



Table 1: Northern Region Micron Price Guides

| WEEK 22               |       |              |       | 12 MONTH COMPARISONS                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                             |              |          |          |          |           |      |      | 3 YEAR COMPARISONS |            |         |            |          | 10 YEAR COMPARISONS |          |     |            |  |  |
|-----------------------|-------|--------------|-------|------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|--------------|----------|----------|----------|-----------|------|------|--------------------|------------|---------|------------|----------|---------------------|----------|-----|------------|--|--|
| 28/11/2019 21/11/2019 |       |              |       | 28/11/2018                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                       | Now          |          | Now      |          | Now       |      |      |                    | Now        |         | Percentile |          |                     | Now      |     | Percentile |  |  |
| Current               |       | Weekly       |       | This time                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                        | compared     | 12 Month | compared | 12 Month | compared  |      |      | compared           |            | 10 year |            | compared |                     |          |     |            |  |  |
| MPG                   | Price | Change       |       | Last Year                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                        | to Last Year | Low      | to Low   | High     | to High   | Low  | High | Average            | to 3yr ave | Low     | High       | Average  | to 10yr ave         |          |     |            |  |  |
| NRI                   | 1561  | -30          | -1.9% | 1903                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                             | -342 -18%    | 1378     | +183 13% | 2074     | -513 -25% | 1378 | 2163 | 1786               | -225 -13%  | 14%     | 897        | 2163     | 1339                | +222 17% | 74% |            |  |  |
| 15*                   | 2305  | +30          | 1.3%  | 2740                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                             | -435 -16%    | 2120     | +185 9%  | 2870     | -565 -20% | 1956 | 3700 | ~2781              | -476 -17%  | 16%     | 1410       | 3700     | ~2130               | +175 8%  | 66% |            |  |  |
| 15.5*                 | 2225  | 0            |       | 2680                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                             | -455 -17%    | 2120     | +105 5%  | 2810     | -585 -21% | 1888 | 3450 | ~2685              | -460 -17%  | 16%     | 1361       | 3450     | ~2056               | +169 8%  | 66% |            |  |  |
| 16*                   | 2145  | 0            |       | 2630                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                             | -485 -18%    | 1970     | +175 9%  | 2750     | -605 -22% | 1820 | 3300 | 2588               | -443 -17%  | 16%     | 1312       | 3300     | 1982                | +163 8%  | 66% |            |  |  |
| 16.5                  | 2038  | -25          | -1.2% | 2535                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                             | -497 -20%    | 1850     | +188 10% | 2667     | -629 -24% | 1777 | 3187 | 2505               | -467 -19%  | 10%     | 1279       | 3187     | 1888                | +150 8%  | 65% |            |  |  |
| 17                    | 1980  | -28          | -1.4% | 2477                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                             | -497 -20%    | 1807     | +173 10% | 2620     | -640 -24% | 1752 | 3008 | 2424               | -444 -18%  | 8%      | 1227       | 3008     | 1794                | +186 10% | 65% |            |  |  |
| 17.5                  | 1923  | -17          | -0.9% | 2413                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                             | -490 -20%    | 1778     | +145 8%  | 2572     | -649 -25% | 1737 | 2845 | 2343               | -420 -18%  | 7%      | 1189       | 2845     | 1734                | +189 11% | 65% |            |  |  |
| 18                    | 1863  | -22          | -1.2% | 2358                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                             | -495 -21%    | 1752     | +111 6%  | 2533     | -670 -26% | 1708 | 2708 | 2252               | -389 -17%  | 5%      | 1154       | 2708     | 1670                | +193 12% | 66% |            |  |  |
| 18.5                  | 1809  | -33          | -1.8% | 2277                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                             | -468 -21%    | 1687     | +122 7%  | 2451     | -642 -26% | 1667 | 2591 | 2152               | -343 -16%  | 5%      | 1104       | 2591     | 1603                | +206 13% | 67% |            |  |  |
| 19                    | 1744  | -37          | -2.1% | 2191                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                             | -447 -20%    | 1543     | +201 13% | 2422     | -678 -28% | 1543 | 2465 | 2049               | -305 -15%  | 6%      | 1050       | 2465     | 1533                | +211 14% | 71% |            |  |  |
| 19.5                  | 1723  | -31          | -1.8% | 2168                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                             | -445 -21%    | 1488     | +235 16% | 2404     | -681 -28% | 1488 | 2404 | 1981               | -258 -13%  | 19%     | 963        | 2404     | 1478                | +245 17% | 76% |            |  |  |
| 20                    | 1713  | -25          | -1.4% | 2151                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                             | -438 -20%    | 1460     | +253 17% | 2391     | -678 -28% | 1460 | 2391 | 1923               | -210 -11%  | 33%     | 917        | 2391     | 1433                | +280 20% | 80% |            |  |  |
| 21                    | 1716  | -13          | -0.8% | 2138                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                             | -422 -20%    | 1444     | +272 19% | 2368     | -652 -28% | 1368 | 2368 | 1869               | -153 -8%   | 39%     | 896        | 2368     | 1402                | +314 22% | 82% |            |  |  |
| 22                    | 1700  | -22          | -1.3% | 2123                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                             | -423 -20%    | 1473     | +227 15% | 2342     | -642 -27% | 1298 | 2342 | 1829               | -129 -7%   | 40%     | 881        | 2342     | 1373                | +327 24% | 82% |            |  |  |
| 23                    | 1644  | -25          | -1.5% | 1976                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                             | -332 -17%    | 1447     | +197 14% | 2212     | -568 -26% | 1313 | 2316 | 1773               | -129 -7%   | 40%     | 856        | 2316     | 1335                | +309 23% | 82% |            |  |  |
| 24                    | 1511  | -27          | -1.8% | 1849                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                             | -338 -18%    | 1359     | +152 11% | 2016     | -505 -25% | 1218 | 2114 | 1619               | -108 -7%   | 42%     | 802        | 2114     | 1229                | +282 23% | 83% |            |  |  |
| 25                    | 1278  | -30          | -2.3% | 1500                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                             | -222 -15%    | 1176     | +102 9%  | 1701     | -423 -25% | 1023 | 1801 | 1368               | -90 -7%    | 43%     | 668        | 1801     | 1062                | +216 20% | 83% |            |  |  |
| 26                    | 1168  | -32          | -2.7% | 1320                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                             | -152 -12%    | 1100     | +68 6%   | 1523     | -355 -23% | 896  | 1545 | 1216               | -48 -4%    | 48%     | 585        | 1545     | 952                 | +216 23% | 84% |            |  |  |
| 28                    | 855   | -44          | -4.9% | 895                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                              | -40 -4%      | 835      | +20 2%   | 1318     | -463 -35% | 651  | 1318 | 885                | -30 -3%    | 51%     | 445        | 1318     | 730                 | +125 17% | 79% |            |  |  |
| 30                    | 694   | -10          | -1.4% | 743                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                              | -49 -7%      | 675      | +19 3%   | 998      | -304 -30% | 514  | 998  | 684                | +10 1%     | 54%     | 390        | 998      | 631                 | +63 10%  | 72% |            |  |  |
| 32                    | 460   | -10          | -2.1% | 490                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                              | -30 -6%      | 456      | +4 1%    | 659      | -199 -30% | 354  | 659  | 465                | -5 -1%     | 57%     | 348        | 762      | 513                 | -53 -10% | 30% |            |  |  |
| MC                    | 1054  | +2           | 0.2%  | 1186                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                             | -132 -11%    | 784      | +270 34% | 1251     | -197 -16% | 784  | 1563 | 1214               | -160 -13%  | 16%     | 559        | 1563     | 928                 | +126 14% | 62% |            |  |  |
| AU BALES OFFERED      |       | 37,804       |       | * 16.5 is the lowest Micron Price Guide (MPG) published by The Australian Wool Exchange (AWEX). Therefore MPG's below 16.5 micron are an estimate based on the best available information at the time of publication. Likewise, for any category where there is insufficient quantity offered to enable AWEX to quote, a quote will also be provided.<br>* Recording of 15 & 15.5 micron commenced in October 2017, and as a result some historic data is not yet available for those MPG's. Where historic data is not available an estimate based on '16 micron statistics' and incorporating the existing 15 & 15.5 micron data, will be provided as a guide. |              |          |          |          |           |      |      |                    |            |         |            |          |                     |          |     |            |  |  |
| AU BALES SOLD         |       | 32,385       |       |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                  |              |          |          |          |           |      |      |                    |            |         |            |          |                     |          |     |            |  |  |
| AU PASSED-IN%         |       | 14.3%        |       |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                  |              |          |          |          |           |      |      |                    |            |         |            |          |                     |          |     |            |  |  |
| AUD/USD               |       | 0.6763 -0.5% |       |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                  |              |          |          |          |           |      |      |                    |            |         |            |          |                     |          |     |            |  |  |

Source: Australian Wool Exchange, Australian Wool Innovation, Riemann, x-rates.com, Reserve Bank of Australia, Australian Wool Testing Authority, Australian Bureau Statistics (ABS), Woolmark.

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**MARKET COMMENTARY** Source: AWEX

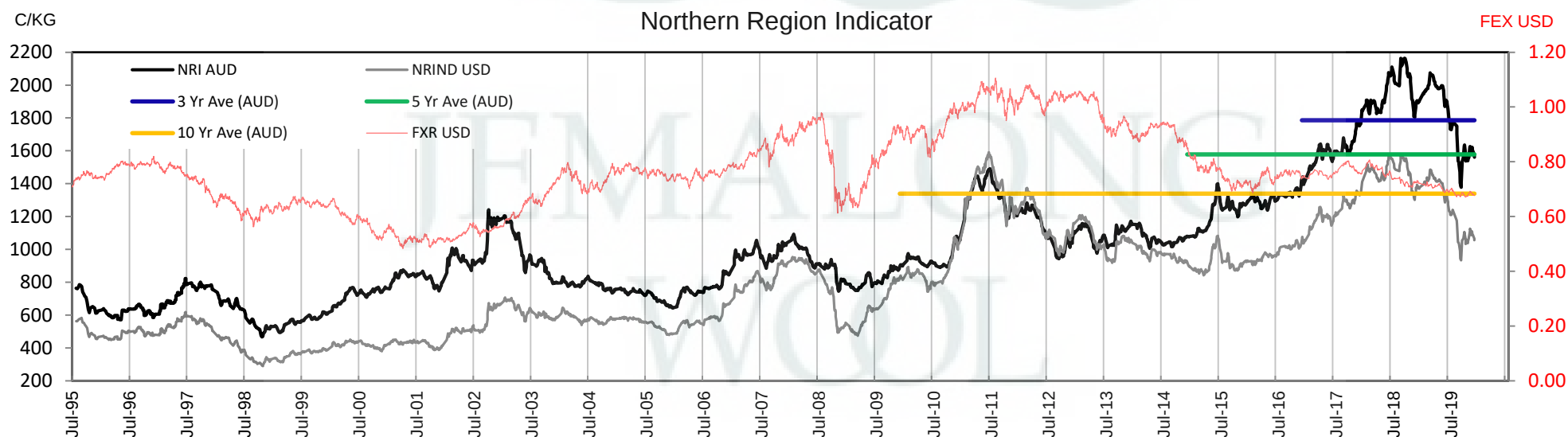
This week saw the market continue to retreat. By the end of the first selling day, the individual Micron Price Guides (MPGs) had lost up to 24 cents. The only MPG to not lose ground was 21 microns, which recorded no change. On the back of these losses the NRI fell by 18 cents for the day.

Further losses of 10-20 cents were wiped of the MPGs on day two, pushing the NRI down another 12 cents. By weeks end, the NRI had lost 30 cents to close at 1,561.

However, it is worth noting that AWEX do not quote below 16.5 microns, where best style fine wools of 16 micron and finer were firm and well supported throughout the week.

It is also interesting to note that this year's lower prices combined with the lower volumes has resulted in the Y.T.D turnover being down by half a billion dollars, a reduction of 36%.

41,274 bales are currently rostered for sale next week.





**Table 2: Three Year Decile Table, since: 1/11/2016**

| Decile          | %    | 16   | 16.5 | 17   | 17.5 | 18   | 18.5 | 19   | 19.5 | 20   | 21   | 22   | 23   | 24   | 25   | 26   | 28   | 30  | 32  | MC   |
|-----------------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|-----|-----|------|
| 1               | 10%  | 2081 | 2037 | 1993 | 1948 | 1908 | 1852 | 1769 | 1678 | 1582 | 1481 | 1419 | 1353 | 1274 | 1115 | 1009 | 728  | 554 | 388 | 1006 |
| 2               | 20%  | 2180 | 2155 | 2147 | 2124 | 2073 | 1963 | 1819 | 1724 | 1628 | 1533 | 1473 | 1416 | 1346 | 1173 | 1053 | 755  | 574 | 408 | 1084 |
| 3               | 30%  | 2302 | 2277 | 2233 | 2188 | 2139 | 2023 | 1873 | 1763 | 1674 | 1598 | 1520 | 1471 | 1399 | 1204 | 1101 | 778  | 585 | 423 | 1126 |
| 4               | 40%  | 2440 | 2378 | 2320 | 2272 | 2195 | 2092 | 1944 | 1828 | 1767 | 1725 | 1696 | 1629 | 1491 | 1262 | 1137 | 808  | 605 | 434 | 1163 |
| 5               | 50%  | 2550 | 2524 | 2459 | 2388 | 2291 | 2146 | 2044 | 1999 | 1927 | 1851 | 1811 | 1746 | 1582 | 1309 | 1173 | 853  | 675 | 450 | 1180 |
| 6               | 60%  | 2630 | 2567 | 2513 | 2463 | 2357 | 2230 | 2136 | 2064 | 2021 | 1992 | 1982 | 1919 | 1709 | 1433 | 1242 | 909  | 703 | 462 | 1210 |
| 7               | 70%  | 2738 | 2662 | 2604 | 2518 | 2397 | 2300 | 2216 | 2195 | 2174 | 2154 | 2123 | 2030 | 1820 | 1526 | 1341 | 949  | 711 | 470 | 1323 |
| 8               | 80%  | 3150 | 2972 | 2766 | 2572 | 2437 | 2361 | 2297 | 2277 | 2259 | 2233 | 2215 | 2177 | 1910 | 1602 | 1415 | 1015 | 743 | 507 | 1382 |
| 9               | 90%  | 3223 | 3039 | 2850 | 2689 | 2525 | 2413 | 2351 | 2314 | 2294 | 2274 | 2260 | 2212 | 2009 | 1692 | 1485 | 1114 | 914 | 589 | 1470 |
| 10              | 100% | 3300 | 3187 | 3008 | 2845 | 2708 | 2591 | 2465 | 2404 | 2391 | 2368 | 2342 | 2316 | 2114 | 1801 | 1545 | 1318 | 998 | 659 | 1563 |
| MPG             |      | 2145 | 2038 | 1980 | 1923 | 1863 | 1809 | 1744 | 1723 | 1713 | 1716 | 1700 | 1644 | 1511 | 1278 | 1168 | 855  | 694 | 460 | 1054 |
| 3 Yr Percentile |      | 16%  | 10%  | 8%   | 7%   | 5%   | 5%   | 6%   | 19%  | 33%  | 39%  | 40%  | 40%  | 42%  | 43%  | 48%  | 51%  | 54% | 57% | 16%  |

**Table 3: Ten Year Decile Table, since: 1/11/2009**

| Decile           | %    | 16   | 16.5 | 17   | 17.5 | 18   | 18.5 | 19   | 19.5 | 20   | 21   | 22   | 23   | 24   | 25   | 26   | 28   | 30  | 32  | MC   |
|------------------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|-----|-----|------|
| 1                | 10%  | 1430 | 1361 | 1275 | 1234 | 1195 | 1159 | 1119 | 1090 | 1046 | 1009 | 971  | 938  | 862  | 767  | 685  | 495  | 444 | 381 | 629  |
| 2                | 20%  | 1535 | 1416 | 1330 | 1287 | 1258 | 1226 | 1193 | 1159 | 1140 | 1132 | 1119 | 1087 | 1018 | 881  | 780  | 618  | 550 | 424 | 702  |
| 3                | 30%  | 1570 | 1487 | 1393 | 1346 | 1315 | 1282 | 1259 | 1215 | 1189 | 1176 | 1158 | 1135 | 1058 | 905  | 809  | 647  | 576 | 458 | 751  |
| 4                | 40%  | 1617 | 1543 | 1488 | 1462 | 1433 | 1396 | 1334 | 1296 | 1259 | 1241 | 1218 | 1189 | 1088 | 930  | 834  | 669  | 593 | 480 | 800  |
| 5                | 50%  | 1725 | 1600 | 1577 | 1559 | 1513 | 1475 | 1427 | 1386 | 1348 | 1318 | 1285 | 1241 | 1132 | 998  | 899  | 691  | 624 | 500 | 830  |
| 6                | 60%  | 2023 | 1913 | 1728 | 1660 | 1603 | 1546 | 1511 | 1470 | 1406 | 1379 | 1352 | 1314 | 1202 | 1078 | 996  | 756  | 638 | 545 | 1039 |
| 7                | 70%  | 2285 | 2202 | 2177 | 2062 | 1974 | 1859 | 1709 | 1604 | 1515 | 1454 | 1415 | 1364 | 1290 | 1168 | 1064 | 807  | 678 | 568 | 1088 |
| 8                | 80%  | 2591 | 2480 | 2386 | 2271 | 2163 | 2031 | 1886 | 1777 | 1705 | 1639 | 1566 | 1503 | 1413 | 1235 | 1136 | 856  | 719 | 598 | 1146 |
| 9                | 90%  | 2750 | 2668 | 2557 | 2501 | 2387 | 2258 | 2176 | 2158 | 2142 | 2129 | 2106 | 1959 | 1806 | 1499 | 1317 | 944  | 804 | 659 | 1243 |
| 10               | 100% | 3300 | 3187 | 3008 | 2845 | 2708 | 2591 | 2465 | 2404 | 2391 | 2368 | 2342 | 2316 | 2114 | 1801 | 1545 | 1318 | 998 | 762 | 1563 |
| MPG              |      | 2145 | 2038 | 1980 | 1923 | 1863 | 1809 | 1744 | 1723 | 1713 | 1716 | 1700 | 1644 | 1511 | 1278 | 1168 | 855  | 694 | 460 | 1054 |
| 10 Yr Percentile |      | 66%  | 65%  | 65%  | 65%  | 66%  | 67%  | 71%  | 76%  | 80%  | 82%  | 82%  | 82%  | 83%  | 83%  | 84%  | 79%  | 72% | 30% | 62%  |

#### Definitions:

\* A Percentile, is a value on a scale of one hundred that indicates the percent of a distribution that is equal to or below it. In general a percentile between 25% and 75% is considered normal, a percentile below 25% is considered below normal and a percentile above 75% is considered above normal.

Three and ten year percentiles shown on the bottom line of table 2 & 3 (above) and in table 1 (on page 1), detail the amount of time during the past 3 & 10 years where the market has traded either at or below its current price.

\* Deciles are a method of sorting ranked data into 10 equal groups. The data may be ranked from largest to smallest or vice versa.

The above Decile tables sort price Percentiles into 10 equal groups (in ascending order), with table 2 ranking the previous 3 years prices, while table 3 ranks prices over the previous 10 years.

Example: In Table 2, a Decile Rank of 6 for 19 microns, shows 19 microns have traded at or below 2136 for 60% of the time, over the past three years.

In Table 3, a Decile Rank of 6 for 19 microns, shows 19 microns have traded at or below 1511 for 60% of the time, over the past ten years.



Table 4: Riemann Forwards, as at: 28/11/19 Any highlighted in yellow are recent trades, trading since: Friday, 22 November 2019

| MICRON<br>(Total Traded = 174) |               | 18um<br>(2 Traded)   | 18.5um<br>(0 Traded) | 19um<br>(95 Traded)   | 19.5um<br>(0 Traded) | 21um<br>(53 Traded)   | 22um<br>(0 Traded) | 23um<br>(0 Traded) | 28um<br>(23 Traded)  | 30um<br>(1 Traded)  |
|--------------------------------|---------------|----------------------|----------------------|-----------------------|----------------------|-----------------------|--------------------|--------------------|----------------------|---------------------|
| FORWARD CONTRACT MONTH         | Nov-2019 (73) |                      |                      | 17/10/19<br>1770 (37) |                      | 31/10/19<br>1780 (26) |                    |                    | 28/10/19<br>965 (10) |                     |
|                                | Dec-2019 (31) |                      |                      | 31/10/19<br>1830 (15) |                      | 25/10/19<br>1765 (10) |                    |                    | 24/10/19<br>940 (5)  | 12/07/19<br>765 (1) |
|                                | Jan-2020 (11) |                      |                      | 13/11/19<br>1810 (6)  |                      | 24/10/19<br>1750 (4)  |                    |                    | 14/05/19<br>1020 (1) |                     |
|                                | Feb-2020 (20) |                      |                      | 30/10/19<br>1855 (11) |                      | 26/11/19<br>1730 (7)  |                    |                    | 1/11/19<br>930 (2)   |                     |
|                                | Mar-2020 (5)  | 17/09/19<br>1800 (1) |                      | 26/11/19<br>1780 (2)  |                      | 21/11/19<br>1720 (2)  |                    |                    |                      |                     |
|                                | Apr-2020 (10) | 20/09/19<br>1800 (1) |                      | 25/09/19<br>1800 (4)  |                      | 12/09/19<br>1630 (2)  |                    |                    | 16/04/19<br>995 (3)  |                     |
|                                | May-2020 (2)  |                      |                      | 11/09/19<br>1650 (1)  |                      | 18/09/19<br>1580 (1)  |                    |                    |                      |                     |
|                                | Jun-2020 (1)  |                      |                      |                       |                      | 18/09/19<br>1600 (1)  |                    |                    |                      |                     |
|                                | Jul-2020 (3)  |                      |                      | 7/05/19<br>2155 (3)   |                      |                       |                    |                    |                      |                     |
|                                | Aug-2020 (1)  |                      |                      |                       |                      |                       |                    |                    | 14/05/19<br>1000 (1) |                     |
|                                | Sep-2020      |                      |                      |                       |                      |                       |                    |                    |                      |                     |
|                                | Oct-2020 (6)  |                      |                      | 3/09/19<br>1550 (6)   |                      |                       |                    |                    |                      |                     |
|                                | Nov-2020 (1)  |                      |                      | 9/05/19<br>2125 (1)   |                      |                       |                    |                    |                      |                     |
|                                | Dec-2020 (4)  |                      |                      | 27/02/19<br>2150 (4)  |                      |                       |                    |                    |                      |                     |
|                                | Jan-2021 (2)  |                      |                      | 7/05/19<br>2155 (2)   |                      |                       |                    |                    |                      |                     |
|                                | Feb-2021 (1)  |                      |                      |                       |                      |                       |                    |                    | 9/05/19<br>935 (1)   |                     |
|                                | Mar-2021 (1)  |                      |                      | 7/05/19<br>2155 (1)   |                      |                       |                    |                    |                      |                     |
|                                | Apr-2021 (1)  |                      |                      | 7/05/19<br>2155 (1)   |                      |                       |                    |                    |                      |                     |
|                                | May-2021      |                      |                      |                       |                      |                       |                    |                    |                      |                     |
|                                | Jun-2021 (1)  |                      |                      | 7/05/19<br>2155 (1)   |                      |                       |                    |                    |                      |                     |
|                                | Jul-2021      |                      |                      |                       |                      |                       |                    |                    |                      |                     |
|                                | Aug-2021      |                      |                      |                       |                      |                       |                    |                    |                      |                     |
|                                | Sep-2021      |                      |                      |                       |                      |                       |                    |                    |                      |                     |

Explanatory Notes: Prices quoted reflect the most recent trades, at time of print.

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Table 5: Riemann Options, as at:

28/11/19

Any highlighted in yellow are recent trades, trading since:

Friday, 22 November 2019

| MICRON<br>(Total Traded = 0) | 18um<br>Strike - Premium<br>(0 Traded) | 18.5um<br>Strike - Premium<br>(0 Traded) | 19um<br>Strike - Premium<br>(0 Traded) | 19.5um<br>Strike - Premium<br>(0 Traded) | 21um<br>Strike - Premium<br>(0 Traded) | 22um<br>Strike - Premium<br>(0 Traded) | 23um<br>Strike - Premium<br>(0 Traded) | 28um<br>Strike - Premium<br>(0 Traded) | 30um<br>Strike - Premium<br>(0 Traded) |
|------------------------------|----------------------------------------|------------------------------------------|----------------------------------------|------------------------------------------|----------------------------------------|----------------------------------------|----------------------------------------|----------------------------------------|----------------------------------------|
|                              |                                        |                                          |                                        |                                          |                                        |                                        |                                        |                                        |                                        |
| OPTIONS CONTRACT MONTH       | Nov-2019                               |                                          |                                        |                                          |                                        |                                        |                                        |                                        |                                        |
|                              | Dec-2019                               |                                          |                                        |                                          |                                        |                                        |                                        |                                        |                                        |
|                              | Jan-2020                               |                                          |                                        |                                          |                                        |                                        |                                        |                                        |                                        |
|                              | Feb-2020                               |                                          |                                        |                                          |                                        |                                        |                                        |                                        |                                        |
|                              | Mar-2020                               |                                          |                                        |                                          |                                        |                                        |                                        |                                        |                                        |
|                              | Apr-2020                               |                                          |                                        |                                          |                                        |                                        |                                        |                                        |                                        |
|                              | May-2020                               |                                          |                                        |                                          |                                        |                                        |                                        |                                        |                                        |
|                              | Jun-2020                               |                                          |                                        |                                          |                                        |                                        |                                        |                                        |                                        |
|                              | Jul-2020                               |                                          |                                        |                                          |                                        |                                        |                                        |                                        |                                        |
|                              | Aug-2020                               |                                          |                                        |                                          |                                        |                                        |                                        |                                        |                                        |
|                              | Sep-2020                               |                                          |                                        |                                          |                                        |                                        |                                        |                                        |                                        |
|                              | Oct-2020                               |                                          |                                        |                                          |                                        |                                        |                                        |                                        |                                        |
|                              | Nov-2020                               |                                          |                                        |                                          |                                        |                                        |                                        |                                        |                                        |
|                              | Dec-2020                               |                                          |                                        |                                          |                                        |                                        |                                        |                                        |                                        |
|                              | Jan-2021                               |                                          |                                        |                                          |                                        |                                        |                                        |                                        |                                        |
|                              | Feb-2021                               |                                          |                                        |                                          |                                        |                                        |                                        |                                        |                                        |
|                              | Mar-2021                               |                                          |                                        |                                          |                                        |                                        |                                        |                                        |                                        |
|                              | Apr-2021                               |                                          |                                        |                                          |                                        |                                        |                                        |                                        |                                        |
|                              | May-2021                               |                                          |                                        |                                          |                                        |                                        |                                        |                                        |                                        |
|                              | Jun-2021                               |                                          |                                        |                                          |                                        |                                        |                                        |                                        |                                        |
|                              | Jul-2021                               |                                          |                                        |                                          |                                        |                                        |                                        |                                        |                                        |
|                              | Aug-2021                               |                                          |                                        |                                          |                                        |                                        |                                        |                                        |                                        |
|                              | Sep-2021                               |                                          |                                        |                                          |                                        |                                        |                                        |                                        |                                        |

Explanatory Notes: Prices quoted reflect the most recent trades, at time of print.

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**Table 6: National Market Share**

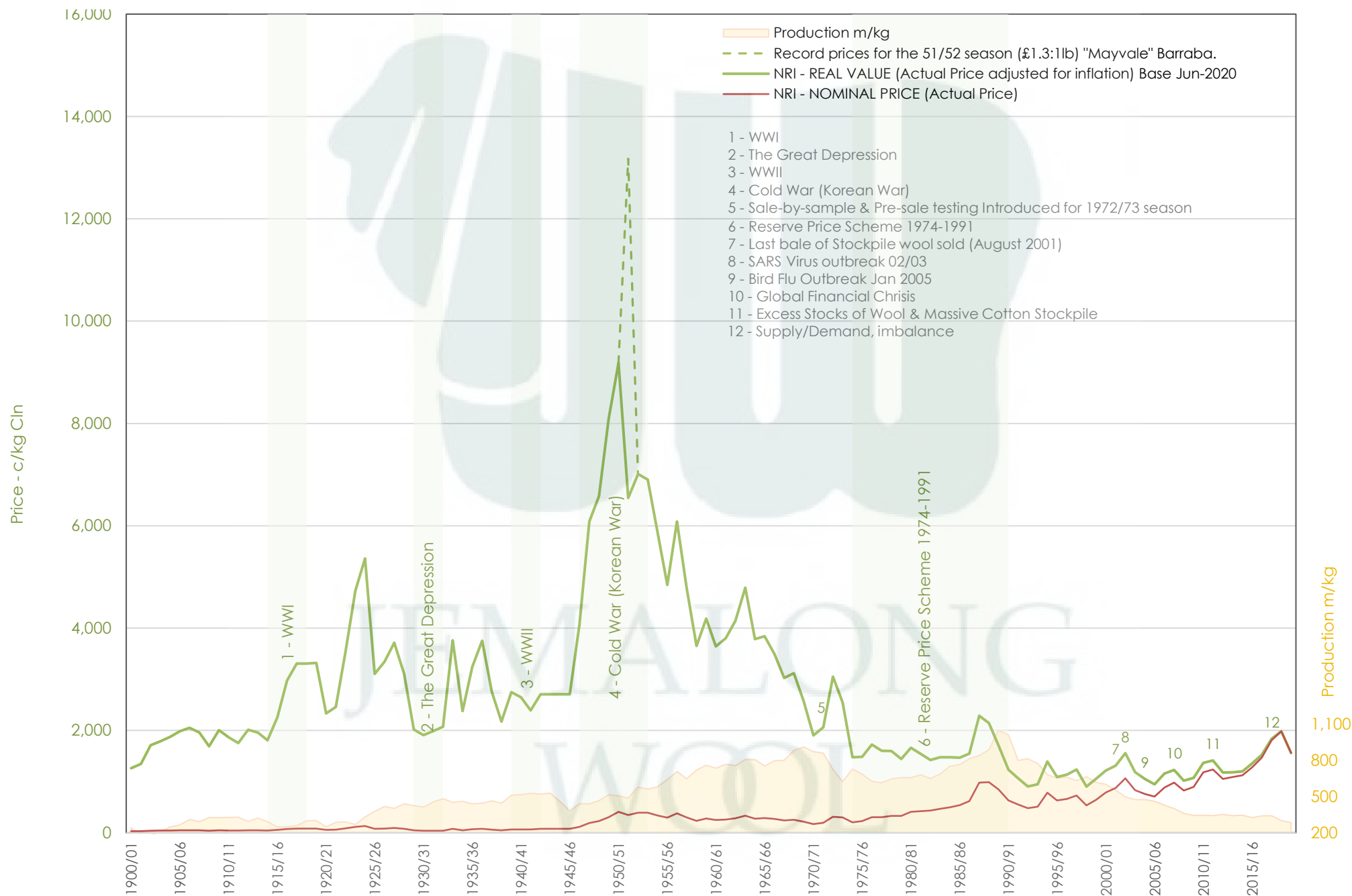
|                        |      | Current Selling Week<br>Week 22 |                |     | Previous Selling Week<br>Week 21 |                |     | Last Season<br>2018-19 |                |     | 2 Years Ago<br>2017-18 |                |     | 3 Years Ago<br>2016-17 |                |     | 5 Years Ago<br>2014-15 |                |     | 10 Years Ago<br>2009-10 |                |     |
|------------------------|------|---------------------------------|----------------|-----|----------------------------------|----------------|-----|------------------------|----------------|-----|------------------------|----------------|-----|------------------------|----------------|-----|------------------------|----------------|-----|-------------------------|----------------|-----|
|                        | Rank | Buyer                           | Bales          | MS% | Buyer                            | Bales          | MS% | Buyer                  | Bales          | MS% | Buyer                  | Bales          | MS% | Buyer                  | Bales          | MS% | Buyer                  | Bales          | MS% | Buyer                   | Bales          | MS% |
| Top 10, Auction Buyers | 1    | TECM                            | 3,976          | 12% | TECM                             | 4,725          | 15% | TECM                   | 183,590        | 12% | TECM                   | 242,275        | 14% | TECM                   | 254,326        | 15% | TECM                   | 248,371        | 14% | VTRA                    | 187,529        | 11% |
|                        | 2    | AMEM                            | 3,320          | 10% | EWES                             | 2,845          | 9%  | FOXN                   | 137,101        | 9%  | FOXN                   | 199,258        | 11% | FOXN                   | 187,265        | 11% | FOXN                   | 173,810        | 10% | TECM                    | 170,705        | 10% |
|                        | 3    | FOXN                            | 2,785          | 9%  | AMEM                             | 2,727          | 9%  | TIAM                   | 125,963        | 8%  | KATS                   | 140,688        | 8%  | AMEM                   | 131,915        | 8%  | CTXS                   | 167,211        | 9%  | QCTB                    | 124,619        | 7%  |
|                        | 4    | EWES                            | 2,243          | 7%  | FOXN                             | 1,835          | 6%  | SETS                   | 117,207        | 8%  | SETS                   | 128,533        | 7%  | CTXS                   | 126,202        | 7%  | AMEM                   | 122,220        | 7%  | FOXN                    | 120,964        | 7%  |
|                        | 5    | TIAM                            | 2,189          | 7%  | UWCM                             | 1,581          | 5%  | AMEM                   | 112,113        | 8%  | AMEM                   | 127,831        | 7%  | LEMM                   | 117,132        | 7%  | LEMM                   | 117,153        | 7%  | KATS                    | 104,262        | 6%  |
|                        | 6    | UWCM                            | 1,837          | 6%  | PMWF                             | 1,428          | 5%  | EWES                   | 94,720         | 6%  | TIAM                   | 121,875        | 7%  | PMWF                   | 110,465        | 6%  | TIAM                   | 113,797        | 6%  | LEMM                    | 93,672         | 5%  |
|                        | 7    | PMWF                            | 1,364          | 4%  | TIAM                             | 1,179          | 4%  | KATS                   | 85,234         | 6%  | PMWF                   | 99,301         | 6%  | TIAM                   | 108,726        | 6%  | PMWF                   | 96,998         | 5%  | WIEM                    | 93,529         | 5%  |
|                        | 8    | MCHA                            | 1,228          | 4%  | SETS                             | 1,123          | 4%  | PMWF                   | 80,474         | 5%  | LEMM                   | 93,130         | 5%  | MODM                   | 78,943         | 5%  | MODM                   | 84,256         | 5%  | RWRS                    | 88,732         | 5%  |
|                        | 9    | PEAM                            | 1,052          | 3%  | MEWS                             | 1,122          | 4%  | UWCM                   | 65,978         | 4%  | MODM                   | 91,985         | 5%  | MCHA                   | 74,261         | 4%  | KATS                   | 74,875         | 4%  | PMWF                    | 85,981         | 5%  |
|                        | 10   | MEWS                            | 1,025          | 3%  | MODM                             | 1,087          | 4%  | MCHA                   | 63,262         | 4%  | EWES                   | 76,486         | 4%  | KATS                   | 57,998         | 3%  | GSAS                   | 64,436         | 4%  | MODM                    | 65,991         | 4%  |
| MFLC<br>TOP 5          | 1    | FOXN                            | 1,988          | 12% | TECM                             | 2,237          | 15% | SETS                   | 109,434        | 13% | TECM                   | 137,666        | 14% | CTXS                   | 123,858        | 13% | TECM                   | 139,806        | 14% | VTRA                    | 161,860        | 16% |
|                        | 2    | TECM                            | 1,986          | 12% | PMWF                             | 1,362          | 9%  | TECM                   | 99,231         | 12% | SETS                   | 124,030        | 12% | TECM                   | 122,362        | 13% | CTXS                   | 130,004        | 13% | QCTB                    | 108,716        | 11% |
|                        | 3    | TIAM                            | 1,350          | 8%  | EWES                             | 1,145          | 7%  | TIAM                   | 80,594         | 10% | FOXN                   | 94,279         | 9%  | PMWF                   | 103,487        | 11% | FOXN                   | 103,547        | 10% | PMWF                    | 79,407         | 8%  |
|                        | 4    | PMWF                            | 1,331          | 8%  | MEWS                             | 1,122          | 7%  | PMWF                   | 72,193         | 9%  | PMWF                   | 87,751         | 9%  | FOXN                   | 98,003         | 10% | PMWF                   | 90,101         | 9%  | LEMM                    | 72,585         | 7%  |
|                        | 5    | AMEM                            | 1,026          | 6%  | AMEM                             | 1,107          | 7%  | FOXN                   | 65,851         | 8%  | KATS                   | 79,682         | 8%  | LEMM                   | 79,024         | 8%  | LEMM                   | 79,881         | 8%  | TECM                    | 72,153         | 7%  |
| MSKT<br>TOP 5          | 1    | TECM                            | 829            | 19% | TECM                             | 979            | 22% | AMEM                   | 35,047         | 17% | TECM                   | 44,522         | 17% | TECM                   | 47,486         | 18% | TIAM                   | 49,870         | 18% | WIEM                    | 38,838         | 14% |
|                        | 2    | AMEM                            | 676            | 16% | AMEM                             | 830            | 18% | TECM                   | 32,363         | 15% | AMEM                   | 33,464         | 13% | AMEM                   | 37,559         | 14% | AMEM                   | 43,367         | 16% | MODM                    | 35,564         | 12% |
|                        | 3    | TIAM                            | 649            | 15% | EWES                             | 645            | 14% | TIAM                   | 30,903         | 15% | TIAM                   | 31,171         | 12% | TIAM                   | 30,066         | 12% | TECM                   | 39,495         | 14% | TECM                    | 27,266         | 10% |
|                        | 4    | EWES                            | 412            | 10% | TIAM                             | 552            | 12% | EWES                   | 26,210         | 12% | EWES                   | 23,428         | 9%  | MODM                   | 23,900         | 9%  | MODM                   | 23,165         | 8%  | WCWF                    | 16,963         | 6%  |
|                        | 5    | UWCM                            | 328            | 8%  | UWCM                             | 308            | 7%  | MODM                   | 16,112         | 8%  | FOXN                   | 21,855         | 8%  | FOXN                   | 20,167         | 8%  | FOXN                   | 17,015         | 6%  | RWRS                    | 16,541         | 6%  |
| XB<br>TOP 5            | 1    | AMEM                            | 1,220          | 18% | TECM                             | 892            | 15% | TECM                   | 35,843         | 14% | FOXN                   | 51,685         | 17% | TECM                   | 53,660         | 20% | KATS                   | 65,119         | 22% | TECM                    | 46,985         | 20% |
|                        | 2    | PEAM                            | 1,030          | 16% | MODM                             | 758            | 13% | FOXN                   | 35,810         | 14% | KATS                   | 44,672         | 15% | KATS                   | 33,262         | 12% | TECM                   | 40,231         | 14% | FOXN                    | 46,090         | 20% |
|                        | 3    | TECM                            | 660            | 10% | PEAM                             | 652            | 11% | EWES                   | 20,980         | 8%  | TECM                   | 38,877         | 13% | FOXN                   | 31,946         | 12% | CTXS                   | 35,691         | 12% | MODM                    | 13,021         | 6%  |
|                        | 4    | UWCM                            | 637            | 10% | AMEM                             | 618            | 10% | MODM                   | 19,069         | 7%  | MODM                   | 25,884         | 8%  | LEMM                   | 31,236         | 12% | FOXN                   | 34,007         | 12% | QCTB                    | 12,973         | 6%  |
|                        | 5    | MODM                            | 516            | 8%  | FOXN                             | 555            | 9%  | AMEM                   | 17,248         | 7%  | EWES                   | 24,241         | 8%  | MODM                   | 26,589         | 10% | AMEM                   | 15,044         | 5%  | MOPS                    | 12,341         | 5%  |
| ODDS<br>TOP 5          | 1    | FRMF                            | 765            | 15% | MCHA                             | 721            | 14% | MCHA                   | 37,911         | 21% | MCHA                   | 40,241         | 19% | MCHA                   | 37,562         | 18% | MCHA                   | 38,934         | 18% | MCHA                    | 30,629         | 14% |
|                        | 2    | MCHA                            | 652            | 13% | TECM                             | 617            | 12% | VWPM                   | 26,672         | 15% | FOXN                   | 31,439         | 15% | FOXN                   | 37,149         | 18% | TECM                   | 28,839         | 13% | RWRS                    | 24,675         | 11% |
|                        | 3    | TECM                            | 501            | 10% | EWES                             | 587            | 11% | FOXN                   | 26,591         | 15% | VWPM                   | 27,805         | 13% | TECM                   | 30,818         | 15% | FOXN                   | 19,241         | 9%  | TECM                    | 24,301         | 11% |
|                        | 4    | EWES                            | 462            | 9%  | VWPM                             | 582            | 11% | EWES                   | 16,659         | 9%  | TECM                   | 21,210         | 10% | VWPM                   | 25,375         | 12% | LEMM                   | 12,309         | 6%  | VWPM                    | 19,198         | 9%  |
|                        | 5    | UWCM                            | 420            | 8%  | SNWF                             | 448            | 9%  | TECM                   | 16,153         | 9%  | EWES                   | 18,809         | 9%  | WCWF                   | 8,029          | 4%  | MAFM                   | 11,640         | 5%  | FOXN                    | 18,736         | 8%  |
| Auction<br>Totals      |      | <u>Bales Sold</u>               | <u>\$/Bale</u> |     | <u>Bales Sold</u>                | <u>\$/Bale</u> |     | <u>Bales Sold</u>      | <u>\$/Bale</u> |     | <u>Bales Sold</u>      | <u>\$/Bale</u> |     | <u>Bales Sold</u>      | <u>\$/Bale</u> |     | <u>Bales Sold</u>      | <u>\$/Bale</u> |     | <u>Bales Sold</u>       | <u>\$/Bale</u> |     |
|                        |      | 32,385                          | \$ 1,668       |     | 30,930                           | \$ 1,758       |     | 1,477,234              | \$2,161        |     | 1,780,609              | \$1,929        |     | 1,709,642              | \$1,613        |     | 1,800,549              | \$1,252        |     | 1,730,331               | \$958          |     |
|                        |      | <u>Auction Value</u>            |                |     | <u>Auction Value</u>             |                |     | <u>Auction Value</u>   |                |     | <u>Auction Value</u>   |                |     | <u>Auction Value</u>   |                |     | <u>Auction Value</u>   |                |     | <u>Auction Value</u>    |                |     |
|                        |      | \$54,030,000                    |                |     | \$54,370,000                     |                |     | \$3,192,210,000        |                |     | \$3,434,719,951        |                |     | \$2,756,825,646        |                |     | \$2,253,687,439        |                |     | \$1,656,918,353         |                |     |



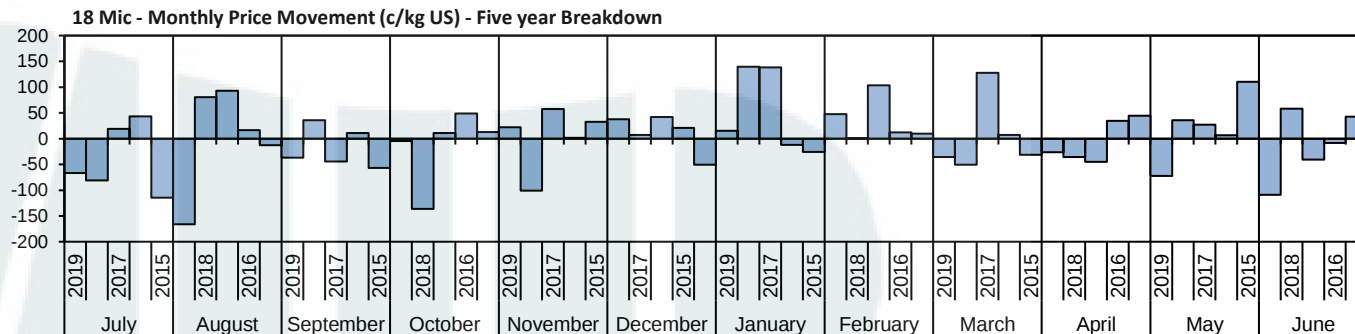
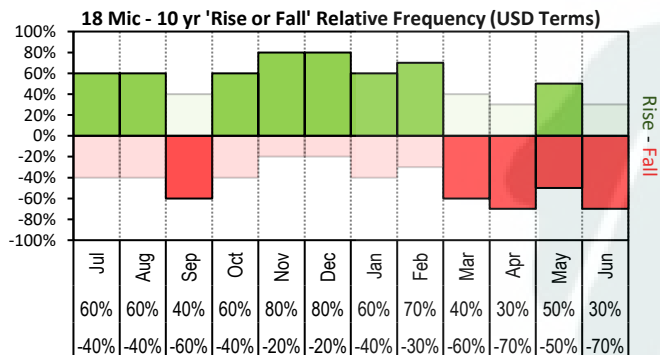
Table 7: NSW Production Statistics

| MAX                                     |                            |                              | MIN                      |                    | MAX GAIN |         | MAX REDUCTION |         |                 |         |           |         |              |         |                |
|-----------------------------------------|----------------------------|------------------------------|--------------------------|--------------------|----------|---------|---------------|---------|-----------------|---------|-----------|---------|--------------|---------|----------------|
| 2018-19                                 |                            |                              |                          |                    |          |         |               |         |                 |         |           |         |              |         |                |
| Statistical Devision, Area Code & Towns |                            |                              |                          | Auction Bales (FH) | Micron   | +/- YoY | Vmb %         | +/- YoY | Yield % Sch Dry | +/- YoY | Length mm | +/- YoY | Strength Nkt | +/- YoY | Ave Price c/kg |
| Northern                                | N02                        | Tenterfield, Glen Innes      |                          | 6,963              | 19.0     | -0.8    | 1.4           | -0.5    | 70.2            | -1.1    | 79        | -3.3    | 41           | 0.3     | 1498           |
|                                         | N03                        | Guyra                        |                          | 35,363             | 19.5     | -0.3    | 1.5           | -0.6    | 67.5            | -1.4    | 78        | -4.1    | 39           | -1.2    | 1453           |
|                                         | N04                        | Inverell                     |                          | 3,029              | 18.3     | -0.5    | 2.6           | -1.2    | 68.2            | -0.4    | 80        | -5.0    | 36           | -1.8    | 1407           |
|                                         | N05                        | Armidale                     |                          | 1,167              | 20.8     | -0.1    | 3.5           | -1.7    | 66.7            | 0.2     | 82        | -3.8    | 36           | -2.5    | 1185           |
|                                         | N06                        | Tamworth, Gunnedah, Quirindi |                          | 4,203              | 19.5     | -0.8    | 3.2           | -1.3    | 65.2            | -0.9    | 79        | -6.0    | 37           | -0.8    | 1280           |
|                                         | N07                        | Moree                        |                          | 3,926              | 19.3     | -0.4    | 3.5           | -2.3    | 59.8            | -0.9    | 78        | -6.6    | 37           | 0.8     | 1068           |
|                                         | N08                        | Narrabri                     |                          | 2,223              | 18.9     | -0.6    | 3.1           | -2.1    | 61.3            | -1.3    | 78        | -3.4    | 37           | -4.2    | 1207           |
|                                         | North Western & Far West   | N09                          | Cobar, Bourke, Wanaaring |                    | 4,482    | 19.0    | -0.7          | 5.0     | -1.6            | 55.8    | -0.2      | 81      | -3.5         | 35      | 0.2            |
| N12                                     |                            | Walgett                      |                          | 7,306              | 18.8     | -0.7    | 5.1           | -1.9    | 55.6            | -2.8    | 81        | -2.9    | 35           | -1.2    | 1077           |
| N13                                     |                            | Nyngan                       |                          | 13,899             | 19.4     | -0.8    | 6.7           | -1.3    | 56.7            | -1.9    | 81        | -5.1    | 36           | -1.1    | 1015           |
| N14                                     |                            | Dubbo, Narromine             |                          | 18,311             | 20.8     | -0.4    | 4.9           | -0.1    | 57.4            | -2.8    | 81        | -3.0    | 34           | -2.0    | 930            |
| N16                                     |                            | Dunedoo                      |                          | 6,506              | 20.1     | -0.2    | 3.5           | -0.3    | 61.9            | -2.2    | 83        | -3.3    | 33           | -2.4    | 1065           |
| N17                                     |                            | Mudgee, Wellington, Gulgong  |                          | 19,063             | 18.9     | -0.8    | 2.7           | -0.1    | 63.7            | -2.4    | 78        | -4.9    | 35           | -2.6    | 1269           |
| N33                                     |                            | Coonabarabran                |                          | 3,058              | 19.7     | -1.4    | 4.7           | -0.5    | 60.4            | -2.9    | 83        | -3.5    | 32           | -2.0    | 1053           |
| N34                                     |                            | Coonamble                    |                          | 5,084              | 19.3     | -0.9    | 5.7           | -1.6    | 55.1            | -3.0    | 80        | -3.9    | 35           | -1.3    | 1027           |
| N36                                     |                            | Gilgandra, Gulargambone      |                          | 4,835              | 20.4     | -0.8    | 3.7           | -1.0    | 58.6            | -2.9    | 84        | -2.9    | 33           | -2.5    | 1021           |
| N40                                     |                            | Brewarrina                   |                          | 3,930              | 19.4     | -0.3    | 3.4           | -2.6    | 60.3            | -0.1    | 82        | -0.7    | 41           | 2.8     | 1176           |
| N10                                     | Wilcannia, Broken Hill     |                              | 10,833                   | 19.6               | -0.8     | 3.9     | -0.8          | 56.6    | -2.0            | 81      | -6.6      | 38      | 2.4          | 1125    |                |
| Central West                            | N15                        | Forbes, Parkes, Cowra        |                          | 32,907             | 19.9     | -1.2    | 2.7           | -0.5    | 59.4            | -3.7    | 81        | -4.3    | 34           | -3.3    | 1062           |
|                                         | N18                        | Lithgow, Oberon              |                          | 2,747              | 20.8     | -1.0    | 2.2           | 0.5     | 66.6            | -3.5    | 81        | -3.2    | 38           | -0.4    | 1179           |
|                                         | N19                        | Orange, Bathurst             |                          | 39,920             | 21.1     | -0.9    | 2.0           | 0.0     | 64.4            | -2.7    | 82        | -2.4    | 35           | -2.3    | 1146           |
|                                         | N25                        | West Wyalong                 |                          | 19,376             | 19.6     | -0.6    | 2.4           | -0.6    | 58.2            | -3.4    | 84        | -3.7    | 34           | -1.6    | 1102           |
|                                         | N35                        | Condobolin, Lake Cargelligo  |                          | 9,528              | 19.8     | -0.8    | 4.7           | -1.3    | 56.2            | -2.6    | 80        | -3.0    | 36           | -2.5    | 980            |
| Murrumbidgee                            | N26                        | Cootamundra, Temora          |                          | 24,280             | 21.0     | -0.7    | 1.7           | -0.3    | 59.4            | -3.3    | 82        | -3.1    | 33           | -2.0    | 972            |
|                                         | N27                        | Adelong, Gundagai            |                          | 10,951             | 21.0     | -0.9    | 1.6           | 0.0     | 64.5            | -3.3    | 83        | -3.4    | 32           | -3.7    | 1090           |
|                                         | N29                        | Wagga, Narrandera            |                          | 27,871             | 21.2     | -0.5    | 1.5           | -0.4    | 61.1            | -3.0    | 83        | -2.3    | 34           | -2.5    | 1022           |
|                                         | N37                        | Griffith, Hillston           |                          | 10,567             | 20.7     | -0.5    | 5.1           | -0.9    | 58.3            | -1.7    | 80        | -0.9    | 41           | 1.7     | 1049           |
|                                         | N39                        | Hay, Coleambally             |                          | 14,124             | 19.7     | -0.9    | 5.7           | -0.8    | 60.6            | -1.1    | 82        | -3.2    | 40           | 1.0     | 1149           |
| Murray                                  | N11                        | Wentworth, Balranald         |                          | 10,186             | 20.2     | -0.9    | 6.8           | -1.0    | 55.6            | -1.5    | 85        | -3.2    | 39           | 1.7     | 1051           |
|                                         | N28                        | Albury, Corowa, Holbrook     |                          | 27,179             | 20.7     | -0.9    | 1.5           | -0.1    | 63.0            | -3.0    | 83        | -2.4    | 34           | -1.4    | 1115           |
|                                         | N31                        | Deniliquin                   |                          | 22,080             | 20.3     | -0.7    | 3.1           | -0.6    | 63.8            | -1.4    | 82        | -1.6    | 37           | -1.0    | 1177           |
|                                         | N38                        | Finley, Berrigan, Jerilderie |                          | 8,587              | 19.8     | -0.8    | 2.6           | -0.4    | 62.6            | -2.8    | 81        | -2.9    | 37           | -1.6    | 1190           |
| South Eastern                           | N23                        | Goulburn, Young, Yass        |                          | 84,131             | 19.5     | -0.6    | 1.5           | -0.1    | 64.9            | -2.6    | 85        | -3.1    | 35           | -0.8    | 1257           |
|                                         | N24                        | Monaro (Cooma, Bombala)      |                          | 28,313             | 19.0     | -0.4    | 1.6           | 0.4     | 67.3            | -2.5    | 88        | -4.1    | 34           | -2.0    | 1317           |
|                                         | N32                        | A.C.T.                       |                          | 35                 | 17.9     | -2.6    | 1.6           | -1.2    | 62.1            | -1.9    | 82        | -2.7    | 29           | -7.8    | 1249           |
|                                         | N43                        | South Coast (Bega)           |                          | 424                | 18.8     | -0.5    | 0.7           | 0.1     | 72.8            | -0.7    | 86        | -0.7    | 42           | 1.7     | 1697           |
| NSW                                     | AWEX Sale Statistics 18-19 |                              |                          | 550,030            | 20.0     | -0.7    | 2.7           | -0.6    | 62.1            | -2.1    | 82        | -3.3    | 36           | -1.3    | 1159           |

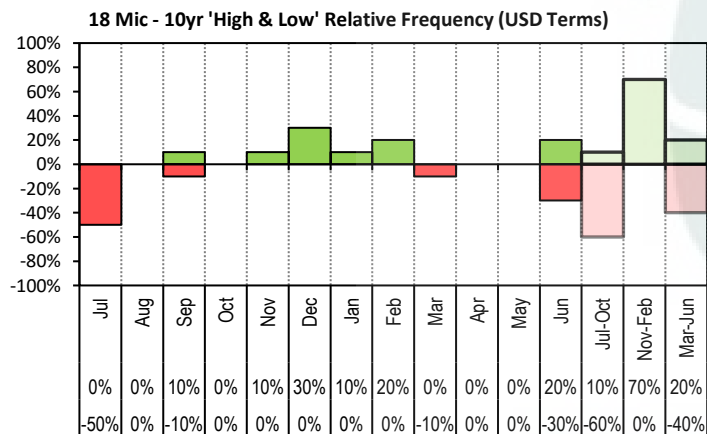
| AWTA Mthly Key Test Data |                  |         | Bales Tested | +/- YoY | Micron  | +/- YoY | VMB  | +/- YoY | Yld  | +/- YoY | Lth  | +/- YoY | Nkt | +/- YoY | POBM +/- |
|--------------------------|------------------|---------|--------------|---------|---------|---------|------|---------|------|---------|------|---------|-----|---------|----------|
| AUSTRALIA                | Current Season   | October | 186,616      | -8,630  | 20.1    | 0.0     | 1.5  | -0.4    | 63.9 | -0.8    | 88   | 3.2     | 32  | -0.5    | 50 3.7   |
|                          |                  | Y.T.D.  | 534,167      | -67,710 | 20.0    | -0.1    | 1.8  | -0.6    | 62.8 | -0.8    | 88   | 2.0     | 33  | -1.0    | 46 2.0   |
|                          | Previous Seasons | 2018-19 | 601,877      | -63673  | 20.1    | -0.5    | 2.4  | -0.3    | 63.6 | -0.5    | 86   | -3.0    | 34  | -1.0    | 44 -8.0  |
|                          |                  | 2017-18 | 665,550      | 48833   | 20.6    | 0.1     | 2.7  | 0.8     | 64.1 | -0.9    | 89   | -1.0    | 35  | 0.0     | 52 -1.0  |
|                          |                  | Y.T.D.  | 2016-17      | 616,717 | -28,479 | 20.5    | -0.1 | 1.9     | 0.2  | 65.0    | -0.3 | 90      | 0.3 | 35      | 0.7      |



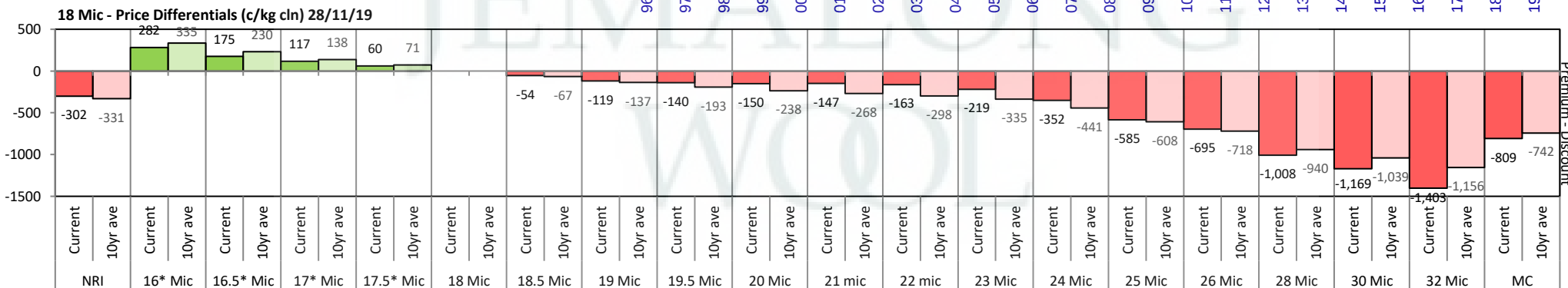


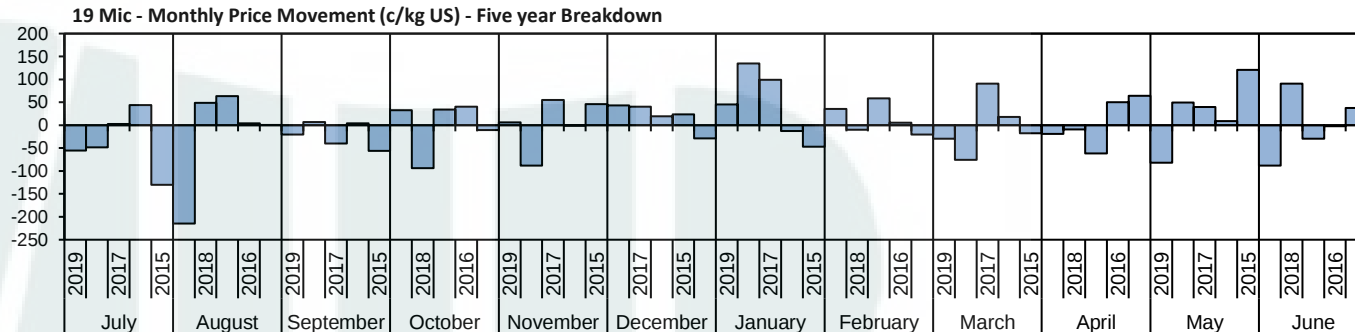
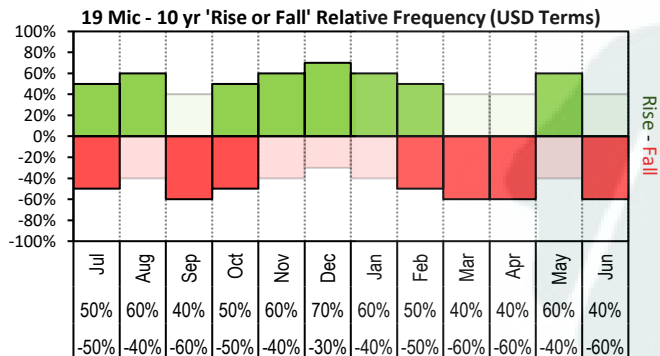


The above 'Rise or Fall' graph, shows how often the market has risen or fallen in a given month over the past 10 years, it does not show the extent of the movement only the frequency of direction. The 'Monthly Price Movement' graph shows the extent of movement for each month, for the past 5 years.

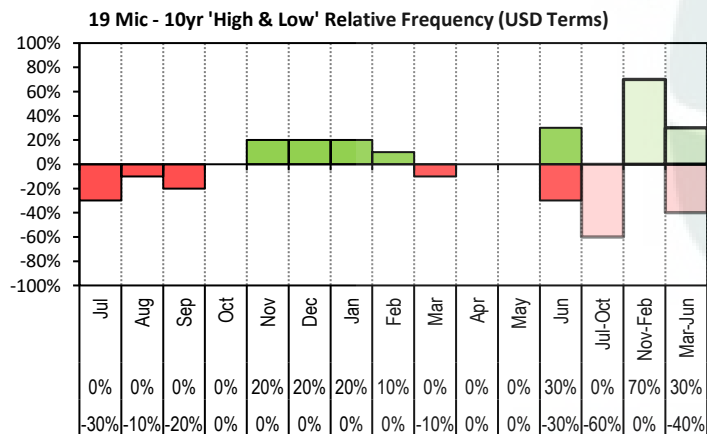


The above graph, shows how often the '12 month high & low' have been achieved for a given month over the past 10 years. It is not a measure of probability.

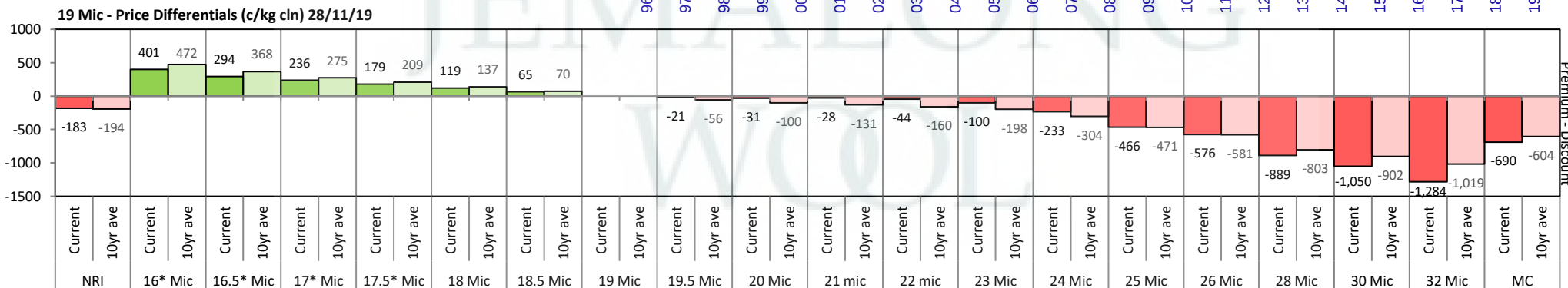


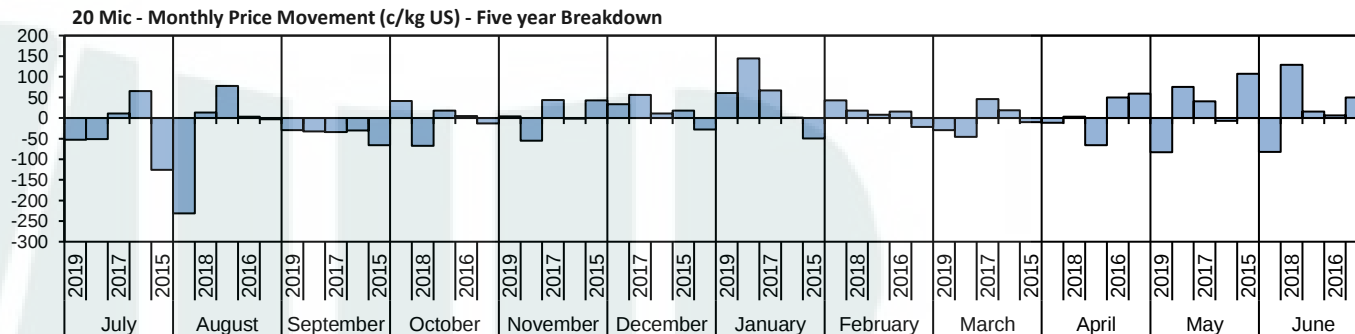
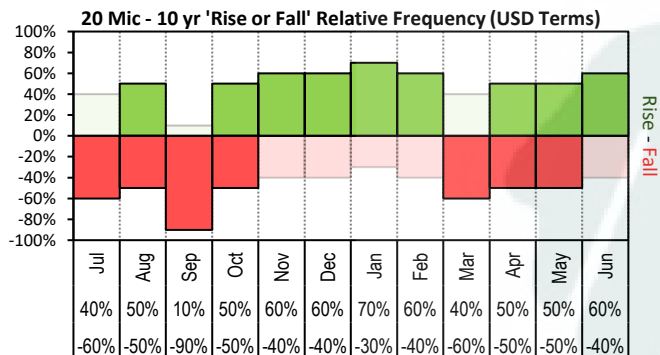


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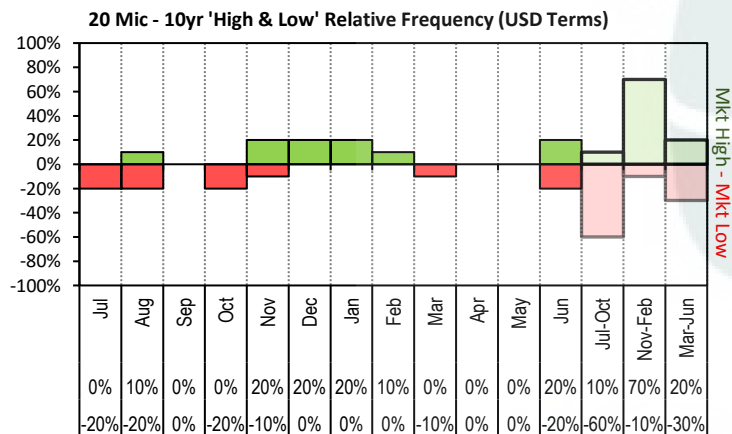


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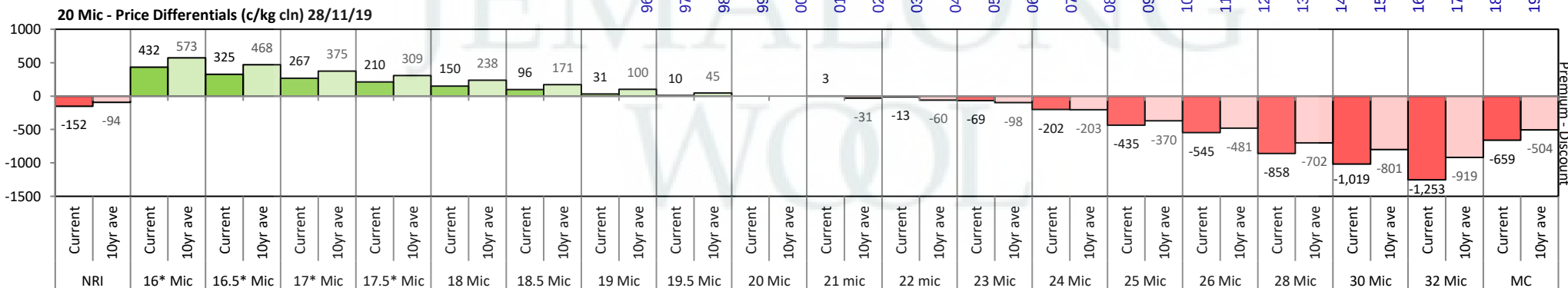
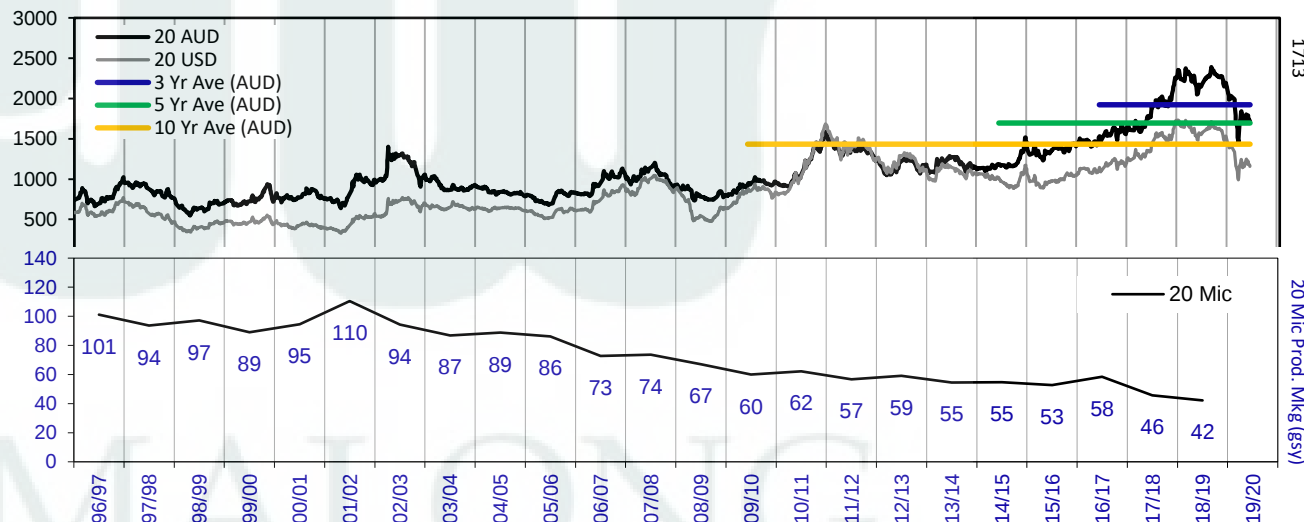


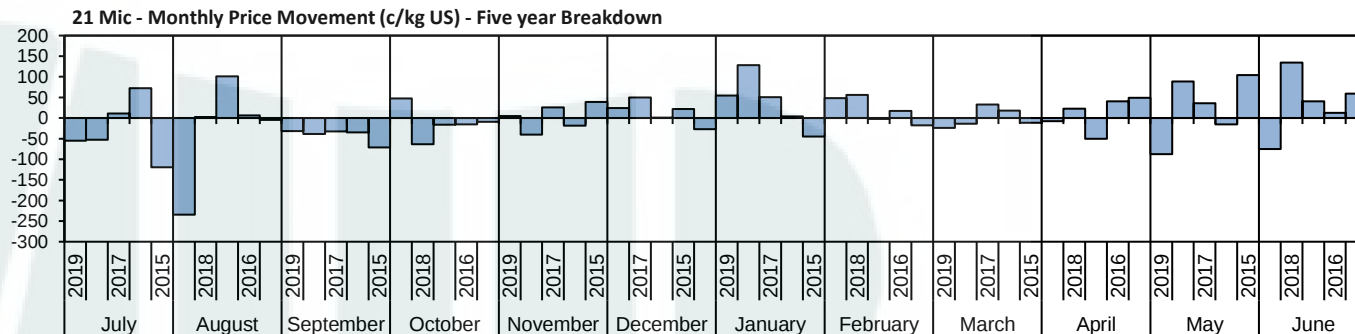
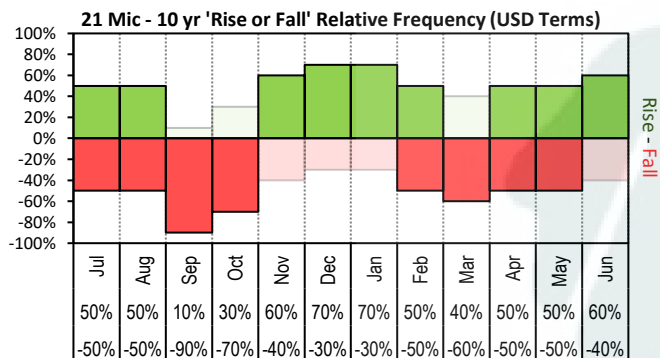


The above 'Rise or Fall' graph, shows how often the market has risen or fallen in a given month over the past 10 years, it does not show the extent of the movement only the frequency of direction. The 'Monthly Price Movement' graph shows the extent of movement for each month, for the past 5 years.

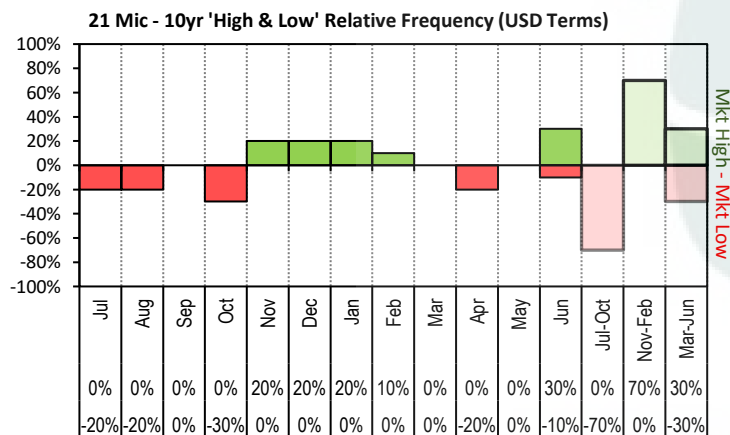


The above graph, shows how often the '12 month high & low' have been achieved for a given month over the past 10 years. It is not a measure of probability.

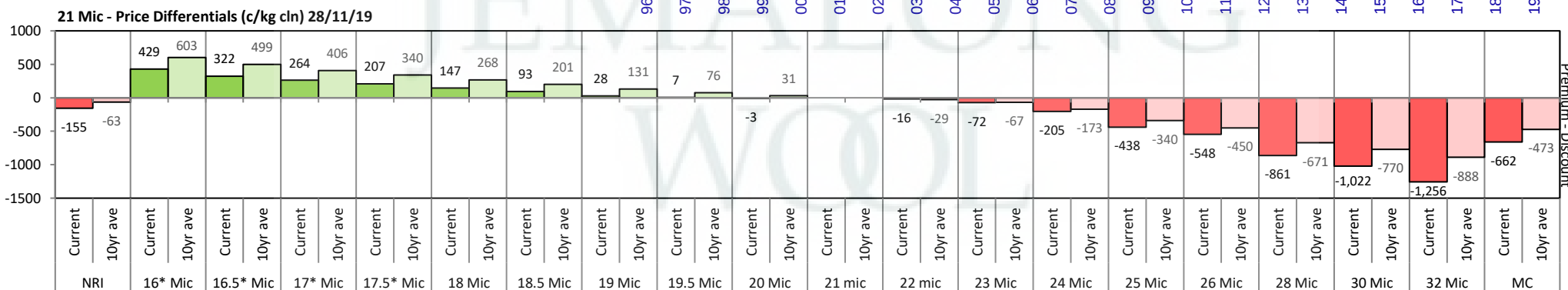
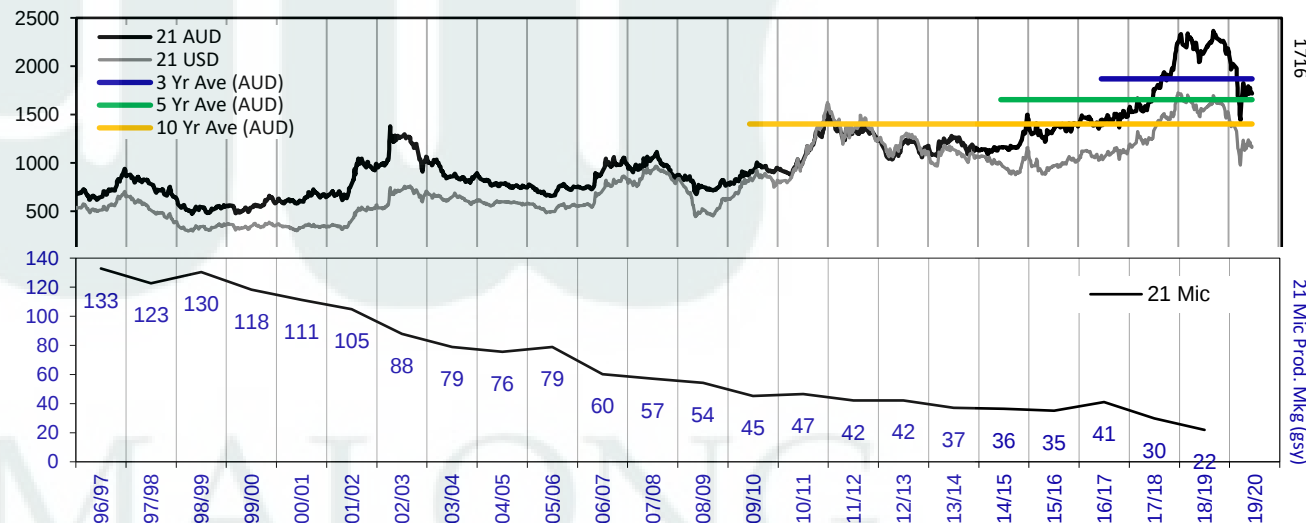


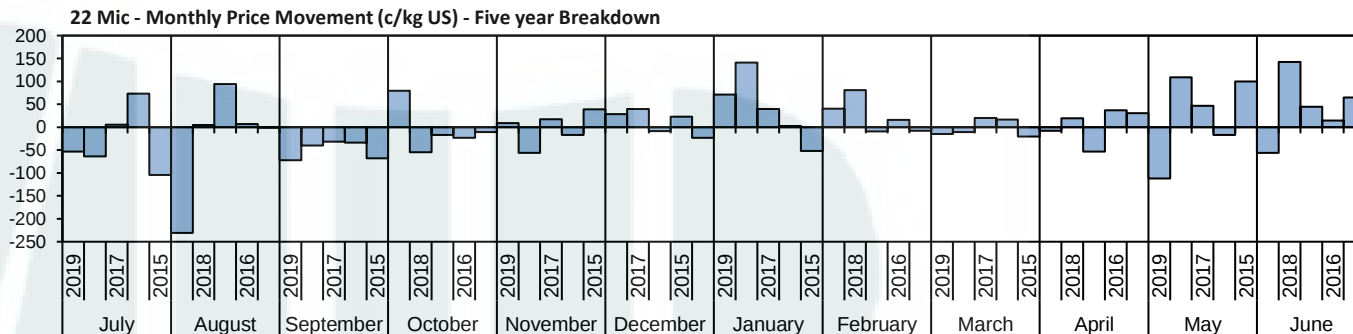
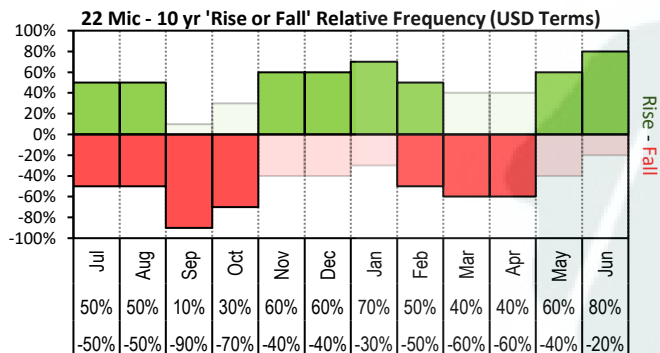


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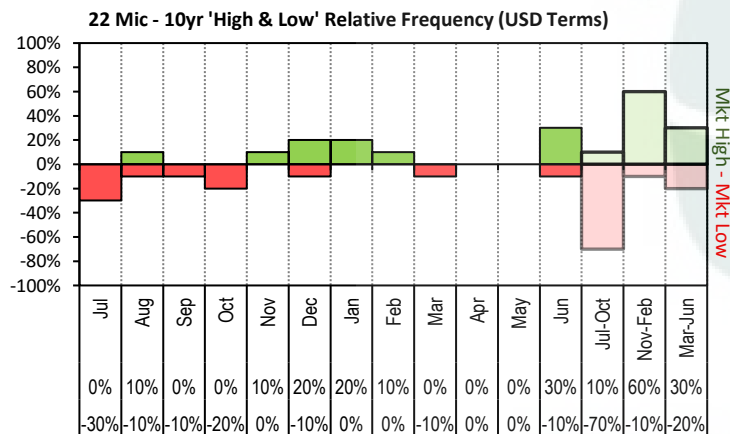


The above graph, shows how often the '12 month high & low' have been achieved for a given month over the past 10 years. It is not a measure of probability.

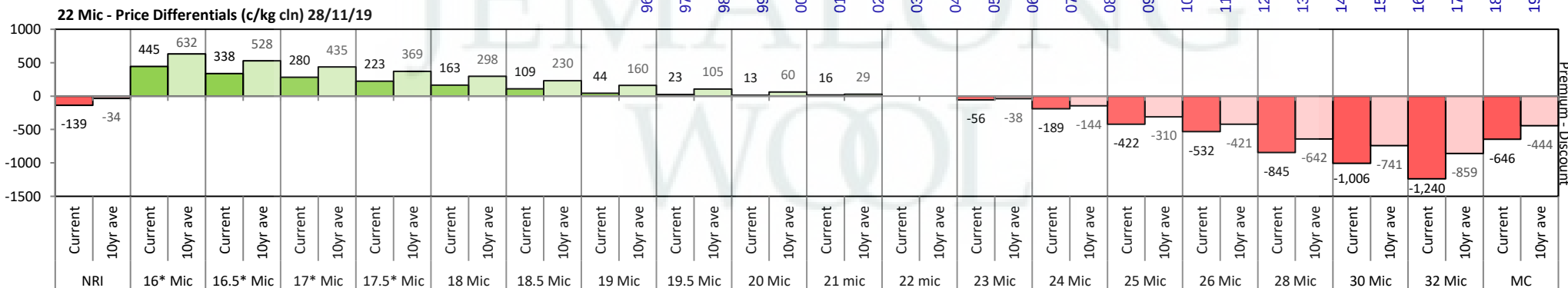
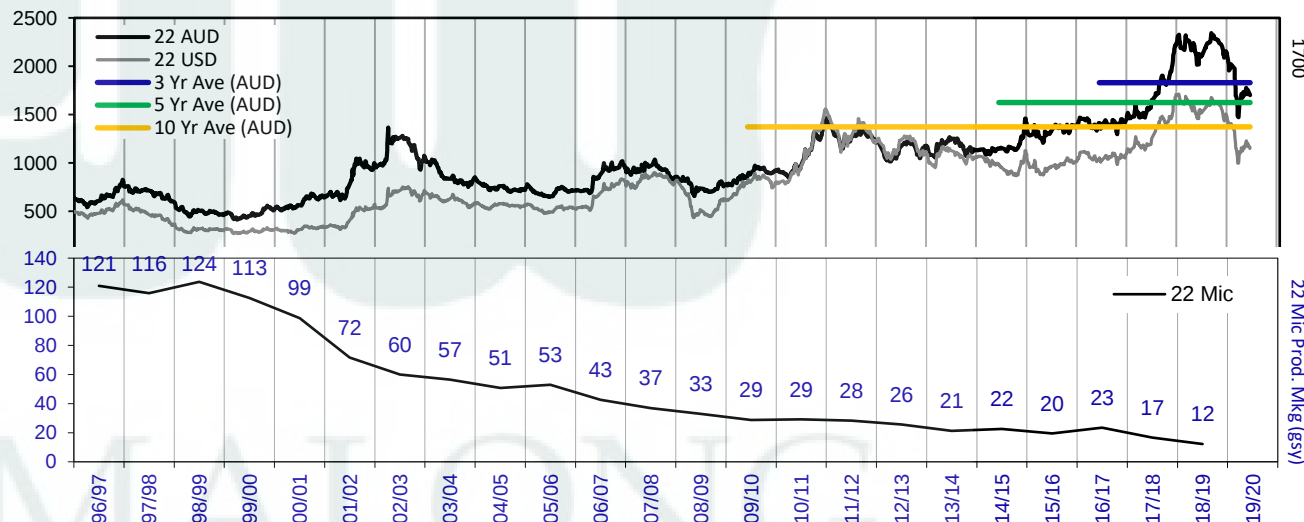


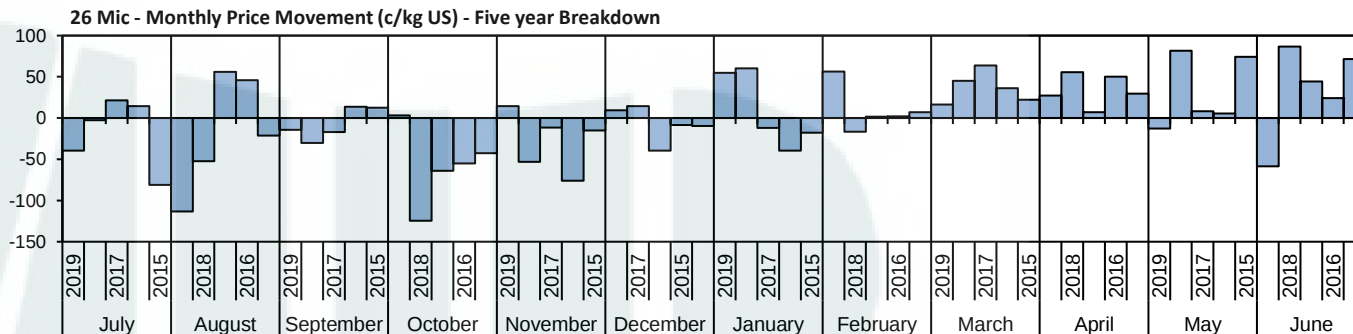
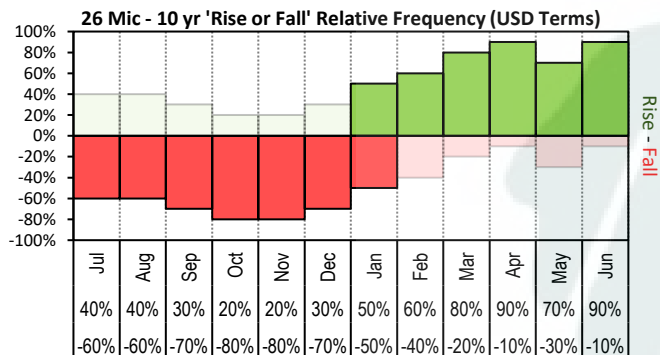


The above 'Rise or Fall' graph, shows how often the market has risen or fallen in a given month over the past 10 years, it does not show the extent of the movement only the frequency of direction. The 'Monthly Price Movement' graph shows the extent of movement for each month, for the past 5 years.

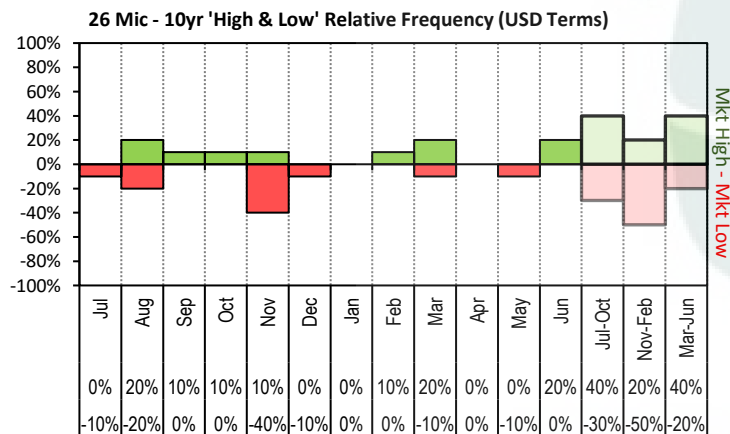


The above graph, shows how often the '12 month high & low' have been achieved for a given month over the past 10 years. It is not a measure of probability.

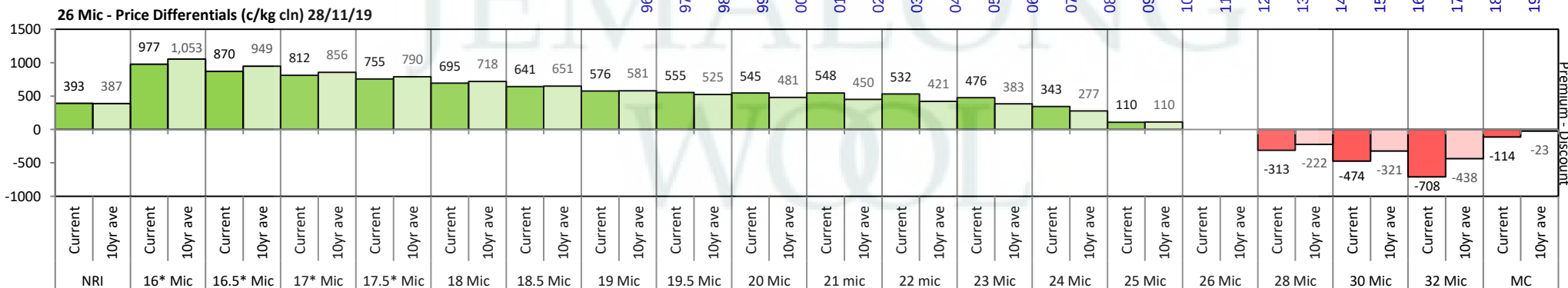
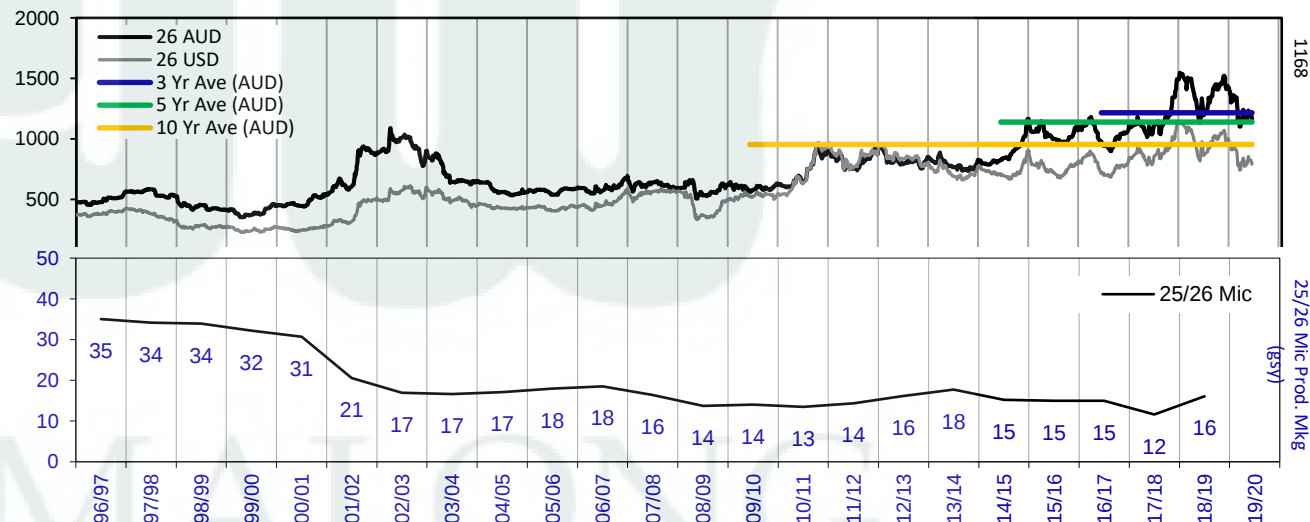


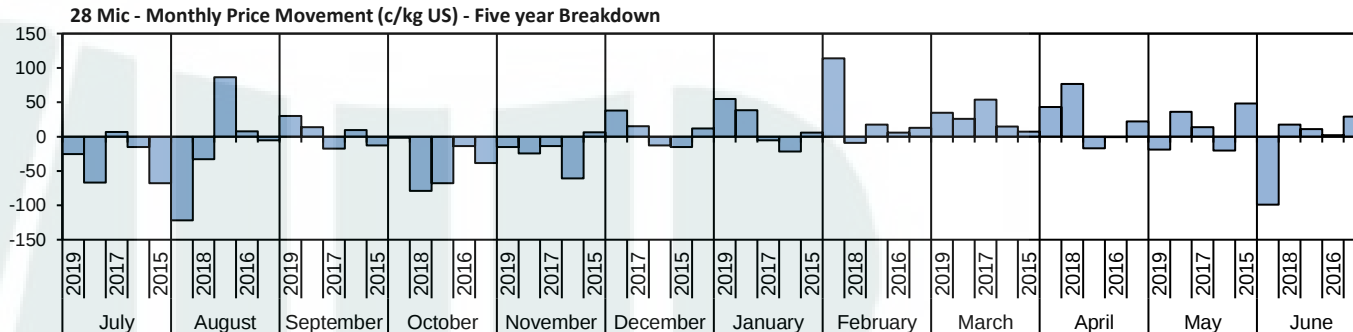
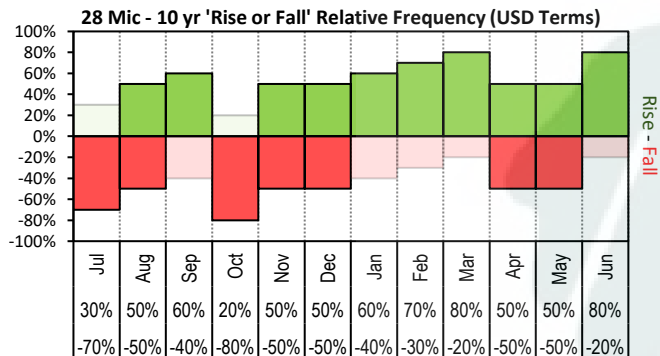


The above 'Rise or Fall' graph, shows how often the market has risen or fallen in a given month over the past 10 years, it does not show the extent of the movement only the frequency of direction. The 'Monthly Price Movement' graph shows the extent of movement for each month, for the past 5 years.

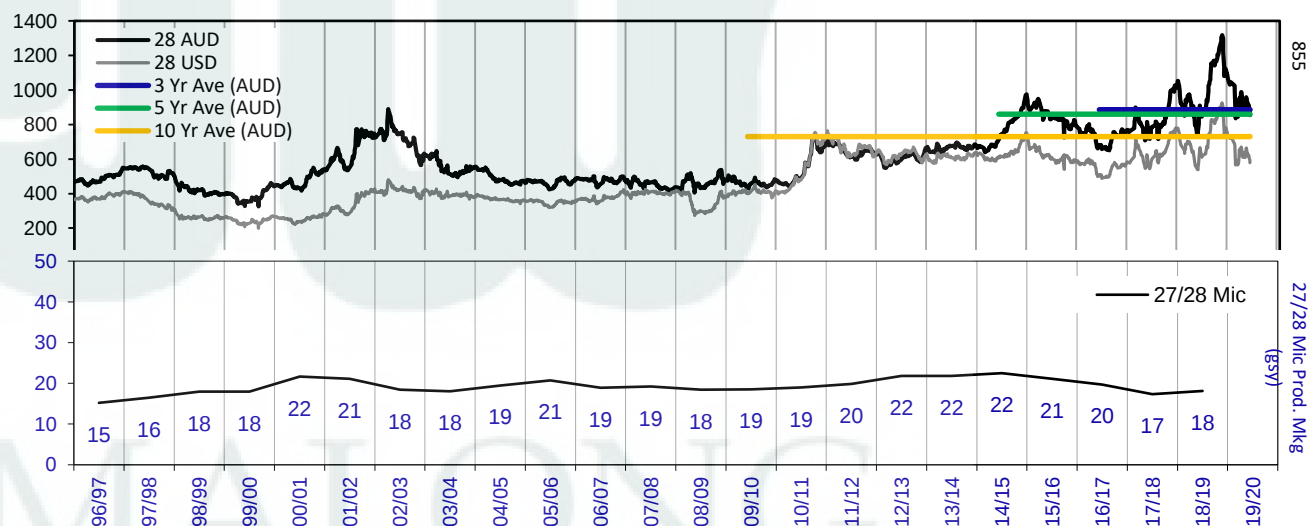
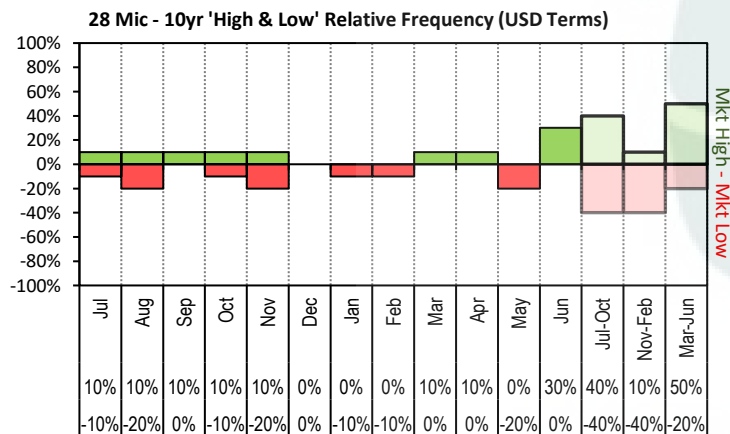


The above graph, shows how often the '12 month high & low' have been achieved for a given month over the past 10 years. It is not a measure of probability.

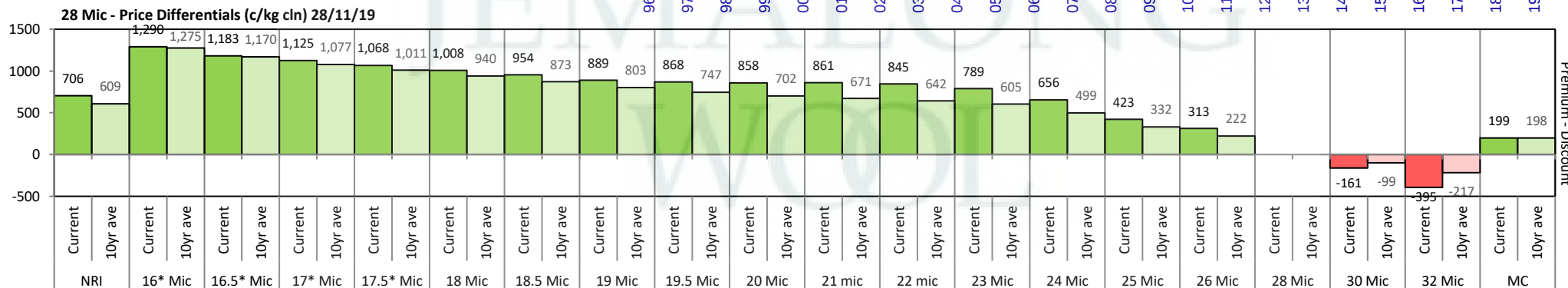


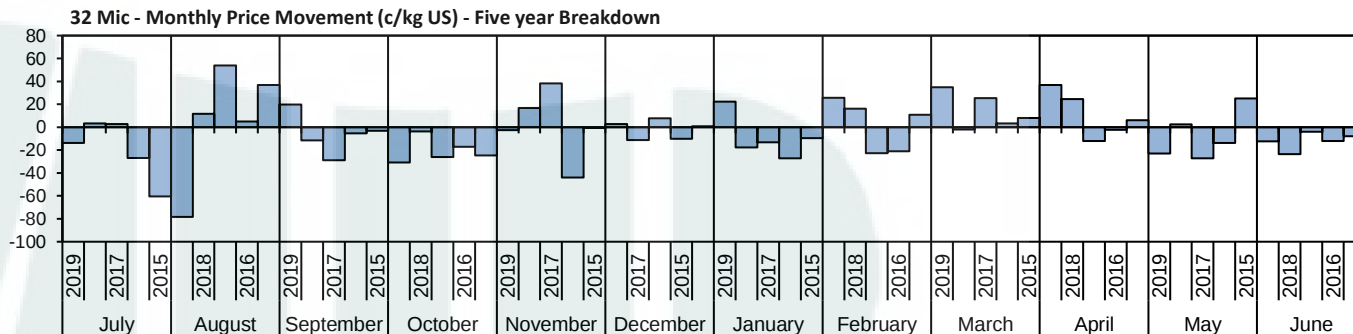
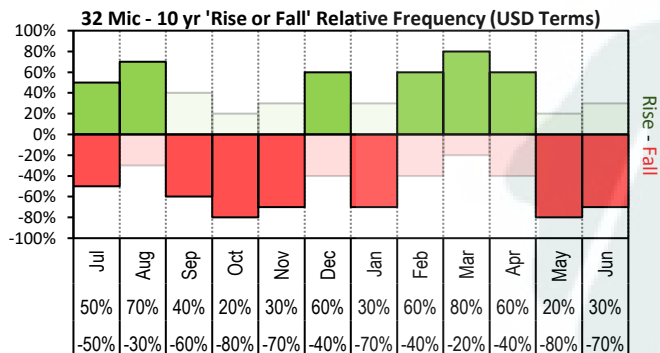


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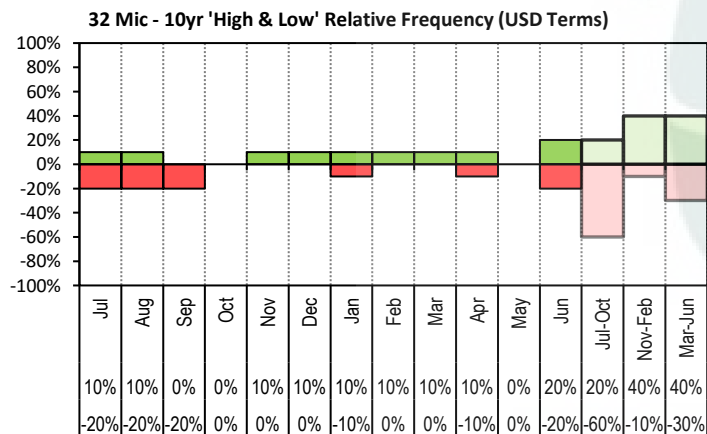


The above graph, shows how often the '12 month high & low' have been achieved for a given month over the past 10 years. It is not a measure of probability.

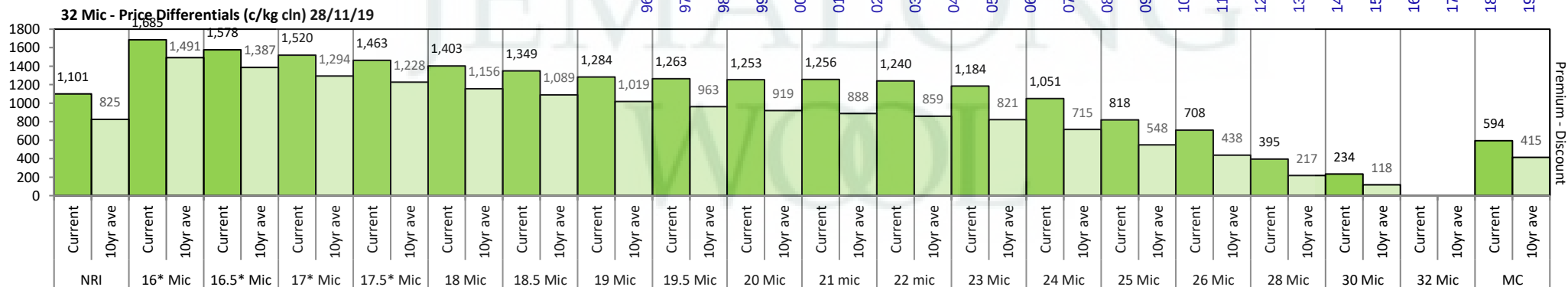


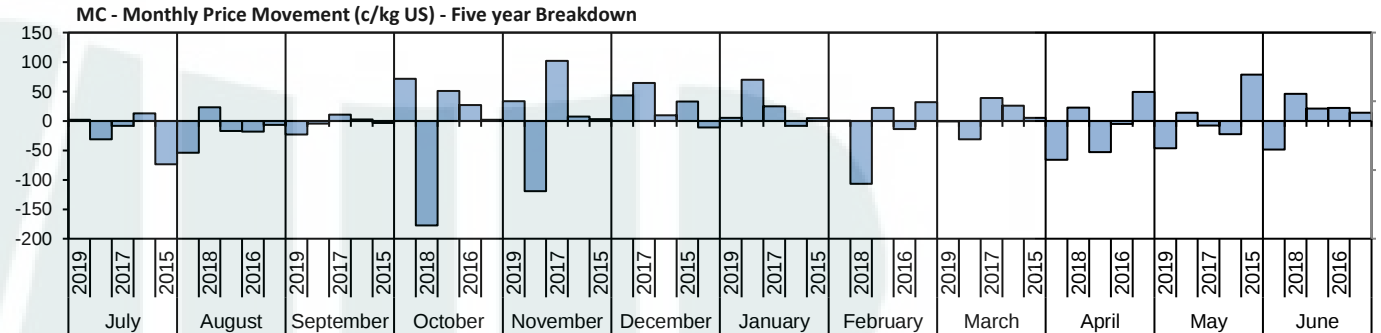
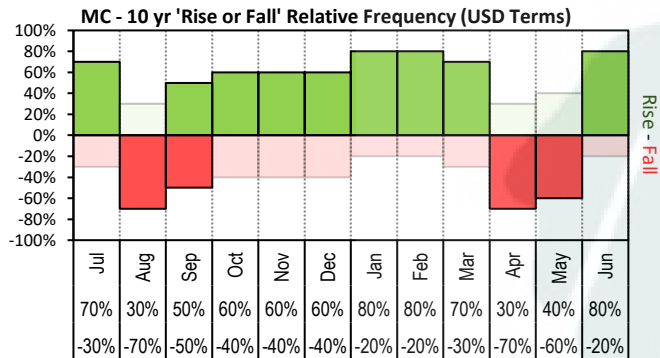


The above 'Rise or Fall' graph, shows how often the market has risen or fallen in a given month over the past 10 years, it does not show the extent of the movement only the frequency of direction. The 'Monthly Price Movement' graph shows the extent of movement for each month, for the past 5 years.

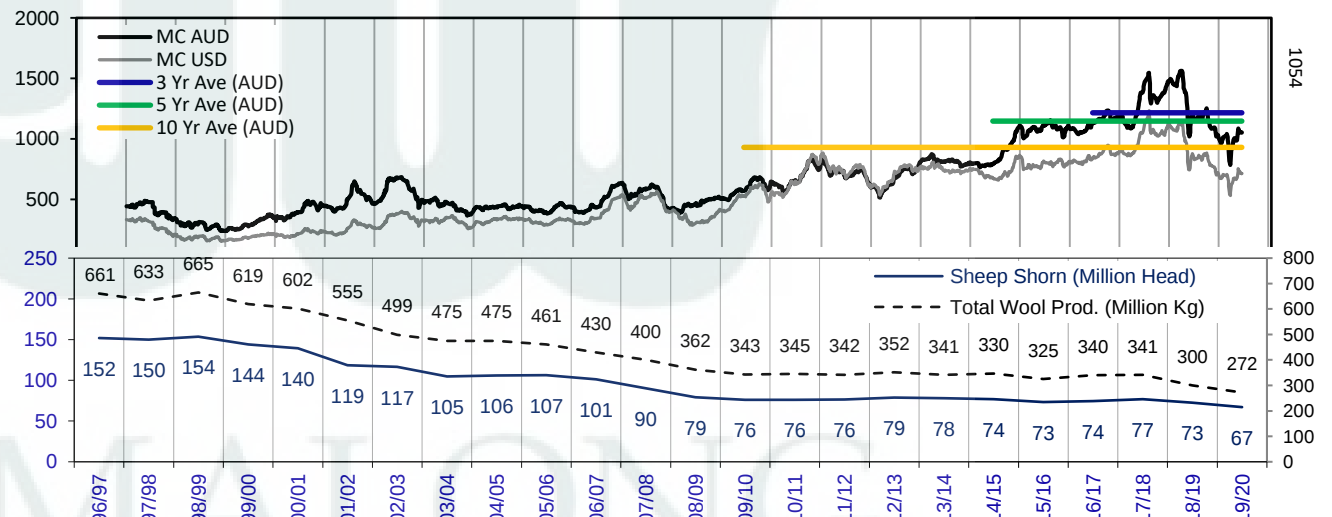
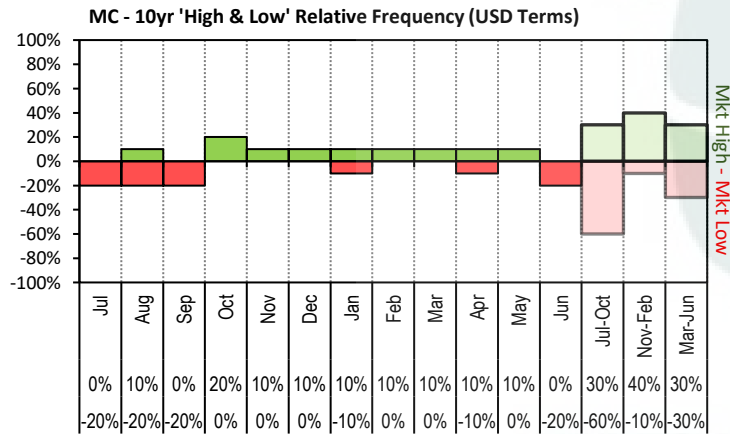


The above graph, shows how often the '12 month high & low' have been achieved for a given month over the past 10 years. It is not a measure of probability.

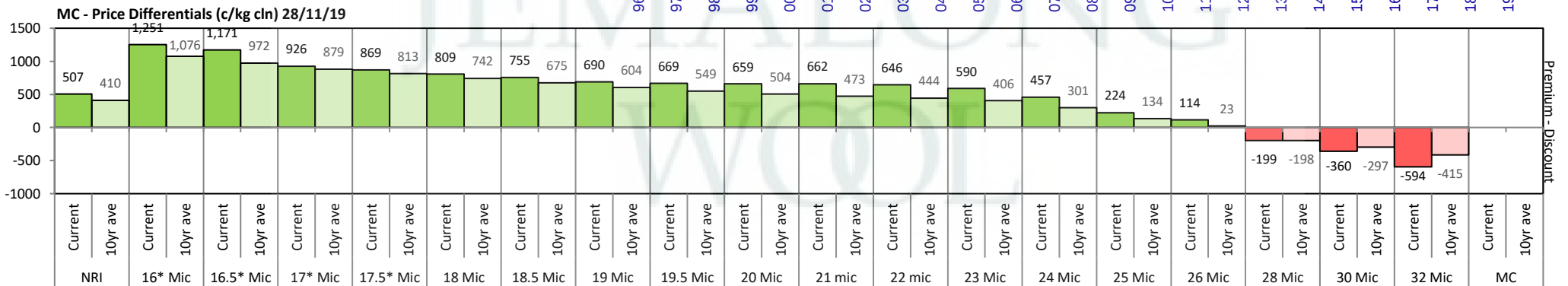




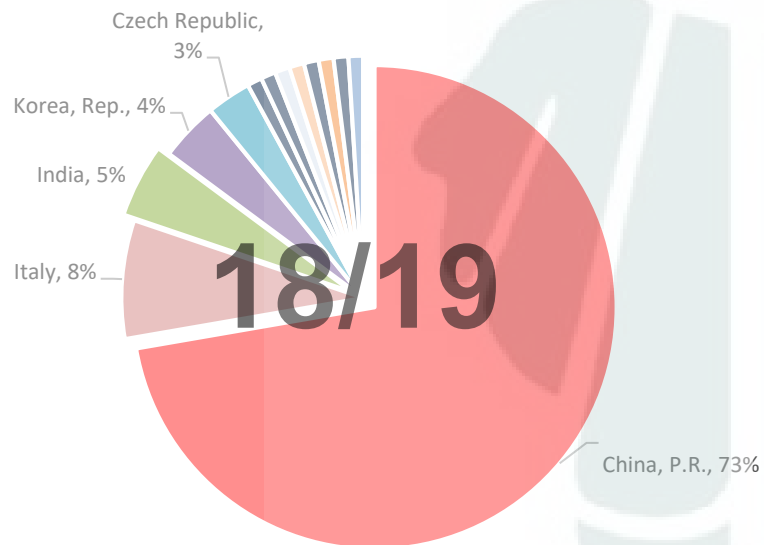
The above 'Rise or Fall' graph, shows how often the market has risen or fallen in a given month over the past 10 years, it does not show the extent of the movement only the frequency of direction. The 'Monthly Price Movement' graph shows the extent of movement for each month, for the past 5 years.



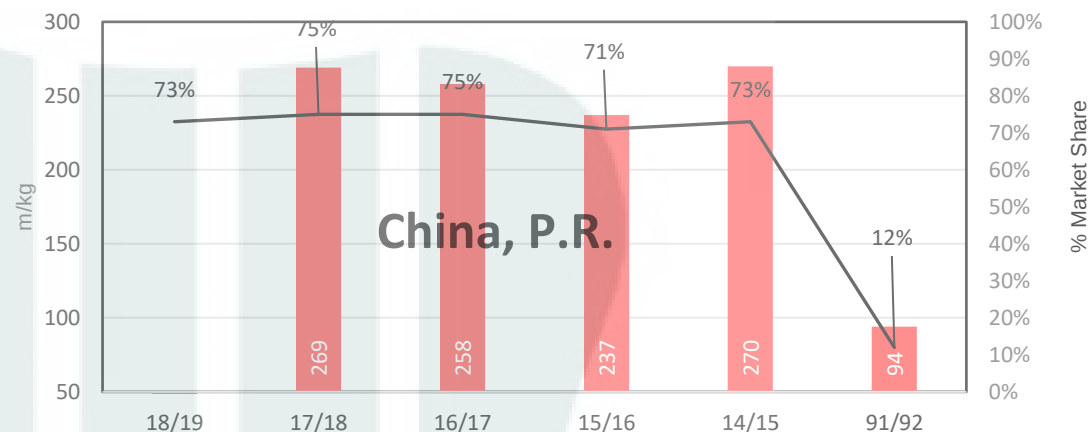
The above graph, shows how often the '12 month high & low' have been achieved for a given month over the past 10 years. It is not a measure of probability.



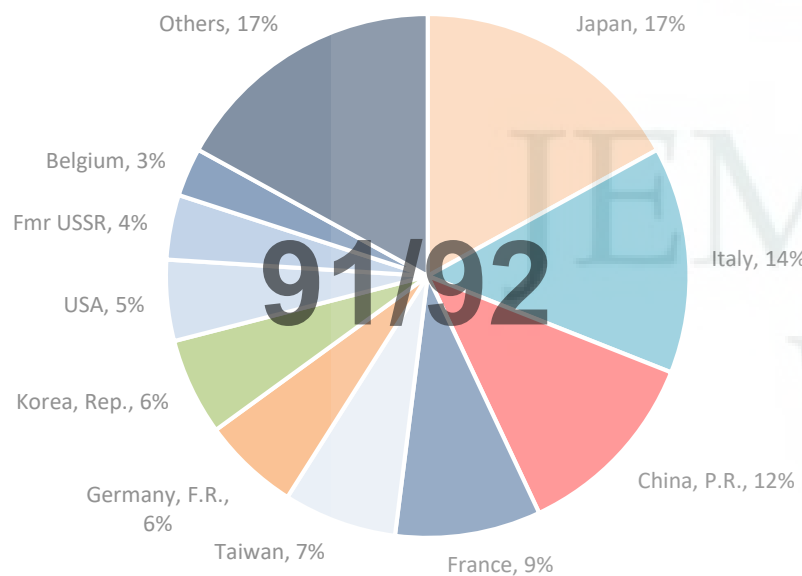
18/19 - Export Snap Shot (22.06 m/kg greasy equivalent)



China, P.R. (Largest Market Share)



91/92 - Export Snap Shot (784.7 m/kg greasy equivalent)



Seasonal Change m/kg

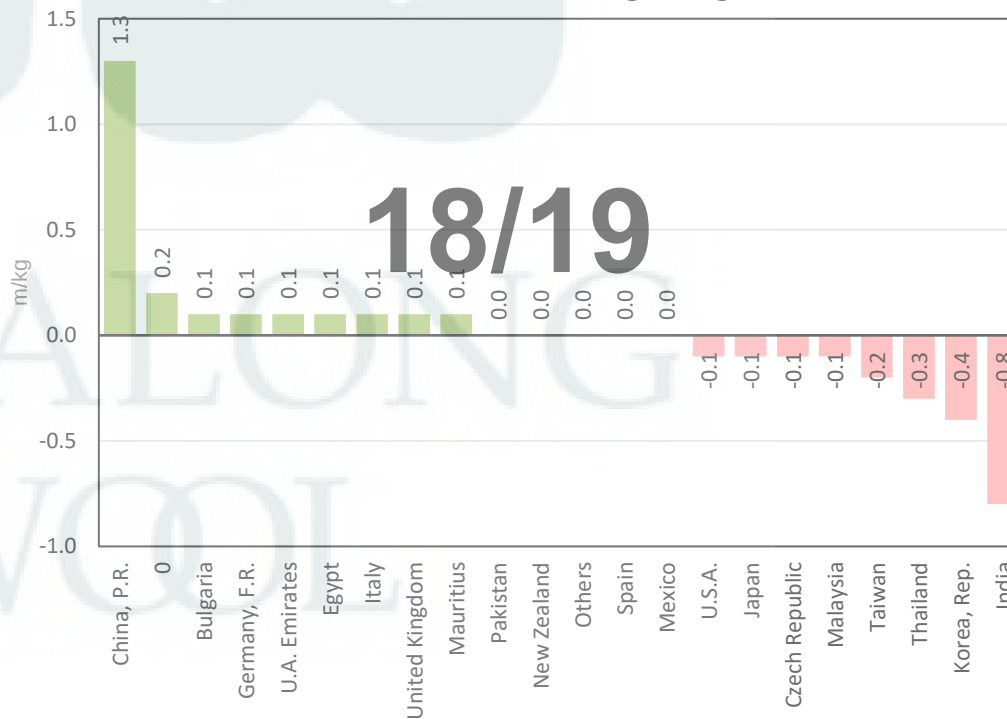




Table 8: Returns pr head for skirted fleece wool.

| Skirted FLC Weight |             | Micron |       |       |       |       |       |       |       |       |       |       |       |       |      |      |      |      |      |
|--------------------|-------------|--------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|------|------|------|------|------|
| 9 Kg               |             | 16     | 16.5  | 17    | 17.5  | 18    | 18.5  | 19    | 19.5  | 20    | 21    | 22    | 23    | 24    | 25   | 26   | 28   | 30   | 32   |
| Yield (Sch Dry)    | 25% Current | \$48   | \$46  | \$45  | \$43  | \$42  | \$41  | \$39  | \$39  | \$39  | \$39  | \$38  | \$37  | \$34  | \$29 | \$26 | \$19 | \$16 | \$10 |
|                    | 10yr ave.   | \$45   | \$42  | \$40  | \$39  | \$38  | \$36  | \$34  | \$33  | \$32  | \$32  | \$31  | \$30  | \$28  | \$24 | \$21 | \$16 | \$14 | \$12 |
|                    | 30% Current | \$58   | \$55  | \$53  | \$52  | \$50  | \$49  | \$47  | \$47  | \$46  | \$46  | \$46  | \$44  | \$41  | \$35 | \$32 | \$23 | \$19 | \$12 |
|                    | 10yr ave.   | \$54   | \$51  | \$48  | \$47  | \$45  | \$43  | \$41  | \$40  | \$39  | \$38  | \$37  | \$36  | \$33  | \$29 | \$26 | \$20 | \$17 | \$14 |
|                    | 35% Current | \$68   | \$64  | \$62  | \$61  | \$59  | \$57  | \$55  | \$54  | \$54  | \$54  | \$54  | \$52  | \$48  | \$40 | \$37 | \$27 | \$22 | \$14 |
|                    | 10yr ave.   | \$62   | \$59  | \$57  | \$55  | \$53  | \$50  | \$48  | \$47  | \$45  | \$44  | \$43  | \$42  | \$39  | \$33 | \$30 | \$23 | \$20 | \$16 |
|                    | 40% Current | \$77   | \$73  | \$71  | \$69  | \$67  | \$65  | \$63  | \$62  | \$62  | \$62  | \$61  | \$59  | \$54  | \$46 | \$42 | \$31 | \$25 | \$17 |
|                    | 10yr ave.   | \$71   | \$68  | \$65  | \$62  | \$60  | \$58  | \$55  | \$53  | \$52  | \$50  | \$49  | \$48  | \$44  | \$38 | \$34 | \$26 | \$23 | \$18 |
|                    | 45% Current | \$87   | \$83  | \$80  | \$78  | \$75  | \$73  | \$71  | \$70  | \$69  | \$69  | \$69  | \$67  | \$61  | \$52 | \$47 | \$35 | \$28 | \$19 |
|                    | 10yr ave.   | \$80   | \$76  | \$73  | \$70  | \$68  | \$65  | \$62  | \$60  | \$58  | \$57  | \$56  | \$54  | \$50  | \$43 | \$39 | \$30 | \$26 | \$21 |
|                    | 50% Current | \$97   | \$92  | \$89  | \$87  | \$84  | \$81  | \$78  | \$78  | \$77  | \$77  | \$77  | \$74  | \$68  | \$58 | \$53 | \$38 | \$31 | \$21 |
|                    | 10yr ave.   | \$89   | \$85  | \$81  | \$78  | \$75  | \$72  | \$69  | \$67  | \$64  | \$63  | \$62  | \$60  | \$55  | \$48 | \$43 | \$33 | \$28 | \$23 |
|                    | 55% Current | \$106  | \$101 | \$98  | \$95  | \$92  | \$90  | \$86  | \$85  | \$85  | \$85  | \$84  | \$81  | \$75  | \$63 | \$58 | \$42 | \$34 | \$23 |
|                    | 10yr ave.   | \$98   | \$93  | \$89  | \$86  | \$83  | \$79  | \$76  | \$73  | \$71  | \$69  | \$68  | \$66  | \$61  | \$53 | \$47 | \$36 | \$31 | \$25 |
|                    | 60% Current | \$116  | \$110 | \$107 | \$104 | \$101 | \$98  | \$94  | \$93  | \$93  | \$93  | \$92  | \$89  | \$82  | \$69 | \$63 | \$46 | \$37 | \$25 |
|                    | 10yr ave.   | \$107  | \$102 | \$97  | \$94  | \$90  | \$87  | \$83  | \$80  | \$77  | \$76  | \$74  | \$72  | \$66  | \$57 | \$51 | \$39 | \$34 | \$28 |
|                    | 65% Current | \$125  | \$119 | \$116 | \$112 | \$109 | \$106 | \$102 | \$101 | \$100 | \$100 | \$99  | \$96  | \$88  | \$75 | \$68 | \$50 | \$41 | \$27 |
|                    | 10yr ave.   | \$116  | \$110 | \$105 | \$101 | \$98  | \$94  | \$90  | \$86  | \$84  | \$82  | \$80  | \$78  | \$72  | \$62 | \$56 | \$43 | \$37 | \$30 |
|                    | 70% Current | \$135  | \$128 | \$125 | \$121 | \$117 | \$114 | \$110 | \$109 | \$108 | \$108 | \$107 | \$104 | \$95  | \$81 | \$74 | \$54 | \$44 | \$29 |
|                    | 10yr ave.   | \$125  | \$119 | \$113 | \$109 | \$105 | \$101 | \$97  | \$93  | \$90  | \$88  | \$86  | \$84  | \$77  | \$67 | \$60 | \$46 | \$40 | \$32 |
|                    | 75% Current | \$145  | \$138 | \$134 | \$130 | \$126 | \$122 | \$118 | \$116 | \$116 | \$115 | \$111 | \$102 | \$86  | \$79 | \$58 | \$47 | \$31 | \$31 |
|                    | 10yr ave.   | \$134  | \$127 | \$121 | \$117 | \$113 | \$108 | \$103 | \$100 | \$97  | \$95  | \$93  | \$90  | \$83  | \$72 | \$64 | \$49 | \$43 | \$35 |
|                    | 80% Current | \$154  | \$147 | \$143 | \$138 | \$134 | \$130 | \$126 | \$124 | \$123 | \$124 | \$122 | \$118 | \$109 | \$92 | \$84 | \$62 | \$50 | \$33 |
|                    | 10yr ave.   | \$143  | \$136 | \$129 | \$125 | \$120 | \$115 | \$110 | \$106 | \$103 | \$101 | \$99  | \$96  | \$88  | \$76 | \$69 | \$53 | \$45 | \$37 |
|                    | 85% Current | \$164  | \$156 | \$151 | \$147 | \$143 | \$138 | \$133 | \$132 | \$131 | \$131 | \$130 | \$126 | \$116 | \$98 | \$89 | \$65 | \$53 | \$35 |
|                    | 10yr ave.   | \$152  | \$144 | \$137 | \$133 | \$128 | \$123 | \$117 | \$113 | \$110 | \$107 | \$105 | \$102 | \$94  | \$81 | \$73 | \$56 | \$48 | \$39 |

The above shows estimated returns per head for skirted fleece wool. These figures do not take into account the value of skirtings and oddments and do not take into account discounts that may apply for faults under individual circumstances. These figures are based on a market index of 100% and should be used as a guide only. Returns over \$30 / head for fleece wool are highlighted.



Table 9: Returns pr head for skirted fleece wool.

| Skirted FLC Weight |             | Micron |       |       |       |       |       |       |       |       |       |       |       |       |      |      |      |      |      |
|--------------------|-------------|--------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|------|------|------|------|------|
| 8 Kg               |             | 16     | 16.5  | 17    | 17.5  | 18    | 18.5  | 19    | 19.5  | 20    | 21    | 22    | 23    | 24    | 25   | 26   | 28   | 30   | 32   |
| Yield (Sch Dry)    | 25% Current | \$43   | \$41  | \$40  | \$38  | \$37  | \$36  | \$35  | \$34  | \$34  | \$34  | \$34  | \$33  | \$30  | \$26 | \$23 | \$17 | \$14 | \$9  |
|                    | 10yr ave.   | \$40   | \$38  | \$36  | \$35  | \$33  | \$32  | \$31  | \$30  | \$29  | \$28  | \$27  | \$27  | \$25  | \$21 | \$19 | \$15 | \$13 | \$10 |
|                    | 30% Current | \$51   | \$49  | \$48  | \$46  | \$45  | \$43  | \$42  | \$41  | \$41  | \$41  | \$41  | \$39  | \$36  | \$31 | \$28 | \$21 | \$17 | \$11 |
|                    | 10yr ave.   | \$48   | \$45  | \$43  | \$42  | \$40  | \$38  | \$37  | \$35  | \$34  | \$34  | \$33  | \$32  | \$29  | \$25 | \$23 | \$18 | \$15 | \$12 |
|                    | 35% Current | \$60   | \$57  | \$55  | \$54  | \$52  | \$51  | \$49  | \$48  | \$48  | \$48  | \$48  | \$46  | \$42  | \$36 | \$33 | \$24 | \$19 | \$13 |
|                    | 10yr ave.   | \$55   | \$53  | \$50  | \$49  | \$47  | \$45  | \$43  | \$41  | \$40  | \$39  | \$38  | \$37  | \$34  | \$30 | \$27 | \$20 | \$18 | \$14 |
|                    | 40% Current | \$69   | \$65  | \$63  | \$62  | \$60  | \$58  | \$56  | \$55  | \$55  | \$55  | \$54  | \$53  | \$48  | \$41 | \$37 | \$27 | \$22 | \$15 |
|                    | 10yr ave.   | \$63   | \$60  | \$57  | \$55  | \$53  | \$51  | \$49  | \$47  | \$46  | \$45  | \$44  | \$43  | \$39  | \$34 | \$30 | \$23 | \$20 | \$16 |
|                    | 45% Current | \$77   | \$73  | \$71  | \$69  | \$67  | \$65  | \$63  | \$62  | \$62  | \$62  | \$61  | \$59  | \$54  | \$46 | \$42 | \$31 | \$25 | \$17 |
|                    | 10yr ave.   | \$71   | \$68  | \$65  | \$62  | \$60  | \$58  | \$55  | \$53  | \$52  | \$50  | \$49  | \$48  | \$44  | \$38 | \$34 | \$26 | \$23 | \$18 |
|                    | 50% Current | \$86   | \$82  | \$79  | \$77  | \$75  | \$72  | \$70  | \$69  | \$69  | \$69  | \$68  | \$66  | \$60  | \$51 | \$47 | \$34 | \$28 | \$18 |
|                    | 10yr ave.   | \$79   | \$76  | \$72  | \$69  | \$67  | \$64  | \$61  | \$59  | \$57  | \$56  | \$55  | \$53  | \$49  | \$42 | \$38 | \$29 | \$25 | \$21 |
|                    | 55% Current | \$94   | \$90  | \$87  | \$85  | \$82  | \$80  | \$77  | \$76  | \$75  | \$76  | \$75  | \$72  | \$66  | \$56 | \$51 | \$38 | \$31 | \$20 |
|                    | 10yr ave.   | \$87   | \$83  | \$79  | \$76  | \$73  | \$71  | \$67  | \$65  | \$63  | \$62  | \$60  | \$59  | \$54  | \$47 | \$42 | \$32 | \$28 | \$23 |
|                    | 60% Current | \$103  | \$98  | \$95  | \$92  | \$89  | \$87  | \$84  | \$83  | \$82  | \$82  | \$82  | \$79  | \$73  | \$61 | \$56 | \$41 | \$33 | \$22 |
|                    | 10yr ave.   | \$95   | \$91  | \$86  | \$83  | \$80  | \$77  | \$74  | \$71  | \$69  | \$67  | \$66  | \$64  | \$59  | \$51 | \$46 | \$35 | \$30 | \$25 |
|                    | 65% Current | \$112  | \$106 | \$103 | \$100 | \$97  | \$94  | \$91  | \$90  | \$89  | \$89  | \$88  | \$85  | \$79  | \$66 | \$61 | \$44 | \$36 | \$24 |
|                    | 10yr ave.   | \$103  | \$98  | \$93  | \$90  | \$87  | \$83  | \$80  | \$77  | \$75  | \$73  | \$71  | \$69  | \$64  | \$55 | \$50 | \$38 | \$33 | \$27 |
|                    | 70% Current | \$120  | \$114 | \$111 | \$108 | \$104 | \$101 | \$98  | \$96  | \$96  | \$96  | \$95  | \$92  | \$85  | \$72 | \$65 | \$48 | \$39 | \$26 |
|                    | 10yr ave.   | \$111  | \$106 | \$100 | \$97  | \$94  | \$90  | \$86  | \$83  | \$80  | \$79  | \$77  | \$75  | \$69  | \$59 | \$53 | \$41 | \$35 | \$29 |
|                    | 75% Current | \$129  | \$122 | \$119 | \$115 | \$112 | \$109 | \$105 | \$103 | \$103 | \$103 | \$102 | \$99  | \$91  | \$77 | \$70 | \$51 | \$42 | \$28 |
|                    | 10yr ave.   | \$119  | \$113 | \$108 | \$104 | \$100 | \$96  | \$92  | \$89  | \$86  | \$84  | \$82  | \$80  | \$74  | \$64 | \$57 | \$44 | \$38 | \$31 |
|                    | 80% Current | \$137  | \$130 | \$127 | \$123 | \$119 | \$116 | \$112 | \$110 | \$110 | \$110 | \$109 | \$105 | \$97  | \$82 | \$75 | \$55 | \$44 | \$29 |
|                    | 10yr ave.   | \$127  | \$121 | \$115 | \$111 | \$107 | \$103 | \$98  | \$95  | \$92  | \$90  | \$88  | \$85  | \$79  | \$68 | \$61 | \$47 | \$40 | \$33 |
|                    | 85% Current | \$146  | \$139 | \$135 | \$131 | \$127 | \$123 | \$119 | \$117 | \$116 | \$117 | \$116 | \$112 | \$103 | \$87 | \$79 | \$58 | \$47 | \$31 |
|                    | 10yr ave.   | \$135  | \$128 | \$122 | \$118 | \$114 | \$109 | \$104 | \$101 | \$97  | \$95  | \$93  | \$91  | \$84  | \$72 | \$65 | \$50 | \$43 | \$35 |

The above shows estimated returns per head for skirted fleece wool. These figures do not take into account the value of skirtings and oddments and do not take into account discounts that may apply for faults under individual circumstances. These figures are based on a market index of 100% and should be used as a guide only. Returns over \$30 / head for fleece wool are highlighted.



Table 10: Returns pr head for skirted fleece wool.

| Skirted FLC Weight |             | Micron |       |       |       |       |       |       |       |       |       |       |      |      |      |      |      |      |      |
|--------------------|-------------|--------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|------|------|------|------|------|------|------|
| 7 Kg               |             | 16     | 16.5  | 17    | 17.5  | 18    | 18.5  | 19    | 19.5  | 20    | 21    | 22    | 23   | 24   | 25   | 26   | 28   | 30   | 32   |
| Yield (Sch Dry)    | 25% Current | \$38   | \$36  | \$35  | \$34  | \$33  | \$32  | \$31  | \$30  | \$30  | \$30  | \$30  | \$29 | \$26 | \$22 | \$20 | \$15 | \$12 | \$8  |
|                    | 10yr ave.   | \$35   | \$33  | \$31  | \$30  | \$29  | \$28  | \$27  | \$26  | \$25  | \$25  | \$24  | \$23 | \$22 | \$19 | \$17 | \$13 | \$11 | \$9  |
|                    | 30% Current | \$45   | \$43  | \$42  | \$40  | \$39  | \$38  | \$37  | \$36  | \$36  | \$36  | \$36  | \$35 | \$32 | \$27 | \$25 | \$18 | \$15 | \$10 |
|                    | 10yr ave.   | \$42   | \$40  | \$38  | \$36  | \$35  | \$34  | \$32  | \$31  | \$30  | \$29  | \$29  | \$28 | \$26 | \$22 | \$20 | \$15 | \$13 | \$11 |
|                    | 35% Current | \$53   | \$50  | \$49  | \$47  | \$46  | \$44  | \$43  | \$42  | \$42  | \$42  | \$42  | \$40 | \$37 | \$31 | \$29 | \$21 | \$17 | \$11 |
|                    | 10yr ave.   | \$49   | \$46  | \$44  | \$42  | \$41  | \$39  | \$38  | \$36  | \$35  | \$34  | \$34  | \$33 | \$30 | \$26 | \$23 | \$18 | \$15 | \$13 |
|                    | 40% Current | \$60   | \$57  | \$55  | \$54  | \$52  | \$51  | \$49  | \$48  | \$48  | \$48  | \$48  | \$46 | \$42 | \$36 | \$33 | \$24 | \$19 | \$13 |
|                    | 10yr ave.   | \$55   | \$53  | \$50  | \$49  | \$47  | \$45  | \$43  | \$41  | \$40  | \$39  | \$38  | \$37 | \$34 | \$30 | \$27 | \$20 | \$18 | \$14 |
|                    | 45% Current | \$68   | \$64  | \$62  | \$61  | \$59  | \$57  | \$55  | \$54  | \$54  | \$54  | \$54  | \$52 | \$48 | \$40 | \$37 | \$27 | \$22 | \$14 |
|                    | 10yr ave.   | \$62   | \$59  | \$57  | \$55  | \$53  | \$50  | \$48  | \$47  | \$45  | \$44  | \$43  | \$42 | \$39 | \$33 | \$30 | \$23 | \$20 | \$16 |
|                    | 50% Current | \$75   | \$71  | \$69  | \$67  | \$65  | \$63  | \$61  | \$60  | \$60  | \$60  | \$60  | \$58 | \$53 | \$45 | \$41 | \$30 | \$24 | \$16 |
|                    | 10yr ave.   | \$69   | \$66  | \$63  | \$61  | \$58  | \$56  | \$54  | \$52  | \$50  | \$49  | \$48  | \$47 | \$43 | \$37 | \$33 | \$26 | \$22 | \$18 |
|                    | 55% Current | \$83   | \$78  | \$76  | \$74  | \$72  | \$70  | \$67  | \$66  | \$66  | \$66  | \$65  | \$63 | \$58 | \$49 | \$45 | \$33 | \$27 | \$18 |
|                    | 10yr ave.   | \$76   | \$73  | \$69  | \$67  | \$64  | \$62  | \$59  | \$57  | \$55  | \$54  | \$53  | \$51 | \$47 | \$41 | \$37 | \$28 | \$24 | \$20 |
|                    | 60% Current | \$90   | \$86  | \$83  | \$81  | \$78  | \$76  | \$73  | \$72  | \$72  | \$72  | \$71  | \$69 | \$63 | \$54 | \$49 | \$36 | \$29 | \$19 |
|                    | 10yr ave.   | \$83   | \$79  | \$75  | \$73  | \$70  | \$67  | \$64  | \$62  | \$60  | \$59  | \$58  | \$56 | \$52 | \$45 | \$40 | \$31 | \$27 | \$22 |
|                    | 65% Current | \$98   | \$93  | \$90  | \$87  | \$85  | \$82  | \$79  | \$78  | \$78  | \$78  | \$77  | \$75 | \$69 | \$58 | \$53 | \$39 | \$32 | \$21 |
|                    | 10yr ave.   | \$90   | \$86  | \$82  | \$79  | \$76  | \$73  | \$70  | \$67  | \$65  | \$64  | \$62  | \$61 | \$56 | \$48 | \$43 | \$33 | \$29 | \$23 |
|                    | 70% Current | \$105  | \$100 | \$97  | \$94  | \$91  | \$89  | \$85  | \$84  | \$84  | \$84  | \$83  | \$81 | \$74 | \$63 | \$57 | \$42 | \$34 | \$23 |
|                    | 10yr ave.   | \$97   | \$93  | \$88  | \$85  | \$82  | \$79  | \$75  | \$72  | \$70  | \$69  | \$67  | \$65 | \$60 | \$52 | \$47 | \$36 | \$31 | \$25 |
|                    | 75% Current | \$113  | \$107 | \$104 | \$101 | \$98  | \$95  | \$92  | \$90  | \$90  | \$90  | \$89  | \$86 | \$79 | \$67 | \$61 | \$45 | \$36 | \$24 |
|                    | 10yr ave.   | \$104  | \$99  | \$94  | \$91  | \$88  | \$84  | \$80  | \$78  | \$75  | \$74  | \$72  | \$70 | \$65 | \$56 | \$50 | \$38 | \$33 | \$27 |
|                    | 80% Current | \$120  | \$114 | \$111 | \$108 | \$104 | \$101 | \$98  | \$96  | \$96  | \$96  | \$95  | \$92 | \$85 | \$72 | \$65 | \$48 | \$39 | \$26 |
|                    | 10yr ave.   | \$111  | \$106 | \$100 | \$97  | \$94  | \$90  | \$86  | \$83  | \$80  | \$79  | \$77  | \$75 | \$69 | \$59 | \$53 | \$41 | \$35 | \$29 |
|                    | 85% Current | \$128  | \$121 | \$118 | \$114 | \$111 | \$108 | \$104 | \$103 | \$102 | \$102 | \$101 | \$98 | \$90 | \$76 | \$69 | \$51 | \$41 | \$27 |
|                    | 10yr ave.   | \$118  | \$112 | \$107 | \$103 | \$99  | \$95  | \$91  | \$88  | \$85  | \$83  | \$82  | \$79 | \$73 | \$63 | \$57 | \$43 | \$38 | \$31 |

The above shows estimated returns per head for skirted fleece wool. These figures do not take into account the value of skirtings and oddments and do not take into account discounts that may apply for faults under individual circumstances. These figures are based on a market index of 100% and should be used as a guide only. Returns over \$30 / head for fleece wool are highlighted.



Table 11: Returns pr head for skirted fleece wool.

| Skirted FLC Weight |             | Micron |       |       |      |      |      |      |      |      |      |      |      |      |      |      |      |      |      |
|--------------------|-------------|--------|-------|-------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|
| 6 Kg               |             | 16     | 16.5  | 17    | 17.5 | 18   | 18.5 | 19   | 19.5 | 20   | 21   | 22   | 23   | 24   | 25   | 26   | 28   | 30   | 32   |
| Yield (Sch Dry)    | 25% Current | \$32   | \$31  | \$30  | \$29 | \$28 | \$27 | \$26 | \$26 | \$26 | \$26 | \$26 | \$25 | \$23 | \$19 | \$18 | \$13 | \$10 | \$7  |
|                    | 10yr ave.   | \$30   | \$28  | \$27  | \$26 | \$25 | \$24 | \$23 | \$22 | \$21 | \$21 | \$21 | \$20 | \$18 | \$16 | \$14 | \$11 | \$9  | \$8  |
|                    | 30% Current | \$39   | \$37  | \$36  | \$35 | \$34 | \$33 | \$31 | \$31 | \$31 | \$31 | \$31 | \$30 | \$27 | \$23 | \$21 | \$15 | \$12 | \$8  |
|                    | 10yr ave.   | \$36   | \$34  | \$32  | \$31 | \$30 | \$29 | \$28 | \$27 | \$26 | \$25 | \$25 | \$24 | \$22 | \$19 | \$17 | \$13 | \$11 | \$9  |
|                    | 35% Current | \$45   | \$43  | \$42  | \$40 | \$39 | \$38 | \$37 | \$36 | \$36 | \$36 | \$36 | \$35 | \$32 | \$27 | \$25 | \$18 | \$15 | \$10 |
|                    | 10yr ave.   | \$42   | \$40  | \$38  | \$36 | \$35 | \$34 | \$32 | \$31 | \$30 | \$29 | \$29 | \$28 | \$26 | \$22 | \$20 | \$15 | \$13 | \$11 |
|                    | 40% Current | \$51   | \$49  | \$48  | \$46 | \$45 | \$43 | \$42 | \$41 | \$41 | \$41 | \$41 | \$39 | \$36 | \$31 | \$28 | \$21 | \$17 | \$11 |
|                    | 10yr ave.   | \$48   | \$45  | \$43  | \$42 | \$40 | \$38 | \$37 | \$35 | \$34 | \$34 | \$33 | \$32 | \$29 | \$25 | \$23 | \$18 | \$15 | \$12 |
|                    | 45% Current | \$58   | \$55  | \$53  | \$52 | \$50 | \$49 | \$47 | \$47 | \$46 | \$46 | \$46 | \$44 | \$41 | \$35 | \$32 | \$23 | \$19 | \$12 |
|                    | 10yr ave.   | \$54   | \$51  | \$48  | \$47 | \$45 | \$43 | \$41 | \$40 | \$39 | \$38 | \$37 | \$36 | \$33 | \$29 | \$26 | \$20 | \$17 | \$14 |
|                    | 50% Current | \$64   | \$61  | \$59  | \$58 | \$56 | \$54 | \$52 | \$52 | \$51 | \$51 | \$51 | \$49 | \$45 | \$38 | \$35 | \$26 | \$21 | \$14 |
|                    | 10yr ave.   | \$59   | \$57  | \$54  | \$52 | \$50 | \$48 | \$46 | \$44 | \$43 | \$42 | \$41 | \$40 | \$37 | \$32 | \$29 | \$22 | \$19 | \$15 |
|                    | 55% Current | \$71   | \$67  | \$65  | \$63 | \$61 | \$60 | \$58 | \$57 | \$57 | \$57 | \$56 | \$54 | \$50 | \$42 | \$39 | \$28 | \$23 | \$15 |
|                    | 10yr ave.   | \$65   | \$62  | \$59  | \$57 | \$55 | \$53 | \$51 | \$49 | \$47 | \$46 | \$45 | \$44 | \$41 | \$35 | \$31 | \$24 | \$21 | \$17 |
|                    | 60% Current | \$77   | \$73  | \$71  | \$69 | \$67 | \$65 | \$63 | \$62 | \$62 | \$62 | \$61 | \$59 | \$54 | \$46 | \$42 | \$31 | \$25 | \$17 |
|                    | 10yr ave.   | \$71   | \$68  | \$65  | \$62 | \$60 | \$58 | \$55 | \$53 | \$52 | \$50 | \$49 | \$48 | \$44 | \$38 | \$34 | \$26 | \$23 | \$18 |
|                    | 65% Current | \$84   | \$79  | \$77  | \$75 | \$73 | \$71 | \$68 | \$67 | \$67 | \$67 | \$66 | \$64 | \$59 | \$50 | \$46 | \$33 | \$27 | \$18 |
|                    | 10yr ave.   | \$77   | \$74  | \$70  | \$68 | \$65 | \$63 | \$60 | \$58 | \$56 | \$55 | \$54 | \$52 | \$48 | \$41 | \$37 | \$28 | \$25 | \$20 |
|                    | 70% Current | \$90   | \$86  | \$83  | \$81 | \$78 | \$76 | \$73 | \$72 | \$72 | \$72 | \$71 | \$69 | \$63 | \$54 | \$49 | \$36 | \$29 | \$19 |
|                    | 10yr ave.   | \$83   | \$79  | \$75  | \$73 | \$70 | \$67 | \$64 | \$62 | \$60 | \$59 | \$58 | \$56 | \$52 | \$45 | \$40 | \$31 | \$27 | \$22 |
|                    | 75% Current | \$97   | \$92  | \$89  | \$87 | \$84 | \$81 | \$78 | \$78 | \$77 | \$77 | \$77 | \$74 | \$68 | \$58 | \$53 | \$38 | \$31 | \$21 |
|                    | 10yr ave.   | \$89   | \$85  | \$81  | \$78 | \$75 | \$72 | \$69 | \$67 | \$64 | \$63 | \$62 | \$60 | \$55 | \$48 | \$43 | \$33 | \$28 | \$23 |
|                    | 80% Current | \$103  | \$98  | \$95  | \$92 | \$89 | \$87 | \$84 | \$83 | \$82 | \$82 | \$82 | \$79 | \$73 | \$61 | \$56 | \$41 | \$33 | \$22 |
|                    | 10yr ave.   | \$95   | \$91  | \$86  | \$83 | \$80 | \$77 | \$74 | \$71 | \$69 | \$67 | \$66 | \$64 | \$59 | \$51 | \$46 | \$35 | \$30 | \$25 |
|                    | 85% Current | \$109  | \$104 | \$101 | \$98 | \$95 | \$92 | \$89 | \$88 | \$87 | \$88 | \$87 | \$84 | \$77 | \$65 | \$60 | \$44 | \$35 | \$23 |
|                    | 10yr ave.   | \$101  | \$96  | \$91  | \$88 | \$85 | \$82 | \$78 | \$75 | \$73 | \$72 | \$70 | \$68 | \$63 | \$54 | \$49 | \$37 | \$32 | \$26 |

The above shows estimated returns per head for skirted fleece wool. These figures do not take into account the value of skirtings and oddments and do not take into account discounts that may apply for faults under individual circumstances. These figures are based on a market index of 100% and should be used as a guide only. Returns over \$30 / head for fleece wool are highlighted.



Table 12: Returns pr head for skirted fleece wool.

| Skirted FLC Weight |             | Micron |      |      |      |      |      |      |      |      |      |      |      |      |      |      |      |      |      |
|--------------------|-------------|--------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|
| 5 Kg               |             | 16     | 16.5 | 17   | 17.5 | 18   | 18.5 | 19   | 19.5 | 20   | 21   | 22   | 23   | 24   | 25   | 26   | 28   | 30   | 32   |
| Yield (Sch Dry)    | 25% Current | \$27   | \$25 | \$25 | \$24 | \$23 | \$23 | \$22 | \$22 | \$21 | \$21 | \$21 | \$21 | \$19 | \$16 | \$15 | \$11 | \$9  | \$6  |
|                    | 10yr ave.   | \$25   | \$24 | \$22 | \$22 | \$21 | \$20 | \$19 | \$18 | \$18 | \$18 | \$17 | \$17 | \$15 | \$13 | \$12 | \$9  | \$8  | \$6  |
|                    | 30% Current | \$32   | \$31 | \$30 | \$29 | \$28 | \$27 | \$26 | \$26 | \$26 | \$26 | \$26 | \$25 | \$23 | \$19 | \$18 | \$13 | \$10 | \$7  |
|                    | 10yr ave.   | \$30   | \$28 | \$27 | \$26 | \$25 | \$24 | \$23 | \$22 | \$21 | \$21 | \$21 | \$20 | \$18 | \$16 | \$14 | \$11 | \$9  | \$8  |
|                    | 35% Current | \$38   | \$36 | \$35 | \$34 | \$33 | \$32 | \$31 | \$30 | \$30 | \$30 | \$30 | \$29 | \$26 | \$22 | \$20 | \$15 | \$12 | \$8  |
|                    | 10yr ave.   | \$35   | \$33 | \$31 | \$30 | \$29 | \$28 | \$27 | \$26 | \$25 | \$25 | \$24 | \$23 | \$22 | \$19 | \$17 | \$13 | \$11 | \$9  |
|                    | 40% Current | \$43   | \$41 | \$40 | \$38 | \$37 | \$36 | \$35 | \$34 | \$34 | \$34 | \$34 | \$33 | \$30 | \$26 | \$23 | \$17 | \$14 | \$9  |
|                    | 10yr ave.   | \$40   | \$38 | \$36 | \$35 | \$33 | \$32 | \$31 | \$30 | \$29 | \$28 | \$27 | \$27 | \$25 | \$21 | \$19 | \$15 | \$13 | \$10 |
|                    | 45% Current | \$48   | \$46 | \$45 | \$43 | \$42 | \$41 | \$39 | \$39 | \$39 | \$39 | \$38 | \$37 | \$34 | \$29 | \$26 | \$19 | \$16 | \$10 |
|                    | 10yr ave.   | \$45   | \$42 | \$40 | \$39 | \$38 | \$36 | \$34 | \$33 | \$32 | \$32 | \$31 | \$30 | \$28 | \$24 | \$21 | \$16 | \$14 | \$12 |
|                    | 50% Current | \$54   | \$51 | \$50 | \$48 | \$47 | \$45 | \$44 | \$43 | \$43 | \$43 | \$43 | \$41 | \$38 | \$32 | \$29 | \$21 | \$17 | \$12 |
|                    | 10yr ave.   | \$50   | \$47 | \$45 | \$43 | \$42 | \$40 | \$38 | \$37 | \$36 | \$35 | \$34 | \$33 | \$31 | \$27 | \$24 | \$18 | \$16 | \$13 |
|                    | 55% Current | \$59   | \$56 | \$54 | \$53 | \$51 | \$50 | \$48 | \$47 | \$47 | \$47 | \$47 | \$45 | \$42 | \$35 | \$32 | \$24 | \$19 | \$13 |
|                    | 10yr ave.   | \$55   | \$52 | \$49 | \$48 | \$46 | \$44 | \$42 | \$41 | \$39 | \$39 | \$38 | \$37 | \$34 | \$29 | \$26 | \$20 | \$17 | \$14 |
|                    | 60% Current | \$64   | \$61 | \$59 | \$58 | \$56 | \$54 | \$52 | \$52 | \$51 | \$51 | \$51 | \$49 | \$45 | \$38 | \$35 | \$26 | \$21 | \$14 |
|                    | 10yr ave.   | \$59   | \$57 | \$54 | \$52 | \$50 | \$48 | \$46 | \$44 | \$43 | \$42 | \$41 | \$40 | \$37 | \$32 | \$29 | \$22 | \$19 | \$15 |
|                    | 65% Current | \$70   | \$66 | \$64 | \$62 | \$61 | \$59 | \$57 | \$56 | \$56 | \$56 | \$55 | \$53 | \$49 | \$42 | \$38 | \$28 | \$23 | \$15 |
|                    | 10yr ave.   | \$64   | \$61 | \$58 | \$56 | \$54 | \$52 | \$50 | \$48 | \$47 | \$46 | \$45 | \$43 | \$40 | \$35 | \$31 | \$24 | \$21 | \$17 |
|                    | 70% Current | \$75   | \$71 | \$69 | \$67 | \$65 | \$63 | \$61 | \$60 | \$60 | \$60 | \$60 | \$58 | \$53 | \$45 | \$41 | \$30 | \$24 | \$16 |
|                    | 10yr ave.   | \$69   | \$66 | \$63 | \$61 | \$58 | \$56 | \$54 | \$52 | \$50 | \$49 | \$48 | \$47 | \$43 | \$37 | \$33 | \$26 | \$22 | \$18 |
|                    | 75% Current | \$80   | \$76 | \$74 | \$72 | \$70 | \$68 | \$65 | \$65 | \$64 | \$64 | \$64 | \$62 | \$57 | \$48 | \$44 | \$32 | \$26 | \$17 |
|                    | 10yr ave.   | \$74   | \$71 | \$67 | \$65 | \$63 | \$60 | \$57 | \$55 | \$54 | \$53 | \$51 | \$50 | \$46 | \$40 | \$36 | \$27 | \$24 | \$19 |
|                    | 80% Current | \$86   | \$82 | \$79 | \$77 | \$75 | \$72 | \$70 | \$69 | \$69 | \$69 | \$68 | \$66 | \$60 | \$51 | \$47 | \$34 | \$28 | \$18 |
|                    | 10yr ave.   | \$79   | \$76 | \$72 | \$69 | \$67 | \$64 | \$61 | \$59 | \$57 | \$56 | \$55 | \$53 | \$49 | \$42 | \$38 | \$29 | \$25 | \$21 |
|                    | 85% Current | \$91   | \$87 | \$84 | \$82 | \$79 | \$77 | \$74 | \$73 | \$73 | \$73 | \$72 | \$70 | \$64 | \$54 | \$50 | \$36 | \$29 | \$20 |
|                    | 10yr ave.   | \$84   | \$80 | \$76 | \$74 | \$71 | \$68 | \$65 | \$63 | \$61 | \$60 | \$58 | \$57 | \$52 | \$45 | \$40 | \$31 | \$27 | \$22 |

The above shows estimated returns per head for skirted fleece wool. These figures do not take into account the value of skirtings and oddments and do not take into account discounts that may apply for faults under individual circumstances. These figures are based on a market index of 100% and should be used as a guide only. Returns over \$30 / head for fleece wool are highlighted.



Table 13: Returns pr head for skirted fleece wool.

| Skirted FLC Weight |             | Micron |      |      |      |      |      |      |      |      |      |      |      |      |      |      |      |      |      |
|--------------------|-------------|--------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|
| 4 Kg               |             | 16     | 16.5 | 17   | 17.5 | 18   | 18.5 | 19   | 19.5 | 20   | 21   | 22   | 23   | 24   | 25   | 26   | 28   | 30   | 32   |
| Yield (Sch Dry)    | 25% Current | \$21   | \$20 | \$20 | \$19 | \$19 | \$18 | \$17 | \$17 | \$17 | \$17 | \$17 | \$16 | \$15 | \$13 | \$12 | \$9  | \$7  | \$5  |
|                    | 10yr ave.   | \$20   | \$19 | \$18 | \$17 | \$17 | \$16 | \$15 | \$15 | \$14 | \$14 | \$14 | \$13 | \$12 | \$11 | \$10 | \$7  | \$6  | \$5  |
|                    | 30% Current | \$26   | \$24 | \$24 | \$23 | \$22 | \$22 | \$21 | \$21 | \$21 | \$21 | \$20 | \$20 | \$18 | \$15 | \$14 | \$10 | \$8  | \$6  |
|                    | 10yr ave.   | \$24   | \$23 | \$22 | \$21 | \$20 | \$19 | \$18 | \$18 | \$17 | \$17 | \$16 | \$16 | \$15 | \$13 | \$11 | \$9  | \$8  | \$6  |
|                    | 35% Current | \$30   | \$29 | \$28 | \$27 | \$26 | \$25 | \$24 | \$24 | \$24 | \$24 | \$24 | \$23 | \$21 | \$18 | \$16 | \$12 | \$10 | \$6  |
|                    | 10yr ave.   | \$28   | \$26 | \$25 | \$24 | \$23 | \$22 | \$21 | \$21 | \$20 | \$20 | \$19 | \$19 | \$17 | \$15 | \$13 | \$10 | \$9  | \$7  |
|                    | 40% Current | \$34   | \$33 | \$32 | \$31 | \$30 | \$29 | \$28 | \$28 | \$27 | \$27 | \$27 | \$26 | \$24 | \$20 | \$19 | \$14 | \$11 | \$7  |
|                    | 10yr ave.   | \$32   | \$30 | \$29 | \$28 | \$27 | \$26 | \$25 | \$24 | \$23 | \$22 | \$22 | \$21 | \$20 | \$17 | \$15 | \$12 | \$10 | \$8  |
|                    | 45% Current | \$39   | \$37 | \$36 | \$35 | \$34 | \$33 | \$31 | \$31 | \$31 | \$31 | \$31 | \$30 | \$27 | \$23 | \$21 | \$15 | \$12 | \$8  |
|                    | 10yr ave.   | \$36   | \$34 | \$32 | \$31 | \$30 | \$29 | \$28 | \$27 | \$26 | \$25 | \$25 | \$24 | \$22 | \$19 | \$17 | \$13 | \$11 | \$9  |
|                    | 50% Current | \$43   | \$41 | \$40 | \$38 | \$37 | \$36 | \$35 | \$34 | \$34 | \$34 | \$34 | \$33 | \$30 | \$26 | \$23 | \$17 | \$14 | \$9  |
|                    | 10yr ave.   | \$40   | \$38 | \$36 | \$35 | \$33 | \$32 | \$31 | \$30 | \$29 | \$28 | \$27 | \$27 | \$25 | \$21 | \$19 | \$15 | \$13 | \$10 |
|                    | 55% Current | \$47   | \$45 | \$44 | \$42 | \$41 | \$40 | \$38 | \$38 | \$38 | \$38 | \$37 | \$36 | \$33 | \$28 | \$26 | \$19 | \$15 | \$10 |
|                    | 10yr ave.   | \$44   | \$42 | \$39 | \$38 | \$37 | \$35 | \$34 | \$33 | \$32 | \$31 | \$30 | \$29 | \$27 | \$23 | \$21 | \$16 | \$14 | \$11 |
|                    | 60% Current | \$51   | \$49 | \$48 | \$46 | \$45 | \$43 | \$42 | \$41 | \$41 | \$41 | \$41 | \$39 | \$36 | \$31 | \$28 | \$21 | \$17 | \$11 |
|                    | 10yr ave.   | \$48   | \$45 | \$43 | \$42 | \$40 | \$38 | \$37 | \$35 | \$34 | \$34 | \$33 | \$32 | \$29 | \$25 | \$23 | \$18 | \$15 | \$12 |
|                    | 65% Current | \$56   | \$53 | \$51 | \$50 | \$48 | \$47 | \$45 | \$45 | \$45 | \$45 | \$44 | \$43 | \$39 | \$33 | \$30 | \$22 | \$18 | \$12 |
|                    | 10yr ave.   | \$52   | \$49 | \$47 | \$45 | \$43 | \$42 | \$40 | \$38 | \$37 | \$36 | \$36 | \$35 | \$32 | \$28 | \$25 | \$19 | \$16 | \$13 |
|                    | 70% Current | \$60   | \$57 | \$55 | \$54 | \$52 | \$51 | \$49 | \$48 | \$48 | \$48 | \$48 | \$46 | \$42 | \$36 | \$33 | \$24 | \$19 | \$13 |
|                    | 10yr ave.   | \$55   | \$53 | \$50 | \$49 | \$47 | \$45 | \$43 | \$41 | \$40 | \$39 | \$38 | \$37 | \$34 | \$30 | \$27 | \$20 | \$18 | \$14 |
|                    | 75% Current | \$64   | \$61 | \$59 | \$58 | \$56 | \$54 | \$52 | \$52 | \$51 | \$51 | \$51 | \$49 | \$45 | \$38 | \$35 | \$26 | \$21 | \$14 |
|                    | 10yr ave.   | \$59   | \$57 | \$54 | \$52 | \$50 | \$48 | \$46 | \$44 | \$43 | \$42 | \$41 | \$40 | \$37 | \$32 | \$29 | \$22 | \$19 | \$15 |
|                    | 80% Current | \$69   | \$65 | \$63 | \$62 | \$60 | \$58 | \$56 | \$55 | \$55 | \$55 | \$54 | \$53 | \$48 | \$41 | \$37 | \$27 | \$22 | \$15 |
|                    | 10yr ave.   | \$63   | \$60 | \$57 | \$55 | \$53 | \$51 | \$49 | \$47 | \$46 | \$45 | \$44 | \$43 | \$39 | \$34 | \$30 | \$23 | \$20 | \$16 |
|                    | 85% Current | \$73   | \$69 | \$67 | \$65 | \$63 | \$62 | \$59 | \$59 | \$58 | \$58 | \$58 | \$56 | \$51 | \$43 | \$40 | \$29 | \$24 | \$16 |
|                    | 10yr ave.   | \$67   | \$64 | \$61 | \$59 | \$57 | \$55 | \$52 | \$50 | \$49 | \$48 | \$47 | \$45 | \$42 | \$36 | \$32 | \$25 | \$21 | \$17 |

The above shows estimated returns per head for skirted fleece wool. These figures do not take into account the value of skirtings and oddments and do not take into account discounts that may apply for faults under individual circumstances. These figures are based on a market index of 100% and should be used as a guide only. Returns over \$30 / head for fleece wool are highlighted.



Table 14: Returns pr head for skirted fleece wool.

| Skirted FLC Weight |             | Micron |      |      |      |      |      |      |      |      |      |      |      |      |      |      |      |      |      |
|--------------------|-------------|--------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|
| 3 Kg               |             | 16     | 16.5 | 17   | 17.5 | 18   | 18.5 | 19   | 19.5 | 20   | 21   | 22   | 23   | 24   | 25   | 26   | 28   | 30   | 32   |
| Yield (Sch Dry)    | 25% Current | \$16   | \$15 | \$15 | \$14 | \$14 | \$14 | \$13 | \$13 | \$13 | \$13 | \$13 | \$12 | \$11 | \$10 | \$9  | \$6  | \$5  | \$3  |
|                    | 10yr ave.   | \$15   | \$14 | \$13 | \$13 | \$13 | \$12 | \$11 | \$11 | \$11 | \$11 | \$10 | \$10 | \$9  | \$8  | \$7  | \$5  | \$5  | \$4  |
|                    | 30% Current | \$19   | \$18 | \$18 | \$17 | \$17 | \$16 | \$16 | \$16 | \$15 | \$15 | \$15 | \$15 | \$14 | \$12 | \$11 | \$8  | \$6  | \$4  |
|                    | 10yr ave.   | \$18   | \$17 | \$16 | \$16 | \$15 | \$14 | \$14 | \$13 | \$13 | \$13 | \$12 | \$12 | \$11 | \$10 | \$9  | \$7  | \$6  | \$5  |
|                    | 35% Current | \$23   | \$21 | \$21 | \$20 | \$20 | \$19 | \$18 | \$18 | \$18 | \$18 | \$18 | \$17 | \$16 | \$13 | \$12 | \$9  | \$7  | \$5  |
|                    | 10yr ave.   | \$21   | \$20 | \$19 | \$18 | \$18 | \$17 | \$16 | \$16 | \$15 | \$15 | \$14 | \$14 | \$13 | \$11 | \$10 | \$8  | \$7  | \$5  |
|                    | 40% Current | \$26   | \$24 | \$24 | \$23 | \$22 | \$22 | \$21 | \$21 | \$21 | \$21 | \$20 | \$20 | \$18 | \$15 | \$14 | \$10 | \$8  | \$6  |
|                    | 10yr ave.   | \$24   | \$23 | \$22 | \$21 | \$20 | \$19 | \$18 | \$18 | \$17 | \$17 | \$16 | \$16 | \$15 | \$13 | \$11 | \$9  | \$8  | \$6  |
|                    | 45% Current | \$29   | \$28 | \$27 | \$26 | \$25 | \$24 | \$24 | \$23 | \$23 | \$23 | \$23 | \$22 | \$20 | \$17 | \$16 | \$12 | \$9  | \$6  |
|                    | 10yr ave.   | \$27   | \$25 | \$24 | \$23 | \$23 | \$22 | \$21 | \$20 | \$19 | \$19 | \$19 | \$18 | \$17 | \$14 | \$13 | \$10 | \$9  | \$7  |
|                    | 50% Current | \$32   | \$31 | \$30 | \$29 | \$28 | \$27 | \$26 | \$26 | \$26 | \$26 | \$26 | \$25 | \$23 | \$19 | \$18 | \$13 | \$10 | \$7  |
|                    | 10yr ave.   | \$30   | \$28 | \$27 | \$26 | \$25 | \$24 | \$23 | \$22 | \$21 | \$21 | \$21 | \$20 | \$18 | \$16 | \$14 | \$11 | \$9  | \$8  |
|                    | 55% Current | \$35   | \$34 | \$33 | \$32 | \$31 | \$30 | \$29 | \$28 | \$28 | \$28 | \$28 | \$27 | \$25 | \$21 | \$19 | \$14 | \$11 | \$8  |
|                    | 10yr ave.   | \$33   | \$31 | \$30 | \$29 | \$28 | \$26 | \$25 | \$24 | \$24 | \$23 | \$23 | \$22 | \$20 | \$18 | \$16 | \$12 | \$10 | \$8  |
|                    | 60% Current | \$39   | \$37 | \$36 | \$35 | \$34 | \$33 | \$31 | \$31 | \$31 | \$31 | \$31 | \$30 | \$27 | \$23 | \$21 | \$15 | \$12 | \$8  |
|                    | 10yr ave.   | \$36   | \$34 | \$32 | \$31 | \$30 | \$29 | \$28 | \$27 | \$26 | \$25 | \$25 | \$24 | \$22 | \$19 | \$17 | \$13 | \$11 | \$9  |
|                    | 65% Current | \$42   | \$40 | \$39 | \$37 | \$36 | \$35 | \$34 | \$34 | \$33 | \$33 | \$33 | \$32 | \$29 | \$25 | \$23 | \$17 | \$14 | \$9  |
|                    | 10yr ave.   | \$39   | \$37 | \$35 | \$34 | \$33 | \$31 | \$30 | \$29 | \$28 | \$27 | \$27 | \$26 | \$24 | \$21 | \$19 | \$14 | \$12 | \$10 |
|                    | 70% Current | \$45   | \$43 | \$42 | \$40 | \$39 | \$38 | \$37 | \$36 | \$36 | \$36 | \$36 | \$35 | \$32 | \$27 | \$25 | \$18 | \$15 | \$10 |
|                    | 10yr ave.   | \$42   | \$40 | \$38 | \$36 | \$35 | \$34 | \$32 | \$31 | \$30 | \$29 | \$29 | \$28 | \$26 | \$22 | \$20 | \$15 | \$13 | \$11 |
|                    | 75% Current | \$48   | \$46 | \$45 | \$43 | \$42 | \$41 | \$39 | \$39 | \$39 | \$39 | \$38 | \$37 | \$34 | \$29 | \$26 | \$19 | \$16 | \$10 |
|                    | 10yr ave.   | \$45   | \$42 | \$40 | \$39 | \$38 | \$36 | \$34 | \$33 | \$32 | \$32 | \$31 | \$30 | \$28 | \$24 | \$21 | \$16 | \$14 | \$12 |
|                    | 80% Current | \$51   | \$49 | \$48 | \$46 | \$45 | \$43 | \$42 | \$41 | \$41 | \$41 | \$41 | \$39 | \$36 | \$31 | \$28 | \$21 | \$17 | \$11 |
|                    | 10yr ave.   | \$48   | \$45 | \$43 | \$42 | \$40 | \$38 | \$37 | \$35 | \$34 | \$34 | \$33 | \$32 | \$29 | \$25 | \$23 | \$18 | \$15 | \$12 |
|                    | 85% Current | \$55   | \$52 | \$50 | \$49 | \$48 | \$46 | \$44 | \$44 | \$44 | \$44 | \$43 | \$42 | \$39 | \$33 | \$30 | \$22 | \$18 | \$12 |
|                    | 10yr ave.   | \$51   | \$48 | \$46 | \$44 | \$43 | \$41 | \$39 | \$38 | \$37 | \$36 | \$35 | \$34 | \$31 | \$27 | \$24 | \$19 | \$16 | \$13 |

The above shows estimated returns per head for skirted fleece wool. These figures do not take into account the value of skirtings and oddments and do not take into account discounts that may apply for faults under individual circumstances. These figures are based on a market index of 100% and should be used as a guide only. Returns over \$30 / head for fleece wool are highlighted.



Table 15: Returns pr head for skirted fleece wool.

| Skirted FLC Weight |             | Micron |      |      |      |      |      |      |      |      |      |      |      |      |      |      |      |      |     |
|--------------------|-------------|--------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|-----|
| 2 Kg               |             | 16     | 16.5 | 17   | 17.5 | 18   | 18.5 | 19   | 19.5 | 20   | 21   | 22   | 23   | 24   | 25   | 26   | 28   | 30   | 32  |
| Yield (Sch Dry)    | 25% Current | \$11   | \$10 | \$10 | \$10 | \$9  | \$9  | \$9  | \$9  | \$9  | \$9  | \$9  | \$8  | \$8  | \$6  | \$6  | \$4  | \$3  | \$2 |
|                    | 10yr ave.   | \$10   | \$9  | \$9  | \$9  | \$8  | \$8  | \$8  | \$7  | \$7  | \$7  | \$7  | \$7  | \$6  | \$5  | \$5  | \$4  | \$3  | \$3 |
|                    | 30% Current | \$13   | \$12 | \$12 | \$12 | \$11 | \$11 | \$10 | \$10 | \$10 | \$10 | \$10 | \$10 | \$9  | \$8  | \$7  | \$5  | \$4  | \$3 |
|                    | 10yr ave.   | \$12   | \$11 | \$11 | \$10 | \$10 | \$10 | \$9  | \$9  | \$9  | \$8  | \$8  | \$8  | \$7  | \$6  | \$6  | \$4  | \$4  | \$3 |
|                    | 35% Current | \$15   | \$14 | \$14 | \$13 | \$13 | \$13 | \$12 | \$12 | \$12 | \$12 | \$12 | \$12 | \$11 | \$9  | \$8  | \$6  | \$5  | \$3 |
|                    | 10yr ave.   | \$14   | \$13 | \$13 | \$12 | \$12 | \$11 | \$11 | \$10 | \$10 | \$10 | \$10 | \$9  | \$9  | \$7  | \$7  | \$5  | \$4  | \$4 |
|                    | 40% Current | \$17   | \$16 | \$16 | \$15 | \$15 | \$14 | \$14 | \$14 | \$14 | \$14 | \$14 | \$13 | \$12 | \$10 | \$9  | \$7  | \$6  | \$4 |
|                    | 10yr ave.   | \$16   | \$15 | \$14 | \$14 | \$13 | \$13 | \$12 | \$12 | \$11 | \$11 | \$11 | \$11 | \$10 | \$8  | \$8  | \$6  | \$5  | \$4 |
|                    | 45% Current | \$19   | \$18 | \$18 | \$17 | \$17 | \$16 | \$16 | \$16 | \$15 | \$15 | \$15 | \$15 | \$14 | \$12 | \$11 | \$8  | \$6  | \$4 |
|                    | 10yr ave.   | \$18   | \$17 | \$16 | \$16 | \$15 | \$14 | \$14 | \$13 | \$13 | \$13 | \$12 | \$12 | \$11 | \$10 | \$9  | \$7  | \$6  | \$5 |
|                    | 50% Current | \$21   | \$20 | \$20 | \$19 | \$19 | \$18 | \$17 | \$17 | \$17 | \$17 | \$17 | \$16 | \$15 | \$13 | \$12 | \$9  | \$7  | \$5 |
|                    | 10yr ave.   | \$20   | \$19 | \$18 | \$17 | \$17 | \$16 | \$15 | \$15 | \$14 | \$14 | \$14 | \$13 | \$12 | \$11 | \$10 | \$7  | \$6  | \$5 |
|                    | 55% Current | \$24   | \$22 | \$22 | \$21 | \$20 | \$20 | \$19 | \$19 | \$19 | \$19 | \$19 | \$18 | \$17 | \$14 | \$13 | \$9  | \$8  | \$5 |
|                    | 10yr ave.   | \$22   | \$21 | \$20 | \$19 | \$18 | \$18 | \$17 | \$16 | \$16 | \$15 | \$15 | \$15 | \$14 | \$12 | \$10 | \$8  | \$7  | \$6 |
|                    | 60% Current | \$26   | \$24 | \$24 | \$23 | \$22 | \$22 | \$21 | \$21 | \$21 | \$21 | \$20 | \$20 | \$18 | \$15 | \$14 | \$10 | \$8  | \$6 |
|                    | 10yr ave.   | \$24   | \$23 | \$22 | \$21 | \$20 | \$19 | \$18 | \$18 | \$17 | \$17 | \$16 | \$16 | \$15 | \$13 | \$11 | \$9  | \$8  | \$6 |
|                    | 65% Current | \$28   | \$26 | \$26 | \$25 | \$24 | \$24 | \$23 | \$22 | \$22 | \$22 | \$22 | \$21 | \$20 | \$17 | \$15 | \$11 | \$9  | \$6 |
|                    | 10yr ave.   | \$26   | \$25 | \$23 | \$23 | \$22 | \$21 | \$20 | \$19 | \$19 | \$18 | \$18 | \$17 | \$16 | \$14 | \$12 | \$9  | \$8  | \$7 |
|                    | 70% Current | \$30   | \$29 | \$28 | \$27 | \$26 | \$25 | \$24 | \$24 | \$24 | \$24 | \$24 | \$23 | \$21 | \$18 | \$16 | \$12 | \$10 | \$6 |
|                    | 10yr ave.   | \$28   | \$26 | \$25 | \$24 | \$23 | \$22 | \$21 | \$21 | \$20 | \$20 | \$19 | \$19 | \$17 | \$15 | \$13 | \$10 | \$9  | \$7 |
|                    | 75% Current | \$32   | \$31 | \$30 | \$29 | \$28 | \$27 | \$26 | \$26 | \$26 | \$26 | \$26 | \$25 | \$23 | \$19 | \$18 | \$13 | \$10 | \$7 |
|                    | 10yr ave.   | \$30   | \$28 | \$27 | \$26 | \$25 | \$24 | \$23 | \$22 | \$21 | \$21 | \$21 | \$20 | \$18 | \$16 | \$14 | \$11 | \$9  | \$8 |
|                    | 80% Current | \$34   | \$33 | \$32 | \$31 | \$30 | \$29 | \$28 | \$28 | \$27 | \$27 | \$27 | \$26 | \$24 | \$20 | \$19 | \$14 | \$11 | \$7 |
|                    | 10yr ave.   | \$32   | \$30 | \$29 | \$28 | \$27 | \$26 | \$25 | \$24 | \$23 | \$22 | \$22 | \$21 | \$20 | \$17 | \$15 | \$12 | \$10 | \$8 |
|                    | 85% Current | \$36   | \$35 | \$34 | \$33 | \$32 | \$31 | \$30 | \$29 | \$29 | \$29 | \$29 | \$28 | \$26 | \$22 | \$20 | \$15 | \$12 | \$8 |
|                    | 10yr ave.   | \$34   | \$32 | \$30 | \$29 | \$28 | \$27 | \$26 | \$25 | \$24 | \$24 | \$23 | \$23 | \$21 | \$18 | \$16 | \$12 | \$11 | \$9 |

The above shows estimated returns per head for skirted fleece wool. These figures do not take into account the value of skirtings and oddments and do not take into account discounts that may apply for faults under individual circumstances. These figures are based on a market index of 100% and should be used as a guide only. Returns over \$30 / head for fleece wool are highlighted.