



Table 1: Northern Region Micron Price Guides

| WEEK 47               |       |             |       | 12 MONTH COMPARISONS                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                             |              |          |       |           |       |          |  | 3 YEAR COMPARISONS |      |          |            |            |      | 10 YEAR COMPARISONS |         |             |      |            |  |
|-----------------------|-------|-------------|-------|------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|--------------|----------|-------|-----------|-------|----------|--|--------------------|------|----------|------------|------------|------|---------------------|---------|-------------|------|------------|--|
| 25/05/2018 17/05/2018 |       |             |       | 25/05/2017                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                       |              | Now      |       | Now       |       | Now      |  |                    |      | Now      |            | Percentile |      |                     |         | Now         |      | Percentile |  |
| Current               |       | Weekly      |       | This time                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                        |              | compared |       | 12 Month  |       | compared |  |                    |      | compared |            |            |      | 10 year             |         | compared    |      |            |  |
| MPG                   | Price | Change      |       | Last Year                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                        | to Last Year |          | Low   | to Low    | High  | to High  |  | Low                | High | Average  | to 3yr ave |            | Low  | High                | Average | to 10yr ave |      | Percentile |  |
| NRI                   | 2033  | +38         | 1.9%  | 1580                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                             | +453 29%     |          | 1535  | +498 32%  | 2033  | 0 0%     |  | 1198               | 2033 | 1492     | +541 36%   | 100%       | 755  | 2033                | 1177    | +856 73%    | 100% |            |  |
| 15*                   | 3700  | 0           |       | ~2778                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                            | +922 33%     |          | 2450  | +1133 51% | ~3700 | 0 0%     |  | 1696               | 3700 | ~2360    | +1340 57%  | 100%       | 1495 | 3700                | ~2074   | +1626 78%   | 100% |            |  |
| 15.5*                 | 3450  | 0           |       | ~2590                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                            | +860 33%     |          | ~2394 | +1056 44% | ~3450 | 0 0%     |  | 1582               | 3450 | ~2201    | +1249 57%  | 100%       | 1394 | 3450                | ~1934   | +1516 78%   | 100% |            |  |
| 16*                   | 3250  | 0           |       | 2440                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                             | +810 33%     |          | 2255  | +995 44%  | 3250  | 0 0%     |  | 1490               | 3250 | 2073     | +1177 57%  | 100%       | 1313 | 3250                | 1822    | +1428 78%   | 100% |            |  |
| 16.5                  | 3050  | +38         | 1.3%  | 2322                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                             | +728 31%     |          | 2186  | +864 40%  | 3065  | -15 0%   |  | 1460               | 3065 | 2025     | +1025 51%  | 99%        | 1267 | 3065                | 1711    | +1339 78%   | 99%  |            |  |
| 17                    | 2834  | +48         | 1.7%  | 2265                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                             | +569 25%     |          | 2161  | +673 31%  | 2834  | 0 0%     |  | 1419               | 2834 | 1963     | +871 44%   | 100%       | 1179 | 2834                | 1621    | +1213 75%   | 100% |            |  |
| 17.5                  | 2682  | +56         | 2.1%  | 2217                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                             | +465 21%     |          | 2122  | +560 26%  | 2682  | 0 0%     |  | 1407               | 2682 | 1913     | +769 40%   | 100%       | 1115 | 2682                | 1562    | +1120 72%   | 100% |            |  |
| 18                    | 2501  | +64         | 2.6%  | 2148                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                             | +353 16%     |          | 2058  | +443 22%  | 2501  | 0 0%     |  | 1401               | 2501 | 1850     | +651 35%   | 100%       | 1043 | 2501                | 1500    | +1001 67%   | 100% |            |  |
| 18.5                  | 2345  | +53         | 2.3%  | 2047                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                             | +298 15%     |          | 1955  | +390 20%  | 2345  | 0 0%     |  | 1358               | 2345 | 1774     | +571 32%   | 100%       | 986  | 2345                | 1431    | +914 64%    | 100% |            |  |
| 19                    | 2261  | +57         | 2.6%  | 1891                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                             | +370 20%     |          | 1775  | +486 27%  | 2261  | 0 0%     |  | 1286               | 2261 | 1689     | +572 34%   | 100%       | 910  | 2261                | 1355    | +906 67%    | 100% |            |  |
| 19.5                  | 2227  | +67         | 3.1%  | 1732                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                             | +495 29%     |          | 1668  | +559 34%  | 2227  | 0 0%     |  | 1249               | 2227 | 1620     | +607 37%   | 100%       | 821  | 2227                | 1290    | +937 73%    | 100% |            |  |
| 20                    | 2193  | +50         | 2.3%  | 1590                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                             | +603 38%     |          | 1557  | +636 41%  | 2193  | 0 0%     |  | 1229               | 2193 | 1559     | +634 41%   | 100%       | 745  | 2193                | 1235    | +958 78%    | 100% |            |  |
| 21                    | 2186  | +58         | 2.7%  | 1477                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                             | +709 48%     |          | 1475  | +711 48%  | 2186  | 0 0%     |  | 1216               | 2186 | 1505     | +681 45%   | 100%       | 713  | 2186                | 1202    | +984 82%    | 100% |            |  |
| 22                    | 2174  | +59         | 2.8%  | 1419                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                             | +755 53%     |          | 1419  | +755 53%  | 2174  | 0 0%     |  | 1207               | 2174 | 1466     | +708 48%   | 100%       | 699  | 2174                | 1173    | +1001 85%   | 100% |            |  |
| 23                    | 2155  | +59         | 2.8%  | 1350                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                             | +805 60%     |          | 1351  | +804 60%  | 2155  | 0 0%     |  | 1195               | 2155 | 1430     | +725 51%   | 100%       | 688  | 2155                | 1143    | +1012 89%   | 100% |            |  |
| 24                    | 1973  | +60         | 3.1%  | 1289                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                             | +684 53%     |          | 1290  | +683 53%  | 1973  | 0 0%     |  | 1156               | 1973 | 1332     | +641 48%   | 100%       | 663  | 1973                | 1063    | +910 86%    | 100% |            |  |
| 25                    | 1668  | +60         | 3.7%  | 1139                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                             | +529 46%     |          | 1128  | +540 48%  | 1668  | 0 0%     |  | 1023               | 1668 | 1174     | +494 42%   | 100%       | 567  | 1668                | 926     | +742 80%    | 100% |            |  |
| 26                    | 1438  | +42         | 3.0%  | 1045                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                             | +393 38%     |          | 1014  | +424 42%  | 1438  | 0 0%     |  | 896                | 1438 | 1072     | +366 34%   | 100%       | 531  | 1438                | 835     | +603 72%    | 100% |            |  |
| 28                    | 999   | -10         | -1.0% | 755                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                              | +244 32%     |          | 707   | +292 41%  | 1009  | -10 -1%  |  | 651                | 1009 | 804      | +195 24%   | 99%        | 433  | 1009                | 649     | +350 54%    | 99%  |            |  |
| 30                    | 695   | -8          | -1.1% | 563                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                              | +132 23%     |          | 514   | +181 35%  | 743   | -48 -6%  |  | 514                | 897  | 662      | +33 5%     | 66%        | 366  | 897                 | 572     | +123 22%    | 85%  |            |  |
| 32                    | 439   | -27         | -5.8% | 382                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                              | +57 15%      |          | 354   | +85 24%   | 493   | -54 -11% |  | 354                | 762  | 522      | -83 -16%   | 39%        | 325  | 762                 | 487     | -48 -10%    | 38%  |            |  |
| MC                    | 1449  | +27         | 1.9%  | 1180                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                             | +269 23%     |          | 1086  | +363 33%  | 1546  | -97 -6%  |  | 1004               | 1546 | 1164     | +285 24%   | 97%        | 404  | 1546                | 819     | +630 77%    | 99%  |            |  |
| AU BALES OFFERED      |       | 30,053      |       | * 16.5 is the lowest Micron Price Guide (MPG) published by The Australian Wool Exchange (AWEX). Therefore MPG's below 16.5 micron are an estimate based on the best available information at the time of publication. Likewise, for any category where there is insufficient quantity offered to enable AWEX to quote, a quote will also be provided.<br>* Recording of 15 & 15.5 micron commenced in October 2017, and as a result some historic data is not yet available for those MPG's. Where historic data is not available an estimate based on '16 micron statistics' and incorporating the existing 15 & 15.5 micron data, will be provided as a guide. |              |          |       |           |       |          |  |                    |      |          |            |            |      |                     |         |             |      |            |  |
| AU BALES SOLD         |       | 29,401      |       |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                  |              |          |       |           |       |          |  |                    |      |          |            |            |      |                     |         |             |      |            |  |
| AU PASSED-IN%         |       | 2.2%        |       |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                  |              |          |       |           |       |          |  |                    |      |          |            |            |      |                     |         |             |      |            |  |
| AUD/USD               |       | 0.7562 0.3% |       |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                  |              |          |       |           |       |          |  |                    |      |          |            |            |      |                     |         |             |      |            |  |

Source: Australian Wool Exchange, Australian Wool Innovation, Riemann, x-rates.com, Reserve Bank of Australia, Australian Wool Testing Authority, Australian Bureau Statistics (ABS), Woolmark.

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## MARKET COMMENTARY Source: AWEX

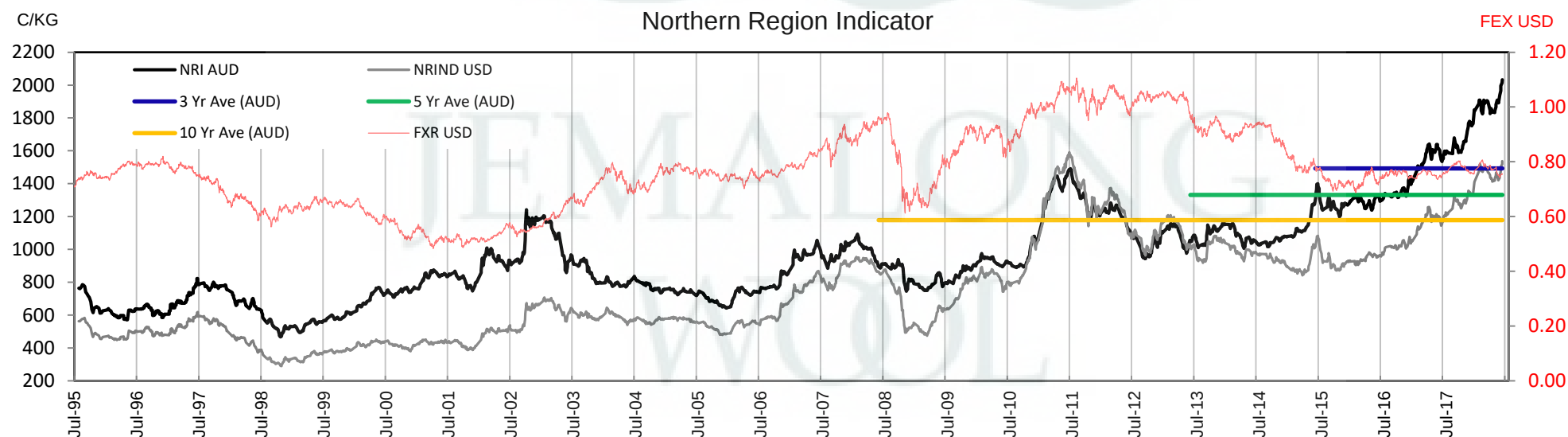
The unprecedented rise of the Australian Wool Market has continued in Week 47. As the season progresses the national offering continues to reduce, with a total of 30,053 bales being offered to the trade.

Despite the offering again consisting of many lower yielding, lesser style wools, the market continued its bullish trend, as buyers continued their aggressive approach, perhaps due to concern over upcoming supply. Merino wools received strong support with all types and descriptions posting solid gains. 17.0 micron all the way through to 22.0 micron, generally sold at levels 40-80 cents above those achieved at the previous sale. Interestingly, due to the coarser microns posting the largest increases over the previous three sales, the average price difference between a 19.5 and 22.0 micron, is now only 50 cents. The Indicator (NRI) was already sitting at an all-time high of 1,943 cents, after considerable rises over the previous few sales. This week it added a further 38 cents, pushing it to a new record of 2033 cents. The NRI has now added an impressive 453 cents over the previous 12 months, an increase of 29%. Over the previous 24 months the NRI has risen by 54% or 712 cents. Another point worth noting, the Individual Micron Price Guides (MPG) for 17.5 all the way through to 22.0 micron, are all sitting at previously unseen levels.

Skirtings followed a similar path to the fleece, posting healthy gains of 40-60 cents, wools carrying less than 3.0% vegetable matter and those possessing favourable additional measurement results, enjoying the largest gains. A limited selection of oddments recorded general increases of 15-40 cents, pushing the three carding indicators up by an average of 30 cents.

Quantities increase slightly in Week 48, currently there is 31,336 bales rostered for sale.

Source: AWEX





**Table 2: Three Year Decile Table, since: 1/05/2015**

| Decile          | %    | 16   | 16.5 | 17   | 17.5 | 18   | 18.5 | 19   | 19.5 | 20   | 21   | 22   | 23   | 24   | 25   | 26   | 28   | 30  | 32  | MC   |
|-----------------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|-----|-----|------|
| 1               | 10%  | 1535 | 1521 | 1498 | 1481 | 1458 | 1429 | 1388 | 1361 | 1332 | 1321 | 1304 | 1286 | 1191 | 1065 | 972  | 708  | 551 | 388 | 1062 |
| 2               | 20%  | 1570 | 1546 | 1531 | 1516 | 1494 | 1463 | 1416 | 1388 | 1373 | 1366 | 1336 | 1320 | 1216 | 1083 | 1000 | 742  | 570 | 409 | 1078 |
| 3               | 30%  | 1590 | 1583 | 1569 | 1557 | 1534 | 1504 | 1473 | 1449 | 1414 | 1393 | 1368 | 1339 | 1238 | 1114 | 1022 | 759  | 581 | 424 | 1089 |
| 4               | 40%  | 1615 | 1608 | 1591 | 1585 | 1565 | 1535 | 1510 | 1483 | 1455 | 1410 | 1386 | 1353 | 1263 | 1140 | 1046 | 773  | 595 | 441 | 1099 |
| 5               | 50%  | 1792 | 1796 | 1747 | 1735 | 1711 | 1672 | 1606 | 1552 | 1490 | 1449 | 1410 | 1365 | 1294 | 1169 | 1064 | 791  | 620 | 473 | 1114 |
| 6               | 60%  | 2284 | 2213 | 2193 | 2157 | 2077 | 1966 | 1810 | 1680 | 1585 | 1485 | 1443 | 1394 | 1327 | 1183 | 1092 | 812  | 676 | 530 | 1154 |
| 7               | 70%  | 2400 | 2327 | 2272 | 2221 | 2153 | 2026 | 1874 | 1743 | 1630 | 1536 | 1472 | 1430 | 1363 | 1201 | 1108 | 835  | 703 | 599 | 1180 |
| 8               | 80%  | 2520 | 2480 | 2385 | 2322 | 2245 | 2116 | 1956 | 1821 | 1702 | 1628 | 1533 | 1484 | 1402 | 1231 | 1130 | 863  | 777 | 663 | 1234 |
| 9               | 90%  | 3150 | 2962 | 2752 | 2529 | 2348 | 2192 | 2086 | 2009 | 1942 | 1856 | 1815 | 1770 | 1581 | 1276 | 1164 | 921  | 831 | 711 | 1360 |
| 10              | 100% | 3250 | 3065 | 2834 | 2682 | 2501 | 2345 | 2261 | 2227 | 2193 | 2186 | 2174 | 2155 | 1973 | 1668 | 1438 | 1009 | 897 | 762 | 1546 |
| MPG             |      | 3250 | 3050 | 2834 | 2682 | 2501 | 2345 | 2261 | 2227 | 2193 | 2186 | 2174 | 2155 | 1973 | 1668 | 1438 | 999  | 695 | 439 | 1449 |
| 3 Yr Percentile |      | 100% | 99%  | 100% | 100% | 100% | 100% | 100% | 100% | 100% | 100% | 100% | 100% | 100% | 100% | 100% | 99%  | 66% | 39% | 97%  |

**Table 3: Ten Year Decile Table, since: 1/05/2008**

| Decile           | %    | 16   | 16.5 | 17   | 17.5 | 18   | 18.5 | 19   | 19.5 | 20   | 21   | 22   | 23   | 24   | 25   | 26   | 28   | 30  | 32  | MC   |
|------------------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|-----|-----|------|
| 1                | 10%  | 1388 | 1314 | 1244 | 1193 | 1154 | 1101 | 1031 | 954  | 870  | 825  | 811  | 798  | 763  | 660  | 591  | 456  | 399 | 348 | 504  |
| 2                | 20%  | 1495 | 1379 | 1279 | 1233 | 1193 | 1149 | 1086 | 999  | 943  | 923  | 905  | 883  | 823  | 704  | 623  | 479  | 422 | 363 | 588  |
| 3                | 30%  | 1535 | 1413 | 1317 | 1281 | 1239 | 1201 | 1145 | 1114 | 1091 | 1087 | 1068 | 1046 | 979  | 848  | 750  | 579  | 529 | 399 | 656  |
| 4                | 40%  | 1570 | 1479 | 1379 | 1329 | 1302 | 1260 | 1208 | 1177 | 1159 | 1147 | 1134 | 1113 | 1040 | 891  | 791  | 629  | 561 | 445 | 728  |
| 5                | 50%  | 1605 | 1526 | 1461 | 1436 | 1382 | 1316 | 1288 | 1256 | 1223 | 1210 | 1184 | 1154 | 1068 | 913  | 819  | 656  | 581 | 483 | 777  |
| 6                | 60%  | 1685 | 1583 | 1539 | 1517 | 1470 | 1436 | 1388 | 1357 | 1305 | 1281 | 1247 | 1211 | 1099 | 957  | 856  | 676  | 604 | 510 | 813  |
| 7                | 70%  | 1925 | 1706 | 1640 | 1592 | 1549 | 1502 | 1464 | 1417 | 1373 | 1338 | 1309 | 1274 | 1168 | 1043 | 930  | 729  | 631 | 556 | 990  |
| 8                | 80%  | 2213 | 2089 | 2039 | 1999 | 1833 | 1692 | 1592 | 1494 | 1439 | 1404 | 1378 | 1341 | 1242 | 1115 | 1028 | 779  | 654 | 580 | 1089 |
| 9                | 90%  | 2640 | 2471 | 2380 | 2261 | 2148 | 2013 | 1845 | 1716 | 1608 | 1512 | 1458 | 1417 | 1350 | 1194 | 1101 | 838  | 743 | 646 | 1165 |
| 10               | 100% | 3250 | 3065 | 2834 | 2682 | 2501 | 2345 | 2261 | 2227 | 2193 | 2186 | 2174 | 2155 | 1973 | 1668 | 1438 | 1009 | 897 | 762 | 1546 |
| MPG              |      | 3250 | 3050 | 2834 | 2682 | 2501 | 2345 | 2261 | 2227 | 2193 | 2186 | 2174 | 2155 | 1973 | 1668 | 1438 | 999  | 695 | 439 | 1449 |
| 10 Yr Percentile |      | 100% | 99%  | 100% | 100% | 100% | 100% | 100% | 100% | 100% | 100% | 100% | 100% | 100% | 100% | 100% | 99%  | 85% | 38% | 99%  |

**Definitions:**

\* A Percentile, is a value on a scale of one hundred that indicates the percent of a distribution that is equal to or below it. In general a percentile between 25% and 75% is considered normal, a percentile below 25% is considered below normal and a percentile above 75% is considered above normal.

Three and ten year percentiles shown on the bottom line of table 2 & 3 (above) and in table 1 (on page 1), detail the amount of time during the past 3 & 10 years where the market has traded either at or below its current price.

\* Deciles are a method of sorting ranked data into 10 equal groups. The data may be ranked from largest to smallest or vice versa.

The above Decile tables sort price Percentiles into 10 equal groups (in ascending order), with table 2 ranking the previous 3 years prices, while table 3 ranks prices over the previous 10 years.

**Example:** In Table 2, a Decile Rank of 6 for 19 microns, shows 19 microns have traded at or below 1810 for 60% of the time, over the past three years.

In Table 3, a Decile Rank of 6 for 19 microns, shows 19 microns have traded at or below 1388 for 60% of the time, over the past ten years.



Table 4: Riemann Forwards, as at:

25/05/18

Any highlighted in yellow are recent trades, trading since: Friday, 18 May 2018

| MICRON<br>(Total Traded = 261) | 18um<br>(22 Traded)  | 18.5um<br>(6 Traded) | 19um<br>(108 Traded)  | 19.5um<br>(1 Traded) | 21um<br>(118 Traded)  | 22um<br>(2 Traded)   | 23um<br>(1 Traded)   | 28um<br>(3 Traded)  | 30um<br>(0 Traded) |
|--------------------------------|----------------------|----------------------|-----------------------|----------------------|-----------------------|----------------------|----------------------|---------------------|--------------------|
|                                |                      |                      |                       |                      |                       |                      |                      |                     |                    |
| May-2018 (60)                  | 3/05/18<br>2295 (6)  | 7/11/17<br>2000 (4)  | 17/05/18<br>2200 (20) | 16/01/18<br>2025 (1) | 24/04/18<br>1960 (28) | 6/04/18<br>1795 (1)  |                      |                     |                    |
| Jun-2018 (52)                  | 13/12/17<br>2160 (4) | 14/09/17<br>1880 (1) | 17/05/18<br>2160 (12) |                      | 22/05/18<br>2080 (35) |                      |                      |                     |                    |
| Jul-2018 (26)                  | 23/05/18<br>2350 (1) |                      | 23/05/18<br>2150 (15) |                      | 8/05/18<br>1940 (9)   | 23/05/18<br>2105 (1) |                      |                     |                    |
| Aug-2018 (43)                  | 24/05/18<br>2300 (5) | 2/05/18<br>2060 (1)  | 24/05/18<br>2100 (25) |                      | 24/05/18<br>2040 (11) |                      |                      | 26/04/18<br>860 (1) |                    |
| Sep-2018 (38)                  | 16/03/18<br>2180 (1) |                      | 24/05/18<br>2070 (15) |                      | 24/05/18<br>1945 (21) |                      | 23/05/18<br>1880 (1) |                     |                    |
| Oct-2018 (12)                  | 6/02/18<br>2120 (2)  |                      | 17/05/18<br>1945 (4)  |                      | 22/05/18<br>1900 (6)  |                      |                      |                     |                    |
| Nov-2018 (12)                  | 17/05/18<br>2195 (2) |                      | 24/05/18<br>1980 (7)  |                      | 17/04/18<br>1730 (1)  |                      |                      | 8/05/18<br>860 (2)  |                    |
| Dec-2018 (1)                   |                      |                      | 17/05/18<br>1950 (1)  |                      |                       |                      |                      |                     |                    |
| Jan-2019 (3)                   |                      |                      | 8/05/18<br>1900 (3)   |                      |                       |                      |                      |                     |                    |
| Feb-2019 (5)                   |                      |                      | 14/12/17<br>1750 (3)  |                      | 9/05/18<br>1800 (2)   |                      |                      |                     |                    |
| Mar-2019 (4)                   | 13/12/17<br>2000 (1) |                      | 16/08/17<br>1660 (2)  |                      | 24/04/18<br>1660 (1)  |                      |                      |                     |                    |
| Apr-2019                       |                      |                      |                       |                      |                       |                      |                      |                     |                    |
| May-2019                       |                      |                      |                       |                      |                       |                      |                      |                     |                    |
| Jun-2019 (2)                   |                      |                      |                       |                      | 9/05/18<br>1700 (2)   |                      |                      |                     |                    |
| Jul-2019                       |                      |                      |                       |                      |                       |                      |                      |                     |                    |
| Aug-2019 (1)                   |                      |                      |                       |                      | 13/12/17<br>1400 (1)  |                      |                      |                     |                    |
| Sep-2019 (1)                   |                      |                      |                       |                      | 22/08/17<br>1325 (1)  |                      |                      |                     |                    |
| Oct-2019                       |                      |                      |                       |                      |                       |                      |                      |                     |                    |
| Nov-2019 (1)                   |                      |                      | 24/05/18<br>1900 (1)  |                      |                       |                      |                      |                     |                    |
| Dec-2019                       |                      |                      |                       |                      |                       |                      |                      |                     |                    |
| Jan-2020                       |                      |                      |                       |                      |                       |                      |                      |                     |                    |
| Feb-2020                       |                      |                      |                       |                      |                       |                      |                      |                     |                    |
| Mar-2020                       |                      |                      |                       |                      |                       |                      |                      |                     |                    |

Explanatory Notes: Prices quoted reflect the most recent trades, at time of print.

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Table 5: Riemann Options, as at:

25/05/18

Any highlighted in yellow are recent trades, trading since: Friday, 18 May 2018

| MICRON<br>(Total Traded = 14) |              | 18um<br>Strike - Premium<br>(8 Traded) | 18.5um<br>Strike - Premium<br>(0 Traded) | 19um<br>Strike - Premium<br>(3 Traded) | 19.5um<br>Strike - Premium<br>(0 Traded) | 21um<br>Strike - Premium<br>(3 Traded) | 22um<br>Strike - Premium<br>(0 Traded) | 23um<br>Strike - Premium<br>(0 Traded) | 28um<br>Strike - Premium<br>(0 Traded) | 30um<br>Strike - Premium<br>(0 Traded) |
|-------------------------------|--------------|----------------------------------------|------------------------------------------|----------------------------------------|------------------------------------------|----------------------------------------|----------------------------------------|----------------------------------------|----------------------------------------|----------------------------------------|
| OPTIONS CONTRACT MONTH        | May-2018 (3) | 11/12/17<br><b>2000 - 60</b> (3)       |                                          |                                        |                                          |                                        |                                        |                                        |                                        |                                        |
|                               | Jun-2018 (1) | 13/12/17<br><b>2050 - 50</b> (1)       |                                          |                                        |                                          |                                        |                                        |                                        |                                        |                                        |
|                               | Jul-2018 (3) | 18/01/18<br><b>2050 - 30</b> (1)       |                                          | 17/05/18<br><b>2050 - 50</b> (1)       |                                          | 5/12/17<br><b>1520 - 60</b> (1)        |                                        |                                        |                                        |                                        |
|                               | Aug-2018 (4) | 2/11/17<br><b>1970 - 85</b> (2)        |                                          |                                        |                                          | 13/12/17<br><b>1500 - 50</b> (2)       |                                        |                                        |                                        |                                        |
|                               | Sep-2018 (2) | 9/11/17<br><b>2000 - 95</b> (1)        |                                          | 17/05/18<br><b>1950 - 45</b> (1)       |                                          |                                        |                                        |                                        |                                        |                                        |
|                               | Oct-2018 (1) |                                        |                                          | 26/03/18<br><b>1700 - 27</b> (1)       |                                          |                                        |                                        |                                        |                                        |                                        |
|                               | Nov-2018     |                                        |                                          |                                        |                                          |                                        |                                        |                                        |                                        |                                        |
|                               | Dec-2018     |                                        |                                          |                                        |                                          |                                        |                                        |                                        |                                        |                                        |
|                               | Jan-2019     |                                        |                                          |                                        |                                          |                                        |                                        |                                        |                                        |                                        |
|                               | Feb-2019     |                                        |                                          |                                        |                                          |                                        |                                        |                                        |                                        |                                        |
|                               | Mar-2019     |                                        |                                          |                                        |                                          |                                        |                                        |                                        |                                        |                                        |
|                               | Apr-2019     |                                        |                                          |                                        |                                          |                                        |                                        |                                        |                                        |                                        |
|                               | May-2019     |                                        |                                          |                                        |                                          |                                        |                                        |                                        |                                        |                                        |
|                               | Jun-2019     |                                        |                                          |                                        |                                          |                                        |                                        |                                        |                                        |                                        |
|                               | Jul-2019     |                                        |                                          |                                        |                                          |                                        |                                        |                                        |                                        |                                        |
|                               | Aug-2019     |                                        |                                          |                                        |                                          |                                        |                                        |                                        |                                        |                                        |
|                               | Sep-2019     |                                        |                                          |                                        |                                          |                                        |                                        |                                        |                                        |                                        |
|                               | Oct-2019     |                                        |                                          |                                        |                                          |                                        |                                        |                                        |                                        |                                        |
|                               | Nov-2019     |                                        |                                          |                                        |                                          |                                        |                                        |                                        |                                        |                                        |
|                               | Dec-2019     |                                        |                                          |                                        |                                          |                                        |                                        |                                        |                                        |                                        |
|                               | Jan-2020     |                                        |                                          |                                        |                                          |                                        |                                        |                                        |                                        |                                        |
|                               | Feb-2020     |                                        |                                          |                                        |                                          |                                        |                                        |                                        |                                        |                                        |
|                               | Mar-2020     |                                        |                                          |                                        |                                          |                                        |                                        |                                        |                                        |                                        |

Explanatory Notes: Prices quoted reflect the most recent trades, at time of print.

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**Table 6: National Market Share**

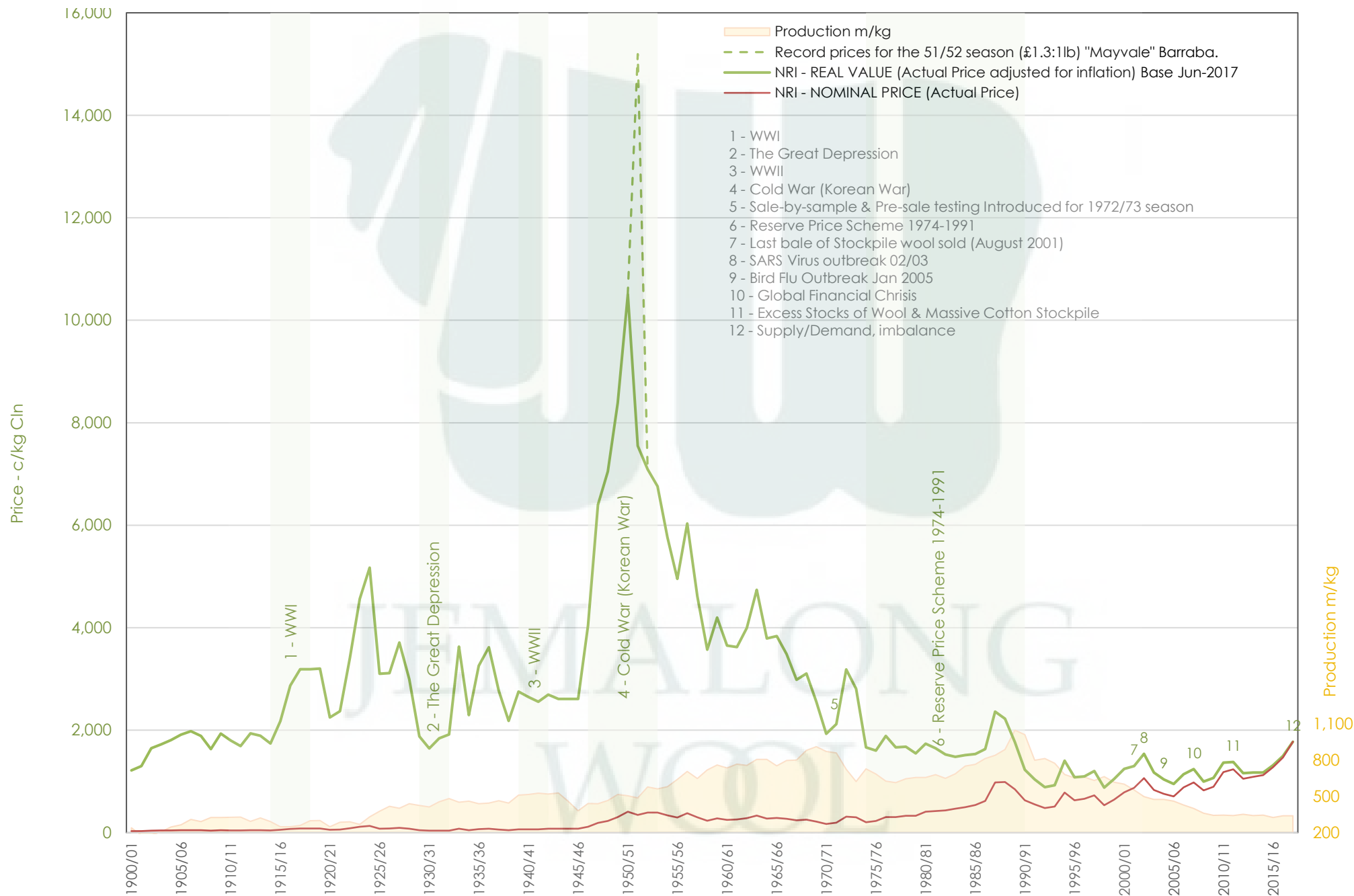
|                        | Rank | Current Selling Week<br>Week 47 |             |     | Previous Selling Week<br>Week 46 |             |     | Last Season<br>2016-17 |                |     | 2 Years Ago<br>2015-16 |                |     | 3 Years Ago<br>2014-15 |                |     | 5 Years Ago<br>2012-13 |                |     | 10 Years Ago<br>2007-08 |                |     |
|------------------------|------|---------------------------------|-------------|-----|----------------------------------|-------------|-----|------------------------|----------------|-----|------------------------|----------------|-----|------------------------|----------------|-----|------------------------|----------------|-----|-------------------------|----------------|-----|
|                        |      | Buyer                           | Bales       | MS% | Buyer                            | Bales       | MS% | Buyer                  | Bales          | MS% | Buyer                  | Bales          | MS% | Buyer                  | Bales          | MS% | Buyer                  | Bales          | MS% | Buyer                   | Bales          | MS% |
| Top 10, Auction Buyers | 1    | TECM                            | 3,821       | 13% | TECM                             | 5,407       | 15% | TECM                   | 254,326        | 15% | TECM                   | 223,011        | 13% | TECM                   | 248,371        | 14% | TECM                   | 179,176        | 10% | ADSS                    | 195,893        | 10% |
|                        | 2    | FOXN                            | 3,321       | 11% | FOXN                             | 4,631       | 13% | FOXN                   | 187,265        | 11% | CTXS                   | 158,343        | 10% | FOXN                   | 173,810        | 10% | VTRA                   | 163,810        | 9%  | MODM                    | 136,921        | 7%  |
|                        | 3    | SETS                            | 2,975       | 10% | AMEM                             | 2,528       | 7%  | AMEM                   | 131,915        | 8%  | FOXN                   | 151,685        | 9%  | CTXS                   | 167,211        | 9%  | FOXN                   | 143,826        | 8%  | TECM                    | 131,893        | 7%  |
|                        | 4    | AMEM                            | 2,572       | 9%  | SETS                             | 2,472       | 7%  | CTXS                   | 126,202        | 7%  | LEMM                   | 124,422        | 8%  | AMEM                   | 122,220        | 7%  | LEMM                   | 126,564        | 7%  | FOXN                    | 130,982        | 7%  |
|                        | 5    | EWES                            | 2,027       | 7%  | TIAM                             | 2,292       | 6%  | LEMM                   | 117,132        | 7%  | TIAM                   | 105,610        | 6%  | LEMM                   | 117,153        | 7%  | QCTB                   | 98,756         | 6%  | RWRS                    | 112,675        | 6%  |
|                        | 6    | TIAM                            | 1,646       | 6%  | PMWF                             | 2,000       | 6%  | PMWF                   | 110,465        | 6%  | AMEM                   | 104,017        | 6%  | TIAM                   | 113,797        | 6%  | PMWF                   | 96,935         | 6%  | KATS                    | 96,096         | 5%  |
|                        | 7    | PMWF                            | 1,623       | 6%  | MODM                             | 1,769       | 5%  | TIAM                   | 108,726        | 6%  | GWEA                   | 91,407         | 6%  | PMWF                   | 96,998         | 5%  | MODM                   | 84,363         | 5%  | ABB                     | 91,016         | 5%  |
|                        | 8    | MODM                            | 1,412       | 5%  | KATS                             | 1,563       | 4%  | MODM                   | 78,943         | 5%  | MODM                   | 83,453         | 5%  | MODM                   | 84,256         | 5%  | CTXS                   | 82,166         | 5%  | BWEA                    | 82,651         | 4%  |
|                        | 9    | KATS                            | 1,176       | 4%  | EWES                             | 1,559       | 4%  | MCHA                   | 74,261         | 4%  | PMWF                   | 82,132         | 5%  | KATS                   | 74,875         | 4%  | AMEM                   | 77,849         | 4%  | LEMM                    | 78,288         | 4%  |
|                        | 10   | MCHA                            | 1,070       | 4%  | UWCM                             | 1,234       | 3%  | KATS                   | 57,998         | 3%  | MCHA                   | 64,453         | 4%  | GSAS                   | 64,436         | 4%  | KATS                   | 65,782         | 4%  | WIEM                    | 77,289         | 4%  |
| MFLC<br>TOP 5          | 1    | SETS                            | 2,908       | 17% | TECM                             | 3,384       | 17% | CTXS                   | 123,858        | 13% | CTXS                   | 124,326        | 13% | TECM                   | 139,806        | 14% | VTRA                   | 118,432        | 12% | ABB                     | 79,927         | 7%  |
|                        | 2    | TECM                            | 2,521       | 15% | SETS                             | 2,372       | 12% | TECM                   | 122,362        | 13% | TECM                   | 112,996        | 12% | CTXS                   | 130,004        | 13% | LEMM                   | 110,118        | 11% | KATS                    | 72,173         | 6%  |
|                        | 3    | FOXN                            | 1,857       | 11% | FOXN                             | 2,218       | 11% | PMWF                   | 103,487        | 11% | LEMM                   | 91,475         | 10% | FOXN                   | 103,547        | 10% | PMWF                   | 93,136         | 10% | TECM                    | 72,002         | 6%  |
|                        | 4    | PMWF                            | 1,571       | 9%  | PMWF                             | 1,899       | 10% | FOXN                   | 98,003         | 10% | FOXN                   | 84,992         | 9%  | PMWF                   | 90,101         | 9%  | TECM                   | 89,286         | 9%  | BWEA                    | 71,475         | 6%  |
|                        | 5    | AMEM                            | 1,562       | 9%  | KATS                             | 1,515       | 8%  | LEMM                   | 79,024         | 8%  | PMWF                   | 77,550         | 8%  | LEMM                   | 79,881         | 8%  | QCTB                   | 71,715         | 7%  | LEMM                    | 65,196         | 6%  |
| MSKT<br>TOP 5          | 1    | EWES                            | 785         | 19% | TECM                             | 1,019       | 20% | TECM                   | 47,486         | 18% | TIAM                   | 41,055         | 17% | TIAM                   | 49,870         | 18% | MODM                   | 37,284         | 14% | ADSS                    | 149,956        | 47% |
|                        | 2    | TECM                            | 649         | 15% | TIAM                             | 830         | 16% | AMEM                   | 37,559         | 14% | TECM                   | 39,290         | 16% | AMEM                   | 43,367         | 16% | TECM                   | 34,301         | 13% | MODM                    | 65,576         | 21% |
|                        | 3    | TIAM                            | 519         | 12% | AMEM                             | 591         | 11% | TIAM                   | 30,066         | 12% | AMEM                   | 29,982         | 12% | TECM                   | 39,495         | 14% | WIEM                   | 27,916         | 10% | GSAS                    | 28,738         | 9%  |
|                        | 4    | AMEM                            | 414         | 10% | EWES                             | 498         | 10% | MODM                   | 23,900         | 9%  | MODM                   | 26,227         | 11% | MODM                   | 23,165         | 8%  | TIAM                   | 24,196         | 9%  | PLEX                    | 22,348         | 7%  |
|                        | 5    | SENM                            | 330         | 8%  | FOXN                             | 467         | 9%  | FOXN                   | 20,167         | 8%  | FOXN                   | 18,153         | 7%  | FOXN                   | 17,015         | 6%  | AMEM                   | 23,012         | 8%  | FOXN                    | 18,399         | 6%  |
| XB<br>TOP 5            | 1    | FOXN                            | 724         | 14% | FOXN                             | 1,138       | 18% | TECM                   | 53,660         | 20% | TECM                   | 46,757         | 17% | KATS                   | 65,119         | 22% | FOXN                   | 39,356         | 14% | FOXN                    | 51,138         | 21% |
|                        | 2    | AMEM                            | 531         | 10% | MODM                             | 700         | 11% | KATS                   | 33,262         | 12% | KATS                   | 27,734         | 10% | TECM                   | 40,231         | 14% | TECM                   | 30,323         | 11% | TECM                    | 43,031         | 17% |
|                        | 3    | KATS                            | 524         | 10% | TECM                             | 644         | 10% | FOXN                   | 31,946         | 12% | FOXN                   | 27,096         | 10% | CTXS                   | 35,691         | 12% | VTRA                   | 27,832         | 10% | MODM                    | 22,500         | 9%  |
|                        | 4    | MODM                            | 520         | 10% | KATS                             | 580         | 9%  | LEMM                   | 31,236         | 12% | CTXS                   | 22,768         | 8%  | FOXN                   | 34,007         | 12% | KATS                   | 26,057         | 9%  | MOPS                    | 15,818         | 6%  |
|                        | 5    | EWES                            | 477         | 9%  | EWES                             | 498         | 8%  | MODM                   | 26,589         | 10% | MODM                   | 21,130         | 8%  | AMEM                   | 15,044         | 5%  | CTXS                   | 25,631         | 9%  | WCWF                    | 10,526         | 4%  |
| ODDS<br>TOP 5          | 1    | MCHA                            | 695         | 21% | FOXN                             | 808         | 19% | MCHA                   | 37,562         | 18% | MCHA                   | 39,964         | 20% | MCHA                   | 38,934         | 18% | MCHA                   | 35,985         | 16% | MCHA                    | 33,062         | 13% |
|                        | 2    | VWPM                            | 450         | 14% | MCHA                             | 781         | 18% | FOXN                   | 37,149         | 18% | VWPM                   | 30,258         | 15% | TECM                   | 28,839         | 13% | FOXN                   | 28,185         | 12% | FOXN                    | 31,374         | 12% |
|                        | 3    | FOXN                            | 440         | 13% | VWPM                             | 641         | 15% | TECM                   | 30,818         | 15% | TECM                   | 23,968         | 12% | FOXN                   | 19,241         | 9%  | TECM                   | 25,266         | 11% | RWRS                    | 23,080         | 9%  |
|                        | 4    | EWES                            | 403         | 12% | TECM                             | 360         | 8%  | VWPM                   | 25,375         | 12% | FOXN                   | 21,444         | 11% | LEMM                   | 12,309         | 6%  | VWPM                   | 20,692         | 9%  | TECM                    | 8,008          | 3%  |
|                        | 5    | TECM                            | 185         | 6%  | FRMF                             | 276         | 6%  | WCWF                   | 8,029          | 4%  | GWEA                   | 10,802         | 5%  | MAFM                   | 11,640         | 5%  | VTRA                   | 13,022         | 6%  | ABB                     | 7,690          | 3%  |
| Auction<br>Totals      |      | <u>Offered</u>                  | <u>Sold</u> |     | <u>Offered</u>                   | <u>Sold</u> |     | <u>Bales Sold</u>      | <u>\$/Bale</u> |     | <u>Bales Sold</u>      | <u>\$/Bale</u> |     | <u>Bales Sold</u>      | <u>\$/Bale</u> |     | <u>Bales Sold</u>      | <u>\$/Bale</u> |     | <u>Bales Sold</u>       | <u>\$/Bale</u> |     |
|                        |      | 30,053                          | 29,401      |     | 36,398                           | 35,556      |     | 1,709,642              | \$1,774        |     | 1,652,727              | \$1,737        |     | 1,800,549              | \$1,543        |     | 1,740,034              | \$1,420        |     | 1,964,082               | \$1,265        |     |
|                        |      | <u>Passed-In</u>                | <u>PI%</u>  |     | <u>Passed-In</u>                 | <u>PI%</u>  |     | <u>Export Value</u>    |                |     | <u>Export Value</u>    |                |     | <u>Export Value</u>    |                |     | <u>Export Value</u>    |                |     | <u>Export Value</u>     |                |     |
|                        |      | 652                             | 2.2%        |     | 842                              | 2.3%        |     | \$3,033,210,278        |                |     | \$2,870,701,349        |                |     | \$2,778,797,527        |                |     | \$2,470,844,153        |                |     | \$2,485,273,465         |                |     |

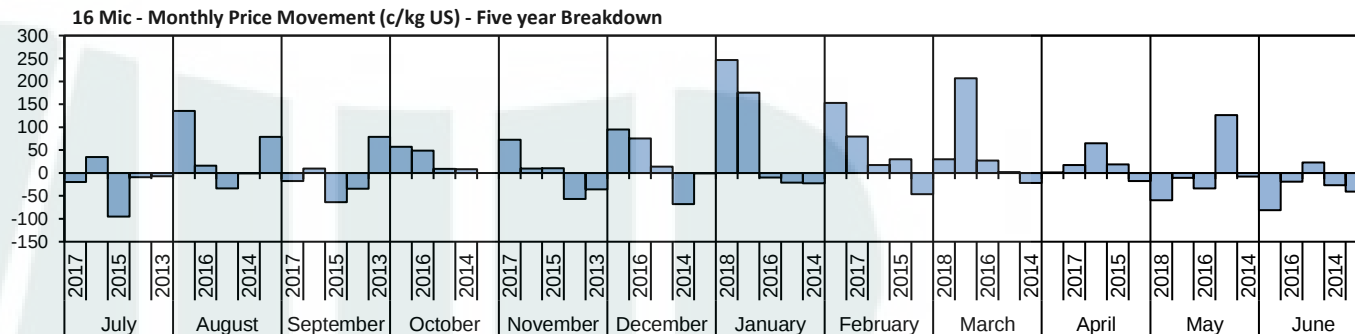
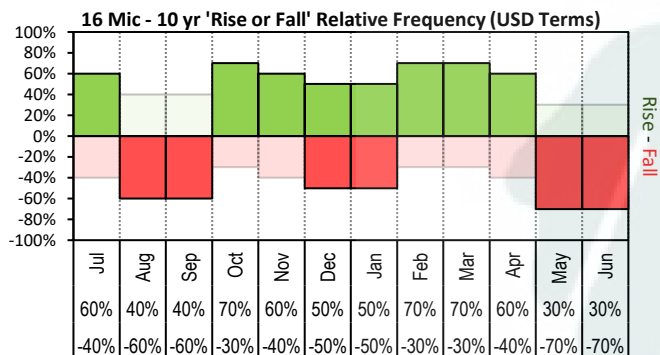


Table 7: NSW Production Statistics

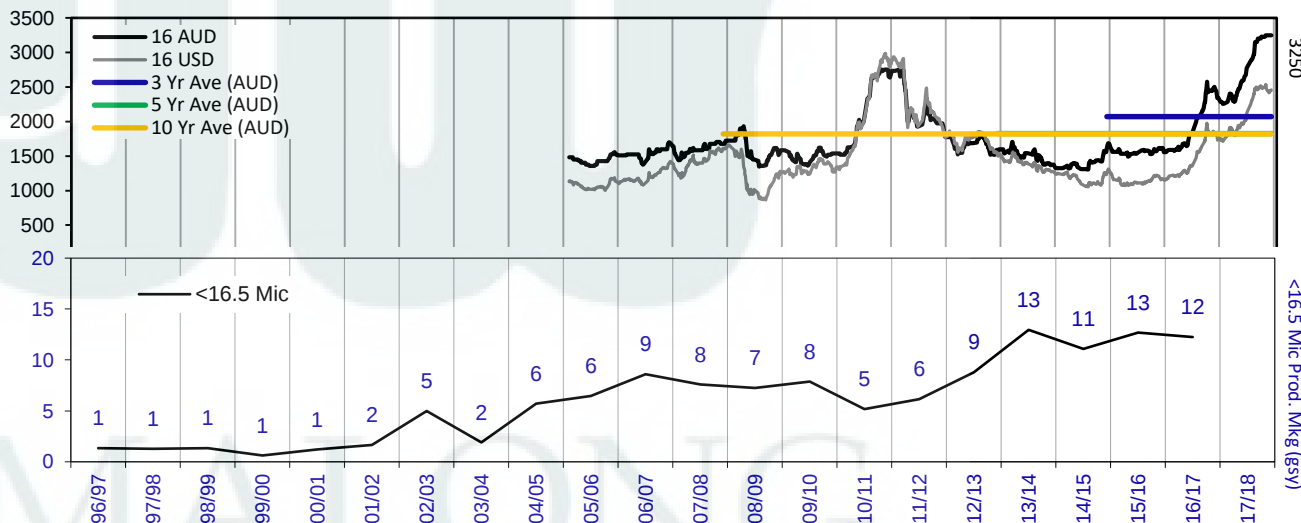
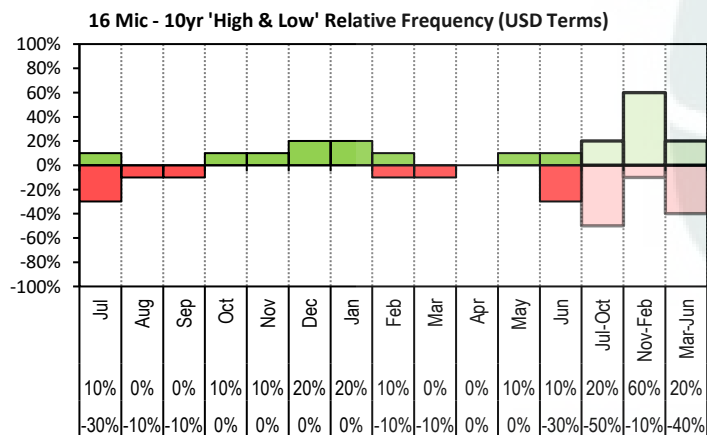
| MAX           |                            |                              | MIN                      |                                         | MAX GAIN |         | MAX REDUCTION |         |                 |         |           |         |              |         |                |
|---------------|----------------------------|------------------------------|--------------------------|-----------------------------------------|----------|---------|---------------|---------|-----------------|---------|-----------|---------|--------------|---------|----------------|
| 2016-17       |                            |                              |                          | Statistical Devision, Area Code & Towns |          |         |               |         |                 |         |           |         |              |         |                |
|               |                            |                              |                          | Auction Bales (FH)                      | Micron   | +/- YoY | Vmb %         | +/- YoY | Yield % Sch Dry | +/- YoY | Length mm | +/- YoY | Strength Nkt | +/- YoY | Ave Price c/kg |
| Northern      | N02                        | Tenterfield, Glen Innes      |                          | 7,401                                   | 19.3     | 0.0     | 1.9           | -0.5    | 71.0            | 0.3     | 80        | -3.2    | 40           | 0.1     | 1016           |
|               | N03                        | Guyra                        |                          | 41,402                                  | 19.0     | -0.9    | 1.6           | -0.4    | 69.3            | 0.4     | 81        | -2.1    | 39           | 1.2     | 1110           |
|               | N04                        | Inverell                     |                          | 3,954                                   | 18.6     | -0.1    | 3.6           | 0.0     | 68.3            | -0.3    | 83        | -4.5    | 37           | -1.3    | 1006           |
|               | N05                        | Armidale                     |                          | 1,425                                   | 20.9     | 0.5     | 4.1           | 0.4     | 68.3            | 0.7     | 89        | 0.7     | 36           | -0.6    | 887            |
|               | N06                        | Tamworth, Gunnedah, Quirindi |                          | 5,844                                   | 20.3     | -0.1    | 3.8           | 0.2     | 67.0            | 0.5     | 86        | 0.2     | 37           | -0.4    | 938            |
|               | N07                        | Moree                        |                          | 5,484                                   | 20.0     | 0.0     | 6.5           | 1.7     | 60.1            | -1.3    | 89        | -1.8    | 38           | 0.7     | 774            |
|               | N08                        | Narrabri                     |                          | 3,347                                   | 19.9     | 0.1     | 4.7           | 1.7     | 63.4            | 0.0     | 89        | -3.4    | 38           | 3.4     | 862            |
|               | North Western & Far West   | N09                          | Cobar, Bourke, Wanaaring |                                         | 10,076   | 20.2    | 0.4           | 6.1     | 1.6             | 57.2    | -1.3      | 88      | 0.3          | 36      | -0.1           |
| N12           |                            | Walgett                      |                          | 9,282                                   | 19.9     | 0.3     | 6.5           | 1.8     | 59.5            | 0.5     | 88        | 2.2     | 39           | 3.5     | 792            |
| N13           |                            | Nyngan                       |                          | 23,691                                  | 20.4     | 0.0     | 7.3           | -0.2    | 59.7            | 1.3     | 87        | -1.3    | 37           | -0.2    | 749            |
| N14           |                            | Dubbo, Narromine             |                          | 24,072                                  | 21.4     | 0.2     | 4.6           | 0.5     | 61.8            | 0.3     | 87        | -0.2    | 35           | -0.2    | 740            |
| N16           |                            | Dunedoo                      |                          | 7,157                                   | 20.2     | -0.1    | 3.5           | 0.7     | 66.1            | 0.2     | 88        | 0.1     | 36           | -0.3    | 906            |
| N17           |                            | Mudgee, Wellington, Gulgong  |                          | 23,506                                  | 19.6     | -0.2    | 2.6           | 0.4     | 68.1            | 0.6     | 83        | -1.7    | 37           | -0.6    | 978            |
| N33           |                            | Coonabarabran                |                          | 3,971                                   | 20.5     | -0.3    | 5.2           | 0.8     | 64.0            | -0.9    | 88        | -0.2    | 35           | -1.9    | 827            |
| N34           |                            | Coonamble                    |                          | 7,533                                   | 20.4     | 0.0     | 7.4           | -0.5    | 59.2            | 2.1     | 88        | -0.2    | 35           | -0.8    | 752            |
| N36           |                            | Gilgandra, Gulargambone      |                          | 7,023                                   | 21.3     | 0.1     | 4.5           | -0.4    | 63.3            | 1.2     | 88        | -2.4    | 36           | -0.2    | 781            |
| N40           |                            | Brewarrina                   |                          | 7,111                                   | 20.3     | 0.0     | 5.9           | 1.4     | 60.4            | -0.3    | 85        | -2.1    | 42           | 2.3     | 799            |
| N10           | Wilcannia, Broken Hill     |                              | 26,019                   | 21.1                                    | 0.3      | 4.4     | 1.3           | 59.0    | -1.0            | 92      | 1.7       | 35      | -0.2         | 760     |                |
| Central West  | N15                        | Forbes, Parkes, Cowra        |                          | 42,998                                  | 21.0     | 0.1     | 3.1           | 0.0     | 64.0            | 0.8     | 88        | 0.0     | 36           | -0.1    | 812            |
|               | N18                        | Lithgow, Oberon              |                          | 2,057                                   | 21.2     | 0.5     | 1.8           | 0.3     | 70.5            | -0.2    | 83        | -4.2    | 39           | -1.1    | 959            |
|               | N19                        | Orange, Bathurst             |                          | 57,270                                  | 22.1     | -0.1    | 1.9           | 0.3     | 68.3            | 0.3     | 85        | -1.8    | 36           | -1.1    | 855            |
|               | N25                        | West Wyalong                 |                          | 23,768                                  | 20.4     | -0.1    | 3.1           | 0.5     | 62.9            | 0.2     | 89        | -0.9    | 34           | -1.0    | 839            |
|               | N35                        | Condobolin, Lake Cargelligo  |                          | 11,121                                  | 20.5     | 0.1     | 5.4           | 0.2     | 60.1            | 0.8     | 86        | -0.2    | 36           | -0.9    | 733            |
| Murrumbidgee  | N26                        | Cootamundra, Temora          |                          | 26,135                                  | 21.5     | -0.2    | 2.1           | 0.2     | 64.2            | 1.1     | 86        | -0.9    | 34           | -1.2    | 796            |
|               | N27                        | Adelong, Gundagai            |                          | 11,825                                  | 21.4     | -0.4    | 1.6           | 0.1     | 68.6            | 0.7     | 87        | -2.4    | 35           | 0.7     | 856            |
|               | N29                        | Wagga, Narrandera            |                          | 30,770                                  | 21.8     | -0.1    | 1.8           | 0.3     | 66.0            | 0.9     | 89        | -0.7    | 34           | 0.1     | 804            |
|               | N37                        | Griffith, Hillston           |                          | 12,977                                  | 21.5     | 0.6     | 4.8           | 0.6     | 61.9            | 0.9     | 84        | 1.8     | 38           | 1.1     | 755            |
|               | N39                        | Hay, Coleambally             |                          | 19,698                                  | 20.7     | 0.3     | 5.0           | 1.8     | 62.4            | -0.6    | 86        | -3.8    | 37           | 2.3     | 812            |
| Murray        | N11                        | Wentworth, Balranald         |                          | 14,608                                  | 20.9     | 0.0     | 6.9           | 2.6     | 57.6            | -2.9    | 90        | -0.4    | 35           | 0.5     | 718            |
|               | N28                        | Albury, Corowa, Holbrook     |                          | 28,139                                  | 21.5     | -0.1    | 1.4           | 0.0     | 67.0            | 0.9     | 87        | -0.8    | 35           | 0.4     | 860            |
|               | N31                        | Deniliquin                   |                          | 23,934                                  | 20.7     | -0.1    | 3.1           | 0.4     | 65.8            | 0.6     | 87        | -1.6    | 35           | -0.2    | 841            |
|               | N38                        | Finley, Berrigan, Jerilderie |                          | 9,480                                   | 20.5     | 0.0     | 2.9           | 0.4     | 65.3            | 0.5     | 85        | -0.9    | 37           | 0.9     | 886            |
| South Eastern | N23                        | Goulburn, Young, Yass        |                          | 89,844                                  | 19.5     | -0.3    | 1.7           | 0.1     | 68.7            | 0.8     | 86        | -1.0    | 35           | -1.5    | 1003           |
|               | N24                        | Monaro (Cooma, Bombala)      |                          | 30,947                                  | 19.5     | -0.3    | 1.2           | -0.2    | 70.7            | -0.2    | 90        | -0.6    | 35           | -1.8    | 1031           |
|               | N32                        | A.C.T.                       |                          | 0                                       | 0.0      | -21.1   | 0.0           | -3.9    | 0.0             | -57.5   | 0         | -99.9   | 0            | -29.9   | 0              |
|               | N43                        | South Coast (Bega)           |                          | 482                                     | 19.5     | 0.6     | 1.3           | 0.5     | 73.7            | -0.7    | 86        | -2.1    | 41           | -0.4    | 1166           |
| NSW           | AWEX Sale Statistics 16-17 |                              |                          | 676,962                                 | 20.6     | -0.1    | 3.1           | 0.4     | 65.2            | 0.2     | 87        | -0.9    | 36           | -0.2    | 883            |

| AWTA Mthly Key Test Data |                  |         | Bales Tested | +/- YoY   | Micron | +/- YoY | VMB | +/- YoY | Yld  | +/- YoY | Lth | +/- YoY | Nkt | +/- YoY | POBM +/- |
|--------------------------|------------------|---------|--------------|-----------|--------|---------|-----|---------|------|---------|-----|---------|-----|---------|----------|
| AUSTRALIA                | Current Season   | April   | 169,236      | 17,822    | 20.7   | -0.2    | 2.8 | -0.3    | 62.1 | -0.7    | 82  | -2.1    | 35  | -0.1    | 50 6.7   |
|                          |                  | Y.T.D   | 1,741,093    | 22,707    | 21.1   | 0.1     | 2.4 | 0.3     | 65.0 | -0.5    | 86  | -2.0    | 34  | 0.0     | 51 2.0   |
|                          | Previous Seasons | 2016-17 | 1,718,386    | 50341     | 21.0   | 0.0     | 2.1 | 0.2     | 65.5 | 0.8     | 88  | 0.0     | 34  | 0.0     | 49 -1.0  |
|                          |                  | 2015-16 | 1,668,045    | -96870    | 21.0   | -0.1    | 1.9 | 0.0     | 64.7 | -0.4    | 88  | 0.0     | 34  | 0.0     | 50 0.0   |
|                          |                  | Y.T.D.  | 2014-15      | 1,764,915 | 24,889 | 21.1    | 0.2 | 1.9     | 0.0  | 65.1    | 0.0 | 88      | 1.2 | 34      | 0.7      |

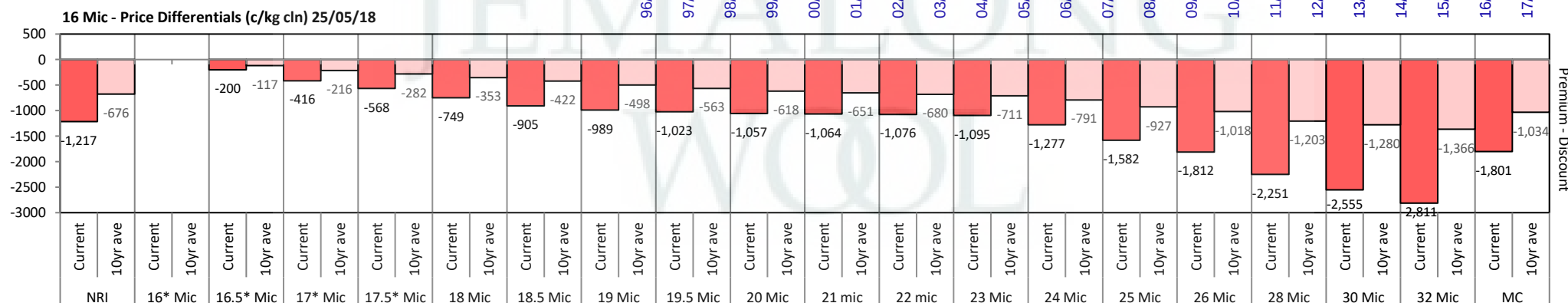


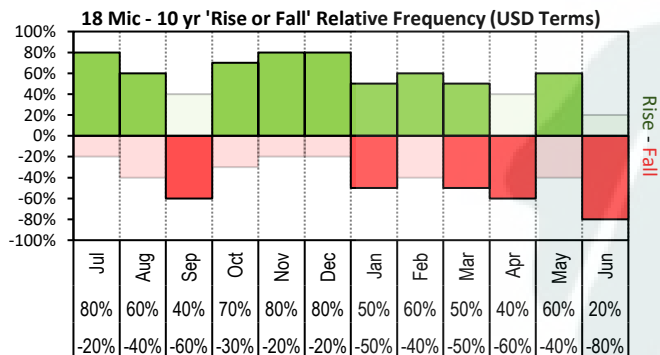


The above 'Rise or Fall' graph, shows how often the market has risen or fallen in a given month over the past 10 years, it does not show the extent of the movement only the frequency of direction. The 'Monthly Price Movement' graph shows the extent of movement for each month, for the past 5 years.

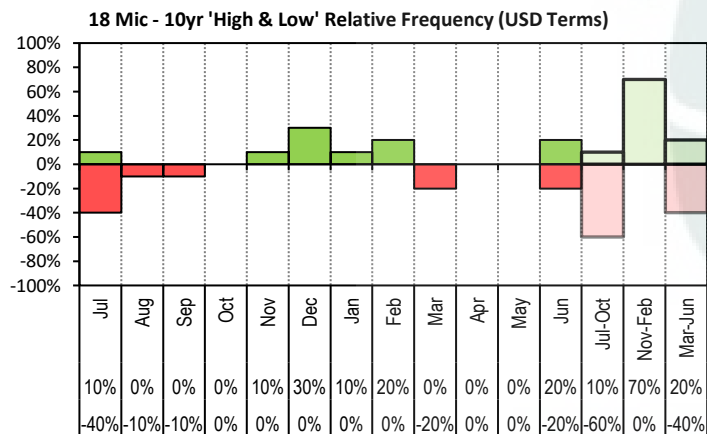
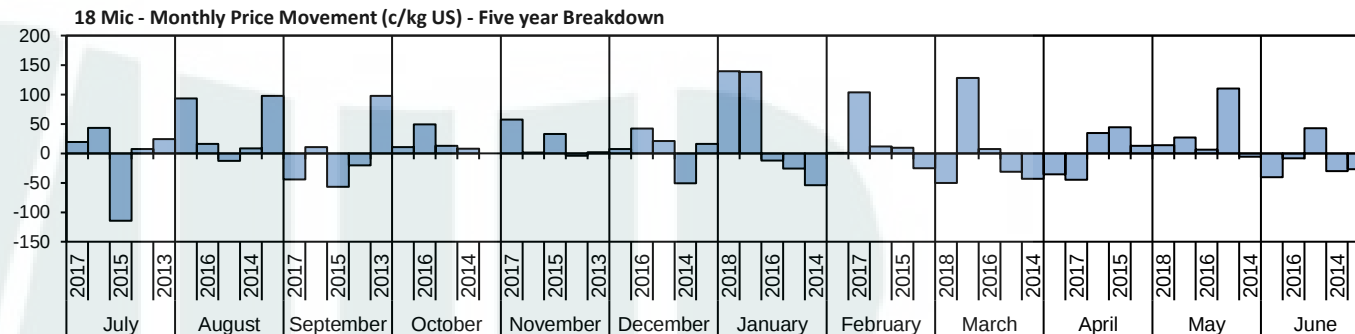


The above graph, shows how often the '12 month high & low' have been achieved for a

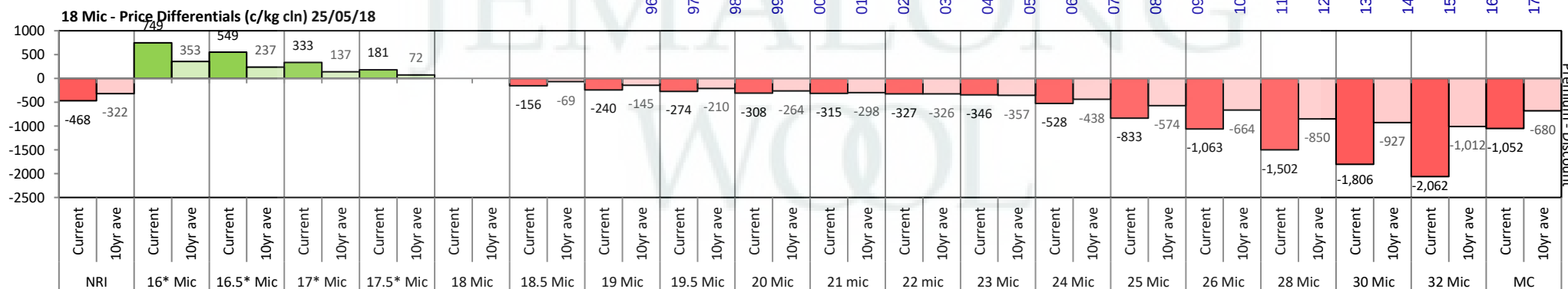
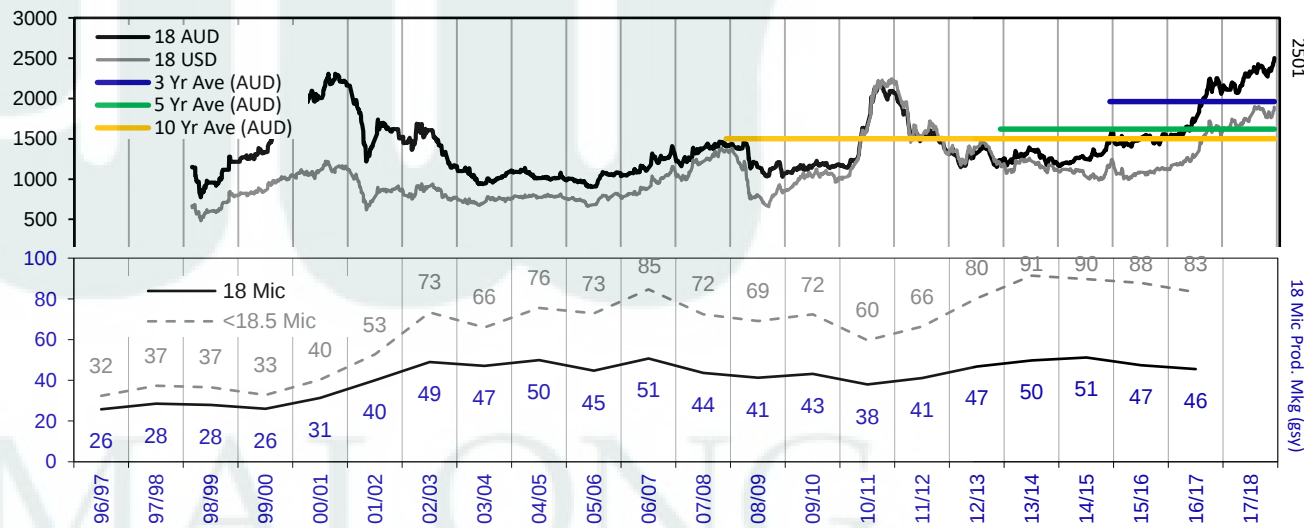


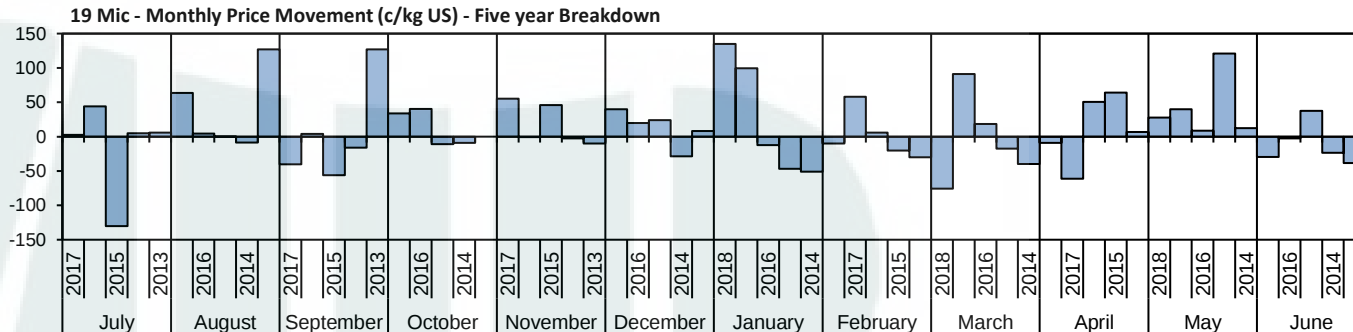
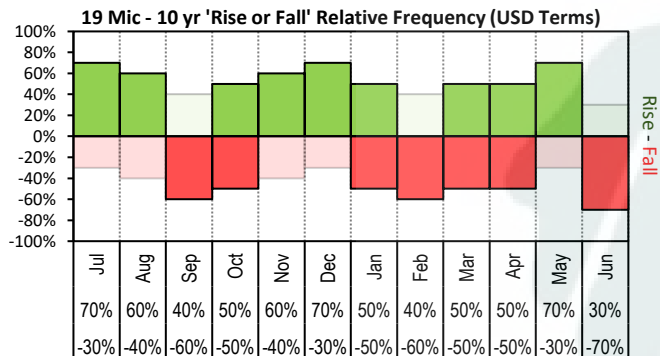


The above '**Rise or Fall**' graph, shows how often the market has risen or fallen in a given month over the past 10 years, it does not show the extent of the movement only the frequency of direction. The '**Monthly Price Movement**' graph shows the extent of movement for each month, for the past 5 years.

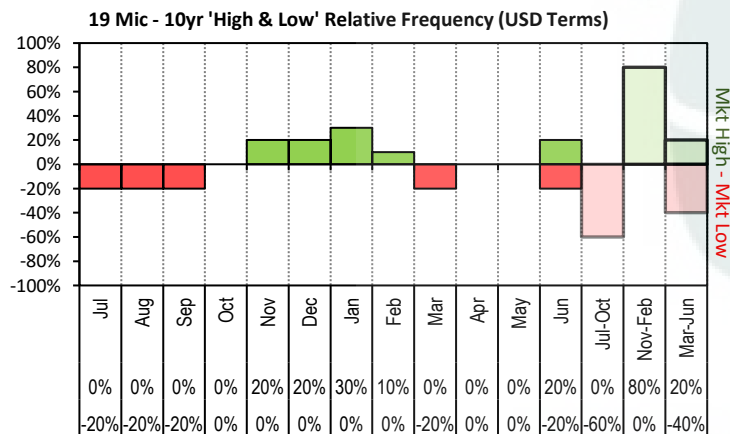


The above graph, shows how often the '12 month high & low' have been achieved for a given month over the past 10 years. It is not a measure of probability.

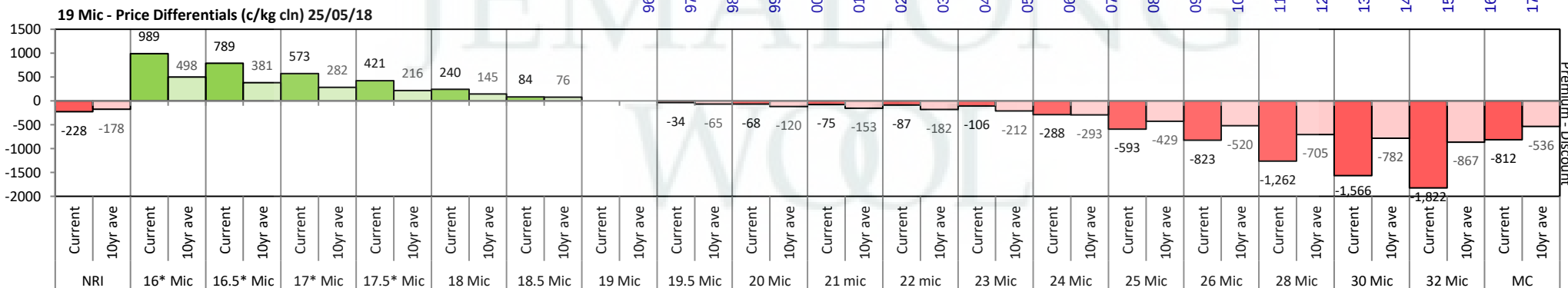
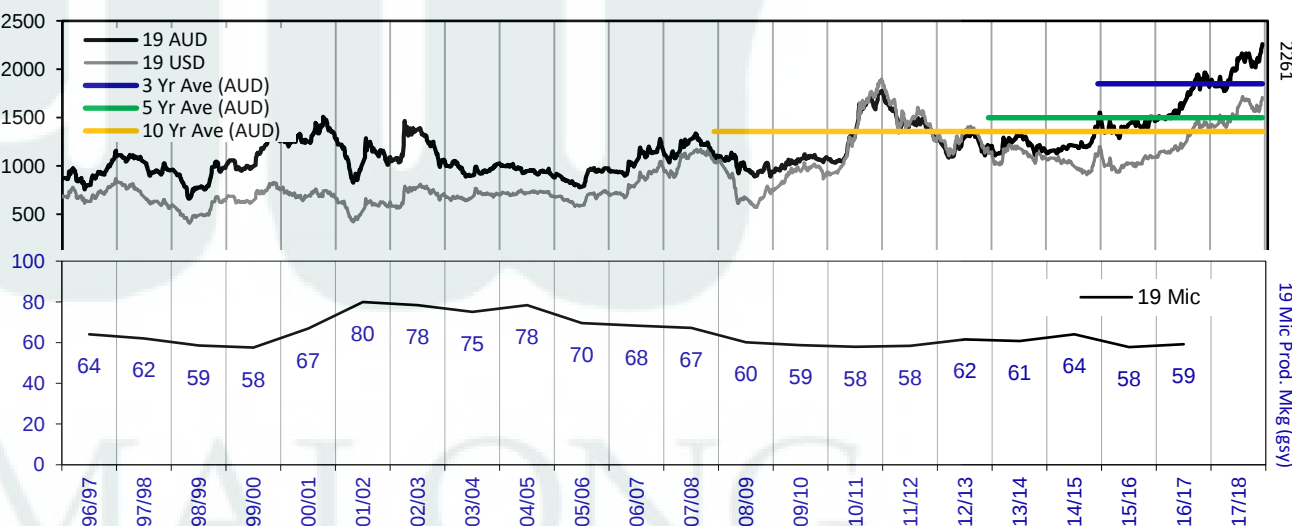




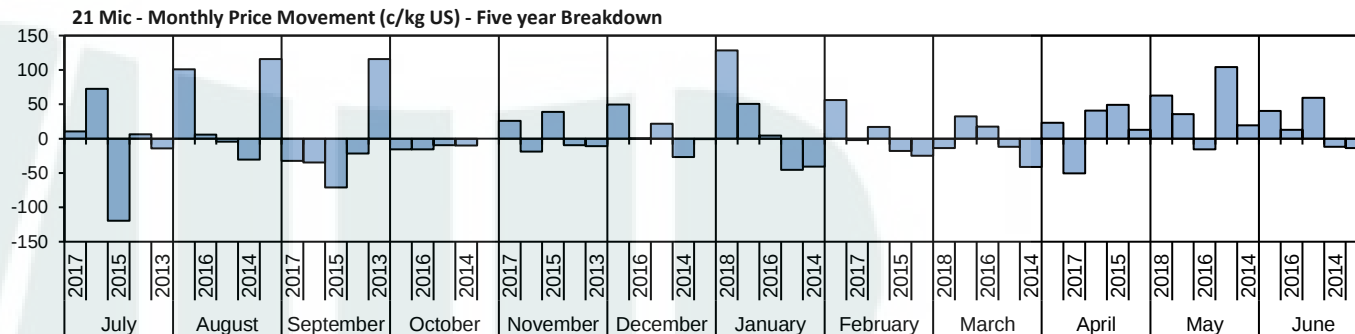
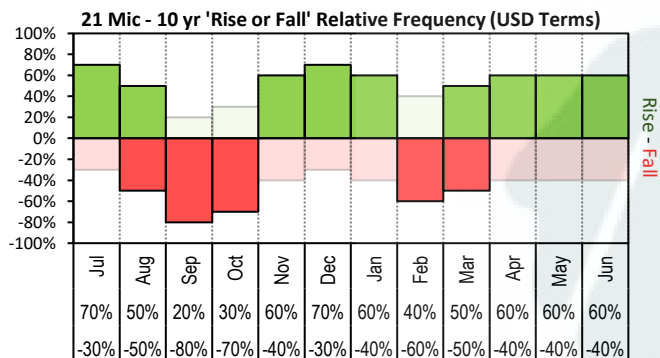
The above 'Rise or Fall' graph, shows how often the market has risen or fallen in a given month over the past 10 years, it does not show the extent of the movement only the frequency of direction. The 'Monthly Price Movement' graph shows the extent of movement for each month, for the past 5 years.



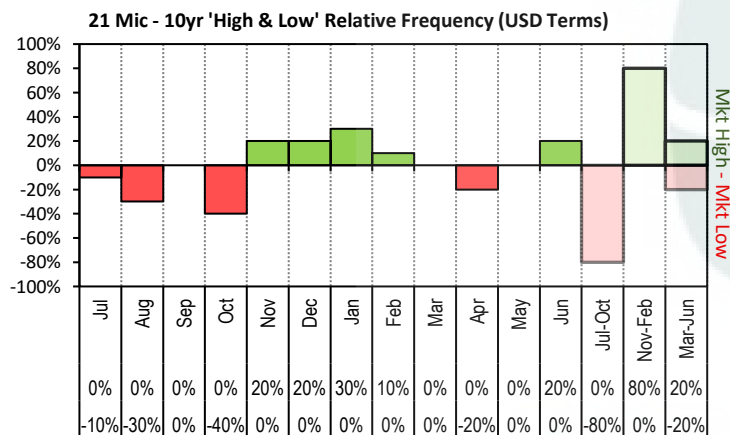
The above graph, shows how often the '12 month high & low' have been achieved for a given month over the past 10 years. It is not a measure of probability.



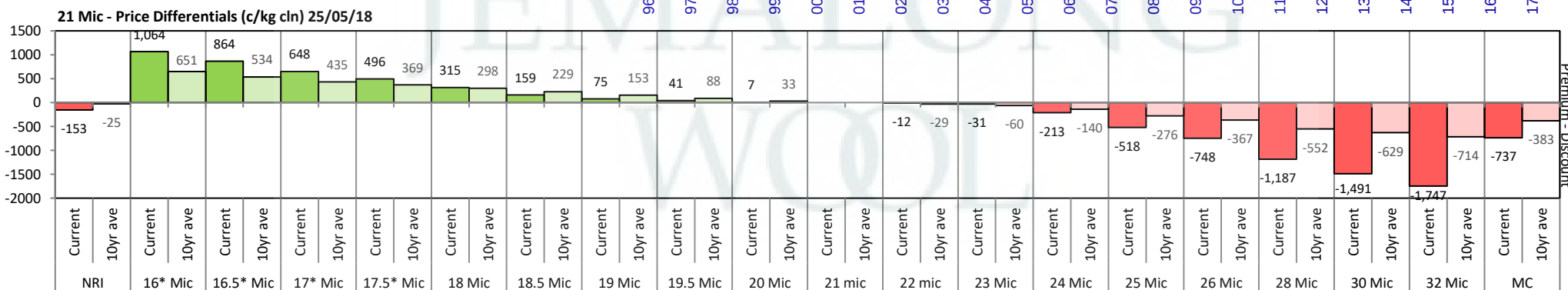


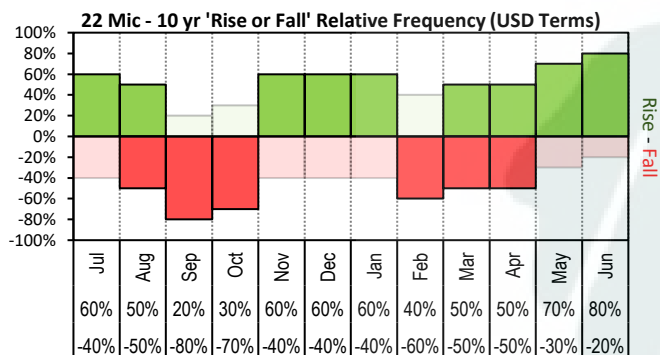


The above 'Rise or Fall' graph, shows how often the market has risen or fallen in a given month over the past 10 years, it does not show the extent of the movement only the frequency of direction. The 'Monthly Price Movement' graph shows the extent of movement for each month, for the past 5 years.

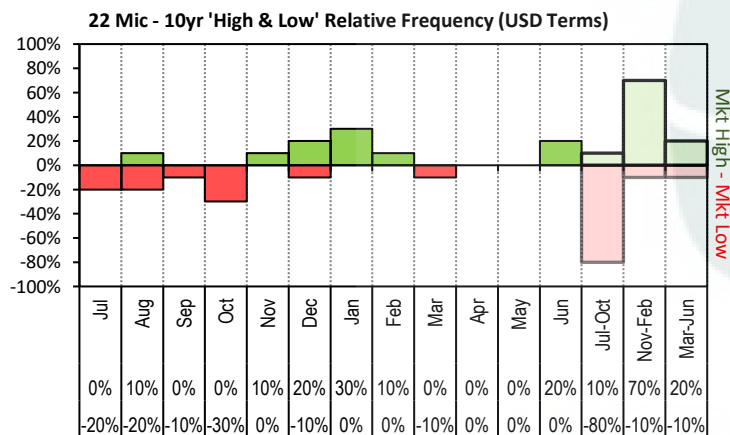
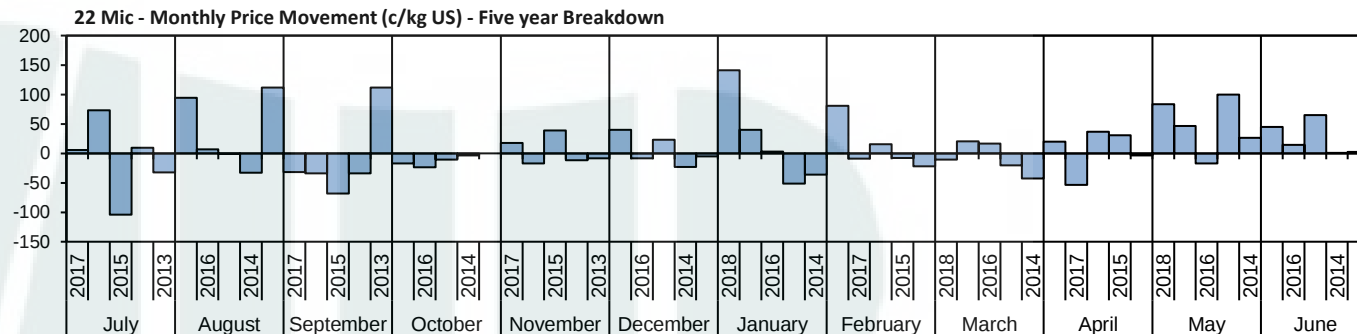


The above graph, shows how often the '12 month high & low' have been achieved for a given month over the past 10 years. It is not a measure of probability.

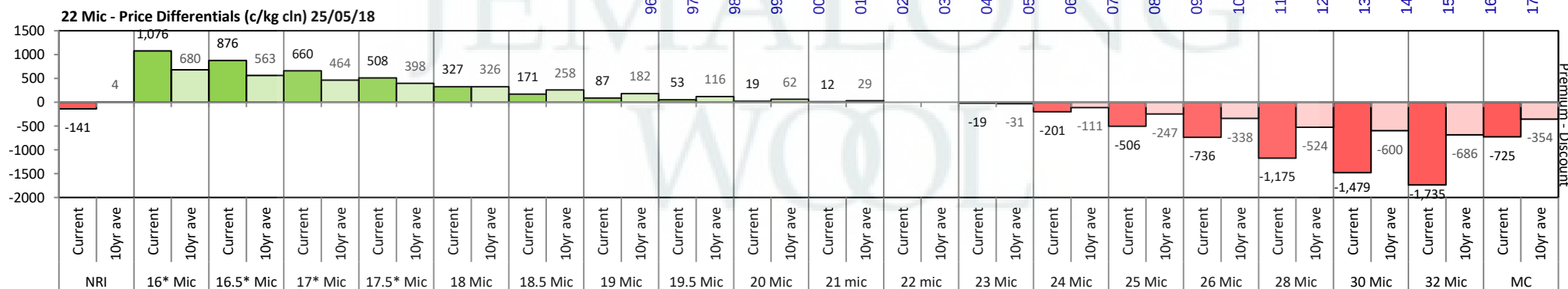
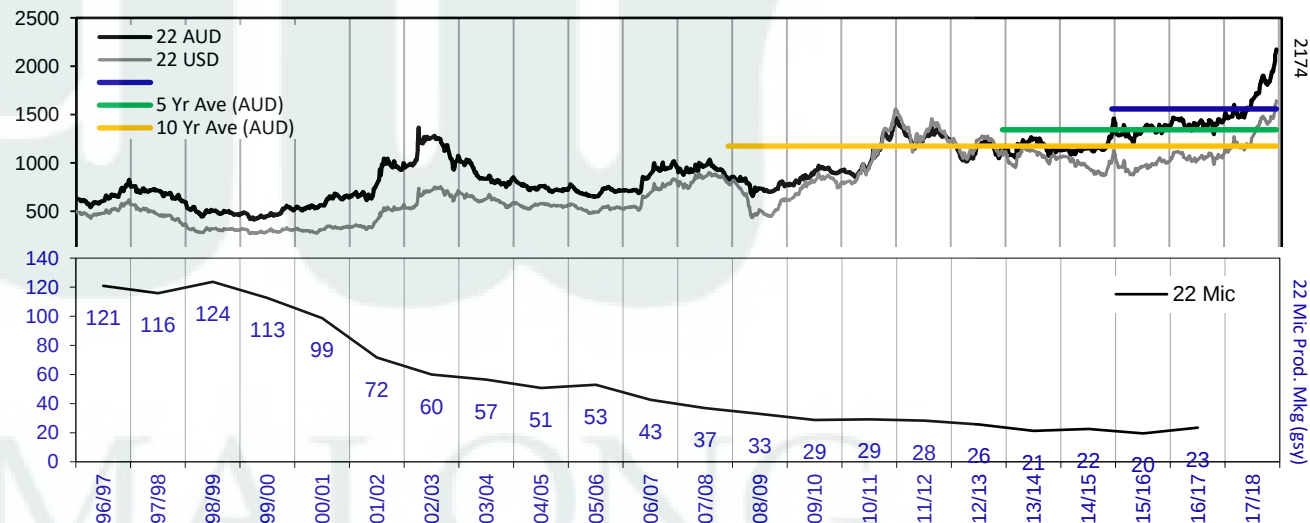


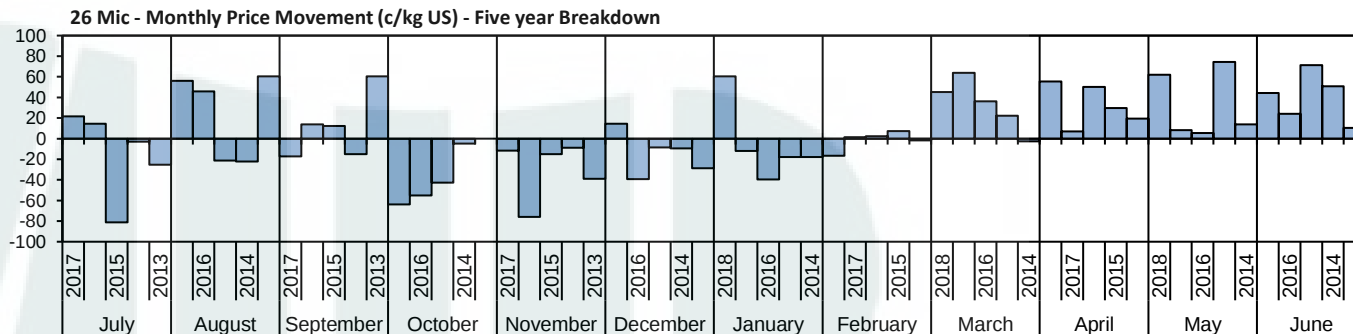
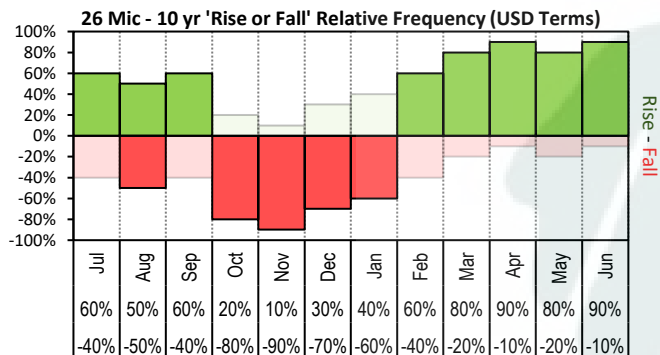


The above '**Rise or Fall**' graph, shows how often the market has risen or fallen in a given month over the past 10 years, it does not show the extent of the movement only the frequency of direction. The '**Monthly Price Movement**' graph shows the extent of movement for each month, for the past 5 years.

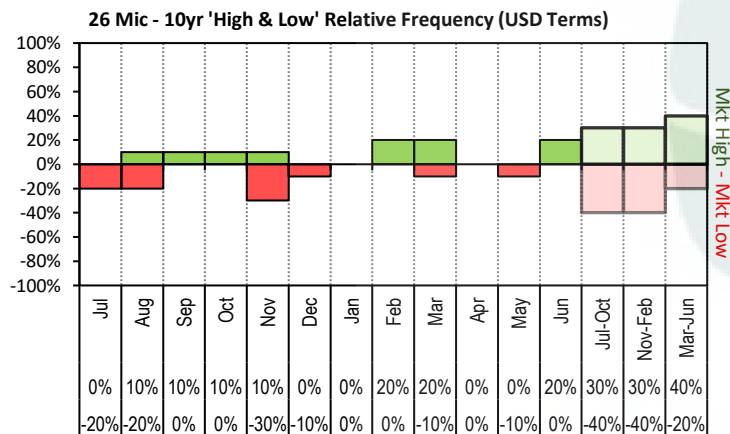


The above graph, shows how often the '12 month high & low' have been achieved for a given month over the past 10 years. It is not a measure of probability.

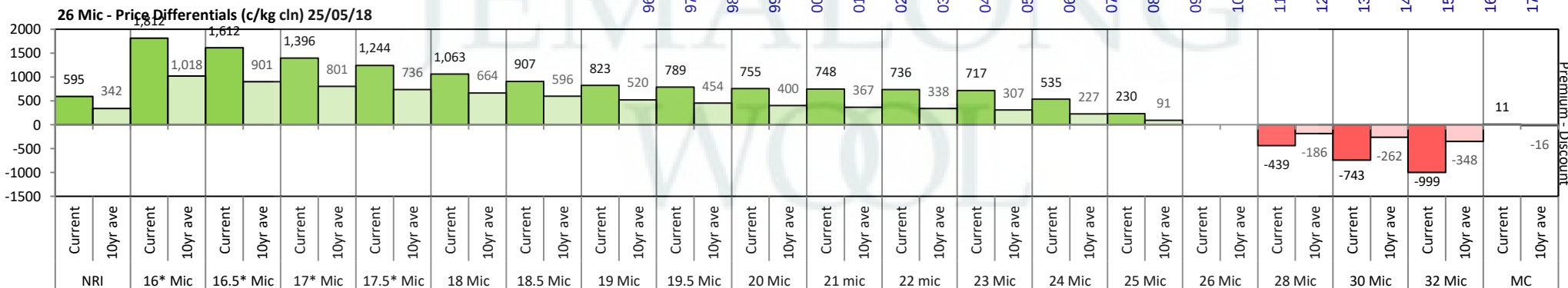
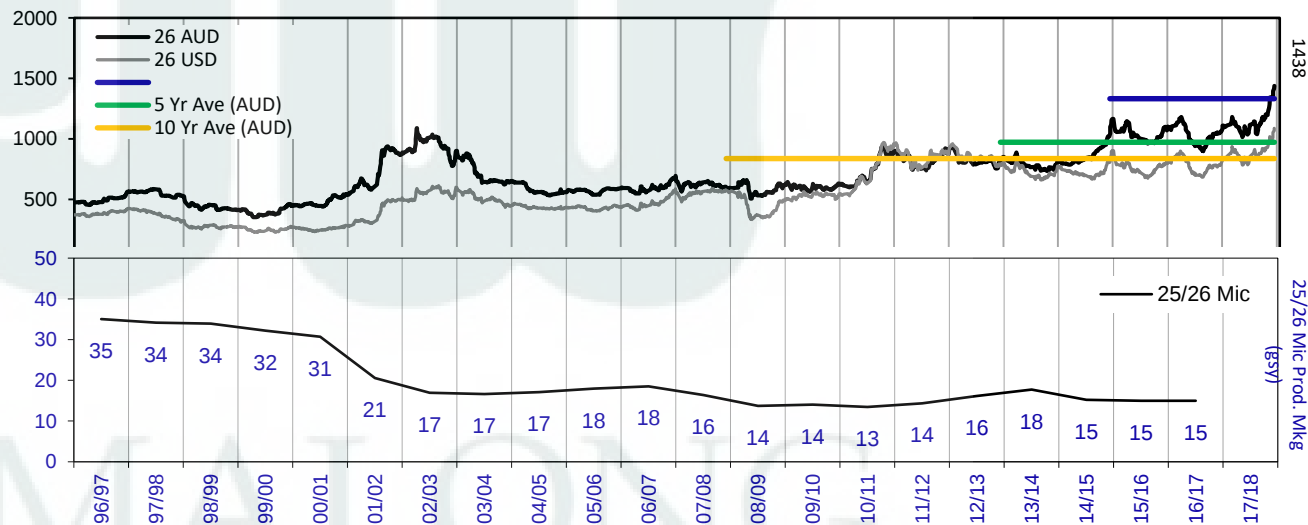


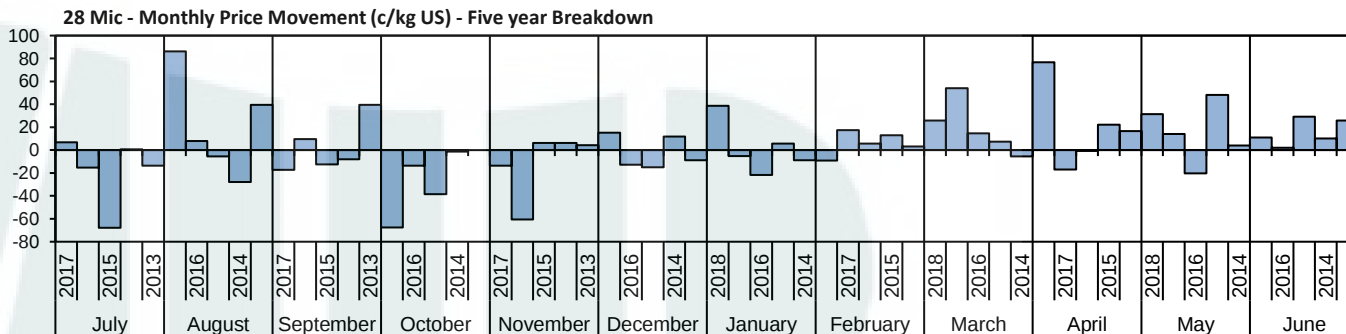
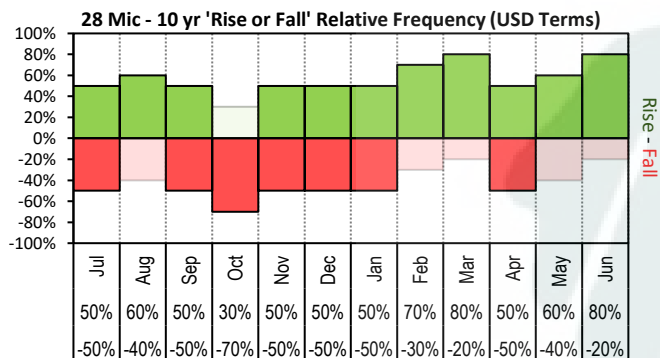


The above 'Rise or Fall' graph, shows how often the market has risen or fallen in a given month over the past 10 years, it does not show the extent of the movement only the frequency of direction. The 'Monthly Price Movement' graph shows the extent of movement for each month, for the past 5 years.

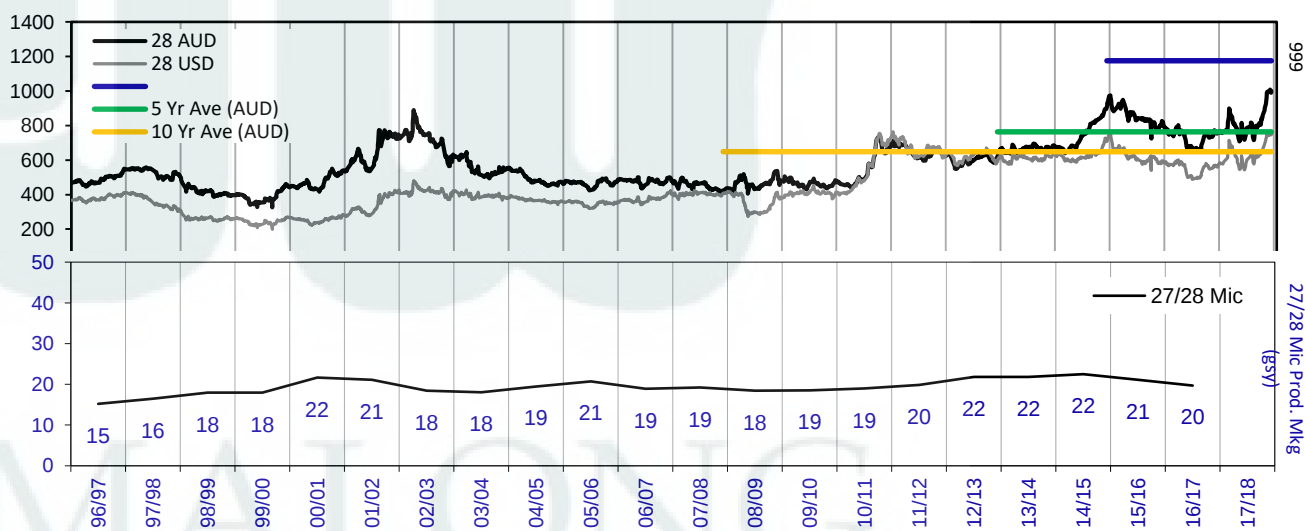
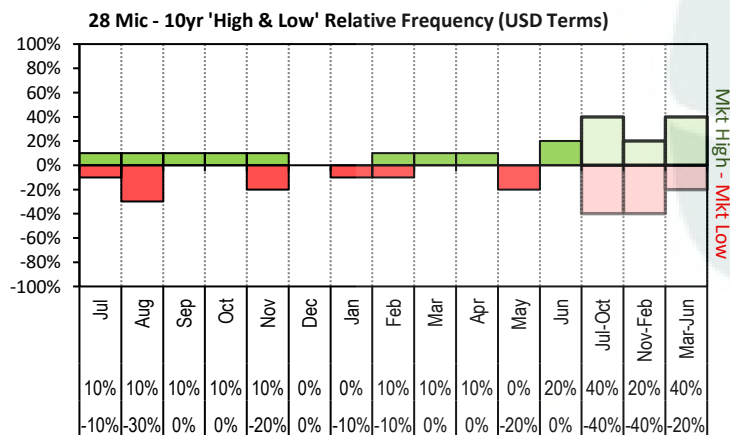


The above graph, shows how often the '12 month high & low' have been achieved for a given month over the past 10 years. It is not a measure of probability.

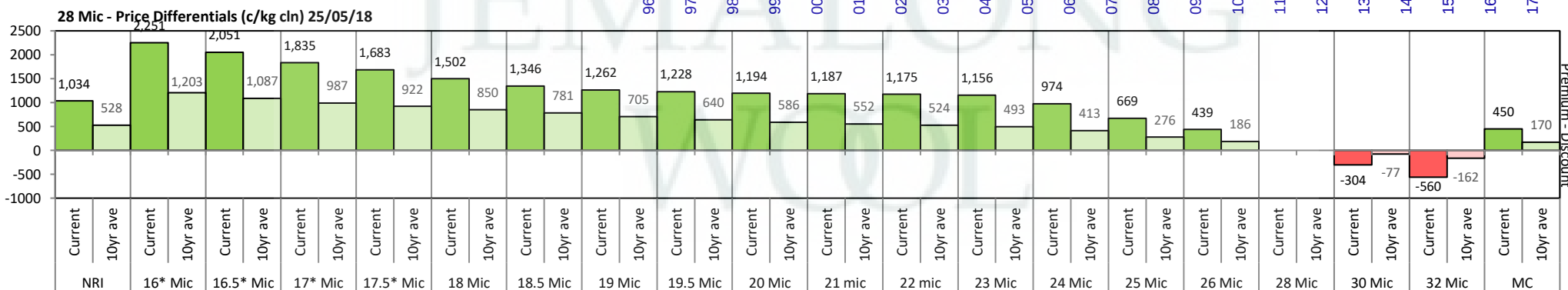


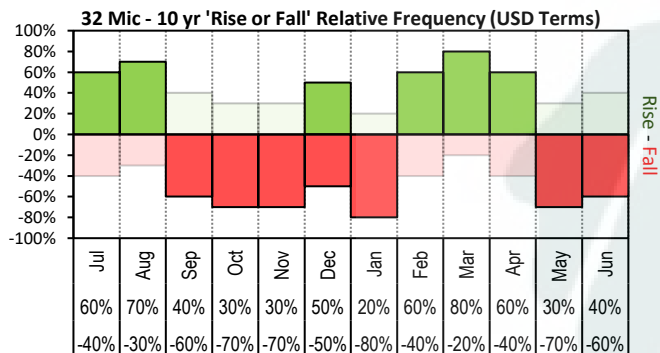


The above 'Rise or Fall' graph, shows how often the market has risen or fallen in a given month over the past 10 years, it does not show the extent of the movement only the frequency of direction. The 'Monthly Price Movement' graph shows the extent of movement for each month, for the past 5 years.

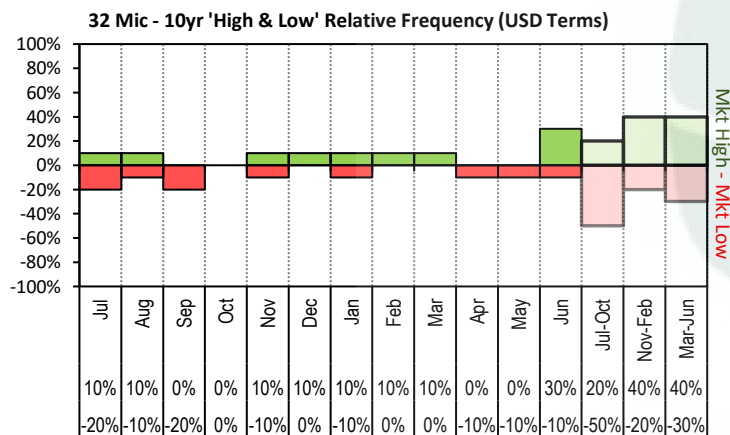
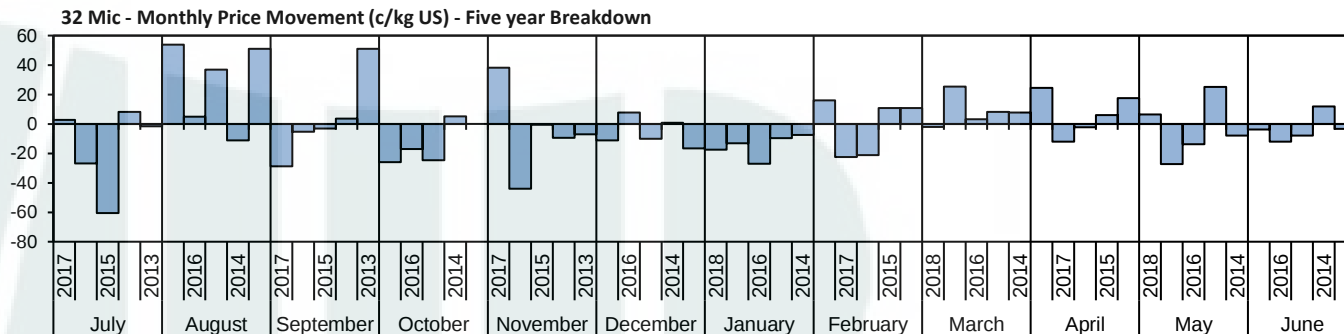


The above graph, shows how often the '12 month high & low' have been achieved for a given month over the past 10 years. It is not a measure of probability.

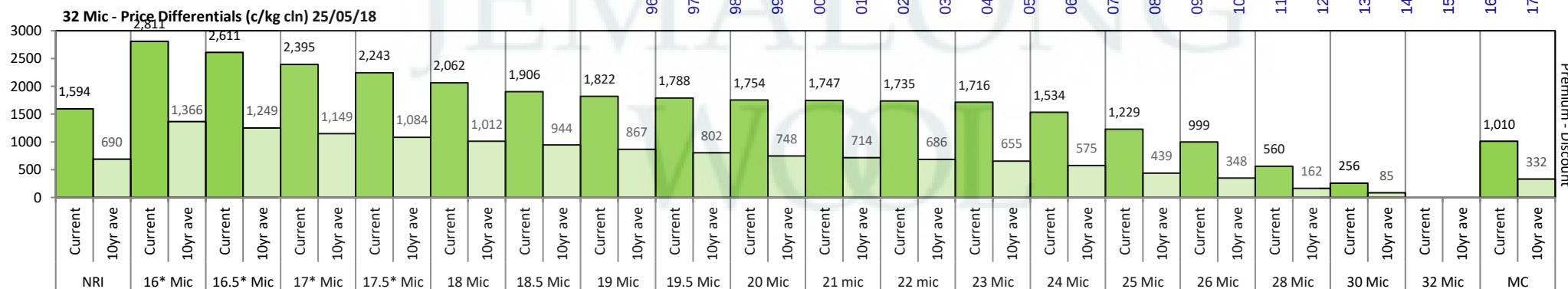
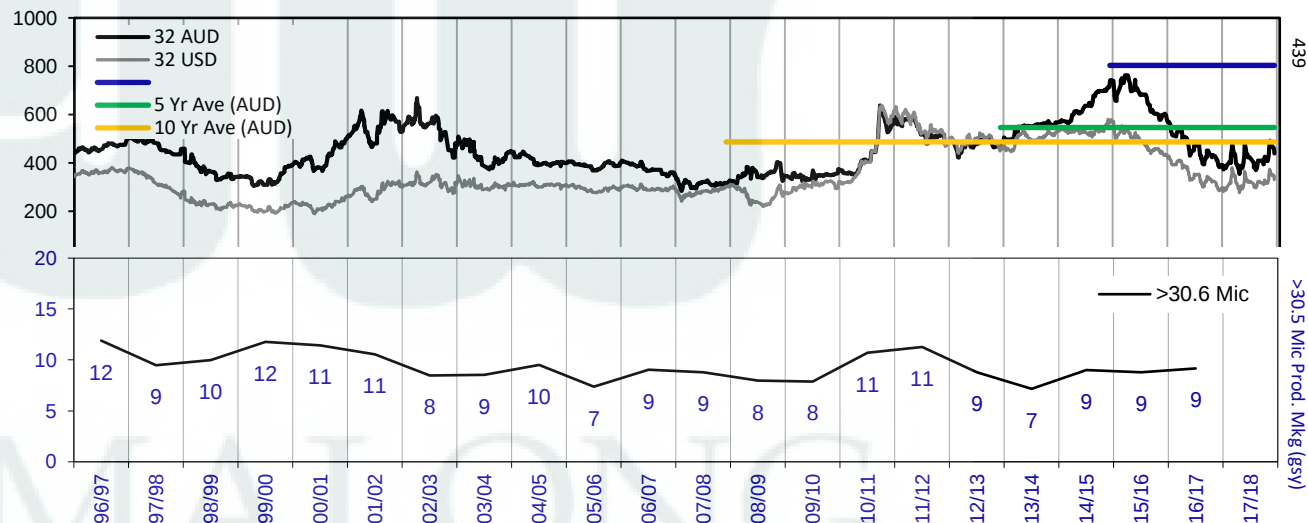




The above '**Rise or Fall**' graph, shows how often the market has risen or fallen in a given month over the past 10 years, it does not show the extent of the movement only the frequency of direction. The '**Monthly Price Movement**' graph shows the extent of movement for each month, for the past 5 years.

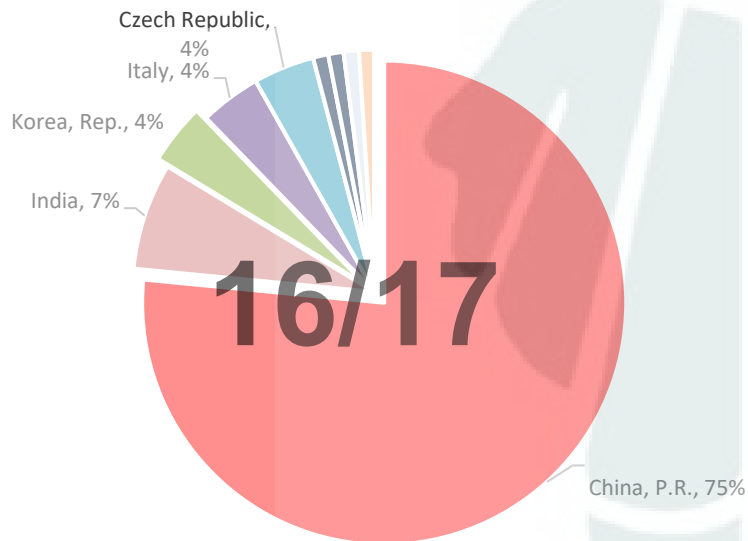


The above graph, shows how often the '12 month high & low' have been achieved for a given month over the past 10 years. It is not a measure of probability.

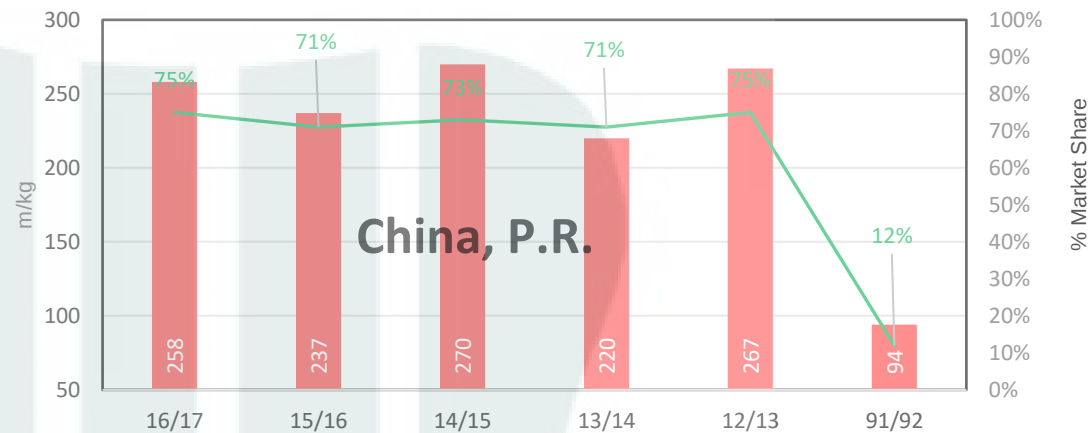




16/17 - Export Snap Shot (346.74 m/kg greasy equivalent)



China, P.R. (Largest Market Share)



91/92 - Export Snap Shot (784.7 m/kg greasy equivalent)

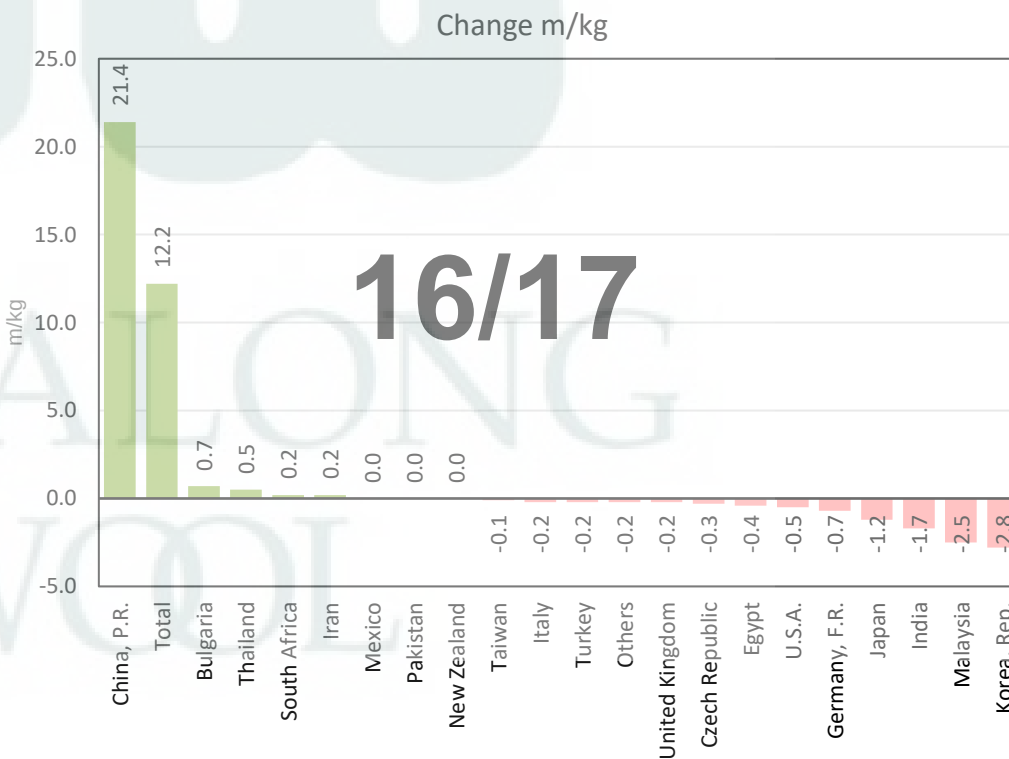
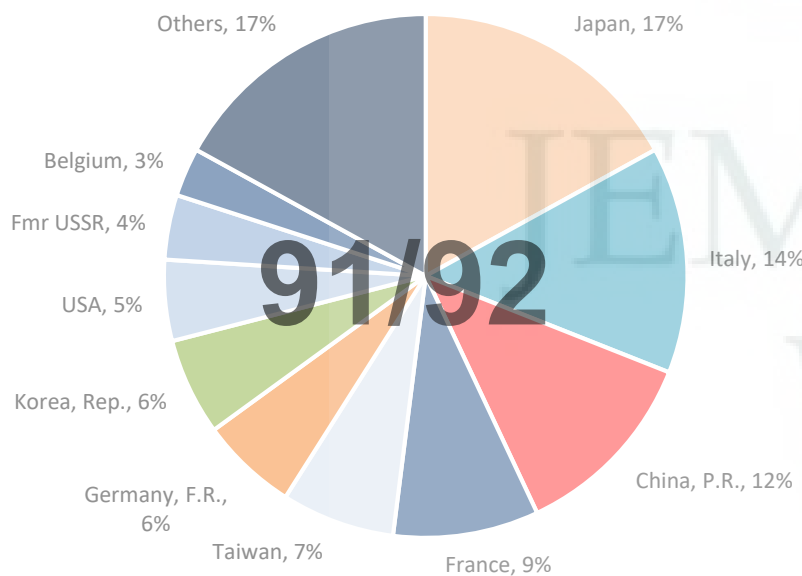




Table 8: Returns pr head for skirted fleece wool.

| Skirted FLC Weight |             | Micron |       |       |       |       |       |       |       |       |       |       |       |       |       |       |      |      |      |
|--------------------|-------------|--------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|------|------|------|
| 9 Kg               |             | 16     | 16.5  | 17    | 17.5  | 18    | 18.5  | 19    | 19.5  | 20    | 21    | 22    | 23    | 24    | 25    | 26    | 28   | 30   | 32   |
| Yield (Sch Dry)    | 25% Current | \$73   | \$69  | \$64  | \$60  | \$56  | \$53  | \$51  | \$50  | \$49  | \$49  | \$49  | \$48  | \$44  | \$38  | \$32  | \$22 | \$16 | \$10 |
|                    | 10yr ave.   | \$41   | \$38  | \$36  | \$35  | \$34  | \$32  | \$30  | \$29  | \$28  | \$27  | \$26  | \$26  | \$24  | \$21  | \$19  | \$15 | \$13 | \$11 |
|                    | 30% Current | \$88   | \$82  | \$77  | \$72  | \$68  | \$63  | \$61  | \$60  | \$59  | \$59  | \$59  | \$58  | \$53  | \$45  | \$39  | \$27 | \$19 | \$12 |
|                    | 10yr ave.   | \$49   | \$46  | \$44  | \$42  | \$41  | \$39  | \$37  | \$35  | \$33  | \$32  | \$32  | \$31  | \$29  | \$25  | \$23  | \$18 | \$15 | \$13 |
|                    | 35% Current | \$102  | \$96  | \$89  | \$84  | \$79  | \$74  | \$71  | \$70  | \$69  | \$69  | \$68  | \$68  | \$62  | \$53  | \$45  | \$31 | \$22 | \$14 |
|                    | 10yr ave.   | \$57   | \$54  | \$51  | \$49  | \$47  | \$45  | \$43  | \$41  | \$39  | \$38  | \$37  | \$36  | \$33  | \$29  | \$26  | \$20 | \$18 | \$15 |
|                    | 40% Current | \$117  | \$110 | \$102 | \$97  | \$90  | \$84  | \$81  | \$80  | \$79  | \$79  | \$78  | \$78  | \$71  | \$60  | \$52  | \$36 | \$25 | \$16 |
|                    | 10yr ave.   | \$66   | \$62  | \$58  | \$56  | \$54  | \$52  | \$49  | \$46  | \$44  | \$43  | \$42  | \$41  | \$38  | \$33  | \$30  | \$23 | \$21 | \$18 |
|                    | 45% Current | \$132  | \$124 | \$115 | \$109 | \$101 | \$95  | \$92  | \$90  | \$89  | \$89  | \$88  | \$87  | \$80  | \$68  | \$58  | \$40 | \$28 | \$18 |
|                    | 10yr ave.   | \$74   | \$69  | \$66  | \$63  | \$61  | \$58  | \$55  | \$52  | \$50  | \$49  | \$48  | \$46  | \$43  | \$38  | \$34  | \$26 | \$23 | \$20 |
|                    | 50% Current | \$146  | \$137 | \$128 | \$121 | \$113 | \$106 | \$102 | \$100 | \$99  | \$98  | \$98  | \$97  | \$89  | \$75  | \$65  | \$45 | \$31 | \$20 |
|                    | 10yr ave.   | \$82   | \$77  | \$73  | \$70  | \$68  | \$64  | \$61  | \$58  | \$56  | \$54  | \$53  | \$51  | \$48  | \$42  | \$38  | \$29 | \$26 | \$22 |
|                    | 55% Current | \$161  | \$151 | \$140 | \$133 | \$124 | \$116 | \$112 | \$110 | \$109 | \$108 | \$108 | \$107 | \$98  | \$83  | \$71  | \$49 | \$34 | \$22 |
|                    | 10yr ave.   | \$90   | \$85  | \$80  | \$77  | \$74  | \$71  | \$67  | \$64  | \$61  | \$59  | \$58  | \$57  | \$53  | \$46  | \$41  | \$32 | \$28 | \$24 |
|                    | 60% Current | \$176  | \$165 | \$153 | \$145 | \$135 | \$127 | \$122 | \$120 | \$118 | \$118 | \$117 | \$116 | \$107 | \$90  | \$78  | \$54 | \$38 | \$24 |
|                    | 10yr ave.   | \$98   | \$92  | \$88  | \$84  | \$81  | \$77  | \$73  | \$70  | \$67  | \$65  | \$63  | \$62  | \$57  | \$50  | \$45  | \$35 | \$31 | \$26 |
|                    | 65% Current | \$190  | \$178 | \$166 | \$157 | \$146 | \$137 | \$132 | \$130 | \$128 | \$128 | \$127 | \$126 | \$115 | \$98  | \$84  | \$58 | \$41 | \$26 |
|                    | 10yr ave.   | \$107  | \$100 | \$95  | \$91  | \$88  | \$84  | \$79  | \$75  | \$72  | \$70  | \$69  | \$67  | \$62  | \$54  | \$49  | \$38 | \$33 | \$28 |
|                    | 70% Current | \$205  | \$192 | \$179 | \$169 | \$158 | \$148 | \$142 | \$140 | \$138 | \$138 | \$137 | \$136 | \$124 | \$105 | \$91  | \$63 | \$44 | \$28 |
|                    | 10yr ave.   | \$115  | \$108 | \$102 | \$98  | \$95  | \$90  | \$85  | \$81  | \$78  | \$76  | \$74  | \$72  | \$67  | \$58  | \$53  | \$41 | \$36 | \$31 |
|                    | 75% Current | \$219  | \$206 | \$191 | \$181 | \$169 | \$158 | \$153 | \$150 | \$148 | \$148 | \$147 | \$145 | \$133 | \$113 | \$97  | \$67 | \$47 | \$30 |
|                    | 10yr ave.   | \$123  | \$115 | \$109 | \$105 | \$101 | \$97  | \$91  | \$87  | \$83  | \$81  | \$79  | \$77  | \$72  | \$63  | \$56  | \$44 | \$39 | \$33 |
|                    | 80% Current | \$234  | \$220 | \$204 | \$193 | \$180 | \$169 | \$163 | \$160 | \$158 | \$157 | \$157 | \$155 | \$142 | \$120 | \$104 | \$72 | \$50 | \$32 |
|                    | 10yr ave.   | \$131  | \$123 | \$117 | \$112 | \$108 | \$103 | \$98  | \$93  | \$89  | \$87  | \$84  | \$82  | \$77  | \$67  | \$60  | \$47 | \$41 | \$35 |
|                    | 85% Current | \$249  | \$233 | \$217 | \$205 | \$191 | \$179 | \$173 | \$170 | \$168 | \$167 | \$166 | \$165 | \$151 | \$128 | \$110 | \$76 | \$53 | \$34 |
|                    | 10yr ave.   | \$139  | \$131 | \$124 | \$119 | \$115 | \$109 | \$104 | \$99  | \$94  | \$92  | \$90  | \$87  | \$81  | \$71  | \$64  | \$50 | \$44 | \$37 |

The above shows estimated returns per head for skirted fleece wool. These figures do not take into account the value of skirtings and oddments and do not take into account discounts that may apply for faults under individual circumstances. These figures are based on a market index of 100% and should be used as a guide only. Returns over \$30 / head for fleece wool are highlighted.



Table 9: Returns pr head for skirted fleece wool.

| Skirted FLC Weight |             | Micron |       |       |       |       |       |       |       |       |       |       |       |       |       |      |      |      |      |
|--------------------|-------------|--------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|------|------|------|------|
| 8 Kg               |             | 16     | 16.5  | 17    | 17.5  | 18    | 18.5  | 19    | 19.5  | 20    | 21    | 22    | 23    | 24    | 25    | 26   | 28   | 30   | 32   |
| Yield (Sch Dry)    | 25% Current | \$65   | \$61  | \$57  | \$54  | \$50  | \$47  | \$45  | \$45  | \$44  | \$44  | \$43  | \$43  | \$39  | \$33  | \$29 | \$20 | \$14 | \$9  |
|                    | 10yr ave.   | \$36   | \$34  | \$32  | \$31  | \$30  | \$29  | \$27  | \$26  | \$25  | \$24  | \$23  | \$23  | \$21  | \$19  | \$17 | \$13 | \$11 | \$10 |
|                    | 30% Current | \$78   | \$73  | \$68  | \$64  | \$60  | \$56  | \$54  | \$53  | \$53  | \$52  | \$52  | \$52  | \$47  | \$40  | \$35 | \$24 | \$17 | \$11 |
|                    | 10yr ave.   | \$44   | \$41  | \$39  | \$37  | \$36  | \$34  | \$33  | \$31  | \$30  | \$29  | \$28  | \$27  | \$26  | \$22  | \$20 | \$16 | \$14 | \$12 |
|                    | 35% Current | \$91   | \$85  | \$79  | \$75  | \$70  | \$66  | \$63  | \$62  | \$61  | \$61  | \$61  | \$60  | \$55  | \$47  | \$40 | \$28 | \$19 | \$12 |
|                    | 10yr ave.   | \$51   | \$48  | \$45  | \$44  | \$42  | \$40  | \$38  | \$36  | \$35  | \$34  | \$33  | \$32  | \$30  | \$26  | \$23 | \$18 | \$16 | \$14 |
|                    | 40% Current | \$104  | \$98  | \$91  | \$86  | \$80  | \$75  | \$72  | \$71  | \$70  | \$70  | \$70  | \$69  | \$63  | \$53  | \$46 | \$32 | \$22 | \$14 |
|                    | 10yr ave.   | \$58   | \$55  | \$52  | \$50  | \$48  | \$46  | \$43  | \$41  | \$40  | \$38  | \$38  | \$37  | \$34  | \$30  | \$27 | \$21 | \$18 | \$16 |
|                    | 45% Current | \$117  | \$110 | \$102 | \$97  | \$90  | \$84  | \$81  | \$80  | \$79  | \$79  | \$78  | \$78  | \$71  | \$60  | \$52 | \$36 | \$25 | \$16 |
|                    | 10yr ave.   | \$66   | \$62  | \$58  | \$56  | \$54  | \$52  | \$49  | \$46  | \$44  | \$43  | \$42  | \$41  | \$38  | \$33  | \$30 | \$23 | \$21 | \$18 |
|                    | 50% Current | \$130  | \$122 | \$113 | \$107 | \$100 | \$94  | \$90  | \$89  | \$88  | \$87  | \$87  | \$86  | \$79  | \$67  | \$58 | \$40 | \$28 | \$18 |
|                    | 10yr ave.   | \$73   | \$68  | \$65  | \$62  | \$60  | \$57  | \$54  | \$52  | \$49  | \$48  | \$47  | \$46  | \$43  | \$37  | \$33 | \$26 | \$23 | \$19 |
|                    | 55% Current | \$143  | \$134 | \$125 | \$118 | \$110 | \$103 | \$99  | \$98  | \$96  | \$96  | \$96  | \$95  | \$87  | \$73  | \$63 | \$44 | \$31 | \$19 |
|                    | 10yr ave.   | \$80   | \$75  | \$71  | \$69  | \$66  | \$63  | \$60  | \$57  | \$54  | \$53  | \$52  | \$50  | \$47  | \$41  | \$37 | \$29 | \$25 | \$21 |
|                    | 60% Current | \$156  | \$146 | \$136 | \$129 | \$120 | \$113 | \$109 | \$107 | \$105 | \$105 | \$104 | \$103 | \$95  | \$80  | \$69 | \$48 | \$33 | \$21 |
|                    | 10yr ave.   | \$87   | \$82  | \$78  | \$75  | \$72  | \$69  | \$65  | \$62  | \$59  | \$58  | \$56  | \$55  | \$51  | \$44  | \$40 | \$31 | \$27 | \$23 |
|                    | 65% Current | \$169  | \$159 | \$147 | \$139 | \$130 | \$122 | \$118 | \$116 | \$114 | \$114 | \$113 | \$112 | \$103 | \$87  | \$75 | \$52 | \$36 | \$23 |
|                    | 10yr ave.   | \$95   | \$89  | \$84  | \$81  | \$78  | \$74  | \$70  | \$67  | \$64  | \$63  | \$61  | \$59  | \$55  | \$48  | \$43 | \$34 | \$30 | \$25 |
|                    | 70% Current | \$182  | \$171 | \$159 | \$150 | \$140 | \$131 | \$127 | \$125 | \$123 | \$122 | \$122 | \$121 | \$110 | \$93  | \$81 | \$56 | \$39 | \$25 |
|                    | 10yr ave.   | \$102  | \$96  | \$91  | \$87  | \$84  | \$80  | \$76  | \$72  | \$69  | \$67  | \$66  | \$64  | \$60  | \$52  | \$47 | \$36 | \$32 | \$27 |
|                    | 75% Current | \$195  | \$183 | \$170 | \$161 | \$150 | \$141 | \$136 | \$134 | \$132 | \$131 | \$130 | \$129 | \$118 | \$100 | \$86 | \$60 | \$42 | \$26 |
|                    | 10yr ave.   | \$109  | \$103 | \$97  | \$94  | \$90  | \$86  | \$81  | \$77  | \$74  | \$72  | \$70  | \$69  | \$64  | \$56  | \$50 | \$39 | \$34 | \$29 |
|                    | 80% Current | \$208  | \$195 | \$181 | \$172 | \$160 | \$150 | \$145 | \$143 | \$140 | \$140 | \$139 | \$138 | \$126 | \$107 | \$92 | \$64 | \$44 | \$28 |
|                    | 10yr ave.   | \$117  | \$110 | \$104 | \$100 | \$96  | \$92  | \$87  | \$83  | \$79  | \$77  | \$75  | \$73  | \$68  | \$59  | \$53 | \$42 | \$37 | \$31 |
|                    | 85% Current | \$221  | \$207 | \$193 | \$182 | \$170 | \$159 | \$154 | \$151 | \$149 | \$149 | \$148 | \$147 | \$134 | \$113 | \$98 | \$68 | \$47 | \$30 |
|                    | 10yr ave.   | \$124  | \$116 | \$110 | \$106 | \$102 | \$97  | \$92  | \$88  | \$84  | \$82  | \$80  | \$78  | \$72  | \$63  | \$57 | \$44 | \$39 | \$33 |

The above shows estimated returns per head for skirted fleece wool. These figures do not take into account the value of skirtings and oddments and do not take into account discounts that may apply for faults under individual circumstances. These figures are based on a market index of 100% and should be used as a guide only. Returns over \$30 / head for fleece wool are highlighted.



Table 10: Returns pr head for skirted fleece wool.

| Skirted FLC Weight |             | Micron |       |       |       |       |       |       |       |       |       |       |       |       |      |      |      |      |      |
|--------------------|-------------|--------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|------|------|------|------|------|
| 7 Kg               |             | 16     | 16.5  | 17    | 17.5  | 18    | 18.5  | 19    | 19.5  | 20    | 21    | 22    | 23    | 24    | 25   | 26   | 28   | 30   | 32   |
| Yield (Sch Dry)    | 25% Current | \$57   | \$53  | \$50  | \$47  | \$44  | \$41  | \$40  | \$39  | \$38  | \$38  | \$38  | \$38  | \$35  | \$29 | \$25 | \$17 | \$12 | \$8  |
|                    | 10yr ave.   | \$32   | \$30  | \$28  | \$27  | \$26  | \$25  | \$24  | \$23  | \$22  | \$21  | \$21  | \$20  | \$19  | \$16 | \$15 | \$11 | \$10 | \$9  |
|                    | 30% Current | \$68   | \$64  | \$60  | \$56  | \$53  | \$49  | \$47  | \$47  | \$46  | \$46  | \$46  | \$45  | \$41  | \$35 | \$30 | \$21 | \$15 | \$9  |
|                    | 10yr ave.   | \$38   | \$36  | \$34  | \$33  | \$32  | \$30  | \$28  | \$27  | \$26  | \$25  | \$25  | \$24  | \$22  | \$19 | \$18 | \$14 | \$12 | \$10 |
|                    | 35% Current | \$80   | \$75  | \$69  | \$66  | \$61  | \$57  | \$55  | \$55  | \$54  | \$54  | \$53  | \$53  | \$48  | \$41 | \$35 | \$24 | \$17 | \$11 |
|                    | 10yr ave.   | \$45   | \$42  | \$40  | \$38  | \$37  | \$35  | \$33  | \$32  | \$30  | \$29  | \$29  | \$28  | \$26  | \$23 | \$20 | \$16 | \$14 | \$12 |
|                    | 40% Current | \$91   | \$85  | \$79  | \$75  | \$70  | \$66  | \$63  | \$62  | \$61  | \$61  | \$61  | \$60  | \$55  | \$47 | \$40 | \$28 | \$19 | \$12 |
|                    | 10yr ave.   | \$51   | \$48  | \$45  | \$44  | \$42  | \$40  | \$38  | \$36  | \$35  | \$34  | \$33  | \$32  | \$30  | \$26 | \$23 | \$18 | \$16 | \$14 |
|                    | 45% Current | \$102  | \$96  | \$89  | \$84  | \$79  | \$74  | \$71  | \$70  | \$69  | \$69  | \$68  | \$68  | \$62  | \$53 | \$45 | \$31 | \$22 | \$14 |
|                    | 10yr ave.   | \$57   | \$54  | \$51  | \$49  | \$47  | \$45  | \$43  | \$41  | \$39  | \$38  | \$37  | \$36  | \$33  | \$29 | \$26 | \$20 | \$18 | \$15 |
|                    | 50% Current | \$114  | \$107 | \$99  | \$94  | \$88  | \$82  | \$79  | \$78  | \$77  | \$77  | \$76  | \$75  | \$69  | \$58 | \$50 | \$35 | \$24 | \$15 |
|                    | 10yr ave.   | \$64   | \$60  | \$57  | \$55  | \$53  | \$50  | \$47  | \$45  | \$43  | \$42  | \$41  | \$40  | \$37  | \$32 | \$29 | \$23 | \$20 | \$17 |
|                    | 55% Current | \$125  | \$117 | \$109 | \$103 | \$96  | \$90  | \$87  | \$86  | \$84  | \$84  | \$84  | \$83  | \$76  | \$64 | \$55 | \$38 | \$27 | \$17 |
|                    | 10yr ave.   | \$70   | \$66  | \$62  | \$60  | \$58  | \$55  | \$52  | \$50  | \$48  | \$46  | \$45  | \$44  | \$41  | \$36 | \$32 | \$25 | \$22 | \$19 |
|                    | 60% Current | \$137  | \$128 | \$119 | \$113 | \$105 | \$98  | \$95  | \$94  | \$92  | \$92  | \$91  | \$91  | \$83  | \$70 | \$60 | \$42 | \$29 | \$18 |
|                    | 10yr ave.   | \$77   | \$72  | \$68  | \$66  | \$63  | \$60  | \$57  | \$54  | \$52  | \$50  | \$49  | \$48  | \$45  | \$39 | \$35 | \$27 | \$24 | \$20 |
|                    | 65% Current | \$148  | \$139 | \$129 | \$122 | \$114 | \$107 | \$103 | \$101 | \$100 | \$99  | \$99  | \$98  | \$90  | \$76 | \$65 | \$45 | \$32 | \$20 |
|                    | 10yr ave.   | \$83   | \$78  | \$74  | \$71  | \$68  | \$65  | \$62  | \$59  | \$56  | \$55  | \$53  | \$52  | \$48  | \$42 | \$38 | \$30 | \$26 | \$22 |
|                    | 70% Current | \$159  | \$149 | \$139 | \$131 | \$123 | \$115 | \$111 | \$109 | \$107 | \$107 | \$107 | \$106 | \$97  | \$82 | \$70 | \$49 | \$34 | \$22 |
|                    | 10yr ave.   | \$89   | \$84  | \$79  | \$77  | \$74  | \$70  | \$66  | \$63  | \$61  | \$59  | \$57  | \$56  | \$52  | \$45 | \$41 | \$32 | \$28 | \$24 |
|                    | 75% Current | \$171  | \$160 | \$149 | \$141 | \$131 | \$123 | \$119 | \$117 | \$115 | \$115 | \$114 | \$113 | \$104 | \$88 | \$75 | \$52 | \$36 | \$23 |
|                    | 10yr ave.   | \$96   | \$90  | \$85  | \$82  | \$79  | \$75  | \$71  | \$68  | \$65  | \$63  | \$62  | \$60  | \$56  | \$49 | \$44 | \$34 | \$30 | \$26 |
|                    | 80% Current | \$182  | \$171 | \$159 | \$150 | \$140 | \$131 | \$127 | \$125 | \$123 | \$122 | \$122 | \$121 | \$110 | \$93 | \$81 | \$56 | \$39 | \$25 |
|                    | 10yr ave.   | \$102  | \$96  | \$91  | \$87  | \$84  | \$80  | \$76  | \$72  | \$69  | \$67  | \$66  | \$64  | \$60  | \$52 | \$47 | \$36 | \$32 | \$27 |
|                    | 85% Current | \$193  | \$181 | \$169 | \$160 | \$149 | \$140 | \$135 | \$133 | \$130 | \$130 | \$129 | \$128 | \$117 | \$99 | \$86 | \$59 | \$41 | \$26 |
|                    | 10yr ave.   | \$108  | \$102 | \$96  | \$93  | \$89  | \$85  | \$81  | \$77  | \$73  | \$72  | \$70  | \$68  | \$63  | \$55 | \$50 | \$39 | \$34 | \$29 |

The above shows estimated returns per head for skirted fleece wool. These figures do not take into account the value of skirtings and oddments and do not take into account discounts that may apply for faults under individual circumstances. These figures are based on a market index of 100% and should be used as a guide only. Returns over \$30 / head for fleece wool are highlighted.



Table 11: Returns pr head for skirted fleece wool.

| Skirted FLC Weight |             | Micron |       |       |       |       |       |       |       |       |       |       |       |       |      |      |      |      |      |
|--------------------|-------------|--------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|------|------|------|------|------|
| 6 Kg               |             | 16     | 16.5  | 17    | 17.5  | 18    | 18.5  | 19    | 19.5  | 20    | 21    | 22    | 23    | 24    | 25   | 26   | 28   | 30   | 32   |
| Yield (Sch Dry)    | 25% Current | \$49   | \$46  | \$43  | \$40  | \$38  | \$35  | \$34  | \$33  | \$33  | \$33  | \$33  | \$32  | \$30  | \$25 | \$22 | \$15 | \$10 | \$7  |
|                    | 10yr ave.   | \$27   | \$26  | \$24  | \$23  | \$23  | \$21  | \$20  | \$19  | \$19  | \$18  | \$18  | \$17  | \$16  | \$14 | \$13 | \$10 | \$9  | \$7  |
|                    | 30% Current | \$59   | \$55  | \$51  | \$48  | \$45  | \$42  | \$41  | \$40  | \$39  | \$39  | \$39  | \$39  | \$36  | \$30 | \$26 | \$18 | \$13 | \$8  |
|                    | 10yr ave.   | \$33   | \$31  | \$29  | \$28  | \$27  | \$26  | \$24  | \$23  | \$22  | \$22  | \$21  | \$21  | \$19  | \$17 | \$15 | \$12 | \$10 | \$9  |
|                    | 35% Current | \$68   | \$64  | \$60  | \$56  | \$53  | \$49  | \$47  | \$47  | \$46  | \$46  | \$46  | \$45  | \$41  | \$35 | \$30 | \$21 | \$15 | \$9  |
|                    | 10yr ave.   | \$38   | \$36  | \$34  | \$33  | \$32  | \$30  | \$28  | \$27  | \$26  | \$25  | \$25  | \$24  | \$22  | \$19 | \$18 | \$14 | \$12 | \$10 |
|                    | 40% Current | \$78   | \$73  | \$68  | \$64  | \$60  | \$56  | \$54  | \$53  | \$53  | \$52  | \$52  | \$52  | \$47  | \$40 | \$35 | \$24 | \$17 | \$11 |
|                    | 10yr ave.   | \$44   | \$41  | \$39  | \$37  | \$36  | \$34  | \$33  | \$31  | \$30  | \$29  | \$28  | \$27  | \$26  | \$22 | \$20 | \$16 | \$14 | \$12 |
|                    | 45% Current | \$88   | \$82  | \$77  | \$72  | \$68  | \$63  | \$61  | \$60  | \$59  | \$59  | \$59  | \$58  | \$53  | \$45 | \$39 | \$27 | \$19 | \$12 |
|                    | 10yr ave.   | \$49   | \$46  | \$44  | \$42  | \$41  | \$39  | \$37  | \$35  | \$33  | \$32  | \$32  | \$31  | \$29  | \$25 | \$23 | \$18 | \$15 | \$13 |
|                    | 50% Current | \$98   | \$92  | \$85  | \$80  | \$75  | \$70  | \$68  | \$67  | \$66  | \$66  | \$65  | \$65  | \$59  | \$50 | \$43 | \$30 | \$21 | \$13 |
|                    | 10yr ave.   | \$55   | \$51  | \$49  | \$47  | \$45  | \$43  | \$41  | \$39  | \$37  | \$36  | \$35  | \$34  | \$32  | \$28 | \$25 | \$19 | \$17 | \$15 |
|                    | 55% Current | \$107  | \$101 | \$94  | \$89  | \$83  | \$77  | \$75  | \$73  | \$72  | \$72  | \$72  | \$71  | \$65  | \$55 | \$47 | \$33 | \$23 | \$14 |
|                    | 10yr ave.   | \$60   | \$56  | \$53  | \$52  | \$50  | \$47  | \$45  | \$43  | \$41  | \$40  | \$39  | \$38  | \$35  | \$31 | \$28 | \$21 | \$19 | \$16 |
|                    | 60% Current | \$117  | \$110 | \$102 | \$97  | \$90  | \$84  | \$81  | \$80  | \$79  | \$79  | \$78  | \$78  | \$71  | \$60 | \$52 | \$36 | \$25 | \$16 |
|                    | 10yr ave.   | \$66   | \$62  | \$58  | \$56  | \$54  | \$52  | \$49  | \$46  | \$44  | \$43  | \$42  | \$41  | \$38  | \$33 | \$30 | \$23 | \$21 | \$18 |
|                    | 65% Current | \$127  | \$119 | \$111 | \$105 | \$98  | \$91  | \$88  | \$87  | \$86  | \$85  | \$85  | \$84  | \$77  | \$65 | \$56 | \$39 | \$27 | \$17 |
|                    | 10yr ave.   | \$71   | \$67  | \$63  | \$61  | \$59  | \$56  | \$53  | \$50  | \$48  | \$47  | \$46  | \$45  | \$41  | \$36 | \$33 | \$25 | \$22 | \$19 |
|                    | 70% Current | \$137  | \$128 | \$119 | \$113 | \$105 | \$98  | \$95  | \$94  | \$92  | \$92  | \$91  | \$91  | \$83  | \$70 | \$60 | \$42 | \$29 | \$18 |
|                    | 10yr ave.   | \$77   | \$72  | \$68  | \$66  | \$63  | \$60  | \$57  | \$54  | \$52  | \$50  | \$49  | \$48  | \$45  | \$39 | \$35 | \$27 | \$24 | \$20 |
|                    | 75% Current | \$146  | \$137 | \$128 | \$121 | \$113 | \$106 | \$102 | \$100 | \$99  | \$98  | \$98  | \$97  | \$89  | \$75 | \$65 | \$45 | \$31 | \$20 |
|                    | 10yr ave.   | \$82   | \$77  | \$73  | \$70  | \$68  | \$64  | \$61  | \$58  | \$56  | \$54  | \$53  | \$51  | \$48  | \$42 | \$38 | \$29 | \$26 | \$22 |
|                    | 80% Current | \$156  | \$146 | \$136 | \$129 | \$120 | \$113 | \$109 | \$107 | \$105 | \$105 | \$104 | \$103 | \$95  | \$80 | \$69 | \$48 | \$33 | \$21 |
|                    | 10yr ave.   | \$87   | \$82  | \$78  | \$75  | \$72  | \$69  | \$65  | \$62  | \$59  | \$58  | \$56  | \$55  | \$51  | \$44 | \$40 | \$31 | \$27 | \$23 |
|                    | 85% Current | \$166  | \$156 | \$145 | \$137 | \$128 | \$120 | \$115 | \$114 | \$112 | \$111 | \$111 | \$110 | \$101 | \$85 | \$73 | \$51 | \$35 | \$22 |
|                    | 10yr ave.   | \$93   | \$87  | \$83  | \$80  | \$77  | \$73  | \$69  | \$66  | \$63  | \$61  | \$60  | \$58  | \$54  | \$47 | \$43 | \$33 | \$29 | \$25 |

The above shows estimated returns per head for skirted fleece wool. These figures do not take into account the value of skirtings and oddments and do not take into account discounts that may apply for faults under individual circumstances. These figures are based on a market index of 100% and should be used as a guide only. Returns over \$30 / head for fleece wool are highlighted.



Table 12: Returns pr head for skirted fleece wool.

| Skirted FLC Weight |             | Micron |       |       |       |       |       |      |      |      |      |      |      |      |      |      |      |      |      |
|--------------------|-------------|--------|-------|-------|-------|-------|-------|------|------|------|------|------|------|------|------|------|------|------|------|
| 5 Kg               |             | 16     | 16.5  | 17    | 17.5  | 18    | 18.5  | 19   | 19.5 | 20   | 21   | 22   | 23   | 24   | 25   | 26   | 28   | 30   | 32   |
| Yield (Sch Dry)    | 25% Current | \$41   | \$38  | \$35  | \$34  | \$31  | \$29  | \$28 | \$28 | \$27 | \$27 | \$27 | \$27 | \$25 | \$21 | \$18 | \$12 | \$9  | \$5  |
|                    | 10yr ave.   | \$23   | \$21  | \$20  | \$20  | \$19  | \$18  | \$17 | \$16 | \$15 | \$15 | \$15 | \$14 | \$13 | \$12 | \$10 | \$8  | \$7  | \$6  |
|                    | 30% Current | \$49   | \$46  | \$43  | \$40  | \$38  | \$35  | \$34 | \$33 | \$33 | \$33 | \$33 | \$32 | \$30 | \$25 | \$22 | \$15 | \$10 | \$7  |
|                    | 10yr ave.   | \$27   | \$26  | \$24  | \$23  | \$23  | \$21  | \$20 | \$19 | \$19 | \$18 | \$18 | \$17 | \$16 | \$14 | \$13 | \$10 | \$9  | \$7  |
|                    | 35% Current | \$57   | \$53  | \$50  | \$47  | \$44  | \$41  | \$40 | \$39 | \$38 | \$38 | \$38 | \$38 | \$35 | \$29 | \$25 | \$17 | \$12 | \$8  |
|                    | 10yr ave.   | \$32   | \$30  | \$28  | \$27  | \$26  | \$25  | \$24 | \$23 | \$22 | \$21 | \$21 | \$20 | \$19 | \$16 | \$15 | \$11 | \$10 | \$9  |
|                    | 40% Current | \$65   | \$61  | \$57  | \$54  | \$50  | \$47  | \$45 | \$45 | \$44 | \$44 | \$43 | \$43 | \$39 | \$33 | \$29 | \$20 | \$14 | \$9  |
|                    | 10yr ave.   | \$36   | \$34  | \$32  | \$31  | \$30  | \$29  | \$27 | \$26 | \$25 | \$24 | \$23 | \$23 | \$21 | \$19 | \$17 | \$13 | \$11 | \$10 |
|                    | 45% Current | \$73   | \$69  | \$64  | \$60  | \$56  | \$53  | \$51 | \$50 | \$49 | \$49 | \$49 | \$48 | \$44 | \$38 | \$32 | \$22 | \$16 | \$10 |
|                    | 10yr ave.   | \$41   | \$38  | \$36  | \$35  | \$34  | \$32  | \$30 | \$29 | \$28 | \$27 | \$26 | \$26 | \$24 | \$21 | \$19 | \$15 | \$13 | \$11 |
|                    | 50% Current | \$81   | \$76  | \$71  | \$67  | \$63  | \$59  | \$57 | \$56 | \$55 | \$55 | \$54 | \$54 | \$49 | \$42 | \$36 | \$25 | \$17 | \$11 |
|                    | 10yr ave.   | \$46   | \$43  | \$41  | \$39  | \$38  | \$36  | \$34 | \$32 | \$31 | \$30 | \$29 | \$29 | \$27 | \$23 | \$21 | \$16 | \$14 | \$12 |
|                    | 55% Current | \$89   | \$84  | \$78  | \$74  | \$69  | \$64  | \$62 | \$61 | \$60 | \$60 | \$60 | \$59 | \$54 | \$46 | \$40 | \$27 | \$19 | \$12 |
|                    | 10yr ave.   | \$50   | \$47  | \$45  | \$43  | \$41  | \$39  | \$37 | \$35 | \$34 | \$33 | \$32 | \$31 | \$29 | \$25 | \$23 | \$18 | \$16 | \$13 |
|                    | 60% Current | \$98   | \$92  | \$85  | \$80  | \$75  | \$70  | \$68 | \$67 | \$66 | \$66 | \$65 | \$65 | \$59 | \$50 | \$43 | \$30 | \$21 | \$13 |
|                    | 10yr ave.   | \$55   | \$51  | \$49  | \$47  | \$45  | \$43  | \$41 | \$39 | \$37 | \$36 | \$35 | \$34 | \$32 | \$28 | \$25 | \$19 | \$17 | \$15 |
|                    | 65% Current | \$106  | \$99  | \$92  | \$87  | \$81  | \$76  | \$73 | \$72 | \$71 | \$71 | \$71 | \$70 | \$64 | \$54 | \$47 | \$32 | \$23 | \$14 |
|                    | 10yr ave.   | \$59   | \$56  | \$53  | \$51  | \$49  | \$47  | \$44 | \$42 | \$40 | \$39 | \$38 | \$37 | \$35 | \$30 | \$27 | \$21 | \$19 | \$16 |
|                    | 70% Current | \$114  | \$107 | \$99  | \$94  | \$88  | \$82  | \$79 | \$78 | \$77 | \$77 | \$76 | \$75 | \$69 | \$58 | \$50 | \$35 | \$24 | \$15 |
|                    | 10yr ave.   | \$64   | \$60  | \$57  | \$55  | \$53  | \$50  | \$47 | \$45 | \$43 | \$42 | \$41 | \$40 | \$37 | \$32 | \$29 | \$23 | \$20 | \$17 |
|                    | 75% Current | \$122  | \$114 | \$106 | \$101 | \$94  | \$88  | \$85 | \$84 | \$82 | \$82 | \$82 | \$81 | \$74 | \$63 | \$54 | \$37 | \$26 | \$16 |
|                    | 10yr ave.   | \$68   | \$64  | \$61  | \$59  | \$56  | \$54  | \$51 | \$48 | \$46 | \$45 | \$44 | \$43 | \$40 | \$35 | \$31 | \$24 | \$21 | \$18 |
|                    | 80% Current | \$130  | \$122 | \$113 | \$107 | \$100 | \$94  | \$90 | \$89 | \$88 | \$87 | \$87 | \$86 | \$79 | \$67 | \$58 | \$40 | \$28 | \$18 |
|                    | 10yr ave.   | \$73   | \$68  | \$65  | \$62  | \$60  | \$57  | \$54 | \$52 | \$49 | \$48 | \$47 | \$46 | \$43 | \$37 | \$33 | \$26 | \$23 | \$19 |
|                    | 85% Current | \$138  | \$130 | \$120 | \$114 | \$106 | \$100 | \$96 | \$95 | \$93 | \$93 | \$92 | \$92 | \$84 | \$71 | \$61 | \$42 | \$30 | \$19 |
|                    | 10yr ave.   | \$77   | \$73  | \$69  | \$66  | \$64  | \$61  | \$58 | \$55 | \$52 | \$51 | \$50 | \$49 | \$45 | \$39 | \$35 | \$28 | \$24 | \$21 |

The above shows estimated returns per head for skirted fleece wool. These figures do not take into account the value of skirtings and oddments and do not take into account discounts that may apply for faults under individual circumstances. These figures are based on a market index of 100% and should be used as a guide only. Returns over \$30 / head for fleece wool are highlighted.



Table 13: Returns pr head for skirted fleece wool.

| Skirted FLC Weight |             | Micron |       |      |      |      |      |      |      |      |      |      |      |      |      |      |      |      |      |
|--------------------|-------------|--------|-------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|
| 4 Kg               |             | 16     | 16.5  | 17   | 17.5 | 18   | 18.5 | 19   | 19.5 | 20   | 21   | 22   | 23   | 24   | 25   | 26   | 28   | 30   | 32   |
| Yield (Sch Dry)    | 25% Current | \$33   | \$31  | \$28 | \$27 | \$25 | \$23 | \$23 | \$22 | \$22 | \$22 | \$22 | \$22 | \$20 | \$17 | \$14 | \$10 | \$7  | \$4  |
|                    | 10yr ave.   | \$18   | \$17  | \$16 | \$16 | \$15 | \$14 | \$14 | \$13 | \$12 | \$12 | \$12 | \$11 | \$11 | \$9  | \$8  | \$6  | \$6  | \$5  |
|                    | 30% Current | \$39   | \$37  | \$34 | \$32 | \$30 | \$28 | \$27 | \$27 | \$26 | \$26 | \$26 | \$26 | \$24 | \$20 | \$17 | \$12 | \$8  | \$5  |
|                    | 10yr ave.   | \$22   | \$21  | \$19 | \$19 | \$18 | \$17 | \$16 | \$15 | \$15 | \$14 | \$14 | \$14 | \$13 | \$11 | \$10 | \$8  | \$7  | \$6  |
|                    | 35% Current | \$46   | \$43  | \$40 | \$38 | \$35 | \$33 | \$32 | \$31 | \$31 | \$31 | \$30 | \$30 | \$28 | \$23 | \$20 | \$14 | \$10 | \$6  |
|                    | 10yr ave.   | \$26   | \$24  | \$23 | \$22 | \$21 | \$20 | \$19 | \$18 | \$17 | \$17 | \$16 | \$16 | \$15 | \$13 | \$12 | \$9  | \$8  | \$7  |
|                    | 40% Current | \$52   | \$49  | \$45 | \$43 | \$40 | \$38 | \$36 | \$36 | \$35 | \$35 | \$35 | \$34 | \$32 | \$27 | \$23 | \$16 | \$11 | \$7  |
|                    | 10yr ave.   | \$29   | \$27  | \$26 | \$25 | \$24 | \$23 | \$22 | \$21 | \$20 | \$19 | \$19 | \$18 | \$17 | \$15 | \$13 | \$10 | \$9  | \$8  |
|                    | 45% Current | \$59   | \$55  | \$51 | \$48 | \$45 | \$42 | \$41 | \$40 | \$39 | \$39 | \$39 | \$39 | \$36 | \$30 | \$26 | \$18 | \$13 | \$8  |
|                    | 10yr ave.   | \$33   | \$31  | \$29 | \$28 | \$27 | \$26 | \$24 | \$23 | \$22 | \$22 | \$21 | \$21 | \$19 | \$17 | \$15 | \$12 | \$10 | \$9  |
|                    | 50% Current | \$65   | \$61  | \$57 | \$54 | \$50 | \$47 | \$45 | \$45 | \$44 | \$44 | \$43 | \$43 | \$39 | \$33 | \$29 | \$20 | \$14 | \$9  |
|                    | 10yr ave.   | \$36   | \$34  | \$32 | \$31 | \$30 | \$29 | \$27 | \$26 | \$25 | \$24 | \$23 | \$23 | \$21 | \$19 | \$17 | \$13 | \$11 | \$10 |
|                    | 55% Current | \$72   | \$67  | \$62 | \$59 | \$55 | \$52 | \$50 | \$49 | \$48 | \$48 | \$48 | \$47 | \$43 | \$37 | \$32 | \$22 | \$15 | \$10 |
|                    | 10yr ave.   | \$40   | \$38  | \$36 | \$34 | \$33 | \$31 | \$30 | \$28 | \$27 | \$26 | \$26 | \$25 | \$23 | \$20 | \$18 | \$14 | \$13 | \$11 |
|                    | 60% Current | \$78   | \$73  | \$68 | \$64 | \$60 | \$56 | \$54 | \$53 | \$53 | \$52 | \$52 | \$52 | \$47 | \$40 | \$35 | \$24 | \$17 | \$11 |
|                    | 10yr ave.   | \$44   | \$41  | \$39 | \$37 | \$36 | \$34 | \$33 | \$31 | \$30 | \$29 | \$28 | \$27 | \$26 | \$22 | \$20 | \$16 | \$14 | \$12 |
|                    | 65% Current | \$85   | \$79  | \$74 | \$70 | \$65 | \$61 | \$59 | \$58 | \$57 | \$57 | \$57 | \$56 | \$51 | \$43 | \$37 | \$26 | \$18 | \$11 |
|                    | 10yr ave.   | \$47   | \$44  | \$42 | \$41 | \$39 | \$37 | \$35 | \$34 | \$32 | \$31 | \$30 | \$30 | \$28 | \$24 | \$22 | \$17 | \$15 | \$13 |
|                    | 70% Current | \$91   | \$85  | \$79 | \$75 | \$70 | \$66 | \$63 | \$62 | \$61 | \$61 | \$61 | \$60 | \$55 | \$47 | \$40 | \$28 | \$19 | \$12 |
|                    | 10yr ave.   | \$51   | \$48  | \$45 | \$44 | \$42 | \$40 | \$38 | \$36 | \$35 | \$34 | \$33 | \$32 | \$30 | \$26 | \$23 | \$18 | \$16 | \$14 |
|                    | 75% Current | \$98   | \$92  | \$85 | \$80 | \$75 | \$70 | \$68 | \$67 | \$66 | \$66 | \$65 | \$65 | \$59 | \$50 | \$43 | \$30 | \$21 | \$13 |
|                    | 10yr ave.   | \$55   | \$51  | \$49 | \$47 | \$45 | \$43 | \$41 | \$39 | \$37 | \$36 | \$35 | \$34 | \$32 | \$28 | \$25 | \$19 | \$17 | \$15 |
|                    | 80% Current | \$104  | \$98  | \$91 | \$86 | \$80 | \$75 | \$72 | \$71 | \$70 | \$70 | \$70 | \$69 | \$63 | \$53 | \$46 | \$32 | \$22 | \$14 |
|                    | 10yr ave.   | \$58   | \$55  | \$52 | \$50 | \$48 | \$46 | \$43 | \$41 | \$40 | \$38 | \$38 | \$37 | \$34 | \$30 | \$27 | \$21 | \$18 | \$16 |
|                    | 85% Current | \$111  | \$104 | \$96 | \$91 | \$85 | \$80 | \$77 | \$76 | \$75 | \$74 | \$74 | \$73 | \$67 | \$57 | \$49 | \$34 | \$24 | \$15 |
|                    | 10yr ave.   | \$62   | \$58  | \$55 | \$53 | \$51 | \$49 | \$46 | \$44 | \$42 | \$41 | \$40 | \$39 | \$36 | \$31 | \$28 | \$22 | \$19 | \$17 |

The above shows estimated returns per head for skirted fleece wool. These figures do not take into account the value of skirtings and oddments and do not take into account discounts that may apply for faults under individual circumstances. These figures are based on a market index of 100% and should be used as a guide only. Returns over \$30 / head for fleece wool are highlighted.



Table 14: Returns pr head for skirted fleece wool.

| Skirted FLC Weight |             | Micron |      |      |      |      |      |      |      |      |      |      |      |      |      |      |      |      |      |
|--------------------|-------------|--------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|
| 3 Kg               |             | 16     | 16.5 | 17   | 17.5 | 18   | 18.5 | 19   | 19.5 | 20   | 21   | 22   | 23   | 24   | 25   | 26   | 28   | 30   | 32   |
| Yield (Sch Dry)    | 25% Current | \$24   | \$23 | \$21 | \$20 | \$19 | \$18 | \$17 | \$17 | \$16 | \$16 | \$16 | \$16 | \$15 | \$13 | \$11 | \$7  | \$5  | \$3  |
|                    | 10yr ave.   | \$14   | \$13 | \$12 | \$12 | \$11 | \$11 | \$10 | \$10 | \$9  | \$9  | \$9  | \$9  | \$8  | \$7  | \$6  | \$5  | \$4  | \$4  |
|                    | 30% Current | \$29   | \$27 | \$26 | \$24 | \$23 | \$21 | \$20 | \$20 | \$20 | \$20 | \$20 | \$19 | \$18 | \$15 | \$13 | \$9  | \$6  | \$4  |
|                    | 10yr ave.   | \$16   | \$15 | \$15 | \$14 | \$14 | \$13 | \$12 | \$12 | \$11 | \$11 | \$11 | \$10 | \$10 | \$8  | \$8  | \$6  | \$5  | \$4  |
|                    | 35% Current | \$34   | \$32 | \$30 | \$28 | \$26 | \$25 | \$24 | \$23 | \$23 | \$23 | \$23 | \$23 | \$21 | \$18 | \$15 | \$10 | \$7  | \$5  |
|                    | 10yr ave.   | \$19   | \$18 | \$17 | \$16 | \$16 | \$15 | \$14 | \$14 | \$13 | \$13 | \$12 | \$12 | \$11 | \$10 | \$9  | \$7  | \$6  | \$5  |
|                    | 40% Current | \$39   | \$37 | \$34 | \$32 | \$30 | \$28 | \$27 | \$27 | \$26 | \$26 | \$26 | \$26 | \$24 | \$20 | \$17 | \$12 | \$8  | \$5  |
|                    | 10yr ave.   | \$22   | \$21 | \$19 | \$19 | \$18 | \$17 | \$16 | \$15 | \$15 | \$14 | \$14 | \$14 | \$13 | \$11 | \$10 | \$8  | \$7  | \$6  |
|                    | 45% Current | \$44   | \$41 | \$38 | \$36 | \$34 | \$32 | \$31 | \$30 | \$30 | \$30 | \$29 | \$29 | \$27 | \$23 | \$19 | \$13 | \$9  | \$6  |
|                    | 10yr ave.   | \$25   | \$23 | \$22 | \$21 | \$20 | \$19 | \$18 | \$17 | \$17 | \$16 | \$16 | \$15 | \$14 | \$13 | \$11 | \$9  | \$8  | \$7  |
|                    | 50% Current | \$49   | \$46 | \$43 | \$40 | \$38 | \$35 | \$34 | \$33 | \$33 | \$33 | \$33 | \$32 | \$30 | \$25 | \$22 | \$15 | \$10 | \$7  |
|                    | 10yr ave.   | \$27   | \$26 | \$24 | \$23 | \$23 | \$21 | \$20 | \$19 | \$19 | \$18 | \$18 | \$17 | \$16 | \$14 | \$13 | \$10 | \$9  | \$7  |
|                    | 55% Current | \$54   | \$50 | \$47 | \$44 | \$41 | \$39 | \$37 | \$37 | \$36 | \$36 | \$36 | \$36 | \$33 | \$28 | \$24 | \$16 | \$11 | \$7  |
|                    | 10yr ave.   | \$30   | \$28 | \$27 | \$26 | \$25 | \$24 | \$22 | \$21 | \$20 | \$20 | \$19 | \$19 | \$18 | \$15 | \$14 | \$11 | \$9  | \$8  |
|                    | 60% Current | \$59   | \$55 | \$51 | \$48 | \$45 | \$42 | \$41 | \$40 | \$39 | \$39 | \$39 | \$39 | \$36 | \$30 | \$26 | \$18 | \$13 | \$8  |
|                    | 10yr ave.   | \$33   | \$31 | \$29 | \$28 | \$27 | \$26 | \$24 | \$23 | \$22 | \$22 | \$21 | \$21 | \$19 | \$17 | \$15 | \$12 | \$10 | \$9  |
|                    | 65% Current | \$63   | \$59 | \$55 | \$52 | \$49 | \$46 | \$44 | \$43 | \$43 | \$43 | \$42 | \$42 | \$38 | \$33 | \$28 | \$19 | \$14 | \$9  |
|                    | 10yr ave.   | \$36   | \$33 | \$32 | \$30 | \$29 | \$28 | \$26 | \$25 | \$24 | \$23 | \$23 | \$22 | \$21 | \$18 | \$16 | \$13 | \$11 | \$9  |
|                    | 70% Current | \$68   | \$64 | \$60 | \$56 | \$53 | \$49 | \$47 | \$47 | \$46 | \$46 | \$46 | \$45 | \$41 | \$35 | \$30 | \$21 | \$15 | \$9  |
|                    | 10yr ave.   | \$38   | \$36 | \$34 | \$33 | \$32 | \$30 | \$28 | \$27 | \$26 | \$25 | \$25 | \$24 | \$22 | \$19 | \$18 | \$14 | \$12 | \$10 |
|                    | 75% Current | \$73   | \$69 | \$64 | \$60 | \$56 | \$53 | \$51 | \$50 | \$49 | \$49 | \$49 | \$48 | \$44 | \$38 | \$32 | \$22 | \$16 | \$10 |
|                    | 10yr ave.   | \$41   | \$38 | \$36 | \$35 | \$34 | \$32 | \$30 | \$29 | \$28 | \$27 | \$26 | \$26 | \$24 | \$21 | \$19 | \$15 | \$13 | \$11 |
|                    | 80% Current | \$78   | \$73 | \$68 | \$64 | \$60 | \$56 | \$54 | \$53 | \$53 | \$52 | \$52 | \$52 | \$47 | \$40 | \$35 | \$24 | \$17 | \$11 |
|                    | 10yr ave.   | \$44   | \$41 | \$39 | \$37 | \$36 | \$34 | \$33 | \$31 | \$30 | \$29 | \$28 | \$27 | \$26 | \$22 | \$20 | \$16 | \$14 | \$12 |
|                    | 85% Current | \$83   | \$78 | \$72 | \$68 | \$64 | \$60 | \$58 | \$57 | \$56 | \$56 | \$55 | \$55 | \$50 | \$43 | \$37 | \$25 | \$18 | \$11 |
|                    | 10yr ave.   | \$46   | \$44 | \$41 | \$40 | \$38 | \$36 | \$35 | \$33 | \$31 | \$31 | \$30 | \$29 | \$27 | \$24 | \$21 | \$17 | \$15 | \$12 |

The above shows estimated returns per head for skirted fleece wool. These figures do not take into account the value of skirtings and oddments and do not take into account discounts that may apply for faults under individual circumstances. These figures are based on a market index of 100% and should be used as a guide only. Returns over \$30 / head for fleece wool are highlighted.



Table 15: Returns pr head for skirted fleece wool.

| Skirted FLC Weight |             | Micron |      |      |      |      |      |      |      |      |      |      |      |      |      |      |      |      |     |
|--------------------|-------------|--------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|-----|
| 2 Kg               |             | 16     | 16.5 | 17   | 17.5 | 18   | 18.5 | 19   | 19.5 | 20   | 21   | 22   | 23   | 24   | 25   | 26   | 28   | 30   | 32  |
| Yield (Sch Dry)    | 25% Current | \$16   | \$15 | \$14 | \$13 | \$13 | \$12 | \$11 | \$11 | \$11 | \$11 | \$11 | \$11 | \$10 | \$8  | \$7  | \$5  | \$3  | \$2 |
|                    | 10yr ave.   | \$9    | \$9  | \$8  | \$8  | \$8  | \$7  | \$7  | \$6  | \$6  | \$6  | \$6  | \$6  | \$5  | \$5  | \$4  | \$3  | \$3  | \$2 |
|                    | 30% Current | \$20   | \$18 | \$17 | \$16 | \$15 | \$14 | \$14 | \$13 | \$13 | \$13 | \$13 | \$13 | \$12 | \$10 | \$9  | \$6  | \$4  | \$3 |
|                    | 10yr ave.   | \$11   | \$10 | \$10 | \$9  | \$9  | \$9  | \$8  | \$8  | \$7  | \$7  | \$7  | \$7  | \$6  | \$6  | \$5  | \$4  | \$3  | \$3 |
|                    | 35% Current | \$23   | \$21 | \$20 | \$19 | \$18 | \$16 | \$16 | \$16 | \$15 | \$15 | \$15 | \$15 | \$14 | \$12 | \$10 | \$7  | \$5  | \$3 |
|                    | 10yr ave.   | \$13   | \$12 | \$11 | \$11 | \$11 | \$10 | \$9  | \$9  | \$9  | \$8  | \$8  | \$8  | \$7  | \$6  | \$6  | \$5  | \$4  | \$3 |
|                    | 40% Current | \$26   | \$24 | \$23 | \$21 | \$20 | \$19 | \$18 | \$18 | \$18 | \$17 | \$17 | \$17 | \$16 | \$13 | \$12 | \$8  | \$6  | \$4 |
|                    | 10yr ave.   | \$15   | \$14 | \$13 | \$12 | \$12 | \$11 | \$11 | \$10 | \$10 | \$10 | \$9  | \$9  | \$9  | \$7  | \$7  | \$5  | \$5  | \$4 |
|                    | 45% Current | \$29   | \$27 | \$26 | \$24 | \$23 | \$21 | \$20 | \$20 | \$20 | \$20 | \$20 | \$19 | \$18 | \$15 | \$13 | \$9  | \$6  | \$4 |
|                    | 10yr ave.   | \$16   | \$15 | \$15 | \$14 | \$14 | \$13 | \$12 | \$12 | \$11 | \$11 | \$11 | \$10 | \$10 | \$8  | \$8  | \$6  | \$5  | \$4 |
|                    | 50% Current | \$33   | \$31 | \$28 | \$27 | \$25 | \$23 | \$23 | \$22 | \$22 | \$22 | \$22 | \$22 | \$20 | \$17 | \$14 | \$10 | \$7  | \$4 |
|                    | 10yr ave.   | \$18   | \$17 | \$16 | \$16 | \$15 | \$14 | \$14 | \$13 | \$12 | \$12 | \$12 | \$11 | \$11 | \$9  | \$8  | \$6  | \$6  | \$5 |
|                    | 55% Current | \$36   | \$34 | \$31 | \$30 | \$28 | \$26 | \$25 | \$24 | \$24 | \$24 | \$24 | \$24 | \$22 | \$18 | \$16 | \$11 | \$8  | \$5 |
|                    | 10yr ave.   | \$20   | \$19 | \$18 | \$17 | \$17 | \$16 | \$15 | \$14 | \$14 | \$13 | \$13 | \$13 | \$12 | \$10 | \$9  | \$7  | \$6  | \$5 |
|                    | 60% Current | \$39   | \$37 | \$34 | \$32 | \$30 | \$28 | \$27 | \$27 | \$26 | \$26 | \$26 | \$26 | \$24 | \$20 | \$17 | \$12 | \$8  | \$5 |
|                    | 10yr ave.   | \$22   | \$21 | \$19 | \$19 | \$18 | \$17 | \$16 | \$15 | \$15 | \$14 | \$14 | \$14 | \$13 | \$11 | \$10 | \$8  | \$7  | \$6 |
|                    | 65% Current | \$42   | \$40 | \$37 | \$35 | \$33 | \$30 | \$29 | \$29 | \$29 | \$28 | \$28 | \$28 | \$26 | \$22 | \$19 | \$13 | \$9  | \$6 |
|                    | 10yr ave.   | \$24   | \$22 | \$21 | \$20 | \$20 | \$19 | \$18 | \$17 | \$16 | \$16 | \$15 | \$15 | \$14 | \$12 | \$11 | \$8  | \$7  | \$6 |
|                    | 70% Current | \$46   | \$43 | \$40 | \$38 | \$35 | \$33 | \$32 | \$31 | \$31 | \$31 | \$30 | \$30 | \$28 | \$23 | \$20 | \$14 | \$10 | \$6 |
|                    | 10yr ave.   | \$26   | \$24 | \$23 | \$22 | \$21 | \$20 | \$19 | \$18 | \$17 | \$17 | \$16 | \$16 | \$15 | \$13 | \$12 | \$9  | \$8  | \$7 |
|                    | 75% Current | \$49   | \$46 | \$43 | \$40 | \$38 | \$35 | \$34 | \$33 | \$33 | \$33 | \$33 | \$32 | \$30 | \$25 | \$22 | \$15 | \$10 | \$7 |
|                    | 10yr ave.   | \$27   | \$26 | \$24 | \$23 | \$23 | \$21 | \$20 | \$19 | \$19 | \$18 | \$18 | \$17 | \$16 | \$14 | \$13 | \$10 | \$9  | \$7 |
|                    | 80% Current | \$52   | \$49 | \$45 | \$43 | \$40 | \$38 | \$36 | \$36 | \$35 | \$35 | \$35 | \$34 | \$32 | \$27 | \$23 | \$16 | \$11 | \$7 |
|                    | 10yr ave.   | \$29   | \$27 | \$26 | \$25 | \$24 | \$23 | \$22 | \$21 | \$20 | \$19 | \$19 | \$18 | \$17 | \$15 | \$13 | \$10 | \$9  | \$8 |
|                    | 85% Current | \$55   | \$52 | \$48 | \$46 | \$43 | \$40 | \$38 | \$38 | \$37 | \$37 | \$37 | \$37 | \$34 | \$28 | \$24 | \$17 | \$12 | \$7 |
|                    | 10yr ave.   | \$31   | \$29 | \$28 | \$27 | \$26 | \$24 | \$23 | \$22 | \$21 | \$20 | \$20 | \$19 | \$18 | \$16 | \$14 | \$11 | \$10 | \$8 |

The above shows estimated returns per head for skirted fleece wool. These figures do not take into account the value of skirtings and oddments and do not take into account discounts that may apply for faults under individual circumstances. These figures are based on a market index of 100% and should be used as a guide only. Returns over \$30 / head for fleece wool are highlighted.