



Table 1: Northern Region Micron Price Guides

| WEEK 31 | | | 12 MONTH COMPARISONS | | | | | | | | 3 YEAR COMPARISONS | | | | | *10 YEAR COMPARISONS | | | | |
|------------------|------------|------------|--|--------------|--|----------|------------|----------|-----------|------|--------------------|----------|------------|------------|------|--------------------------|----------|--------------|------|------------|
| Mic. | 29/01/2015 | 22/01/2015 | 29/01/2014 | Now | | Now | | Now | | | | Now | | Percentile | | * 16-17.5um since Aug 05 | Now | | | |
| Price | Current | Weekly | This time | compared | | 12 Month | compared | 12 Month | compared | | | compared | | | | *10 year | compared | | | |
| Guides | Price | Change | Last Year | to Last Year | | Low | to Low | High | to High | Low | High | Average | to 3yr ave | | Low | High | Average | to *10yr ave | | Percentile |
| NRI | 1098 | +19 1.7% | 1159 | -61 -5% | | 1006 | +92 9% | 1159 | -61 -5% | 896 | 1491 | 1087 | +11 1% | 51% | 657 | 1491 | 971 | +127 13% | 78% | |
| 16* | 1480 | +130 8.8% | 1630 | -150 -9% | | 1340 | +140 10% | 1630 | -150 -9% | 1340 | 2800 | 1626 | -146 -9% | 19% | 1350 | 2800 | 1711 | -231 -14% | 18% | |
| 16.5* | 1440 | +100 6.9% | 1500 | -60 -4% | | 1300 | +140 11% | 1500 | -60 -4% | 1300 | 2680 | 1505 | -65 -4% | 33% | 1280 | 2680 | 1575 | -135 -9% | 44% | |
| 17* | 1410 | +70 5.0% | 1440 | -30 -2% | | 1245 | +165 13% | 1440 | -30 -2% | 1245 | 2530 | 1396 | +14 1% | 50% | 1106 | 2530 | 1440 | -30 -2% | 65% | |
| 17.5* | 1390 | +60 4.3% | 1415 | -25 -2% | | 1190 | +200 17% | 1415 | -25 -2% | 1190 | 2360 | 1347 | +43 3% | 54% | 1020 | 2360 | 1372 | +18 1% | 69% | |
| 18 | 1318 | +45 3.4% | 1367 | -49 -4% | | 1161 | +157 14% | 1367 | -49 -4% | 1153 | 2193 | 1296 | +22 2% | 51% | 915 | 2193 | 1283 | +35 3% | 67% | |
| 18.5 | 1270 | +24 1.9% | 1342 | -72 -5% | | 1137 | +133 12% | 1342 | -72 -5% | 1123 | 1963 | 1264 | +6 0% | 46% | 843 | 1963 | 1218 | +52 4% | 67% | |
| 19 | 1209 | +15 1.2% | 1304 | -95 -7% | | 1113 | +96 9% | 1304 | -95 -7% | 1048 | 1776 | 1237 | -28 -2% | 38% | 803 | 1776 | 1149 | +60 5% | 67% | |
| 19.5 | 1173 | +2 0.2% | 1290 | -117 -9% | | 171 | +1002 586% | 1290 | -117 -9% | 957 | 1670 | 1209 | -36 -3% | 38% | 748 | 1670 | 1083 | +90 8% | 70% | |
| 20 | 1155 | +10 0.9% | 1272 | -117 -9% | | 1088 | +67 6% | 1272 | -117 -9% | 910 | 1588 | 1192 | -37 -3% | 39% | 700 | 1588 | 1030 | +125 12% | 72% | |
| 21 | 1139 | +3 0.3% | 1265 | -126 -10% | | 1089 | +50 5% | 1265 | -126 -10% | 887 | 1522 | 1182 | -43 -4% | 37% | 668 | 1522 | 992 | +147 15% | 72% | |
| 22 | 1122 | +3 0.3% | 1254 | -132 -11% | | 1072 | +50 5% | 1254 | -132 -11% | 861 | 1461 | 1166 | -44 -4% | 34% | 659 | 1461 | 964 | +158 16% | 71% | |
| 23 | 1110 | +2 0.2% | 1241 | -131 -11% | | 1040 | +70 7% | 1245 | -135 -11% | 834 | 1347 | 1149 | -39 -3% | 39% | 651 | 1347 | 937 | +173 18% | 73% | |
| 24 | 1060 | +10 0.9% | 1123 | -63 -6% | | 983 | +77 8% | 1123 | -63 -6% | 786 | 1213 | 1067 | -7 -1% | 56% | 638 | 1213 | 873 | +187 21% | 81% | |
| 25 | 930 | +19 2.0% | 873 | +57 7% | | 799 | +131 16% | 947 | -17 -2% | 695 | 1049 | 912 | +18 2% | 74% | 566 | 1049 | 757 | +173 23% | 88% | |
| 26 | 845 | +13 1.5% | 780 | +65 8% | | 734 | +111 15% | 848 | -3 0% | 603 | 939 | 812 | +33 4% | 78% | 532 | 939 | 679 | +166 24% | 90% | |
| 28 | 783 | +21 2.7% | 693 | +90 13% | | 639 | +144 23% | 777 | +6 1% | 445 | 783 | 644 | +139 22% | 100% | 424 | 783 | 535 | +248 46% | 100% | |
| 30 | 745 | +23 3.1% | 654 | +91 14% | | 615 | +130 21% | 730 | +15 2% | 393 | 745 | 603 | +142 24% | 100% | 343 | 745 | 482 | +263 55% | 100% | |
| 32 | 645 | +9 1.4% | 560 | +85 15% | | 550 | +95 17% | 648 | -3 0% | 354 | 648 | 526 | +119 23% | 99% | 297 | 648 | 428 | +217 51% | 99% | |
| MC | 853 | +14 1.6% | 828 | +25 3% | | 764 | +89 12% | 848 | +5 1% | 535 | 874 | 745 | +108 14% | 98% | 390 | 874 | 598 | +255 43% | 99% | |
| AU BALES OFFERED | | 37,415 | * Due to the irregular market quoting for some fine wool categories, figures shown relating to micron categories below 18 micron are an estimate based on the AWEX Premium & Discounts Report & other available information. | | | | | | | | | | | | | | | | | |
| AU BALES SOLD | | 34,921 | | | | | | | | | | | | | | | | | | |
| AU PASSED-IN% | | 6.7% | * For any category, where there is insufficient quantity offered to enable AWEX to quote, a quote will be provided based on the best available information. | | | | | | | | | | | | | | | | | |
| AUD/USD | | 0.78076 | | | | | | | | | | | | | | | | | | |
| | | | * 10 Year data is not available for 16 to 17.5 microns, therefore 10 year statistics for those micron categories only date back as far as August 2005. | | | | | | | | | | | | | | | | | |

Source: Australian Wool Exchange, Australian Wool Innovation, Riemann, x-rates.com, Reserve Bank of Australia, Australian Wool Testing Authority.

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MARKET COMMENTARY

A small national total and a falling Australian dollar assisted the AWEX-NRI to a 19-cent rise this week. The dollar fell 1.74 US cents when compared to the previous week, closing below 79 cents for the first time since 2009 and continuing its recent downward trend.

In volume terms there was a sharp reduction in catalogue-size compared to the past month. 37,415 bales were offered nationally, the second smallest for the season. Although the market made healthy gains across most categories, the finer microns continued to dominate attention. In particular buyers are competing strongly for well specified lots in the 17.0 to 18.5 micron range. Sale lots which test above 45 nkt are bringing substantial premiums – as much as 200 cents over 35nkt types. The margins stretched out further this week and are becoming more common place after only isolated examples were noted in previous weeks. Initially targeting Spinners style, the higher prices are now extending down to Best style types. Other microns and quality grades also closed ahead this week although the increases were generally a more modest 5 to 15 cents depending on selling centre and micron.

Merino Skirtings had a comparatively steady week, firming by 10 cents. Crossbreds returned to the winners circle with strong increases after a fortnight of negative returns. Consecutive rises has the 28 MPG 100 cents higher in less than 3 months. Merino Carding types also had a positive week, lifting 10 to 20 cents.

Next week will see an estimated 46,486 bales for sale.

Source: AWEX

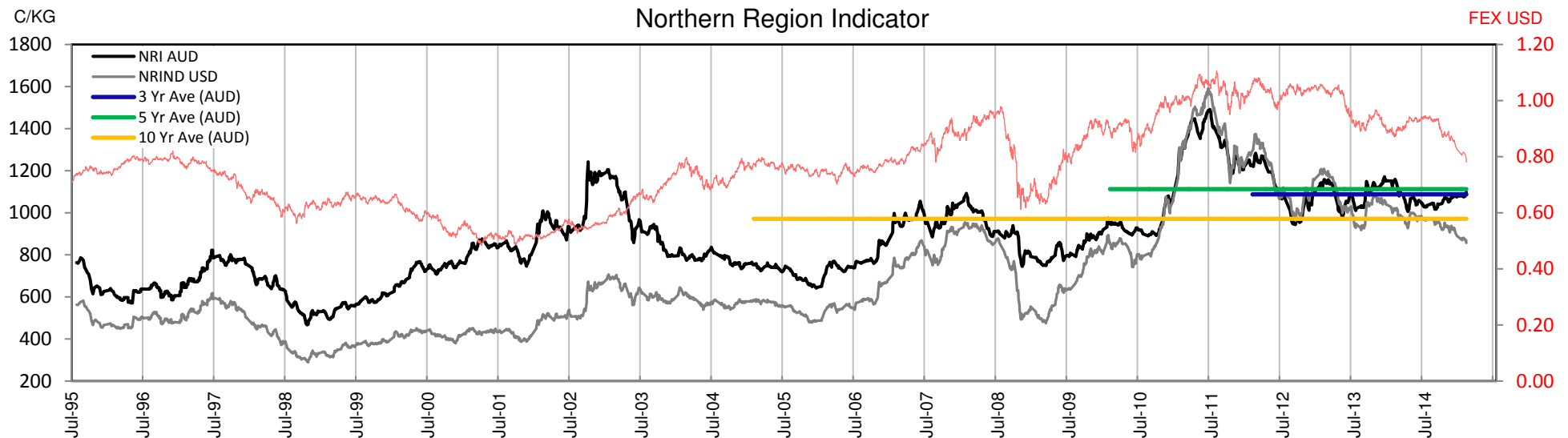




Table 2: Three Year Decile Table, since: 1/01/2012

| Decile % | 16 | 16.5 | 17 | 17.5 | 18 | 18.5 | 19 | 19.5 | 20 | 21 | 22 | 23 | 24 | 25 | 26 | 28 | 30 | 32 | MC |
|-----------------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|-----|------|------|-----|-----|
| 1 10% | 1400 | 1340 | 1280 | 1240 | 1191 | 1155 | 1114 | 1080 | 1034 | 1002 | 960 | 904 | 846 | 765 | 683 | 488 | 444 | 410 | 602 |
| 2 20% | 1495 | 1400 | 1310 | 1280 | 1212 | 1183 | 1152 | 1124 | 1097 | 1095 | 1073 | 1048 | 983 | 852 | 755 | 583 | 536 | 468 | 638 |
| 3 30% | 1560 | 1430 | 1340 | 1300 | 1251 | 1218 | 1184 | 1152 | 1136 | 1129 | 1108 | 1081 | 1006 | 874 | 773 | 613 | 558 | 485 | 697 |
| 4 40% | 1610 | 1480 | 1380 | 1330 | 1278 | 1248 | 1212 | 1178 | 1159 | 1146 | 1134 | 1112 | 1039 | 890 | 790 | 629 | 580 | 496 | 728 |
| 5 50% | 1690 | 1520 | 1410 | 1360 | 1315 | 1282 | 1260 | 1219 | 1192 | 1177 | 1157 | 1134 | 1053 | 900 | 805 | 644 | 592 | 518 | 747 |
| 6 60% | 1800 | 1600 | 1460 | 1405 | 1365 | 1334 | 1294 | 1271 | 1232 | 1218 | 1198 | 1163 | 1066 | 911 | 818 | 655 | 616 | 550 | 773 |
| 7 70% | 2000 | 1850 | 1680 | 1565 | 1499 | 1438 | 1374 | 1323 | 1268 | 1250 | 1221 | 1189 | 1082 | 923 | 828 | 666 | 629 | 560 | 791 |
| 8 80% | 2150 | 1940 | 1780 | 1670 | 1590 | 1504 | 1455 | 1403 | 1348 | 1306 | 1256 | 1219 | 1099 | 947 | 849 | 676 | 635 | 573 | 810 |
| 9 90% | 2700 | 2510 | 2390 | 2200 | 2017 | 1814 | 1617 | 1473 | 1390 | 1341 | 1301 | 1255 | 1132 | 984 | 876 | 690 | 650 | 590 | 825 |
| 10 100% | 2800 | 2680 | 2530 | 2360 | 2193 | 1963 | 1776 | 1670 | 1588 | 1522 | 1461 | 1347 | 1213 | 1049 | 939 | 783 | 745 | 648 | 874 |
| MPG | 1480 | 1440 | 1410 | 1390 | 1318 | 1270 | 1209 | 1173 | 1155 | 1139 | 1122 | 1110 | 1060 | 930 | 845 | 783 | 745 | 645 | 853 |
| 3 Yr Percentile | 19% | 33% | 50% | 54% | 51% | 46% | 38% | 38% | 39% | 37% | 34% | 39% | 56% | 74% | 78% | 100% | 100% | 99% | 98% |

Table 3: Ten Year Decile Table, sinc 1/01/2005

| Decile % | 16 | 16.5 | 17 | 17.5 | 18 | 18.5 | 19 | 19.5 | 20 | 21 | 22 | 23 | 24 | 25 | 26 | 28 | 30 | 32 | MC |
|------------------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|-----|------|------|-----|-----|
| 1 10% | 1420 | 1340 | 1215 | 1150 | 1024 | 987 | 925 | 849 | 786 | 736 | 709 | 692 | 670 | 600 | 558 | 444 | 377 | 325 | 415 |
| 2 20% | 1500 | 1370 | 1250 | 1185 | 1085 | 1030 | 954 | 880 | 824 | 757 | 732 | 716 | 687 | 637 | 578 | 456 | 398 | 348 | 442 |
| 3 30% | 1540 | 1400 | 1280 | 1220 | 1155 | 1099 | 1032 | 958 | 888 | 847 | 828 | 809 | 763 | 655 | 591 | 466 | 410 | 359 | 490 |
| 4 40% | 1570 | 1420 | 1310 | 1265 | 1193 | 1148 | 1083 | 997 | 940 | 914 | 898 | 877 | 810 | 681 | 606 | 474 | 424 | 380 | 540 |
| 5 50% | 1600 | 1460 | 1345 | 1303 | 1232 | 1187 | 1124 | 1078 | 1022 | 975 | 939 | 904 | 830 | 708 | 626 | 483 | 432 | 395 | 589 |
| 6 60% | 1650 | 1500 | 1390 | 1335 | 1274 | 1236 | 1172 | 1135 | 1091 | 1044 | 1000 | 958 | 875 | 765 | 674 | 507 | 445 | 409 | 629 |
| 7 70% | 1700 | 1550 | 1440 | 1398 | 1344 | 1284 | 1219 | 1173 | 1141 | 1132 | 1115 | 1081 | 1015 | 881 | 778 | 616 | 565 | 488 | 702 |
| 8 80% | 1810 | 1700 | 1550 | 1480 | 1407 | 1334 | 1286 | 1247 | 1212 | 1197 | 1176 | 1139 | 1060 | 906 | 809 | 648 | 603 | 538 | 752 |
| 9 90% | 2100 | 1930 | 1730 | 1650 | 1563 | 1490 | 1437 | 1396 | 1333 | 1292 | 1247 | 1209 | 1096 | 936 | 838 | 673 | 633 | 569 | 805 |
| 10 100% | 2800 | 2680 | 2530 | 2360 | 2193 | 1963 | 1776 | 1670 | 1588 | 1522 | 1461 | 1347 | 1213 | 1049 | 939 | 783 | 745 | 648 | 874 |
| MPG | 1480 | 1440 | 1410 | 1390 | 1318 | 1270 | 1209 | 1173 | 1155 | 1139 | 1122 | 1110 | 1060 | 930 | 845 | 783 | 745 | 645 | 853 |
| 10 Yr Percentile | 18% | 44% | 65% | 69% | 67% | 67% | 67% | 70% | 72% | 72% | 71% | 73% | 81% | 88% | 90% | 100% | 100% | 99% | 99% |

Decile Tables are a useful tool for working out price targets.

Percentiles are a more accurate guide to where the market is currently trading (The higher the percentile, the stronger the market).

Definitions:

* A Percentile, is a value on a scale of one hundred that indicates the percent of a distribution that is equal to or below it. In general a percentile between 25% and 75% is considered normal, a percentile below 25% is considered below normal and a percentile above 75% is considered above normal.

Three and ten year percentiles shown on the bottom line of table 2 & 3 (above) and in table 1 (on page 1), detail the amount of time during the past 3 & 10 years where the market has traded either at or below its current price.

* Deciles are a method of sorting ranked data into 10 equal groups. The data may be ranked from largest to smallest or vice versa.

The above Decile tables sort price Percentiles into 10 equal groups (in ascending order), with table 2 ranking the previous 3 years prices, while table 3 ranks prices over the previous 10 year

Example: In Table 2, a Decile Rank of 6 for 19 microns, shows 19 microns have traded at or below 1294 for 60% of the time, over the past three years.

In Table 3, a Decile Rank of 6 for 19 microns, shows 19 microns have traded at or below 1172 for 60% of the time, over the past ten years.



Table 4: Riemann Forwards, latest trades as at: Last Date

Any highlighted in yellow are recent trades, trading since: Friday, 23 January 2015

| CONTRACT MICRON | | 18.5um | 19um | 19.5um | 21um | 22um | 23um | 28um | 30um |
|-----------------|----------|--------|-------------------------|--------|-------------------------|------|------|------------------------|------------------------|
| CONTRACT MONTH | Jan-2015 | | | | 9/10/14 1150 | | | 3/12/14 710 | 3/12/14 680 |
| | Feb-2015 | | | | 27/11/14 1170 | | | 4/12/14 710 | 4/12/14 670 |
| | Mar-2015 | | | | | | | 5/12/14 720 | 5/12/14 680 |
| | Apr-2015 | | 20/11/14 1190 | | 7/11/14 1160 | | | 24/12/14 720 | 10/12/14 665 |
| | May-2015 | | | | 19/11/14 1150 | | | | 10/12/14 665 |
| | Jun-2015 | | | | | | | | 10/12/14 665 |
| | Jul-2015 | | | | | | | | |
| | Aug-2015 | | | | 5/12/14 1150 | | | | |
| | Sep-2015 | | | | | | | | |
| | Oct-2015 | | | | 3/12/14 1135 | | | | |
| | Nov-2015 | | | | | | | | |
| | Dec-2015 | | | | 3/12/14 1150 | | | | |
| | Jan-2016 | | | | | | | | |
| | Feb-2016 | | | | | | | | |
| | Mar-2016 | | | | 8/12/14 1140 | | | | |
| | Apr-2016 | | | | | | | | |
| | May-2016 | | | | | | | | |
| | Jun-2016 | | | | | | | | |
| | Jul-2016 | | | | | | | | |
| | Aug-2016 | | | | | | | | |
| | Sep-2016 | | | | | | | | |
| | Oct-2016 | | | | | | | | |
| | Nov-2016 | | | | | | | | |

Explanatory Notes: Prices quoted reflect the most recent trades, at time of print.

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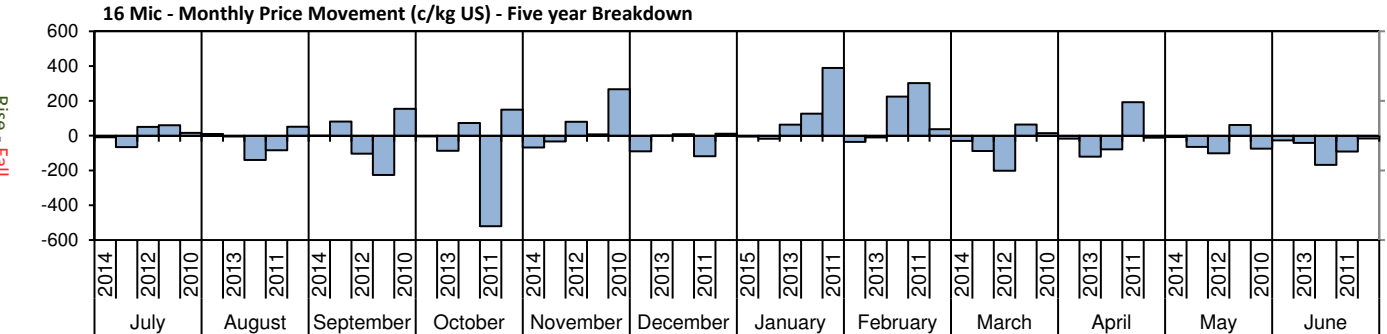
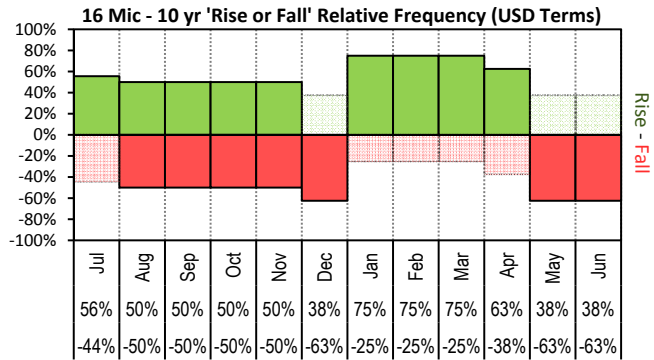
Table 5: National Market Share

| | Rank | Current Selling Week Week 31 | | | Previous Selling Week Week 30 | | | Last Season 2013-14 | | | 2 Years Ago 2012-13 | | | 3 Years Ago 2011-12 | | | 5 Years Ago 2009-10 | | | 10 Years Ago 2004-05 | | |
|------------------------|------|---------------------------------|-------------|-----|----------------------------------|-------------|-----|------------------------|----------------|-----|------------------------|----------------|-----|------------------------|----------------|-----|------------------------|----------------|-----|-------------------------|----------------|-----|
| | | Buyer | Bales | MS% | Buyer | Bales | MS% | Buyer | Bales | MS% | Buyer | Bales | MS% | Buyer | Bales | MS% | Buyer | Bales | MS% | Buyer | Bales | MS% |
| Top 10, Auction Buyers | 1 | TECM | 6,089 | 17% | TECM | 6,673 | 15% | TECM | 205,136 | 13% | TECM | 179,176 | 10% | VTRA | 229,207 | 14% | VTRA | 187,529 | 11% | ITOS | 197,278 | 9% |
| | 2 | FOXM | 3,388 | 10% | CTXS | 4,221 | 10% | FOXM | 134,581 | 8% | VTRA | 163,810 | 9% | TECM | 153,616 | 9% | TECM | 170,705 | 10% | BWEA | 183,123 | 8% |
| | 3 | AMEM | 2,612 | 7% | FOXM | 3,909 | 9% | CTXS | 122,964 | 8% | FOXM | 143,826 | 8% | FOXM | 136,698 | 8% | QCTB | 124,619 | 7% | RWRS | 158,390 | 7% |
| | 4 | KATS | 2,207 | 6% | AMEM | 3,144 | 7% | AMEM | 111,263 | 7% | LEMM | 126,564 | 7% | QCTB | 112,745 | 7% | FOXM | 120,964 | 7% | PLEX | 126,856 | 6% |
| | 5 | TIAM | 2,038 | 6% | LEMM | 2,584 | 6% | LEMM | 109,224 | 7% | QCTB | 98,756 | 6% | WIEM | 100,817 | 6% | KATS | 104,262 | 6% | MODM | 112,956 | 5% |
| | 6 | LEMM | 1,636 | 5% | TIAM | 2,341 | 5% | TIAM | 105,736 | 7% | PMWF | 96,935 | 6% | LEMM | 88,348 | 5% | LEMM | 93,672 | 5% | TECM | 109,505 | 5% |
| | 7 | PMWF | 1,591 | 5% | MODM | 2,144 | 5% | QCTB | 88,700 | 5% | MODM | 84,363 | 5% | MODM | 74,646 | 4% | WIEM | 93,529 | 5% | ADSS | 101,474 | 4% |
| | 8 | CTXS | 1,265 | 4% | KATS | 2,031 | 5% | MODM | 79,977 | 5% | CTXS | 82,166 | 5% | CTXS | 69,266 | 4% | RWRS | 88,732 | 5% | PMWF | 97,867 | 4% |
| | 9 | ZLIM | 1,177 | 3% | GSAS | 1,797 | 4% | PMWF | 77,875 | 5% | AMEM | 77,849 | 4% | PMWF | 64,659 | 4% | PMWF | 85,981 | 5% | GSAS | 97,754 | 4% |
| | 10 | DAWS | 1,130 | 3% | PMWF | 1,589 | 4% | GSAS | 54,462 | 3% | KATS | 65,782 | 4% | GSAS | 58,233 | 3% | MODM | 65,991 | 4% | FOXM | 97,298 | 4% |
| MFLC TOP 5 | 1 | TECM | 2,801 | 16% | TECM | 3,030 | 14% | TECM | 106,291 | 12% | VTRA | 118,432 | 12% | VTRA | 171,425 | 19% | VTRA | 161,860 | 16% | ITOS | 165,880 | 12% |
| | 2 | FOXM | 1,769 | 10% | CTXS | 2,713 | 13% | CTXS | 87,889 | 10% | LEMM | 110,118 | 11% | QCTB | 86,901 | 10% | QCTB | 108,716 | 11% | BWEA | 123,477 | 9% |
| | 3 | PMWF | 1,306 | 7% | FOXM | 1,847 | 9% | LEMM | 82,374 | 9% | PMWF | 93,136 | 10% | TECM | 76,083 | 8% | PMWF | 79,407 | 8% | RWRS | 92,731 | 7% |
| | 4 | TIAM | 1,249 | 7% | LEMM | 1,614 | 8% | FOXM | 80,423 | 9% | TECM | 89,286 | 9% | LEMM | 68,961 | 8% | LEMM | 72,585 | 7% | PMWF | 91,549 | 7% |
| | 5 | ZLIM | 1,143 | 7% | GSAS | 1,463 | 7% | PMWF | 69,890 | 8% | QCTB | 71,715 | 7% | PMWF | 60,070 | 7% | TECM | 72,153 | 7% | ADSS | 81,634 | 6% |
| MSKT TOP 5 | 1 | AMEM | 965 | 21% | TIAM | 1,032 | 17% | TIAM | 47,607 | 19% | MODM | 37,284 | 14% | WIEM | 43,156 | 16% | WIEM | 38,838 | 14% | PLEX | 59,898 | 16% |
| | 2 | TIAM | 747 | 16% | TECM | 921 | 15% | TECM | 31,474 | 12% | TECM | 34,301 | 13% | MODM | 30,285 | 11% | MODM | 35,564 | 12% | MODM | 48,703 | 13% |
| | 3 | TECM | 715 | 15% | MODM | 706 | 12% | AMEM | 29,775 | 12% | WIEM | 27,916 | 10% | TECM | 25,264 | 9% | TECM | 27,266 | 10% | GSAS | 44,078 | 12% |
| | 4 | MODM | 406 | 9% | AMEM | 697 | 12% | MODM | 23,791 | 9% | TIAM | 24,196 | 9% | PLEX | 21,990 | 8% | WCWF | 16,963 | 6% | BWEA | 34,546 | 9% |
| | 5 | WCWF | 210 | 5% | FOXM | 361 | 6% | GSAS | 13,843 | 5% | AMEM | 23,012 | 8% | GSAS | 16,284 | 6% | RWRS | 16,541 | 6% | RWRS | 29,257 | 8% |
| XB TOP 5 | 1 | KATS | 1,873 | 24% | TECM | 1,964 | 19% | TECM | 40,364 | 15% | FOXM | 39,356 | 14% | FOXM | 41,689 | 15% | TECM | 46,985 | 20% | FOXM | 39,839 | 19% |
| | 2 | TECM | 1,833 | 24% | KATS | 1,782 | 18% | CTXS | 34,779 | 13% | TECM | 30,323 | 11% | VTRA | 31,427 | 12% | FOXM | 46,090 | 20% | TECM | 21,724 | 10% |
| | 3 | FOXM | 1,086 | 14% | CTXS | 1,508 | 15% | FOXM | 24,218 | 9% | VTRA | 27,832 | 10% | TECM | 31,094 | 11% | MODM | 13,021 | 6% | BWEA | 19,820 | 9% |
| | 4 | AMEM | 369 | 5% | FOXM | 1,271 | 13% | MODM | 21,512 | 8% | KATS | 26,057 | 9% | QCTB | 22,610 | 8% | QCTB | 12,973 | 6% | MOPS | 15,511 | 7% |
| | 5 | MAFM | 261 | 3% | AMEM | 563 | 6% | AMEM | 20,336 | 7% | CTXS | 25,631 | 9% | CTXS | 19,985 | 7% | MOPS | 12,341 | 5% | MODM | 15,479 | 7% |
| ODDS TOP 5 | 1 | TECM | 740 | 15% | MCHA | 865 | 15% | MCHA | 36,085 | 17% | MCHA | 35,985 | 16% | FOXM | 34,603 | 15% | MCHA | 30,629 | 14% | MCHA | 48,293 | 18% |
| | 2 | MCHA | 555 | 11% | VWPM | 792 | 13% | TECM | 27,007 | 13% | FOXM | 28,185 | 12% | MCHA | 30,689 | 13% | RWRS | 24,675 | 11% | FOXM | 34,078 | 12% |
| | 3 | FOXM | 395 | 8% | TECM | 758 | 13% | VWPM | 22,432 | 11% | TECM | 25,266 | 11% | VWPM | 22,219 | 10% | TECM | 24,301 | 11% | RWRS | 27,833 | 10% |
| | 4 | VWPM | 394 | 8% | FRMF | 570 | 10% | FOXM | 18,811 | 9% | VWPM | 20,692 | 9% | VTRA | 21,495 | 9% | VWPM | 19,198 | 9% | MAFM | 22,270 | 8% |
| | 5 | SNWF | 354 | 7% | AMEM | 508 | 9% | RWRS | 13,524 | 6% | VTRA | 13,022 | 6% | TECM | 21,175 | 9% | FOXM | 18,736 | 8% | DAWS | 16,861 | 6% |
| Auction Totals | | <u>Offered</u> | <u>Sold</u> | | <u>Offered</u> | <u>Sold</u> | | <u>Bales Sold</u> | <u>\$/Bale</u> | | <u>Bales Sold</u> | <u>\$/Bale</u> | | <u>Bales Sold</u> | <u>\$/Bale</u> | | <u>Bales Sold</u> | <u>\$/Bale</u> | | <u>Bales Sold</u> | <u>\$/Bale</u> | |
| | | 37,415 | 34,921 | | 47,368 | 43,127 | | 1,625,115 | \$1,509 | | 1,742,881 | \$1,418 | | 1,683,024 | \$1,599 | | 1,735,172 | \$1,159 | | 2,264,258 | \$1,098 | |
| | | <u>Passed-In</u> | <u>PI%</u> | | <u>Passed-In</u> | <u>PI%</u> | | <u>Export Value</u> | | | <u>Export Value</u> | | | <u>Export Value</u> | | | <u>Export Value</u> | | | <u>Export Value</u> | | |
| | | 2,494 | 6.7% | | 4,241 | 9.0% | | \$2,453,067,610 | | | \$2,470,844,153 | | | \$2,691,010,531 | | | \$2,011,128,450 | | | \$2,487,197,893 | | |

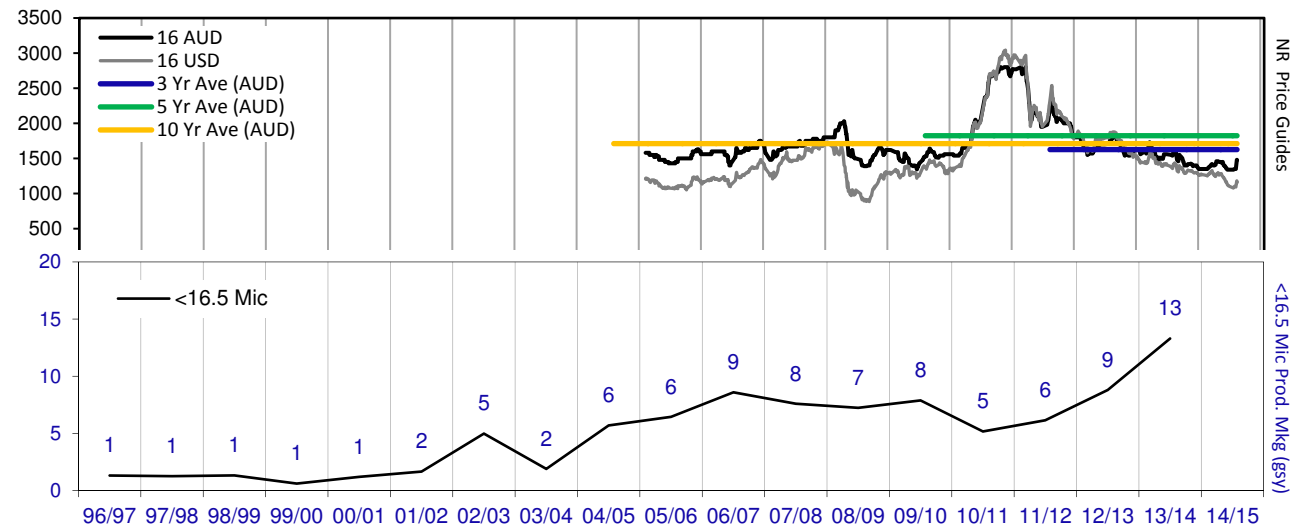
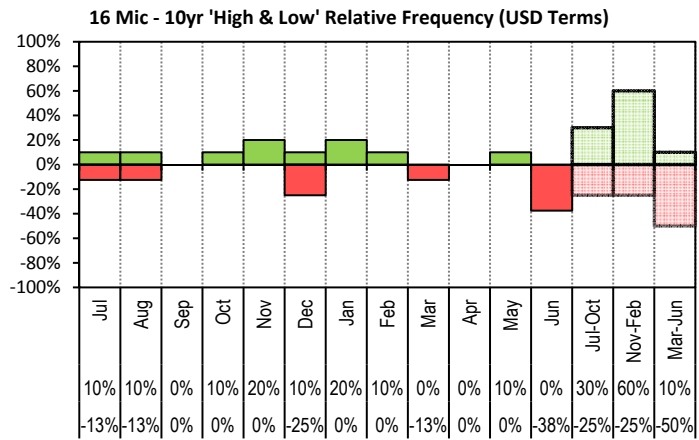


Table 6: NSW Production Statistics

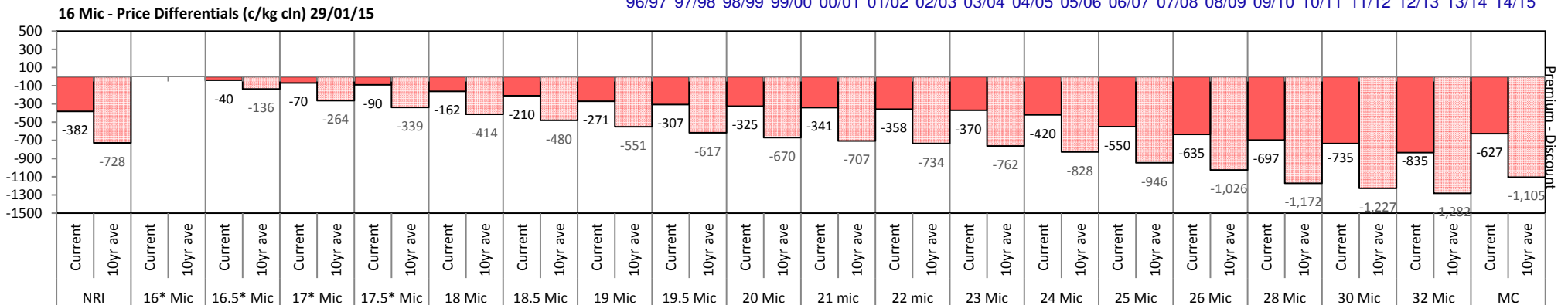
| MAX | | MIN | MAX GAIN | MAX REDUCTION | | | | | | | | | | | | | | | |
|---|----------------------------|------------------------------|-----------|---------------|------------|--------|---------|-------|---------|---------|---------|------|---------|------|---------|----------|-----|--|-----------|
| 2013-14 | | | | | Auction | +/- | | +/- | | Yield % | +/- | | Length | +/- | | Strength | +/- | | Ave Price |
| Statistical Devision, Area Code & Towns | | | | | Bales (FH) | Micron | YoY | Vmb % | YoY | Sch Dry | YoY | mm | YoY | Nkt | YoY | c/kg | | | |
| Northern | N02 | Tenterfield, Glen Innes | | | 9,043 | 19.3 | -0.2 | 2.0 | 0.2 | 71.6 | -1.1 | 80 | -0.2 | 40 | -1.1 | 814 | | | |
| | N03 | Guyra | | | 35,036 | 18.5 | -0.4 | 1.8 | 0.0 | 72.1 | -1.7 | 81 | -0.5 | 40 | -2.4 | 907 | | | |
| | N04 | Inverell | | | 3,636 | 18.1 | -1.0 | 3.3 | -0.1 | 69.5 | -0.1 | 82 | -0.5 | 37 | -1.3 | 783 | | | |
| | N05 | Armidale | | | 2,056 | 19.8 | 0.0 | 4.2 | 0.3 | 67.3 | -2.0 | 85 | 2.4 | 35 | -2.7 | 696 | | | |
| | N06 | Tamworth, Gunnedah, Quirindi | | | 6,082 | 20.4 | -0.1 | 3.4 | -0.6 | 67.2 | -1.3 | 84 | 0.0 | 36 | -1.6 | 711 | | | |
| | N07 | Moree | | | 5,368 | 19.5 | -0.5 | 3.2 | -1.0 | 63.7 | -0.8 | 86 | -1.9 | 36 | -0.2 | 643 | | | |
| | N08 | Narrabri | | | 3,130 | 19.2 | -0.7 | 2.5 | -1.1 | 66.0 | -1.4 | 86 | -1.9 | 36 | -3.1 | 680 | | | |
| North Western & Far West | N09 | Cobar, Bourke, Wanaaring | | | 1,040 | 19.7 | -0.8 | 3.8 | -0.5 | 60.0 | -0.7 | 85 | -2.8 | 36 | -0.6 | 628 | | | |
| | N12 | Walgett | | | 7,303 | 19.6 | -0.3 | 3.1 | -1.1 | 62.5 | -1.6 | 84 | -2.3 | 36 | -1.3 | 654 | | | |
| | N13 | Nyngan | | | 18,168 | 20.3 | -0.2 | 5.1 | 0.1 | 61.7 | -2.0 | 88 | 0.3 | 37 | -0.1 | 612 | | | |
| | N14 | Dubbo, Narromine | | | 22,210 | 21.2 | -0.4 | 3.7 | -0.6 | 62.0 | -1.1 | 86 | 0.5 | 35 | -1.2 | 574 | | | |
| | N16 | Dunedoo | | | 6,111 | 19.6 | -0.4 | 2.5 | -0.9 | 67.0 | -0.8 | 88 | 0.5 | 35 | 0.3 | 683 | | | |
| | N17 | Mudgee, Wellington, Gulgong | | | 21,223 | 19.6 | -0.1 | 2.2 | -1.2 | 68.3 | 0.0 | 84 | 0.8 | 38 | -0.3 | 747 | | | |
| | N33 | Coonabarabran | | | 3,028 | 20.4 | -0.4 | 3.6 | -1.0 | 65.8 | -1.1 | 85 | 0.5 | 35 | 0.6 | 634 | | | |
| | N34 | Coonamble | | | 6,854 | 20.1 | -0.3 | 3.8 | -0.6 | 61.2 | -2.2 | 85 | -1.5 | 36 | 0.8 | 633 | | | |
| | N36 | Gilgandra, Gulargambone | | | 6,306 | 21.2 | -0.4 | 3.6 | -0.3 | 63.0 | -2.0 | 86 | -0.5 | 35 | -0.4 | 601 | | | |
| | N40 | Brewarrina | | | 4,294 | 19.3 | -0.8 | 2.0 | -0.3 | 65.4 | -1.2 | 81 | -5.0 | 39 | 0.3 | 711 | | | |
| Central West | N10 | Wilcannia, Broken Hill | | | 22,079 | 20.6 | -0.7 | 2.3 | -0.5 | 59.7 | -1.4 | 87 | -2.3 | 36 | -1.7 | 626 | | | |
| | N15 | Forbes, Parkes, Cowra | | | 50,604 | 21.7 | 0.1 | 2.7 | -0.6 | 63.6 | -0.4 | 88 | 1.4 | 35 | -1.8 | 592 | | | |
| | N18 | Lithgow, Oberon | | | 2,900 | 20.6 | -0.1 | 1.8 | -1.5 | 69.2 | 1.2 | 83 | 0.1 | 38 | 0.1 | 717 | | | |
| | N19 | Orange, Bathurst | | | 51,340 | 22.0 | -0.1 | 1.4 | -0.8 | 68.9 | -0.5 | 85 | 0.8 | 37 | -1.3 | 670 | | | |
| | N25 | West Wyalong | | | 24,469 | 20.6 | -0.4 | 2.6 | -0.3 | 62.2 | -1.2 | 88 | -0.7 | 35 | -1.3 | 622 | | | |
| | N35 | Condobolin, Lake Cargelligo | | | 10,158 | 20.6 | -0.4 | 4.5 | -0.9 | 60.5 | 0.4 | 86 | -0.8 | 36 | -0.3 | 590 | | | |
| Murrumbidgee | N26 | Cootamundra, Temora | | | 25,927 | 21.7 | -0.4 | 1.9 | -0.3 | 63.1 | -1.0 | 86 | 0.3 | 34 | -0.7 | 585 | | | |
| | N27 | Adelong, Gundagai | | | 10,395 | 21.4 | -0.3 | 1.6 | -1.1 | 67.6 | -0.5 | 88 | 0.2 | 34 | -1.7 | 640 | | | |
| | N29 | Wagga, Narrandera | | | 32,025 | 21.9 | -0.8 | 1.6 | 0.0 | 64.4 | -1.8 | 88 | -2.1 | 3 | -33.2 | 603 | | | |
| | N37 | Griffith, Hillston | | | 11,341 | 21.4 | -0.6 | 4.1 | 0.1 | 61.2 | 0.0 | 85 | 0.9 | 38 | -2.8 | 604 | | | |
| | N39 | Hay, Coleambally | | | 16,531 | 20.4 | -0.9 | 3.5 | 0.0 | 62.3 | -1.7 | 88 | -2.6 | 36 | -3.4 | 652 | | | |
| Murray | N11 | Wentworth, Balranald | | | 15,035 | 20.7 | -1.0 | 4.0 | -0.8 | 60.1 | -0.8 | 89 | -2.4 | 35 | -2.1 | 626 | | | |
| | N28 | Albury, Corowa, Holbrook | | | 27,382 | 21.5 | -0.4 | 1.4 | -0.1 | 66.1 | -0.9 | 87 | -2.3 | 34 | -3.5 | 634 | | | |
| | N31 | Deniliquin | | | 19,849 | 20.7 | -0.6 | 2.4 | -0.1 | 64.7 | -1.0 | 84 | -3.8 | 33 | -6.4 | 658 | | | |
| | N38 | Finley, Berrigan, Jerilderie | | | 8,648 | 20.4 | -0.5 | 2.6 | 0.1 | 63.8 | -1.3 | 85 | -3.0 | 35 | -3.9 | 644 | | | |
| South Eastern | N23 | Goulburn, Young, Yass | | | 86,997 | 19.7 | -0.5 | 1.3 | -0.4 | 68.4 | -1.0 | 85 | -1.1 | 36 | -1.8 | 738 | | | |
| | N24 | Monaro (Cooma, Bombala) | | | 34,714 | 19.8 | -0.4 | 1.5 | -0.4 | 69.6 | 0.1 | 89 | -0.6 | 36 | -0.7 | 698 | | | |
| | N32 | A.C.T. | | | 174 | 20.1 | -0.3 | 3.9 | 0.8 | 59.2 | -2.6 | 88 | -1.4 | 31 | 0.1 | 568 | | | |
| | N43 | South Coast (Bega) | | | 418 | 18.9 | -0.2 | 0.8 | 0.0 | 73.0 | -1.3 | 87 | 2.5 | 39 | -3.6 | 840 | | | |
| NSW | AWEX Sale Statistics 13-14 | | | | 648,006 | 20.6 | -0.4 | 2.3 | -0.4 | 65.5 | -0.9 | 86 | -0.8 | 36 | -1.8 | 677 | | | |
| AWTA Mthly Key Test Data | | | | Bales Tested | +/- YoY | Micron | +/- YoY | VMB | +/- YoY | Yld | +/- YoY | Lth | +/- YoY | Nkt | +/- YoY | POBM +/- | | | |
| AUSTRALIA | Current | December | 158,516 | 12,315 | 21.9 | 0.5 | 1.5 | 0.0 | 66.6 | -0.4 | 88 | 0.9 | 34 | 1.8 | 50 | 1.4 | | | |
| | Season | Y.T.D | 1,065,849 | 1,089 | 21.0 | 0.3 | 1.7 | -0.1 | 65.9 | 0.3 | 89 | 1.0 | 33 | 0.0 | 53 | 3.0 | | | |
| | Previous | 2013-14 | 1,064,760 | -22119.0 | 20.7 | -0.5 | 1.8 | -0.4 | 65.6 | -0.5 | 88 | -1.0 | 33 | -2.0 | 50 | 2.0 | | | |
| | Seasons | 2012-13 | 1,086,879 | 30791.0 | 21.2 | -0.2 | 2.2 | -0.2 | 66.1 | 0.1 | 89 | 1.0 | 35 | 0.0 | 48 | 2.0 | | | |
| | Y.T.D. | 2011-12 | 1,056,088 | -9,264 | 21.4 | 0.1 | 2.4 | 0.4 | 66.0 | 1.0 | 88 | -1.0 | 35 | 1.7 | 50 | -1.7 | | | |

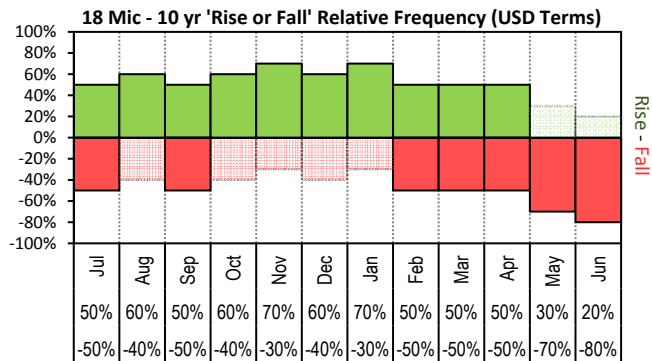


The above 'Rise or Fall' graph, shows how often the market has risen or fallen in a given month over the past 10 years, it does not show the extent of the movement only the frequency of direction. The 'Monthly Price Movement' graph shows the extent of movement for each month, for the past 5 years.

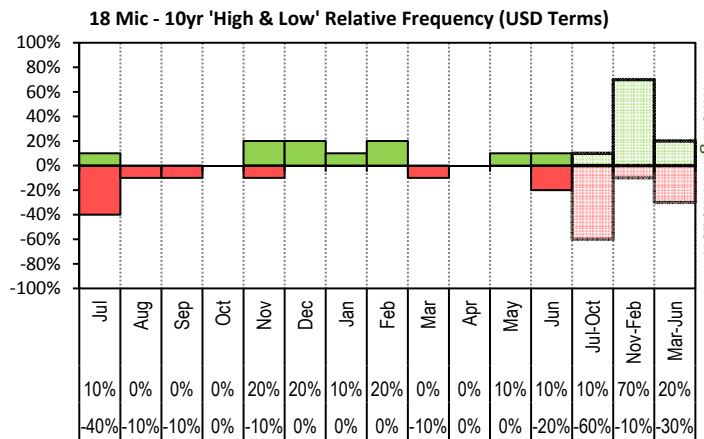
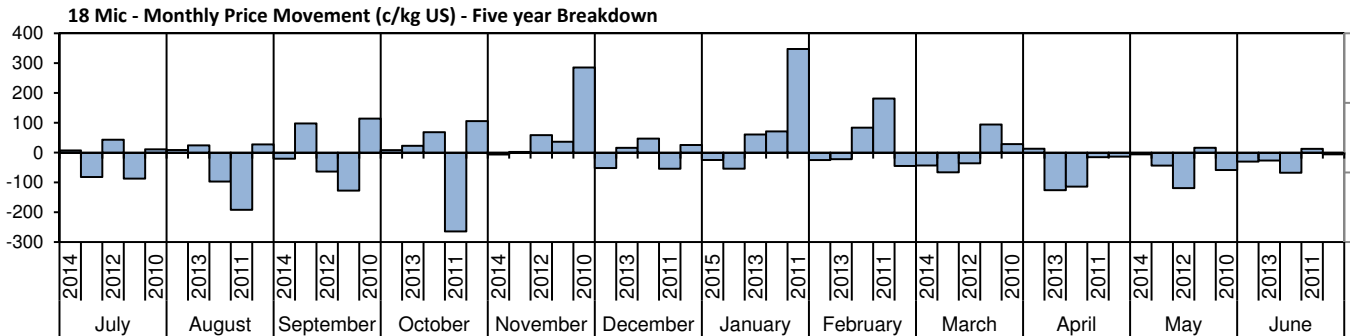


The above graph, shows how often the '12 month high & low' have been achieved for a given month over the past 10 years. It is not a measure of probability.

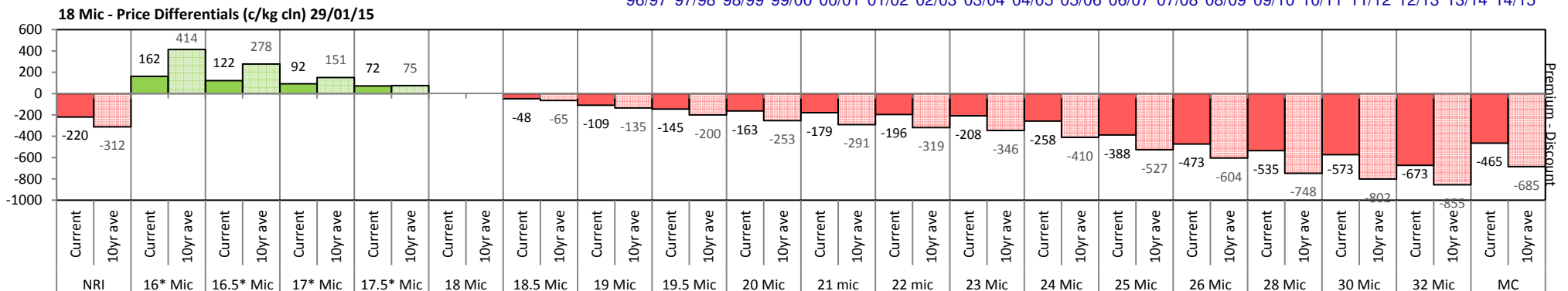
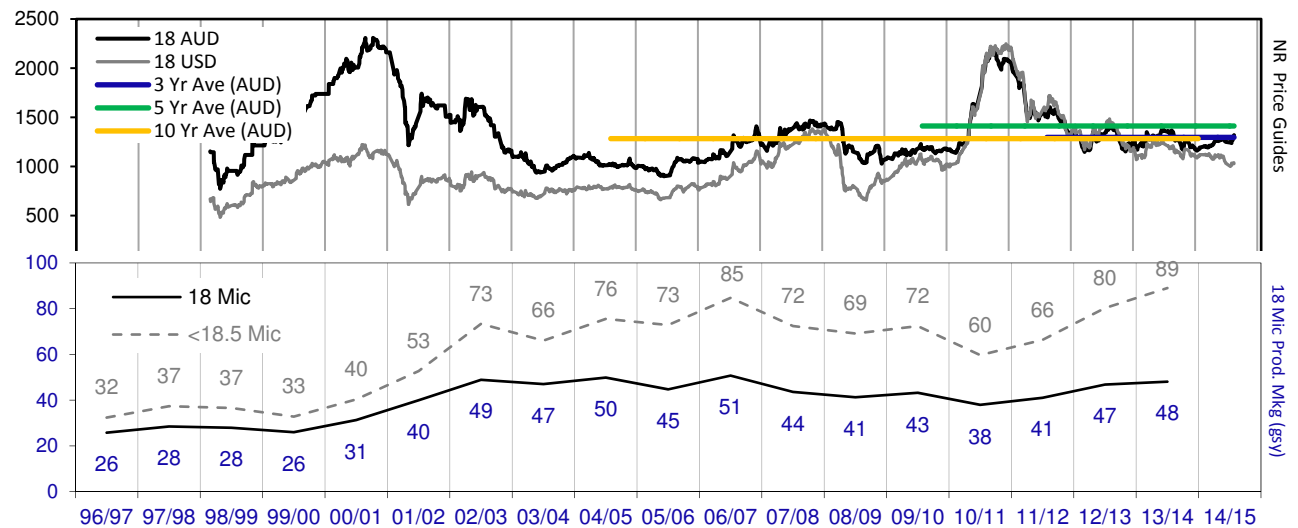


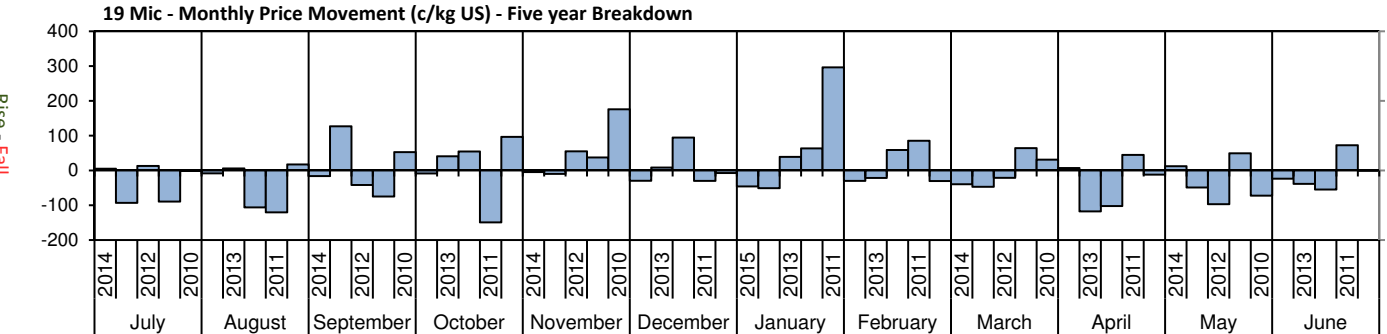
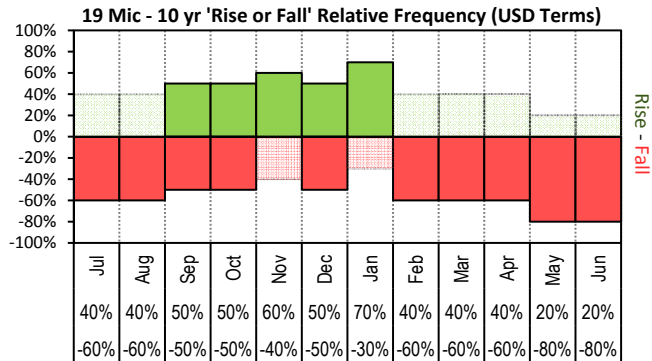


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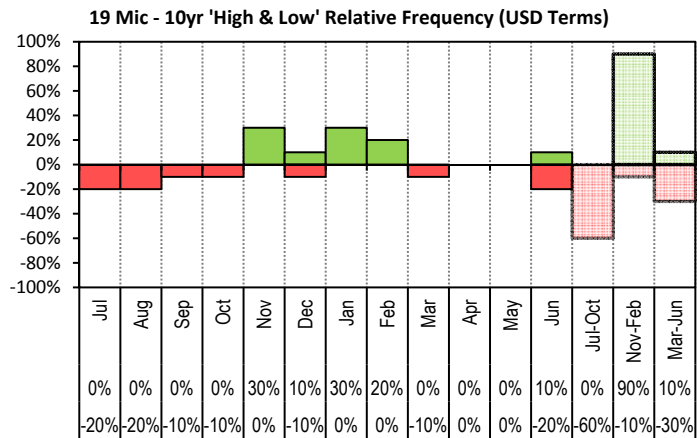


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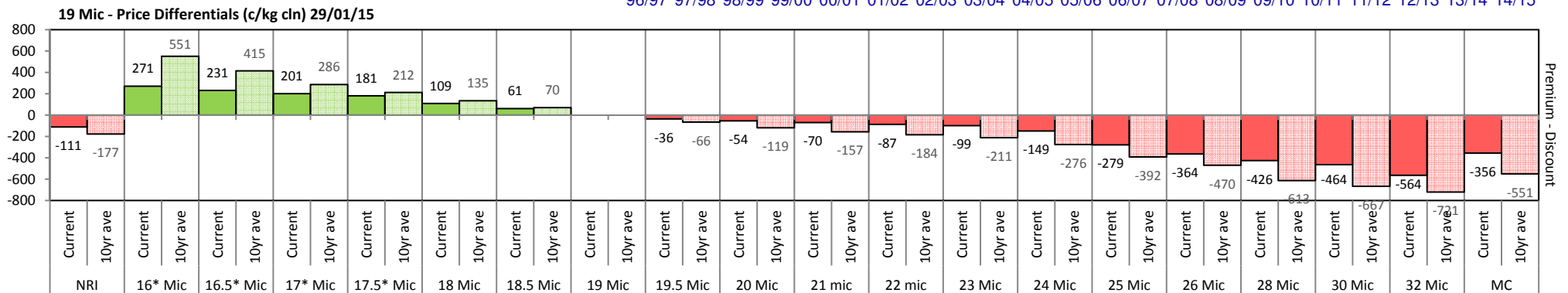
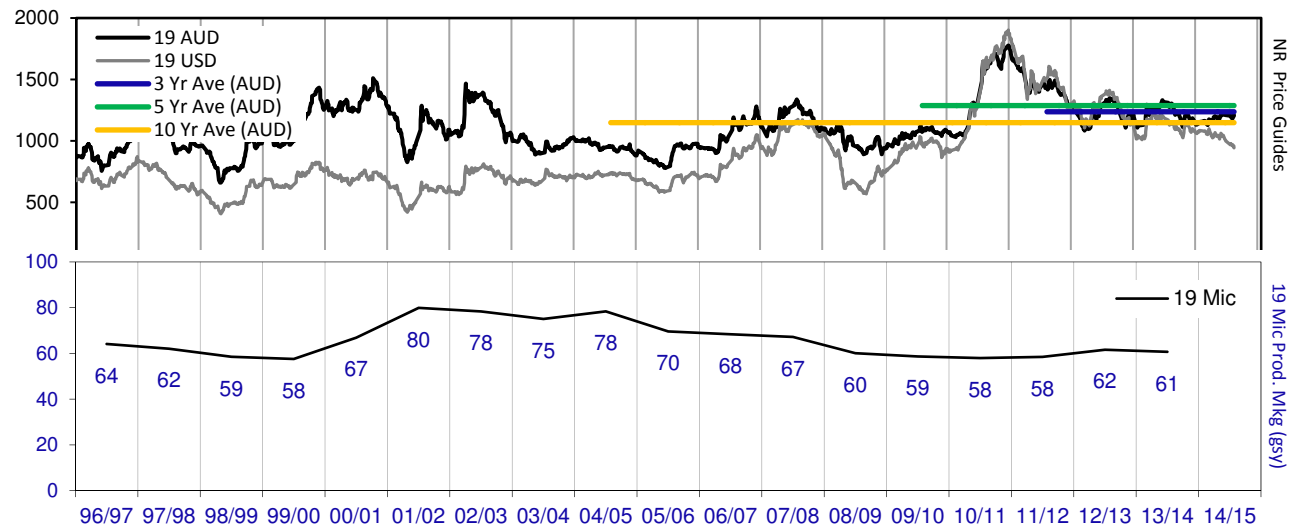


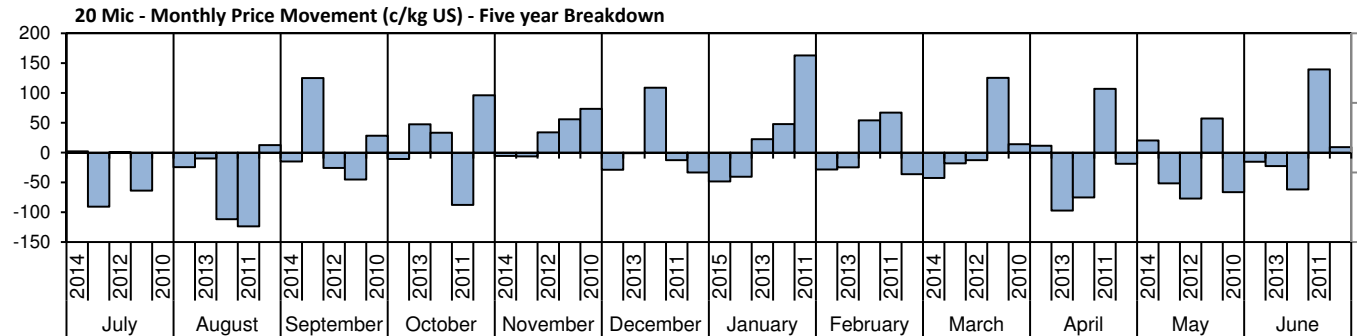
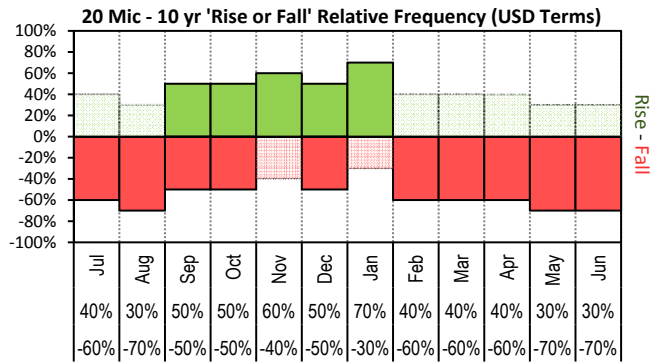


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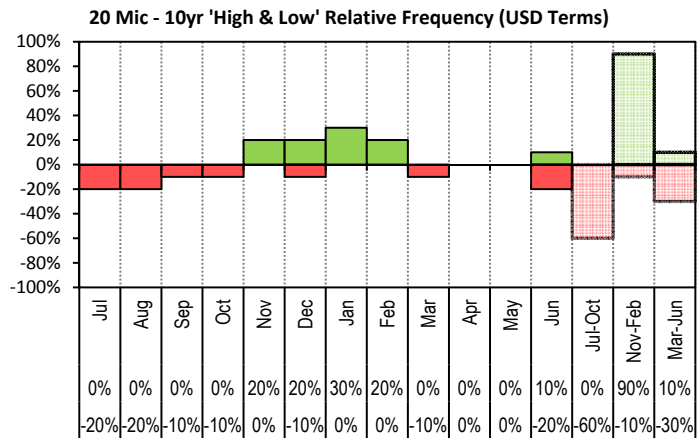


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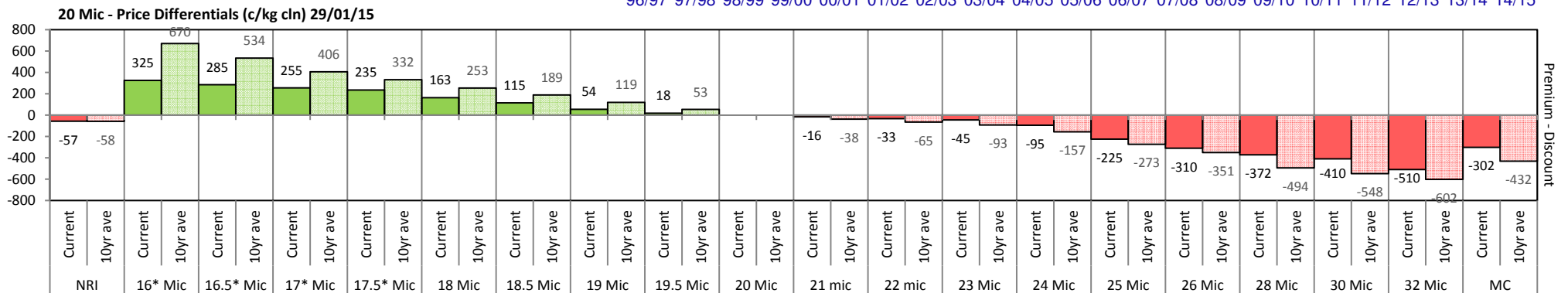
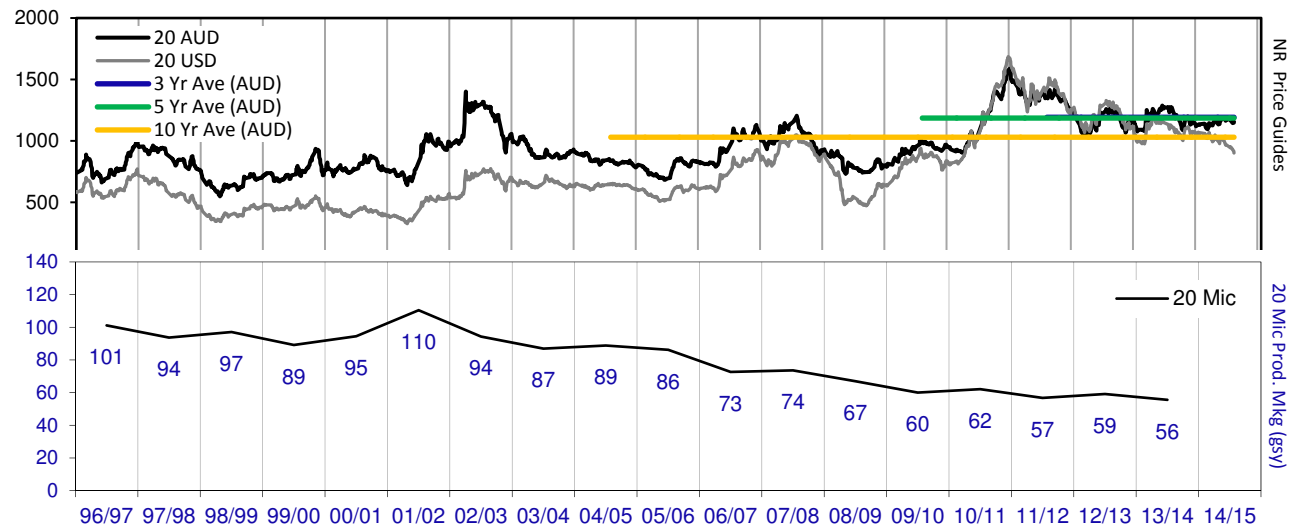


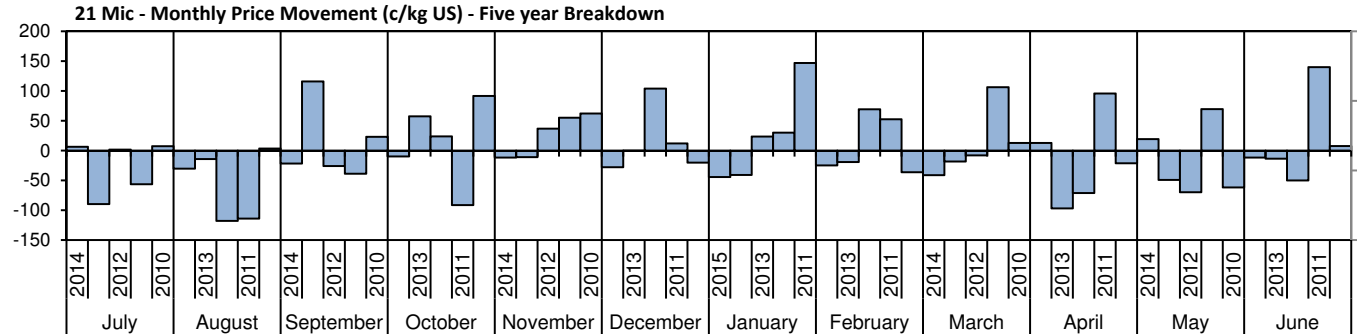
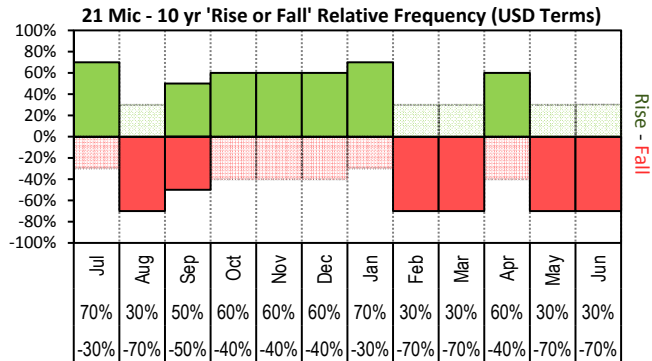


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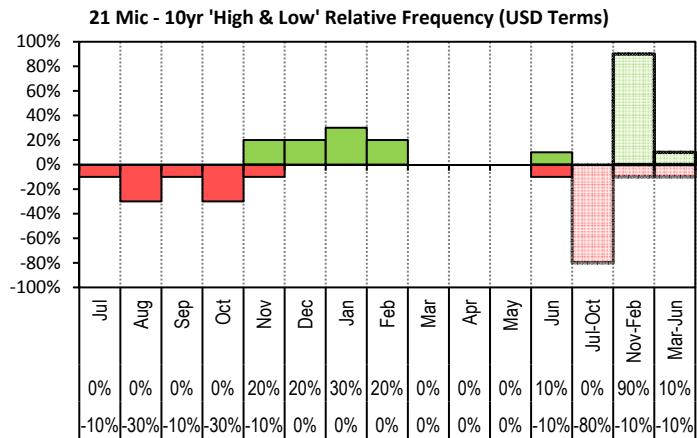


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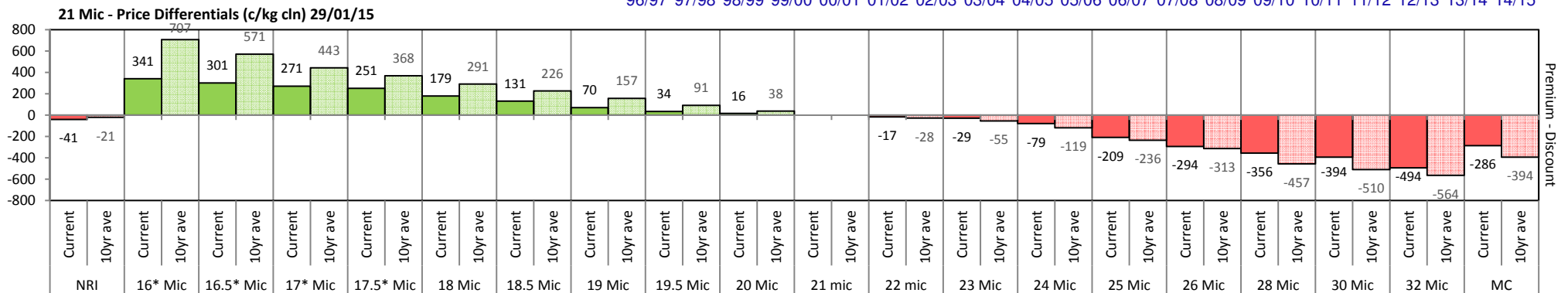
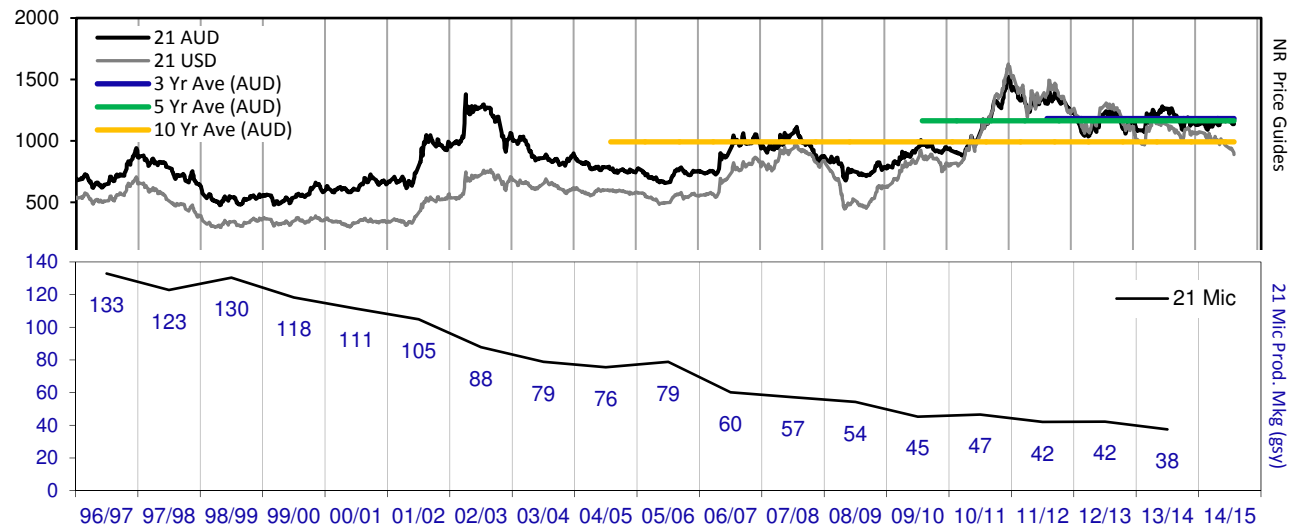


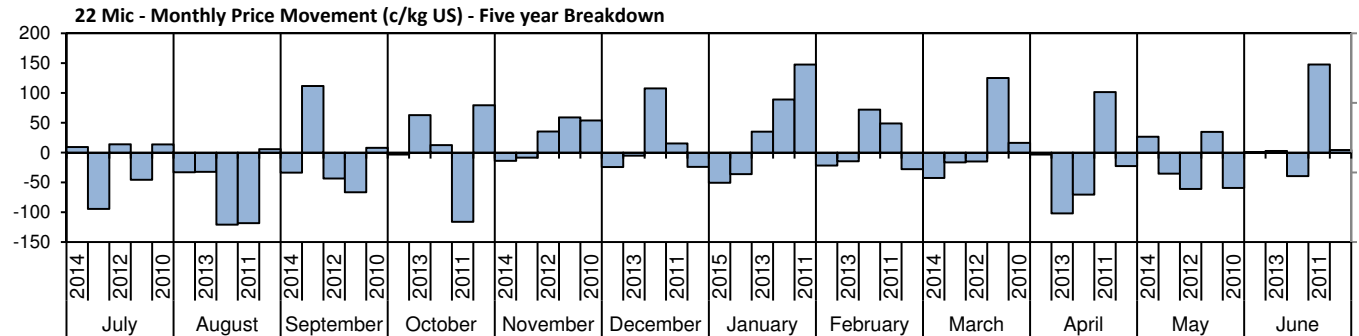
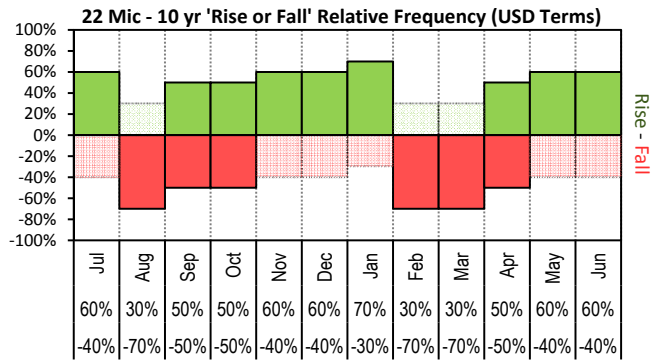


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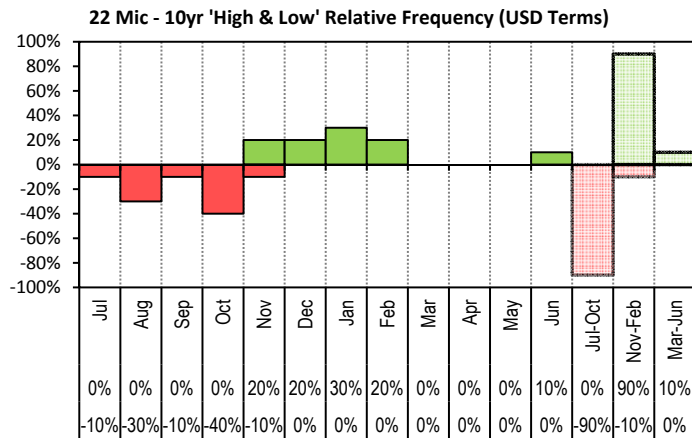


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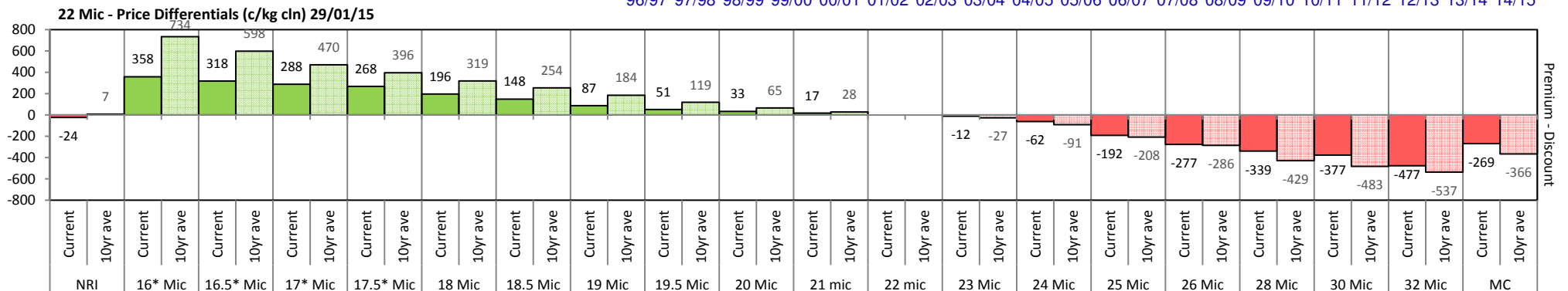
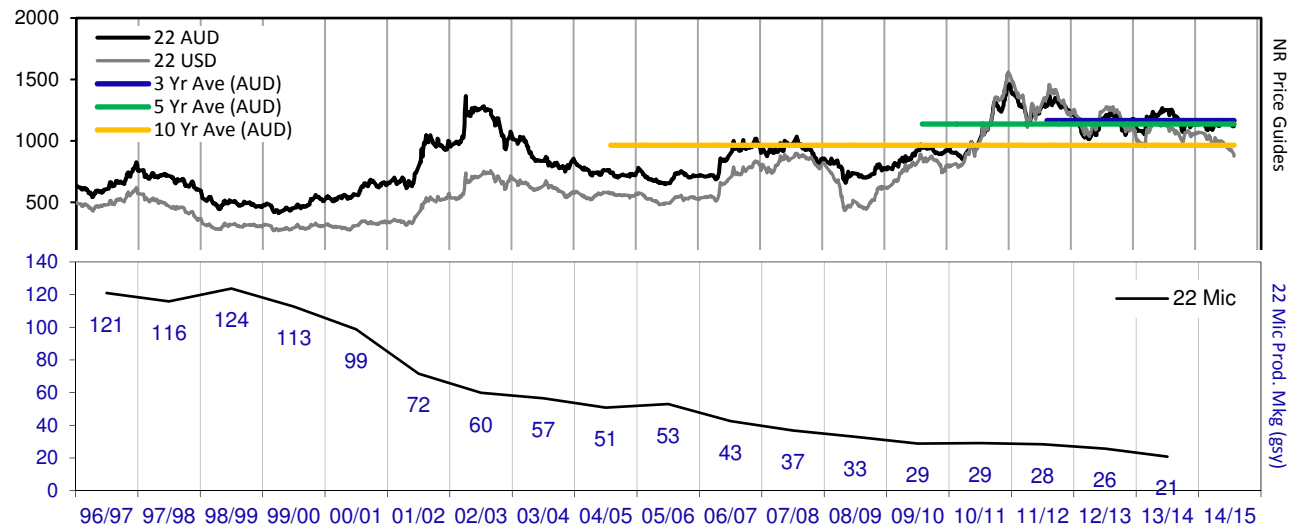


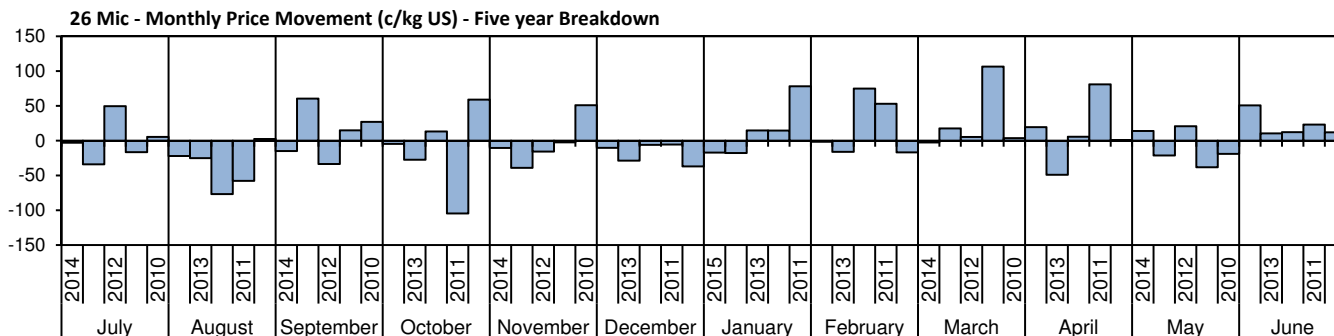
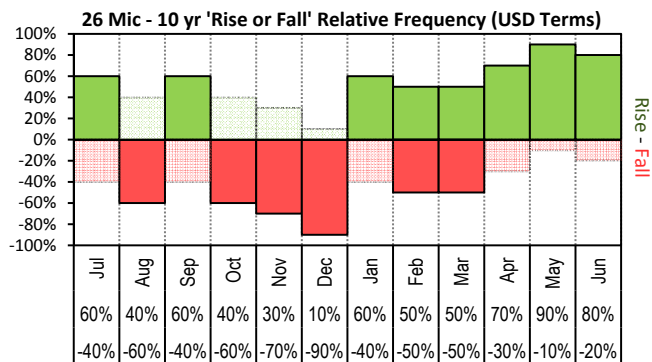


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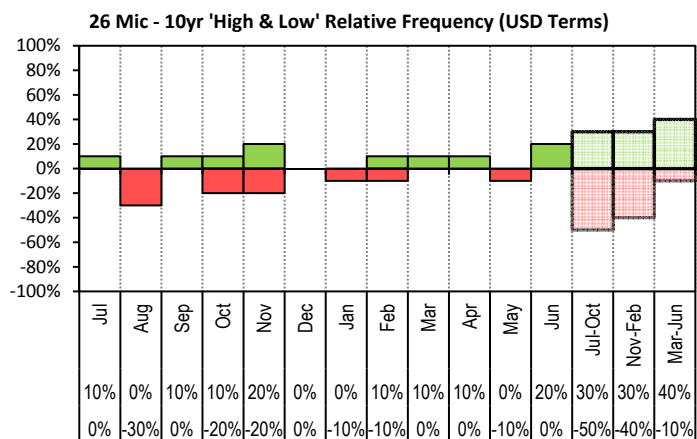


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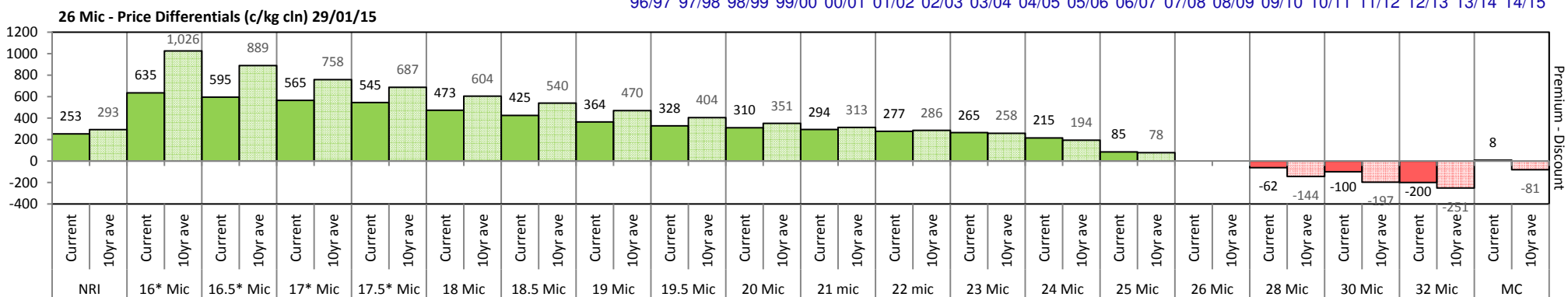
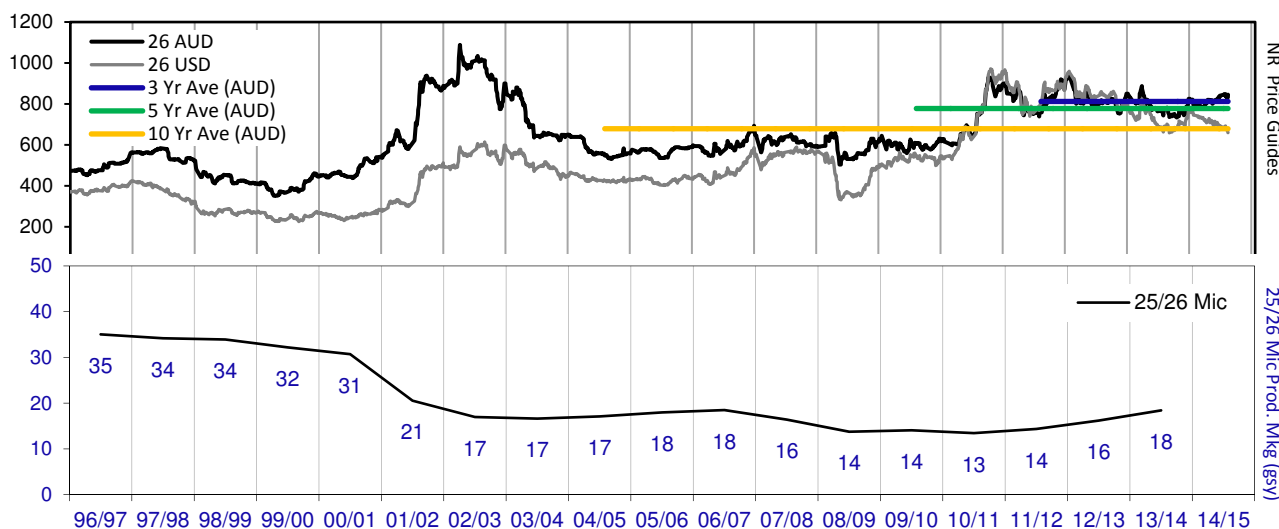


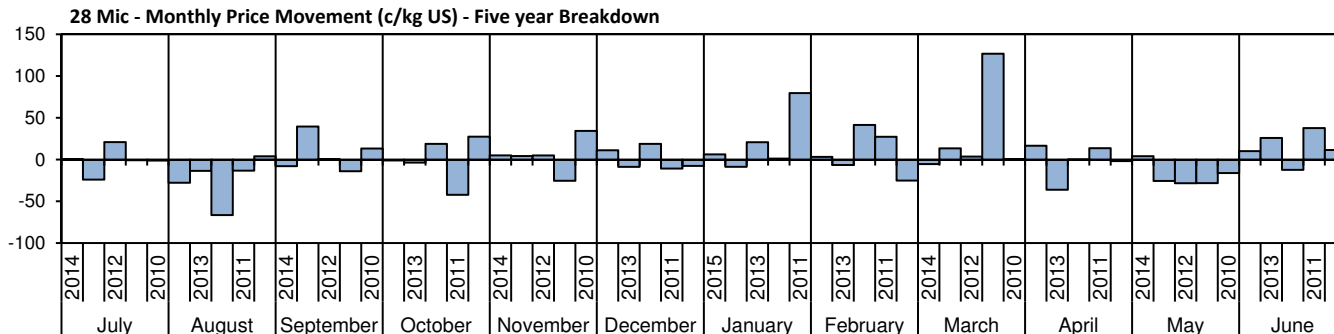
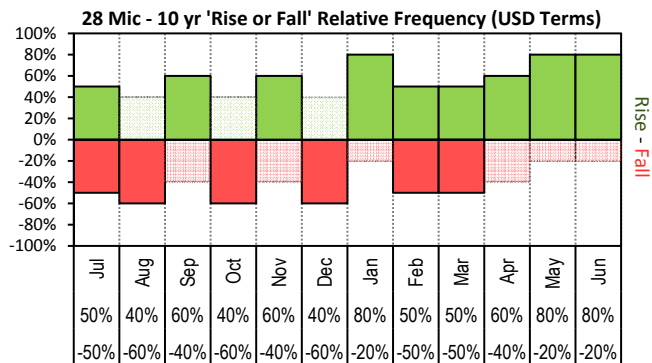


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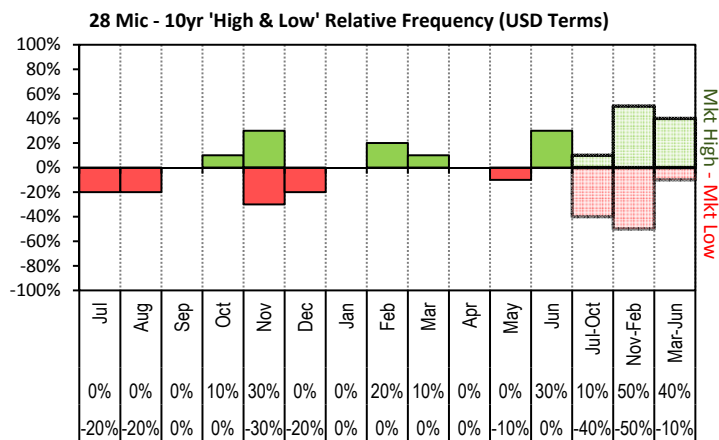


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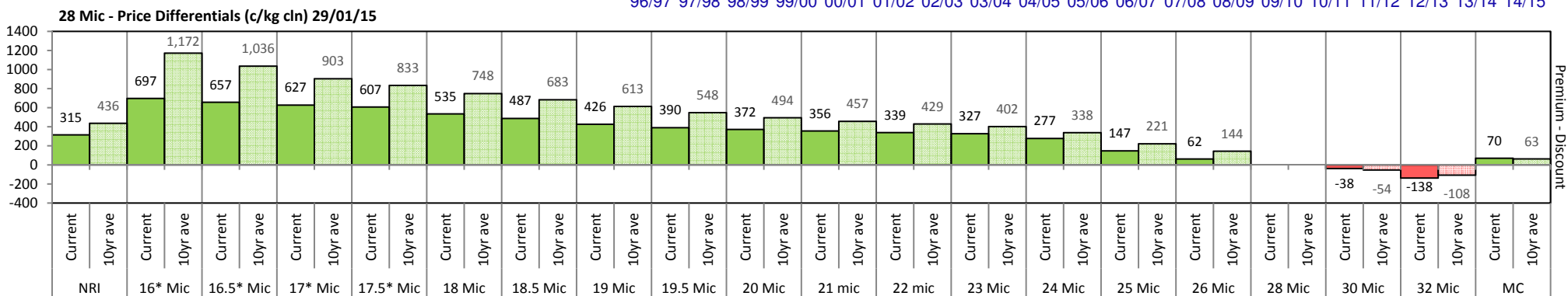
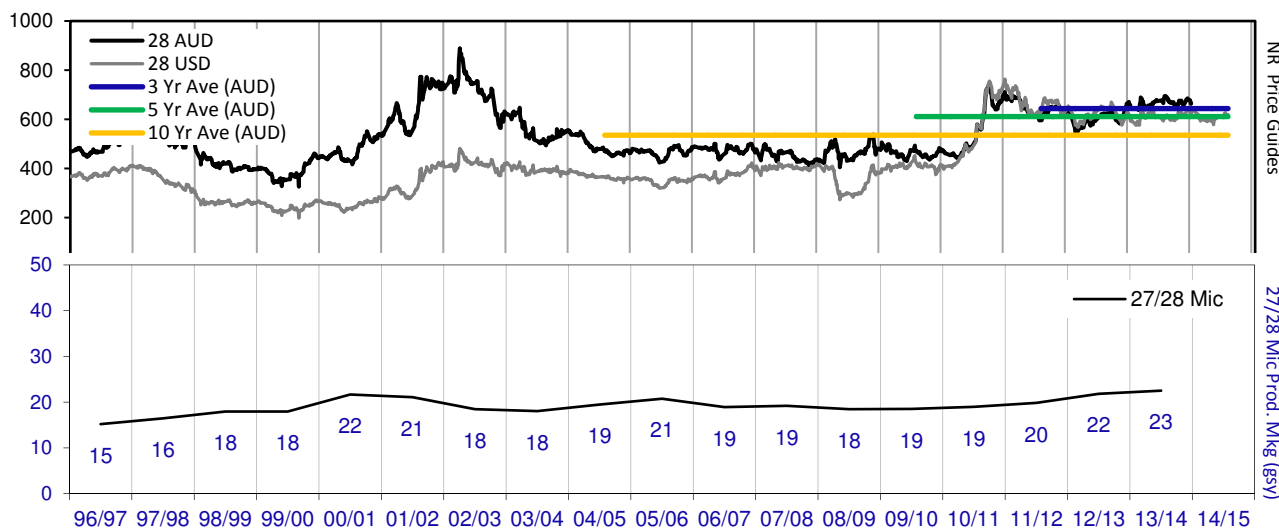


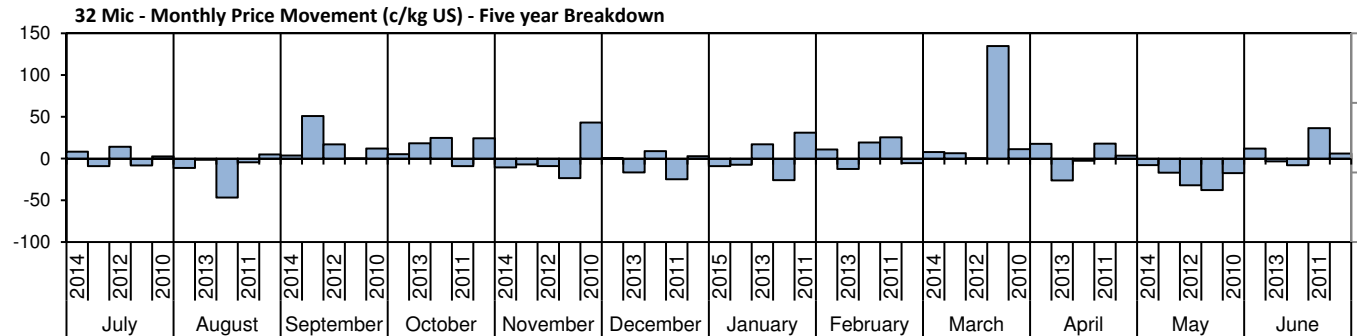
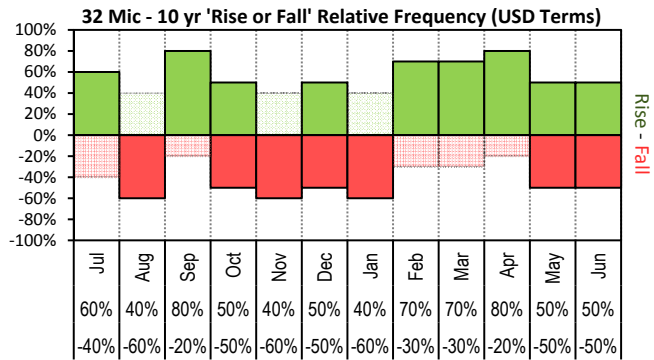


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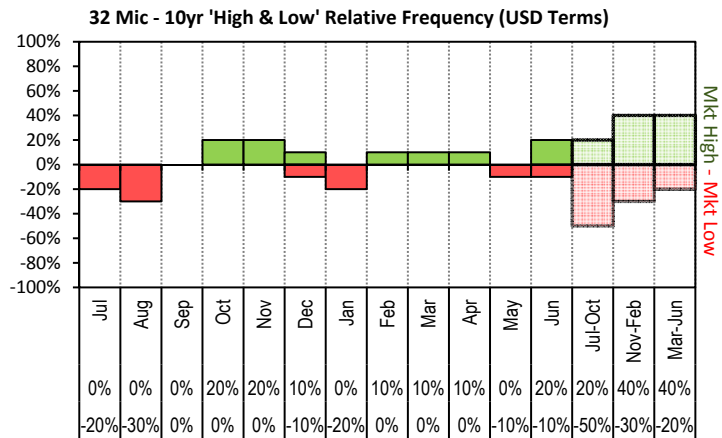


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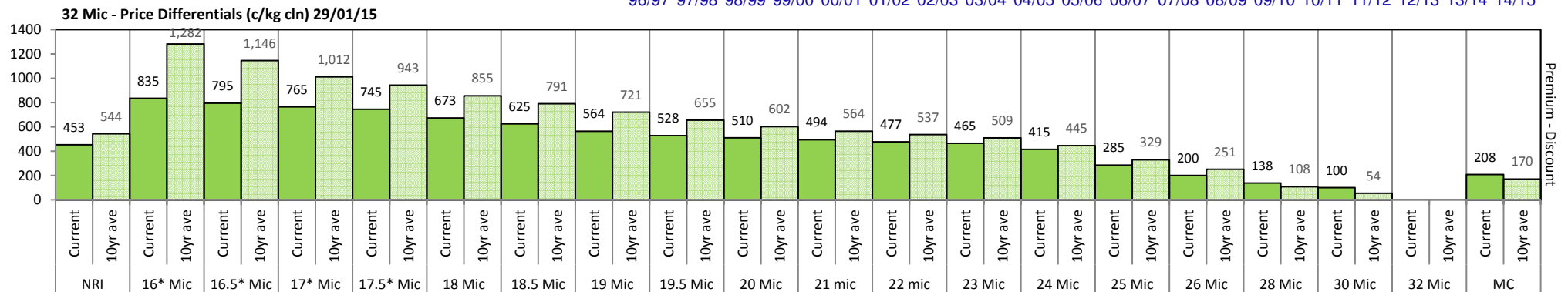
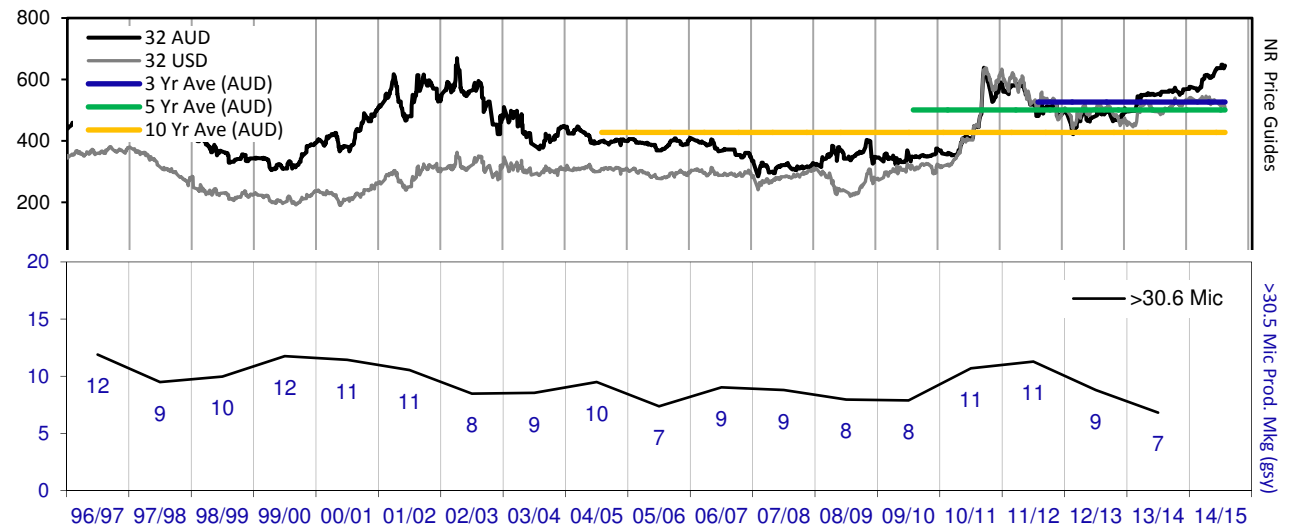


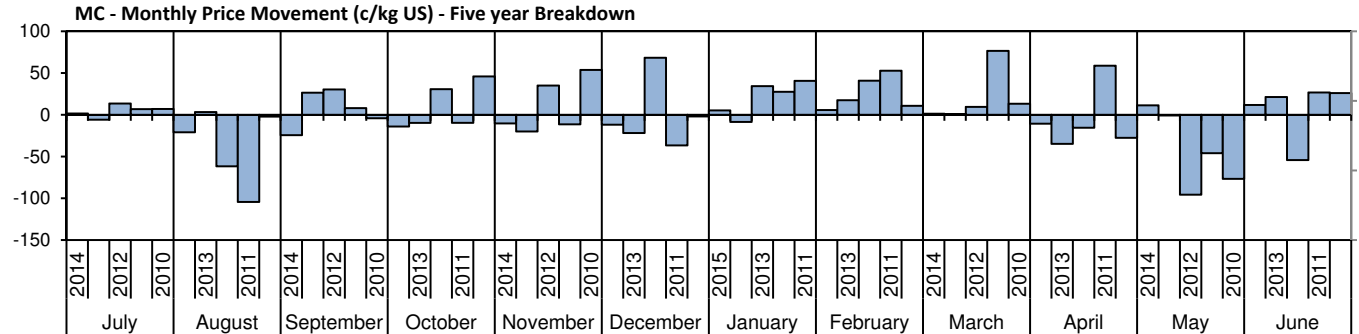
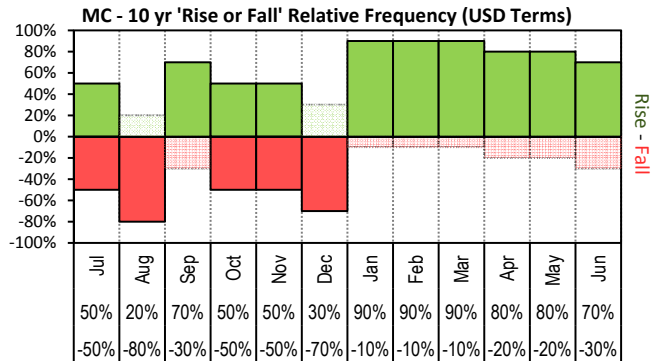


The above 'Rise or Fall' graph, shows how often the market has risen or fallen in a given month over the past 10 years, it does not show the extent of the movement only the frequency of direction. The 'Monthly Price Movement' graph shows the extent of movement for each month, for the past 5 years.

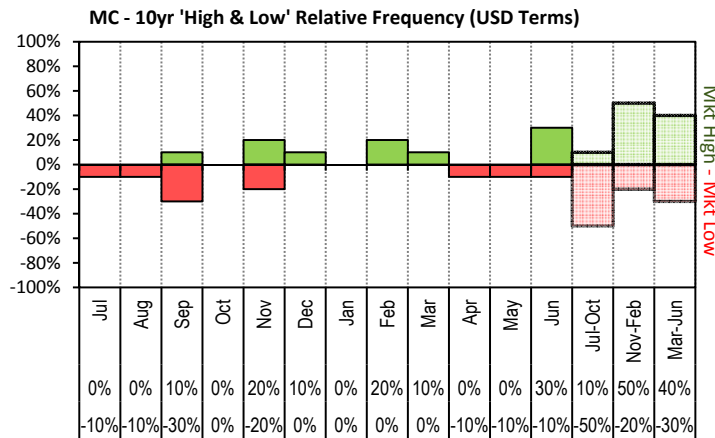


The above graph, shows how often the '12 month high & low' have been achieved for a given month over the past 10 years. It is not a measure of probability.

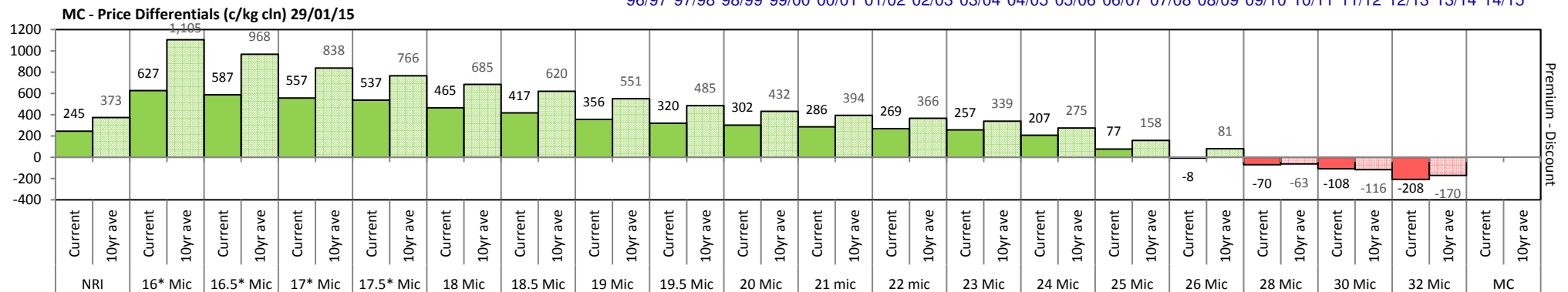
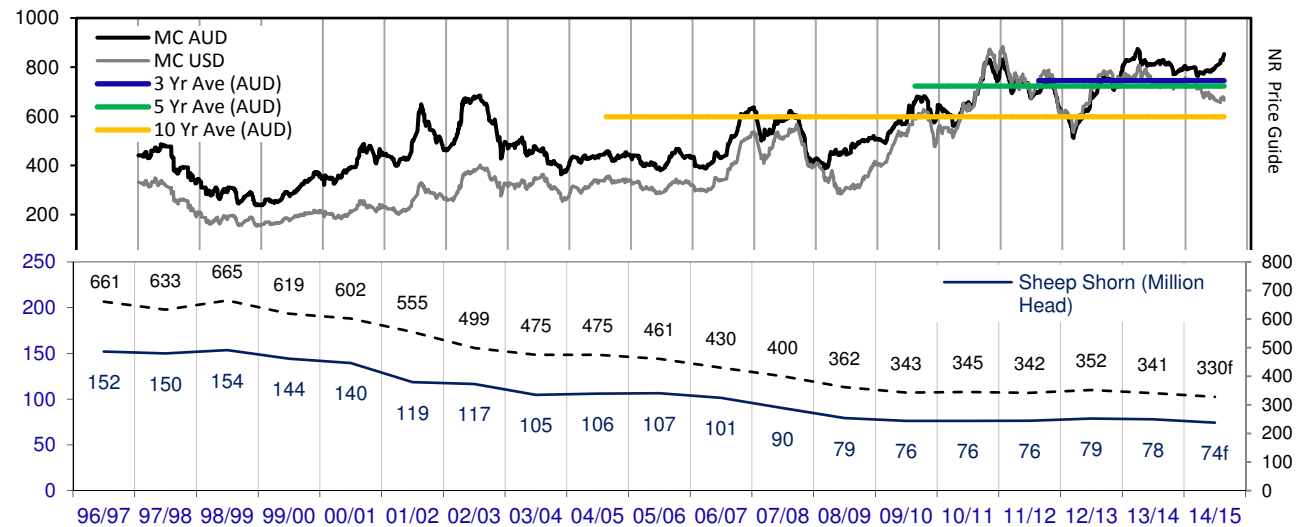




The above 'Rise or Fall' graph, shows how often the market has risen or fallen in a given month over the past 10 years, it does not show the extent of the movement only the frequency of direction. The 'Monthly Price Movement' graph shows the extent of movement for each month, for the past 5 years.



The above graph, shows how often the '12 month high & low' have been achieved for a given month over the past 10 years. It is not a measure of probability.



Two Year Export Snapshot (Greasy Equivalent - Million Kilos)

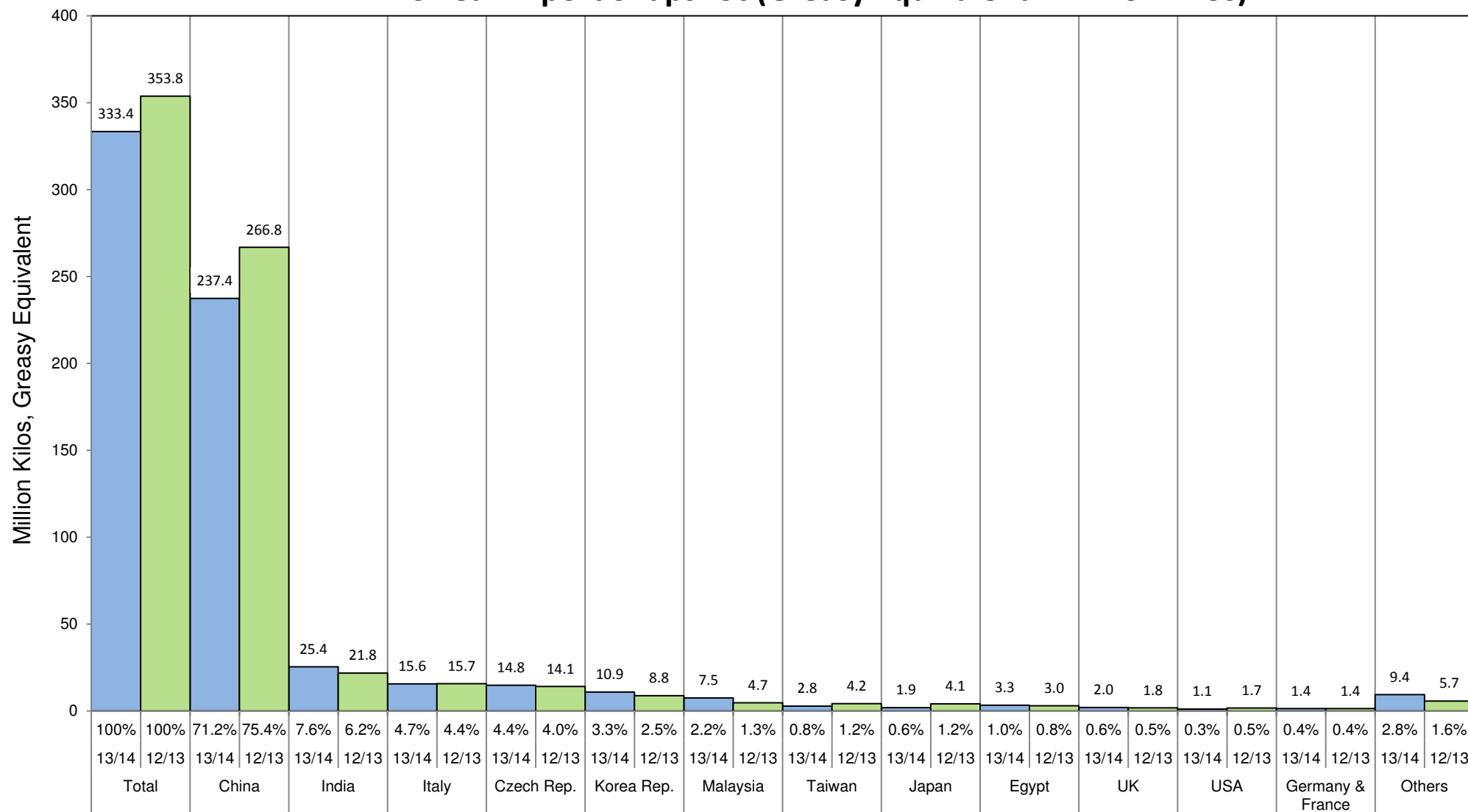


Table 7: Returns pr head for skirted fleece wool.

| Skirted FLC Weight | | Micron | | | | | | | | | | | | | | | | | |
|--------------------|-------------|--------|-------|-------|-------|-------|------|------|------|------|------|------|------|------|------|------|------|------|------|
| 9 Kg | | 16 | 16.5 | 17 | 17.5 | 18 | 18.5 | 19 | 19.5 | 20 | 21 | 22 | 23 | 24 | 25 | 26 | 28 | 30 | 32 |
| Yield (Sch Dry) | 25% Current | \$33 | \$32 | \$32 | \$31 | \$30 | \$29 | \$27 | \$26 | \$26 | \$26 | \$25 | \$25 | \$24 | \$21 | \$19 | \$18 | \$17 | \$15 |
| | 10yr ave. | \$38 | \$35 | \$32 | \$31 | \$29 | \$27 | \$26 | \$24 | \$23 | \$22 | \$22 | \$21 | \$20 | \$17 | \$15 | \$12 | \$11 | \$10 |
| | 30% Current | \$40 | \$39 | \$38 | \$38 | \$36 | \$34 | \$33 | \$32 | \$31 | \$31 | \$30 | \$30 | \$29 | \$25 | \$23 | \$21 | \$20 | \$17 |
| | 10yr ave. | \$46 | \$43 | \$39 | \$37 | \$35 | \$33 | \$31 | \$29 | \$28 | \$27 | \$26 | \$25 | \$24 | \$20 | \$18 | \$14 | \$13 | \$12 |
| | 35% Current | \$47 | \$45 | \$44 | \$44 | \$42 | \$40 | \$38 | \$37 | \$36 | \$36 | \$35 | \$35 | \$33 | \$29 | \$27 | \$25 | \$23 | \$20 |
| | 10yr ave. | \$54 | \$50 | \$45 | \$43 | \$40 | \$38 | \$36 | \$34 | \$32 | \$31 | \$30 | \$30 | \$27 | \$24 | \$21 | \$17 | \$15 | \$13 |
| | 40% Current | \$53 | \$52 | \$51 | \$50 | \$47 | \$46 | \$44 | \$42 | \$42 | \$41 | \$40 | \$40 | \$38 | \$33 | \$30 | \$28 | \$27 | \$23 |
| | 10yr ave. | \$62 | \$57 | \$52 | \$49 | \$46 | \$44 | \$41 | \$39 | \$37 | \$36 | \$35 | \$34 | \$31 | \$27 | \$24 | \$19 | \$17 | \$15 |
| | 45% Current | \$60 | \$58 | \$57 | \$56 | \$53 | \$51 | \$49 | \$48 | \$47 | \$46 | \$45 | \$45 | \$43 | \$38 | \$34 | \$32 | \$30 | \$26 |
| | 10yr ave. | \$69 | \$64 | \$58 | \$56 | \$52 | \$49 | \$47 | \$44 | \$42 | \$40 | \$39 | \$38 | \$35 | \$31 | \$27 | \$22 | \$20 | \$17 |
| | 50% Current | \$67 | \$65 | \$63 | \$63 | \$59 | \$57 | \$54 | \$53 | \$52 | \$51 | \$50 | \$50 | \$48 | \$42 | \$38 | \$35 | \$34 | \$29 |
| | 10yr ave. | \$77 | \$71 | \$65 | \$62 | \$58 | \$55 | \$52 | \$49 | \$46 | \$45 | \$43 | \$42 | \$39 | \$34 | \$31 | \$24 | \$22 | \$19 |
| | 55% Current | \$73 | \$71 | \$70 | \$69 | \$65 | \$63 | \$60 | \$58 | \$57 | \$56 | \$56 | \$55 | \$52 | \$46 | \$42 | \$39 | \$37 | \$32 |
| | 10yr ave. | \$85 | \$78 | \$71 | \$68 | \$64 | \$60 | \$57 | \$54 | \$51 | \$49 | \$48 | \$46 | \$43 | \$37 | \$34 | \$26 | \$24 | \$21 |
| | 60% Current | \$80 | \$78 | \$76 | \$75 | \$71 | \$69 | \$65 | \$63 | \$62 | \$62 | \$61 | \$60 | \$57 | \$50 | \$46 | \$42 | \$40 | \$35 |
| | 10yr ave. | \$92 | \$85 | \$78 | \$74 | \$69 | \$66 | \$62 | \$58 | \$56 | \$54 | \$52 | \$51 | \$47 | \$41 | \$37 | \$29 | \$26 | \$23 |
| | 65% Current | \$87 | \$84 | \$82 | \$81 | \$77 | \$74 | \$71 | \$69 | \$68 | \$67 | \$66 | \$65 | \$62 | \$54 | \$49 | \$46 | \$44 | \$38 |
| | 10yr ave. | \$100 | \$92 | \$84 | \$80 | \$75 | \$71 | \$67 | \$63 | \$60 | \$58 | \$56 | \$55 | \$51 | \$44 | \$40 | \$31 | \$28 | \$25 |
| | 70% Current | \$93 | \$91 | \$89 | \$88 | \$83 | \$80 | \$76 | \$74 | \$73 | \$72 | \$71 | \$70 | \$67 | \$59 | \$53 | \$49 | \$47 | \$41 |
| | 10yr ave. | \$108 | \$99 | \$91 | \$86 | \$81 | \$77 | \$72 | \$68 | \$65 | \$62 | \$61 | \$59 | \$55 | \$48 | \$43 | \$34 | \$30 | \$27 |
| | 75% Current | \$100 | \$97 | \$95 | \$94 | \$89 | \$86 | \$82 | \$79 | \$78 | \$77 | \$76 | \$75 | \$72 | \$63 | \$57 | \$53 | \$50 | \$44 |
| | 10yr ave. | \$115 | \$106 | \$97 | \$93 | \$87 | \$82 | \$78 | \$73 | \$70 | \$67 | \$65 | \$63 | \$59 | \$51 | \$46 | \$36 | \$33 | \$29 |
| | 80% Current | \$107 | \$104 | \$102 | \$100 | \$95 | \$91 | \$87 | \$84 | \$83 | \$82 | \$81 | \$80 | \$76 | \$67 | \$61 | \$56 | \$54 | \$46 |
| | 10yr ave. | \$123 | \$113 | \$104 | \$99 | \$92 | \$88 | \$83 | \$78 | \$74 | \$71 | \$69 | \$67 | \$63 | \$55 | \$49 | \$39 | \$35 | \$31 |
| | 85% Current | \$113 | \$110 | \$108 | \$106 | \$101 | \$97 | \$92 | \$90 | \$88 | \$87 | \$86 | \$85 | \$81 | \$71 | \$65 | \$60 | \$57 | \$49 |
| | 10yr ave. | \$131 | \$120 | \$110 | \$105 | \$98 | \$93 | \$88 | \$83 | \$79 | \$76 | \$74 | \$72 | \$67 | \$58 | \$52 | \$41 | \$37 | \$33 |

The above shows estimated returns per head for skirted fleece wool. These figures do not take into account the value of skirtings and oddments and do not take into account discounts that may apply for faults under individual circumstances. These figures are based on a market index of 100% and should be used as a guide only. Returns over \$30 / head for fleece wool are highlighted.

Table 8: Returns pr head for skirted fleece wool.

| Skirted FLC Weight | | Micron | | | | | | | | | | | | | | | | | |
|--------------------|-------------|--------|-------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|
| 8 Kg | | 16 | 16.5 | 17 | 17.5 | 18 | 18.5 | 19 | 19.5 | 20 | 21 | 22 | 23 | 24 | 25 | 26 | 28 | 30 | 32 |
| Yield (Sch Dry) | 25% Current | \$30 | \$29 | \$28 | \$28 | \$26 | \$25 | \$24 | \$23 | \$23 | \$23 | \$22 | \$22 | \$21 | \$19 | \$17 | \$16 | \$15 | \$13 |
| | 10yr ave. | \$34 | \$32 | \$29 | \$27 | \$26 | \$24 | \$23 | \$22 | \$21 | \$20 | \$19 | \$19 | \$17 | \$15 | \$14 | \$11 | \$10 | \$9 |
| | 30% Current | \$36 | \$35 | \$34 | \$33 | \$32 | \$30 | \$29 | \$28 | \$28 | \$27 | \$27 | \$27 | \$25 | \$22 | \$20 | \$19 | \$18 | \$15 |
| | 10yr ave. | \$41 | \$38 | \$35 | \$33 | \$31 | \$29 | \$28 | \$26 | \$25 | \$24 | \$23 | \$22 | \$21 | \$18 | \$16 | \$13 | \$12 | \$10 |
| | 35% Current | \$41 | \$40 | \$39 | \$39 | \$37 | \$36 | \$34 | \$33 | \$32 | \$32 | \$31 | \$31 | \$30 | \$26 | \$24 | \$22 | \$21 | \$18 |
| | 10yr ave. | \$48 | \$44 | \$40 | \$38 | \$36 | \$34 | \$32 | \$30 | \$29 | \$28 | \$27 | \$26 | \$24 | \$21 | \$19 | \$15 | \$13 | \$12 |
| | 40% Current | \$47 | \$46 | \$45 | \$44 | \$42 | \$41 | \$39 | \$38 | \$37 | \$36 | \$36 | \$36 | \$34 | \$30 | \$27 | \$25 | \$24 | \$21 |
| | 10yr ave. | \$55 | \$50 | \$46 | \$44 | \$41 | \$39 | \$37 | \$35 | \$33 | \$32 | \$31 | \$30 | \$28 | \$24 | \$22 | \$17 | \$15 | \$14 |
| | 45% Current | \$53 | \$52 | \$51 | \$50 | \$47 | \$46 | \$44 | \$42 | \$42 | \$41 | \$40 | \$40 | \$38 | \$33 | \$30 | \$28 | \$27 | \$23 |
| | 10yr ave. | \$62 | \$57 | \$52 | \$49 | \$46 | \$44 | \$41 | \$39 | \$37 | \$36 | \$35 | \$34 | \$31 | \$27 | \$24 | \$19 | \$17 | \$15 |
| | 50% Current | \$59 | \$58 | \$56 | \$56 | \$53 | \$51 | \$48 | \$47 | \$46 | \$46 | \$45 | \$44 | \$42 | \$37 | \$34 | \$31 | \$30 | \$26 |
| | 10yr ave. | \$68 | \$63 | \$58 | \$55 | \$51 | \$49 | \$46 | \$43 | \$41 | \$40 | \$39 | \$37 | \$35 | \$30 | \$27 | \$21 | \$19 | \$17 |
| | 55% Current | \$65 | \$63 | \$62 | \$61 | \$58 | \$56 | \$53 | \$52 | \$51 | \$50 | \$49 | \$49 | \$47 | \$41 | \$37 | \$34 | \$33 | \$28 |
| | 10yr ave. | \$75 | \$69 | \$63 | \$60 | \$56 | \$54 | \$51 | \$48 | \$45 | \$44 | \$42 | \$41 | \$38 | \$33 | \$30 | \$24 | \$21 | \$19 |
| | 60% Current | \$71 | \$69 | \$68 | \$67 | \$63 | \$61 | \$58 | \$56 | \$55 | \$55 | \$54 | \$53 | \$51 | \$45 | \$41 | \$38 | \$36 | \$31 |
| | 10yr ave. | \$82 | \$76 | \$69 | \$66 | \$62 | \$58 | \$55 | \$52 | \$49 | \$48 | \$46 | \$45 | \$42 | \$36 | \$33 | \$26 | \$23 | \$21 |
| | 65% Current | \$77 | \$75 | \$73 | \$72 | \$69 | \$66 | \$63 | \$61 | \$60 | \$59 | \$58 | \$58 | \$55 | \$48 | \$44 | \$41 | \$39 | \$34 |
| | 10yr ave. | \$89 | \$82 | \$75 | \$71 | \$67 | \$63 | \$60 | \$56 | \$54 | \$52 | \$50 | \$49 | \$45 | \$39 | \$35 | \$28 | \$25 | \$22 |
| | 70% Current | \$83 | \$81 | \$79 | \$78 | \$74 | \$71 | \$68 | \$66 | \$65 | \$64 | \$63 | \$62 | \$59 | \$52 | \$47 | \$44 | \$42 | \$36 |
| | 10yr ave. | \$96 | \$88 | \$81 | \$77 | \$72 | \$68 | \$64 | \$61 | \$58 | \$56 | \$54 | \$52 | \$49 | \$42 | \$38 | \$30 | \$27 | \$24 |
| | 75% Current | \$89 | \$86 | \$85 | \$83 | \$79 | \$76 | \$73 | \$70 | \$69 | \$68 | \$67 | \$67 | \$64 | \$56 | \$51 | \$47 | \$45 | \$39 |
| | 10yr ave. | \$103 | \$95 | \$86 | \$82 | \$77 | \$73 | \$69 | \$65 | \$62 | \$60 | \$58 | \$56 | \$52 | \$45 | \$41 | \$32 | \$29 | \$26 |
| | 80% Current | \$95 | \$92 | \$90 | \$89 | \$84 | \$81 | \$77 | \$75 | \$74 | \$73 | \$72 | \$71 | \$68 | \$60 | \$54 | \$50 | \$48 | \$41 |
| | 10yr ave. | \$110 | \$101 | \$92 | \$88 | \$82 | \$78 | \$74 | \$69 | \$66 | \$63 | \$62 | \$60 | \$56 | \$48 | \$43 | \$34 | \$31 | \$27 |
| | 85% Current | \$101 | \$98 | \$96 | \$95 | \$90 | \$86 | \$82 | \$80 | \$79 | \$77 | \$76 | \$75 | \$72 | \$63 | \$57 | \$53 | \$51 | \$44 |
| | 10yr ave. | \$116 | \$107 | \$98 | \$93 | \$87 | \$83 | \$78 | \$74 | \$70 | \$67 | \$66 | \$64 | \$59 | \$51 | \$46 | \$36 | \$33 | \$29 |

The above shows estimated returns per head for skirted fleece wool. These figures do not take into account the value of skirtings and oddments and do not take into account discounts that may apply for faults under individual circumstances. These figures are based on a market index of 100% and should be used as a guide only. Returns over \$30 / head for fleece wool are highlighted.



Table 9: Returns pr head for skirted fleece wool.

| Skirted FLC Weight 7 Kg | | Micron | | | | | | | | | | | | | | | | | |
|-----------------------------------|-------------|--------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|
| | | 16 | 16.5 | 17 | 17.5 | 18 | 18.5 | 19 | 19.5 | 20 | 21 | 22 | 23 | 24 | 25 | 26 | 28 | 30 | 32 |
| Yield (Sch Dry) | 25% Current | \$26 | \$25 | \$25 | \$24 | \$23 | \$22 | \$21 | \$21 | \$20 | \$20 | \$20 | \$19 | \$19 | \$16 | \$15 | \$14 | \$13 | \$11 |
| | 10yr ave. | \$30 | \$28 | \$25 | \$24 | \$22 | \$21 | \$20 | \$19 | \$18 | \$17 | \$17 | \$16 | \$15 | \$13 | \$12 | \$9 | \$8 | \$7 |
| | 30% Current | \$31 | \$30 | \$30 | \$29 | \$28 | \$27 | \$25 | \$25 | \$24 | \$24 | \$24 | \$23 | \$22 | \$20 | \$18 | \$16 | \$16 | \$14 |
| | 10yr ave. | \$36 | \$33 | \$30 | \$29 | \$27 | \$26 | \$24 | \$23 | \$22 | \$21 | \$20 | \$20 | \$18 | \$16 | \$14 | \$11 | \$10 | \$9 |
| | 35% Current | \$36 | \$35 | \$35 | \$34 | \$32 | \$31 | \$30 | \$29 | \$28 | \$28 | \$27 | \$27 | \$26 | \$23 | \$21 | \$19 | \$18 | \$16 |
| | 10yr ave. | \$42 | \$39 | \$35 | \$34 | \$31 | \$30 | \$28 | \$27 | \$25 | \$24 | \$24 | \$23 | \$21 | \$19 | \$17 | \$13 | \$12 | \$10 |
| | 40% Current | \$41 | \$40 | \$39 | \$39 | \$37 | \$36 | \$34 | \$33 | \$32 | \$32 | \$31 | \$31 | \$30 | \$26 | \$24 | \$22 | \$21 | \$18 |
| | 10yr ave. | \$48 | \$44 | \$40 | \$38 | \$36 | \$34 | \$32 | \$30 | \$29 | \$28 | \$27 | \$26 | \$24 | \$21 | \$19 | \$15 | \$13 | \$12 |
| | 45% Current | \$47 | \$45 | \$44 | \$44 | \$42 | \$40 | \$38 | \$37 | \$36 | \$36 | \$35 | \$35 | \$33 | \$29 | \$27 | \$25 | \$23 | \$20 |
| | 10yr ave. | \$54 | \$50 | \$45 | \$43 | \$40 | \$38 | \$36 | \$34 | \$32 | \$31 | \$30 | \$30 | \$27 | \$24 | \$21 | \$17 | \$15 | \$13 |
| | 50% Current | \$52 | \$50 | \$49 | \$49 | \$46 | \$44 | \$42 | \$41 | \$40 | \$40 | \$39 | \$39 | \$37 | \$33 | \$30 | \$27 | \$26 | \$23 |
| | 10yr ave. | \$60 | \$55 | \$50 | \$48 | \$45 | \$43 | \$40 | \$38 | \$36 | \$35 | \$34 | \$33 | \$31 | \$26 | \$24 | \$19 | \$17 | \$15 |
| | 55% Current | \$57 | \$55 | \$54 | \$54 | \$51 | \$49 | \$47 | \$45 | \$44 | \$44 | \$43 | \$43 | \$41 | \$36 | \$33 | \$30 | \$29 | \$25 |
| | 10yr ave. | \$66 | \$61 | \$55 | \$53 | \$49 | \$47 | \$44 | \$42 | \$40 | \$38 | \$37 | \$36 | \$34 | \$29 | \$26 | \$21 | \$19 | \$16 |
| | 60% Current | \$62 | \$60 | \$59 | \$58 | \$55 | \$53 | \$51 | \$49 | \$49 | \$48 | \$47 | \$47 | \$45 | \$39 | \$35 | \$33 | \$31 | \$27 |
| | 10yr ave. | \$72 | \$66 | \$60 | \$58 | \$54 | \$51 | \$48 | \$45 | \$43 | \$42 | \$40 | \$39 | \$37 | \$32 | \$29 | \$22 | \$20 | \$18 |
| | 65% Current | \$67 | \$66 | \$64 | \$63 | \$60 | \$58 | \$55 | \$53 | \$53 | \$52 | \$51 | \$51 | \$48 | \$42 | \$38 | \$36 | \$34 | \$29 |
| | 10yr ave. | \$78 | \$72 | \$66 | \$62 | \$58 | \$55 | \$52 | \$49 | \$47 | \$45 | \$44 | \$43 | \$40 | \$34 | \$31 | \$24 | \$22 | \$19 |
| | 70% Current | \$73 | \$71 | \$69 | \$68 | \$65 | \$62 | \$59 | \$57 | \$57 | \$56 | \$55 | \$54 | \$52 | \$46 | \$41 | \$38 | \$37 | \$32 |
| | 10yr ave. | \$84 | \$77 | \$71 | \$67 | \$63 | \$60 | \$56 | \$53 | \$50 | \$49 | \$47 | \$46 | \$43 | \$37 | \$33 | \$26 | \$24 | \$21 |
| | 75% Current | \$78 | \$76 | \$74 | \$73 | \$69 | \$67 | \$63 | \$62 | \$61 | \$60 | \$59 | \$58 | \$56 | \$49 | \$44 | \$41 | \$39 | \$34 |
| | 10yr ave. | \$90 | \$83 | \$76 | \$72 | \$67 | \$64 | \$60 | \$57 | \$54 | \$52 | \$51 | \$49 | \$46 | \$40 | \$36 | \$28 | \$25 | \$22 |
| | 80% Current | \$83 | \$81 | \$79 | \$78 | \$74 | \$71 | \$68 | \$66 | \$65 | \$64 | \$63 | \$62 | \$59 | \$52 | \$47 | \$44 | \$42 | \$36 |
| | 10yr ave. | \$96 | \$88 | \$81 | \$77 | \$72 | \$68 | \$64 | \$61 | \$58 | \$56 | \$54 | \$52 | \$49 | \$42 | \$38 | \$30 | \$27 | \$24 |
| | 85% Current | \$88 | \$86 | \$84 | \$83 | \$78 | \$76 | \$72 | \$70 | \$69 | \$68 | \$67 | \$66 | \$63 | \$55 | \$50 | \$47 | \$44 | \$38 |
| | 10yr ave. | \$102 | \$94 | \$86 | \$82 | \$76 | \$72 | \$68 | \$64 | \$61 | \$59 | \$57 | \$56 | \$52 | \$45 | \$40 | \$32 | \$29 | \$25 |

The above shows estimated returns per head for skirted fleece wool. These figures do not take into account the value of skirtings and oddments and do not take into account discounts that may apply for faults under individual circumstances. These figures are based on a market index of 100% and should be used as a guide only. Returns over \$30 / head for fleece wool are highlighted.

Table 10: Returns pr head for skirted fleece wool.

| Skirted FLC Weight | | | Micron | | | | | | | | | | | | | | | | | |
|--------------------|------|----------------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|
| | | | 16 | 16.5 | 17 | 17.5 | 18 | 18.5 | 19 | 19.5 | 20 | 21 | 22 | 23 | 24 | 25 | 26 | 28 | 30 | 32 |
| Yield (Sch Dry) | 6 Kg | | | | | | | | | | | | | | | | | | | |
| | 25% | Current 10yr ave. | \$22 \$26 | \$22 \$24 | \$21 \$22 | \$21 \$21 | \$20 \$19 | \$19 \$18 | \$18 \$17 | \$18 \$16 | \$17 \$15 | \$17 \$15 | \$17 \$14 | \$17 \$14 | \$16 \$13 | \$14 \$11 | \$13 \$10 | \$12 \$8 | \$11 \$7 | \$10 \$6 |
| | 30% | Current 10yr ave. | \$27 \$31 | \$26 \$28 | \$25 \$26 | \$25 \$25 | \$24 \$23 | \$23 \$22 | \$22 \$21 | \$21 \$19 | \$21 \$19 | \$21 \$18 | \$20 \$17 | \$20 \$17 | \$19 \$16 | \$17 \$14 | \$15 \$12 | \$14 \$10 | \$13 \$9 | \$12 \$8 |
| | 35% | Current 10yr ave. | \$31 \$36 | \$30 \$33 | \$30 \$30 | \$29 \$29 | \$28 \$27 | \$27 \$26 | \$25 \$24 | \$25 \$23 | \$24 \$22 | \$24 \$21 | \$24 \$20 | \$23 \$20 | \$22 \$18 | \$20 \$16 | \$18 \$14 | \$16 \$11 | \$16 \$10 | \$14 \$9 |
| | 40% | Current 10yr ave. | \$36 \$41 | \$35 \$38 | \$34 \$35 | \$33 \$33 | \$32 \$31 | \$30 \$29 | \$29 \$28 | \$28 \$26 | \$28 \$25 | \$27 \$24 | \$27 \$23 | \$27 \$22 | \$25 \$21 | \$22 \$18 | \$20 \$16 | \$19 \$13 | \$18 \$12 | \$15 \$10 |
| | 45% | Current 10yr ave. | \$40 \$46 | \$39 \$43 | \$38 \$39 | \$38 \$37 | \$36 \$35 | \$34 \$33 | \$33 \$31 | \$32 \$29 | \$31 \$28 | \$31 \$27 | \$30 \$26 | \$30 \$25 | \$29 \$24 | \$25 \$20 | \$23 \$18 | \$21 \$14 | \$20 \$13 | \$17 \$12 |
| | 50% | Current 10yr ave. | \$44 \$51 | \$43 \$47 | \$42 \$43 | \$42 \$41 | \$40 \$38 | \$38 \$37 | \$36 \$34 | \$35 \$32 | \$35 \$31 | \$34 \$30 | \$34 \$29 | \$33 \$28 | \$32 \$26 | \$28 \$23 | \$25 \$20 | \$23 \$16 | \$22 \$14 | \$19 \$13 |
| | 55% | Current 10yr ave. | \$49 \$56 | \$48 \$52 | \$47 \$48 | \$46 \$45 | \$43 \$42 | \$42 \$40 | \$39 \$38 | \$38 \$36 | \$38 \$34 | \$37 \$33 | \$37 \$32 | \$37 \$31 | \$35 \$29 | \$31 \$25 | \$28 \$22 | \$26 \$18 | \$25 \$16 | \$21 \$14 |
| | 60% | Current 10yr ave. | \$53 \$62 | \$52 \$57 | \$51 \$52 | \$50 \$49 | \$47 \$46 | \$46 \$44 | \$44 \$41 | \$42 \$39 | \$42 \$37 | \$41 \$36 | \$40 \$35 | \$40 \$34 | \$38 \$31 | \$33 \$27 | \$30 \$24 | \$28 \$19 | \$27 \$17 | \$23 \$15 |
| | 65% | Current 10yr ave. | \$58 \$67 | \$56 \$61 | \$55 \$56 | \$54 \$54 | \$51 \$50 | \$50 \$48 | \$47 \$45 | \$46 \$42 | \$45 \$40 | \$44 \$39 | \$44 \$38 | \$43 \$37 | \$41 \$34 | \$36 \$30 | \$33 \$26 | \$31 \$21 | \$29 \$19 | \$25 \$17 |
| | 70% | Current 10yr ave. | \$62 \$72 | \$60 \$66 | \$59 \$60 | \$58 \$58 | \$55 \$54 | \$53 \$51 | \$51 \$48 | \$49 \$45 | \$49 \$43 | \$48 \$42 | \$47 \$40 | \$47 \$39 | \$45 \$37 | \$39 \$32 | \$35 \$29 | \$33 \$22 | \$31 \$20 | \$27 \$18 |
| | 75% | Current 10yr ave. | \$67 \$77 | \$65 \$71 | \$63 \$65 | \$63 \$62 | \$59 \$58 | \$57 \$55 | \$54 \$52 | \$53 \$49 | \$52 \$46 | \$51 \$45 | \$50 \$43 | \$50 \$42 | \$48 \$39 | \$42 \$34 | \$38 \$31 | \$35 \$24 | \$34 \$22 | \$29 \$19 |
| | 80% | Current 10yr ave. | \$71 \$82 | \$69 \$76 | \$68 \$69 | \$67 \$66 | \$63 \$62 | \$61 \$58 | \$58 \$55 | \$56 \$52 | \$55 \$49 | \$55 \$48 | \$54 \$46 | \$53 \$45 | \$51 \$42 | \$45 \$36 | \$41 \$33 | \$38 \$26 | \$36 \$23 | \$31 \$21 |
| | 85% | Current 10yr ave. | \$75 \$87 | \$73 \$80 | \$72 \$73 | \$71 \$70 | \$67 \$65 | \$65 \$62 | \$62 \$59 | \$60 \$55 | \$59 \$53 | \$58 \$51 | \$57 \$49 | \$57 \$48 | \$54 \$45 | \$47 \$39 | \$43 \$35 | \$40 \$27 | \$38 \$25 | \$33 \$22 |

The above shows estimated returns per head for skirted fleece wool. These figures do not take into account the value of skirtings and oddments and do not take into account discounts that may apply for faults under individual circumstances. These figures are based on a market index of 100% and should be used as a guide only. Returns over \$30 / head for fleece wool are highlighted.



Table 11: Returns pr head for skirted fleece wool.

| Skirted FLC Weight <div>5 Kg</div> | | | Micron | | | | | | | | | | | | | | | | | |
|---------------------------------------|-----------|-----------|--------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|
| | | | 16 | 16.5 | 17 | 17.5 | 18 | 18.5 | 19 | 19.5 | 20 | 21 | 22 | 23 | 24 | 25 | 26 | 28 | 30 | 32 |
| Yield (Sch Dry) | 25% | Current | \$19 | \$18 | \$18 | \$17 | \$16 | \$16 | \$15 | \$15 | \$14 | \$14 | \$14 | \$14 | \$13 | \$12 | \$11 | \$10 | \$9 | \$8 |
| | | 10yr ave. | \$21 | \$20 | \$18 | \$17 | \$16 | \$15 | \$14 | \$14 | \$13 | \$12 | \$12 | \$12 | \$12 | \$11 | \$9 | \$8 | \$7 | \$6 |
| | 30% | Current | \$22 | \$22 | \$21 | \$21 | \$20 | \$19 | \$18 | \$18 | \$17 | \$17 | \$17 | \$17 | \$16 | \$14 | \$13 | \$12 | \$11 | \$10 |
| | | 10yr ave. | \$26 | \$24 | \$22 | \$21 | \$19 | \$18 | \$17 | \$16 | \$15 | \$15 | \$14 | \$14 | \$13 | \$11 | \$10 | \$8 | \$7 | \$6 |
| | 35% | Current | \$26 | \$25 | \$25 | \$24 | \$23 | \$22 | \$21 | \$21 | \$20 | \$20 | \$20 | \$19 | \$19 | \$16 | \$15 | \$14 | \$13 | \$11 |
| | | 10yr ave. | \$30 | \$28 | \$25 | \$24 | \$22 | \$21 | \$20 | \$19 | \$18 | \$17 | \$17 | \$16 | \$15 | \$13 | \$12 | \$9 | \$8 | \$7 |
| | 40% | Current | \$30 | \$29 | \$28 | \$28 | \$26 | \$25 | \$24 | \$23 | \$23 | \$23 | \$22 | \$22 | \$21 | \$19 | \$17 | \$16 | \$15 | \$13 |
| | | 10yr ave. | \$34 | \$32 | \$29 | \$27 | \$26 | \$24 | \$23 | \$22 | \$21 | \$20 | \$19 | \$19 | \$17 | \$15 | \$14 | \$11 | \$10 | \$9 |
| | 45% | Current | \$33 | \$32 | \$32 | \$31 | \$30 | \$29 | \$27 | \$26 | \$26 | \$26 | \$25 | \$25 | \$24 | \$21 | \$19 | \$18 | \$17 | \$15 |
| | | 10yr ave. | \$38 | \$35 | \$32 | \$31 | \$29 | \$27 | \$26 | \$24 | \$23 | \$22 | \$22 | \$21 | \$20 | \$17 | \$15 | \$12 | \$11 | \$10 |
| | 50% | Current | \$37 | \$36 | \$35 | \$35 | \$33 | \$32 | \$30 | \$29 | \$29 | \$28 | \$28 | \$28 | \$27 | \$23 | \$21 | \$20 | \$19 | \$16 |
| | | 10yr ave. | \$43 | \$39 | \$36 | \$34 | \$32 | \$30 | \$29 | \$27 | \$26 | \$25 | \$24 | \$23 | \$22 | \$19 | \$17 | \$13 | \$12 | \$11 |
| | 55% | Current | \$41 | \$40 | \$39 | \$38 | \$36 | \$35 | \$33 | \$32 | \$32 | \$31 | \$31 | \$31 | \$29 | \$26 | \$23 | \$22 | \$20 | \$18 |
| | | 10yr ave. | \$47 | \$43 | \$40 | \$38 | \$35 | \$33 | \$32 | \$30 | \$28 | \$27 | \$27 | \$26 | \$24 | \$21 | \$19 | \$15 | \$13 | \$12 |
| | 60% | Current | \$44 | \$43 | \$42 | \$42 | \$40 | \$38 | \$36 | \$35 | \$35 | \$34 | \$34 | \$33 | \$32 | \$28 | \$25 | \$23 | \$22 | \$19 |
| | | 10yr ave. | \$51 | \$47 | \$43 | \$41 | \$38 | \$37 | \$34 | \$32 | \$31 | \$30 | \$29 | \$28 | \$26 | \$23 | \$20 | \$16 | \$14 | \$13 |
| 65% | Current | \$48 | \$47 | \$46 | \$45 | \$43 | \$41 | \$39 | \$38 | \$38 | \$37 | \$36 | \$36 | \$34 | \$30 | \$27 | \$25 | \$24 | \$21 | |
| | 10yr ave. | \$56 | \$51 | \$47 | \$45 | \$42 | \$40 | \$37 | \$35 | \$33 | \$32 | \$31 | \$30 | \$28 | \$25 | \$22 | \$17 | \$16 | \$14 | |
| 70% | Current | \$52 | \$50 | \$49 | \$49 | \$46 | \$44 | \$42 | \$41 | \$40 | \$40 | \$39 | \$39 | \$37 | \$33 | \$30 | \$27 | \$26 | \$23 | |
| | 10yr ave. | \$60 | \$55 | \$50 | \$48 | \$45 | \$43 | \$40 | \$38 | \$36 | \$35 | \$34 | \$33 | \$31 | \$26 | \$24 | \$19 | \$17 | \$15 | |
| 75% | Current | \$56 | \$54 | \$53 | \$52 | \$49 | \$48 | \$45 | \$44 | \$43 | \$43 | \$42 | \$42 | \$40 | \$35 | \$32 | \$29 | \$28 | \$24 | |
| | 10yr ave. | \$64 | \$59 | \$54 | \$51 | \$48 | \$46 | \$43 | \$41 | \$39 | \$37 | \$36 | \$35 | \$33 | \$28 | \$25 | \$20 | \$18 | \$16 | |
| 80% | Current | \$59 | \$58 | \$56 | \$56 | \$53 | \$51 | \$48 | \$47 | \$46 | \$46 | \$45 | \$44 | \$42 | \$37 | \$34 | \$31 | \$30 | \$26 | |
| | 10yr ave. | \$68 | \$63 | \$58 | \$55 | \$51 | \$49 | \$46 | \$43 | \$41 | \$40 | \$39 | \$37 | \$35 | \$30 | \$27 | \$21 | \$19 | \$17 | |
| 85% | Current | \$63 | \$61 | \$60 | \$59 | \$56 | \$54 | \$51 | \$50 | \$49 | \$48 | \$48 | \$47 | \$45 | \$40 | \$36 | \$33 | \$32 | \$27 | |
| | 10yr ave. | \$73 | \$67 | \$61 | \$58 | \$55 | \$52 | \$49 | \$46 | \$44 | \$42 | \$41 | \$40 | \$37 | \$32 | \$29 | \$23 | \$20 | \$18 | |

The above shows estimated returns per head for skirted fleece wool. These figures do not take into account the value of skirtings and oddments and do not take into account discounts that may apply for faults under individual circumstances. These figures are based on a market index of 100% and should be used as a guide only. Returns over \$30 / head for fleece wool are highlighted.



Table 12: Returns pr head for skirted fleece wool.

| Skirted FLC Weight 4 Kg | | Micron | | | | | | | | | | | | | | | | | |
|-----------------------------------|-------------|--------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|
| | | 16 | 16.5 | 17 | 17.5 | 18 | 18.5 | 19 | 19.5 | 20 | 21 | 22 | 23 | 24 | 25 | 26 | 28 | 30 | 32 |
| Yield (Sch Dry) | 25% Current | \$15 | \$14 | \$14 | \$14 | \$13 | \$13 | \$12 | \$12 | \$12 | \$11 | \$11 | \$11 | \$11 | \$9 | \$8 | \$8 | \$7 | \$6 |
| | 10yr ave. | \$17 | \$16 | \$14 | \$14 | \$13 | \$12 | \$11 | \$11 | \$10 | \$10 | \$10 | \$9 | \$9 | \$8 | \$7 | \$5 | \$5 | \$4 |
| | 30% Current | \$18 | \$17 | \$17 | \$17 | \$16 | \$15 | \$15 | \$14 | \$14 | \$14 | \$13 | \$13 | \$13 | \$11 | \$10 | \$9 | \$9 | \$8 |
| | 10yr ave. | \$21 | \$19 | \$17 | \$16 | \$15 | \$15 | \$14 | \$13 | \$12 | \$12 | \$12 | \$11 | \$10 | \$9 | \$8 | \$6 | \$6 | \$5 |
| | 35% Current | \$21 | \$20 | \$20 | \$19 | \$18 | \$18 | \$17 | \$16 | \$16 | \$16 | \$16 | \$16 | \$15 | \$13 | \$12 | \$11 | \$10 | \$9 |
| | 10yr ave. | \$24 | \$22 | \$20 | \$19 | \$18 | \$17 | \$16 | \$15 | \$14 | \$14 | \$13 | \$13 | \$12 | \$11 | \$10 | \$7 | \$7 | \$6 |
| | 40% Current | \$24 | \$23 | \$23 | \$22 | \$21 | \$20 | \$19 | \$19 | \$18 | \$18 | \$18 | \$18 | \$17 | \$15 | \$14 | \$13 | \$12 | \$10 |
| | 10yr ave. | \$27 | \$25 | \$23 | \$22 | \$21 | \$19 | \$18 | \$17 | \$16 | \$16 | \$15 | \$15 | \$14 | \$12 | \$11 | \$9 | \$8 | \$7 |
| | 45% Current | \$27 | \$26 | \$25 | \$25 | \$24 | \$23 | \$22 | \$21 | \$21 | \$21 | \$20 | \$20 | \$19 | \$17 | \$15 | \$14 | \$13 | \$12 |
| | 10yr ave. | \$31 | \$28 | \$26 | \$25 | \$23 | \$22 | \$21 | \$19 | \$19 | \$18 | \$17 | \$17 | \$16 | \$14 | \$12 | \$10 | \$9 | \$8 |
| | 50% Current | \$30 | \$29 | \$28 | \$28 | \$26 | \$25 | \$24 | \$23 | \$23 | \$23 | \$22 | \$22 | \$21 | \$19 | \$17 | \$16 | \$15 | \$13 |
| | 10yr ave. | \$34 | \$32 | \$29 | \$27 | \$26 | \$24 | \$23 | \$22 | \$21 | \$20 | \$19 | \$19 | \$17 | \$15 | \$14 | \$11 | \$10 | \$9 |
| | 55% Current | \$33 | \$32 | \$31 | \$31 | \$29 | \$28 | \$27 | \$26 | \$25 | \$25 | \$25 | \$24 | \$23 | \$20 | \$19 | \$17 | \$16 | \$14 |
| | 10yr ave. | \$38 | \$35 | \$32 | \$30 | \$28 | \$27 | \$25 | \$24 | \$23 | \$22 | \$21 | \$21 | \$19 | \$17 | \$15 | \$12 | \$11 | \$9 |
| | 60% Current | \$36 | \$35 | \$34 | \$33 | \$32 | \$30 | \$29 | \$28 | \$28 | \$27 | \$27 | \$27 | \$25 | \$22 | \$20 | \$19 | \$18 | \$15 |
| | 10yr ave. | \$41 | \$38 | \$35 | \$33 | \$31 | \$29 | \$28 | \$26 | \$25 | \$24 | \$23 | \$22 | \$21 | \$18 | \$16 | \$13 | \$12 | \$10 |
| | 65% Current | \$38 | \$37 | \$37 | \$36 | \$34 | \$33 | \$31 | \$30 | \$30 | \$30 | \$29 | \$29 | \$28 | \$24 | \$22 | \$20 | \$19 | \$17 |
| | 10yr ave. | \$44 | \$41 | \$37 | \$36 | \$33 | \$32 | \$30 | \$28 | \$27 | \$26 | \$25 | \$24 | \$23 | \$20 | \$18 | \$14 | \$13 | \$11 |
| | 70% Current | \$41 | \$40 | \$39 | \$39 | \$37 | \$36 | \$34 | \$33 | \$32 | \$32 | \$31 | \$31 | \$30 | \$26 | \$24 | \$22 | \$21 | \$18 |
| | 10yr ave. | \$48 | \$44 | \$40 | \$38 | \$36 | \$34 | \$32 | \$30 | \$29 | \$28 | \$27 | \$26 | \$24 | \$21 | \$19 | \$15 | \$13 | \$12 |
| | 75% Current | \$44 | \$43 | \$42 | \$42 | \$40 | \$38 | \$36 | \$35 | \$35 | \$34 | \$34 | \$33 | \$32 | \$28 | \$25 | \$23 | \$22 | \$19 |
| | 10yr ave. | \$51 | \$47 | \$43 | \$41 | \$38 | \$37 | \$34 | \$32 | \$31 | \$30 | \$29 | \$28 | \$26 | \$23 | \$20 | \$16 | \$14 | \$13 |
| | 80% Current | \$47 | \$46 | \$45 | \$44 | \$42 | \$41 | \$39 | \$38 | \$37 | \$36 | \$36 | \$36 | \$34 | \$30 | \$27 | \$25 | \$24 | \$21 |
| | 10yr ave. | \$55 | \$50 | \$46 | \$44 | \$41 | \$39 | \$37 | \$35 | \$33 | \$32 | \$31 | \$30 | \$28 | \$24 | \$22 | \$17 | \$15 | \$14 |
| | 85% Current | \$50 | \$49 | \$48 | \$47 | \$45 | \$43 | \$41 | \$40 | \$39 | \$39 | \$38 | \$38 | \$36 | \$32 | \$29 | \$27 | \$25 | \$22 |
| | 10yr ave. | \$58 | \$54 | \$49 | \$47 | \$44 | \$41 | \$39 | \$37 | \$35 | \$34 | \$33 | \$32 | \$30 | \$26 | \$23 | \$18 | \$16 | \$15 |

The above shows estimated returns per head for skirted fleece wool. These figures do not take into account the value of skirtings and oddments and do not take into account discounts that may apply for faults under individual circumstances. These figures are based on a market index of 100% and should be used as a guide only. Returns over \$30 / head for fleece wool are highlighted.

Table 13: Returns pr head for skirted fleece wool.

| Skirted FLC Weight 3 Kg | | Micron | | | | | | | | | | | | | | | | | |
|-----------------------------------|-------------|--------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|
| | | 16 | 16.5 | 17 | 17.5 | 18 | 18.5 | 19 | 19.5 | 20 | 21 | 22 | 23 | 24 | 25 | 26 | 28 | 30 | 32 |
| Yield (Sch Dry) | 25% Current | \$11 | \$11 | \$11 | \$10 | \$10 | \$10 | \$9 | \$9 | \$9 | \$9 | \$8 | \$8 | \$8 | \$7 | \$6 | \$6 | \$6 | \$5 |
| | 10yr ave. | \$13 | \$12 | \$11 | \$10 | \$10 | \$9 | \$9 | \$8 | \$8 | \$7 | \$7 | \$7 | \$7 | \$6 | \$5 | \$4 | \$4 | \$3 |
| | 30% Current | \$13 | \$13 | \$13 | \$13 | \$12 | \$11 | \$11 | \$11 | \$10 | \$10 | \$10 | \$10 | \$10 | \$8 | \$8 | \$7 | \$7 | \$6 |
| | 10yr ave. | \$15 | \$14 | \$13 | \$12 | \$12 | \$11 | \$10 | \$10 | \$9 | \$9 | \$9 | \$8 | \$8 | \$7 | \$6 | \$5 | \$4 | \$4 |
| | 35% Current | \$16 | \$15 | \$15 | \$15 | \$14 | \$13 | \$13 | \$12 | \$12 | \$12 | \$12 | \$12 | \$11 | \$10 | \$9 | \$8 | \$8 | \$7 |
| | 10yr ave. | \$18 | \$17 | \$15 | \$14 | \$13 | \$13 | \$12 | \$11 | \$11 | \$10 | \$10 | \$10 | \$9 | \$8 | \$7 | \$6 | \$5 | \$4 |
| | 40% Current | \$18 | \$17 | \$17 | \$17 | \$16 | \$15 | \$15 | \$14 | \$14 | \$14 | \$13 | \$13 | \$13 | \$11 | \$10 | \$9 | \$9 | \$8 |
| | 10yr ave. | \$21 | \$19 | \$17 | \$16 | \$15 | \$15 | \$14 | \$13 | \$12 | \$12 | \$12 | \$11 | \$10 | \$9 | \$8 | \$6 | \$6 | \$5 |
| | 45% Current | \$20 | \$19 | \$19 | \$19 | \$18 | \$17 | \$16 | \$16 | \$16 | \$15 | \$15 | \$15 | \$14 | \$13 | \$11 | \$11 | \$10 | \$9 |
| | 10yr ave. | \$23 | \$21 | \$19 | \$19 | \$17 | \$16 | \$16 | \$15 | \$14 | \$13 | \$13 | \$13 | \$12 | \$10 | \$9 | \$7 | \$7 | \$6 |
| | 50% Current | \$22 | \$22 | \$21 | \$21 | \$20 | \$19 | \$18 | \$18 | \$17 | \$17 | \$17 | \$17 | \$16 | \$14 | \$13 | \$12 | \$11 | \$10 |
| | 10yr ave. | \$26 | \$24 | \$22 | \$21 | \$19 | \$18 | \$17 | \$16 | \$15 | \$15 | \$14 | \$14 | \$13 | \$11 | \$10 | \$8 | \$7 | \$6 |
| | 55% Current | \$24 | \$24 | \$23 | \$23 | \$22 | \$21 | \$20 | \$19 | \$19 | \$19 | \$19 | \$18 | \$17 | \$15 | \$14 | \$13 | \$12 | \$11 |
| | 10yr ave. | \$28 | \$26 | \$24 | \$23 | \$21 | \$20 | \$19 | \$18 | \$17 | \$16 | \$16 | \$15 | \$14 | \$12 | \$11 | \$9 | \$8 | \$7 |
| | 60% Current | \$27 | \$26 | \$25 | \$25 | \$24 | \$23 | \$22 | \$21 | \$21 | \$21 | \$20 | \$20 | \$19 | \$17 | \$15 | \$14 | \$13 | \$12 |
| | 10yr ave. | \$31 | \$28 | \$26 | \$25 | \$23 | \$22 | \$21 | \$19 | \$19 | \$18 | \$17 | \$17 | \$16 | \$14 | \$12 | \$10 | \$9 | \$8 |
| | 65% Current | \$29 | \$28 | \$27 | \$27 | \$26 | \$25 | \$24 | \$23 | \$23 | \$22 | \$22 | \$22 | \$21 | \$18 | \$16 | \$15 | \$15 | \$13 |
| | 10yr ave. | \$33 | \$31 | \$28 | \$27 | \$25 | \$24 | \$22 | \$21 | \$20 | \$19 | \$19 | \$18 | \$17 | \$15 | \$13 | \$10 | \$9 | \$8 |
| | 70% Current | \$31 | \$30 | \$30 | \$29 | \$28 | \$27 | \$25 | \$25 | \$24 | \$24 | \$24 | \$23 | \$22 | \$20 | \$18 | \$16 | \$16 | \$14 |
| | 10yr ave. | \$36 | \$33 | \$30 | \$29 | \$27 | \$26 | \$24 | \$23 | \$22 | \$21 | \$20 | \$20 | \$18 | \$16 | \$14 | \$11 | \$10 | \$9 |
| | 75% Current | \$33 | \$32 | \$32 | \$31 | \$30 | \$29 | \$27 | \$26 | \$26 | \$26 | \$25 | \$25 | \$24 | \$21 | \$19 | \$18 | \$17 | \$15 |
| | 10yr ave. | \$38 | \$35 | \$32 | \$31 | \$29 | \$27 | \$26 | \$24 | \$23 | \$22 | \$22 | \$21 | \$20 | \$17 | \$15 | \$12 | \$11 | \$10 |
| | 80% Current | \$36 | \$35 | \$34 | \$33 | \$32 | \$30 | \$29 | \$28 | \$28 | \$27 | \$27 | \$27 | \$25 | \$22 | \$20 | \$19 | \$18 | \$15 |
| | 10yr ave. | \$41 | \$38 | \$35 | \$33 | \$31 | \$29 | \$28 | \$26 | \$25 | \$24 | \$23 | \$22 | \$21 | \$18 | \$16 | \$13 | \$12 | \$10 |
| | 85% Current | \$38 | \$37 | \$36 | \$35 | \$34 | \$32 | \$31 | \$30 | \$29 | \$29 | \$29 | \$28 | \$27 | \$24 | \$22 | \$20 | \$19 | \$16 |
| | 10yr ave. | \$44 | \$40 | \$37 | \$35 | \$33 | \$31 | \$29 | \$28 | \$26 | \$25 | \$25 | \$24 | \$22 | \$19 | \$17 | \$14 | \$12 | \$11 |

The above shows estimated returns per head for skirted fleece wool. These figures do not take into account the value of skirtings and oddments and do not take into account discounts that may apply for faults under individual circumstances. These figures are based on a market index of 100% and should be used as a guide only. Returns over \$30 / head for fleece wool are highlighted.

Table 14: Returns pr head for skirted fleece wool.

| Skirted FLC Weight 2 Kg | | Micron | | | | | | | | | | | | | | | | | |
|-----------------------------------|-------------|--------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|
| | | 16 | 16.5 | 17 | 17.5 | 18 | 18.5 | 19 | 19.5 | 20 | 21 | 22 | 23 | 24 | 25 | 26 | 28 | 30 | 32 |
| Yield (Sch Dry) | 25% Current | \$7 | \$7 | \$7 | \$7 | \$7 | \$6 | \$6 | \$6 | \$6 | \$6 | \$6 | \$6 | \$5 | \$5 | \$4 | \$4 | \$4 | \$3 |
| | 10yr ave. | \$9 | \$8 | \$7 | \$7 | \$6 | \$6 | \$6 | \$5 | \$5 | \$5 | \$5 | \$5 | \$4 | \$4 | \$3 | \$3 | \$2 | \$2 |
| | 30% Current | \$9 | \$9 | \$8 | \$8 | \$8 | \$8 | \$7 | \$7 | \$7 | \$7 | \$7 | \$7 | \$6 | \$6 | \$5 | \$5 | \$4 | \$4 |
| | 10yr ave. | \$10 | \$9 | \$9 | \$8 | \$8 | \$7 | \$7 | \$6 | \$6 | \$6 | \$6 | \$6 | \$5 | \$5 | \$4 | \$3 | \$3 | \$3 |
| | 35% Current | \$10 | \$10 | \$10 | \$10 | \$9 | \$9 | \$8 | \$8 | \$8 | \$8 | \$8 | \$8 | \$7 | \$7 | \$6 | \$5 | \$5 | \$5 |
| | 10yr ave. | \$12 | \$11 | \$10 | \$10 | \$9 | \$9 | \$8 | \$8 | \$7 | \$7 | \$7 | \$7 | \$6 | \$5 | \$5 | \$4 | \$3 | \$3 |
| | 40% Current | \$12 | \$12 | \$11 | \$11 | \$11 | \$10 | \$10 | \$9 | \$9 | \$9 | \$9 | \$9 | \$8 | \$7 | \$7 | \$6 | \$6 | \$5 |
| | 10yr ave. | \$14 | \$13 | \$12 | \$11 | \$10 | \$10 | \$9 | \$9 | \$8 | \$8 | \$8 | \$7 | \$7 | \$6 | \$5 | \$4 | \$4 | \$3 |
| | 45% Current | \$13 | \$13 | \$13 | \$13 | \$12 | \$11 | \$11 | \$11 | \$10 | \$10 | \$10 | \$10 | \$10 | \$8 | \$8 | \$7 | \$7 | \$6 |
| | 10yr ave. | \$15 | \$14 | \$13 | \$12 | \$12 | \$11 | \$10 | \$10 | \$9 | \$9 | \$9 | \$8 | \$8 | \$7 | \$6 | \$5 | \$4 | \$4 |
| | 50% Current | \$15 | \$14 | \$14 | \$14 | \$13 | \$13 | \$12 | \$12 | \$12 | \$11 | \$11 | \$11 | \$11 | \$9 | \$8 | \$8 | \$7 | \$6 |
| | 10yr ave. | \$17 | \$16 | \$14 | \$14 | \$13 | \$12 | \$11 | \$11 | \$10 | \$10 | \$10 | \$9 | \$9 | \$8 | \$7 | \$5 | \$5 | \$4 |
| | 55% Current | \$16 | \$16 | \$16 | \$15 | \$14 | \$14 | \$13 | \$13 | \$13 | \$13 | \$12 | \$12 | \$12 | \$10 | \$9 | \$9 | \$8 | \$7 |
| | 10yr ave. | \$19 | \$17 | \$16 | \$15 | \$14 | \$13 | \$13 | \$12 | \$11 | \$11 | \$11 | \$10 | \$10 | \$8 | \$7 | \$6 | \$5 | \$5 |
| | 60% Current | \$18 | \$17 | \$17 | \$17 | \$16 | \$15 | \$15 | \$14 | \$14 | \$14 | \$13 | \$13 | \$13 | \$11 | \$10 | \$9 | \$9 | \$8 |
| | 10yr ave. | \$21 | \$19 | \$17 | \$16 | \$15 | \$15 | \$14 | \$13 | \$12 | \$12 | \$12 | \$11 | \$10 | \$9 | \$8 | \$6 | \$6 | \$5 |
| | 65% Current | \$19 | \$19 | \$18 | \$18 | \$17 | \$17 | \$16 | \$15 | \$15 | \$15 | \$15 | \$14 | \$14 | \$12 | \$11 | \$10 | \$10 | \$8 |
| | 10yr ave. | \$22 | \$20 | \$19 | \$18 | \$17 | \$16 | \$15 | \$14 | \$13 | \$13 | \$13 | \$12 | \$11 | \$10 | \$9 | \$7 | \$6 | \$6 |
| | 70% Current | \$21 | \$20 | \$20 | \$19 | \$18 | \$18 | \$17 | \$16 | \$16 | \$16 | \$16 | \$16 | \$15 | \$13 | \$12 | \$11 | \$10 | \$9 |
| | 10yr ave. | \$24 | \$22 | \$20 | \$19 | \$18 | \$17 | \$16 | \$15 | \$14 | \$14 | \$13 | \$13 | \$12 | \$11 | \$10 | \$7 | \$7 | \$6 |
| | 75% Current | \$22 | \$22 | \$21 | \$21 | \$20 | \$19 | \$18 | \$18 | \$17 | \$17 | \$17 | \$17 | \$16 | \$14 | \$13 | \$12 | \$11 | \$10 |
| | 10yr ave. | \$26 | \$24 | \$22 | \$21 | \$19 | \$18 | \$17 | \$16 | \$15 | \$15 | \$14 | \$14 | \$13 | \$11 | \$10 | \$8 | \$7 | \$6 |
| | 80% Current | \$24 | \$23 | \$23 | \$22 | \$21 | \$20 | \$19 | \$19 | \$18 | \$18 | \$18 | \$18 | \$17 | \$15 | \$14 | \$13 | \$12 | \$10 |
| | 10yr ave. | \$27 | \$25 | \$23 | \$22 | \$21 | \$19 | \$18 | \$17 | \$16 | \$16 | \$15 | \$15 | \$14 | \$12 | \$11 | \$9 | \$8 | \$7 |
| | 85% Current | \$25 | \$24 | \$24 | \$24 | \$22 | \$22 | \$21 | \$20 | \$20 | \$19 | \$19 | \$19 | \$18 | \$16 | \$14 | \$13 | \$13 | \$11 |
| | 10yr ave. | \$29 | \$27 | \$24 | \$23 | \$22 | \$21 | \$20 | \$18 | \$18 | \$17 | \$16 | \$16 | \$15 | \$13 | \$12 | \$9 | \$8 | \$7 |

The above shows estimated returns per head for skirted fleece wool. These figures do not take into account the value of skirtings and oddments and do not take into account discounts that may apply for faults under individual circumstances. These figures are based on a market index of 100% and should be used as a guide only. Returns over \$30 / head for fleece wool are highlighted.