

JEMALONG WOOL BULLETIN (week ending 29/01/04)

Table 1: Northern Market Prices

| Micron Price | Current | Weekly | 10-yr | Current Price to | | v | V 1 |
|--------------|-----------|--------|---------|------------------|------|-----------|------------|
| Guides | MPG Price | Change | Average | Average | year | Year high | Year low |
| Ind | 801 | -21 | 766 | 105% | 1173 | 945 | 792 |
| 18.5 | 974 | -31 | 1185 | 82% | 1391 | 1088 | 911 |
| 19 | 953 | -36 | 1052 | 91% | 1329 | 1053 | 889 |
| 19.5 | 928 | -34 | 1018 | 91% | 1303 | 1047 | 877 |
| 20 | 886 | -15 | 832 | 106% | 1281 | 1036 | 862 |
| 21 | 844 | -24 | 742 | 114% | 1272 | 1035 | 841 |
| 22 | 799 | -41 | 699 | 114% | 1255 | 1034 | 799 |
| 23 | 779 | -20 | 660 | 118% | 1238 | 1029 | 779 |
| 24 | 745 | -16 | 642 | 116% | 1215 | 1015 | 745 |
| 25 | 689 | -8 | 611 | 113% | 1086 | 938 | 689 |
| 26 | 643 | -4 | 581 | 111% | 1011 | 880 | 636 |
| 28 | 506 | -6 | 524 | 97% | 716 | 647 | 502 |
| 30 | 433 | -2 | 473 | 91% | 619 | 550 | 431 |
| 32 | 373 | -3 | 452 | 82% | 576 | 510 | 373 |
| MC | 443 | -27 | 415 | 107% | 660 | 514 | 440 |
| | | 0.7740 | | • | | | |

Australian Dollar 0.7713

NORTHERN REGION MARKET REPORT

Auction sales were held in Sydney and Melbourne and Fremantle this week. The national offering this week was approximately 50,000 bales on offer

The market opened significantly cheaper on Wednesday with all wool prices falling compared to last week's closing prices. 18.5 to 19.5 micron fleece prices were the most aftected falling around 30c/kg clean. Broader merino fleece prices were 15-25c/kg clean cheaper. Crossbred fleece prices were down around 5c/kg clean.

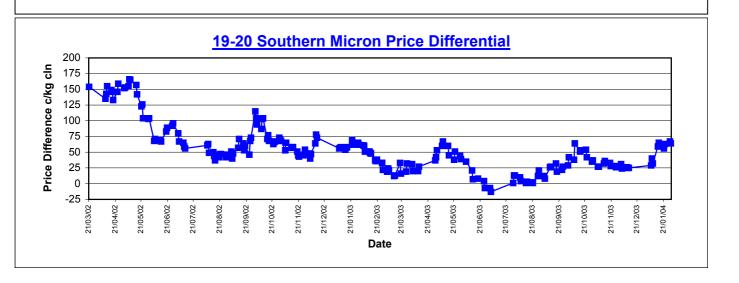
The market was steadier on Thursday and remained generally unchanged after the falls on Wednesday. 19 micron Merino fleeces were down 5c/kg clean and 22 micron fleeces were down 10c/kg clean while all other microns were steady. Merino skirtings prices fell further again, dropping around 30-35c/kg clean for the week. Passed-in rates were around 20% on both days.

After the positive price rises that greeted growers selling early in the new year, demand has softened in the last two weeks. There seems to have been a reluctance for new orders at the higher levels of earlier in the year and this has been compounded by the uncertainty created by the Australian dollar fluctuating considerably between 77-78 US cents over the past two weeks. Quotes for 20 micron and finer merino fleece wools are 20-50c/kg clean higher when compared to the last sale of 2003. However quotes for 21 micron and broader merino fleeces are 15-35c/kg clean lower when compared to the final sale of 2003. Despite this prices for broader wools continue to trade above the 10 year average and there have been grower enquires for forward cover on broader wools over the past week.

Macquarie Wool Futures quotes were weaker this week in line with the spot market but it is interesting to note that quotes for 20 micron and finer wools continue to trade at premiums above the current spot market right out to the year 2007.

Sales continue in Sydney and Melbourne and Fremantle next week.

Comments: Phil Roberts.(Wooltrade)



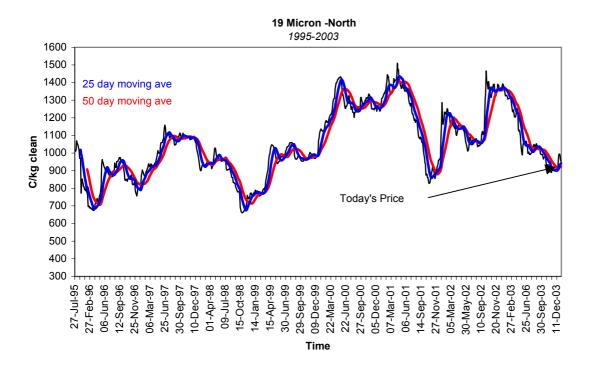


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Table 3: Northern Market Deciles

Micron Price Guide (1995-2003)

| | 19 | 20 | 21 | 22 | 23 | 24 | 25 | 26 | 28 | MC |
|---------|------|------|------|------|------|-----|-----|-----|-----|-----|
| Current | 953 | 886 | 844 | 799 | 779 | 745 | 689 | 506 | 373 | 443 |
| 90% | 793 | 650 | 523 | 469 | 434 | 427 | 416 | 394 | 339 | 261 |
| 80% | 888 | 697 | 555 | 498 | 477 | 467 | 452 | 420 | 367 | 292 |
| 70% | 945 | 728 | 610 | 544 | 510 | 487 | 472 | 448 | 399 | 333 |
| 60% | 976 | 746 | 644 | 595 | 532 | 511 | 495 | 468 | 435 | 359 |
| 50% | 1044 | 768 | 666 | 634 | 570 | 547 | 537 | 497 | 456 | 393 |
| 40% | 1090 | 813 | 693 | 660 | 608 | 584 | 569 | 518 | 475 | 434 |
| 30% | 1173 | 870 | 736 | 693 | 633 | 611 | 636 | 547 | 493 | 463 |
| 20% | 1261 | 942 | 874 | 767 | 692 | 688 | 838 | 600 | 528 | 495 |
| 10% | 1339 | 1021 | 1011 | 1014 | 1004 | 995 | 964 | 730 | 570 | 583 |





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Macquarie Wool Futures

| | | | | | Diff. | | | | | | | | | | Diff. | | |
|----------|------|------|----------|-----|-------|-----|----------|-----|----------|-----|----------|-----|----------|-----|-------|-----|---------|
| Delivery | | | Diff. to | | to | | Diff. to | | Diff. to | | Diff. to | | Diff. to | | to | | Diff to |
| Month | 18 | 19 | Spot | 20 | Spot | 21 | Spot | 22 | Spot | 23 | Spot | 24 | Spot | 25 | Spot | XB | Spot |
| Jan-04 | 1020 | 975 | 22 | 895 | 9 | 855 | 11 | 805 | 6 | 775 | -4 | 725 | -20 | 665 | -24 | 505 | -1 |
| Mar-04 | 1035 | 990 | 37 | 895 | 9 | 855 | 11 | 805 | 6 | 765 | -14 | 720 | -25 | 665 | -24 | 505 | -1 |
| May-04 | 1035 | 1000 | 47 | 900 | 14 | 850 | 6 | 800 | 1 | 760 | -19 | 715 | -30 | 665 | -24 | 505 | -1 |
| Jul-04 | 1045 | 1020 | 67 | 905 | 19 | 855 | 11 | 800 | 1 | 755 | -24 | 710 | -35 | 665 | -24 | 505 | -1 |
| Sep-04 | 1065 | 1035 | 82 | 910 | 24 | 865 | 21 | 800 | 1 | 760 | -19 | 715 | -30 | 680 | -9 | 510 | 4 |
| Nov-04 | 1075 | 1045 | 92 | 920 | 34 | 870 | 26 | 805 | 6 | 760 | -19 | 715 | -30 | 680 | -9 | 510 | 4 |
| Jan-05 | 1080 | 1055 | 102 | 925 | 39 | 870 | 26 | 815 | 16 | 765 | -14 | 720 | -25 | 680 | -9 | 520 | 14 |
| Mar-05 | 1075 | 1055 | 102 | 935 | 49 | 870 | 26 | 820 | 21 | 770 | -9 | 735 | -10 | 700 | 11 | 520 | 14 |
| May-05 | 1075 | 1055 | 102 | 930 | 44 | 870 | 26 | 820 | 21 | 775 | -4 | 735 | -10 | 700 | 11 | 520 | 14 |
| Jul-05 | 1075 | 1055 | 102 | 920 | 34 | 870 | 26 | 830 | 31 | 805 | 26 | 750 | 5 | 700 | 11 | 520 | 14 |
| Sep-05 | 1097 | 1049 | 96 | 919 | 33 | 869 | 25 | 839 | 40 | 810 | 31 | 750 | 5 | 700 | 11 | 520 | 14 |
| Nov-05 | 1113 | 1045 | 92 | 918 | 32 | 868 | 24 | 838 | 39 | 810 | 31 | 750 | 5 | 700 | 11 | 520 | 14 |

