	2360	2193	1963	1776	1670	1588	1522	1469	1456	1360	1245	1165	974	897	762	1152
MPG		1610	1605	1590	1585	1541	1509	1484	1469	1461	1455	1440	1429	1350	1215	1136	753	663	528	1046
10 Yr Percentile		49%	72%	80%	86%	86%	89%	89%	92%	96%	98%	98%	99%	99%	99%	99%	85%	83%	65%	89%

**Definitions:**

\* A Percentile, is a value on a scale of one hundred that indicates the percent of a distribution that is equal to or below it. In general a percentile between 25% and 75% is considered normal, a percentile below 25% is considered below normal and a percentile above 75% is considered above normal.

Three and ten year percentiles shown on the bottom line of table 2 & 3 (above) and in table 1 (on page 1), detail the amount of time during the past 3 & 10 years where the market has traded either at or below its current price.

\* Deciles are a method of sorting ranked data into 10 equal groups. The data may be ranked from largest to smallest or vice versa.

The above Decile tables sort price Percentiles into 10 equal groups (in ascending order), with table 2 ranking the previous 3 years prices, while table 3 ranks prices over the previous 10 years.

**Example:** In Table 2, a Decile Rank of 6 for 19 microns, shows 19 microns have traded at or below 1343 for 60% of the time, over the past three years.

In Table 3, a Decile Rank of 6 for 19 microns, shows 19 microns have traded at or below 1241 for 60% of the time, over the past ten years.



Table 4: Riemann Forwards, latest trades as at: Last Date

Any highlighted in yellow are recent trades, trading since: Friday, 12 August 2016

CONTRACT MICRON	18.5um	19um	19.5um	21um	22um	23um	28um	30um
Aug-2016		12/07/16 1495		6/07/16 1450				
Sep-2016		6/07/16 1460		21/07/16 1400		24/05/16 1320		
Oct-2016		7/07/16 1450		21/07/16 1380				
Nov-2016		6/07/16 1435		21/07/16 1360				
Dec-2016		6/04/16 1400		11/05/16 1325				
Jan-2017		7/07/16 1450		25/07/16 1350				24/03/16 655
Feb-2017	14/12/15 1430			25/07/16 1350				
Mar-2017	24/05/16 1460	19/05/16 1420		27/07/16 1350				
Apr-2017		6/07/16 1435		24/06/16 1300				
May-2017								
Jun-2017				5/04/16 1300				
Jul-2017								
Aug-2017								
Sep-2017								
Oct-2017								
Nov-2017				29/07/16 1325				
Dec-2017								
Jan-2018								
Feb-2018								
Mar-2018								
Apr-2018								
May-2018								
Jun-2018								

**Explanatory Notes:** Prices quoted reflect the most recent trades, at time of print.

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**Table 5: National Market Share**

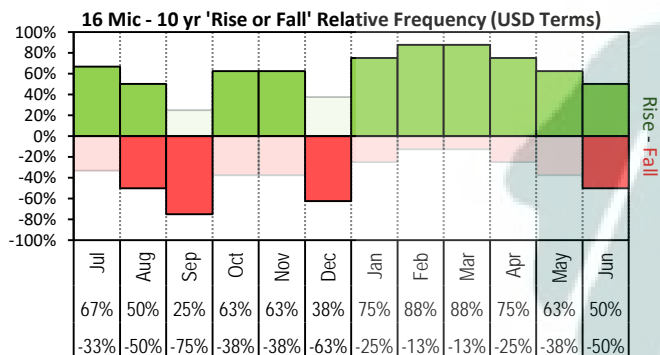
	Rank	Current Selling Week Week 07			Previous Selling Week Week 06			Last Season 2015-16			2 Years Ago 2014-15			3 Years Ago 2013-14			5 Years Ago 2011-12			10 Years Ago 2006-07		
		Buyer	Bales	MS%	Buyer	Bales	MS%	Buyer	Bales	MS%	Buyer	Bales	MS%	Buyer	Bales	MS%	Buyer	Bales	MS%	Buyer	Bales	MS%
Top 10, Auction Buyers	1	TECM	4,392	11%	LEMM	6,453	13%	TECM	223,011	13%	TECM	248,371	14%	TECM	205,136	13%	VTRA	229,207	14%	FOXM	249,983	11%
	2	CTXS	4,285	11%	CTXS	6,329	13%	CTXS	158,343	10%	FOXM	173,810	10%	FOXM	134,581	8%	TECM	153,616	9%	RWRS	178,250	8%
	3	FOXM	4,241	11%	TECM	5,441	11%	FOXM	151,685	9%	CTXS	167,211	9%	CTXS	122,964	8%	FOXM	136,698	8%	ITOS	175,581	8%
	4	PMWF	3,362	9%	AMEM	4,409	9%	LEMM	124,422	8%	AMEM	122,220	7%	AMEM	111,263	7%	QCTB	112,745	7%	TECM	171,228	8%
	5	AMEM	3,118	8%	MODM	3,357	7%	TIAM	105,610	6%	LEMM	117,153	7%	LEMM	109,224	7%	WIEM	100,817	6%	BWEA	133,637	6%
	6	LEMM	2,865	7%	FOXM	3,341	7%	AMEM	104,017	6%	TIAM	113,797	6%	TIAM	105,736	7%	LEMM	88,348	5%	MODM	118,319	5%
	7	TIAM	2,374	6%	PMWF	3,269	7%	GWEA	91,407	6%	PMWF	96,998	5%	QCTB	88,700	5%	MODM	74,646	4%	KATS	113,056	5%
	8	MODM	1,824	5%	TIAM	2,137	4%	MODM	83,453	5%	MODM	84,256	5%	MODM	79,977	5%	CTXS	69,266	4%	PLEX	95,625	4%
	9	KATS	1,312	3%	GSAS	1,466	3%	PMWF	82,132	5%	KATS	74,875	4%	PMWF	77,875	5%	PMWF	64,659	4%	WIEM	84,673	4%
	10	NENM	1,219	3%	KATS	1,365	3%	MCHA	64,453	4%	GSAS	64,436	4%	GSAS	54,462	3%	GSAS	58,233	3%	GSAS	76,753	3%
MFLC TOP 5	1	CTXS	4,196	17%	CTXS	5,849	20%	CTXS	124,326	13%	TECM	139,806	14%	TECM	106,291	12%	VTRA	171,425	19%	ITOS	133,395	10%
	2	PMWF	3,313	13%	LEMM	3,882	13%	TECM	112,996	12%	CTXS	130,004	13%	CTXS	87,889	10%	QCTB	86,901	10%	RWRS	120,652	9%
	3	TECM	2,738	11%	PMWF	3,175	11%	LEMM	91,475	10%	FOXM	103,547	10%	LEMM	82,374	9%	TECM	76,083	8%	BWEA	105,950	8%
	4	FOXM	2,237	9%	AMEM	2,461	8%	FOXM	84,992	9%	PMWF	90,101	9%	FOXM	80,423	9%	LEMM	68,961	8%	TECM	101,353	7%
	5	AMEM	1,768	7%	TECM	2,348	8%	PMWF	77,550	8%	LEMM	79,881	8%	PMWF	69,890	8%	PMWF	60,070	7%	KATS	98,166	7%
MSKT TOP 5	1	AMEM	920	15%	TECM	1,337	17%	TIAM	41,055	17%	TIAM	49,870	18%	TIAM	47,607	19%	WIEM	43,156	16%	FOXM	162,877	45%
	2	TIAM	897	14%	AMEM	1,287	16%	TECM	39,290	16%	AMEM	43,367	16%	TECM	31,474	12%	MODM	30,285	11%	MODM	55,531	15%
	3	MODM	803	13%	MODM	1,122	14%	AMEM	29,982	12%	TECM	39,495	14%	AMEM	29,775	12%	TECM	25,264	9%	PLEX	52,442	14%
	4	FOXM	692	11%	TIAM	786	10%	MODM	26,227	11%	MODM	23,165	8%	MODM	23,791	9%	PLEX	21,990	8%	GSAS	33,832	9%
	5	TECM	622	10%	FOXM	533	7%	FOXM	18,153	7%	FOXM	17,015	6%	GSAS	13,843	5%	GSAS	16,284	6%	RWRS	29,608	8%
XB TOP 5	1	LEMM	848	19%	LEMM	1,838	27%	TECM	46,757	17%	KATS	65,119	22%	TECM	40,364	15%	FOXM	41,689	15%	FOXM	41,774	17%
	2	TECM	730	16%	MODM	969	14%	KATS	27,734	10%	TECM	40,231	14%	CTXS	34,779	13%	VTRA	31,427	12%	TECM	38,676	16%
	3	FOXM	608	13%	TECM	918	14%	FOXM	27,096	10%	CTXS	35,691	12%	FOXM	24,218	9%	TECM	31,094	11%	MODM	22,743	9%
	4	MODM	566	12%	AMEM	548	8%	CTXS	22,768	8%	FOXM	34,007	12%	MODM	21,512	8%	QCTB	22,610	8%	MOPS	18,222	7%
	5	AMEM	299	7%	CTXS	480	7%	MODM	21,130	8%	AMEM	15,044	5%	AMEM	20,336	7%	CTXS	19,985	7%	MAFM	12,864	5%
ODDS TOP 5	1	FOXM	704	19%	TECM	838	18%	MCHA	39,964	20%	MCHA	38,934	18%	MCHA	36,085	17%	FOXM	34,603	15%	MCHA	36,030	13%
	2	VWPM	556	15%	VWPM	685	15%	VWPM	30,258	15%	TECM	28,839	13%	TECM	27,007	13%	MCHA	30,689	13%	FOXM	30,367	11%
	3	MCHA	373	10%	FOXM	464	10%	TECM	23,968	12%	FOXM	19,241	9%	VWPM	22,432	11%	VWPM	22,219	10%	RWRS	26,036	9%
	4	TECM	302	8%	UWCM	353	8%	FOXM	21,444	11%	LEMM	12,309	6%	FOXM	18,811	9%	VTRA	21,495	9%	DAWS	25,129	9%
	5	UWCM	204	6%	MCHA	328	7%	GWEA	10,802	5%	MAFM	11,640	5%	RWRS	13,524	6%	TECM	21,175	9%	MAFM	21,039	7%
Auction Totals		<u>Offered</u>	<u>Sold</u>		<u>Offered</u>	<u>Sold</u>		<u>Bales Sold</u>	<u>\$/Bale</u>		<u>Bales Sold</u>	<u>\$/Bale</u>		<u>Bales Sold</u>	<u>\$/Bale</u>		<u>Bales Sold</u>	<u>\$/Bale</u>		<u>Bales Sold</u>	<u>\$/Bale</u>	
		41,153	39,181		52,182	48,228		1,652,727	\$1,596		1,800,549	\$1,543		1,625,113	\$1,509		1,683,163	\$1,599		2,270,874	\$1,193	
		<u>Passed-In</u>	<u>PI%</u>		<u>Passed-In</u>	<u>PI%</u>		<u>Export Value</u>			<u>Export Value</u>			<u>Export Value</u>			<u>Export Value</u>			<u>Export Value</u>		
		1,972	4.8%		3,954	7.6%		\$2,637,299,254			\$2,778,797,527			\$2,452,791,892			\$2,691,010,531			\$2,709,269,973		



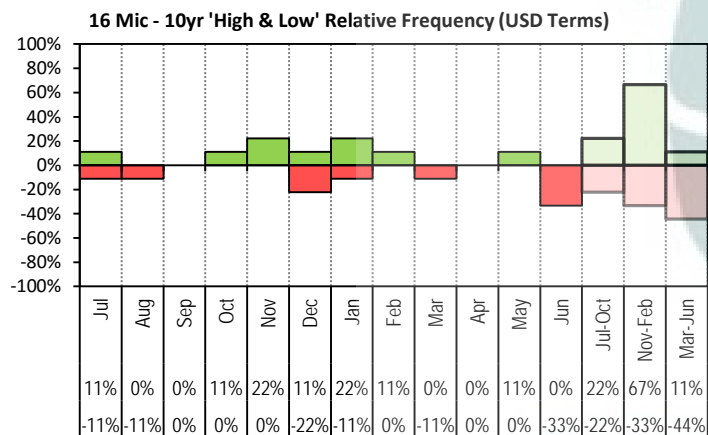
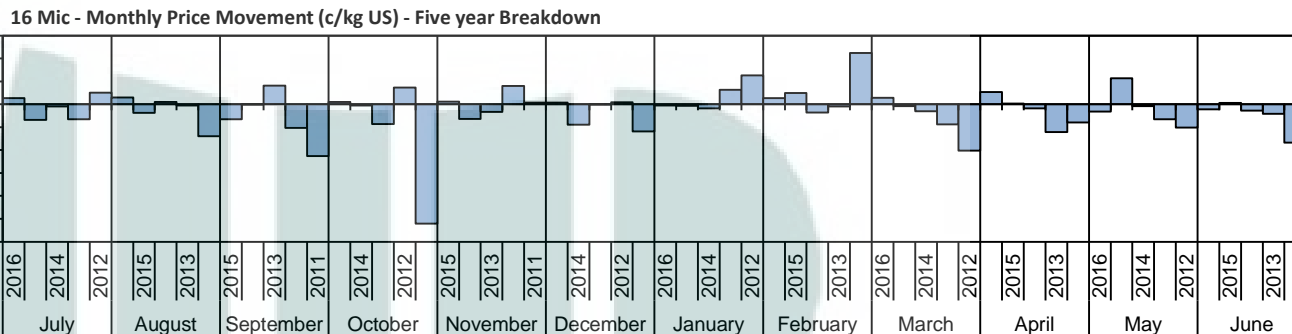
**Table 6: NSW Production Statistics**

MAX			MIN		MAX GAIN		MAX REDUCTION								
2015-16															
Statistical Devision, Area Code & Towns				Auction Bales (FH)	Micron	+/- YoY	Vmb %	+/- YoY	Yield % Sch Dry	+/- YoY	Length mm	+/- YoY	Strength Nkt	+/- YoY	Ave Price c/kg
Northern	N02	Tenterfield, Glen Innes		T.B.A	T.B.A		T.B.A		T.B.A		T.B.A		T.B.A		T.B.A
	N03	Guyra		T.B.A	T.B.A		T.B.A		T.B.A		T.B.A		T.B.A		T.B.A
	N04	Inverell		T.B.A	T.B.A		T.B.A		T.B.A		T.B.A		T.B.A		T.B.A
	N05	Armidale		T.B.A	T.B.A		T.B.A		T.B.A		T.B.A		T.B.A		T.B.A
	N06	Tamworth, Gunnedah, Quirindi		T.B.A	T.B.A		T.B.A		T.B.A		T.B.A		T.B.A		T.B.A
	N07	Moree		T.B.A	T.B.A		T.B.A		T.B.A		T.B.A		T.B.A		T.B.A
	N08	Narrabri		T.B.A	T.B.A		T.B.A		T.B.A		T.B.A		T.B.A		T.B.A
North Western & Far West	N09	Cobar, Bourke, Wanaaring		T.B.A	T.B.A		T.B.A		T.B.A		T.B.A		T.B.A		T.B.A
	N12	Walgett		T.B.A	T.B.A		T.B.A		T.B.A		T.B.A		T.B.A		T.B.A
	N13	Nyngan		T.B.A	T.B.A		T.B.A		T.B.A		T.B.A		T.B.A		T.B.A
	N14	Dubbo, Narromine		T.B.A	T.B.A		T.B.A		T.B.A		T.B.A		T.B.A		T.B.A
	N16	Dunedoo		T.B.A	T.B.A		T.B.A		T.B.A		T.B.A		T.B.A		T.B.A
	N17	Mudgee, Wellington, Gulgong		T.B.A	T.B.A		T.B.A		T.B.A		T.B.A		T.B.A		T.B.A
	N33	Coonabarabran		T.B.A	T.B.A		T.B.A		T.B.A		T.B.A		T.B.A		T.B.A
	N34	Coonamble		T.B.A	T.B.A		T.B.A		T.B.A		T.B.A		T.B.A		T.B.A
	N36	Gilgandra, Gulargambone		T.B.A	T.B.A		T.B.A		T.B.A		T.B.A		T.B.A		T.B.A
	N40	Brewarrina		T.B.A	T.B.A		T.B.A		T.B.A		T.B.A		T.B.A		T.B.A
	N10	Wilcannia, Broken Hill		T.B.A	T.B.A		T.B.A		T.B.A		T.B.A		T.B.A		T.B.A
Central West	N15	Forbes, Parkes, Cowra		T.B.A	T.B.A		T.B.A		T.B.A		T.B.A		T.B.A		T.B.A
	N18	Lithgow, Oberon		T.B.A	T.B.A		T.B.A		T.B.A		T.B.A		T.B.A		T.B.A
	N19	Orange, Bathurst		T.B.A	T.B.A		T.B.A		T.B.A		T.B.A		T.B.A		T.B.A
	N25	West Wyalong		T.B.A	T.B.A		T.B.A		T.B.A		T.B.A		T.B.A		T.B.A
	N35	Condobolin, Lake Cargelligo		T.B.A	T.B.A		T.B.A		T.B.A		T.B.A		T.B.A		T.B.A
Murrumbidgee	N26	Cootamundra, Temora		T.B.A	T.B.A		T.B.A		T.B.A		T.B.A		T.B.A		T.B.A
	N27	Adelong, Gundagai		T.B.A	T.B.A		T.B.A		T.B.A		T.B.A		T.B.A		T.B.A
	N29	Wagga, Narrandera		T.B.A	T.B.A		T.B.A		T.B.A		T.B.A		T.B.A		T.B.A
	N37	Griffith, Hillston		T.B.A	T.B.A		T.B.A		T.B.A		T.B.A		T.B.A		T.B.A
	N39	Hay, Coleambally		T.B.A	T.B.A		T.B.A		T.B.A		T.B.A		T.B.A		T.B.A
Murray	N11	Wentworth, Balranald		T.B.A	T.B.A		T.B.A		T.B.A		T.B.A		T.B.A		T.B.A
	N28	Albury, Corowa, Holbrook		T.B.A	T.B.A		T.B.A		T.B.A		T.B.A		T.B.A		T.B.A
	N31	Deniliquin		T.B.A	T.B.A		T.B.A		T.B.A		T.B.A		T.B.A		T.B.A
	N38	Finley, Berrigan, Jerilderie		T.B.A	T.B.A		T.B.A		T.B.A		T.B.A		T.B.A		T.B.A
South Eastern	N23	Goulburn, Young, Yass		T.B.A	T.B.A		T.B.A		T.B.A		T.B.A		T.B.A		T.B.A
	N24	Monaro (Cooma, Bombala)		T.B.A	T.B.A		T.B.A		T.B.A		T.B.A		T.B.A		T.B.A
	N32	A.C.T.		T.B.A	T.B.A		T.B.A		T.B.A		T.B.A		T.B.A		T.B.A
	N43	South Coast (Bega)		T.B.A	T.B.A		T.B.A		T.B.A		T.B.A		T.B.A		T.B.A
NSW	AWEX Sale Statistics 15-16			T.B.A	T.B.A		T.B.A		T.B.A		T.B.A		T.B.A		T.B.A

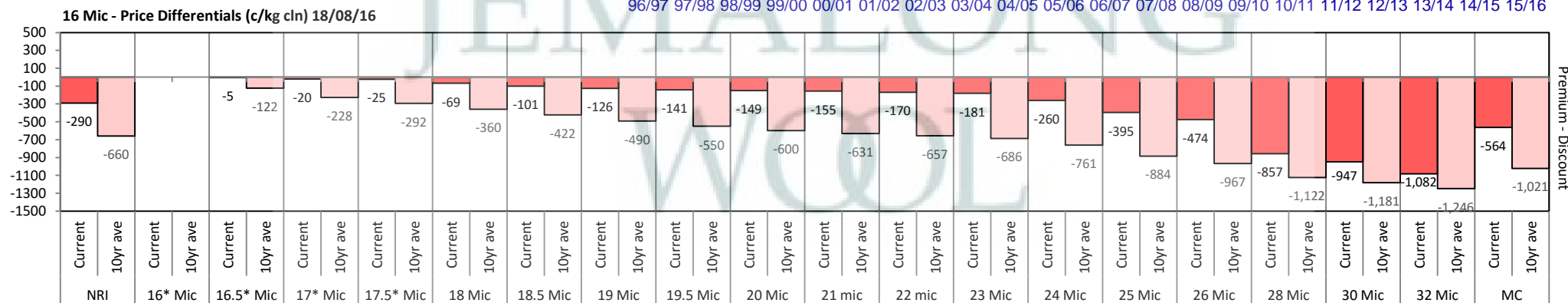
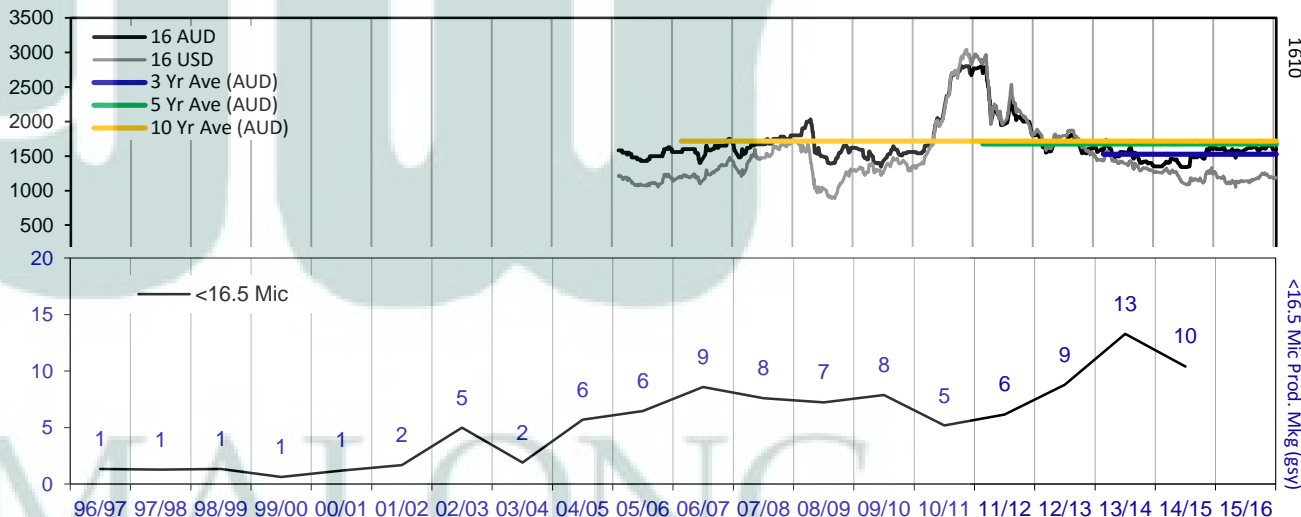
AWTA Mthly Key Test Data			Bales Tested	+/- YoY	Micron	+/- YoY	VMB	+/- YoY	Yld	+/- YoY	Lth	+/- YoY	Nkt	+/- YoY	POBM +/-
AUSTRALIA	Current	July	85,987	-9,717	20.4	-0.3	2.3	0.4	63.1	-0.5	88	1.0	36	-0.3	49 -0.7
	Season	Y.T.D	85,987	-9,717	20.4	-0.3	2.3	0.4	63.1	-0.5	88	1.0	36	0.0	49 0.0
	Previous	2015-16	95,704	-10680	20.7	0.2	1.9	-0.3	63.6	0.0	87	0.0	36	1.0	49 -1.0
	Seasons	2014-15	106,384	-8506	20.5	-0.2	2.2	0.0	63.6	-0.2	87	2.0	35	-1.0	50 -1.0
	Y.T.D.	2013-14	114,890	14,480	20.7	-0.5	2.2	-0.5	63.8	-1.3	85	-2.0	36	-0.3	49 4.4

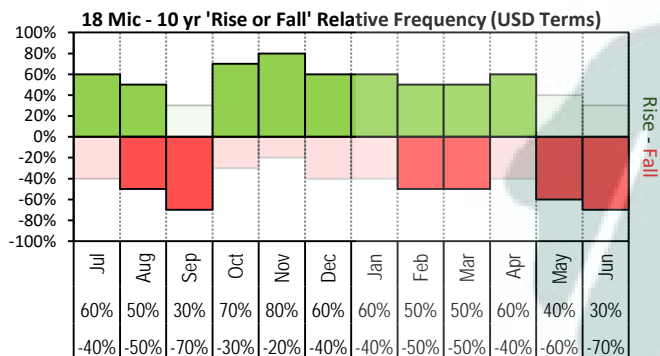


The above '**Rise or Fall**' graph, shows how often the market has risen or fallen in a given month over the past 10 years, it does not show the extent of the movement only the frequency of direction. The '**Monthly Price Movement**' graph shows the extent of movement for each month, for the past 5 years.

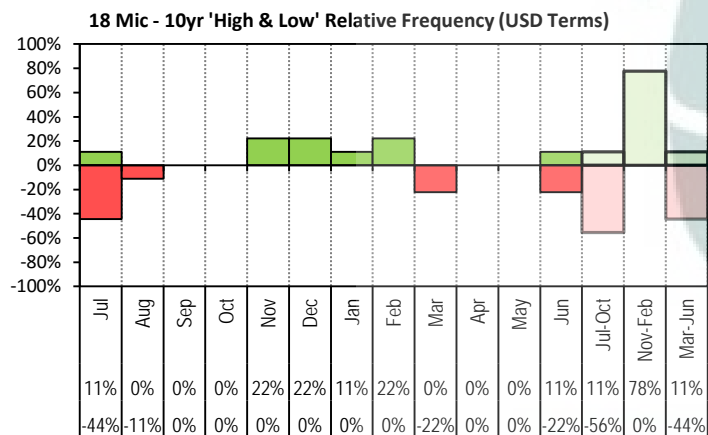
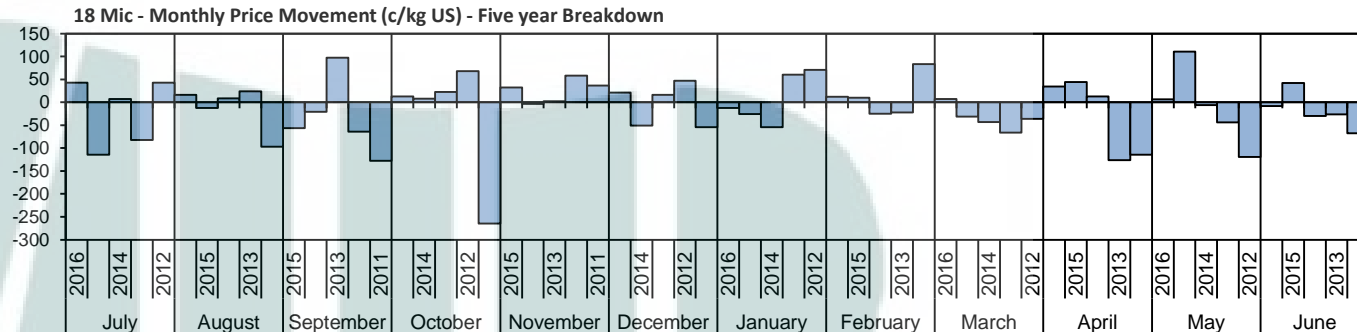


The above graph, shows how often the '12 month high & low' have been achieved for a

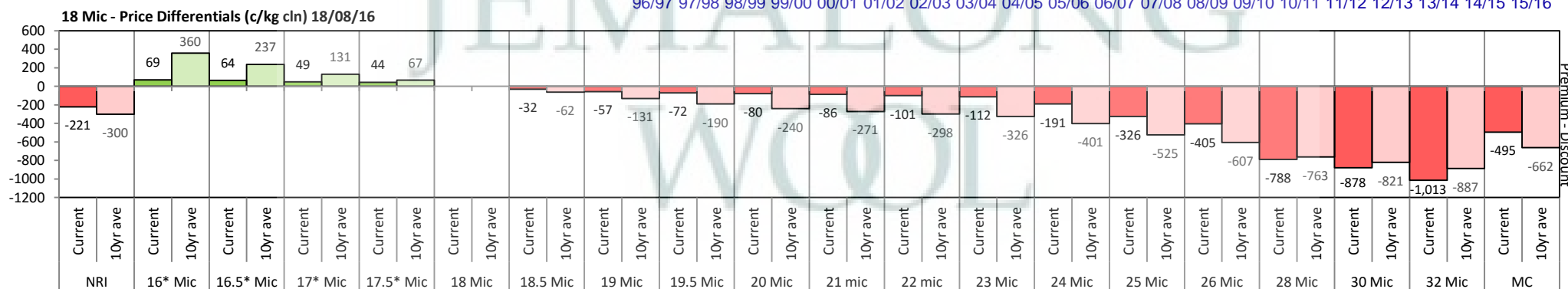
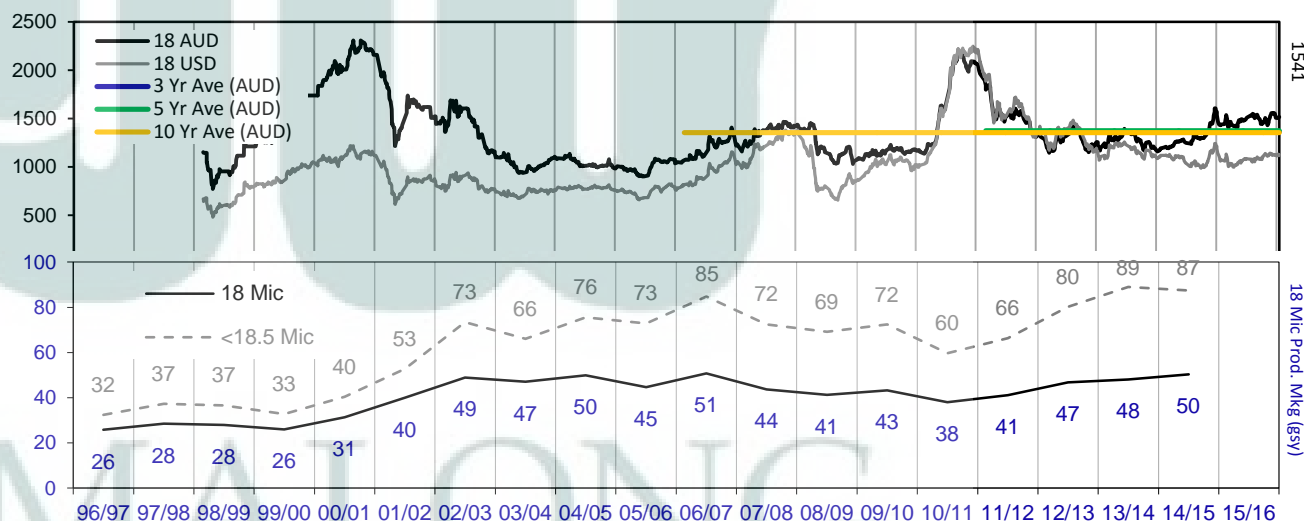




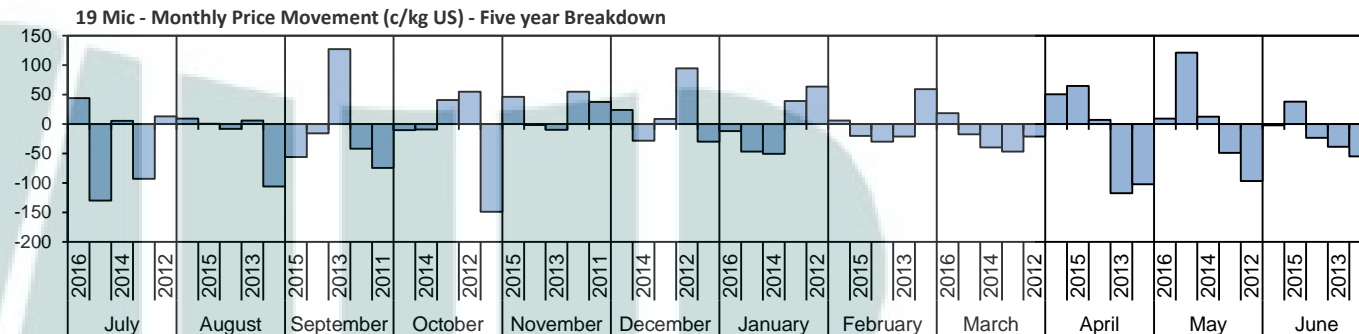
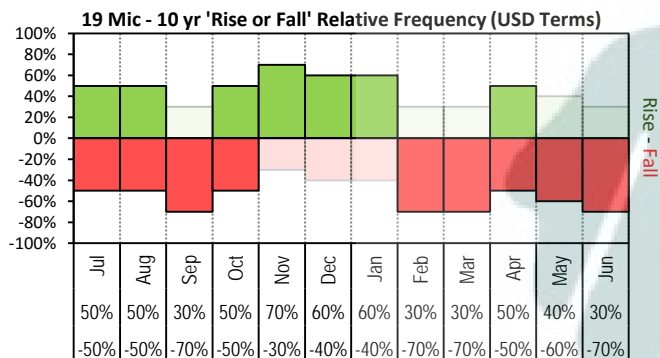
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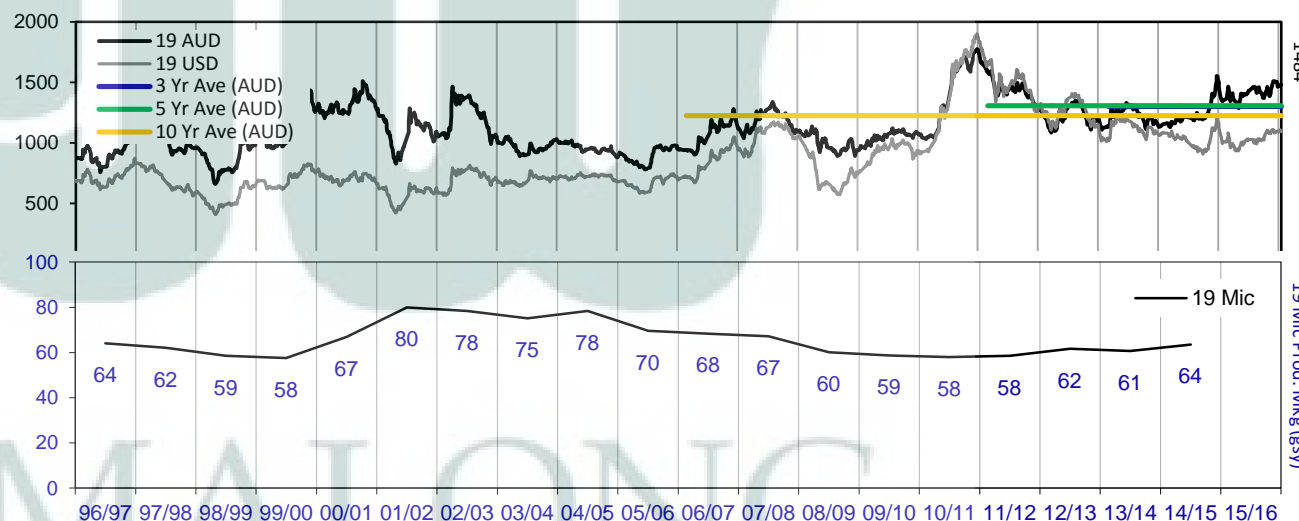
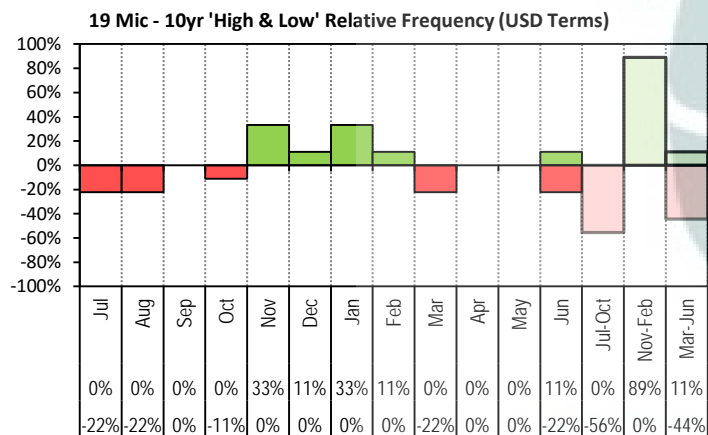
The above graph, shows how often the '12 month high & low' have been achieved for a given month over the past 10 years. It is not a measure of probability.



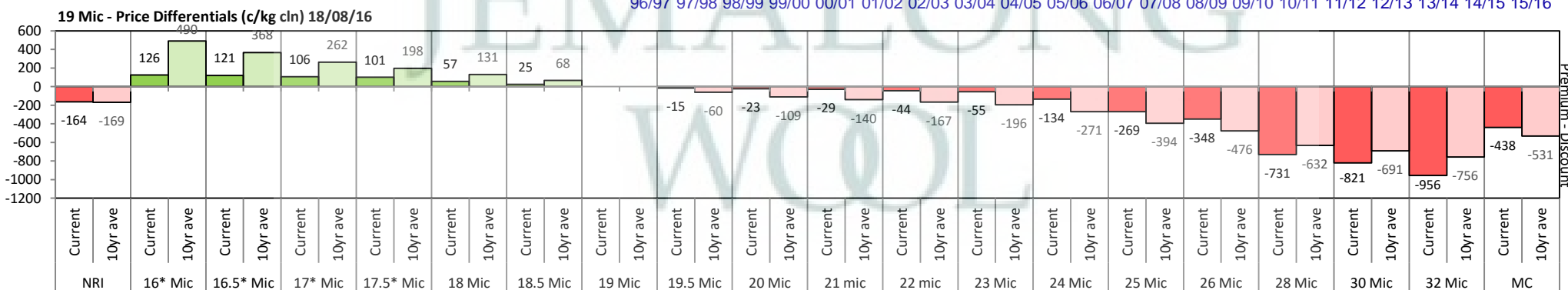


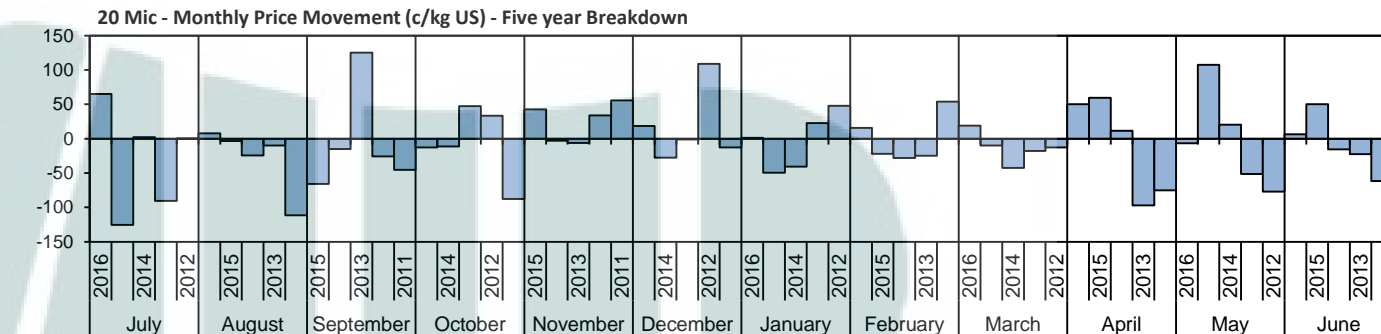
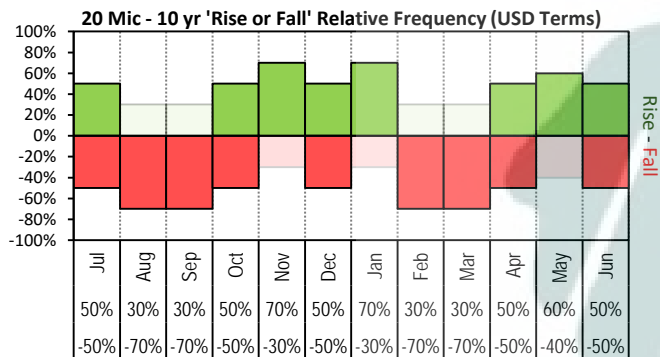


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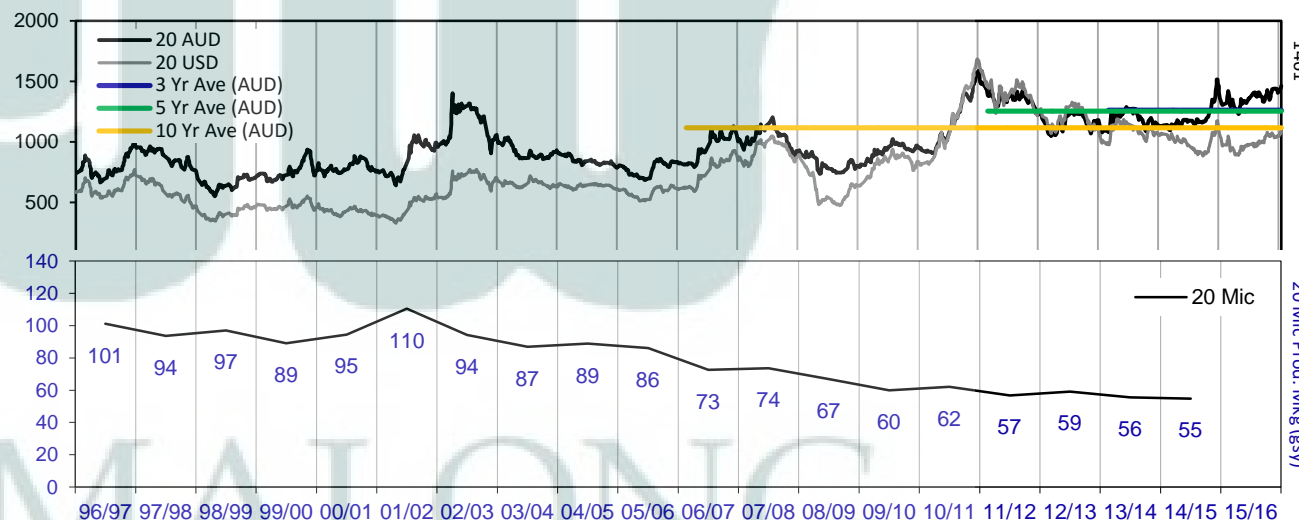
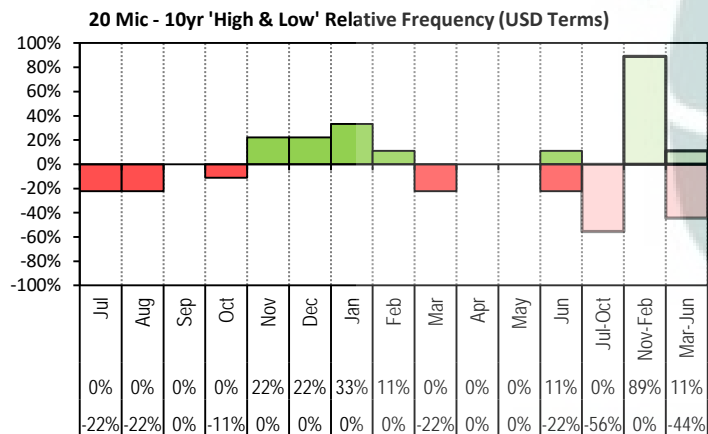


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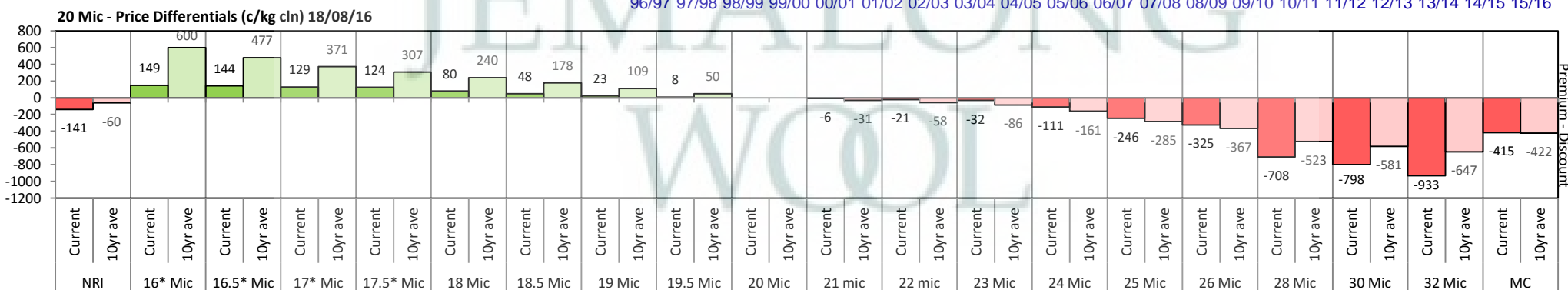


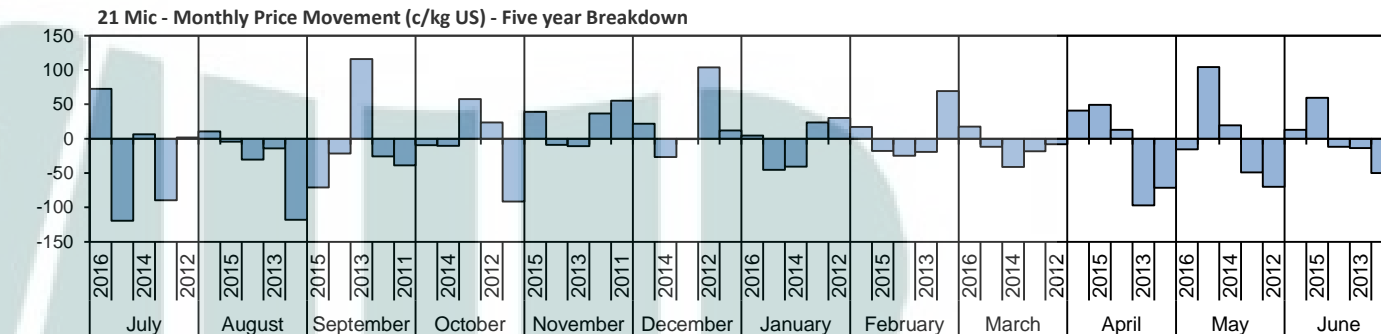
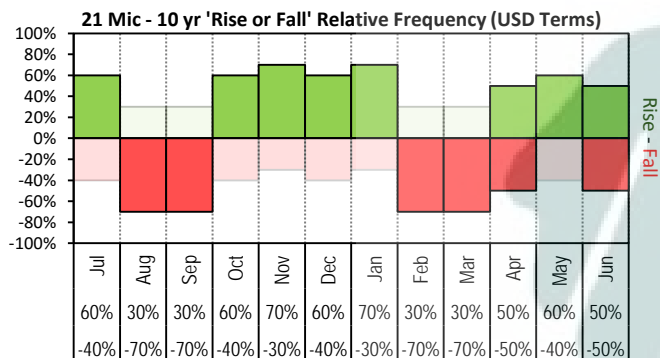


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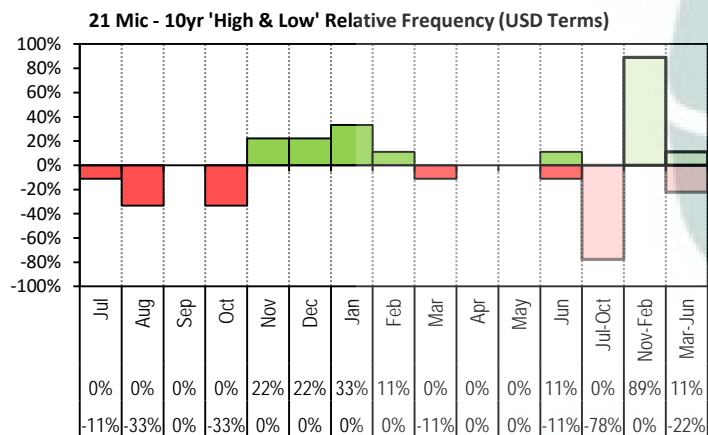


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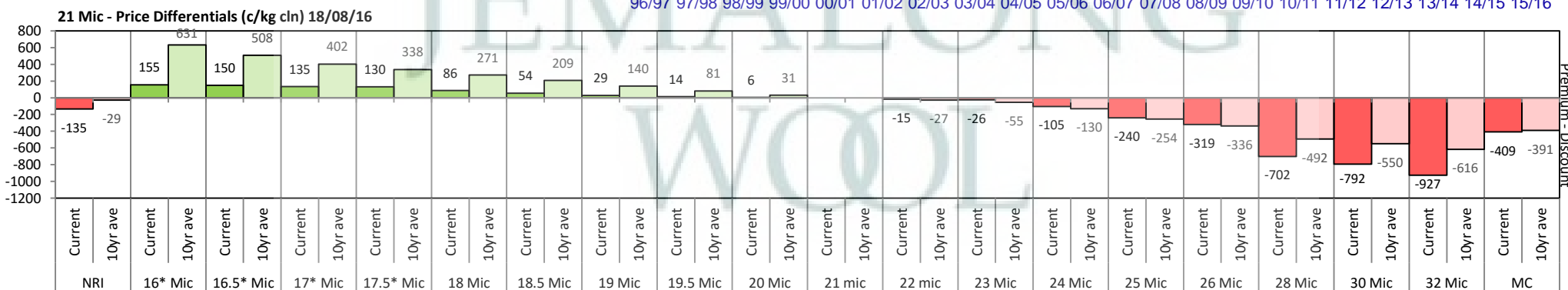


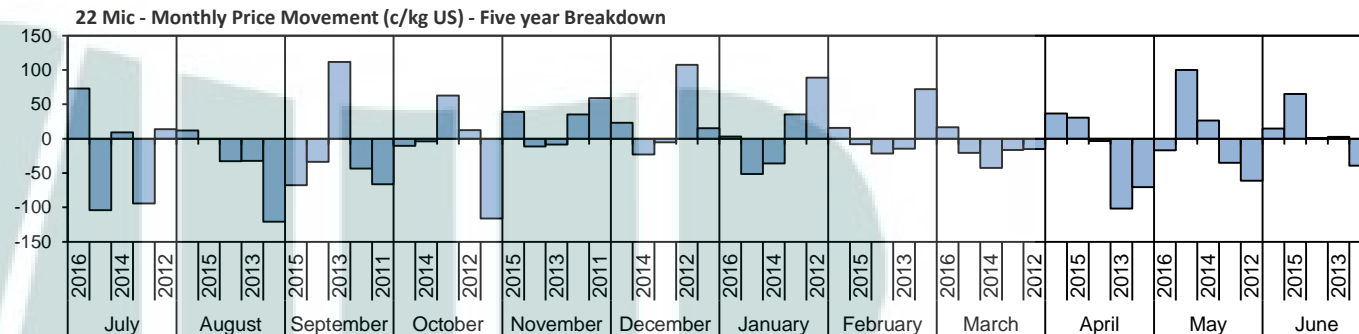


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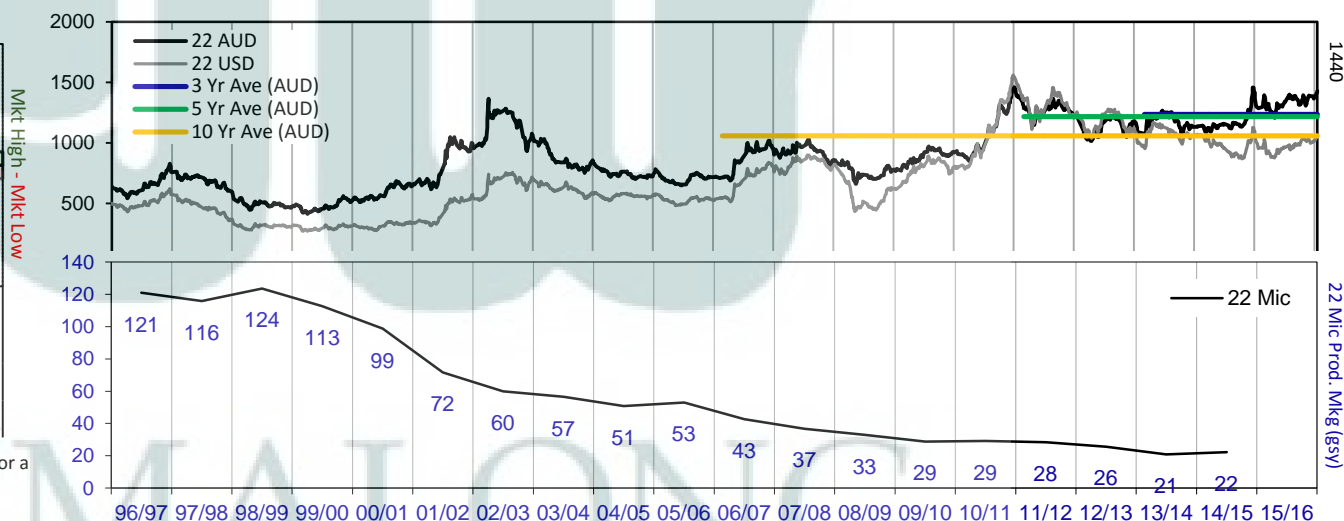


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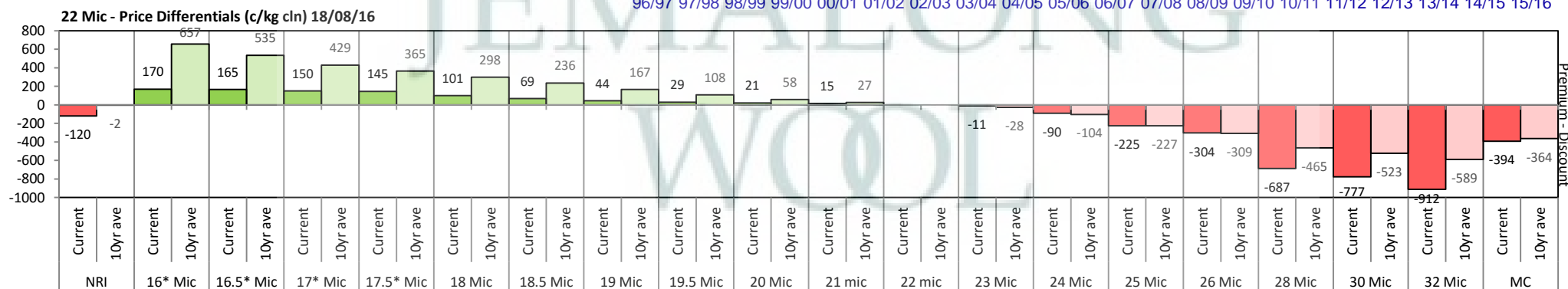




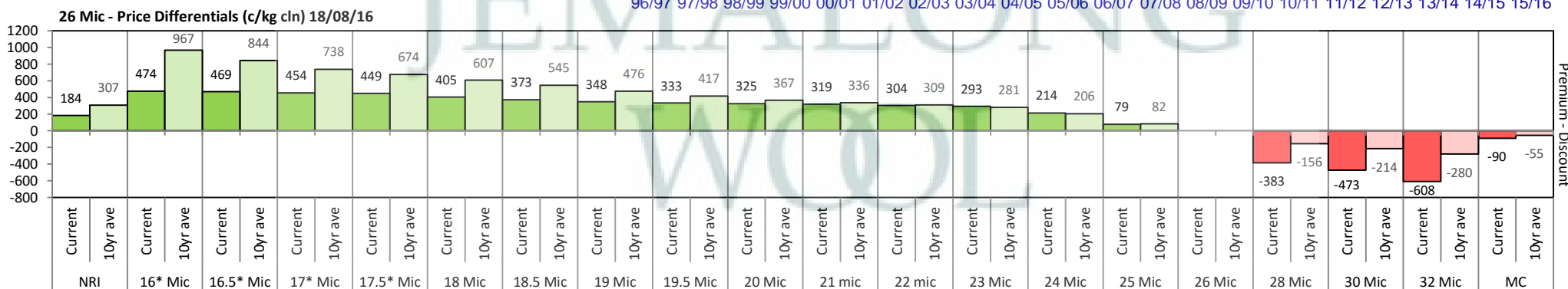
**Movement'** graph shows the extent of movement for each month, for the past 5 years.

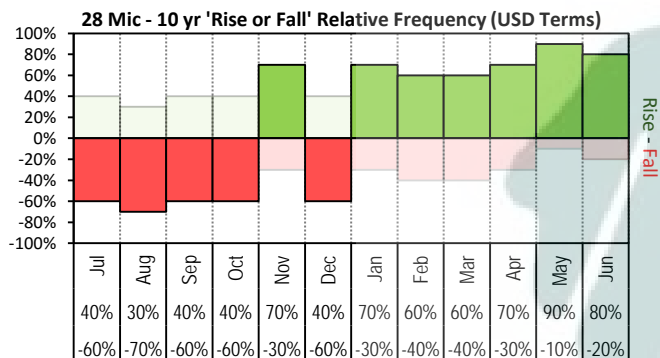


96/97 97/98 98/99 99/00 00/01 01/02 02/03 03/04 04/05 05/06 06/07 07/08 08/09 09/10 10/11 11/12 12/13 13/14 14/15 15/16

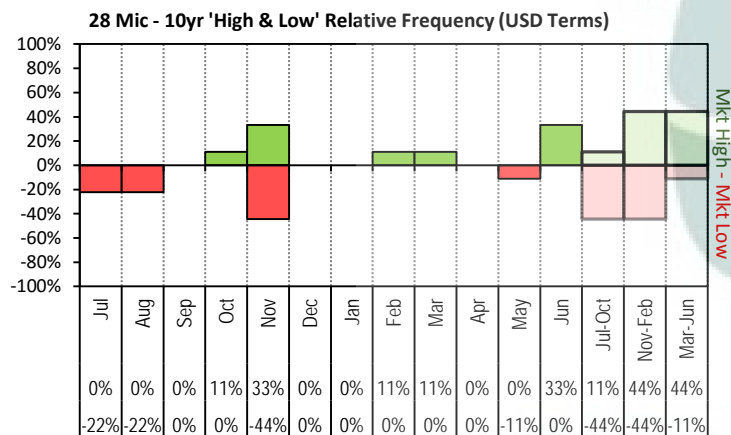
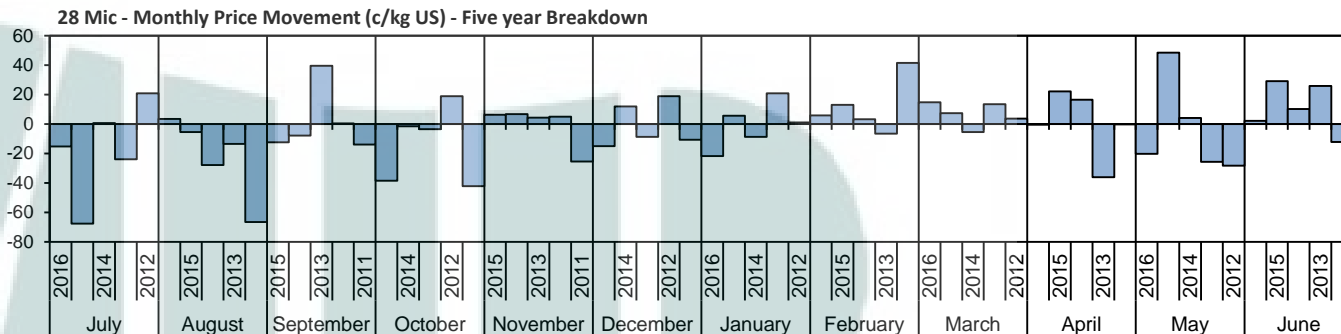




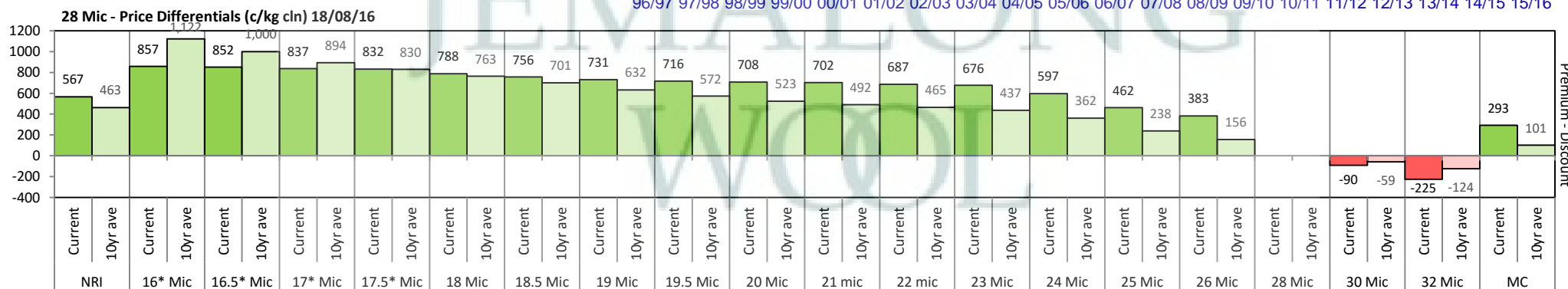
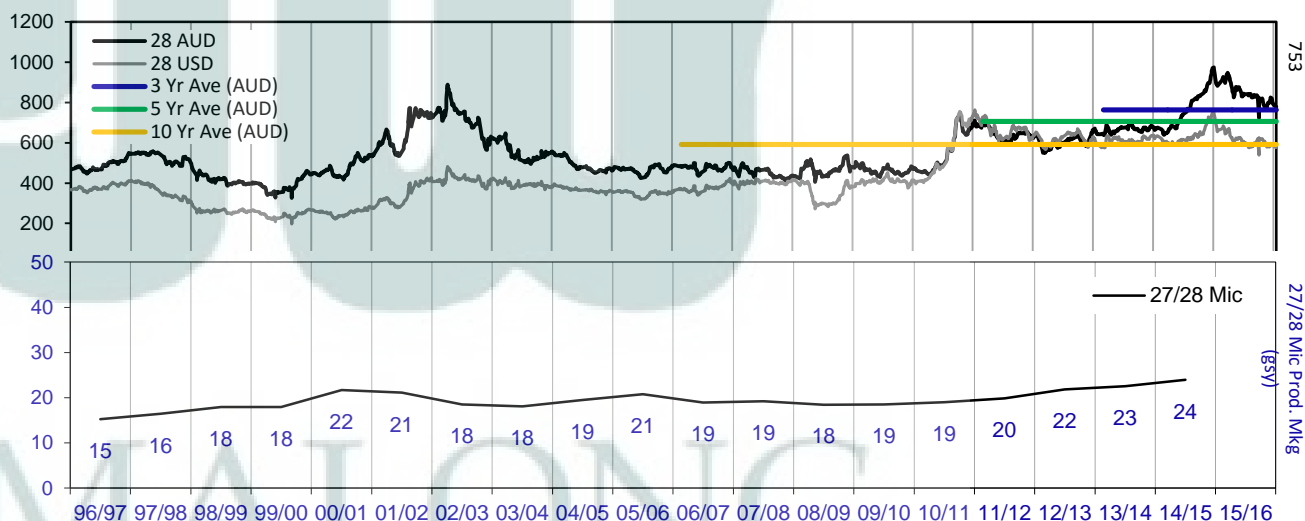


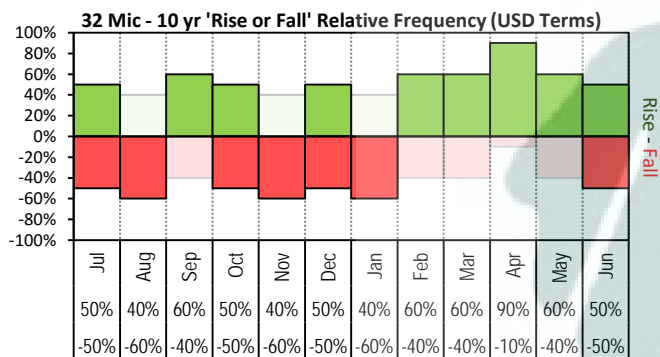


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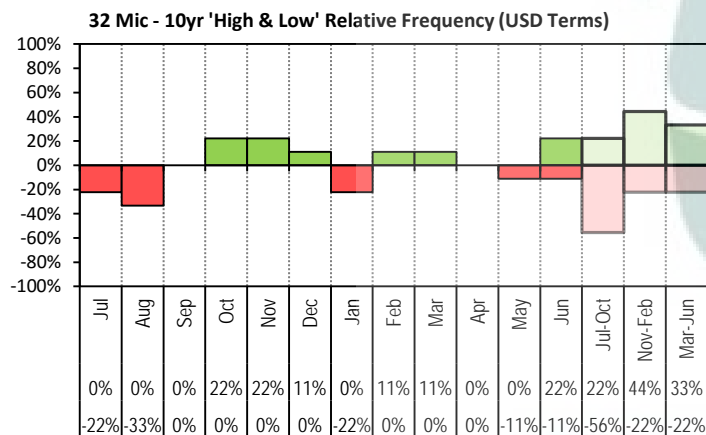
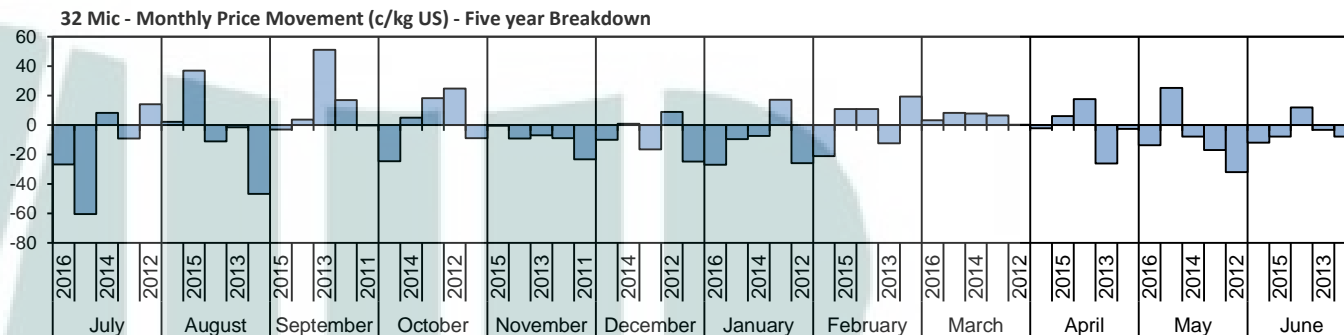


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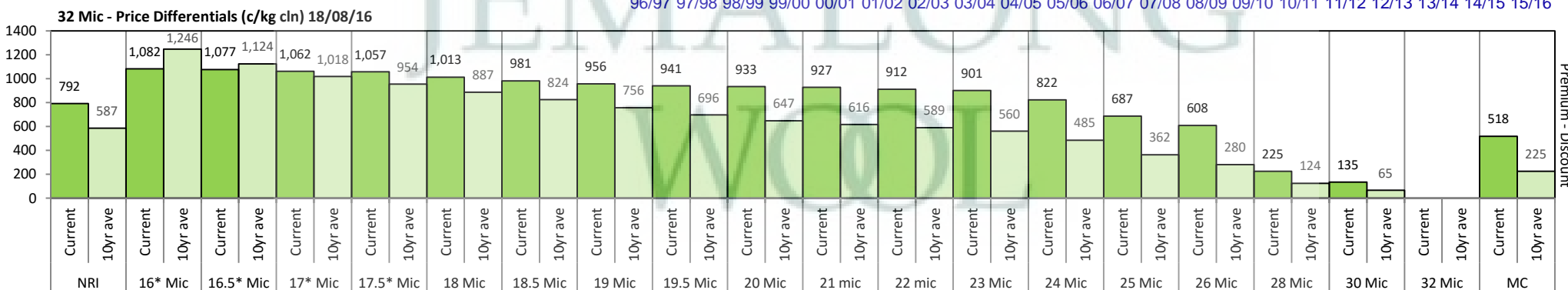
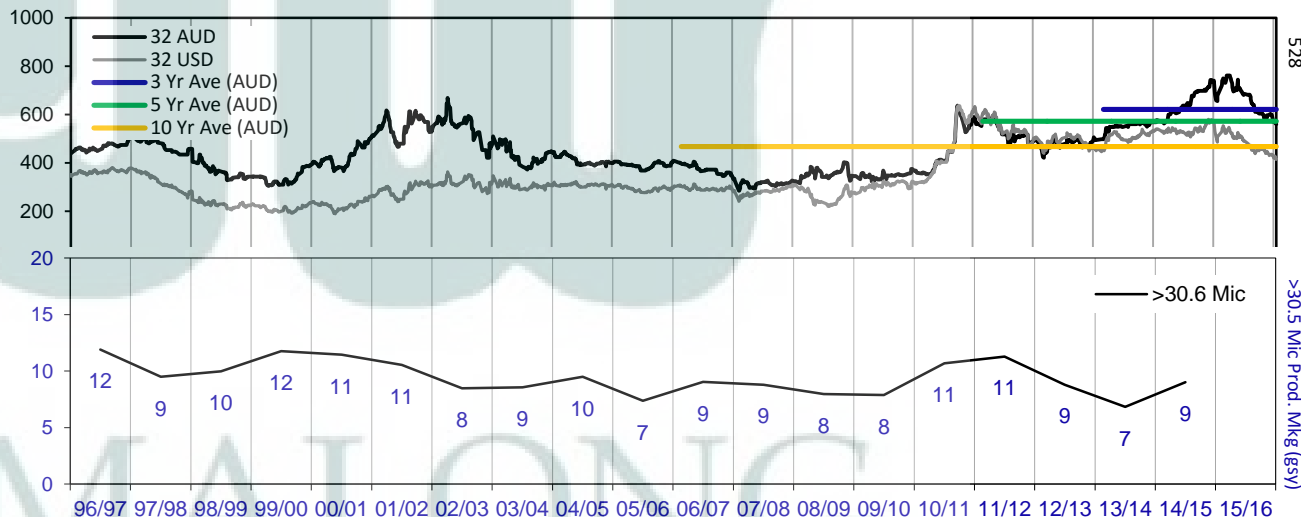


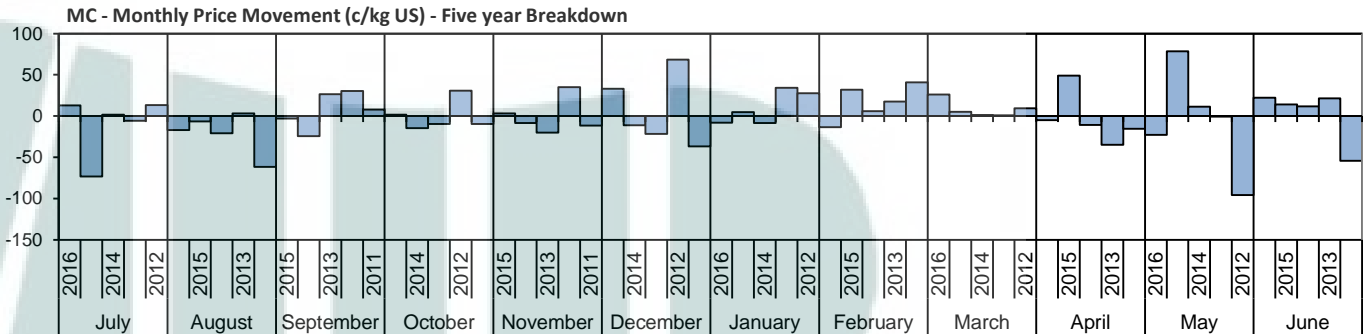
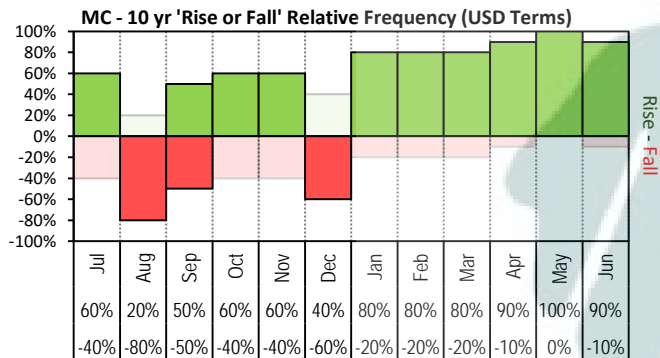


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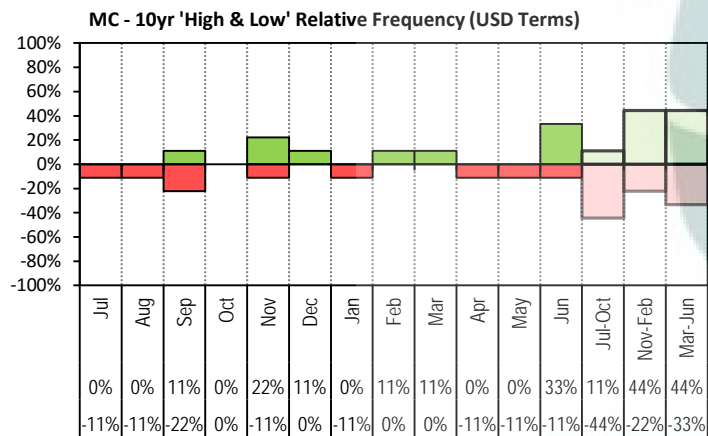


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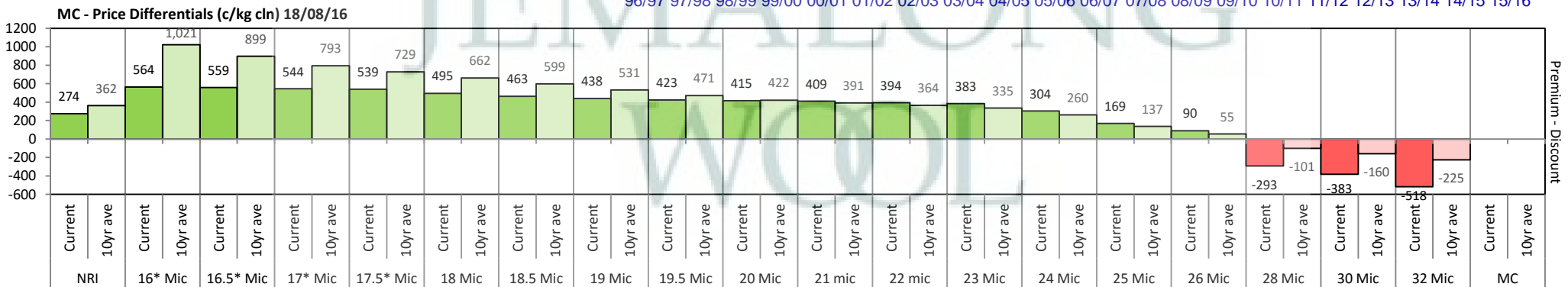
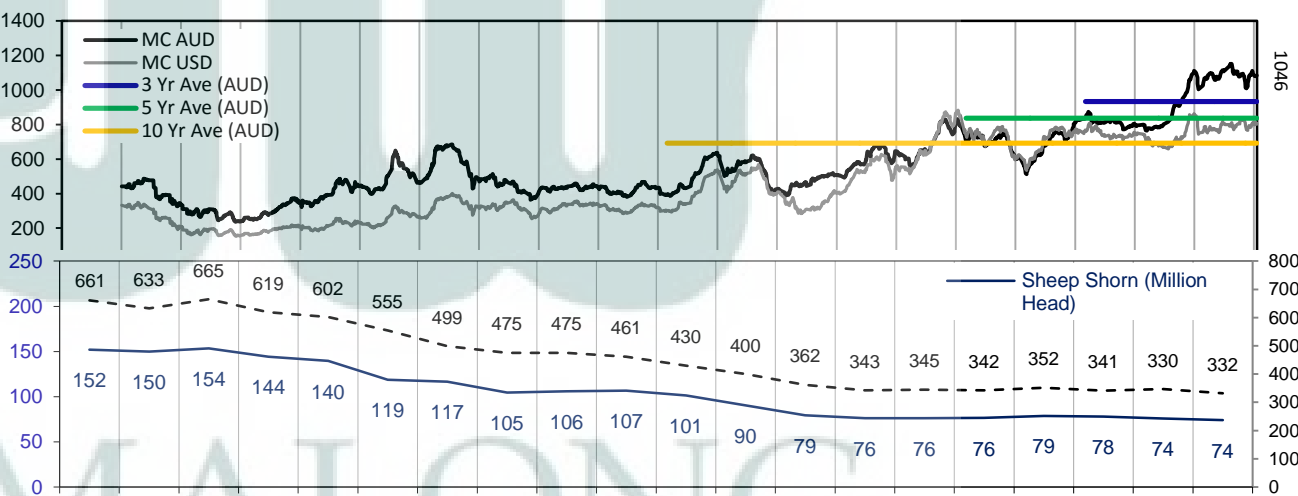




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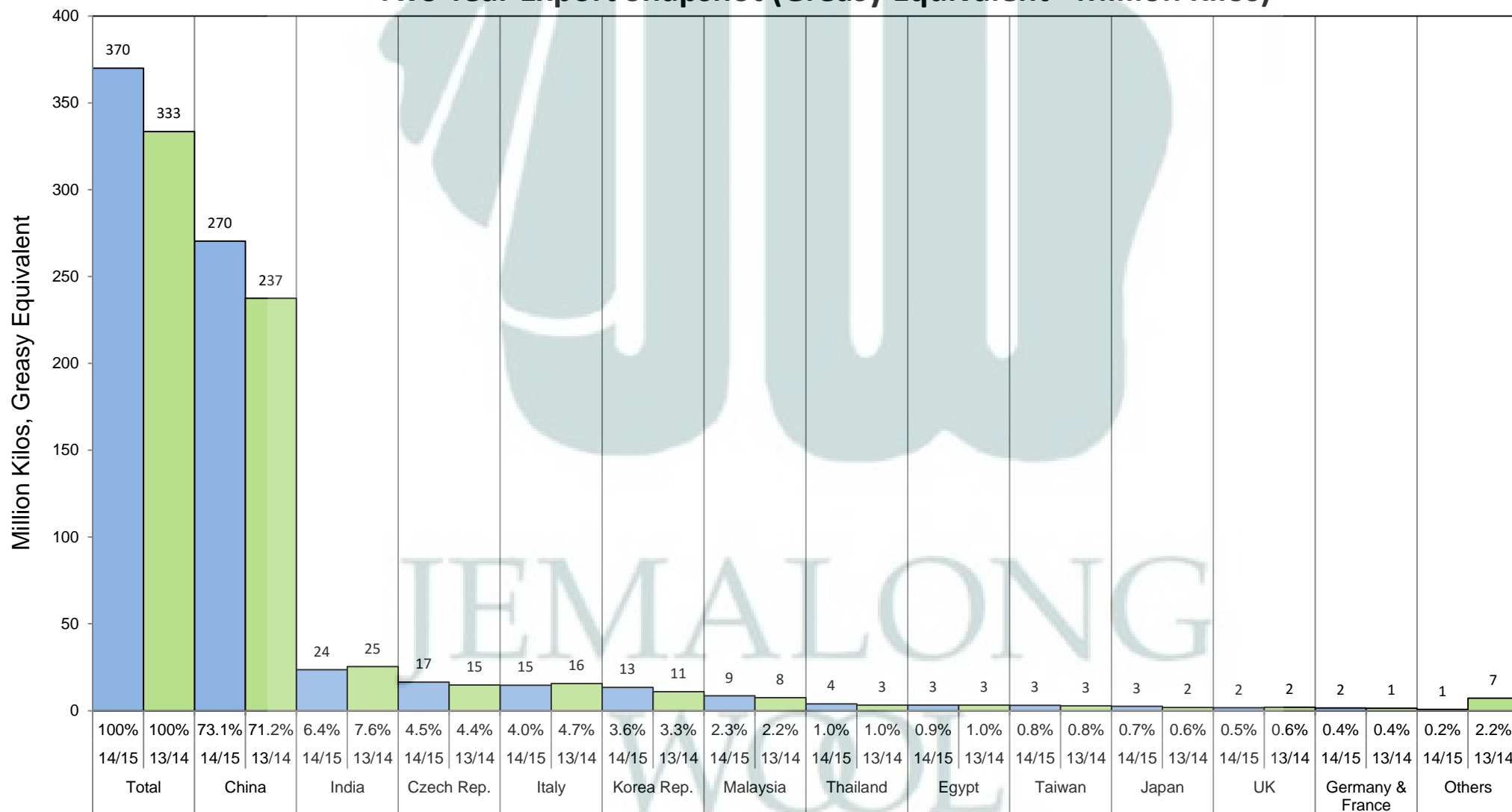


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## Two Year Export Snapshot (Greasy Equivalent - Million Kilos)





**Table 7: Returns pr head for skirted fleece wool.**

Skirted FLC Weight			Micron																	
			9 Kg																	
			16	16.5	17	17.5	18	18.5	19	19.5	20	21	22	23	24	25	26	28	30	32
Yield (Sch Dry)	25%	Current	\$36	\$36	\$36	\$36	\$35	\$34	\$33	\$33	\$33	\$33	\$32	\$32	\$30	\$27	\$26	\$17	\$15	\$12
		10yr ave.	\$39	\$36	\$33	\$32	\$30	\$29	\$28	\$26	\$25	\$24	\$24	\$23	\$21	\$19	\$17	\$13	\$12	\$11
	30%	Current	\$43	\$43	\$43	\$43	\$42	\$41	\$40	\$40	\$39	\$39	\$39	\$39	\$36	\$33	\$31	\$20	\$18	\$14
		10yr ave.	\$46	\$43	\$40	\$38	\$37	\$35	\$33	\$31	\$30	\$29	\$29	\$28	\$26	\$22	\$20	\$16	\$14	\$13
	35%	Current	\$51	\$51	\$50	\$50	\$49	\$48	\$47	\$46	\$46	\$46	\$45	\$45	\$43	\$38	\$36	\$24	\$21	\$17
		10yr ave.	\$54	\$50	\$47	\$45	\$43	\$41	\$39	\$37	\$35	\$34	\$33	\$32	\$30	\$26	\$24	\$19	\$17	\$15
	40%	Current	\$58	\$58	\$57	\$57	\$55	\$54	\$53	\$53	\$53	\$52	\$52	\$51	\$49	\$44	\$41	\$27	\$24	\$19
		10yr ave.	\$62	\$57	\$53	\$51	\$49	\$47	\$44	\$42	\$40	\$39	\$38	\$37	\$34	\$30	\$27	\$21	\$19	\$17
	45%	Current	\$65	\$65	\$64	\$64	\$62	\$61	\$60	\$59	\$59	\$59	\$58	\$58	\$55	\$49	\$46	\$30	\$27	\$21
		10yr ave.	\$69	\$64	\$60	\$58	\$55	\$52	\$50	\$47	\$45	\$44	\$43	\$42	\$39	\$34	\$30	\$24	\$22	\$19
	50%	Current	\$72	\$72	\$72	\$71	\$69	\$68	\$67	\$66	\$66	\$65	\$65	\$64	\$61	\$55	\$51	\$34	\$30	\$24
		10yr ave.	\$77	\$72	\$67	\$64	\$61	\$58	\$55	\$52	\$50	\$49	\$48	\$46	\$43	\$37	\$34	\$27	\$24	\$21
	55%	Current	\$80	\$79	\$79	\$78	\$76	\$75	\$73	\$73	\$72	\$72	\$71	\$71	\$67	\$60	\$56	\$37	\$33	\$26
		10yr ave.	\$85	\$79	\$74	\$70	\$67	\$64	\$61	\$58	\$55	\$54	\$52	\$51	\$47	\$41	\$37	\$29	\$26	\$23
	60%	Current	\$87	\$87	\$86	\$86	\$83	\$81	\$80	\$79	\$79	\$79	\$78	\$77	\$73	\$66	\$61	\$41	\$36	\$29
		10yr ave.	\$93	\$86	\$80	\$77	\$73	\$70	\$66	\$63	\$60	\$59	\$57	\$56	\$51	\$45	\$40	\$32	\$29	\$25
	65%	Current	\$94	\$94	\$93	\$93	\$90	\$88	\$87	\$86	\$85	\$85	\$84	\$84	\$79	\$71	\$66	\$44	\$39	\$31
		10yr ave.	\$100	\$93	\$87	\$83	\$79	\$76	\$72	\$68	\$65	\$63	\$62	\$60	\$56	\$49	\$44	\$35	\$31	\$27
	70%	Current	\$101	\$101	\$100	\$100	\$97	\$95	\$93	\$93	\$92	\$92	\$91	\$90	\$85	\$77	\$72	\$47	\$42	\$33
		10yr ave.	\$108	\$100	\$94	\$90	\$85	\$81	\$77	\$73	\$70	\$68	\$67	\$65	\$60	\$52	\$47	\$37	\$34	\$29
75%	Current	\$109	\$108	\$107	\$107	\$104	\$102	\$100	\$99	\$99	\$98	\$97	\$96	\$91	\$82	\$77	\$51	\$45	\$36	
	10yr ave.	\$116	\$107	\$100	\$96	\$91	\$87	\$83	\$79	\$75	\$73	\$71	\$69	\$64	\$56	\$50	\$40	\$36	\$32	
80%	Current	\$116	\$116	\$114	\$114	\$111	\$109	\$107	\$106	\$105	\$105	\$104	\$103	\$97	\$87	\$82	\$54	\$48	\$38	
	10yr ave.	\$123	\$115	\$107	\$102	\$98	\$93	\$88	\$84	\$80	\$78	\$76	\$74	\$69	\$60	\$54	\$43	\$38	\$34	
85%	Current	\$123	\$123	\$122	\$121	\$118	\$115	\$114	\$112	\$112	\$111	\$110	\$109	\$103	\$93	\$87	\$58	\$51	\$40	
	10yr ave.	\$131	\$122	\$114	\$109	\$104	\$99	\$94	\$89	\$85	\$83	\$81	\$79	\$73	\$63	\$57	\$45	\$41	\$36	

The above shows estimated returns per head for skirted fleece wool. These figures do not take into account the value of skirtings and oddments and do not take into account discounts that may apply for faults under individual circumstances. These figures are based on a market index of 100% and should be used as a guide only. Returns over \$30 / head for fleece wool are highlighted.



**Table 8: Returns pr head for skirted fleece wool.**

Skirted FLC Weight		Micron																	
8 Kg		16	16.5	17	17.5	18	18.5	19	19.5	20	21	22	23	24	25	26	28	30	32
Yield (Sch Dry)	25% Current	\$32	\$32	\$32	\$32	\$31	\$30	\$30	\$29	\$29	\$29	\$29	\$29	\$27	\$24	\$23	\$15	\$13	\$11
	10yr ave.	\$34	\$32	\$30	\$28	\$27	\$26	\$24	\$23	\$22	\$22	\$21	\$21	\$19	\$17	\$15	\$12	\$11	\$9
	30% Current	\$39	\$39	\$38	\$38	\$37	\$36	\$36	\$35	\$35	\$35	\$35	\$34	\$32	\$29	\$27	\$18	\$16	\$13
	10yr ave.	\$41	\$38	\$36	\$34	\$33	\$31	\$29	\$28	\$27	\$26	\$25	\$25	\$23	\$20	\$18	\$14	\$13	\$11
	35% Current	\$45	\$45	\$45	\$44	\$43	\$42	\$42	\$41	\$41	\$41	\$40	\$40	\$38	\$34	\$32	\$21	\$19	\$15
	10yr ave.	\$48	\$45	\$42	\$40	\$38	\$36	\$34	\$33	\$31	\$30	\$30	\$29	\$27	\$23	\$21	\$17	\$15	\$13
	40% Current	\$52	\$51	\$51	\$51	\$49	\$48	\$47	\$47	\$47	\$47	\$46	\$46	\$43	\$39	\$36	\$24	\$21	\$17
	10yr ave.	\$55	\$51	\$48	\$46	\$43	\$41	\$39	\$37	\$36	\$35	\$34	\$33	\$30	\$27	\$24	\$19	\$17	\$15
	45% Current	\$58	\$58	\$57	\$57	\$55	\$54	\$53	\$53	\$53	\$52	\$52	\$51	\$49	\$44	\$41	\$27	\$24	\$19
	10yr ave.	\$62	\$57	\$53	\$51	\$49	\$47	\$44	\$42	\$40	\$39	\$38	\$37	\$34	\$30	\$27	\$21	\$19	\$17
	50% Current	\$64	\$64	\$64	\$63	\$62	\$60	\$59	\$59	\$58	\$58	\$58	\$57	\$54	\$49	\$45	\$30	\$27	\$21
	10yr ave.	\$69	\$64	\$59	\$57	\$54	\$52	\$49	\$47	\$45	\$43	\$42	\$41	\$38	\$33	\$30	\$24	\$21	\$19
	55% Current	\$71	\$71	\$70	\$70	\$68	\$66	\$65	\$65	\$64	\$64	\$63	\$63	\$59	\$53	\$50	\$33	\$29	\$23
	10yr ave.	\$75	\$70	\$65	\$63	\$60	\$57	\$54	\$51	\$49	\$48	\$47	\$45	\$42	\$37	\$33	\$26	\$23	\$21
	60% Current	\$77	\$77	\$76	\$76	\$74	\$72	\$71	\$71	\$70	\$70	\$69	\$69	\$65	\$58	\$55	\$36	\$32	\$25
	10yr ave.	\$82	\$76	\$71	\$68	\$65	\$62	\$59	\$56	\$53	\$52	\$51	\$49	\$46	\$40	\$36	\$28	\$26	\$22
	65% Current	\$84	\$83	\$83	\$82	\$80	\$78	\$77	\$76	\$76	\$76	\$75	\$74	\$70	\$63	\$59	\$39	\$34	\$27
	10yr ave.	\$89	\$83	\$77	\$74	\$70	\$67	\$64	\$61	\$58	\$56	\$55	\$53	\$50	\$43	\$39	\$31	\$28	\$24
	70% Current	\$90	\$90	\$89	\$89	\$86	\$85	\$83	\$82	\$82	\$81	\$81	\$80	\$76	\$68	\$64	\$42	\$37	\$30
	10yr ave.	\$96	\$89	\$83	\$80	\$76	\$72	\$69	\$65	\$62	\$61	\$59	\$58	\$53	\$46	\$42	\$33	\$30	\$26
	75% Current	\$97	\$96	\$95	\$95	\$92	\$91	\$89	\$88	\$88	\$87	\$86	\$86	\$81	\$73	\$68	\$45	\$40	\$32
	10yr ave.	\$103	\$96	\$89	\$85	\$81	\$78	\$73	\$70	\$67	\$65	\$63	\$62	\$57	\$50	\$45	\$36	\$32	\$28
	80% Current	\$103	\$103	\$102	\$101	\$99	\$97	\$95	\$94	\$94	\$93	\$92	\$91	\$86	\$78	\$73	\$48	\$42	\$34
	10yr ave.	\$110	\$102	\$95	\$91	\$87	\$83	\$78	\$74	\$71	\$69	\$68	\$66	\$61	\$53	\$48	\$38	\$34	\$30
	85% Current	\$109	\$109	\$108	\$108	\$105	\$103	\$101	\$100	\$99	\$99	\$98	\$97	\$92	\$83	\$77	\$51	\$45	\$36
	10yr ave.	\$117	\$108	\$101	\$97	\$92	\$88	\$83	\$79	\$76	\$74	\$72	\$70	\$65	\$56	\$51	\$40	\$36	\$32

The above shows estimated returns per head for skirted fleece wool. These figures do not take into account the value of skirtings and oddments and do not take into account discounts that may apply for faults under individual circumstances. These figures are based on a market index of 100% and should be used as a guide only. Returns over \$30 / head for fleece wool are highlighted.



**Table 9: Returns pr head for skirted fleece wool.**

Skirted FLC Weight			Micron																	
			7 Kg																	
			16	16.5	17	17.5	18	18.5	19	19.5	20	21	22	23	24	25	26	28	30	32
Yield (Sch Dry)	25%	Current	\$28	\$28	\$28	\$28	\$27	\$26	\$26	\$26	\$26	\$25	\$25	\$25	\$24	\$21	\$20	\$13	\$12	\$9
		10yr ave.	\$30	\$28	\$26	\$25	\$24	\$23	\$21	\$20	\$19	\$19	\$18	\$18	\$17	\$15	\$13	\$10	\$9	\$8
	30%	Current	\$34	\$34	\$33	\$33	\$32	\$32	\$31	\$31	\$31	\$31	\$30	\$30	\$28	\$26	\$24	\$16	\$14	\$11
		10yr ave.	\$36	\$33	\$31	\$30	\$28	\$27	\$26	\$24	\$23	\$23	\$22	\$22	\$20	\$17	\$16	\$12	\$11	\$10
	35%	Current	\$39	\$39	\$39	\$39	\$38	\$37	\$36	\$36	\$36	\$36	\$35	\$35	\$33	\$30	\$28	\$18	\$16	\$13
		10yr ave.	\$42	\$39	\$36	\$35	\$33	\$32	\$30	\$29	\$27	\$27	\$26	\$25	\$23	\$20	\$18	\$15	\$13	\$11
	40%	Current	\$45	\$45	\$45	\$44	\$43	\$42	\$42	\$41	\$41	\$41	\$40	\$40	\$38	\$34	\$32	\$21	\$19	\$15
		10yr ave.	\$48	\$45	\$42	\$40	\$38	\$36	\$34	\$33	\$31	\$30	\$30	\$29	\$27	\$23	\$21	\$17	\$15	\$13
	45%	Current	\$51	\$51	\$50	\$50	\$49	\$48	\$47	\$46	\$46	\$46	\$45	\$45	\$43	\$38	\$36	\$24	\$21	\$17
		10yr ave.	\$54	\$50	\$47	\$45	\$43	\$41	\$39	\$37	\$35	\$34	\$33	\$32	\$30	\$26	\$24	\$19	\$17	\$15
	50%	Current	\$56	\$56	\$56	\$55	\$54	\$53	\$52	\$51	\$51	\$51	\$50	\$50	\$47	\$43	\$40	\$26	\$23	\$18
		10yr ave.	\$60	\$56	\$52	\$50	\$47	\$45	\$43	\$41	\$39	\$38	\$37	\$36	\$33	\$29	\$26	\$21	\$19	\$16
	55%	Current	\$62	\$62	\$61	\$61	\$59	\$58	\$57	\$57	\$56	\$56	\$55	\$55	\$52	\$47	\$44	\$29	\$26	\$20
		10yr ave.	\$66	\$61	\$57	\$55	\$52	\$50	\$47	\$45	\$43	\$42	\$41	\$40	\$37	\$32	\$29	\$23	\$21	\$18
	60%	Current	\$68	\$67	\$67	\$67	\$65	\$63	\$62	\$62	\$61	\$61	\$60	\$60	\$57	\$51	\$48	\$32	\$28	\$22
		10yr ave.	\$72	\$67	\$62	\$60	\$57	\$54	\$51	\$49	\$47	\$46	\$44	\$43	\$40	\$35	\$31	\$25	\$22	\$20
65%	Current	\$73	\$73	\$72	\$72	\$70	\$69	\$68	\$67	\$66	\$66	\$66	\$65	\$61	\$55	\$52	\$34	\$30	\$24	
	10yr ave.	\$78	\$72	\$68	\$65	\$62	\$59	\$56	\$53	\$51	\$49	\$48	\$47	\$43	\$38	\$34	\$27	\$24	\$21	
70%	Current	\$79	\$79	\$78	\$78	\$76	\$74	\$73	\$72	\$72	\$71	\$71	\$70	\$66	\$60	\$56	\$37	\$32	\$26	
	10yr ave.	\$84	\$78	\$73	\$70	\$66	\$63	\$60	\$57	\$55	\$53	\$52	\$50	\$47	\$41	\$37	\$29	\$26	\$23	
75%	Current	\$85	\$84	\$83	\$83	\$81	\$79	\$78	\$77	\$77	\$76	\$76	\$75	\$71	\$64	\$60	\$40	\$35	\$28	
	10yr ave.	\$90	\$84	\$78	\$75	\$71	\$68	\$64	\$61	\$58	\$57	\$55	\$54	\$50	\$44	\$39	\$31	\$28	\$25	
80%	Current	\$90	\$90	\$89	\$89	\$86	\$85	\$83	\$82	\$82	\$81	\$81	\$80	\$76	\$68	\$64	\$42	\$37	\$30	
	10yr ave.	\$96	\$89	\$83	\$80	\$76	\$72	\$69	\$65	\$62	\$61	\$59	\$58	\$53	\$46	\$42	\$33	\$30	\$26	
85%	Current	\$96	\$95	\$95	\$94	\$92	\$90	\$88	\$87	\$87	\$87	\$86	\$85	\$80	\$72	\$68	\$45	\$39	\$31	
	10yr ave.	\$102	\$95	\$88	\$85	\$81	\$77	\$73	\$69	\$66	\$64	\$63	\$61	\$57	\$49	\$45	\$35	\$32	\$28	

The above shows estimated returns per head for skirted fleece wool. These figures do not take into account the value of skirtings and oddments and do not take into account discounts that may apply for faults under individual circumstances. These figures are based on a market index of 100% and should be used as a guide only. Returns over \$30 / head for fleece wool are highlighted.





**Table 10: Returns pr head for skirted fleece wool.**

Skirted FLC Weight			Micron																	
			6 Kg																	
			16	16.5	17	17.5	18	18.5	19	19.5	20	21	22	23	24	25	26	28	30	32
Yield (Sch Dry)	25%	Current	\$24	\$24	\$24	\$24	\$23	\$23	\$22	\$22	\$22	\$22	\$22	\$21	\$20	\$18	\$17	\$11	\$10	\$8
		10yr ave.	\$26	\$24	\$22	\$21	\$20	\$19	\$18	\$17	\$17	\$16	\$16	\$15	\$14	\$12	\$11	\$9	\$8	\$7
	30%	Current	\$29	\$29	\$29	\$29	\$28	\$27	\$27	\$26	\$26	\$26	\$26	\$26	\$24	\$22	\$20	\$14	\$12	\$10
		10yr ave.	\$31	\$29	\$27	\$26	\$24	\$23	\$22	\$21	\$20	\$20	\$19	\$19	\$17	\$15	\$13	\$11	\$10	\$8
	35%	Current	\$34	\$34	\$33	\$33	\$32	\$32	\$31	\$31	\$31	\$31	\$30	\$30	\$28	\$26	\$24	\$16	\$14	\$11
		10yr ave.	\$36	\$33	\$31	\$30	\$28	\$27	\$26	\$24	\$23	\$23	\$22	\$22	\$20	\$17	\$16	\$12	\$11	\$10
	40%	Current	\$39	\$39	\$38	\$38	\$37	\$36	\$36	\$35	\$35	\$35	\$35	\$34	\$32	\$29	\$27	\$18	\$16	\$13
		10yr ave.	\$41	\$38	\$36	\$34	\$33	\$31	\$29	\$28	\$27	\$26	\$25	\$25	\$23	\$20	\$18	\$14	\$13	\$11
	45%	Current	\$43	\$43	\$43	\$43	\$42	\$41	\$40	\$40	\$39	\$39	\$39	\$39	\$36	\$33	\$31	\$20	\$18	\$14
		10yr ave.	\$46	\$43	\$40	\$38	\$37	\$35	\$33	\$31	\$30	\$29	\$29	\$28	\$26	\$22	\$20	\$16	\$14	\$13
	50%	Current	\$48	\$48	\$48	\$48	\$46	\$45	\$45	\$44	\$44	\$44	\$43	\$43	\$41	\$36	\$34	\$23	\$20	\$16
		10yr ave.	\$51	\$48	\$45	\$43	\$41	\$39	\$37	\$35	\$33	\$33	\$32	\$31	\$29	\$25	\$22	\$18	\$16	\$14
	55%	Current	\$53	\$53	\$52	\$52	\$51	\$50	\$49	\$48	\$48	\$48	\$48	\$47	\$45	\$40	\$37	\$25	\$22	\$17
		10yr ave.	\$57	\$53	\$49	\$47	\$45	\$43	\$40	\$38	\$37	\$36	\$35	\$34	\$31	\$27	\$25	\$20	\$18	\$15
	60%	Current	\$58	\$58	\$57	\$57	\$55	\$54	\$53	\$53	\$53	\$52	\$52	\$51	\$49	\$44	\$41	\$27	\$24	\$19
		10yr ave.	\$62	\$57	\$53	\$51	\$49	\$47	\$44	\$42	\$40	\$39	\$38	\$37	\$34	\$30	\$27	\$21	\$19	\$17
	65%	Current	\$63	\$63	\$62	\$62	\$60	\$59	\$58	\$57	\$57	\$57	\$56	\$56	\$53	\$47	\$44	\$29	\$26	\$21
		10yr ave.	\$67	\$62	\$58	\$55	\$53	\$50	\$48	\$45	\$43	\$42	\$41	\$40	\$37	\$32	\$29	\$23	\$21	\$18
	70%	Current	\$68	\$67	\$67	\$67	\$65	\$63	\$62	\$62	\$61	\$61	\$60	\$60	\$57	\$51	\$48	\$32	\$28	\$22
		10yr ave.	\$72	\$67	\$62	\$60	\$57	\$54	\$51	\$49	\$47	\$46	\$44	\$43	\$40	\$35	\$31	\$25	\$22	\$20
75%	Current	\$72	\$72	\$72	\$71	\$69	\$68	\$67	\$66	\$66	\$65	\$65	\$64	\$61	\$55	\$51	\$34	\$30	\$24	
	10yr ave.	\$77	\$72	\$67	\$64	\$61	\$58	\$55	\$52	\$50	\$49	\$48	\$46	\$43	\$37	\$34	\$27	\$24	\$21	
80%	Current	\$77	\$77	\$76	\$76	\$74	\$72	\$71	\$71	\$70	\$70	\$69	\$69	\$65	\$58	\$55	\$36	\$32	\$25	
	10yr ave.	\$82	\$76	\$71	\$68	\$65	\$62	\$59	\$56	\$53	\$52	\$51	\$49	\$46	\$40	\$36	\$28	\$26	\$22	
85%	Current	\$82	\$82	\$81	\$81	\$79	\$77	\$76	\$75	\$75	\$74	\$73	\$73	\$69	\$62	\$58	\$38	\$34	\$27	
	10yr ave.	\$87	\$81	\$76	\$73	\$69	\$66	\$62	\$59	\$57	\$55	\$54	\$52	\$49	\$42	\$38	\$30	\$27	\$24	

The above shows estimated returns per head for skirted fleece wool. These figures do not take into account the value of skirtings and oddments and do not take into account discounts that may apply for faults under individual circumstances. These figures are based on a market index of 100% and should be used as a guide only. Returns over \$30 / head for fleece wool are highlighted.



**Table 11: Returns pr head for skirted fleece wool.**

Skirted FLC Weight		Micron																	
5 Kg		16	16.5	17	17.5	18	18.5	19	19.5	20	21	22	23	24	25	26	28	30	32
Yield (Sch Dry)	25% Current	\$20	\$20	\$20	\$20	\$19	\$19	\$19	\$18	\$18	\$18	\$18	\$18	\$17	\$15	\$14	\$9	\$8	\$7
	10yr ave.	\$21	\$20	\$19	\$18	\$17	\$16	\$15	\$15	\$14	\$14	\$13	\$13	\$12	\$10	\$9	\$7	\$7	\$6
	30% Current	\$24	\$24	\$24	\$24	\$23	\$23	\$22	\$22	\$22	\$22	\$22	\$21	\$20	\$18	\$17	\$11	\$10	\$8
	10yr ave.	\$26	\$24	\$22	\$21	\$20	\$19	\$18	\$17	\$17	\$16	\$16	\$15	\$14	\$12	\$11	\$9	\$8	\$7
	35% Current	\$28	\$28	\$28	\$28	\$27	\$26	\$26	\$26	\$26	\$25	\$25	\$25	\$24	\$21	\$20	\$13	\$12	\$9
	10yr ave.	\$30	\$28	\$26	\$25	\$24	\$23	\$21	\$20	\$19	\$19	\$18	\$18	\$17	\$15	\$13	\$10	\$9	\$8
	40% Current	\$32	\$32	\$32	\$32	\$31	\$30	\$30	\$29	\$29	\$29	\$29	\$29	\$27	\$24	\$23	\$15	\$13	\$11
	10yr ave.	\$34	\$32	\$30	\$28	\$27	\$26	\$24	\$23	\$22	\$22	\$21	\$21	\$19	\$17	\$15	\$12	\$11	\$9
	45% Current	\$36	\$36	\$36	\$36	\$35	\$34	\$33	\$33	\$33	\$33	\$32	\$32	\$30	\$27	\$26	\$17	\$15	\$12
	10yr ave.	\$39	\$36	\$33	\$32	\$30	\$29	\$28	\$26	\$25	\$24	\$24	\$23	\$21	\$19	\$17	\$13	\$12	\$11
	50% Current	\$40	\$40	\$40	\$40	\$39	\$38	\$37	\$37	\$37	\$36	\$36	\$36	\$34	\$30	\$28	\$19	\$17	\$13
	10yr ave.	\$43	\$40	\$37	\$36	\$34	\$32	\$31	\$29	\$28	\$27	\$26	\$26	\$24	\$21	\$19	\$15	\$13	\$12
	55% Current	\$44	\$44	\$44	\$44	\$42	\$41	\$41	\$40	\$40	\$40	\$40	\$39	\$37	\$33	\$31	\$21	\$18	\$15
	10yr ave.	\$47	\$44	\$41	\$39	\$37	\$36	\$34	\$32	\$31	\$30	\$29	\$28	\$26	\$23	\$21	\$16	\$15	\$13
	60% Current	\$48	\$48	\$48	\$48	\$46	\$45	\$45	\$44	\$44	\$44	\$43	\$43	\$41	\$36	\$34	\$23	\$20	\$16
	10yr ave.	\$51	\$48	\$45	\$43	\$41	\$39	\$37	\$35	\$33	\$33	\$32	\$31	\$29	\$25	\$22	\$18	\$16	\$14
	65% Current	\$52	\$52	\$52	\$52	\$50	\$49	\$48	\$48	\$47	\$47	\$47	\$46	\$44	\$39	\$37	\$24	\$22	\$17
	10yr ave.	\$56	\$52	\$48	\$46	\$44	\$42	\$40	\$38	\$36	\$35	\$34	\$33	\$31	\$27	\$24	\$19	\$17	\$15
	70% Current	\$56	\$56	\$56	\$55	\$54	\$53	\$52	\$51	\$51	\$51	\$50	\$50	\$47	\$43	\$40	\$26	\$23	\$18
	10yr ave.	\$60	\$56	\$52	\$50	\$47	\$45	\$43	\$41	\$39	\$38	\$37	\$36	\$33	\$29	\$26	\$21	\$19	\$16
	75% Current	\$60	\$60	\$60	\$59	\$58	\$57	\$56	\$55	\$55	\$55	\$54	\$54	\$51	\$46	\$43	\$28	\$25	\$20
	10yr ave.	\$64	\$60	\$56	\$53	\$51	\$48	\$46	\$44	\$42	\$41	\$40	\$39	\$36	\$31	\$28	\$22	\$20	\$18
	80% Current	\$64	\$64	\$64	\$63	\$62	\$60	\$59	\$59	\$58	\$58	\$58	\$57	\$54	\$49	\$45	\$30	\$27	\$21
	10yr ave.	\$69	\$64	\$59	\$57	\$54	\$52	\$49	\$47	\$45	\$43	\$42	\$41	\$38	\$33	\$30	\$24	\$21	\$19
	85% Current	\$68	\$68	\$68	\$67	\$65	\$64	\$63	\$62	\$62	\$62	\$61	\$61	\$57	\$52	\$48	\$32	\$28	\$22
	10yr ave.	\$73	\$68	\$63	\$60	\$58	\$55	\$52	\$49	\$47	\$46	\$45	\$44	\$41	\$35	\$32	\$25	\$23	\$20

The above shows estimated returns per head for skirted fleece wool. These figures do not take into account the value of skirtings and oddments and do not take into account discounts that may apply for faults under individual circumstances. These figures are based on a market index of 100% and should be used as a guide only. Returns over \$30 / head for fleece wool are highlighted.



Table 12: Returns pr head for skirted fleece wool.

Skirted FLC Weight		Micron																	
4 Kg		16	16.5	17	17.5	18	18.5	19	19.5	20	21	22	23	24	25	26	28	30	32
Yield (Sch Dry)	25% Current	\$16	\$16	\$16	\$16	\$15	\$15	\$15	\$15	\$15	\$15	\$14	\$14	\$14	\$12	\$11	\$8	\$7	\$5
	10yr ave.	\$17	\$16	\$15	\$14	\$14	\$13	\$12	\$12	\$11	\$11	\$11	\$10	\$10	\$8	\$7	\$6	\$5	\$5
	30% Current	\$19	\$19	\$19	\$19	\$18	\$18	\$18	\$18	\$18	\$17	\$17	\$17	\$16	\$15	\$14	\$9	\$8	\$6
	10yr ave.	\$21	\$19	\$18	\$17	\$16	\$16	\$15	\$14	\$13	\$13	\$13	\$12	\$11	\$10	\$9	\$7	\$6	\$6
	35% Current	\$23	\$22	\$22	\$22	\$22	\$21	\$21	\$21	\$20	\$20	\$20	\$20	\$19	\$17	\$16	\$11	\$9	\$7
	10yr ave.	\$24	\$22	\$21	\$20	\$19	\$18	\$17	\$16	\$16	\$15	\$15	\$14	\$13	\$12	\$10	\$8	\$7	\$7
	40% Current	\$26	\$26	\$25	\$25	\$25	\$24	\$24	\$24	\$23	\$23	\$23	\$23	\$22	\$19	\$18	\$12	\$11	\$8
	10yr ave.	\$27	\$25	\$24	\$23	\$22	\$21	\$20	\$19	\$18	\$17	\$17	\$16	\$15	\$13	\$12	\$9	\$9	\$7
	45% Current	\$29	\$29	\$29	\$29	\$28	\$27	\$27	\$26	\$26	\$26	\$26	\$26	\$24	\$22	\$20	\$14	\$12	\$10
	10yr ave.	\$31	\$29	\$27	\$26	\$24	\$23	\$22	\$21	\$20	\$20	\$19	\$19	\$17	\$15	\$13	\$11	\$10	\$8
	50% Current	\$32	\$32	\$32	\$32	\$31	\$30	\$30	\$29	\$29	\$29	\$29	\$29	\$27	\$24	\$23	\$15	\$13	\$11
	10yr ave.	\$34	\$32	\$30	\$28	\$27	\$26	\$24	\$23	\$22	\$22	\$21	\$21	\$19	\$17	\$15	\$12	\$11	\$9
	55% Current	\$35	\$35	\$35	\$35	\$34	\$33	\$33	\$32	\$32	\$32	\$32	\$31	\$30	\$27	\$25	\$17	\$15	\$12
	10yr ave.	\$38	\$35	\$33	\$31	\$30	\$28	\$27	\$26	\$25	\$24	\$23	\$23	\$21	\$18	\$16	\$13	\$12	\$10
	60% Current	\$39	\$39	\$38	\$38	\$37	\$36	\$36	\$35	\$35	\$35	\$35	\$34	\$32	\$29	\$27	\$18	\$16	\$13
	10yr ave.	\$41	\$38	\$36	\$34	\$33	\$31	\$29	\$28	\$27	\$26	\$25	\$25	\$23	\$20	\$18	\$14	\$13	\$11
	65% Current	\$42	\$42	\$41	\$41	\$40	\$39	\$39	\$38	\$38	\$38	\$37	\$37	\$35	\$32	\$30	\$20	\$17	\$14
	10yr ave.	\$45	\$41	\$39	\$37	\$35	\$34	\$32	\$30	\$29	\$28	\$27	\$27	\$25	\$22	\$19	\$15	\$14	\$12
	70% Current	\$45	\$45	\$45	\$44	\$43	\$42	\$42	\$41	\$41	\$41	\$40	\$40	\$38	\$34	\$32	\$21	\$19	\$15
	10yr ave.	\$48	\$45	\$42	\$40	\$38	\$36	\$34	\$33	\$31	\$30	\$30	\$29	\$27	\$23	\$21	\$17	\$15	\$13
	75% Current	\$48	\$48	\$48	\$48	\$46	\$45	\$45	\$44	\$44	\$44	\$43	\$43	\$41	\$36	\$34	\$23	\$20	\$16
	10yr ave.	\$51	\$48	\$45	\$43	\$41	\$39	\$37	\$35	\$33	\$33	\$32	\$31	\$29	\$25	\$22	\$18	\$16	\$14
	80% Current	\$52	\$51	\$51	\$51	\$49	\$48	\$47	\$47	\$47	\$47	\$46	\$46	\$43	\$39	\$36	\$24	\$21	\$17
	10yr ave.	\$55	\$51	\$48	\$46	\$43	\$41	\$39	\$37	\$36	\$35	\$34	\$33	\$30	\$27	\$24	\$19	\$17	\$15
	85% Current	\$55	\$55	\$54	\$54	\$52	\$51	\$50	\$50	\$50	\$49	\$49	\$49	\$46	\$41	\$39	\$26	\$23	\$18
	10yr ave.	\$58	\$54	\$51	\$48	\$46	\$44	\$42	\$40	\$38	\$37	\$36	\$35	\$32	\$28	\$25	\$20	\$18	\$16

The above shows estimated returns per head for skirted fleece wool. These figures do not take into account the value of skirtings and oddments and do not take into account discounts that may apply for faults under individual circumstances. These figures are based on a market index of 100% and should be used as a guide only. Returns over \$30 / head for fleece wool are highlighted.



**Table 13: Returns pr head for skirted fleece wool.**

Skirted FLC Weight		Micron																	
3 Kg		16	16.5	17	17.5	18	18.5	19	19.5	20	21	22	23	24	25	26	28	30	32
Yield (Sch Dry)	25% Current	\$12	\$12	\$12	\$12	\$12	\$11	\$11	\$11	\$11	\$11	\$11	\$11	\$10	\$9	\$9	\$6	\$5	\$4
	10yr ave.	\$13	\$12	\$11	\$11	\$10	\$10	\$9	\$9	\$8	\$8	\$8	\$8	\$7	\$6	\$6	\$4	\$4	\$4
	30% Current	\$14	\$14	\$14	\$14	\$14	\$14	\$13	\$13	\$13	\$13	\$13	\$13	\$12	\$11	\$10	\$7	\$6	\$5
	10yr ave.	\$15	\$14	\$13	\$13	\$12	\$12	\$11	\$10	\$10	\$10	\$10	\$9	\$9	\$7	\$7	\$5	\$5	\$4
	35% Current	\$17	\$17	\$17	\$17	\$16	\$16	\$16	\$15	\$15	\$15	\$15	\$15	\$14	\$13	\$12	\$8	\$7	\$6
	10yr ave.	\$18	\$17	\$16	\$15	\$14	\$14	\$13	\$12	\$12	\$11	\$11	\$11	\$10	\$9	\$8	\$6	\$6	\$5
	40% Current	\$19	\$19	\$19	\$19	\$18	\$18	\$18	\$18	\$18	\$17	\$17	\$17	\$16	\$15	\$14	\$9	\$8	\$6
	10yr ave.	\$21	\$19	\$18	\$17	\$16	\$16	\$15	\$14	\$13	\$13	\$13	\$12	\$11	\$10	\$9	\$7	\$6	\$6
	45% Current	\$22	\$22	\$21	\$21	\$21	\$20	\$20	\$20	\$20	\$20	\$19	\$19	\$18	\$16	\$15	\$10	\$9	\$7
	10yr ave.	\$23	\$21	\$20	\$19	\$18	\$17	\$17	\$16	\$15	\$15	\$14	\$14	\$13	\$11	\$10	\$8	\$7	\$6
	50% Current	\$24	\$24	\$24	\$24	\$23	\$23	\$22	\$22	\$22	\$22	\$22	\$21	\$20	\$18	\$17	\$11	\$10	\$8
	10yr ave.	\$26	\$24	\$22	\$21	\$20	\$19	\$18	\$17	\$17	\$16	\$16	\$15	\$14	\$12	\$11	\$9	\$8	\$7
	55% Current	\$27	\$26	\$26	\$26	\$25	\$25	\$24	\$24	\$24	\$24	\$24	\$24	\$22	\$20	\$19	\$12	\$11	\$9
	10yr ave.	\$28	\$26	\$25	\$23	\$22	\$21	\$20	\$19	\$18	\$18	\$17	\$17	\$16	\$14	\$12	\$10	\$9	\$8
	60% Current	\$29	\$29	\$29	\$29	\$28	\$27	\$27	\$26	\$26	\$26	\$26	\$26	\$24	\$22	\$20	\$14	\$12	\$10
	10yr ave.	\$31	\$29	\$27	\$26	\$24	\$23	\$22	\$21	\$20	\$20	\$19	\$19	\$17	\$15	\$13	\$11	\$10	\$8
	65% Current	\$31	\$31	\$31	\$31	\$30	\$29	\$29	\$29	\$28	\$28	\$28	\$28	\$26	\$24	\$22	\$15	\$13	\$10
	10yr ave.	\$33	\$31	\$29	\$28	\$26	\$25	\$24	\$23	\$22	\$21	\$21	\$20	\$19	\$16	\$15	\$12	\$10	\$9
	70% Current	\$34	\$34	\$33	\$33	\$32	\$32	\$31	\$31	\$31	\$31	\$30	\$30	\$28	\$26	\$24	\$16	\$14	\$11
	10yr ave.	\$36	\$33	\$31	\$30	\$28	\$27	\$26	\$24	\$23	\$23	\$22	\$22	\$20	\$17	\$16	\$12	\$11	\$10
	75% Current	\$36	\$36	\$36	\$36	\$35	\$34	\$33	\$33	\$33	\$33	\$32	\$32	\$30	\$27	\$26	\$17	\$15	\$12
	10yr ave.	\$39	\$36	\$33	\$32	\$30	\$29	\$28	\$26	\$25	\$24	\$24	\$23	\$21	\$19	\$17	\$13	\$12	\$11
	80% Current	\$39	\$39	\$38	\$38	\$37	\$36	\$36	\$35	\$35	\$35	\$35	\$34	\$32	\$29	\$27	\$18	\$16	\$13
	10yr ave.	\$41	\$38	\$36	\$34	\$33	\$31	\$29	\$28	\$27	\$26	\$25	\$25	\$23	\$20	\$18	\$14	\$13	\$11
	85% Current	\$41	\$41	\$41	\$40	\$39	\$38	\$38	\$37	\$37	\$37	\$37	\$36	\$34	\$31	\$29	\$19	\$17	\$13
	10yr ave.	\$44	\$41	\$38	\$36	\$35	\$33	\$31	\$30	\$28	\$28	\$27	\$26	\$24	\$21	\$19	\$15	\$14	\$12

The above shows estimated returns per head for skirted fleece wool. These figures do not take into account the value of skirtings and oddments and do not take into account discounts that may apply for faults under individual circumstances. These figures are based on a market index of 100% and should be used as a guide only. Returns over \$30 / head for fleece wool are highlighted.





**Table 14: Returns pr head for skirted fleece wool.**

Skirted FLC Weight			Micron																		
2 Kg			16	16.5	17	17.5	18	18.5	19	19.5	20	21	22	23	24	25	26	28	30	32	
Yield (Sch Dry)	25%	Current	\$8	\$8	\$8	\$8	\$8	\$8	\$7	\$7	\$7	\$7	\$7	\$7	\$7	\$6	\$6	\$4	\$3	\$3	
		10yr ave.	\$9	\$8	\$7	\$7	\$7	\$6	\$6	\$6	\$6	\$5	\$5	\$5	\$5	\$4	\$4	\$3	\$3	\$2	
	30%	Current	\$10	\$10	\$10	\$10	\$9	\$9	\$9	\$9	\$9	\$9	\$9	\$9	\$9	\$8	\$7	\$7	\$5	\$4	\$3
		10yr ave.	\$10	\$10	\$9	\$9	\$8	\$8	\$7	\$7	\$7	\$7	\$6	\$6	\$6	\$5	\$4	\$4	\$3	\$3	\$3
	35%	Current	\$11	\$11	\$11	\$11	\$11	\$11	\$10	\$10	\$10	\$10	\$10	\$10	\$10	\$9	\$9	\$8	\$5	\$5	\$4
		10yr ave.	\$12	\$11	\$10	\$10	\$9	\$9	\$9	\$8	\$8	\$8	\$7	\$7	\$7	\$6	\$5	\$4	\$4	\$4	\$3
	40%	Current	\$13	\$13	\$13	\$13	\$12	\$12	\$12	\$12	\$12	\$12	\$12	\$11	\$11	\$10	\$9	\$6	\$5	\$4	\$4
		10yr ave.	\$14	\$13	\$12	\$11	\$11	\$10	\$10	\$9	\$9	\$9	\$8	\$8	\$8	\$7	\$6	\$5	\$4	\$4	\$4
	45%	Current	\$14	\$14	\$14	\$14	\$14	\$14	\$13	\$13	\$13	\$13	\$13	\$13	\$13	\$12	\$11	\$10	\$7	\$6	\$5
		10yr ave.	\$15	\$14	\$13	\$13	\$12	\$12	\$11	\$10	\$10	\$10	\$10	\$9	\$9	\$7	\$7	\$5	\$5	\$4	\$4
	50%	Current	\$16	\$16	\$16	\$16	\$15	\$15	\$15	\$15	\$15	\$15	\$14	\$14	\$14	\$14	\$12	\$11	\$8	\$7	\$5
		10yr ave.	\$17	\$16	\$15	\$14	\$14	\$13	\$12	\$12	\$11	\$11	\$11	\$10	\$10	\$8	\$7	\$6	\$5	\$5	\$5
	55%	Current	\$18	\$18	\$17	\$17	\$17	\$17	\$16	\$16	\$16	\$16	\$16	\$16	\$16	\$15	\$13	\$12	\$8	\$7	\$6
		10yr ave.	\$19	\$18	\$16	\$16	\$15	\$14	\$13	\$13	\$12	\$12	\$12	\$11	\$10	\$9	\$8	\$7	\$6	\$6	\$5
	60%	Current	\$19	\$19	\$19	\$19	\$18	\$18	\$18	\$18	\$18	\$17	\$17	\$17	\$17	\$16	\$15	\$14	\$9	\$8	\$6
		10yr ave.	\$21	\$19	\$18	\$17	\$16	\$16	\$15	\$14	\$13	\$13	\$13	\$12	\$11	\$10	\$9	\$7	\$6	\$6	\$6
65%	Current	\$21	\$21	\$21	\$21	\$20	\$20	\$19	\$19	\$19	\$19	\$19	\$19	\$19	\$18	\$16	\$15	\$10	\$9	\$7	
	10yr ave.	\$22	\$21	\$19	\$18	\$18	\$17	\$16	\$15	\$14	\$14	\$14	\$13	\$12	\$11	\$10	\$8	\$7	\$6	\$6	
70%	Current	\$23	\$22	\$22	\$22	\$22	\$21	\$21	\$21	\$20	\$20	\$20	\$20	\$20	\$19	\$17	\$16	\$11	\$9	\$7	
	10yr ave.	\$24	\$22	\$21	\$20	\$19	\$18	\$17	\$16	\$16	\$15	\$15	\$14	\$13	\$12	\$10	\$8	\$7	\$7	\$7	
75%	Current	\$24	\$24	\$24	\$24	\$23	\$23	\$22	\$22	\$22	\$22	\$22	\$21	\$20	\$18	\$17	\$11	\$10	\$8	\$8	
	10yr ave.	\$26	\$24	\$22	\$21	\$20	\$19	\$18	\$17	\$17	\$16	\$16	\$15	\$14	\$12	\$11	\$9	\$8	\$7	\$7	
80%	Current	\$26	\$26	\$25	\$25	\$25	\$24	\$24	\$24	\$23	\$23	\$23	\$23	\$23	\$22	\$19	\$18	\$12	\$11	\$8	
	10yr ave.	\$27	\$25	\$24	\$23	\$22	\$21	\$20	\$19	\$18	\$17	\$17	\$16	\$15	\$13	\$12	\$9	\$9	\$7	\$7	
85%	Current	\$27	\$27	\$27	\$27	\$26	\$26	\$25	\$25	\$25	\$25	\$24	\$24	\$23	\$21	\$19	\$13	\$11	\$9	\$9	
	10yr ave.	\$29	\$27	\$25	\$24	\$23	\$22	\$21	\$20	\$19	\$18	\$18	\$17	\$16	\$14	\$13	\$10	\$9	\$8	\$8	

The above shows estimated returns per head for skirted fleece wool. These figures do not take into account the value of skirtings and oddments and do not take into account discounts that may apply for faults under individual circumstances. These figures are based on a market index of 100% and should be used as a guide only. Returns over \$30 / head for fleece wool are highlighted.