



**Table 1: Northern Region Micron Price Guides**

WEEK 08				12 MONTH COMPARISONS								3 YEAR COMPARISONS					*10 YEAR COMPARISONS					
Mic.	20/08/2014	14/08/2014		20/08/2013	Now		Now		Now				Now		Percentile		* 16-17.5um since Aug 05	Now				
Price	Current	Weekly		This time	compared		12 Month	compared	12 Month	compared				compared			*10 year	compared				
Guides	Price	Change		Last Year	to Last Year		Low	to Low	High	to High		Low	High	Average	to 3yr ave		Low	High	Average	to *10yr ave		
NRI	1017	-19 -1.9%		1026	-9 -1%		1006	+11 1%	1171	-154 -13%		894	1491	1116	-99 -9%	25%	657	1491	956	+61 6%	63%	
16*	1380	+10 0.7%		1570	-190 -12%		1350	+30 2%	1730	-350 -20%		1350	2800	1752	-372 -21%	3%	1350	2800	1725	-345 -20%	1%	
16.5*	1320	0		1480	-160 -11%		1300	+20 2%	1595	-275 -17%		1300	2680	1608	-288 -18%	4%	1280	2680	1585	-265 -17%	8%	
17*	1260	-20 -1.6%		1345	-85 -6%		1245	+15 1%	1470	-210 -14%		1245	2530	1477	-217 -15%	10%	1104	2530	1440	-180 -13%	26%	
17.5*	1250	-10 -0.8%		1285	-35 -3%		1190	+60 5%	1420	-170 -12%		1185	2360	1409	-159 -11%	24%	1020	2360	1375	-125 -9%	39%	
18	1200	-5 -0.4%		1203	-3 0%		1161	+39 3%	1394	-194 -14%		1149	2193	1350	-150 -11%	23%	915	2193	1273	-73 -6%	47%	
18.5	1187	-8 -0.7%		1159	+28 2%		1137	+50 4%	1367	-180 -13%		1097	1963	1309	-122 -9%	30%	843	1963	1207	-20 -2%	54%	
19	1138	-21 -1.8%		1134	+4 0%		1113	+25 2%	1331	-193 -15%		1046	1776	1280	-142 -11%	26%	803	1776	1137	+1 0%	57%	
19.5	1102	-32 -2.9%		1102	0 0%		1093	+9 1%	1317	-215 -16%		958	1670	1250	-148 -12%	24%	749	1670	1072	+30 3%	59%	
20	1100	-15 -1.4%		1085	+15 1%		1080	+20 2%	1287	-187 -15%		910	1588	1223	-123 -10%	30%	700	1588	1015	+85 8%	66%	
21	1098	-18 -1.6%		1084	+14 1%		1071	+27 3%	1281	-183 -14%		887	1522	1208	-110 -9%	30%	668	1522	975	+123 13%	69%	
22	1094	-22 -2.0%		1066	+28 3%		1054	+40 4%	1267	-173 -14%		861	1461	1182	-88 -7%	35%	659	1461	946	+148 16%	71%	
23	1087	-17 -1.6%		1074	+13 1%		1040	+47 5%	1248	-161 -13%		834	1347	1152	-65 -6%	41%	651	1347	918	+169 18%	74%	
24	1070	-10 -0.9%		1045	+25 2%		983	+87 9%	1140	-70 -6%		786	1213	1063	+7 1%	65%	638	1213	855	+215 25%	84%	
25	868	-4 -0.5%		891	-23 -3%		799	+69 9%	957	-89 -9%		660	1049	910	-42 -5%	35%	566	1049	742	+126 17%	72%	
26	790	+2 0.3%		808	-18 -2%		734	+56 8%	887	-97 -11%		580	939	809	-19 -2%	48%	532	939	668	+122 18%	77%	
28	639	-7 -1.1%		645	-6 -1%		638	+1 0%	694	-55 -8%		443	734	637	+2 0%	55%	424	734	527	+112 21%	80%	
30	616	-17 -2.8%		604	+12 2%		605	+11 2%	655	-39 -6%		388	670	593	+23 4%	69%	343	670	472	+144 31%	86%	
32	563	-8 -1.4%		498	+65 13%		498	+65 13%	576	-13 -2%		348	638	519	+44 8%	81%	297	638	420	+143 34%	91%	
MC	766	-21 -2.7%		838	-72 -9%		769	-3 0%	874	-108 -12%		535	874	735	+31 4%	67%	390	874	581	+185 32%	85%	
AU BALES OFFERED				29,374	* Due to the irregular market quoting for some fine wool categories, figures shown relating to micron categories below 18 micron are an estimate based on the AWEX Premium & Discounts Report & other available information.																	
AU BALES SOLD				24,389																		
AU PASSED-IN%				17.0%	* For any category, where there is insufficient quantity offered to enable AWEX to quote, a quote will be provided based on the best available information.																	
AUD/USD				0.90910	* 10 Year data is not available for 16 to 17.5 microns, therefore 10 year statistics for those micron categories only date back as far as August 2005.																	

Source: Australian Wool Exchange, Australian Wool Innovation, Riemann, x-rates.com, Reserve Bank of Australia, Australian Wool Testing Authority.

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## MARKET COMMENTARY

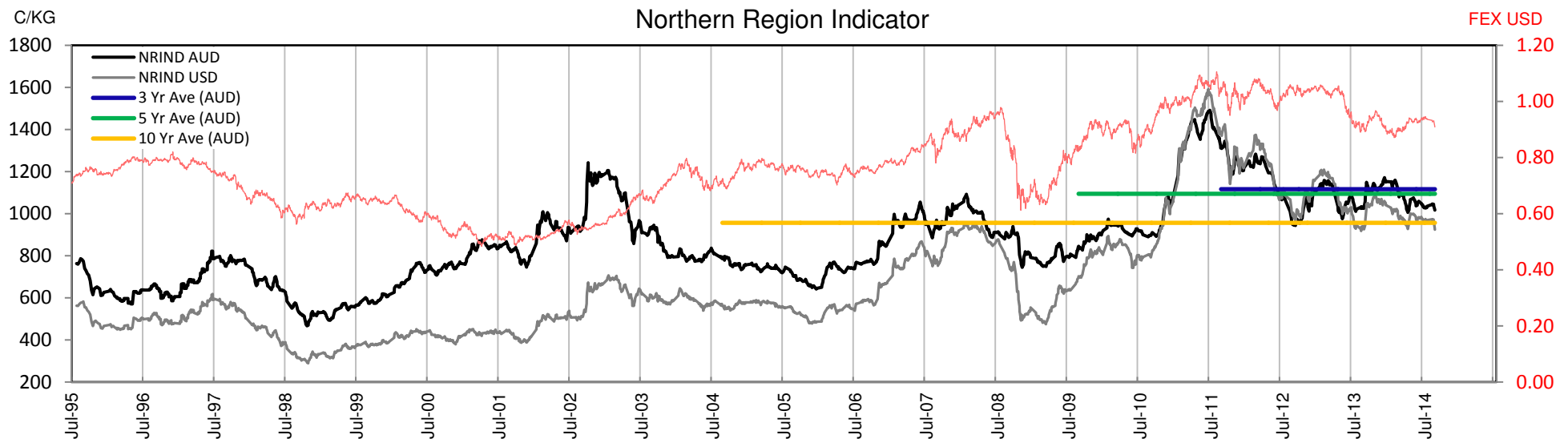
This week's sales were held earlier in the week to allow for 'Wool Week' functions and meetings to take place in Melbourne on Thursday.

Despite the small offering and reports that mills are carrying relatively low stocks of greasy wool, the tentatively optimistic short term outlook present a fortnight ago appears to have evaporated somewhat, with this week's market following last week's weakening trend, leaving the Northern Region Indicator 19 cents in the red.

Similar to last week the market was irregular, with selected better style and strength fine wools finding good support, while the lower specified types (containing weaker tensile strength and higher mid breaks) were heavily discounted.

Tuesday's market suffered the greatest losses, while the rate of decline slowed on Wednesday with a hint of renewed interest during the final hour.

Next week will see the first designated "Australian Superfine" sale take place for the season with almost 47,000 bales on offer. Despite the larger offering, the better specified types are expected to remain solid, while the non-traditional fine wools and lower specified types are likely to continue struggling under the weight of numbers.





**Table 2: Three Year Decile Table, since: 1/08/2011**

Decile %	16	16.5	17	17.5	18	18.5	19	19.5	20	21	22	23	24	25	26	28	30	32	MC
1 10%	1495	1400	1260	1210	1173	1137	1080	999	957	938	914	891	830	702	607	457	402	356	598
2 20%	1540	1412	1290	1240	1195	1157	1116	1086	1041	1003	962	932	858	766	685	488	444	410	628
3 30%	1570	1440	1323	1280	1224	1186	1157	1131	1100	1098	1077	1049	984	852	755	583	538	468	661
4 40%	1620	1480	1380	1310	1273	1234	1206	1164	1141	1135	1122	1081	1009	879	775	614	560	485	698
5 50%	1680	1520	1410	1355	1313	1282	1260	1218	1192	1176	1154	1129	1041	891	794	630	581	496	729
6 60%	1800	1600	1460	1405	1364	1334	1294	1270	1230	1217	1198	1163	1063	902	809	644	593	518	747
7 70%	2000	1850	1674	1565	1498	1437	1368	1323	1266	1250	1220	1189	1081	916	823	658	617	550	780
8 80%	2150	1940	1776	1670	1590	1504	1454	1403	1348	1306	1256	1219	1099	943	849	670	629	560	809
9 90%	2700	2510	2390	2200	2013	1812	1616	1473	1390	1341	1301	1255	1132	984	876	683	636	576	819
10 100%	2800	2680	2530	2360	2193	1963	1776	1670	1588	1522	1461	1347	1213	1049	939	734	670	638	874
MPG	1380	1320	1260	1250	1200	1187	1138	1102	1100	1098	1094	1087	1070	868	790	639	616	563	766
3 Yr Percentile	3%	4%	10%	24%	23%	30%	26%	24%	30%	30%	35%	41%	65%	35%	48%	55%	69%	81%	67%

**Table 3: Ten Year Decile Table, sinc 1/08/2004**

Decile %	16	16.5	17	17.5	18	18.5	19	19.5	20	21	22	23	24	25	26	28	30	32	MC
1 10%	1450	1340	1200	1150	1014	984	925	850	786	736	709	691	667	596	555	445	377	325	416
2 20%	1510	1390	1250	1180	1075	1016	949	879	822	758	729	705	678	626	571	456	398	348	436
3 30%	1550	1410	1270	1210	1133	1069	1003	922	849	799	778	763	734	643	587	467	410	360	453
4 40%	1580	1440	1305	1260	1174	1131	1061	978	919	882	856	834	785	663	600	473	425	381	514
5 50%	1600	1470	1345	1300	1210	1166	1103	1038	985	954	923	892	825	700	618	482	432	395	572
6 60%	1650	1500	1390	1340	1266	1217	1148	1106	1058	1003	958	925	850	723	641	496	441	405	612
7 70%	1730	1575	1440	1400	1342	1282	1217	1161	1130	1104	1084	1058	989	858	756	584	542	468	673
8 80%	1850	1720	1550	1490	1407	1333	1283	1246	1211	1196	1173	1137	1049	895	803	638	583	501	735
9 90%	2115	1938	1750	1663	1558	1489	1436	1393	1329	1287	1247	1209	1096	930	835	665	628	560	800
10 100%	2800	2680	2530	2360	2193	1963	1776	1670	1588	1522	1461	1347	1213	1049	939	734	670	638	874
MPG	1380	1320	1260	1250	1200	1187	1138	1102	1100	1098	1094	1087	1070	868	790	639	616	563	766
10 Yr Percentile	1%	8%	26%	39%	47%	54%	57%	59%	66%	69%	71%	74%	84%	72%	77%	80%	86%	91%	85%

**Decile Tables are a useful tool for working out price targets.**

**Percentiles are a more accurate guide to where the market is currently trading (The higher the percentile, the stronger the market).**

**Definitions:**

\* A Percentile, is a value on a scale of one hundred that indicates the percent of a distribution that is equal to or below it. In general a percentile between 25% and 75% is considered normal, a percentile below 25% is considered below normal and a percentile above 75% is considered above normal.

Three and ten year percentiles shown on the bottom line of table 2 & 3 (above) and in table 1 (on page 1), detail the amount of time during the past 3 & 10 years where the market has traded either at or below its current price.

\* Deciles are a method of sorting ranked data into 10 equal groups. The data may be ranked from largest to smallest or vice versa.

The above Decile tables sort price Percentiles into 10 equal groups (in ascending order), with table 2 ranking the previous 3 years prices, while table 3 ranks prices over the previous 10 year

**Example:** In Table 2, a Decile Rank of 6 for 19 microns, shows 19 microns have traded at or below 1294 for 60% of the time, over the past three years.

In Table 3, a Decile Rank of 6 for 19 microns, shows 19 microns have traded at or below 1148 for 60% of the time, over the past ten years.



Table 4: Riemann Forwards, latest trades as at: Last Date

Any highlighted in yellow are recent trades, trading since: Friday, 15 August 2014

CONTRACT MICRON		18.5um	19um	19.5um	21um	22um	23um	28um	30um
CONTRACT MONTH	Aug-2014				28/05/14 1170				18/06/14 600
	Sep-2014				14/08/14 1125				14/08/14 600
	Oct-2014				30/04/14 1150	5/02/14 1170			
	Nov-2014				26/05/14 1170				
	Dec-2014				4/03/14 1185				
	Jan-2015				3/02/14 1190				
	Feb-2015								
	Mar-2015								
	Apr-2015								
	May-2015								
	Jun-2015								
	Jul-2015								
	Aug-2015								
	Sep-2015								
	Oct-2015				12/06/13 1080				
	Nov-2015								
	Dec-2015								
	Jan-2016								
	Feb-2016								
	Mar-2016								
	Apr-2016								
	May-2016								
	Jun-2016								

Explanatory Notes: Prices quoted reflect the most recent trades, at time of print.

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**Table 5: National Market Share**

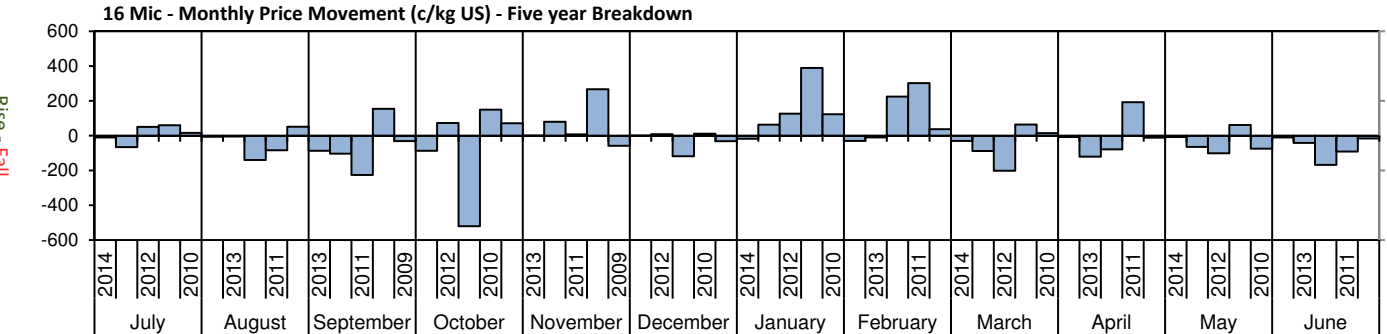
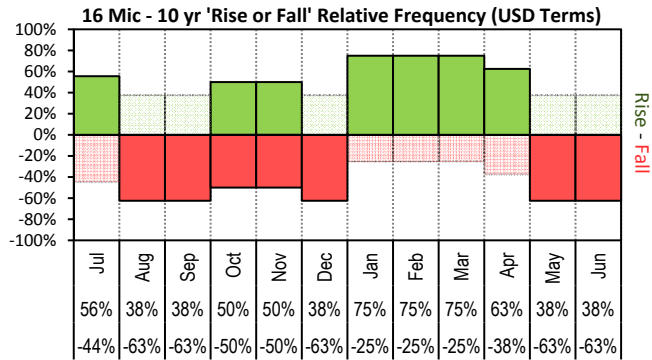
	Rank	Current Selling Week Week 08			Previous Selling Week Week 07			Last Season 2013-14			2 Years Ago 2012-13			3 Years Ago 2011-12			5 Years Ago 2009-10			10 Years Ago 2004-05		
		Buyer	Bales	MS%	Buyer	Bales	MS%	Buyer	Bales	MS%	Buyer	Bales	MS%	Buyer	Bales	MS%	Buyer	Bales	MS%	Buyer	Bales	MS%
Top 10, Auction Buyers	1	TECM	2,703	11%	TECM	4,932	15%	TECM	205,136	13%	TECM	179,176	10%	VTRA	229,207	14%	VTRA	187,529	11%	ITOS	197,278	9%
	2	FOXN	2,571	11%	LEMM	3,091	9%	FOXN	134,581	8%	VTRA	163,810	9%	TECM	153,616	9%	TECM	170,705	10%	BWEA	183,123	8%
	3	AMEM	2,501	10%	FOXN	2,845	8%	CTXS	122,964	8%	FOXN	143,826	8%	FOXN	136,698	8%	QCTB	124,619	7%	RWRS	158,390	7%
	4	GSAS	2,214	9%	AMEM	2,341	7%	AMEM	111,263	7%	LEMM	126,564	7%	QCTB	112,745	7%	FOXN	120,964	7%	PLEX	126,856	6%
	5	TIAM	2,067	8%	MODM	2,263	7%	LEMM	109,224	7%	QCTB	98,756	6%	WIEM	100,817	6%	KATS	104,262	6%	MODM	112,956	5%
	6	LEMM	1,977	8%	GSAS	2,221	7%	TIAM	105,736	7%	PMWF	96,935	6%	LEMM	88,348	5%	LEMM	93,672	5%	TECM	109,505	5%
	7	MODM	1,018	4%	PMWF	1,907	6%	QCTB	88,700	5%	MODM	84,363	5%	MODM	74,646	4%	WIEM	93,529	5%	ADSS	101,474	4%
	8	CTXS	924	4%	TIAM	1,802	5%	MODM	79,977	5%	CTXS	82,166	5%	CTXS	69,266	4%	RWRS	88,732	5%	PMWF	97,867	4%
	9	NENM	913	4%	CTXS	1,679	5%	PMWF	77,875	5%	AMEM	77,849	4%	PMWF	64,659	4%	PMWF	85,981	5%	GSAS	97,754	4%
	10	DAWS	842	3%	VWPM	1,127	3%	GSAS	54,462	3%	KATS	65,782	4%	GSAS	58,233	3%	MODM	65,991	4%	FOXN	97,298	4%
MFLC TOP 5	1	GSAS	1,778	14%	TECM	2,661	14%	TECM	106,291	12%	VTRA	118,432	12%	VTRA	171,425	19%	VTRA	161,860	16%	ITOS	165,880	12%
	2	FOXN	1,496	12%	LEMM	1,942	10%	CTXS	87,889	10%	LEMM	110,118	11%	QCTB	86,901	10%	QCTB	108,716	11%	BWEA	123,477	9%
	3	LEMM	1,200	9%	PMWF	1,784	9%	LEMM	82,374	9%	PMWF	93,136	10%	TECM	76,083	8%	PMWF	79,407	8%	RWRS	92,731	7%
	4	TIAM	1,003	8%	FOXN	1,608	8%	FOXN	80,423	9%	TECM	89,286	9%	LEMM	68,961	8%	LEMM	72,585	7%	PMWF	91,549	7%
	5	TECM	939	7%	GSAS	1,575	8%	PMWF	69,890	8%	QCTB	71,715	7%	PMWF	60,070	7%	TECM	72,153	7%	ADSS	81,634	6%
MSKT TOP 5	1	AMEM	1,292	28%	TIAM	1,095	17%	TIAM	47,607	19%	MODM	37,284	14%	WIEM	43,156	16%	WIEM	38,838	14%	PLEX	59,898	16%
	2	TIAM	983	21%	AMEM	1,082	17%	TECM	31,474	12%	TECM	34,301	13%	MODM	30,285	11%	MODM	35,564	12%	MODM	48,703	13%
	3	TECM	539	12%	MODM	844	13%	AMEM	29,775	12%	WIEM	27,916	10%	TECM	25,264	9%	TECM	27,266	10%	GSAS	44,078	12%
	4	MODM	271	6%	TECM	634	10%	MODM	23,791	9%	TIAM	24,196	9%	PLEX	21,990	8%	WCWF	16,963	6%	BWEA	34,546	9%
	5	LEMM	268	6%	LEMM	490	8%	GSAS	13,843	5%	AMEM	23,012	8%	GSAS	16,284	6%	RWRS	16,541	6%	RWRS	29,257	8%
XB TOP 5	1	TECM	1,003	23%	TECM	823	21%	TECM	40,364	15%	FOXN	39,356	14%	FOXN	41,689	15%	TECM	46,985	20%	FOXN	39,839	19%
	2	FOXN	561	13%	KATS	591	15%	CTXS	34,779	13%	TECM	30,323	11%	VTRA	31,427	12%	FOXN	46,090	20%	TECM	21,724	10%
	3	KATS	455	11%	FOXN	409	10%	FOXN	24,218	9%	VTRA	27,832	10%	TECM	31,094	11%	MODM	13,021	6%	BWEA	19,820	9%
	4	GSAS	330	8%	CTXS	247	6%	MODM	21,512	8%	KATS	26,057	9%	QCTB	22,610	8%	QCTB	12,973	6%	MOPS	15,511	7%
	5	AMEM	325	8%	GSAS	245	6%	AMEM	20,336	7%	CTXS	25,631	9%	CTXS	19,985	7%	MOPS	12,341	5%	MODM	15,479	7%
ODDS TOP 5	1	FOXN	298	11%	TECM	814	22%	MCHA	36,085	17%	MCHA	35,985	16%	FOXN	34,603	15%	MCHA	30,629	14%	MCHA	48,293	18%
	2	VWPM	293	11%	FOXN	539	15%	TECM	27,007	13%	FOXN	28,185	12%	MCHA	30,689	13%	RWRS	24,675	11%	FOXN	34,078	12%
	3	LEMM	231	9%	VWPM	538	15%	VWPM	22,432	11%	TECM	25,266	11%	VWPM	22,219	10%	TECM	24,301	11%	RWRS	27,833	10%
	4	TECM	222	8%	LEMM	434	12%	FOXN	18,811	9%	VWPM	20,692	9%	VTRA	21,495	9%	VWPM	19,198	9%	MAFM	22,270	8%
	5	RWRS	216	8%	MCHA	230	6%	RWRS	13,524	6%	VTRA	13,022	6%	TECM	21,175	9%	FOXN	18,736	8%	DAWS	16,861	6%
Auction Totals		<u>Offered</u>	<u>Sold</u>		<u>Offered</u>	<u>Sold</u>		<u>Bales Sold</u>	<u>\$/Bale</u>		<u>Bales Sold</u>	<u>\$/Bale</u>		<u>Bales Sold</u>	<u>\$/Bale</u>		<u>Bales Sold</u>	<u>\$/Bale</u>		<u>Bales Sold</u>	<u>\$/Bale</u>	
		29,374	24,389		38,690	33,750		1,625,115	\$1,509		1,742,881	\$1,418		1,683,024	\$1,599		1,735,172	\$1,159		2,264,258	\$1,098	
		<u>Passed-In</u>	<u>PI%</u>		<u>Passed-In</u>	<u>PI%</u>		<u>Export Value</u>			<u>Export Value</u>			<u>Export Value</u>			<u>Export Value</u>			<u>Export Value</u>		
		4,985	17.0%		4,940	12.8%		\$2,453,067,610			\$2,470,844,153			\$2,691,010,531			\$2,011,128,450			\$2,487,197,893		



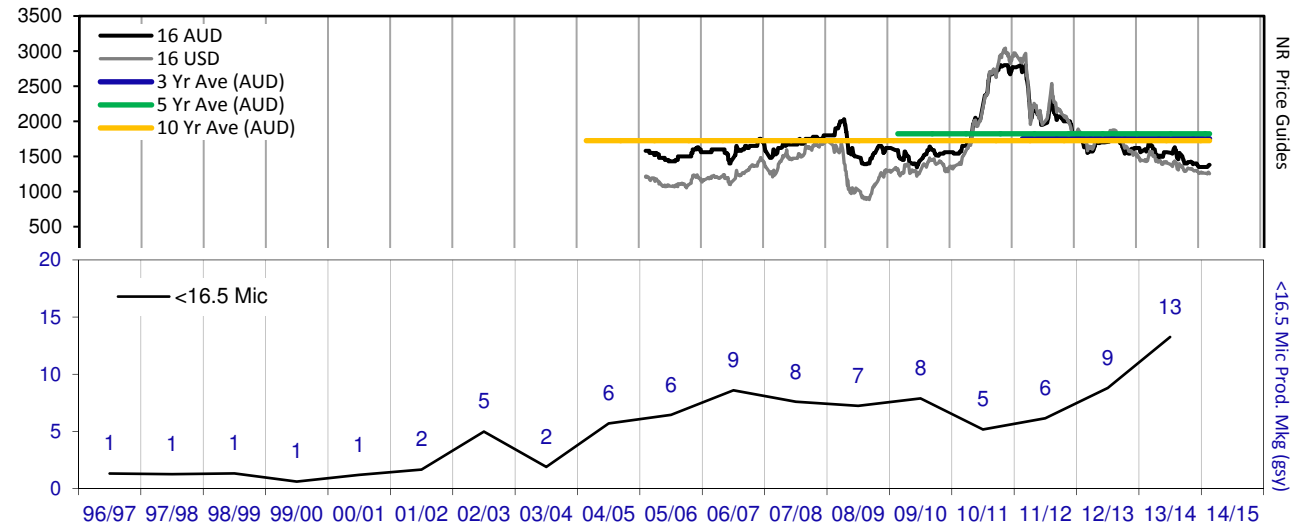
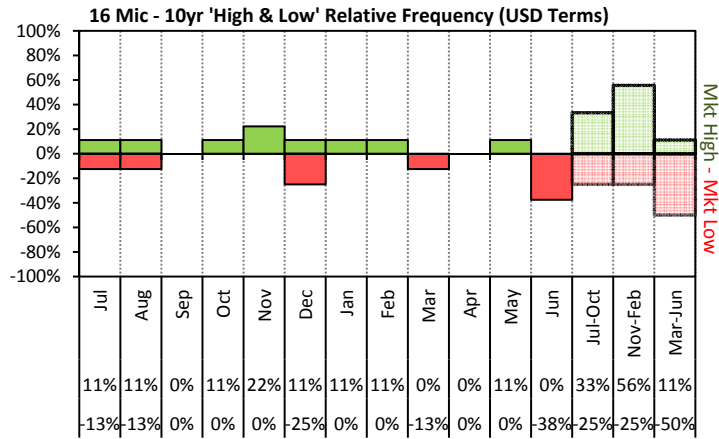
**Table 6: NSW Production Statistics**

MAX		MIN		MAX GAIN		MAX REDUCTION													
2013-14																			
Statistical Devision, Area Code & Towns							Auction Bales (FH)	Micron	+/- YoY	Vmb %	+/- YoY	Yield % Sch Dry	+/- YoY	Length mm	+/- YoY	Strength Nkt	+/- YoY	Ave Price c/kg	
Northern	N02	Tenterfield, Glen Innes					9,043	19.3	-0.2	2.0	0.2	71.6	-1.1	80	-0.2	40	-1.1	814	
	N03	Guyra					35,036	18.5	-0.4	1.8	0.0	72.1	-1.7	81	-0.5	40	-2.4	907	
	N04	Inverell					3,636	18.1	-1.0	3.3	-0.1	69.5	-0.1	82	-0.5	37	-1.3	783	
	N05	Armidale					2,056	19.8	0.0	4.2	0.3	67.3	-2.0	85	2.4	35	-2.7	696	
	N06	Tamworth, Gunnedah, Quirindi					6,082	20.4	-0.1	3.4	-0.6	67.2	-1.3	84	0.0	36	-1.6	711	
	N07	Moree					5,368	19.5	-0.5	3.2	-1.0	63.7	-0.8	86	-1.9	36	-0.2	643	
	N08	Narrabri					3,130	19.2	-0.7	2.5	-1.1	66.0	-1.4	86	-1.9	36	-3.1	680	
North Western & Far West	N09	Cobar, Bourke, Wanaaring					1,040	19.7	-0.8	3.8	-0.5	60.0	-0.7	85	-2.8	36	-0.6	628	
	N12	Walgett					7,303	19.6	-0.3	3.1	-1.1	62.5	-1.6	84	-2.3	36	-1.3	654	
	N13	Nyngan					18,168	20.3	-0.2	5.1	0.1	61.7	-2.0	88	0.3	37	-0.1	612	
	N14	Dubbo, Narromine					22,210	21.2	-0.4	3.7	-0.6	62.0	-1.1	86	0.5	35	-1.2	574	
	N16	Dunedoo					6,111	19.6	-0.4	2.5	-0.9	67.0	-0.8	88	0.5	35	0.3	683	
	N17	Mudgee, Wellington, Gulgong					21,223	19.6	-0.1	2.2	-1.2	68.3	0.0	84	0.8	38	-0.3	747	
	N33	Coonabarabran					3,028	20.4	-0.4	3.6	-1.0	65.8	-1.1	85	0.5	35	0.6	634	
	N34	Coonamble					6,854	20.1	-0.3	3.8	-0.6	61.2	-2.2	85	-1.5	36	0.8	633	
	N36	Gilgandra, Gulargambone					6,306	21.2	-0.4	3.6	-0.3	63.0	-2.0	86	-0.5	35	-0.4	601	
	N40	Brewarrina					4,294	19.3	-0.8	2.0	-0.3	65.4	-1.2	81	-5.0	39	0.3	711	
	N10	Wilcannia, Broken Hill					22,079	20.6	-0.7	2.3	-0.5	59.7	-1.4	87	-2.3	36	-1.7	626	
Central West	N15	Forbes, Parkes, Cowra					50,604	21.7	0.1	2.7	-0.6	63.6	-0.4	88	1.4	35	-1.8	592	
	N18	Lithgow, Oberon					2,900	20.6	-0.1	1.8	-1.5	69.2	1.2	83	0.1	38	0.1	717	
	N19	Orange, Bathurst					51,340	22.0	-0.1	1.4	-0.8	68.9	-0.5	85	0.8	37	-1.3	670	
	N25	West Wyalong					24,469	20.6	-0.4	2.6	-0.3	62.2	-1.2	88	-0.7	35	-1.3	622	
	N35	Condobolin, Lake Cargelligo					10,158	20.6	-0.4	4.5	-0.9	60.5	0.4	86	-0.8	36	-0.3	590	
Murrumbidgee	N26	Cootamundra, Temora					25,927	21.7	-0.4	1.9	-0.3	63.1	-1.0	86	0.3	34	-0.7	585	
	N27	Adelong, Gundagai					10,395	21.4	-0.3	1.6	-1.1	67.6	-0.5	88	0.2	34	-1.7	640	
	N29	Wagga, Narrandera					32,025	21.9	-0.8	1.6	0.0	64.4	-1.8	88	-2.1	3	-33.2	603	
	N37	Griffith, Hillston					11,341	21.4	-0.6	4.1	0.1	61.2	0.0	85	0.9	38	-2.8	604	
	N39	Hay, Coleambally					16,531	20.4	-0.9	3.5	0.0	62.3	-1.7	88	-2.6	36	-3.4	652	
Murray	N11	Wentworth, Balranald					15,035	20.7	-1.0	4.0	-0.8	60.1	-0.8	89	-2.4	35	-2.1	626	
	N28	Albury, Corowa, Holbrook					27,382	21.5	-0.4	1.4	-0.1	66.1	-0.9	87	-2.3	34	-3.5	634	
	N31	Deniliquin					19,849	20.7	-0.6	2.4	-0.1	64.7	-1.0	84	-3.8	33	-6.4	658	
	N38	Finley, Berrigan, Jerilderie					8,648	20.4	-0.5	2.6	0.1	63.8	-1.3	85	-3.0	35	-3.9	644	
South Eastern	N23	Goulburn, Young, Yass					86,997	19.7	-0.5	1.3	-0.4	68.4	-1.0	85	-1.1	36	-1.8	738	
	N24	Monaro (Cooma, Bombala)					34,714	19.8	-0.4	1.5	-0.4	69.6	0.1	89	-0.6	36	-0.7	698	
	N32	A.C.T.					174	20.1	-0.3	3.9	0.8	59.2	-2.6	88	-1.4	31	0.1	568	
	N43	South Coast (Bega)					418	18.9	-0.2	0.8	0.0	73.0	-1.3	87	2.5	39	-3.6	840	
NSW	AWEX Sale Statistics 13-14						648,006	20.6	-0.4	2.3	-0.4	65.5	-0.9	86	-0.8	36	-1.8	677	
AWTA Mthly Key Test Data							Bales Tested	+/- YoY	Micron	+/- YoY	VMB	+/- YoY	Yld	+/- YoY	Lth	+/- YoY	Nkt	+/- YoY	POBM +/-
AUSTRALIA	Current	July	106,384	-8,506	20.5	-0.2	2.2	0.0	63.6	-0.2	87	2.2	35	-0.9	50	1.3			
	Season	Y.T.D	106,384	-8,506	20.5	-0.2	2.2	0.0	63.6	-0.2	87	2.0	35	-1.0	50	1.0			
	Previous	2013-14	114,890	14480.0	20.7	-0.5	2.2	-0.5	63.8	-1.3	85	-2.0	36	0.0	49	5.0			
	Seasons	2012-13	100,410	-2671.0	21.2	-0.2	2.7	-0.2	65.1	0.4	87	1.0	36	1.0	44	7.0			
	Y.T.D.	2011-12	103,081	-676	21.4	0.2	2.9	0.5	64.7	1.7	86	0.6	35	0.9	51	-3.8			

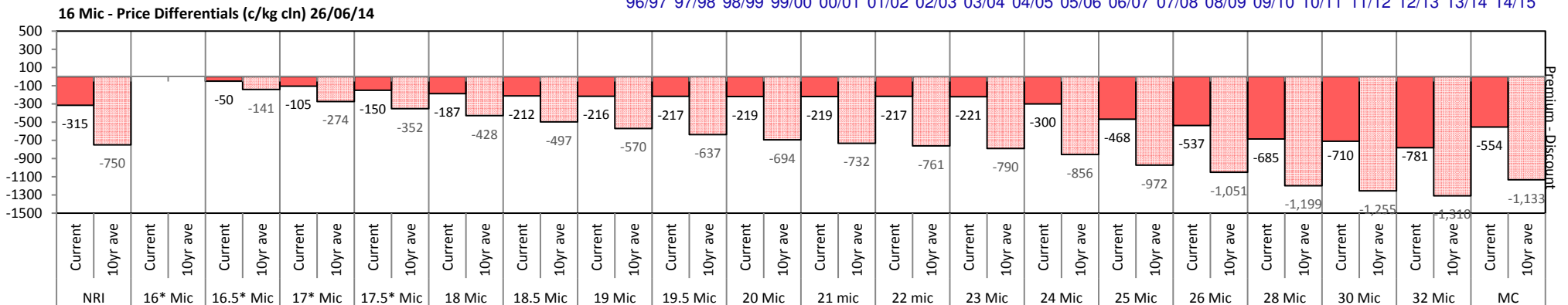


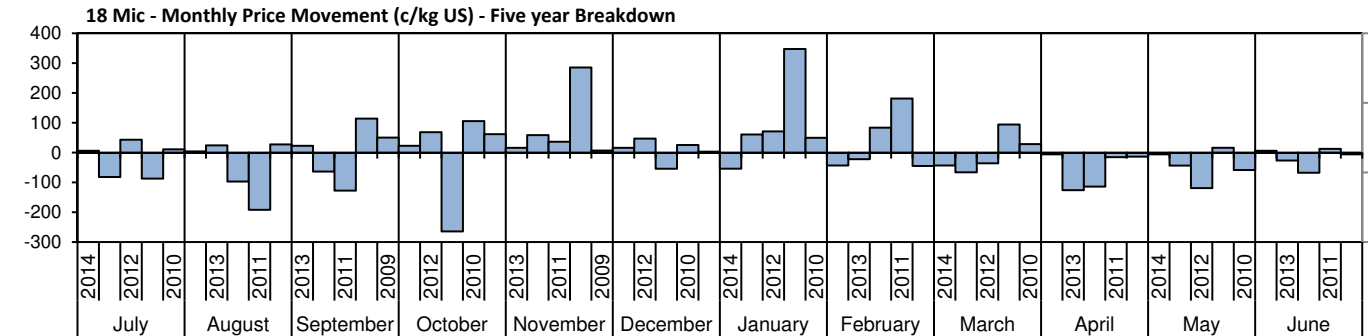
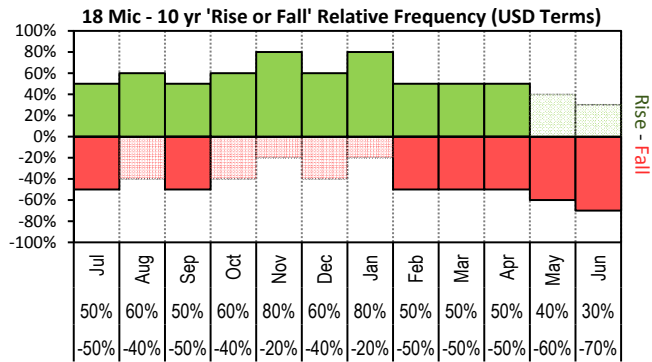


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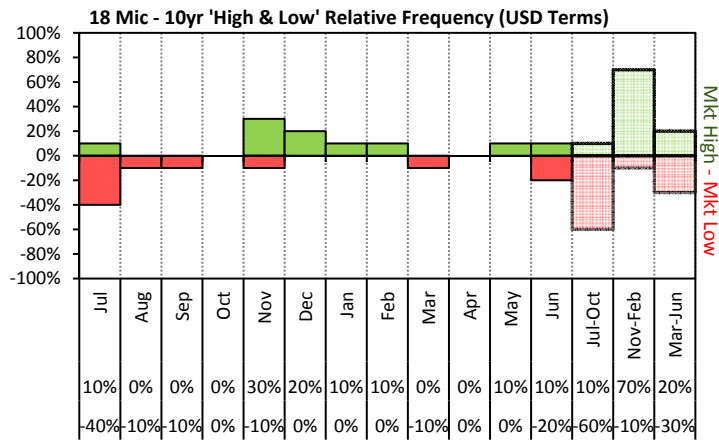


The above graph, shows how often the '12 month high & low' have been achieved for a given month over the past 10 years. It is not a measure of probability.

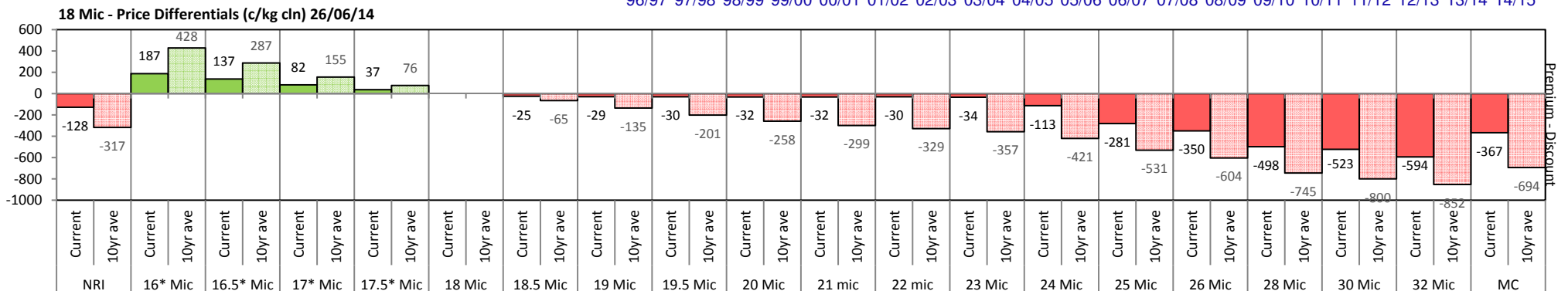
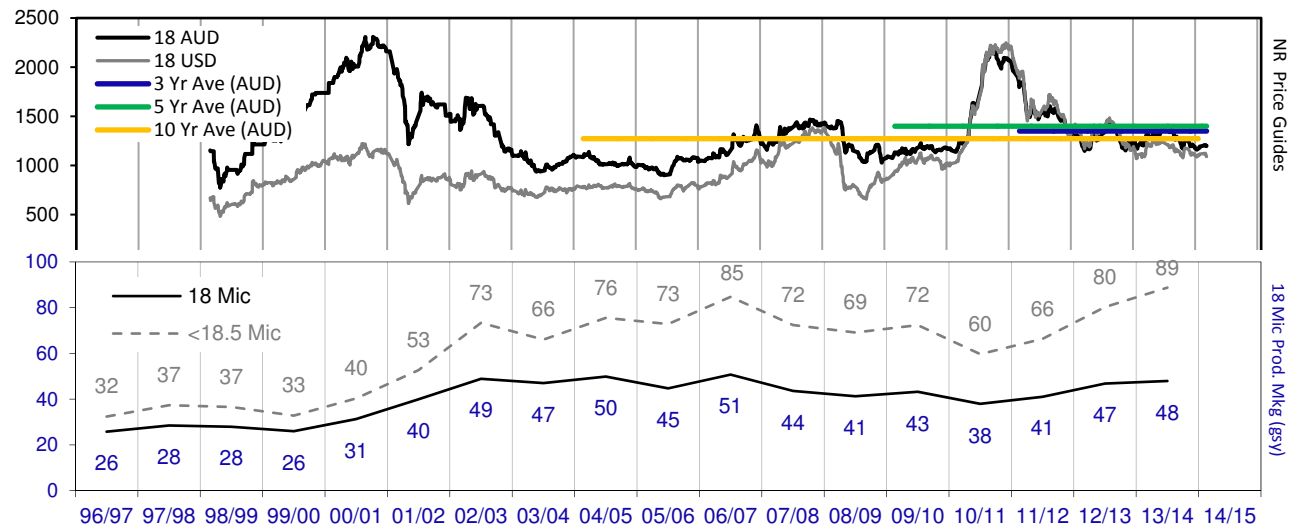




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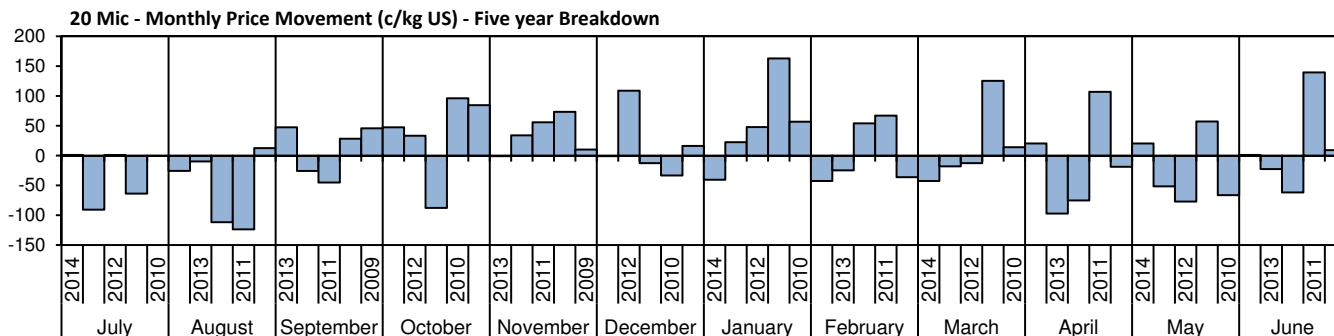
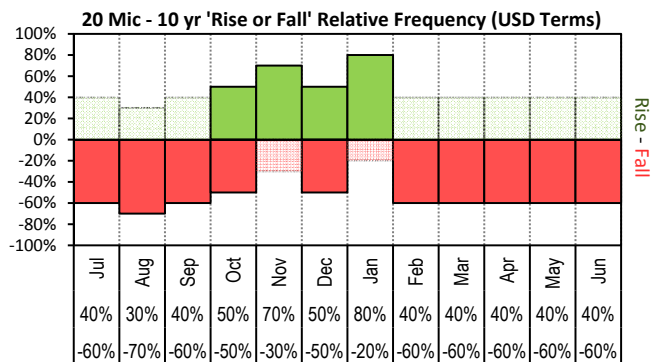


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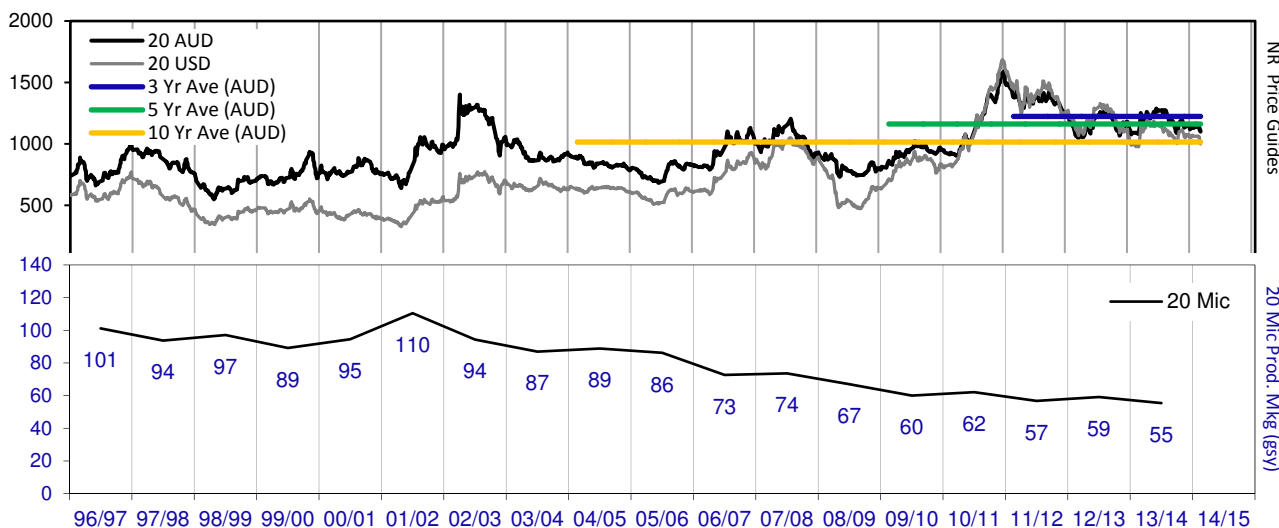
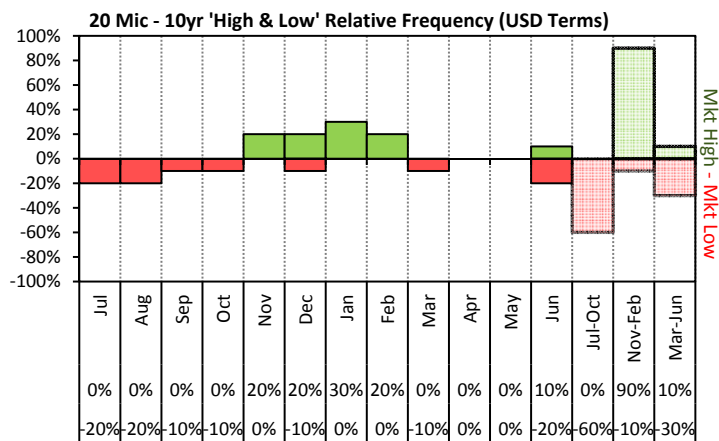




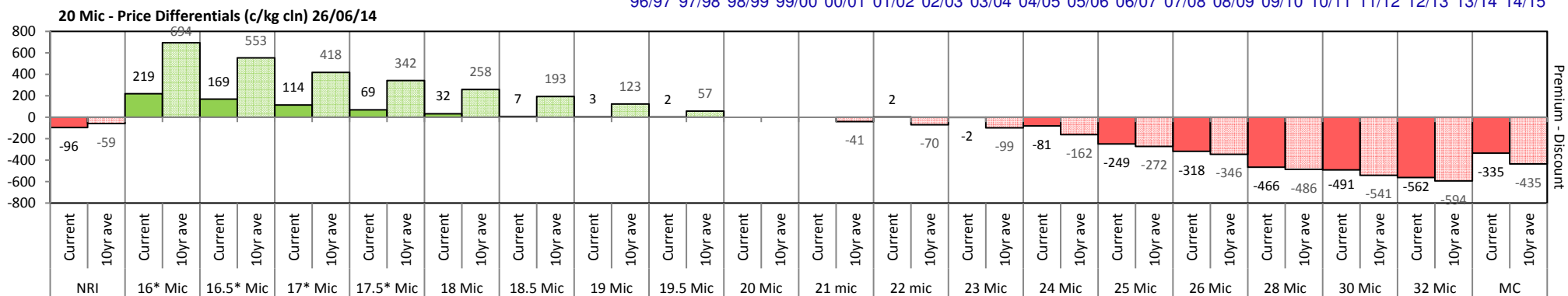


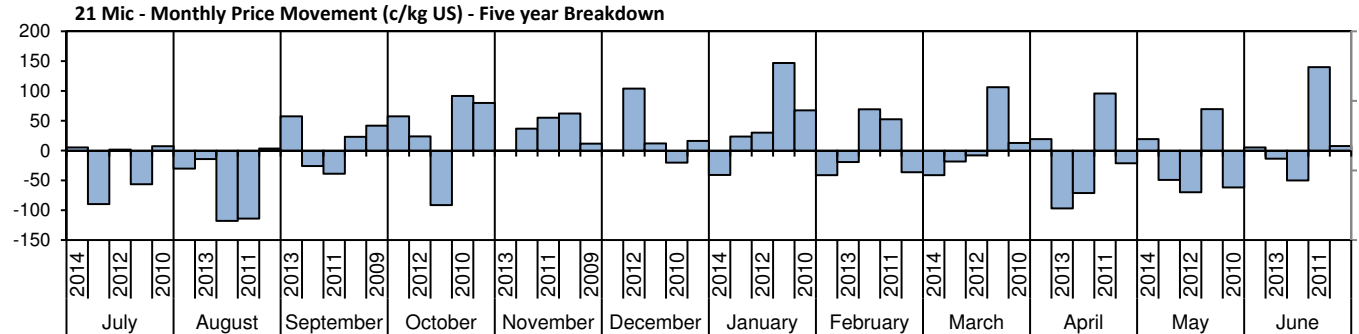
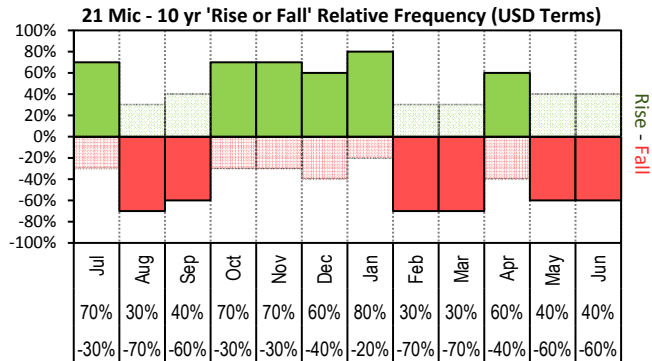


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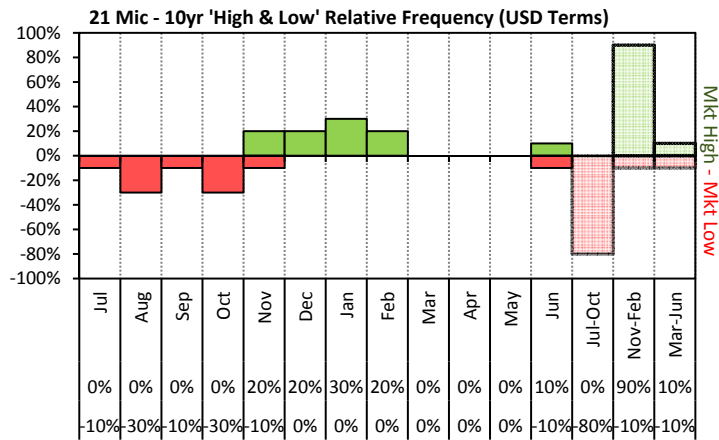


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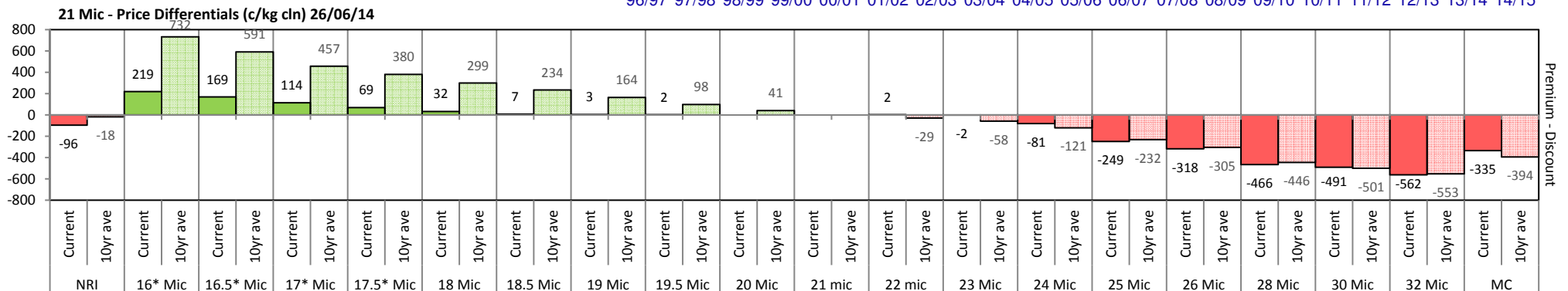
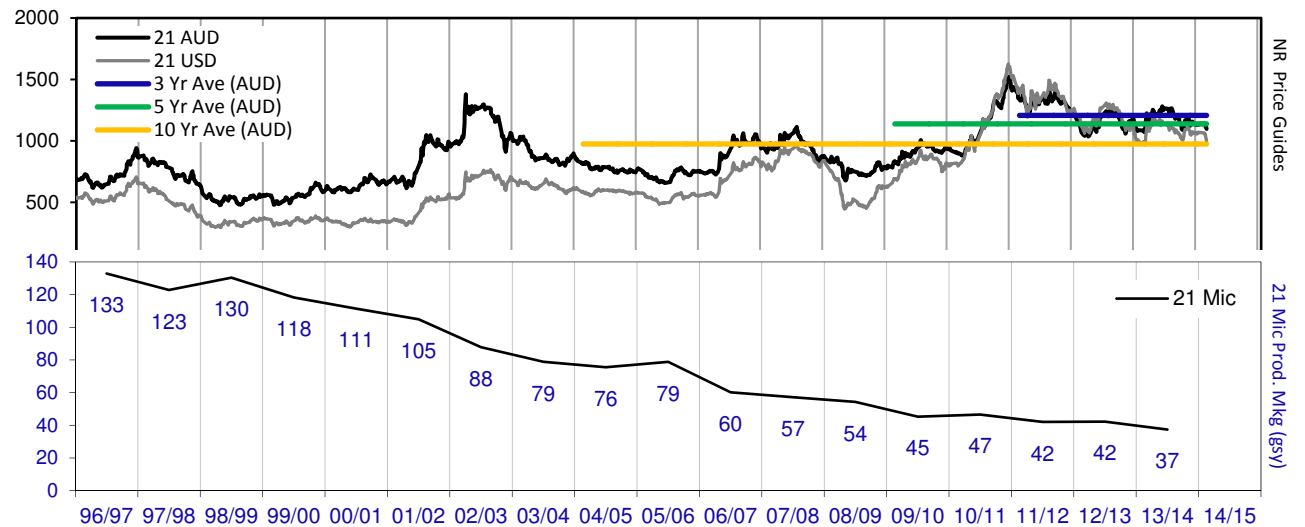


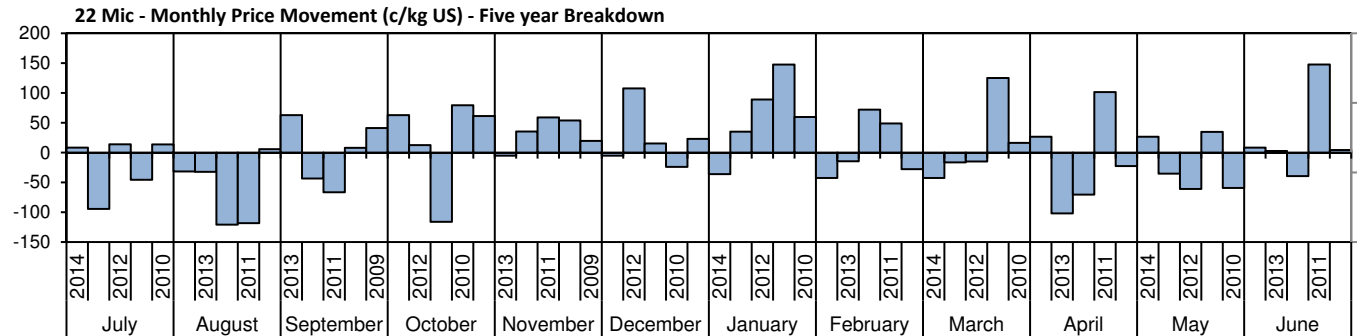
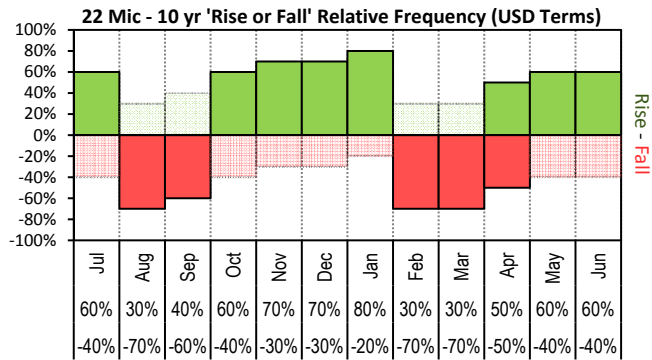


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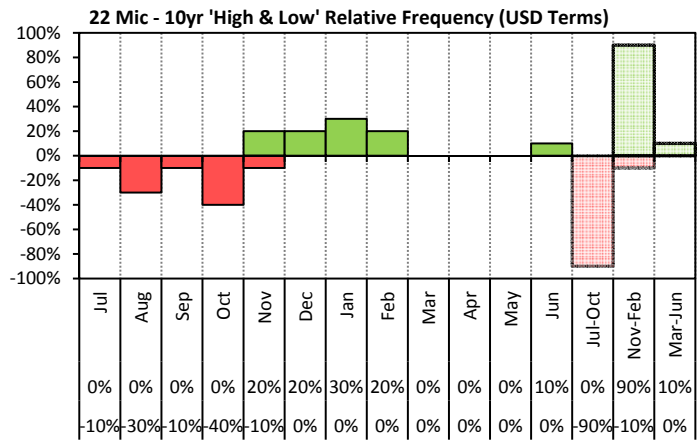


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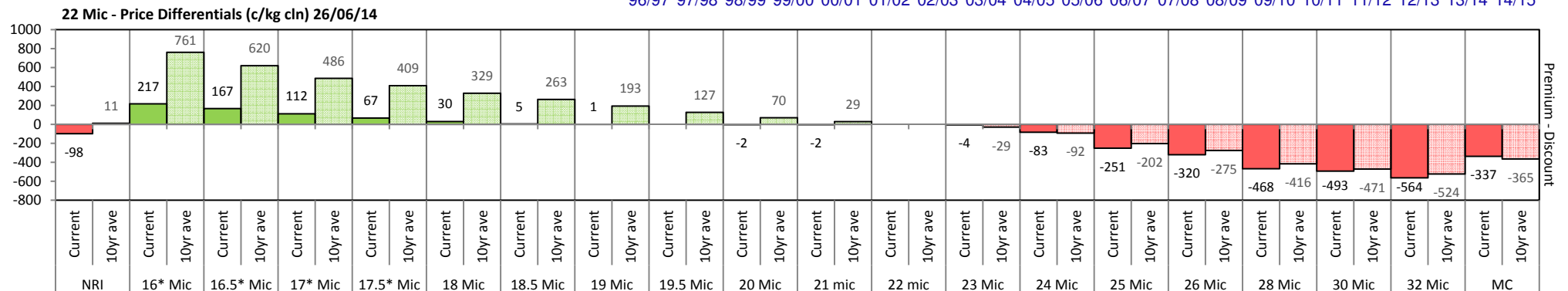
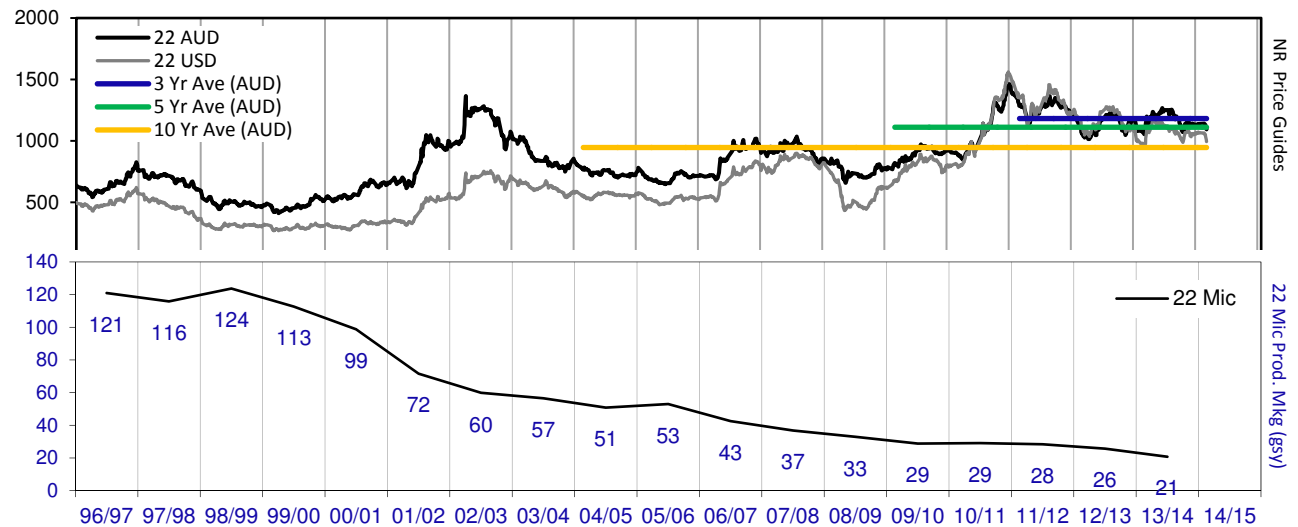


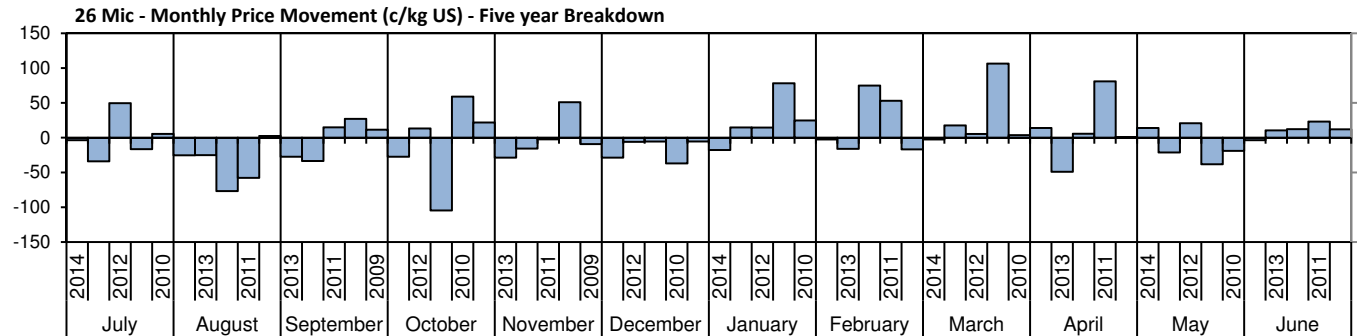
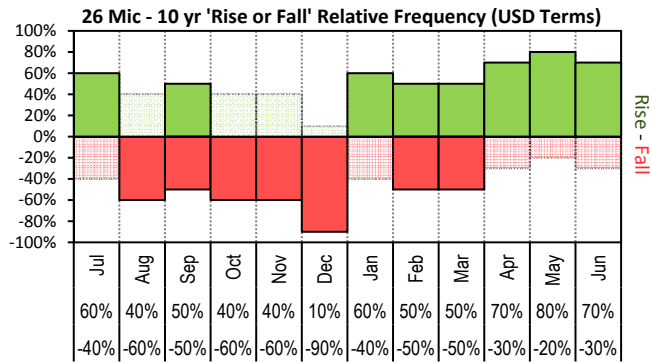


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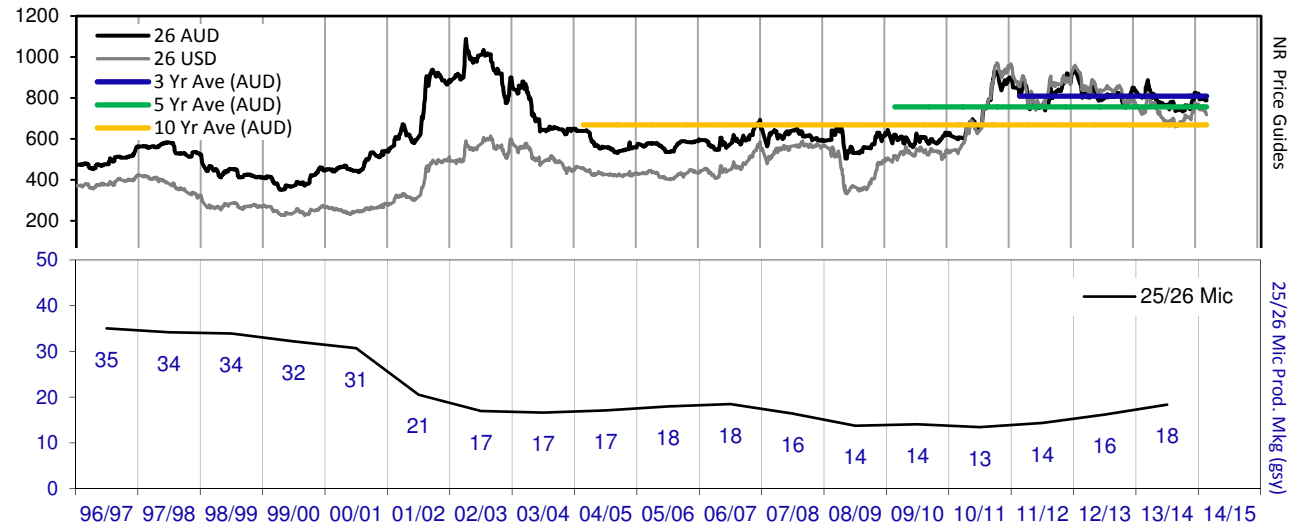
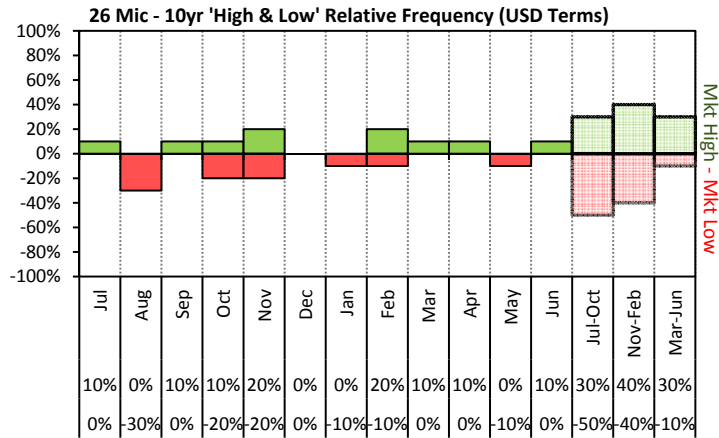


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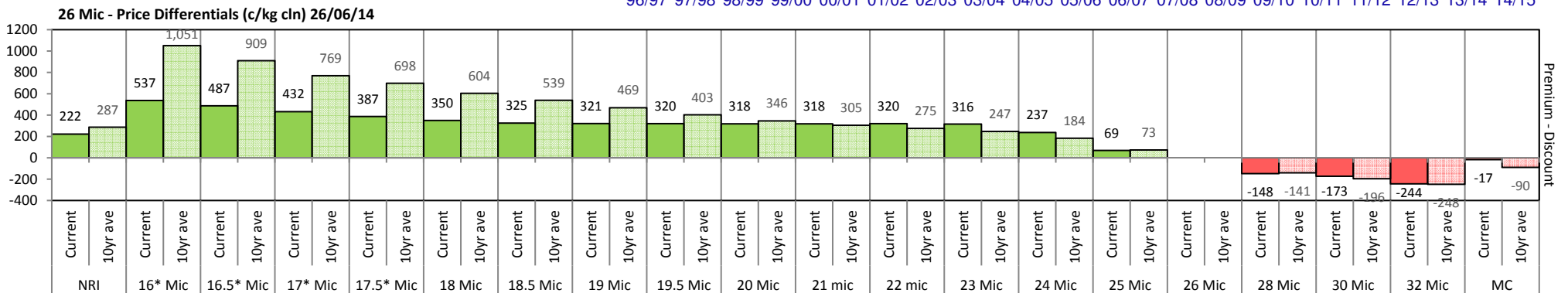


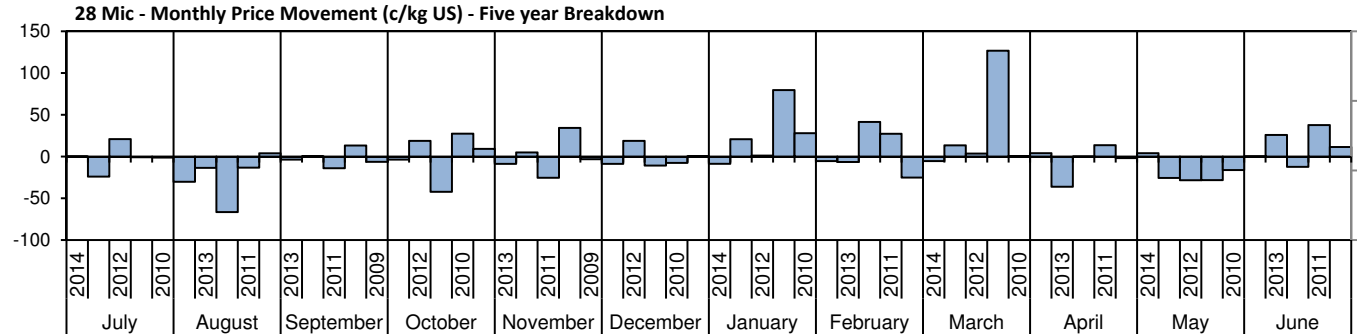
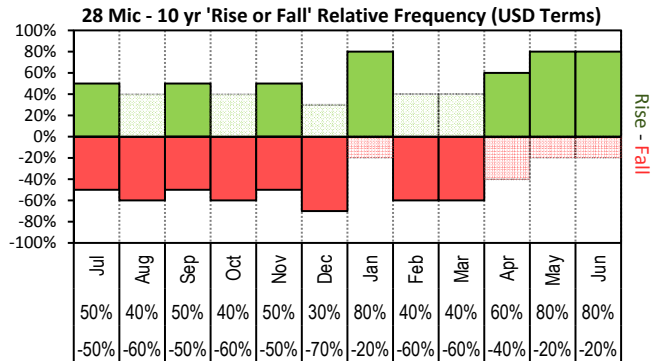


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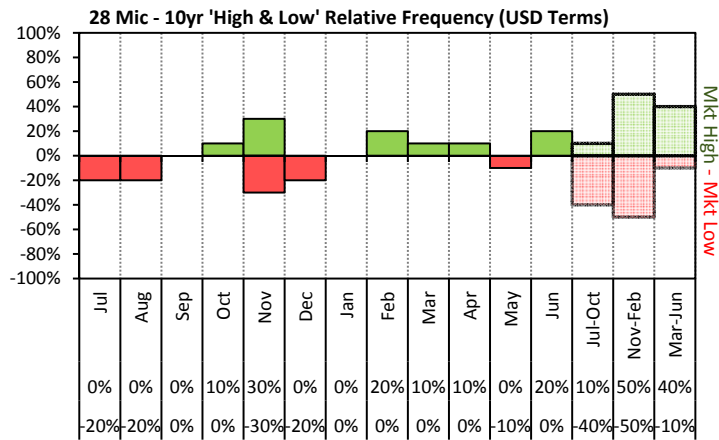


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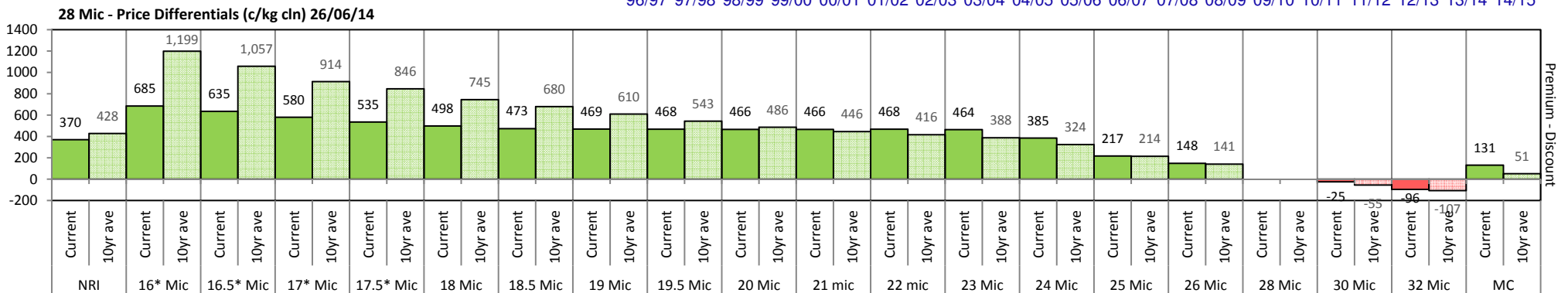
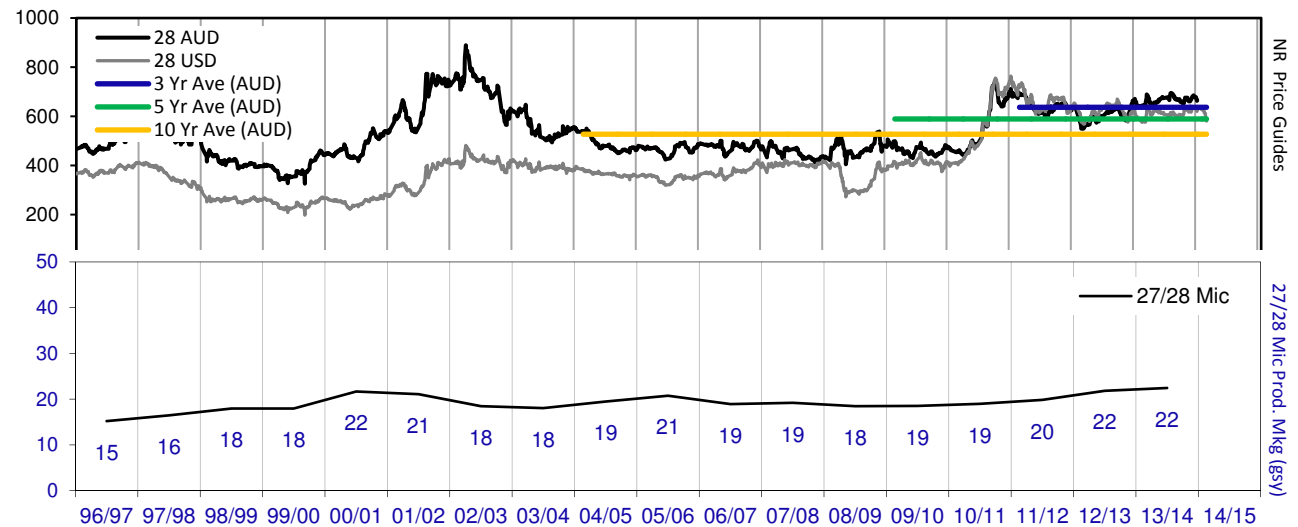


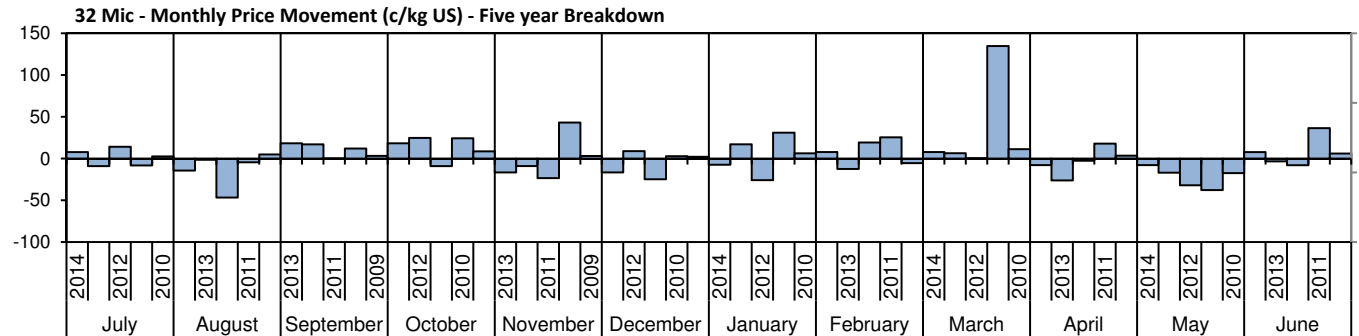
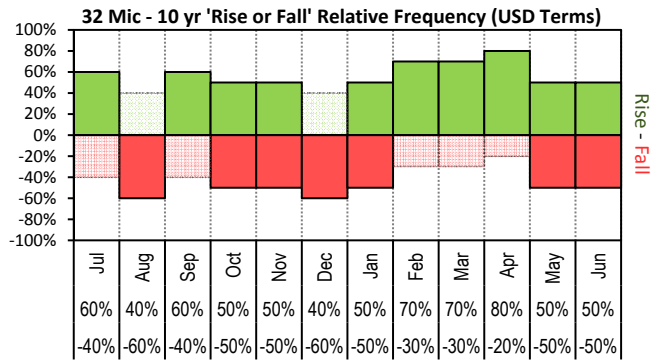


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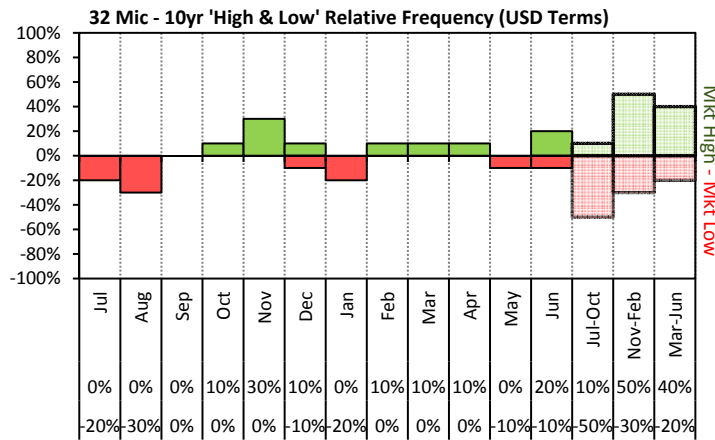


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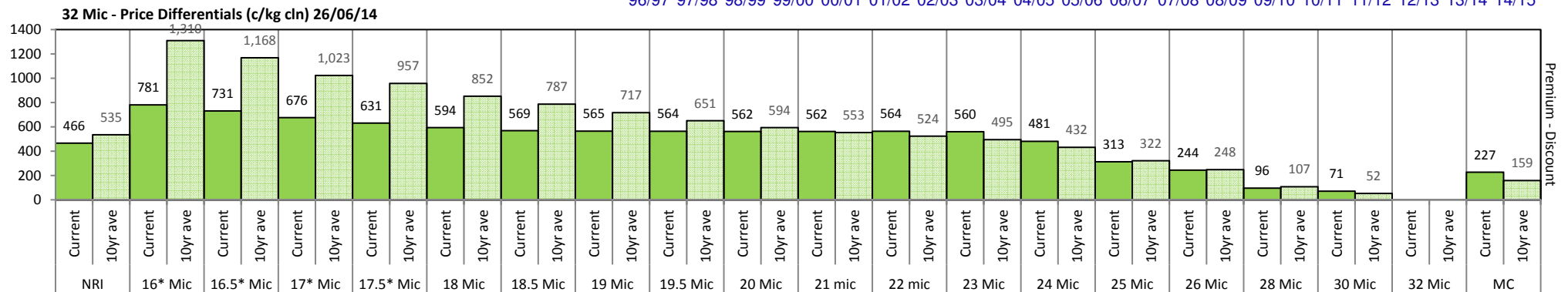
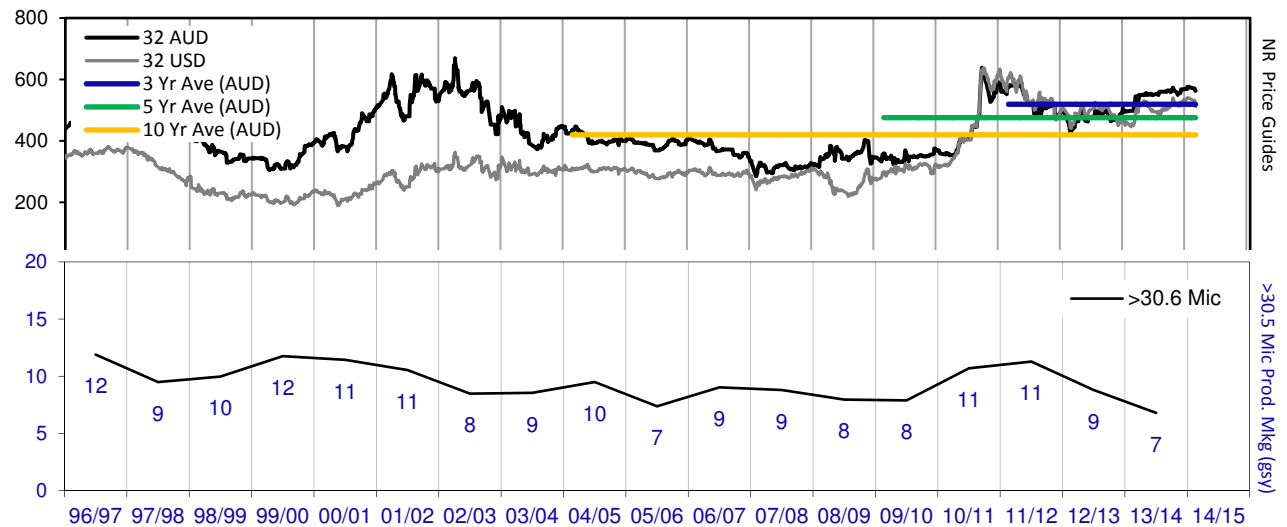




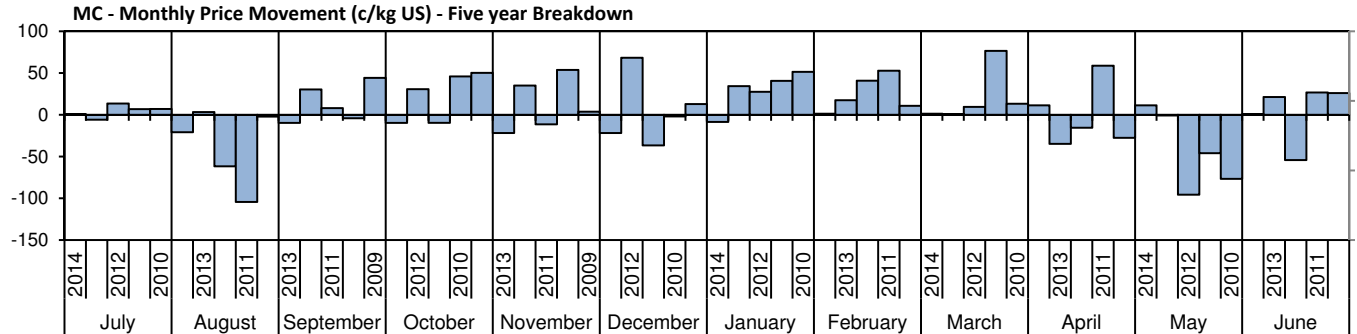
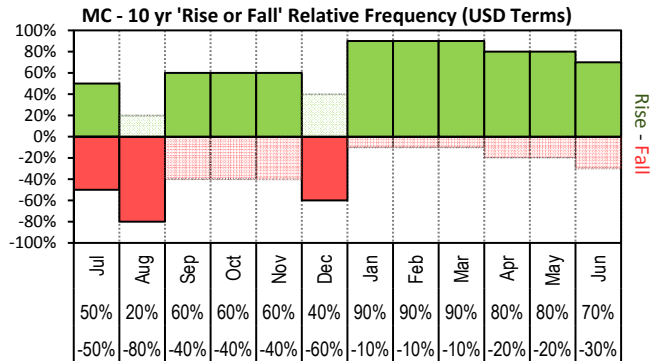
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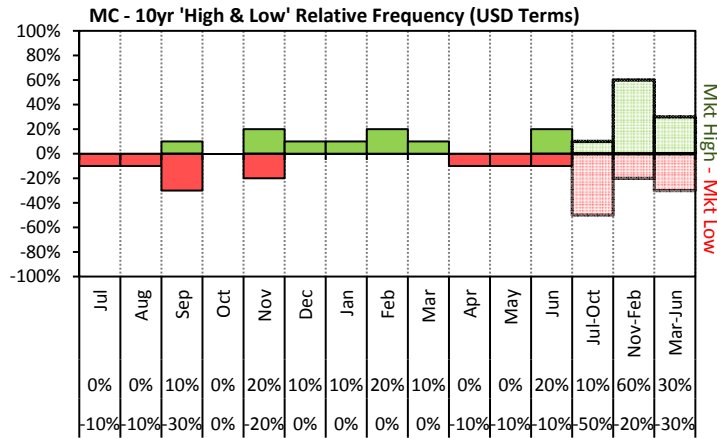
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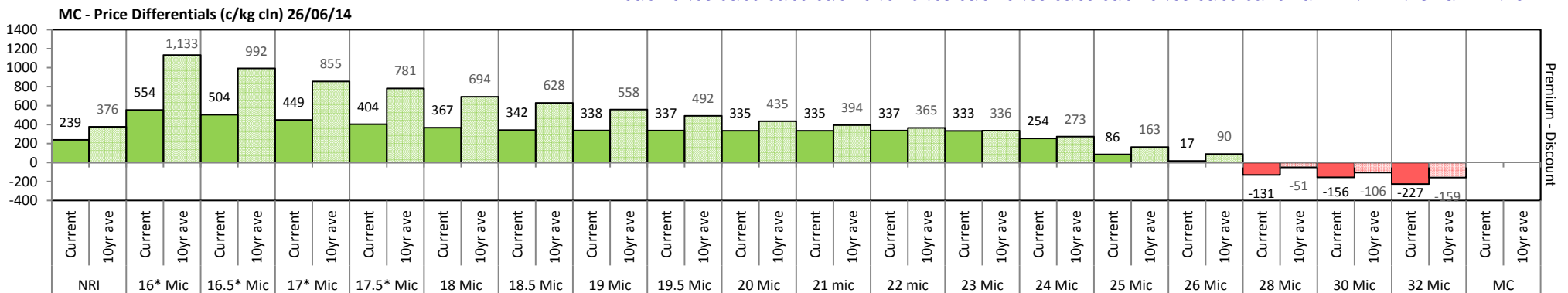
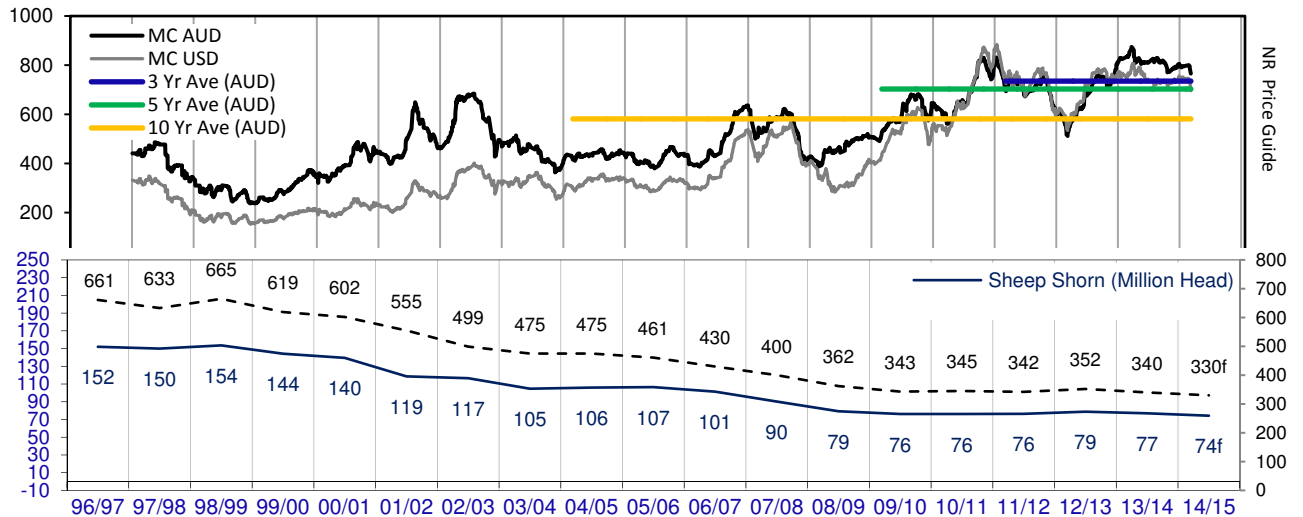




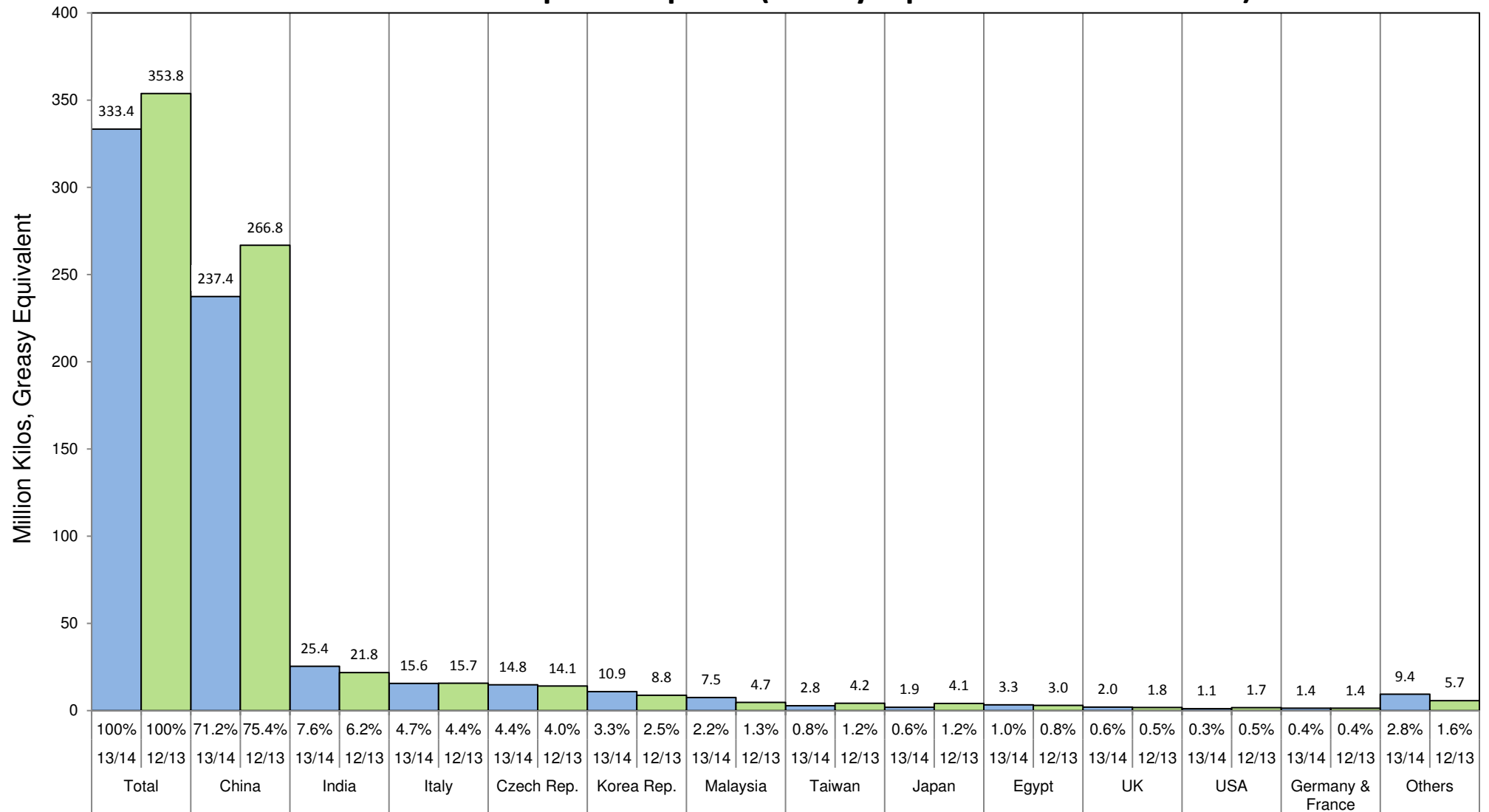
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## Two Year Export Snapshot (Greasy Equivalent - Million Kilos)





**Table 7: Returns pr head for skirted fleece wool.**

Skirted FLC Weight <b>9 Kg</b>		Micron																	
		16	16.5	17	17.5	18	18.5	19	19.5	20	21	22	23	24	25	26	28	30	32
Yield (Sch Dry)	25% Current	\$31	\$30	\$28	\$28	\$27	\$27	\$26	\$25	\$25	\$25	\$25	\$24	\$24	\$20	\$18	\$14	\$14	\$13
	10yr ave.	\$39	\$36	\$32	\$31	\$29	\$27	\$26	\$24	\$23	\$22	\$21	\$21	\$19	\$17	\$15	\$12	\$11	\$9
	30% Current	\$37	\$36	\$34	\$34	\$32	\$32	\$31	\$30	\$30	\$30	\$30	\$29	\$29	\$23	\$21	\$17	\$17	\$15
	10yr ave.	\$47	\$43	\$39	\$37	\$34	\$33	\$31	\$29	\$27	\$26	\$26	\$25	\$23	\$20	\$18	\$14	\$13	\$11
	35% Current	\$43	\$42	\$40	\$39	\$38	\$37	\$36	\$35	\$35	\$35	\$34	\$34	\$34	\$27	\$25	\$20	\$19	\$18
	10yr ave.	\$54	\$50	\$45	\$43	\$40	\$38	\$36	\$34	\$32	\$31	\$30	\$29	\$27	\$23	\$21	\$17	\$15	\$13
	40% Current	\$50	\$48	\$45	\$45	\$43	\$43	\$41	\$40	\$40	\$40	\$39	\$39	\$39	\$31	\$28	\$23	\$22	\$20
	10yr ave.	\$62	\$57	\$52	\$50	\$46	\$43	\$41	\$39	\$37	\$35	\$34	\$33	\$31	\$27	\$24	\$19	\$17	\$15
	45% Current	\$56	\$53	\$51	\$51	\$49	\$48	\$46	\$45	\$45	\$44	\$44	\$44	\$43	\$35	\$32	\$26	\$25	\$23
	10yr ave.	\$70	\$64	\$58	\$56	\$52	\$49	\$46	\$43	\$41	\$39	\$38	\$37	\$35	\$30	\$27	\$21	\$19	\$17
	50% Current	\$62	\$59	\$57	\$56	\$54	\$53	\$51	\$50	\$50	\$49	\$49	\$49	\$48	\$39	\$36	\$29	\$28	\$25
	10yr ave.	\$78	\$71	\$65	\$62	\$57	\$54	\$51	\$48	\$46	\$44	\$43	\$41	\$38	\$33	\$30	\$24	\$21	\$19
	55% Current	\$68	\$65	\$62	\$62	\$59	\$59	\$56	\$55	\$54	\$54	\$54	\$54	\$53	\$43	\$39	\$32	\$30	\$28
	10yr ave.	\$85	\$78	\$71	\$68	\$63	\$60	\$56	\$53	\$50	\$48	\$47	\$45	\$42	\$37	\$33	\$26	\$23	\$21
	60% Current	\$75	\$71	\$68	\$68	\$65	\$64	\$61	\$60	\$59	\$59	\$59	\$59	\$58	\$47	\$43	\$35	\$33	\$30
	10yr ave.	\$93	\$86	\$78	\$74	\$69	\$65	\$61	\$58	\$55	\$53	\$51	\$50	\$46	\$40	\$36	\$28	\$25	\$23
	65% Current	\$81	\$77	\$74	\$73	\$70	\$69	\$67	\$64	\$64	\$64	\$64	\$64	\$63	\$51	\$46	\$37	\$36	\$33
	10yr ave.	\$101	\$93	\$84	\$80	\$74	\$71	\$67	\$63	\$59	\$57	\$55	\$54	\$50	\$43	\$39	\$31	\$28	\$25
	70% Current	\$87	\$83	\$79	\$79	\$76	\$75	\$72	\$69	\$69	\$69	\$69	\$68	\$67	\$55	\$50	\$40	\$39	\$35
	10yr ave.	\$109	\$100	\$91	\$87	\$80	\$76	\$72	\$68	\$64	\$61	\$60	\$58	\$54	\$47	\$42	\$33	\$30	\$26
	75% Current	\$93	\$89	\$85	\$84	\$81	\$80	\$77	\$74	\$74	\$74	\$74	\$73	\$72	\$59	\$53	\$43	\$42	\$38
	10yr ave.	\$116	\$107	\$97	\$93	\$86	\$81	\$77	\$72	\$69	\$66	\$64	\$62	\$58	\$50	\$45	\$36	\$32	\$28
	80% Current	\$99	\$95	\$91	\$90	\$86	\$85	\$82	\$79	\$79	\$79	\$79	\$78	\$77	\$62	\$57	\$46	\$44	\$41
	10yr ave.	\$124	\$114	\$104	\$99	\$92	\$87	\$82	\$77	\$73	\$70	\$68	\$66	\$62	\$53	\$48	\$38	\$34	\$30
	85% Current	\$106	\$101	\$96	\$96	\$92	\$91	\$87	\$84	\$84	\$84	\$84	\$83	\$82	\$66	\$60	\$49	\$47	\$43
	10yr ave.	\$132	\$121	\$110	\$105	\$97	\$92	\$87	\$82	\$78	\$75	\$72	\$70	\$65	\$57	\$51	\$40	\$36	\$32

The above shows estimated returns per head for skirted fleece wool. These figures do not take into account the value of skirtings and oddments and do not take into account discounts that may apply for faults under individual circumstances. These figures are based on a market index of 100% and should be used as a guide only. Returns over \$30 / head for fleece wool are highlighted.



**Table 8: Returns pr head for skirted fleece wool.**

Skirted FLC Weight <b>8 Kg</b>		Micron																	
		16	16.5	17	17.5	18	18.5	19	19.5	20	21	22	23	24	25	26	28	30	32
Yield (Sch Dry)	25% Current	\$28	\$26	\$25	\$25	\$24	\$24	\$23	\$22	\$22	\$22	\$22	\$22	\$21	\$17	\$16	\$13	\$12	\$11
	10yr ave.	\$35	\$32	\$29	\$28	\$25	\$24	\$23	\$21	\$20	\$20	\$19	\$18	\$17	\$15	\$13	\$11	\$9	\$8
	30% Current	\$33	\$32	\$30	\$30	\$29	\$28	\$27	\$26	\$26	\$26	\$26	\$26	\$26	\$21	\$19	\$15	\$15	\$14
	10yr ave.	\$41	\$38	\$35	\$33	\$31	\$29	\$27	\$26	\$24	\$23	\$23	\$22	\$21	\$18	\$16	\$13	\$11	\$10
	35% Current	\$39	\$37	\$35	\$35	\$34	\$33	\$32	\$31	\$31	\$31	\$31	\$30	\$30	\$24	\$22	\$18	\$17	\$16
	10yr ave.	\$48	\$44	\$40	\$39	\$36	\$34	\$32	\$30	\$28	\$27	\$26	\$26	\$24	\$21	\$19	\$15	\$13	\$12
	40% Current	\$44	\$42	\$40	\$40	\$38	\$38	\$36	\$35	\$35	\$35	\$35	\$35	\$34	\$28	\$25	\$20	\$20	\$18
	10yr ave.	\$55	\$51	\$46	\$44	\$41	\$39	\$36	\$34	\$32	\$31	\$30	\$29	\$27	\$24	\$21	\$17	\$15	\$13
	45% Current	\$50	\$48	\$45	\$45	\$43	\$43	\$41	\$40	\$40	\$40	\$39	\$39	\$39	\$31	\$28	\$23	\$22	\$20
	10yr ave.	\$62	\$57	\$52	\$50	\$46	\$43	\$41	\$39	\$37	\$35	\$34	\$33	\$31	\$27	\$24	\$19	\$17	\$15
	50% Current	\$55	\$53	\$50	\$50	\$48	\$47	\$46	\$44	\$44	\$44	\$44	\$43	\$43	\$35	\$32	\$26	\$25	\$23
	10yr ave.	\$69	\$63	\$58	\$55	\$51	\$48	\$45	\$43	\$41	\$39	\$38	\$37	\$34	\$30	\$27	\$21	\$19	\$17
	55% Current	\$61	\$58	\$55	\$55	\$53	\$52	\$50	\$48	\$48	\$48	\$48	\$48	\$47	\$38	\$35	\$28	\$27	\$25
	10yr ave.	\$76	\$70	\$63	\$61	\$56	\$53	\$50	\$47	\$45	\$43	\$42	\$40	\$38	\$33	\$29	\$23	\$21	\$18
	60% Current	\$66	\$63	\$60	\$60	\$58	\$57	\$55	\$53	\$53	\$53	\$53	\$52	\$51	\$42	\$38	\$31	\$30	\$27
	10yr ave.	\$83	\$76	\$69	\$66	\$61	\$58	\$55	\$51	\$49	\$47	\$45	\$44	\$41	\$36	\$32	\$25	\$23	\$20
	65% Current	\$72	\$69	\$66	\$65	\$62	\$62	\$59	\$57	\$57	\$57	\$57	\$57	\$56	\$45	\$41	\$33	\$32	\$29
	10yr ave.	\$90	\$82	\$75	\$72	\$66	\$63	\$59	\$56	\$53	\$51	\$49	\$48	\$44	\$39	\$35	\$27	\$25	\$22
	70% Current	\$77	\$74	\$71	\$70	\$67	\$66	\$64	\$62	\$62	\$61	\$61	\$61	\$60	\$49	\$44	\$36	\$34	\$32
	10yr ave.	\$97	\$89	\$81	\$77	\$71	\$68	\$64	\$60	\$57	\$55	\$53	\$51	\$48	\$42	\$37	\$30	\$26	\$24
	75% Current	\$83	\$79	\$76	\$75	\$72	\$71	\$68	\$66	\$66	\$66	\$66	\$65	\$64	\$52	\$47	\$38	\$37	\$34
	10yr ave.	\$104	\$95	\$86	\$83	\$76	\$72	\$68	\$64	\$61	\$59	\$57	\$55	\$51	\$45	\$40	\$32	\$28	\$25
	80% Current	\$88	\$84	\$81	\$80	\$77	\$76	\$73	\$71	\$70	\$70	\$70	\$70	\$68	\$56	\$51	\$41	\$39	\$36
	10yr ave.	\$110	\$101	\$92	\$88	\$81	\$77	\$73	\$69	\$65	\$62	\$61	\$59	\$55	\$47	\$43	\$34	\$30	\$27
	85% Current	\$94	\$90	\$86	\$85	\$82	\$81	\$77	\$75	\$75	\$75	\$74	\$74	\$73	\$59	\$54	\$43	\$42	\$38
	10yr ave.	\$117	\$108	\$98	\$94	\$87	\$82	\$77	\$73	\$69	\$66	\$64	\$62	\$58	\$50	\$45	\$36	\$32	\$29

The above shows estimated returns per head for skirted fleece wool. These figures do not take into account the value of skirtings and oddments and do not take into account discounts that may apply for faults under individual circumstances. These figures are based on a market index of 100% and should be used as a guide only. Returns over \$30 / head for fleece wool are highlighted.



**Table 9: Returns pr head for skirted fleece wool.**

Skirted FLC Weight  7 Kg			Micron																	
			16	16.5	17	17.5	18	18.5	19	19.5	20	21	22	23	24	25	26	28	30	32
Yield (Sch Dry)	25%	Current	\$24	\$23	\$22	\$22	\$21	\$21	\$20	\$19	\$19	\$19	\$19	\$19	\$19	\$15	\$14	\$11	\$11	\$10
		10yr ave.	\$30	\$28	\$25	\$24	\$22	\$21	\$20	\$19	\$18	\$17	\$17	\$16	\$15	\$13	\$12	\$9	\$8	\$7
	30%	Current	\$29	\$28	\$26	\$26	\$25	\$25	\$24	\$23	\$23	\$23	\$23	\$23	\$22	\$18	\$17	\$13	\$13	\$12
		10yr ave.	\$36	\$33	\$30	\$29	\$27	\$25	\$24	\$23	\$21	\$20	\$20	\$19	\$18	\$16	\$14	\$11	\$10	\$9
	35%	Current	\$34	\$32	\$31	\$31	\$29	\$29	\$28	\$27	\$27	\$27	\$27	\$27	\$26	\$21	\$19	\$16	\$15	\$14
		10yr ave.	\$42	\$39	\$35	\$34	\$31	\$30	\$28	\$26	\$25	\$24	\$23	\$22	\$21	\$18	\$16	\$13	\$12	\$10
	40%	Current	\$39	\$37	\$35	\$35	\$34	\$33	\$32	\$31	\$31	\$31	\$31	\$30	\$30	\$24	\$22	\$18	\$17	\$16
		10yr ave.	\$48	\$44	\$40	\$39	\$36	\$34	\$32	\$30	\$28	\$27	\$26	\$26	\$24	\$21	\$19	\$15	\$13	\$12
	45%	Current	\$43	\$42	\$40	\$39	\$38	\$37	\$36	\$35	\$35	\$35	\$34	\$34	\$34	\$27	\$25	\$20	\$19	\$18
		10yr ave.	\$54	\$50	\$45	\$43	\$40	\$38	\$36	\$34	\$32	\$31	\$30	\$29	\$27	\$23	\$21	\$17	\$15	\$13
	50%	Current	\$48	\$46	\$44	\$44	\$42	\$42	\$40	\$39	\$39	\$38	\$38	\$38	\$37	\$30	\$28	\$22	\$22	\$20
		10yr ave.	\$60	\$55	\$50	\$48	\$45	\$42	\$40	\$38	\$36	\$34	\$33	\$32	\$30	\$26	\$23	\$18	\$17	\$15
	55%	Current	\$53	\$51	\$49	\$48	\$46	\$46	\$44	\$42	\$42	\$42	\$42	\$42	\$41	\$33	\$30	\$25	\$24	\$22
		10yr ave.	\$66	\$61	\$55	\$53	\$49	\$46	\$44	\$41	\$39	\$38	\$36	\$35	\$33	\$29	\$26	\$20	\$18	\$16
	60%	Current	\$58	\$55	\$53	\$53	\$50	\$50	\$48	\$46	\$46	\$46	\$46	\$46	\$45	\$36	\$33	\$27	\$26	\$24
		10yr ave.	\$72	\$67	\$60	\$58	\$53	\$51	\$48	\$45	\$43	\$41	\$40	\$39	\$36	\$31	\$28	\$22	\$20	\$18
	65%	Current	\$63	\$60	\$57	\$57	\$55	\$54	\$52	\$50	\$50	\$50	\$50	\$49	\$49	\$39	\$36	\$29	\$28	\$26
		10yr ave.	\$78	\$72	\$66	\$63	\$58	\$55	\$52	\$49	\$46	\$44	\$43	\$42	\$39	\$34	\$30	\$24	\$21	\$19
	70%	Current	\$68	\$65	\$62	\$61	\$59	\$58	\$56	\$54	\$54	\$54	\$54	\$53	\$52	\$43	\$39	\$31	\$30	\$28
		10yr ave.	\$85	\$78	\$71	\$67	\$62	\$59	\$56	\$53	\$50	\$48	\$46	\$45	\$42	\$36	\$33	\$26	\$23	\$21
	75%	Current	\$72	\$69	\$66	\$66	\$63	\$62	\$60	\$58	\$58	\$58	\$57	\$57	\$56	\$46	\$41	\$34	\$32	\$30
		10yr ave.	\$91	\$83	\$76	\$72	\$67	\$63	\$60	\$56	\$53	\$51	\$50	\$48	\$45	\$39	\$35	\$28	\$25	\$22
	80%	Current	\$77	\$74	\$71	\$70	\$67	\$66	\$64	\$62	\$62	\$61	\$61	\$61	\$60	\$49	\$44	\$36	\$34	\$32
		10yr ave.	\$97	\$89	\$81	\$77	\$71	\$68	\$64	\$60	\$57	\$55	\$53	\$51	\$48	\$42	\$37	\$30	\$26	\$24
	85%	Current	\$82	\$79	\$75	\$74	\$71	\$71	\$68	\$66	\$65	\$65	\$65	\$65	\$64	\$52	\$47	\$38	\$37	\$33
		10yr ave.	\$103	\$94	\$86	\$82	\$76	\$72	\$68	\$64	\$60	\$58	\$56	\$55	\$51	\$44	\$40	\$31	\$28	\$25

The above shows estimated returns per head for skirted fleece wool. These figures do not take into account the value of skirtings and oddments and do not take into account discounts that may apply for faults under individual circumstances. These figures are based on a market index of 100% and should be used as a guide only. Returns over \$30 / head for fleece wool are highlighted.



**Table 10: Returns pr head for skirted fleece wool.**

Skirted FLC Weight <b>6 Kg</b>		Micron																	
		16	16.5	17	17.5	18	18.5	19	19.5	20	21	22	23	24	25	26	28	30	32
Yield (Sch Dry)	25% Current	\$21	\$20	\$19	\$19	\$18	\$18	\$17	\$17	\$17	\$16	\$16	\$16	\$16	\$13	\$12	\$10	\$9	\$8
	10yr ave.	\$26	\$24	\$22	\$21	\$19	\$18	\$17	\$16	\$15	\$15	\$14	\$14	\$13	\$11	\$10	\$8	\$7	\$6
	30% Current	\$25	\$24	\$23	\$23	\$22	\$21	\$20	\$20	\$20	\$20	\$20	\$20	\$19	\$16	\$14	\$12	\$11	\$10
	10yr ave.	\$31	\$29	\$26	\$25	\$23	\$22	\$20	\$19	\$18	\$18	\$17	\$17	\$15	\$13	\$12	\$9	\$8	\$8
	35% Current	\$29	\$28	\$26	\$26	\$25	\$25	\$24	\$23	\$23	\$23	\$23	\$23	\$22	\$18	\$17	\$13	\$13	\$12
	10yr ave.	\$36	\$33	\$30	\$29	\$27	\$25	\$24	\$23	\$21	\$20	\$20	\$19	\$18	\$16	\$14	\$11	\$10	\$9
	40% Current	\$33	\$32	\$30	\$30	\$29	\$28	\$27	\$26	\$26	\$26	\$26	\$26	\$26	\$21	\$19	\$15	\$15	\$14
	10yr ave.	\$41	\$38	\$35	\$33	\$31	\$29	\$27	\$26	\$24	\$23	\$23	\$22	\$21	\$18	\$16	\$13	\$11	\$10
	45% Current	\$37	\$36	\$34	\$34	\$32	\$32	\$31	\$30	\$30	\$30	\$30	\$29	\$29	\$23	\$21	\$17	\$17	\$15
	10yr ave.	\$47	\$43	\$39	\$37	\$34	\$33	\$31	\$29	\$27	\$26	\$26	\$25	\$23	\$20	\$18	\$14	\$13	\$11
	50% Current	\$41	\$40	\$38	\$38	\$36	\$36	\$34	\$33	\$33	\$33	\$33	\$33	\$32	\$26	\$24	\$19	\$18	\$17
	10yr ave.	\$52	\$48	\$43	\$41	\$38	\$36	\$34	\$32	\$30	\$29	\$28	\$28	\$26	\$22	\$20	\$16	\$14	\$13
	55% Current	\$46	\$44	\$42	\$41	\$40	\$39	\$38	\$36	\$36	\$36	\$36	\$36	\$35	\$29	\$26	\$21	\$20	\$19
	10yr ave.	\$57	\$52	\$48	\$45	\$42	\$40	\$38	\$35	\$33	\$32	\$31	\$30	\$28	\$24	\$22	\$17	\$16	\$14
	60% Current	\$50	\$48	\$45	\$45	\$43	\$43	\$41	\$40	\$40	\$40	\$39	\$39	\$39	\$31	\$28	\$23	\$22	\$20
	10yr ave.	\$62	\$57	\$52	\$50	\$46	\$43	\$41	\$39	\$37	\$35	\$34	\$33	\$31	\$27	\$24	\$19	\$17	\$15
	65% Current	\$54	\$51	\$49	\$49	\$47	\$46	\$44	\$43	\$43	\$43	\$43	\$42	\$42	\$34	\$31	\$25	\$24	\$22
	10yr ave.	\$67	\$62	\$56	\$54	\$50	\$47	\$44	\$42	\$40	\$38	\$37	\$36	\$33	\$29	\$26	\$21	\$18	\$16
	70% Current	\$58	\$55	\$53	\$53	\$50	\$50	\$48	\$46	\$46	\$46	\$46	\$46	\$45	\$36	\$33	\$27	\$26	\$24
	10yr ave.	\$72	\$67	\$60	\$58	\$53	\$51	\$48	\$45	\$43	\$41	\$40	\$39	\$36	\$31	\$28	\$22	\$20	\$18
	75% Current	\$62	\$59	\$57	\$56	\$54	\$53	\$51	\$50	\$50	\$49	\$49	\$49	\$48	\$39	\$36	\$29	\$28	\$25
	10yr ave.	\$78	\$71	\$65	\$62	\$57	\$54	\$51	\$48	\$46	\$44	\$43	\$41	\$38	\$33	\$30	\$24	\$21	\$19
	80% Current	\$66	\$63	\$60	\$60	\$58	\$57	\$55	\$53	\$53	\$53	\$53	\$52	\$51	\$42	\$38	\$31	\$30	\$27
	10yr ave.	\$83	\$76	\$69	\$66	\$61	\$58	\$55	\$51	\$49	\$47	\$45	\$44	\$41	\$36	\$32	\$25	\$23	\$20
	85% Current	\$70	\$67	\$64	\$64	\$61	\$61	\$58	\$56	\$56	\$56	\$56	\$55	\$55	\$44	\$40	\$33	\$31	\$29
	10yr ave.	\$88	\$81	\$73	\$70	\$65	\$62	\$58	\$55	\$52	\$50	\$48	\$47	\$44	\$38	\$34	\$27	\$24	\$21

The above shows estimated returns per head for skirted fleece wool. These figures do not take into account the value of skirtings and oddments and do not take into account discounts that may apply for faults under individual circumstances. These figures are based on a market index of 100% and should be used as a guide only. Returns over \$30 / head for fleece wool are highlighted.



**Table 11: Returns pr head for skirted fleece wool.**

Skirted FLC Weight <b>5 Kg</b>		Micron																	
		16	16.5	17	17.5	18	18.5	19	19.5	20	21	22	23	24	25	26	28	30	32
Yield (Sch Dry)	25% Current	\$17	\$17	\$16	\$16	\$15	\$15	\$14	\$14	\$14	\$14	\$14	\$14	\$13	\$11	\$10	\$8	\$8	\$7
	10yr ave.	\$22	\$20	\$18	\$17	\$16	\$15	\$14	\$13	\$13	\$12	\$12	\$11	\$11	\$9	\$8	\$7	\$6	\$5
	30% Current	\$21	\$20	\$19	\$19	\$18	\$18	\$17	\$17	\$17	\$16	\$16	\$16	\$16	\$13	\$12	\$10	\$9	\$8
	10yr ave.	\$26	\$24	\$22	\$21	\$19	\$18	\$17	\$16	\$15	\$15	\$14	\$14	\$13	\$11	\$10	\$8	\$7	\$6
	35% Current	\$24	\$23	\$22	\$22	\$21	\$21	\$20	\$19	\$19	\$19	\$19	\$19	\$19	\$15	\$14	\$11	\$11	\$10
	10yr ave.	\$30	\$28	\$25	\$24	\$22	\$21	\$20	\$19	\$18	\$17	\$17	\$16	\$15	\$13	\$12	\$9	\$8	\$7
	40% Current	\$28	\$26	\$25	\$25	\$24	\$24	\$23	\$22	\$22	\$22	\$22	\$22	\$21	\$17	\$16	\$13	\$12	\$11
	10yr ave.	\$35	\$32	\$29	\$28	\$25	\$24	\$23	\$21	\$20	\$20	\$19	\$18	\$17	\$15	\$13	\$11	\$9	\$8
	45% Current	\$31	\$30	\$28	\$28	\$27	\$27	\$26	\$25	\$25	\$25	\$25	\$24	\$24	\$20	\$18	\$14	\$14	\$13
	10yr ave.	\$39	\$36	\$32	\$31	\$29	\$27	\$26	\$24	\$23	\$22	\$21	\$21	\$19	\$17	\$15	\$12	\$11	\$9
	50% Current	\$35	\$33	\$32	\$31	\$30	\$30	\$28	\$28	\$28	\$27	\$27	\$27	\$27	\$22	\$20	\$16	\$15	\$14
	10yr ave.	\$43	\$40	\$36	\$34	\$32	\$30	\$28	\$27	\$25	\$24	\$24	\$23	\$21	\$19	\$17	\$13	\$12	\$11
	55% Current	\$38	\$36	\$35	\$34	\$33	\$33	\$31	\$30	\$30	\$30	\$30	\$30	\$29	\$24	\$22	\$18	\$17	\$15
	10yr ave.	\$47	\$44	\$40	\$38	\$35	\$33	\$31	\$29	\$28	\$27	\$26	\$25	\$24	\$20	\$18	\$14	\$13	\$12
	60% Current	\$41	\$40	\$38	\$38	\$36	\$36	\$34	\$33	\$33	\$33	\$33	\$33	\$32	\$26	\$24	\$19	\$18	\$17
	10yr ave.	\$52	\$48	\$43	\$41	\$38	\$36	\$34	\$32	\$30	\$29	\$28	\$28	\$26	\$22	\$20	\$16	\$14	\$13
	65% Current	\$45	\$43	\$41	\$41	\$39	\$39	\$37	\$36	\$36	\$36	\$36	\$35	\$35	\$28	\$26	\$21	\$20	\$18
	10yr ave.	\$56	\$52	\$47	\$45	\$41	\$39	\$37	\$35	\$33	\$32	\$31	\$30	\$28	\$24	\$22	\$17	\$15	\$14
	70% Current	\$48	\$46	\$44	\$44	\$42	\$42	\$40	\$39	\$39	\$38	\$38	\$38	\$37	\$30	\$28	\$22	\$22	\$20
	10yr ave.	\$60	\$55	\$50	\$48	\$45	\$42	\$40	\$38	\$36	\$34	\$33	\$32	\$30	\$26	\$23	\$18	\$17	\$15
	75% Current	\$52	\$50	\$47	\$47	\$45	\$45	\$43	\$41	\$41	\$41	\$41	\$41	\$40	\$33	\$30	\$24	\$23	\$21
	10yr ave.	\$65	\$59	\$54	\$52	\$48	\$45	\$43	\$40	\$38	\$37	\$35	\$34	\$32	\$28	\$25	\$20	\$18	\$16
	80% Current	\$55	\$53	\$50	\$50	\$48	\$47	\$46	\$44	\$44	\$44	\$44	\$43	\$43	\$35	\$32	\$26	\$25	\$23
	10yr ave.	\$69	\$63	\$58	\$55	\$51	\$48	\$45	\$43	\$41	\$39	\$38	\$37	\$34	\$30	\$27	\$21	\$19	\$17
	85% Current	\$59	\$56	\$54	\$53	\$51	\$50	\$48	\$47	\$47	\$47	\$46	\$46	\$45	\$37	\$34	\$27	\$26	\$24
	10yr ave.	\$73	\$67	\$61	\$58	\$54	\$51	\$48	\$46	\$43	\$41	\$40	\$39	\$36	\$32	\$28	\$22	\$20	\$18

The above shows estimated returns per head for skirted fleece wool. These figures do not take into account the value of skirtings and oddments and do not take into account discounts that may apply for faults under individual circumstances. These figures are based on a market index of 100% and should be used as a guide only. Returns over \$30 / head for fleece wool are highlighted.





**Table 12: Returns pr head for skirted fleece wool.**

Skirted FLC Weight <b>4 Kg</b>		Micron																	
		16	16.5	17	17.5	18	18.5	19	19.5	20	21	22	23	24	25	26	28	30	32
Yield (Sch Dry)	25% Current	\$14	\$13	\$13	\$13	\$12	\$12	\$11	\$11	\$11	\$11	\$11	\$11	\$11	\$9	\$8	\$6	\$6	\$6
	10yr ave.	\$17	\$16	\$14	\$14	\$13	\$12	\$11	\$11	\$10	\$10	\$9	\$9	\$9	\$7	\$7	\$5	\$5	\$4
	30% Current	\$17	\$16	\$15	\$15	\$14	\$14	\$14	\$13	\$13	\$13	\$13	\$13	\$13	\$10	\$9	\$8	\$7	\$7
	10yr ave.	\$21	\$19	\$17	\$17	\$15	\$14	\$14	\$13	\$12	\$12	\$11	\$11	\$10	\$9	\$8	\$6	\$6	\$5
	35% Current	\$19	\$18	\$18	\$18	\$17	\$17	\$16	\$15	\$15	\$15	\$15	\$15	\$15	\$12	\$11	\$9	\$9	\$8
	10yr ave.	\$24	\$22	\$20	\$19	\$18	\$17	\$16	\$15	\$14	\$14	\$13	\$13	\$12	\$10	\$9	\$7	\$7	\$6
	40% Current	\$22	\$21	\$20	\$20	\$19	\$19	\$18	\$18	\$18	\$18	\$18	\$17	\$17	\$14	\$13	\$10	\$10	\$9
	10yr ave.	\$28	\$25	\$23	\$22	\$20	\$19	\$18	\$17	\$16	\$16	\$15	\$15	\$14	\$12	\$11	\$8	\$8	\$7
	45% Current	\$25	\$24	\$23	\$23	\$22	\$21	\$20	\$20	\$20	\$20	\$20	\$20	\$19	\$16	\$14	\$12	\$11	\$10
	10yr ave.	\$31	\$29	\$26	\$25	\$23	\$22	\$20	\$19	\$18	\$18	\$17	\$17	\$15	\$13	\$12	\$9	\$8	\$8
	50% Current	\$28	\$26	\$25	\$25	\$24	\$24	\$23	\$22	\$22	\$22	\$22	\$22	\$21	\$17	\$16	\$13	\$12	\$11
	10yr ave.	\$35	\$32	\$29	\$28	\$25	\$24	\$23	\$21	\$20	\$20	\$19	\$18	\$17	\$15	\$13	\$11	\$9	\$8
	55% Current	\$30	\$29	\$28	\$28	\$26	\$26	\$25	\$24	\$24	\$24	\$24	\$24	\$24	\$19	\$17	\$14	\$14	\$12
	10yr ave.	\$38	\$35	\$32	\$30	\$28	\$27	\$25	\$24	\$22	\$21	\$21	\$20	\$19	\$16	\$15	\$12	\$10	\$9
	60% Current	\$33	\$32	\$30	\$30	\$29	\$28	\$27	\$26	\$26	\$26	\$26	\$26	\$26	\$21	\$19	\$15	\$15	\$14
	10yr ave.	\$41	\$38	\$35	\$33	\$31	\$29	\$27	\$26	\$24	\$23	\$23	\$22	\$21	\$18	\$16	\$13	\$11	\$10
	65% Current	\$36	\$34	\$33	\$33	\$31	\$31	\$30	\$29	\$29	\$29	\$28	\$28	\$28	\$23	\$21	\$17	\$16	\$15
	10yr ave.	\$45	\$41	\$37	\$36	\$33	\$31	\$30	\$28	\$26	\$25	\$25	\$24	\$22	\$19	\$17	\$14	\$12	\$11
	70% Current	\$39	\$37	\$35	\$35	\$34	\$33	\$32	\$31	\$31	\$31	\$31	\$30	\$30	\$24	\$22	\$18	\$17	\$16
	10yr ave.	\$48	\$44	\$40	\$39	\$36	\$34	\$32	\$30	\$28	\$27	\$26	\$26	\$24	\$21	\$19	\$15	\$13	\$12
	75% Current	\$41	\$40	\$38	\$38	\$36	\$36	\$34	\$33	\$33	\$33	\$33	\$33	\$32	\$26	\$24	\$19	\$18	\$17
	10yr ave.	\$52	\$48	\$43	\$41	\$38	\$36	\$34	\$32	\$30	\$29	\$28	\$28	\$26	\$22	\$20	\$16	\$14	\$13
	80% Current	\$44	\$42	\$40	\$40	\$38	\$38	\$36	\$35	\$35	\$35	\$35	\$35	\$34	\$28	\$25	\$20	\$20	\$18
	10yr ave.	\$55	\$51	\$46	\$44	\$41	\$39	\$36	\$34	\$32	\$31	\$30	\$29	\$27	\$24	\$21	\$17	\$15	\$13
	85% Current	\$47	\$45	\$43	\$43	\$41	\$40	\$39	\$37	\$37	\$37	\$37	\$37	\$36	\$30	\$27	\$22	\$21	\$19
	10yr ave.	\$59	\$54	\$49	\$47	\$43	\$41	\$39	\$36	\$35	\$33	\$32	\$31	\$29	\$25	\$23	\$18	\$16	\$14

The above shows estimated returns per head for skirted fleece wool. These figures do not take into account the value of skirtings and oddments and do not take into account discounts that may apply for faults under individual circumstances. These figures are based on a market index of 100% and should be used as a guide only. Returns over \$30 / head for fleece wool are highlighted.



**Table 13: Returns pr head for skirted fleece wool.**

Skirted FLC Weight <b>3 Kg</b>		Micron																	
		16	16.5	17	17.5	18	18.5	19	19.5	20	21	22	23	24	25	26	28	30	32
Yield (Sch Dry)	25% Current	\$10	\$10	\$9	\$9	\$9	\$9	\$9	\$8	\$8	\$8	\$8	\$8	\$8	\$7	\$6	\$5	\$5	\$4
	10yr ave.	\$13	\$12	\$11	\$10	\$10	\$9	\$9	\$8	\$8	\$7	\$7	\$7	\$6	\$6	\$5	\$4	\$4	\$3
	30% Current	\$12	\$12	\$11	\$11	\$11	\$11	\$10	\$10	\$10	\$10	\$10	\$10	\$10	\$8	\$7	\$6	\$6	\$5
	10yr ave.	\$16	\$14	\$13	\$12	\$11	\$11	\$10	\$10	\$9	\$9	\$9	\$8	\$8	\$7	\$6	\$5	\$4	\$4
	35% Current	\$14	\$14	\$13	\$13	\$13	\$12	\$12	\$12	\$12	\$12	\$11	\$11	\$11	\$9	\$8	\$7	\$6	\$6
	10yr ave.	\$18	\$17	\$15	\$14	\$13	\$13	\$12	\$11	\$11	\$10	\$10	\$10	\$9	\$8	\$7	\$6	\$5	\$4
	40% Current	\$17	\$16	\$15	\$15	\$14	\$14	\$14	\$13	\$13	\$13	\$13	\$13	\$13	\$10	\$9	\$8	\$7	\$7
	10yr ave.	\$21	\$19	\$17	\$17	\$15	\$14	\$14	\$13	\$12	\$12	\$11	\$11	\$10	\$9	\$8	\$6	\$6	\$5
	45% Current	\$19	\$18	\$17	\$17	\$16	\$16	\$15	\$15	\$15	\$15	\$15	\$15	\$14	\$12	\$11	\$9	\$8	\$8
	10yr ave.	\$23	\$21	\$19	\$19	\$17	\$16	\$15	\$14	\$14	\$13	\$13	\$12	\$12	\$10	\$9	\$7	\$6	\$6
	50% Current	\$21	\$20	\$19	\$19	\$18	\$18	\$17	\$17	\$17	\$16	\$16	\$16	\$16	\$13	\$12	\$10	\$9	\$8
	10yr ave.	\$26	\$24	\$22	\$21	\$19	\$18	\$17	\$16	\$15	\$15	\$14	\$14	\$13	\$11	\$10	\$8	\$7	\$6
	55% Current	\$23	\$22	\$21	\$21	\$20	\$20	\$19	\$18	\$18	\$18	\$18	\$18	\$18	\$14	\$13	\$11	\$10	\$9
	10yr ave.	\$28	\$26	\$24	\$23	\$21	\$20	\$19	\$18	\$17	\$16	\$16	\$15	\$14	\$12	\$11	\$9	\$8	\$7
	60% Current	\$25	\$24	\$23	\$23	\$22	\$21	\$20	\$20	\$20	\$20	\$20	\$20	\$19	\$16	\$14	\$12	\$11	\$10
	10yr ave.	\$31	\$29	\$26	\$25	\$23	\$22	\$20	\$19	\$18	\$18	\$17	\$17	\$15	\$13	\$12	\$9	\$8	\$8
	65% Current	\$27	\$26	\$25	\$24	\$23	\$23	\$22	\$21	\$21	\$21	\$21	\$21	\$21	\$17	\$15	\$12	\$12	\$11
	10yr ave.	\$34	\$31	\$28	\$27	\$25	\$24	\$22	\$21	\$20	\$19	\$18	\$18	\$17	\$14	\$13	\$10	\$9	\$8
	70% Current	\$29	\$28	\$26	\$26	\$25	\$25	\$24	\$23	\$23	\$23	\$23	\$23	\$22	\$18	\$17	\$13	\$13	\$12
	10yr ave.	\$36	\$33	\$30	\$29	\$27	\$25	\$24	\$23	\$21	\$20	\$20	\$19	\$18	\$16	\$14	\$11	\$10	\$9
	75% Current	\$31	\$30	\$28	\$28	\$27	\$27	\$26	\$25	\$25	\$25	\$25	\$24	\$24	\$20	\$18	\$14	\$14	\$13
	10yr ave.	\$39	\$36	\$32	\$31	\$29	\$27	\$26	\$24	\$23	\$22	\$21	\$21	\$19	\$17	\$15	\$12	\$11	\$9
	80% Current	\$33	\$32	\$30	\$30	\$29	\$28	\$27	\$26	\$26	\$26	\$26	\$26	\$26	\$21	\$19	\$15	\$15	\$14
	10yr ave.	\$41	\$38	\$35	\$33	\$31	\$29	\$27	\$26	\$24	\$23	\$23	\$22	\$21	\$18	\$16	\$13	\$11	\$10
	85% Current	\$35	\$34	\$32	\$32	\$31	\$30	\$29	\$28	\$28	\$28	\$28	\$28	\$27	\$22	\$20	\$16	\$16	\$14
	10yr ave.	\$44	\$40	\$37	\$35	\$32	\$31	\$29	\$27	\$26	\$25	\$24	\$23	\$22	\$19	\$17	\$13	\$12	\$11

The above shows estimated returns per head for skirted fleece wool. These figures do not take into account the value of skirtings and oddments and do not take into account discounts that may apply for faults under individual circumstances. These figures are based on a market index of 100% and should be used as a guide only. Returns over \$30 / head for fleece wool are highlighted.

**Table 14: Returns pr head for skirted fleece wool.**

Skirted FLC Weight		Micron																	
2 Kg		16	16.5	17	17.5	18	18.5	19	19.5	20	21	22	23	24	25	26	28	30	32
Yield (Sch Dry)	25% Current	\$7	\$7	\$6	\$6	\$6	\$6	\$6	\$6	\$6	\$5	\$5	\$5	\$5	\$4	\$4	\$3	\$3	\$3
	10yr ave.	\$9	\$8	\$7	\$7	\$6	\$6	\$6	\$5	\$5	\$5	\$5	\$5	\$4	\$4	\$3	\$3	\$2	\$2
	30% Current	\$8	\$8	\$8	\$8	\$7	\$7	\$7	\$7	\$7	\$7	\$7	\$7	\$6	\$5	\$5	\$4	\$4	\$3
	10yr ave.	\$10	\$10	\$9	\$8	\$8	\$7	\$7	\$6	\$6	\$6	\$6	\$6	\$5	\$4	\$4	\$3	\$3	\$3
	35% Current	\$10	\$9	\$9	\$9	\$8	\$8	\$8	\$8	\$8	\$8	\$8	\$8	\$7	\$6	\$6	\$4	\$4	\$4
	10yr ave.	\$12	\$11	\$10	\$10	\$9	\$8	\$8	\$8	\$7	\$7	\$7	\$6	\$6	\$5	\$5	\$4	\$3	\$3
	40% Current	\$11	\$11	\$10	\$10	\$10	\$9	\$9	\$9	\$9	\$9	\$9	\$9	\$9	\$7	\$6	\$5	\$5	\$5
	10yr ave.	\$14	\$13	\$12	\$11	\$10	\$10	\$9	\$9	\$8	\$8	\$8	\$7	\$7	\$6	\$5	\$4	\$4	\$3
	45% Current	\$12	\$12	\$11	\$11	\$11	\$11	\$10	\$10	\$10	\$10	\$10	\$10	\$10	\$8	\$7	\$6	\$6	\$5
	10yr ave.	\$16	\$14	\$13	\$12	\$11	\$11	\$10	\$10	\$9	\$9	\$9	\$8	\$8	\$7	\$6	\$5	\$4	\$4
	50% Current	\$14	\$13	\$13	\$13	\$12	\$12	\$11	\$11	\$11	\$11	\$11	\$11	\$11	\$9	\$8	\$6	\$6	\$6
	10yr ave.	\$17	\$16	\$14	\$14	\$13	\$12	\$11	\$11	\$10	\$10	\$9	\$9	\$9	\$7	\$7	\$5	\$5	\$4
	55% Current	\$15	\$15	\$14	\$14	\$13	\$13	\$13	\$12	\$12	\$12	\$12	\$12	\$12	\$10	\$9	\$7	\$7	\$6
	10yr ave.	\$19	\$17	\$16	\$15	\$14	\$13	\$13	\$12	\$11	\$11	\$10	\$10	\$9	\$8	\$7	\$6	\$5	\$5
	60% Current	\$17	\$16	\$15	\$15	\$14	\$14	\$14	\$13	\$13	\$13	\$13	\$13	\$13	\$10	\$9	\$8	\$7	\$7
	10yr ave.	\$21	\$19	\$17	\$17	\$15	\$14	\$14	\$13	\$12	\$12	\$11	\$11	\$10	\$9	\$8	\$6	\$6	\$5
	65% Current	\$18	\$17	\$16	\$16	\$16	\$15	\$15	\$14	\$14	\$14	\$14	\$14	\$14	\$11	\$10	\$8	\$8	\$7
	10yr ave.	\$22	\$21	\$19	\$18	\$17	\$16	\$15	\$14	\$13	\$13	\$12	\$12	\$11	\$10	\$9	\$7	\$6	\$5
	70% Current	\$19	\$18	\$18	\$18	\$17	\$17	\$16	\$15	\$15	\$15	\$15	\$15	\$15	\$12	\$11	\$9	\$9	\$8
	10yr ave.	\$24	\$22	\$20	\$19	\$18	\$17	\$16	\$15	\$14	\$14	\$13	\$13	\$12	\$10	\$9	\$7	\$7	\$6
	75% Current	\$21	\$20	\$19	\$19	\$18	\$18	\$17	\$17	\$17	\$16	\$16	\$16	\$16	\$13	\$12	\$10	\$9	\$8
	10yr ave.	\$26	\$24	\$22	\$21	\$19	\$18	\$17	\$16	\$15	\$15	\$14	\$14	\$13	\$11	\$10	\$8	\$7	\$6
	80% Current	\$22	\$21	\$20	\$20	\$19	\$19	\$18	\$18	\$18	\$18	\$18	\$17	\$17	\$14	\$13	\$10	\$10	\$9
	10yr ave.	\$28	\$25	\$23	\$22	\$20	\$19	\$18	\$17	\$16	\$16	\$15	\$15	\$14	\$12	\$11	\$8	\$8	\$7
	85% Current	\$23	\$22	\$21	\$21	\$20	\$20	\$19	\$19	\$19	\$19	\$19	\$18	\$18	\$15	\$13	\$11	\$10	\$10
	10yr ave.	\$29	\$27	\$24	\$23	\$22	\$21	\$19	\$18	\$17	\$17	\$16	\$16	\$15	\$13	\$11	\$9	\$8	\$7

The above shows estimated returns per head for skirted fleece wool. These figures do not take into account the value of skirtings and oddments and do not take into account discounts that may apply for faults under individual circumstances. These figures are based on a market index of 100% and should be used as a guide only. Returns over \$30 / head for fleece wool are highlighted.